France

Making a Difference for Entrepreneurs





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Doing Business 2011 Business Reforms



Doing Business 2011: Making a Difference for Entrepreneurs is the eighth in a series of annual reports investigating regulations that enhance business activity and those that constrain it. Doing Business presents quantitative indicators on business regulations and the protection of property rights that can be compared across 183 economies, from Afghanistan to Zimbabwe, over time.

A set of regulations affecting 9 stages of a business's life are measured: starting a business, dealing with construction permits, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and closing a business. Data in *Doing Business 2011* are current as of June 1, 2010*. The indicators are used to analyze economic outcomes and identify what reforms have worked, where, and why.

The Doing Business methodology has limitations. Other areas important to business such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions, are not studied directly by Doing Business. To make the data comparable across economies, the indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policymakers in designing reform.

The data set covers 183 economies: 46 in Sub-Saharan Africa, 32 in Latin America and the Caribbean, 25 in Eastern Europe and Central Asia, 24 in East Asia and Pacific, 18 in the Middle East and North Africa and 8 in South Asia, as well as 30 OECD high-income economies.

The following pages present the summary Doing Business indicators for France. The data used for this economy profile come from the Doing Business database and are summarized in graphs. These graphs allow a comparison of the economies in each region not only with one another but also with the "good practice" economy for each indicator.

The good-practice economies are identified by their position in each indicator as well as their overall ranking and by their capacity to provide good examples of business regulation to other countries. These good-practice economies do not necessarily rank number 1 in the topic or indicator, but they are in the top 10.

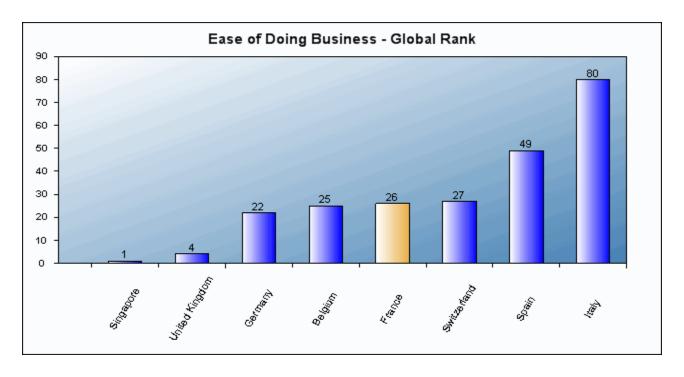
More information is available in the full report. *Doing Business* 2011: Making a Difference for Entrepreneurs presents the indicators, analyzes their relationship with economic outcomes and recommends reforms. The data, along with information on ordering the report, are available on the Doing Business website (www.doingbusiness.org).

Note: 2008-2010 Doing Business data and rankings have been recalculated to reflect changes to the methodology and the addition of new economies (in the case of the rankings).

^{*} Except for the Paying Taxes indicator that refers to the period January to December of 2009.

France is ranked 26 out of 183 economies. Singapore is the top ranked economy in the Ease of Doing Business.

France - Compared to global good practice economy as well as selected economies:



France's ranking in Doing Business 2011

Rank	Doing Business 2011
Ease of Doing Business	26
Starting a Business	21
Dealing with Construction Permits	19
Registering Property	142
Getting Credit	46
Protecting Investors	74
Paying Taxes	55
Trading Across Borders	26
Enforcing Contracts	7
Closing a Business	44

Starting a Business	Procedures (number)	5
	Time (days)	7
	Cost (% of income per capita)	0.9
	Min. capital (% of income per capita)	0.0
Dealing with Construction Permits	Procedures (number)	13
	Time (days)	137
	Cost (% of income per capita)	23.6
Registering Property	Procedures (number)	8
	Time (days)	59
	Cost (% of property value)	6.1
Getting Credit	Strength of legal rights index (0-10)	7
	Depth of credit information index (0-6)	4
	Public registry coverage (% of adults)	33.3
	Private bureau coverage (% of adults)	0.0
Protecting Investors	Extent of disclosure index (0-10)	10
	Extent of director liability index (0-10)	1
	Ease of shareholder suits index (0-10)	5
	Strength of investor protection index (0-10)	5.3
Paying Taxes	Payments (number per year)	7
	Time (hours per year)	132
	Profit tax (%)	8.2
	Labor tax and contributions (%)	51.7
	Other taxes (%)	5.9
	Total tax rate (% profit)	65.8
Trading Across Borders	Documents to export (number)	2
	Time to export (days)	9
	Cost to export (US\$ per container)	1078
	Documents to import (number)	2
	Time to import (days)	11
	Cost to import (US\$ per container)	1248

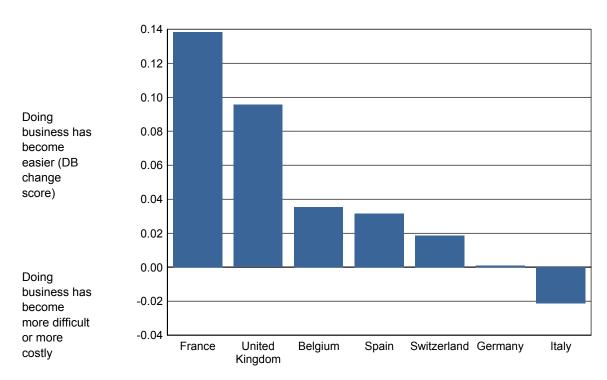
Enforcing Contracts	Procedures (number)	29
	Time (days)	331
	Cost (% of claim)	17.4
Closing a Business	Recovery rate (cents on the dollar)	45.2
	Time (years)	1.9
	Cost (% of estate)	9



The 5 year measure of cumulative change illustrates how the business regulatory environment has changed in 174 economies from *Doing Business 2006* to *Doing Business 2011*. Instead of highlighting which countries currently have the most business friendly environment, this new approach shows the extent to which an economy's regulatory environment for business has changed compared with 5 years ago.

This snapshot reflects all cumulative changes in an economy's business regulation as measured by the Doing Business indicators-such as a reduction in the time to start a business thanks to a one-stop shop or an increase in the strength of investor protection index thanks to new stock exchange rules that tighten disclosure requirements for related-party transactions.

This figure shows the distribution of cumulative change across the 9 indicators and time between *Doing Business 2006* and *Doing Business 2011*





Starting a Business

Many economies have undertaken reforms to smooth the starting a business process in stages—and often as part of a larger regulatory reform program. A number of studies have shown that among the benefits of streamlining the process to start a business have been greater firm satisfaction and savings and more registered businesses, financial resources and job opportunities. Economies with higher entry costs are associated with a larger informal sector and a smaller number of legally registered firms.

Some reform outcomes

In Egypt reductions of the minimum capital requirement in 2007 and 2008 led to an increase of more than 30% in the number of limited liability companies.

In Portugal creation of One-Stop Shop in 2006 and 2007 resulted in a reduction of time to start a business from 54 days to 5. In 2007 and 2008 new business registrations were up by 60% compared with 2006.

In Malaysia reduction of registration fees in 2008 led to an increase in registrations by 16% in 2009.

What does Starting a Business measure?

Procedures to legally start and operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration
- Post registration (for example, social security registration, company seal)

Time required to complete each procedure (calendar days)

- · Does not include time spent gathering information
- Each procedure starts on a separate day
- · Procedure completed once final document is received
- · No prior contact with officials

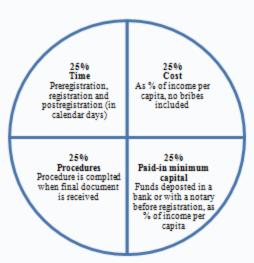
Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law

Paid-in minimum capital (% of income per capita)

. Deposited in a bank or with a notary prior to registration begins

Starting a Business: getting a local limited liability company up and running Rankings are based on 4 subindicators



Case Study Assumptions

- Doing Business records all procedures that are officially required for an entrepreneur to start up and formally
 operate an industrial or commercial business.
- Any required information is readily available and that all agencies involved in the start-up process function without corruption.

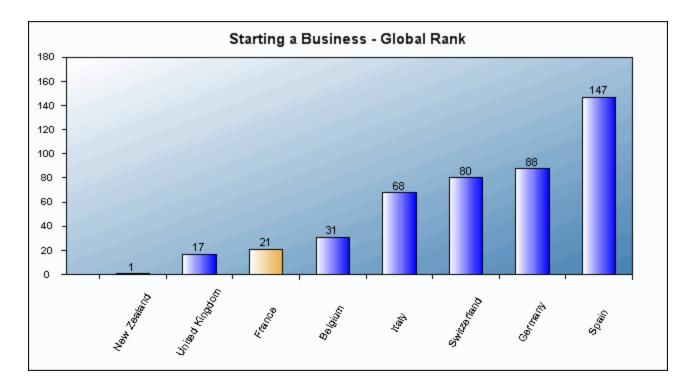
The business:

- is a limited liability company, located in the largest business city
- conducts general commercial activities
- is 100% domestically owned
- has a start-up capital of 10 times income per capita
- has a tumover of at least 100 times income per capita
- has at least 10 and up to 50 employees
- does not qualify for investment incentives or any special benefits
- leases the commercial plant and offices and is not a proprietor of real estate

1. Benchmarking Starting a Business Regulations:

France is ranked 21 overall for Starting a Business.

Ranking of France in Starting a Business - Compared to good practice and selected economies:



The following table shows Starting a Business data for France compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)	Min. capital (% of income per capita)
Denmark*			0.0	
New Zealand*	1	1		0.0

Selected Economy				
France	5	7	0.9	0.0

Comparator Economies				
Belgium	3	4	5.4	19.6
Germany	9	15	4.8	0.0
Italy	6	6	18.5	10.1
Spain	10	47	15.1	13.5
Switzerland	6	20	2.1	27.2
United Kingdom	6	13	0.7	0.0

^{*} The following economies are also good practice economies for :

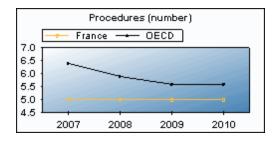
Procedures (number): Canada

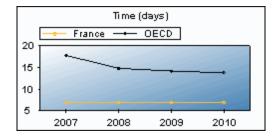
Cost (% of income per capita): Slovenia

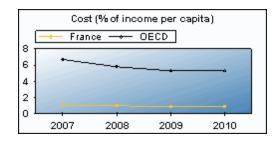
2. Historical data: Starting a Business in France

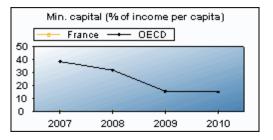
Starting a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			21	21
Procedures (number)	5	5	5	5
Time (days)	7	7	7	7
Cost (% of income per capita)	1.1	1.0	0.9	0.9
Min. capital (% of income per capita)	0.0	0.0	0.0	0.0

3. The following graphs illustrate the Starting a Business sub indicators in France over the past 4 years:









What are the time, cost, paid-in minimum capital and number of procedures to get a local, limited liability company up and running? COST (% of income per capita) **Formal** operation NUMBER OF **PROCEDURES** Paid-in minimum capital -Entrepreneur \rightarrow TIME (days) Registration, Preincorporation

incorporation

Postincorporation

This table summarizes the procedures and costs associated with setting up a business in France.

