Guinea

Making a Difference for Entrepreneurs





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Doing Business 2011 Business Reforms



Doing Business 2011: Making a Difference for Entrepreneurs is the eighth in a series of annual reports investigating regulations that enhance business activity and those that constrain it. Doing Business presents quantitative indicators on business regulations and the protection of property rights that can be compared across 183 economies, from Afghanistan to Zimbabwe, over time.

A set of regulations affecting 9 stages of a business's life are measured: starting a business, dealing with construction permits, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and closing a business. Data in *Doing Business 2011* are current as of June 1, 2010*. The indicators are used to analyze economic outcomes and identify what reforms have worked, where, and why.

The Doing Business methodology has limitations. Other areas important to business such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions, are not studied directly by Doing Business. To make the data comparable across economies, the indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policymakers in designing reform.

The data set covers 183 economies: 46 in Sub-Saharan Africa, 32 in Latin America and the Caribbean, 25 in Eastern Europe and Central Asia, 24 in East Asia and Pacific, 18 in the Middle East and North Africa and 8 in South Asia, as well as 30 OECD high-income economies.

The following pages present the summary Doing Business indicators for Guinea. The data used for this economy profile come from the Doing Business database and are summarized in graphs. These graphs allow a comparison of the economies in each region not only with one another but also with the "good practice" economy for each indicator.

The good-practice economies are identified by their position in each indicator as well as their overall ranking and by their capacity to provide good examples of business regulation to other countries. These good-practice economies do not necessarily rank number 1 in the topic or indicator, but they are in the top 10.

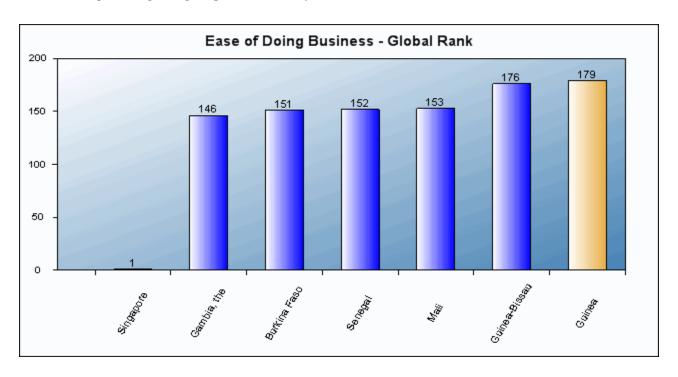
More information is available in the full report. *Doing Business 2011: Making a Difference for Entrepreneurs* presents the indicators, analyzes their relationship with economic outcomes and recommends reforms. The data, along with information on ordering the report, are available on the Doing Business website (www.doingbusiness.org).

Note: 2008-2010 Doing Business data and rankings have been recalculated to reflect changes to the methodology and the addition of new economies (in the case of the rankings).

^{*} Except for the Paying Taxes indicator that refers to the period January to December of 2009.

Guinea is ranked 179 out of 183 economies. Singapore is the top ranked economy in the Ease of Doing Business.

Guinea - Compared to global good practice economy as well as selected economies:



Guinea's ranking in Doing Business 2011

Rank	Doing Business 2011
Ease of Doing Business	179
Starting a Business	181
Dealing with Construction Permits	171
Registering Property	166
Getting Credit	168
Protecting Investors	173
Paying Taxes	173
Trading Across Borders	129
Enforcing Contracts	130
Closing a Business	123

Starting a Business	Procedures (number)	13
	Time (days)	41
	Cost (% of income per capita)	146.6
	Min. capital (% of income per capita)	519.1
Dealing with Construction Permits	Procedures (number)	32
	Time (days)	255
	Cost (% of income per capita)	419.0
Registering Property	Procedures (number)	6
	Time (days)	104
	Cost (% of property value)	14.0
Getting Credit	Strength of legal rights index (0-10)	3
	Depth of credit information index (0-6)	0
	Public registry coverage (% of adults)	0.0
	Private bureau coverage (% of adults)	0.0
Protecting Investors	Extent of disclosure index (0-10)	6
	Extent of director liability index (0-10)	1
	Ease of shareholder suits index (0-10)	1
	Strength of investor protection index (0-10)	2.7
Paying Taxes	Payments (number per year)	56
	Time (hours per year)	416
	Profit tax (%)	19.4
	Labor tax and contributions (%)	24.5
	Other taxes (%)	10.8
	Total tax rate (% profit)	54.6
Trading Across Borders	Documents to export (number)	7
	Time to export (days)	35
	Cost to export (US\$ per container)	855
	Documents to import (number)	9
	Time to import (days)	32
	Cost to import (US\$ per container)	1391