STANDARDIZED COMPANY

Legal Form: Société à Responsabilité Limitée (SARL) -

Limited Liability Company

City: Paris

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Check name for uniqueness with the Institut National de la Propriété Industrielle (INPI)	1	no charge
2	Deposit the initial capital	1	no charge
3 *	Publish a notice of incorporation of the company	1	EUR 150
4	File a request for a company's registration with the Centre de Formalités des Entreprises (CFE)	4	EUR 84
5 *	Buy company books (minute books, inventory books, ledgers). Have company books stamped and initialed by the clerk of the commercial court	1	EUR 43

^{*} Takes place simultaneously with another procedure.

Starting a Business Details - France

Procedure 1	Check name for uniqueness with the Institut National de la Propriété Industrielle (INPI)
Time to complete:	1
Cost to complete:	no charge
Comment:	Although it is not legally mandatory to check the proposed company name for uniqueness before registering a company, this procedure is included because legal consequences may follow if this step is omitted. If the name is not checked, the company risks a lawsuit by another company. The name can be checked online. A summary check is free of charge, but fees are charged for copies of trademark filings found. For an optional search of similar trademarks, fees are EUR 40 for one class and EUR 400 for all classes.
Procedure 2	Deposit the initial capital
Time to complete:	1
Cost to complete:	no charge
Comment:	Within 8 days of the collection of all funds, the initial capital must be deposited with a notary public, the bank, or the Deposit and Consignment Office (Caisse des Dépôt). The initial capital is blocked during the registration period and released upon presentation of a K-bis form.
Procedure 3	Publish a notice of incorporation of the company
Time to complete:	1
Cost to complete:	EUR 150
Comment:	This notice must provide the name of the company and its manager (gérant), share capital, and registered office. The founder needs only a letter from the legal journal confirming the planned publication. The publication fee is EUR 5.20 a line for 40 characters. Depending on the notice layout and length, the fee ranges from EUR 150 to EUR 300.
Procedure 4	File a request for a company's registration with the Centre de Formalités des Entreprises (CFE)
Time to complete:	4
Cost to complete:	EUR 84
Comment:	The Centre de Formalités des Entreprises (CFE) handles all formalities related to the trade register in the court (RCS, Tribunal de Commerce), statistics (INSEE), tax authorities (Centre des Impôts), social security (URSSAF), labor (Direction Departemental du Travail et de L'emploi), health insurance (Caisse regionale D'assurance Maladie), unemployment insurance, pension, Employment Pole (Pole Emploi), and similar bodies. This includes the registration of the company bylaws with the tax administration. Company articles of association and bylaws, lease, attestation of receipt of funds, documents concerning the manager, ad hoc forms, evidence of publication, and so forth, must be filed in a single file. After receiving the request, the CFE must process the documents and transfer them to the respective offices and authorities. If the request is incomplete, the CFE has 15 days to return the documents for completion. The CFE automatically enters the information in the Registre Nationale des Entreprise (Répertoire SIRENE) and obtains

identification numbers from the RNE: numero SIRENE (Systéme Informatique pour le Répertoire des Entreprises), numero SIRET (Systéme Informatique pour le Répertoire des Etablissements), and numero NAF (Nomenclature des Activitees Francaises). The SIRET is used, among other things, by the tax authorities.

Since the Dutreil Law, the CFE or the Commercial Registry can deliver a receipt for company creation(récepissé de creation d'entreprise) as soon as they have received the documents, so that the company can start operations without having to wait for its RCS number.

The principle of electronic company registration was enacted by Law 2003-721 (August 1, 2003) and implemented under Decree No. 2005-77 (February 1, 2005). However, a hard copy file is still required. As of Decree No. 2006-679 of June 9, 2006, the founder has the option to file either with the CFE or directly with the Companies Registry (greffe), which subsequently files the documents with the CFE on the company's behalf. This option is slightly less costly because the CFE service fees are excluded. However, the founder must register the company's bylaws with the tax administration in person.

Procedure 5

Buy company books (minute books, inventory books, ledgers). Have company books stamped and initialed by the clerk of the commercial court

Time to complete:

Cost to complete: EUR 43

Comment:

Special accounting company books must be bought from the court or specialized stores. The books have numbered pages or numbered sheets, both of which must be certified by the Commercial Court). If a book with numbered pages is used, the certification is made only once (when the company is incorporated). If numbered sheets are used, the certification must be made for the minutes of shareholders' meeting. If an accounting book is used, the certification must be made once each fiscal year. Therefore, for practical reasons books are often used. In theory, it is possible to have an electronic minute book provided that the procedure to draft the document is secured (to avoid document modification once it is drafted). Such a solution is rarely used because a secured procedure has not been clearly defined and the commercial court certification is more complicated in that case. It is possible for the company to acquire the book later, after it starts operation.



Dealing with Construction Permits

In many economies, especially developing ones, complying with building regulations is so costly in time and money that many builders opt out. Builders may pay bribes to pass inspections or simply build illegally, leading to hazardous construction. Where the regulatory burden is large, entrepreneurs may tend to move their activity into the informal economy. There they operate with less concern for safety, leaving everyone worse off. In other economies compliance is simple, straightforward and inexpensive, yielding better results.

Some reform outcomes

In Burkina Faso, a one-stop shop for construction permits, "Centre de Facilitation des Actes de Construire", was opened in May 2008. The new regulation merged 32 procedures into 15, reduced the time required from 226 days to 122 and cut the cost by 40%. From May 2009 to May 2010 611 building permits were granted in Ouagadougou, up from an average of about 150 a year in 2002-06.

Toronto, Canada revamped its construction permitting process in 2005 by introducing time limits for different stages of the process and presenting a unique basic list of requirements for each project. Later it provided for electronic information and risk-based approvals with fast-track procedures. Between 2005 and 2008 the number of commercial building permits increased by 17%, the construction value of new commercial buildings by 84%.

What does the Dealing with Construction Permits indicator measure?

Procedures to legally build a warehouse (number)

- Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates
- Completing all required notifications and receiving all necessary inspections
- Obtaining utility connections for electricity, water, sewerage and a land telephone line
- Registering the warehouse after its completion (if required for use as collateral or for transfer of warehouse)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received.
- · No prior contact with officials

Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

Case Study Assumptions

The business:

- is a small to medium-size limited liability company in the construction industry, located in the economy's largest business city
- is 100% domestically and privately owned and operated
- has 60 builders and other employees
- has at least one employee who is a licensed architect and registered with the local association of architects

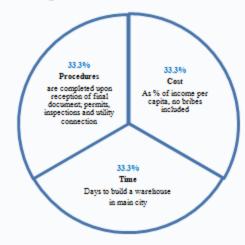
The warehouse:

- is a new construction (there was no previous construction on the land)
- has 2 stories, both above ground, with a total surface of approximately 1,300.6 sq. meters (14,000 sq. feet)
- · has complete architectural and technical plans prepared by a licensed architect
- will be connected to electricity, water, sewerage (sewage system, septic tank or their equivalent) and a land telephone line
- · will be used for general storage of non-hazardous goods, such as books
- will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements)

Dealing with Construction Permits:

Building a warehouse

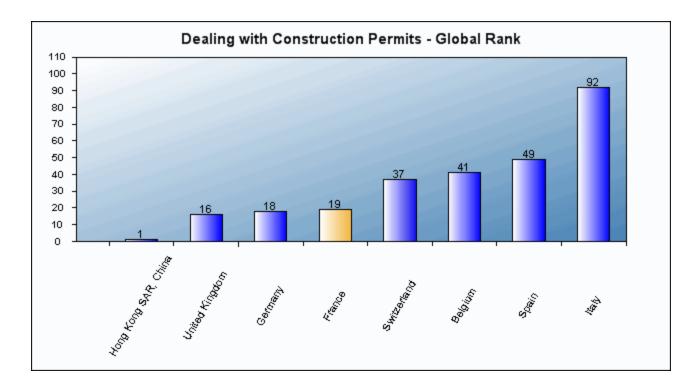
Rankings are based on 3 subindicators



1. Benchmarking Dealing with Construction Permits Regulations:

France is ranked 19 overall for Dealing with Construction Permits.

Ranking of France in Dealing with Construction Permits - Compared to good practice and selected economies:



The following table shows Dealing with Construction Permits data for France compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)
Denmark	6		
Qatar			0.8
Singapore		25	

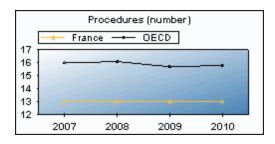
Selected Economy			
France	13	137	23.6

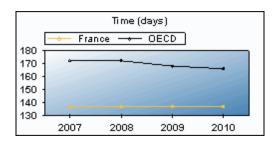
Comparator Economies			
Belgium	14	169	64.1
Germany	12	100	61.8
Italy	14	257	142.3
Spain	11	233	47.4
Switzerland	14	154	51.3
United Kingdom	11	95	70.9

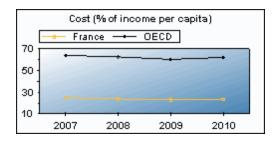
2. Historical data: Dealing with Construction Permits in France

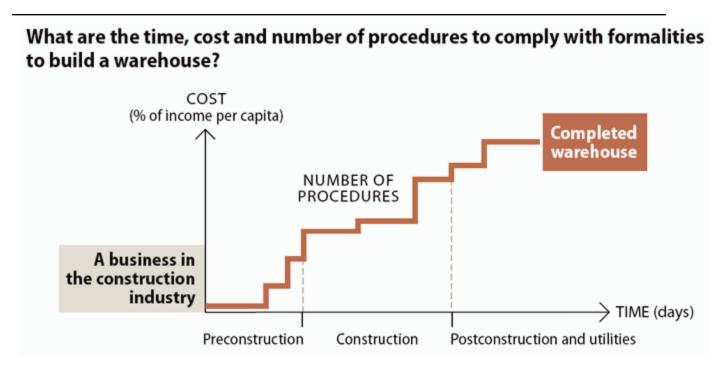
Dealing with Construction Permits data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			17	19
Procedures (number)	13	13	13	13
Time (days)	137	137	137	137
Cost (% of income per capita)	24.9	23.8	22.9	23.6

3. The following graphs illustrate the Dealing with Construction Permits sub indicators in France over the past 4 years:









The table below summarizes the procedures, time, and costs to build a warehouse in France.

BUILDING A WAREHOUSE

City: Paris

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Obtain building permit	60 days	no charge
2	Declare intention to build to the prefecture	1 day	no charge
3	Apply for water connection	1 day	no charge
4	SEDIF visits the site to prepare a cost estimate (devis) for water connection	1 day	no charge
5	Apply for electricity connection	1 day	no charge
6 *	EDF visits the site to prepare a cost estimate (devis) for the electricity connection	1 day	no charge
7	Approved permit is publicly displayed	60 days	no charge
8 *	File a declaration of the worksite opening	1 day	no charge

9 *	Declare completion of construction	1 day	no charge
10 *	Receive visit by building inspectors and obtain compliance certificate	1 day	no charge
11	Obtain electricity connection	68 days	EUR 3,138
12 *	Obtain water connection	38 days	EUR 4,000
13 *	Obtain telephone connection	60 days	EUR 130

^{*} Takes place simultaneously with another procedure.

Dealing with Construction Permits Details - France

Procedure 1	Obtain building permit
Time to complete:	60 days
Cost to complete:	no charge
Agency:	City Hall (Mairie)
Comment:	To obtain a building permit, BuildCo must submit the following: - Location plan (orientation, access roads) Overall plan of the construction or renovation (dimensions, elevations, connections, access), drawn up on grounds of the Land Registry—based map, representing the plot Front elevations Views, cross sections, layout Document with a detailed description of the project impact on the existing landscape to prove that it is environment friendly Survey photographs (both near- and long-range), allowing for the easy identification of the site in relation to the surrounding areas. To prepare this documentation, BuildCo should start by obtaining the building permit forms from City Hall or on the Internet through the Booth for Forms (Guichet des formulaires) of the Equipment, Transport, and Housing Ministry (Ministère de l' Equipment, des Transports et du Logement) (www.equipment.gouv.fr/). The application is filed at City Hall in quadruplicate and a receipt is given, or it may be sent by registered mail with acknowledgement of receipt. If one document is missing, claims must be made within a fortnight after registration. Where the application is accompanied by all the required documents, the contractor will receive acknowledgment of receipt, indicating the date and registration number and the time needed for title investigation. The building permit will be issued within 2 months after registration of the application (except where the plot is a classified site). The contractor shall deem the permit tacitly granted if no reply is received within the 2-month period. The building permit is valid for 2 years, The contractor must begin work (or apply for an extension) within that time; otherwise, the permit lapses. Moreover, if the contractor halts work for over a year, the validity of the permit lapses, even if the 2-year statutory period has not yet elapsed. The permit must be displayed at the construction site and must include all the requisite information: mandatory dimensions, building permit number a
Procedure ²	Declare intention to build to the prefecture
Time to complete:	1 day
Cost to complete:	no charge
Agency:	Prefecture
Comment:	According to Article 25 of the Decree of September 21, 1977, BuildCo must declare the prefecture its intention to build a warehouse for book storage.
Procedure 3	Apply for water connection
Time to complete:	1 day
Cost to complete:	no charge
Agency:	Syndicat des Eaux d'Ile de France (SEDIF)

Comment: The water utility connection is typically a lengthy process. Thus, it is advisable to request

it before beginning construction work.

Procedure 4 SEDIF visits the site to prepare a cost estimate (devis) for water connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Syndicat des Eaux d'Ile de France (SEDIF)

Comment:

Procedure 5 Apply for electricity connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Electricité de France (EDF)

Comment:

Procedure 6 EDF visits the site to prepare a cost estimate (devis) for the electricity connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Electricité de France (EDF)

Comment:

Procedure 7 Approved permit is publicly displayed

Time to complete: 60 days

Cost to complete: no charge

Agency: BuildCo

Comment: BuildCo must display a signboard on the site showing the building permit number and the

responsible project architect. To allow third parties to challenge the project, the signboard

must be displayed for 2 months for public scrutiny before work is begun.

Procedure 8 File a declaration of the worksite opening

Time to complete: 1 day

Cost to complete: no charge

Agency: City Hall (Mairie)

Comment: The declaration of the opening of the construction site is a key step. The form (Cerfa

46.0394) declaring the opening is obtainable either at City Hall or on the Internet through the (Guichet des formulaires), located at the Equipment, Transport and Housing Ministry

(Ministère de l' Equipment, des Transports et du Logement) Web site

(www.equipement.gouv.fr/). The completed forms must be sent to City Hall by registered

mail with acknowledgement of receipt.

Procedure 9 Declare completion of construction

Time to complete: 1 day

Cost to complete: no charge

Agency: City Hall (Mairie)

Comment: Within 30 days of work completion, the contractor must send City Hall a notice—by

registered mail with acknowledgement of receipt, through a letter signed by the contractor's company, or by the firms that worked on the project—in which the architect declares the completion of the construction. That document must be included in the

building permit application file. The forms are filled in triplicate.

Procedure 10 Receive visit by building inspectors and obtain compliance certificate

Time to complete: 1 day

Cost to complete: no charge

Agency: City Hall or Equipment Departmental Directorate

Comment: The compliance certificate attests that the finished project meets the building permit

specifications. Once the declaration of completion is filed, an official from City Hall or the Equipment Departmental Directorate (Direction Départementale de l'Équipement, DDE) then visits the site to ascertain whether the structure conforms to building permit specifications. The compliance certificate is issued within 3 months of the application if

the specifications are met.

Procedure 11 Obtain electricity connection

Time to complete: 68 days

Cost to complete: EUR 3,138

Agency: Electricité de France (EDF)

Comment:

Procedure 12 Obtain water connection

Time to complete: 38 days

Cost to complete: EUR 4,000

Agency: Syndicat des Eaux d'Ile de France (SEDIF)

Comment:

Procedure 13 Obtain telephone connection

Time to complete: 60 days

Cost to complete: EUR 130

Agency: France Télécom

Comment:



Registering Property

Ensuring formal property rights is fundamental. Effective administration of land is part of that. If formal property transfer is too costly or complicated, formal titles might go informal again. *Doing Business* records the full sequence of procedures necessary for a business to purchase a property from another business and transfer the property title to the buyer's name. In the past 6 years 105 economies undertook 146 reforms making it easier to transfer property. Globally, the time to transfer property fell by 38% and the cost by 10% over this time. The most popular feature of property registration reform in these 6 years, implemented in 52 economies, was lowering transfer taxes and government fees.

Some reform outcomes

Georgia now allows property transfers to be completed through 500 authorized users, notably banks. This saves time for entrepreneurs. A third of people transferring property in 2009 chose authorized users, up from 7% in 2007. Also, Georgia's new electronic registry managed 68,000 sales in 2007, twice as many as in 2003.

Belarus's unified and computerized registry was able to cope with the addition of 1.2 million new units over 3 years. The registry issued 1 million electronic property certificates in 2009.

What does the Registering Property indicator measure?

Procedures to legally transfer title on immovable property (number)

- Preregistration (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)
- · Registration in the economy's largest business city
- Post registration (for example, transactions with the local authority, tax authority or cadastre)

Time required to complete each procedure (calendar days)

- · Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- · No prior personal contact with officials

Cost required to complete each procedure (% of property value)

- Official costs only, no bribes
- · No value added or capital gains taxes included

Case Study Assumptions

The parties (buyer and seller):

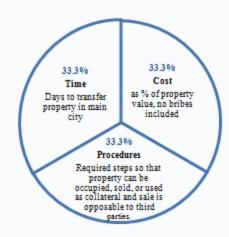
- Are limited liability companies, 100% domestically and privately owned.
- Are located in the periurban area of the economy's largest business city.
- Have 50 employees each, all of whom are nationals.
- Perform general commercial activities.

The property (fully owned by the seller):

- Has a value of 50 times income per capita. The sale price equals the value.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone, and no rezoning is required.
- Consists of a 557.4 square meters (6,000 square feet) land and 10 years old 2-story warehouse of 929 square meters (10,000 square feet) located on the land. The warehouse is in good condition and complies with all safety standards, building codes and legal requirements. The property will be transferred in its entirety.

Registering Property: transfer of property between 2 local companies

Rankings are based on 3 subindicators



1. Benchmarking Registering Property Regulations:

France is ranked 142 overall for Registering Property.

Ranking of France in Registering Property - Compared to good practice and selected economies:



The following table shows Registering Property data for France compared to good practice and comparator economies:

Good Practice Economics	Procedures (number)	Time (days)	Cost (% of property value)
New Zealand*		2	
Norway*	1		
Saudi Arabia			0.0

Selected Economy			
France	8	59	6.1

Comparator Economies			
Belgium	8	79	12.7
Germany	5	40	5.1
Italy	8	27	4.5
Spain	4	18	7.1
Switzerland	4	16	0.4
United Kingdom	2	8	4.1

st The following economies are also good practice economies for :

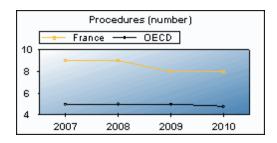
Procedures (number): United Arab Emirates

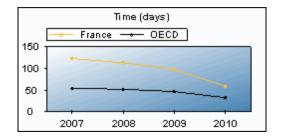
Time (days): Saudi Arabia, Thailand, United Arab Emirates

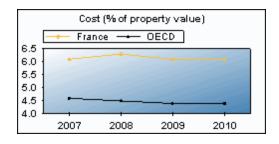
2. Historical data: Registering Property in France

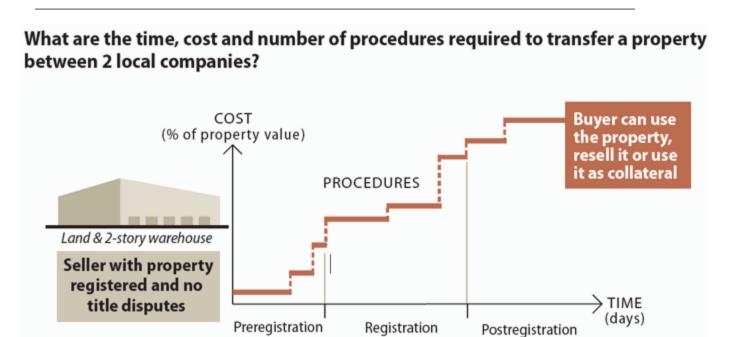
Registering Property data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			161	142
Procedures (number)	9	9	8	8
Time (days)	123	113	98	59
Cost (% of property value)	6.1	6.3	6.1	6.1

3. The following graphs illustrate the Registering Property sub indicators in France over the past 4 years:









This topic examines the steps, time, and cost involved in registering property in France.

STANDARDIZED PROPERTY

Property Value: 1,537,414.19

City: Paris

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1 *	Obtain from the relevant Land Registry a non-encumbrance certificate ("Demande hors Formalité") and a 30-year search on the property	3-4 days (simultaneous with procedures 2, 3, 4 and 5)	€12 per demand for up to 5 plots of land + €2 for each supplementary plot of land (hors formalite) after the 5th plot + € 2 for postage
2 *	Obtain a cadastral certificate ("plan catastral - Modèle 1")	1 day (simultaneous with procedures 1, 3, 4 and 5)	no cost
3 *	Obtain planning certificates ("document d'urbanisme")	1 day (simultaneous with procedures 1, 2, 4 and 5)	no cost (internet) [or 120 € when the demand is made by a surveyor]
4 *	Seller obtains mandatory environmental reports	15 - 30 days (simultaneous with procedures 1, 2, 3, and 5)	About EUR 800
5 *	Obtain the waiver of preemption rights from the Municipality	20 days (simultaneous with procedures 1, 2, 3 and 4)	no cost

6	Notaries prepare the draft of the deed of sale	2 days	Fees are due at the signing of the deed in Procedure 7
7	The deed of sale is executed by a notary	31 days	0.825% of purchase price (notary's fees) + 5.09% of purchase price (Registration Fee)
8	Apply for publication of the deed of sale at the relevant Land Registry	5 days	EUR 25 (publication tax, included in procedure 7) + 0.1% of purchase price (for the salary of the registrar)

^{*} Takes place simultaneously with another procedure.