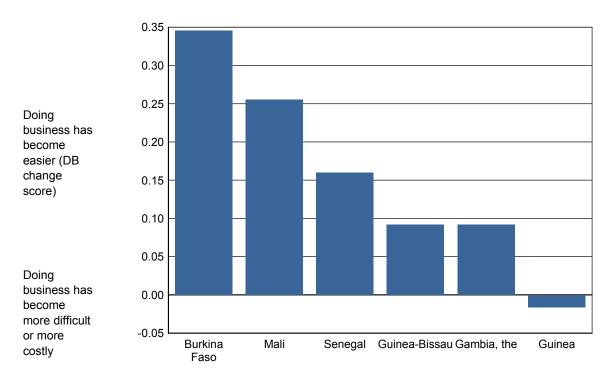
Enforcing Contracts	Procedures (number)	50
	Time (days)	276
	Cost (% of claim)	45.0
Closing a Business	Recovery rate (cents on the dollar)	19.4
	Time (years)	3.8
	Cost (% of estate)	8



The 5 year measure of cumulative change illustrates how the business regulatory environment has changed in 174 economies from *Doing Business 2006* to *Doing Business 2011*. Instead of highlighting which countries currently have the most business friendly environment, this new approach shows the extent to which an economy's regulatory environment for business has changed compared with 5 years ago.

This snapshot reflects all cumulative changes in an economy's business regulation as measured by the Doing Business indicators-such as a reduction in the time to start a business thanks to a one-stop shop or an increase in the strength of investor protection index thanks to new stock exchange rules that tighten disclosure requirements for related-party transactions.

This figure shows the distribution of cumulative change across the 9 indicators and time between *Doing Business 2006* and *Doing Business 2011*





Starting a Business

Many economies have undertaken reforms to smooth the starting a business process in stages—and often as part of a larger regulatory reform program. A number of studies have shown that among the benefits of streamlining the process to start a business have been greater firm satisfaction and savings and more registered businesses, financial resources and job opportunities. Economies with higher entry costs are associated with a larger informal sector and a smaller number of legally registered firms.

Some reform outcomes

In Egypt reductions of the minimum capital requirement in 2007 and 2008 led to an increase of more than 30% in the number of limited liability companies.

In Portugal creation of One-Stop Shop in 2006 and 2007 resulted in a reduction of time to start a business from 54 days to 5. In 2007 and 2008 new business registrations were up by 60% compared with 2006.

In Malaysia reduction of registration fees in 2008 led to an increase in registrations by 16% in 2009.

What does Starting a Business measure?

Procedures to legally start and operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration
- Post registration (for example, social security registration, company seal)

Time required to complete each procedure (calendar days)

- · Does not include time spent gathering information
- Each procedure starts on a separate day
- · Procedure completed once final document is received
- · No prior contact with officials

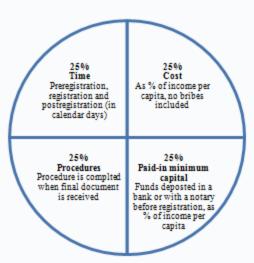
Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law

Paid-in minimum capital (% of income per capita)

. Deposited in a bank or with a notary prior to registration begins

Starting a Business: getting a local limited liability company up and running Rankings are based on 4 subindicators



Case Study Assumptions

- Doing Business records all procedures that are officially required for an entrepreneur to start up and formally
 operate an industrial or commercial business.
- Any required information is readily available and that all agencies involved in the start-up process function without corruption.