Registering Property Details - France

Procedure 1	Obtain from the relevant Land Registry a non-encumbrance certificate ("Demande hors Formalité") and a 30-year search on the property
Time to complete:	3-4 days (simultaneous with procedures 2, 3, 4 and 5)
Cost to complete:	€12 per demand for up to 5 plots of land $+$ €2 for each supplementary plot of land (hors formalite) after the 5th plot $+$ € 2 for postage
Agency:	Land Registry (Conservation des Hypothèques)
Comment:	The notary obtains from the relevant Land Registry a non-encumbrance certificate and a 30-year search on the property at the Real Estate Office (one document) (hereafter the "Land Registry Search") using the Tele@ctes system. In 2009, notaries make the request electronically for around 80% of transactions. The payment is made on-line through the notary's bank account "Caisse des depots" at the Banque de France. The Land Registry Search must be obtained before completion of the transaction. It is valid only for a set period and then it has to be updated. The Land Registry Search contains the following information: all transfers of ownership, mortgages, charges, and easements, on the property registered since 1956. The Land registry delivers 50 years of information, but only 30 are used by notaries.
Procedure 2	Obtain a cadastral certificate ("plan catastral - Modèle 1")
Time to complete:	1 day (simultaneous with procedures 1, 3, 4 and 5)
Cost to complete:	no cost
Agency:	Cadastral Registry (www.cadastre.gouv.fr; Ministère du Budget –Direction Générale des Finances Publiques)
Comment:	The notary obtains a cadastral certificate showing the reference of the property at the Cadastral Registry. This certificate is obtained by the notary immediately on the internet for all of France since January 2008 in the website www.cadastre.gouv.fr. The document called "Modèle 1" is accessible on the internet but only for the Notaries; only this document is mandatory and is obtained immediately.
Procedure 3	Obtain planning certificates ("document d'urbanisme")
Time to complete:	1 day (simultaneous with procedures 1, 2, 4 and 5)
Cost to complete:	no cost (internet) [or 120 € when the demand is made by a surveyor]
Agency:	Municipality (Mairie de Paris, www.paris.fr)
Comment:	The notary obtains planning certificate from the Municipality. The request can be fulfilled on the Internet in some cities like Paris in the website: https://teleservices.paris.fr/ru/jsp/site/RunStandaloneApp.jsp?page=ru&action=accueil
Procedure 4	Seller obtains mandatory environmental reports
Time to complete:	15 - 30 days (simultaneous with procedures 1, 2, 3, and 5)

Cost to complete: About EUR 800

Comment:

The Seller obtains mandatory environmental reports (3 in total) mentioning the presence or absence of termites and asbestos. Without these reports the seller would remain liable towards the purchaser if termites or asbestos were found in the future. Termites Certificate was made mandatory by the Law 99-471 du 8 juin 1999, decrét 2000-613 du 3 juillet 2000, arreté du 10 aout 2000). Asbestos certificate is mandatory by décret 96-97 du 7 février 1996 modifié et appliqueé depuis le 1er janvier 2002) and the certificate for natural disaster and technological

The obligation to submit the "Etat des risques naturels et technologiques" (ERNT) is stated in article R. 125-26 of the "Code de l'environnement". It has to be presented on Cerfa and completed by the seller. In Paris it is obtained online by the seller's notary.

As a result of the implementation of the Power Performance Diagnostic ("Diagnostic de performance énergétique", loi du 12 juillet 2010), it is only for information, and can be obtained online in Paris. According to the "Loi Grenelle", passed on July 12, 2010, under article 1 which modifies the code de la construction et de l'habitation, the DPE becomes mandatory for any property sold after January 1st, 2011.

The seller can be held liable later if he does not submit these diagnostics.

Additionally, for companies, notaries will request the Extrait RCS (Kbis) online in Paris at www.Infogreffe.fr. The Kbis will include the articles of association and accounts of the company. It costs either EUR3.11 for the summary (extrait RCS Kbis) or EUR70.44 for the complete version which contains: Extrait RCS (Kbis), état d'endettement (privilèges et nantissements), historique des modifications au RCS, derniers statuts à jour, résultat de recherche en matière de procédure de sauvegarde, redressement ou liquidation judiciaire.

5 Obtain the waiver of preemption rights from the Municipality Procedure

20 days (simultaneous with procedures 1, 2, 3 and 4) Time to complete:

Cost to complete: no cost

Agency: Municipality (Mairie de Paris)

Comment: The notary writes to the city mayor to obtain the waiver of the city's preemption rights on the

property. The notary informs about the transaction and the conditions agreed among the

parties.

It is common that many properties are subject to these requirements, since the Municipality may have the right to buy the property at the same price that it was agreed on the sale agreement. If the city does not answer in 2 months, then the preemption rights have been waived. It may be the case that the city informs the notary before the 2 months. There are some exemptions: if the building has been completed in the last 10 years or if the lot sold (used for residential purpose) is in a building where the co-ownership rules have been published at the land registry more than 10 years ago. Properties when the whole lot and building are sold will need the waiver for preemption rights. In practice it takes around 3 weeks on average to obtain this waiver.

Notaries prepare the draft of the deed of sale **Procedure**

2 days Time to complete:

Fees are due at the signing of the deed in Procedure 7 Cost to complete:

Comment: By law, notaries are charged with administering nearly all aspects of the transaction:

preparation, signing and execution of the final deed.

The purchaser's notary with the assistance of the vendor's notary prepares the draft of the

deed of sale. The deed of sale contains two parts:

The first part is a standardized one and is the one sent to the Land Registry. It contains all relevant information for registration purposes. The manner in which this part is drafted is compulsory, failing which the Land Registry refuses registration of the deed of sale.

The first part of the deed of sale contains the following information:

- Details (full name, address, extrait CABIS) of the vendor and of the purchaser
- Description of the property which must refer to the cadastral reference
- Origin of title (provided by the seller)
- · Sale price
- Taxes payable upon the sale: stamp duty normally due by the purchaser and capital gains tax due by the vendor

The second part of the deed can be freely drafted and contains basically a summary of the information/documents collected during the due diligence phase described previously:

- Information, representation, warranties on legal, technical, regulatory, planning, existing contracts relating to the property, environmental aspects of the property;
- Conditions of the sale;
- Information on the title to the property, i.e. a description of the transfer of title over the 30-year period;
- Information on easements.

Although some of the information described in the 2nd part of the transfer deed is not compulsory for the Real Estate Registry it is compulsory under other legislation failing which the purchaser could seek termination of the sale after it has been completed, for misinformation.

The notary of the vendor collects and provides the notary of the purchaser with the following documents:

- Land Registry Search (obtained in Procedure 1)
- Cadastral certificate showing the reference of the property at the Cadastral Registry (obtained in Procedure 2)
- Planning certificates (obtained in Procedure 3)
- Environmental reports (obtained in Procedure 4)
- Waiver of Municipality's preemption rights (obtained in Procedure 5)
- The buyer and seller both have to provide the notary with personal information such as their name, occupation, date and place of birth, address and marital status.

Procedure 7 The deed of sale is executed by a notary

Time to complete:

31 days

Cost to complete:

0.825% of purchase price (notary's fees) + 5.09% of purchase price (Registration Fee)

Comment:

Once the notary has completed the necessary searches and inspections, acquired the necessary information from the local authorities and the bank (if there's to be a mortgage), and prepares the final deed of sale, the parties meet once again with him for the execution of the deed of sale.

The deed of sale must be executed before a notary, failing which it cannot be registered at the relevant Land Registry. The notary is required to read the deed through completely, aloud, to both the seller and buyer and make any relevant amendments, and assure that they both understand the terms. Registration fees and notaries' fees are payable up-front. The buyer has full ownership of the property immediately after the deed of sale has been signed before the notary. He can dispose of the property as he wishes by selling, leasing, mortgaging it, etc. though in practice, only after publication at the Land registry the sale is opposable to third parties and will a third party be willing to buy it and a bank grant a loan based on it.

The notary must apply for registration of the deed of sale at the relevant Land Registry within 2 months maximum of the date of execution of the deed of sale. In practice, in 2009, the average time for submission between the moment the deed is signed and the moment it is submitted to the land registry is 31 days (weighted average time), as shown by the statistics for the 12 land registries in Paris (Conservation des hypotheques) (source, 'Direction générale des

Procedure 8	Apply for publication of the deed of sale at the relevant Land Registry
Time to complete:	5 days

Cost to complete: EUR 25 (publication tax, included in procedure 7) + 0.1% of purchase price (for the

salary of the registrar)

Agency: Land Registry (Conservation des Hypothèques)

Comment: The notary must apply for registration of the deed of sale at the relevant Land Registry within

2 months maximum of the date of execution of the deed of sale. The notary can send the documents to the Land Registry immediately after the signature of the deed, personnally or electronically through Tele@ctes. Simultaneously, the notary pays to the Land Registry the publicity tax and the salary of the registrar on behalf of the purchaser (the value added tax is paid by the company directly). The original deed of sale (called the "minutes") remains with

the notary for 100 years.

The Land Registry will verify the transaction (name and date of birth of person should coincide with the Conservation's records; parcel & section catastrale). The transfer of property is opposable to third parties after publication of the deed by the land registry office. A Publicity tax (Taxe de Publicité Foncière) equal to 25 EUR is paid for the publication of the transfer, together with an additional 0.1% of the property value for the salary of the registrar. On completion the vendor's creditors if any, must execute a deed of discharge or release of the existing mortgages benefiting to them.

In June 2009, 28% of all transfer publication requests in France are made electronically (for publication of the "acte authetique de vente" in order to make it opposable to third parties). This rate has been increasing consistently during 2009. This makes the system faster and reduces the chances for errors, because the Conservation employees do not have to input information manually into the system. Data is inserted electronically into the Fiji system automatically from Teleactes. Land registries are proactively inviting notaries to participate in the electronic system, with a positive response from notaries.

At this point, First the notary prepares the acte de vente with its own software, prints and has it signed by the parties. Then he inputs the information again in a separate screen of Teleactes to submit it to the Conservation for publication.

A pilot was also launched in March 2009 where notaries submit property transfers online for publication and receive the deed signed by the Conservateur electronically. Around 3 land registries were participating in the pilot by March 2009, and the plan is to expand this capability to other registries during 2009. Before, the signed deed was sent on paper to the notary after publication. To participate in this system, notaries need to have an updated software version of TéléActes.

In practice, the delay for publication at 'Conservation des hypothèques' as of May 2009 is 5 days (weighted average time) (source, 'Direction générale des Finances publiques'), from the moment the deed is submitted at the land registry until the moment it is published.



Getting Credit

Through two sets of indicators, *Doing Business* assesses the legal rights of borrowers and lenders with respect to secured transactions and the sharing of credit information. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through either a public credit registry or a private credit bureau. Credit information systems mitigate the 'information asymmetry' in lending and enable lenders to view a borrower's financial history (positive or negative), providing them with valuable information to consider when assessing risk. Credit information systems benefit borrowers as well, allowing good borrowers to establish a reputable credit history which will enable them to access credit more easily. The Legal Rights Index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders and thus facilitate lending. Sound collateral laws will enable businesses to use their assets, especially movable property, as security to generate capital while having strong creditor's rights has been associated with higher ratios of private sector credit to GDP.

Some reform outcomes

After Vietnam's new Civil Code was enacted in 2005, a decree further clarified the provisions governing secured transactions. Since the inclusion of the new provisions, the number of registrations increased from 43,000 (2005) to 120,000 (end of 2008).

In 2008, when **Zambia** established a private credit bureau, its database initially covered about 25,000 borrowers. Thanks to a strong communication campaign and a central bank directive, coverage has grown 10-fold in the past 2 years, exceeding 200,000 by the beginning of 2010.

What do the Getting Credit indicators measure?

Strength of legal rights index (0-10)

- Protection of rights of borrowers and lenders through collateral laws
- Protection of secured creditors' rights through bankruptcy laws

Depth of credit information index (0-6)

 Scope and accessibility of credit information distributed by public credit registries and private credit bureaus

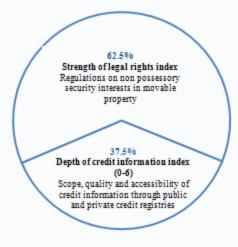
Public credit registry coverage (% of adults)

 Number of individuals and firms listed in public credit registry as percentage of a dult population

Private credit bureau coverage (% of adults)

 Number of individuals and firms listed in largest private credit bureau as percentage of a dult population

Getting Credit: collateral rules and credit information



Note: Private bureau coverage and public credit registry coverage are measured but do not count for the rankings.

Case Study Assumptions (applying to the Legal Rights Index only)

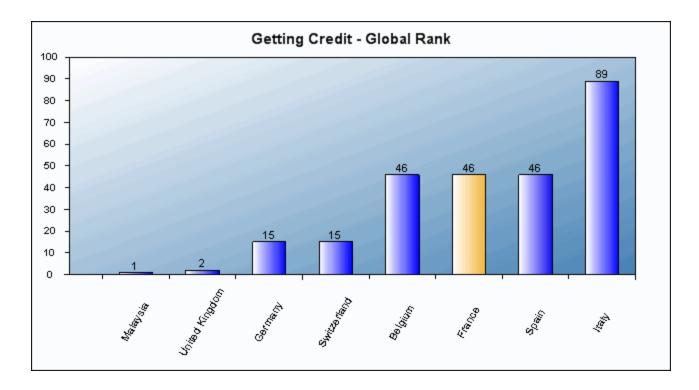
The Debtor

- is a Private Limited Liability Company
- · has its Headquarters and only base of operations in the largest business city
- · obtains a loan from a local bank (the Creditor) for an amount up to 10 times income (GNI) per capita
- Both creditor and debtor are 100% domestically owned.

1. Benchmarking Getting Credit Regulations:

France is ranked 46 overall for Getting Credit.

Ranking of France in Getting Credit - Compared to good practice and selected economies:



The following table shows Getting Credit data for France compared to good practice and comparator economies:

Good Practice Economies	Strength of legal rights index (0-10)	Depth of credit information index (0-6)	Public registry coverage (% of adults)	Private bureau coverage (% of adults)
New Zealand*				100.0
Portugal			67.1	
Singapore*	10			
United Kingdom		6		

Selected Economy				
France	7	4	33.3	0.0

Comparator Economies				
Belgium	7	4	57.2	0.0
Germany	7	6	1.0	98.4
Italy	3	5	16.6	80.5
Spain	6	5	54.6	10.7
Switzerland	8	5	0.0	22.3
United Kingdom	9	6	0.0	100.0

st The following economies are also good practice economies for :

Strength of legal rights index (0-10): Hong Kong, China, Kenya, Kyrgyz Republic, Malaysia

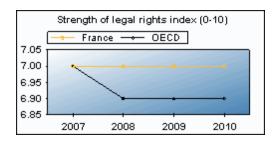
Private bureau coverage (% of adults): Argentina, Australia, Canada, Iceland, Ireland, Norway, Sweden, United Kingdom, United States

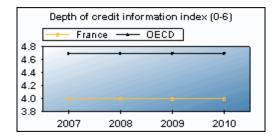
27 countries have the highest credit information index.

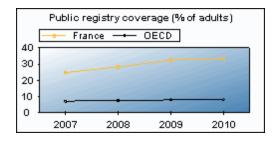
2. Historical data: Getting Credit in France

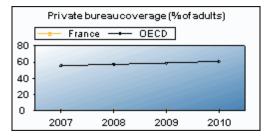
Getting Credit data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			44	46
Strength of legal rights index (0-10)	7	7	7	7
Depth of credit information index (0-6)	4	4	4	4
Private bureau coverage (% of adults)	0.0	0.0	0.0	0.0
Public registry coverage (% of adults)	24.8	28.3	32.5	33.3

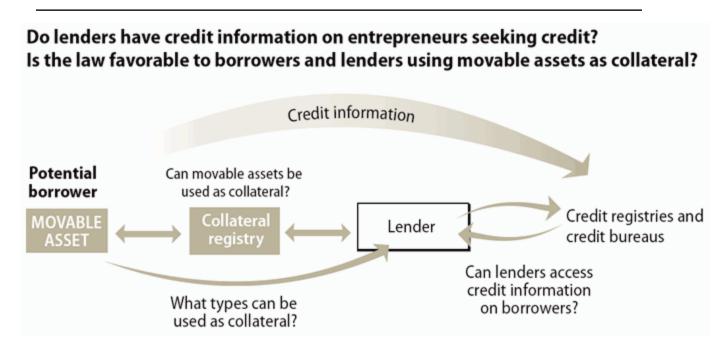
3. The following graphs illustrate the Getting Credit sub indicators in France over the past 4 years:











The following table summarize legal rights of borrowers and lenders, and the availability and legal framework of credit registries in France.

Getting Credit Indicators (2010)			Indicator
Private bureau coverage (% of adults)	Private credit bureau	Public credit registry	4
Are data on both firms and individuals distributed?	No	Yes	1
Are both positive and negative data distributed?	No	No	0
Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions?	No	No	0
Are more than 2 years of historical credit information distributed?	No	Yes	1
Is data on all loans below 1% of income per capita distributed?	No	Yes	1
Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?	No	Yes	1
Coverage	0.0	33.3	
Number of individuals		0	9,689,860
Number of firms		0	7,302,130

Strength of legal rights index (0-10)	7
Can any business use movable assets as collateral while keeping possession of the assets; and any financial institution accept such assets as collateral?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	Yes
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	Yes
May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets?	Yes
Is a general description of debts and obligations permitted in collateral agreements, so that all types of obligations and debts can be secured by stating a maximum amount rather than a specific amount between the parties?	Yes
Is a collateral registry in operation, that is unified geographically and by asset type, as well as indexed by the grantor's name of a security right?	Yes
Do secured creditors have absolute priority to their collateral outside bankruptcy procedures?	No
Do secured creditors have absolute priority to their collateral in bankruptcy procedures?	No
During reorganization, are secured creditors' claims exempt from an automatic stay on enforcement?	No
Does the law authorize parties to agree on out of court enforcement?	Yes



Protecting Investors

Stronger investor protections matter for the ability of companies to raise the capital needed to grow, innovate, diversify and compete. This is all the more crucial in times of financial crisis when entrepreneurs must navigate through defiant environments to finance their activities. Using 3 indices of investor protection, *Doing Business* measures how economies regulate a standard case of self-dealing, use of corporate assets for personal gains. Since 2005, 51 economies have strengthened investor protections as measured by *Doing Business*.

Some reform outcomes

In Indonesia, an economy that consistently improved its laws regulating investor protections, the number of firms listed on the Indonesia Stock Exchange increased from 331 to 396 between 2004 and 2009. Meanwhile, market capitalization grew from 680 trillion rupiah (\$75 billion) to 1,077 trillion rupiah (\$119 billion).

After Thailand amended its laws in 2006 and 2008, more than 85 transactions that failed to comply with the disclosure standards were suspended. Thirteen were deemed prejudicial and were therefore canceled, thus preventing damage to the companies involved and preserving their value. Companies were not deterred either, as more than 30 new companies joined the stock exchange since 2005 bringing the number of listed companies to 523.

What do the Protecting Investors indicators measure?

Extent of disclosure index (0-10)

- · Who can approve related-party transactions
- Requirements for external and internal disclosure in case of related-party transactions

Extent of director liability index (0-10)

- Ability of shareholders to hold the interested party and the approving body liable in case of a prejudicial related-party transaction
- Available legal remedies (damages, repayment of profits, fines, imprisonment and rescission of the transaction)
- Ability of shareholders to sue directly or derivatively

Ease of shareholder suits index (0-10)

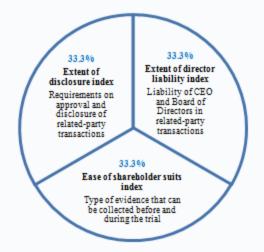
- Documents and information available during trial
- Access to internal corporate documents (directly or through a government inspector)

Strength of investor protection index (0-10)

 Simple average of the extent of disclosure, extent of director liability and ease of shareholder suits indices

<u>Protecting Investors</u>: minority shareholder rights in related-party transactions

Rankings are based on 3 subindicators



Case Study Assumptions

The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange (or at least a large private company with multiple shareholders).
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where permitted, even if this is not specifically required by law.

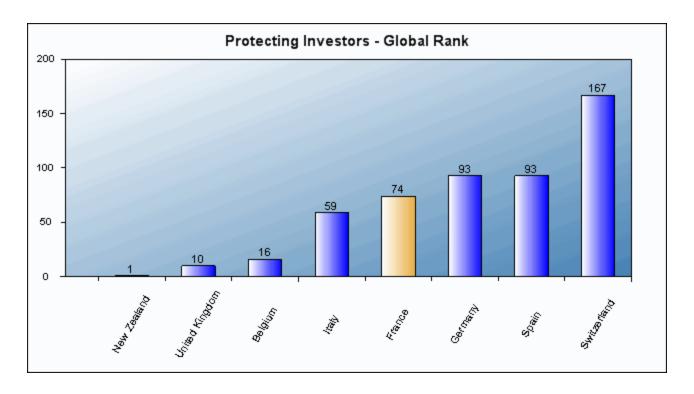
The transaction

- Mr. James, a director and the majority shareholder of the company, proposes that the company purchase used trucks from another company he owns.
- The price is higher than the going price for used trucks, but the transaction goes forward.
- All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to the purchasing company.
- Shareholders sue the interested parties and the members of the board of directors.

1. Benchmarking Protecting Investors Regulations:

France is ranked 74 overall for Protecting Investors.

Ranking of France in Protecting Investors - Compared to good practice and selected economies:



The following table shows Protecting Investors data for France compared to good practice and comparator economies:

Good Practice Economies	Strength of investor protection index (0-10)
New Zealand	9.7

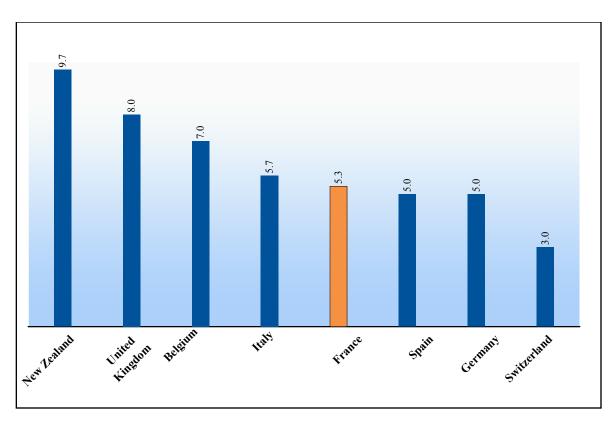
Selected Economy	
France	5.3

Comparator Economies	
Belgium	7.0
Germany	5.0
Italy	5.7
Spain	5.0
Switzerland	3.0
United Kingdom	8.0

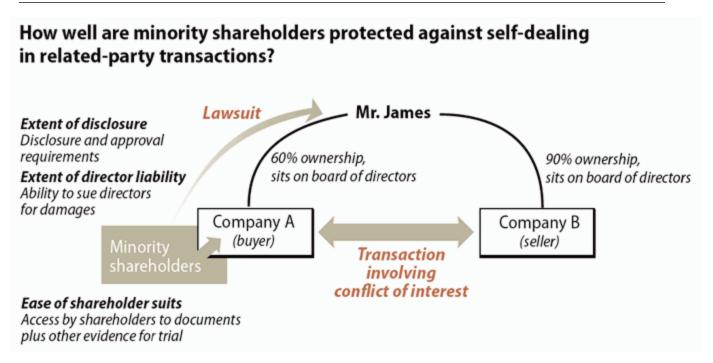
2. Historical data: Protecting Investors in France

Protecting Investors data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			73	74
Strength of investor protection index (0-10)	5.3	5.3	5.3	5.3

3. The following graph illustrates the Protecting Investors index in France compared to best practice and selected Economies:



Note: The higher the score, the greater the investor protection.



The table below provides a full breakdown of how the disclosure, director liability, and shareholder suits indexes are calculated in France.

Protecting Investors Data (2010)	Indicator
Extent of disclosure index (0-10)	10
What corporate body provides legally sufficient approval for the transaction?	3
Whether immediate disclosure of the transaction to the public and/or shareholders is required?	2
Whether disclosure of the transaction in published periodic filings (annual reports) is required?	2
Whether disclosure of the conflict of interest by Mr. James to the board of directors is required?	2
Whether an external body must review the terms of the transaction before it takes place?	1
Extent of director liability index (0-10)	1
Whether shareholders can hold Mr. James liable for the damage that the Buyer-Seller transaction causes to the company?	0
Whether shareholders can hold the approving body (the CEO or board of directors) liable for the damage that the Buyer-Seller transaction causes to the company?	0
Whether a court can void the transaction upon a successful claim by a shareholder plaintiff?	0
Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff?	0

Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff?	0
Whether fines and imprisonment can be applied against Mr. James?	0
Whether shareholders can sue directly or derivatively for the damage that the Buyer-Seller transaction causes to the company?	1
Ease of shareholder suits index (0-10)	5
Whether the plaintiff can obtain any documents from the defendant and witnesses during trial?	3
Whether the plaintiff can directly question the defendant and witnesses during trial?	0
Whether the plaintiff can request categories of documents from the defendant without identifying specific ones?	0
Whether shareholders owning 10% or less of Buyer's shares can request an inspector to investigate the transaction?	1
Whether the level of proof required for civil suits is lower than that of criminal cases?	1
Whether shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit?	0
Strength of investor protection index (0-10)	5.3



Taxes are essential to provide public amenities, infrastructure and services which are crucial for a properly functioning economy. *Doing Business* data show that economies where it is more difficult and costly to pay taxes have larger shares of informal sector activity. More than 60% of economies have reformed in the last 6 years and are starting to see concrete results.

Some reform outcomes

Colombia introduced a new electronic system for social security and labor taxes in 2006 and by 2008 the social security contributions collected from small and medium-size companies rose by 42%, to 550 billion pesos.

Mauritius reduced the corporate income tax rate from 25% to 15% and removed exemptions and industry-specific allowances in 2006 and saw their corporate income tax revenue grow by 27% in the following year, and in 2008/09 it increased by 65%.

What do the Paying taxes indicators measure?

Tax payments for a manufacturing company in 2009 (number per year adjusted for electronic or joint filing and payment)

- Total number of taxes and contributions paid, including consumption taxes (value added tax, sales tax or goods and service tax)
- · Method and frequency of filing and payment

Time required to comply with 3 major taxes (hours per year)

- · Collecting information and computing the tax payable
- · Completing tax return forms, filing with proper agencies
- · Arranging payment or withholding
- · Preparing separate tax accounting books, if required

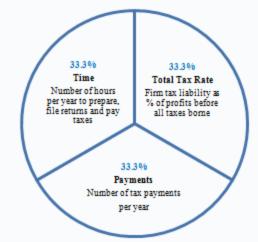
Total tax rate (% of profit)

- Profit or corporate income tax
- Mandatory social contributions and labor taxes paid by the employer
- Property and property transfer taxes
- Dividend, capital gains and financial transactions taxes
- · Waste collection, vehicle, road and other taxes

Case Study Assumptions

- TaxpayerCo is a medium-size business that started operations 2 years ago.
- Tax practitioners are asked to review its financial statements, as well as a standard list of transactions that the company completed during the year.
- Respondents are asked how much in taxes and mandatory contributions the business must pay and what the
 process is for doing so.
- The business starts from the same financial position in each economy. All the taxes and mandatory
 contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government
- Taxes and mandatory contributions include corporate income tax, turnover tax, all labor taxes and contributions
 paid by the company.
- A range of standard deductions and exemptions are also recorded.

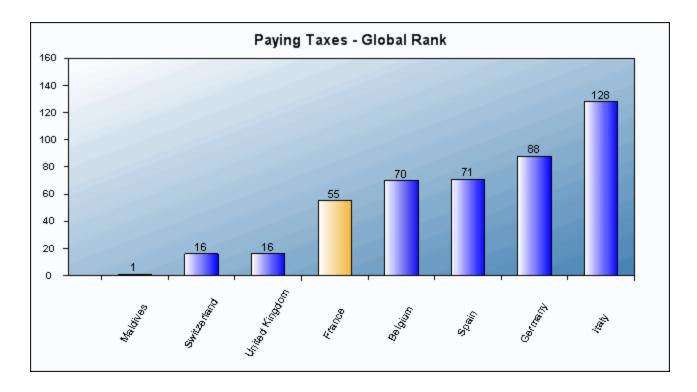
Paying Taxes: tax compliance for a local manufacturing company
Rankings are based on 3 subindicators



1. Benchmarking Paying Taxes Regulations:

France is ranked 55 overall for Paying Taxes.

Ranking of France in Paying Taxes - Compared to good practice and selected economies:



The following table shows Paying Taxes data for France compared to good practice and comparator economies:

Good Practice Economies	Payments (number per year)	Time (hours per year)	Total tax rate (% profit)
Maldives*	3	0	
Timor-Leste			0.2

Selected Economy			
France	7	132	65.8

Comparator Economies			
Belgium	11	156	57.0
Germany	16	215	48.2
Italy	15	285	68.6
Spain	8	197	56.5
Switzerland	19	63	30.1
United Kingdom	8	110	37.3

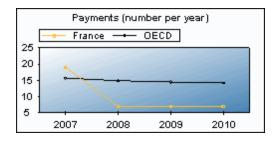
^{*} The following economies are also good practice economies for :

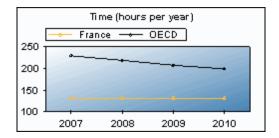
Payments (number per year): Qatar

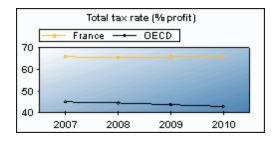
2. Historical data: Paying Taxes in France

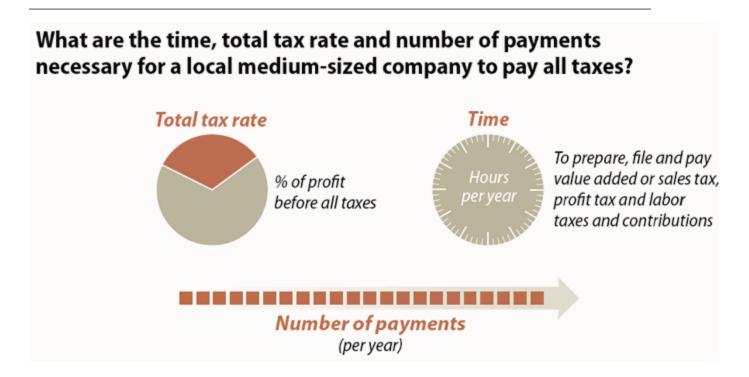
Paying Taxes data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			57	55
Total tax rate (% profit)	65.9	65.4	65.8	65.8
Payments (number per year)	19	7	7	7
Time (hours per year)	132	132	132	132

3. The following graphs illustrate the Paying Taxes sub indicators in France over the past 4 years:









The table below addresses the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year in France, as well as measures of administrative burden in paying taxes.

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate		Fotaltax rate % profit)	Notes on TTR
Stamp duty	1						
Value added tax (VAT)	1	online filing	26	19.6%	value added		
Fuel tax	1			42.4%	per litre	1.40	
Business tax	1			1.5%	value added	4.40	
Payroll tax	1	online filing		5.5%	gross salarie	s 6.10	
Corporate income tax	1	online filing	26	33.3%	taxable profi	it 8.20	
Social security contributions	1	online filing	80	40.02% -40.49%	gross salarie	s 45.60	
Totals	7		132			65.8	



Trading Across Borders

Making trade between countries easier is increasingly important for business in today's globalized world. Excessive document requirements, burdensome customs procedures, inefficient port operations and inadequate infrastructure all lead to extra costs and delays for exporters and importers, stifling trade potential. Trade facilitation tools such as electronic data interchange systems, risk-based inspections, and single windows help improve an economy's trading environment and boost firms' international competitiveness. *Doing Business* trade indicators take into account documents, cost and time associated with every procedure for trading a standard shipment of goods by ocean transport. Research indicates that exporters in developing countries have much more to gain by a 10% drop in their trading costs than from a similar decrease of the tariffs applied to their products in global markets.

Some reform outcomes

In Georgia, reducing customs clearance time by a day has led to operational savings of an estimated \$288 per truck, or an annual \$133 million for the country's whole trading community given the growing amount of cross-border trade in recent years.

In **Korea**, predictable cargo processing times and rapid turnover by ports and warehouses provide a benefit to the Korean economy of some \$2 billion annually.

What do the Trading Across Borders indicators measure?

Documents required to export and import (number)

- Bank documents
- Customs clearance documents
- · Port and terminal handling documents
- Transport documents

Time required to export and import (days)

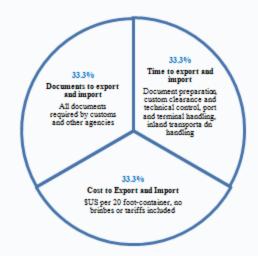
- · Obtaining all the documents
- Inland transport and handling
- · Customs clearance and inspections
- Port and terminal handling
- · Does not include ocean transport time

Cost required to export and import (US\$ per container)

- All documentation
- Inland transport and handling
- Customs clearance and inspections
- · Port and terminal handling
- · Official costs only, no bribes

<u>Trading Across Borders</u>: exporting and importing by ocean transport

Rankings are based on 3 subindicators



Case Study Assumptions

The Business

- Has at least 60 employees and is located in the economy's largest business city
- Is a private, limited liability company, which exports more than 10% of its sales. It is fully domestically owned
 and does not operate in an export processing zone or an industrial estate with special export or import privileges

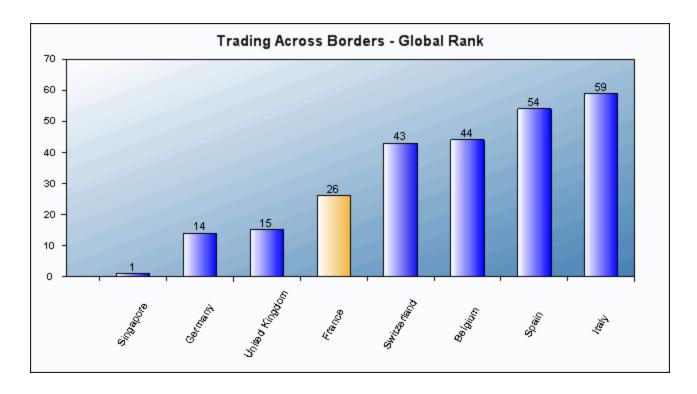
The traded product

- Is transported in a dry-cargo, 20-foot full container load; weighs 10 tons and is valued at \$20,000
- Is not hazardous or include military items; it does not require special phytosanitary or environmental safety standards, refrigeration or any other special environment
- · Is one of the economy's leading export or import products

1. Benchmarking Trading Across Borders Regulations:

France is ranked 26 overall for Trading Across Borders.

Ranking of France in Trading Across Borders - Compared to good practice and selected economies:



The following table shows Trading Across Borders data for France compared to good practice and comparator economies:

Good Practice Economies	Documents to export (number)	Time to export (days)	Cost to export (US\$ per container)	Documents to import (number)	Time to import (days)	Cost to import (US\$ per container)
Denmark*		5				
France	2			2		
Malaysia			450			
Singapore					4	439
Selected Economy			1	1	ı	ı
France	2	9	1078	2	11	1248
	•	•				•
Comparator Economies						
Belgium	4	8	1619	5	9	1600
Germany	4	7	872	5	7	937
Italy	4	20	1245	4	18	1245
Spain	6	9	1221	7	10	1221
Switzerland	4	8	1537	5	9	1540
United Kingdom	4	7	950	4	6	1045

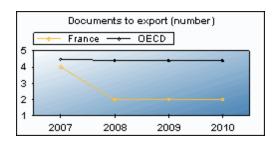
 $^{{\}it * The following economies are also good practice economies for:}$

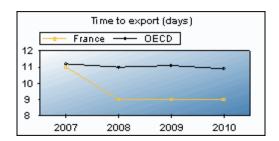
Time to export (days): Estonia

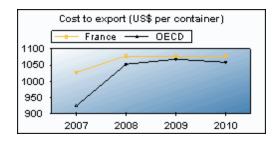
2. Historical data: Trading Across Borders in France

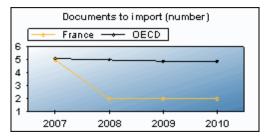
Trading Across Borders data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			25	26
Cost to export (US\$ per container)	1028	1078	1078	1078
Cost to import (US\$ per container)	1148	1248	1248	1248
Documents to export (number)	4	2	2	2
Documents to import (number)	5	2	2	2
Time to export (days)	11	9	9	9
Time to import (days)	12	11	11	11

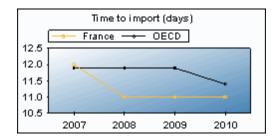
3. The following graphs illustrate the Trading Across Borders sub indicators in France over the past 4 years:

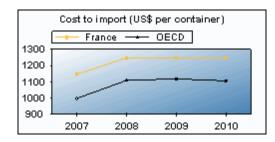


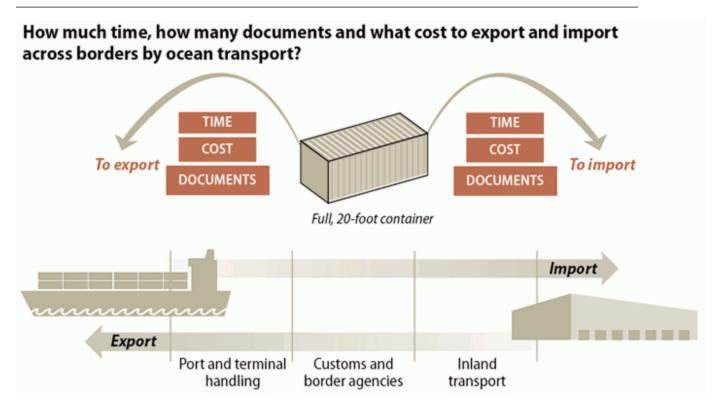












These tables list the procedures necessary to import and export a standardized cargo of goods in France. The documents required to export and import the goods are also shown.

Nature of Export Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	3	105
Customs clearance and technical control	1	30
Ports and terminal handling	3	316
Inland transportation and handling	2	627
Totals	9	1078

Nature of Import Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	5	155
Customs clearance and technical control	1	150
Ports and terminal handling	3	316
Inland transportation and handling	2	627
Totals	11	1248

Documents for Export and Import

Export
Bill of lading
Customs export declaration
Import
Import
Import Bill of lading



Enforcing Contracts

Well functioning courts help businesses expand their network and markets. Where contract enforcement is efficient, firms have greater access to credit and are more likely to engage with new borrowers or customers. Doing Business measures the efficiency of the judicial system in resolving a commercial sale dispute before local courts. Following the step-by-step evolution of a standardized case study, data relating to the time, cost and procedural complexity of resolving a commercial lawsuit are collected through study of the codes of civil procedure and other court regulations, as well as through surveys completed by local litigation lawyers (and, in a quarter of the countries, by judges as well).

Some reform outcomes

In Rwanda the implementation of specialized commercial courts in May 2008 resulted in a significant decrease of the case backlog, and contributed to reduce the time to resolve a commercial dispute by nearly 3 months.

In Austria a "data highway" for the courts that allows attachments to be sent electronically has produced savings of €4.4 million in postage alone.

What do the Enforcing Contracts indicators measure?

Procedures to enforce a contract (number)

- · Any interaction between the parties in a commercial dispute, or between them and the judge or court officer
- Steps to file the case
- Steps for trial and judgment
- · Steps to enforce the judgment

Time required to complete procedures (calendar days)

- Time to file and serve the case
- Time for trial and obtaining judgment
- Time to enforce the judgment

- No bribes
- Average attorney fees
- · Court costs, including expert fees
- Enforcement costs

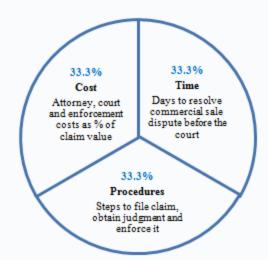
Cost required to complete procedures (% of claim)

Case Study Assumptions

- Seller and Buyer are domestic companies
- Buyer orders custom-made goods, then does not pay
- Seller sues Buyer before competent court
- Value of claim is 200% of GNI per capita
- Seller requests pre-trial attachment to secure claim
- Dispute on quality of the goods requires expert opinion
- Judge decides in favor of Seller, no appeal
- Seller enforces judgment through a public sale of Buyer's movable assets.

Enforcing Contracts: resolving a commercial dispute through the courts

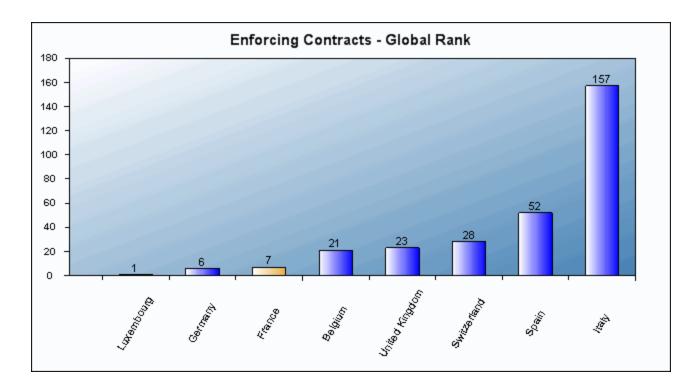
Rankings are based on 3 subindicators



1. Benchmarking Enforcing Contracts Regulations:

France is ranked 7 overall for Enforcing Contracts.

Ranking of France in Enforcing Contracts - Compared to good practice and selected economies:



The following table shows Enforcing Contracts data for France compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of claim)
Bhutan			0.1
Ireland	20		
Singapore		150	

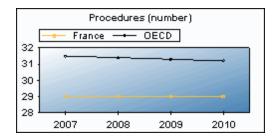
Selected Economy			
France	29	331	17.4

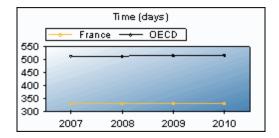
Comparator Economies			
Belgium	26	505	16.6
Germany	30	394	14.4
Italy	41	1210	29.9
Spain	39	515	17.2
Switzerland	31	417	24.0
United Kingdom	28	399	23.4

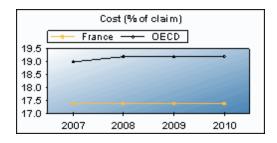
2. Historical data: Enforcing Contracts in France

Enforcing Contracts data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			6	7
Procedures (number)	29	29	29	29
Time (days)	331	331	331	331
Cost (% of claim)	17.4	17.4	17.4	17.4

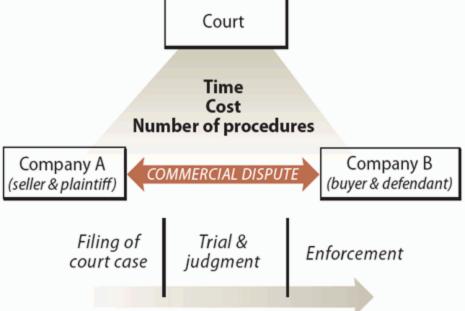
3. The following graphs illustrate the Enforcing Contracts sub indicators in France over the past 4 years:







What are the time, cost and number of procedures to resolve a commercial dispute through the courts?



This topic looks at the efficiency of contract enforcement in France.

Nature of Procedure (2010)	Indicator
Procedures (number)	29
Time (days)	331
Filing and service	1.0
Trial and judgment	270.0
Enforcement of judgment	60.0
Cost (% of claim)*	17.40
Attorney cost (% of claim)	10.7
Court cost (% of claim)	2.7
Enforcement Cost (% of claim)	4.0

Court information: Paris Commercial Court ("Tribunal de Commerce")

^{*} Claim assumed to be equivalent to 200% of income per capita.



Closing a Business

A robust bankruptcy system functions as a filter, ensuring the survival of economically efficient companies and reallocating the resources of inefficient ones. Fast and cheap insolvency proceedings result in businesses' speedy return to normal operation and increase returns to creditors. By improving the expectations of creditors and debtors about the outcome of insolvency proceedings, well-functioning insolvency systems can facilitate access to finance, save more viable businesses, and thereby improve growth and sustainability in the economy overall.

Some reform outcomes

A study of the 2005 bankruptcy reform in Brazil found that it had led to an average reduction of 22% in the cost of credit for Brazilian companies, a 39% increase in overall credit and a 79% increase in long-term credit in the economy. The purpose of the reform was to improve creditor protection in insolvency proceedings.

Following the introduction of debtor-in-possession reorganizations in Korea in 2006, the number of reorganization filings increased from 76 in 2006 to 670 in 2009.

What does the Closing a Business indicator measure?

<u>Closing a Business</u>: insolvency proceedings against local company

Time required to recover debt (years)

- · Measured in calendar years
- · Appeals and requests for extension are included

Cost required to recover debt (% of debtor's estate value)

- · Measured as percentage of estate value
- · Court fees
- · Fees of insolvency administrators
- · Lawyers' fees
- Assessors' and auctioneers' fees
- All other fees and costs

Recovery rate for creditors (cents on the dollar)

- · Measures the cents on the dollar recovered by creditors
- · Present value of debt recovered
- · Costs of the insolvency proceedings are deducted
- · Depreciation of furniture is taken into account
- Outcome for the business (survival or not) affects the maximum value that can be recovered

100% Recovery rate

Recovery rate is a function of time, cost and other factors such as lending rate and the likelihood of the business continuing to operate

Case Study Assumptions

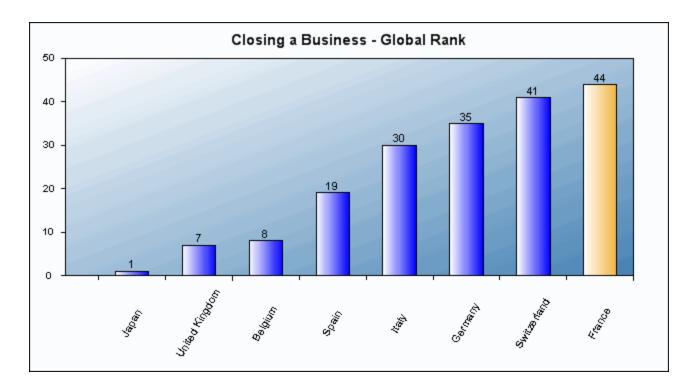
The Company

- is domestically owned
- · is a limited liability company operating a hotel
- operates in the economy's largest business city
- has 201 employees, 1 secured creditor and 50 unsecured creditors
- has a higher value as a going concern and a lower value in a piecemeal sale of assets

1. Benchmarking Closing Business Regulations:

France is ranked 44 overall for Closing a Business.

Ranking of France in Closing Business - Compared to good practice and selected economies:



The following table shows Closing Business data for France compared to good practice and comparator economies:

Good Practice Economies	Recovery rate (cents on the dollar)	Time (years)	Cost (% of estate)
Ireland		0.4	
Japan	92.7		
Singapore*			1

Selected Economy			
France	45.2	1.9	9

Comparator Economies			
Belgium	87.6	0.9	4
Germany	53.1	1.2	8
Italy	58.0	1.8	22
Spain	76.3	1.0	11
Switzerland	47.5	3.0	4
United Kingdom	88.6	1.0	6

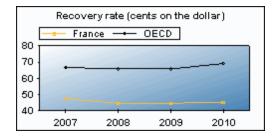
st The following economies are also good practice economies for :

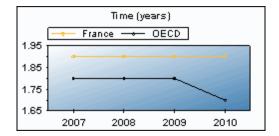
Cost (% of estate): Colombia, Kuwait, Norway

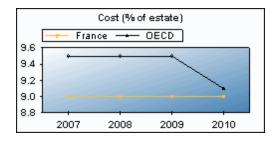
2. Historical data: Closing Business in France

Closing a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			42	44
Time (years)	1.9	1.9	1.9	1.9
Cost (% of estate)	9	9	9	9
Recovery rate (cents on the dollar)	47.4	44.7	44.7	45.2

3. The following graphs illustrate the Closing Business sub indicators in France over the past 4 years:







Since 2004 Doing Business has been tracking reforms aimed at simplifying business regulations, strengthening property rights, opening access to credit and enforcing contracts by measuring their impact on 10 indicator sets. * Nearly 1,000 reforms have had an impact on these indicators. *Doing Business 2011*, covering June 2009 to June 2010, reports that 117 economies implemented 216 reforms to make it easier to start a business. 64% of economies measured by Doing Business have reformed this year, focusing on easing business start-up, lightening the tax burden, simplifying import and export regulations and improving credit information systems.

The top 10 most-improved in Doing Business 2011

✓ Positive Change✓ Negative Change	Starting a Business	Dealing with Construction Permits	Registering Property	Credit	Protecting Investors	[axes	Trading Across Borders	Enforcing Contracts	Closing a Business		
Economy	Starting	Dealing Permits	Register	Getting Credit	Protecti	Paying Taxes	Trading	Enforcir	Closing		
Kazakhstan	4	1			4	ı	1				
Rwanda		1		1			1				
Peru	1	1	1				1				
Vietnam	4	1		1							
Cape Verde	4		1			1					
Tajikistan	✓				1	1					
Zambia	4						1	1			
Hungary		1	1			1			1		
Grenada	4		1				1				
Brunei Darussalam	4					1	1				
For Doing Business 2011 Process From Process	the Employi	ng Work	ers inc	licator	is no	ot inclu	ıded i	n the	aggregat	e ease of	doing

Summary of changes to business regulation in top 10 most improved economies in *Doing Business 2011* and selected comparator economies.

Belgium

Belgium's capital city, Brussels, made it more difficult to transfer property by requiring a clean-soil certificate. Belgium introduced a new law that will promote and facilitate the survival of viable businesses experiencing financial difficulties.

Brunei Darussalam

Brunei Darussalam made starting a business easier by improving efficiency at the company registrar and implementing an electronic system for name searches. Brunei Darussalam reduced the corporate income tax rate from 23.5% to 22% while also introducing a lower tax rate for small businesses, ranging from 5.5% to 11%. The introduction of an electronic customs system in Brunei Darussalam made trading easier.

Cape Verde

Cape Verde made start-up easier by eliminating the need for a municipal inspection before a business begins operations and computerizing the system for delivering the municipal license. Cape Verde eased property registration by switching from fees based on a percentage of the property value to lower fixed rates. Cape Verde abolished the stamp duties on sales and checks.

Germany

Germany eased business start-up by increasing the efficiency of communications between the notary and the commercial registry and eliminating the need to publish an announcement in a newspaper.

Grenada

Grenada eased business start-up by transferring responsibility for the commercial registry from the courts to the civil administration. The appointment of a registrar focusing only on property cut the time needed to transfer property in Grenada by almost half. Grenada's customs administration made trading faster by simplifying procedures, reducing inspections, improving staff training and enhancing communication with users.

Hungary

Hungary implemented a time limit for the issuance of building permits. Hungary reduced the property registration fee by 6% of the property value. Hungary simplified taxes and tax bases. Amendments to Hungary's bankruptcy law encourage insolvent companies to consider reaching agreements with creditors out of court so as to avoid bankruptcy.

Italy

Italy made starting a business easier by enhancing an online registration system.

Kazakhstan

Kazakhstan eased business start-up by reducing the minimum capital requirement to 100 tenge (\$0.70) and eliminating the need to have the memorandum of association and company charter notarized. Kazakhstan made dealing with construction permits easier by implementing a one-stop shop related to technical conditions for utilities. Kazakhstan strengthened investor protections by requiring greater corporate disclosure in company annual reports. Kazakhstan speeded up trade through efforts to modernize customs, including implementation of a risk management system and improvements in customs automation.

Peru

Peru eased business start-up by simplifying the requirements for operating licenses and creating an online one-stop shop for business registration. Peru streamlined construction permitting by implementing administrative

reforms. Peru introduced fast-track procedures at the land registry, cutting by half the time needed to register property. Peru made trading easier by implementing a new web-based electronic data interchange system, risk-based inspections and payment deferrals.

Rwanda

Rwanda made dealing with construction permits easier by passing new building regulations at the end of April 2010 and implementing new time limits for the issuance of various permits. Rwanda enhanced access to credit by allowing borrowers the right to inspect their own credit report and mandating that loans of all sizes be reported to the central bank's public credit registry. Rwanda reduced the number of trade documents required and enhanced its joint border management procedures with Uganda and other neighbors, leading to an improvement in the trade logistics environment.

Spain

Spain streamlined the documentation for imports by including tax-related information on its single administrative document. Spain amended its regulations governing insolvency proceedings with the aim of reducing the cost and time. The new regulations also introduced out-of-court workouts.

Tajikistan

Tajikistan made starting a business easier by creating a one-stop shop that consolidates registration with the state and the tax authority. Tajikistan strengthened investor protections by requiring greater corporate disclosure in the annual report and greater access to corporate information for minority investors. Tajikistan lowered its corporate income tax rate.

United Kingdom

The United Kingdom improved the process for enforcing contracts by modernizing civil procedures in the commercial court. Amendments to the United Kingdom's insolvency rules streamline bankruptcy procedures, favor the sale of the firm as a whole and improve the calculation of administrators' fees.

Vietnam

Vietnam eased company start-up by creating a one-stop shop that combines the processes for obtaining a business license and tax license and by eliminating the need for a seal for company licensing. Vietnam made dealing with construction permits easier by reducing the cost to register newly completed buildings by 50% and transferring the authority to register buildings from local authorities to the Department of National Resources and Environment. Vietnam improved its credit information system by allowing borrowers to examine their own credit report and correct errors.

Zambia

Zambia eased business start-up by eliminating the minimum capital requirement. Zambia eased trade by implementing a one-stop border post with Zimbabwe, launching web-based submission of customs declarations and introducing scanning machines at border posts. Zambia improved contract enforcement by introducing an electronic case management system in the courts that provides electronic referencing of cases, a database of laws, real-time court reporting and public access to court records.