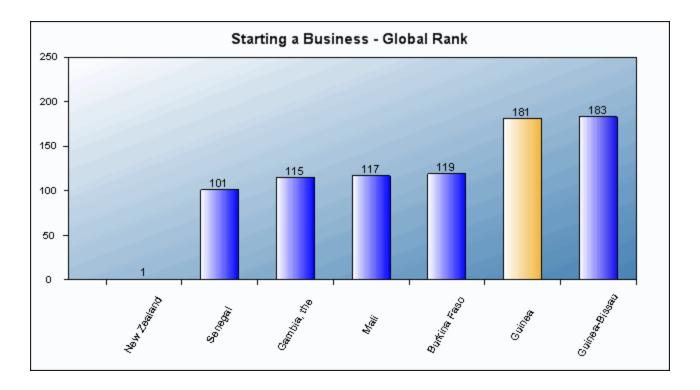
The business:

- is a limited liability company, located in the largest business city
- conducts general commercial activities
- is 100% domestically owned
- has a start-up capital of 10 times income per capita
- has a tumover of at least 100 times income per capita
- has at least 10 and up to 50 employees
- does not qualify for investment incentives or any special benefits
- leases the commercial plant and offices and is not a proprietor of real estate

1. Benchmarking Starting a Business Regulations:

Guinea is ranked 181 overall for Starting a Business.

Ranking of Guinea in Starting a Business - Compared to good practice and selected economies:



The following table shows Starting a Business data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)	Min. capital (% of income per capita)
Denmark*			0.0	
New Zealand*	1	1		0.0

Selected Economy				
Guinea	13	41	146.6	519.1

Comparator Economies				
Burkina Faso	4	14	49.8	416.2
Gambia, the	8	27	199.6	0.0
Guinea-Bissau	17	216	183.3	415.1
Mali	6	8	79.7	306.8
Senegal	4	8	63.1	205.1

^{*} The following economies are also good practice economies for :

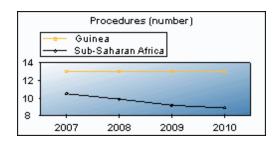
Procedures (number): Canada

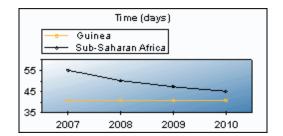
Cost (% of income per capita): Slovenia

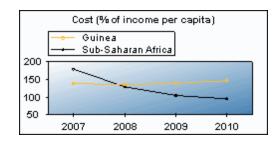
2. Historical data: Starting a Business in Guinea

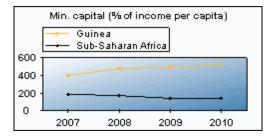
Starting a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			180	181
Procedures (number)	13	13	13	13
Time (days)	41	41	41	41
Cost (% of income per capita)	138.3	135.7	139.2	146.6
Min. capital (% of income per capita)	401.3	477.6	495.4	519.1

3. The following graphs illustrate the Starting a Business sub indicators in Guinea over the past 4 years:









What are the time, cost, paid-in minimum capital and number of procedures to get a local, limited liability company up and running? COST (% of income per capita) **Formal** operation NUMBER OF **PROCEDURES** Paid-in minimum capital -Entrepreneur \rightarrow TIME (days) Registration, Preincorporation Postincorporation incorporation

This table summarizes the procedures and costs associated with setting up a business in Guinea.

STANDARDIZED COMPANY

Legal Form: Société à Responsabilité Limitée (SARL) -

Limited Liability Company

City: Conakry

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Deposit the legally required initial capital in a bank and obtain deposit evidence	2	no charge
2	Obtain police clearance record for the first directors	2	GNF 30,000
3	Check the uniqueness of the company name at the Clerk's Office in charge of company registration	5	no charge
4	Obtain photocopies of identity papers and photos of founders and managers	1	GNF 4,000
5	Pay the registration tax at the Tax Bureau (Direction Nationale des Impôts)	1	GNF 96,271
6	Deposit the company deeds and Articles of Association with the notary	2	GNF 2,000,000
7	Pay stamp duty (Droit de Timbre) at the DNI	1	GNF 115,000

8	Registration with the Commercial Registry (RCCM) at the Clerk's Office of the local court	7	GNF 150,000
9	Notice to be published in the newspaper or the Official Gazette	20	GNF 300,000
10 *	Apply for tax identification number and pay the patente with the Tax Bureau (Direction Nationale des Impôts)	7	GNF 27,000
11 *	Notification to Employment Bureau (Office National de l'Emploi et de la Main-d'Oeuvre)	7	no charge
12 *	Registration for Social Security with the Caisse Nationale de la Sécurité Sociale	7	no charge
13 *	Make a company seal	1	GNF 100,000

^{*} Takes place simultaneously with another procedure.

Starting a Business Details - Guinea

Procedure 1	Deposit the legally required initial capital in a bank and obtain deposit evidence
Time to complete:	2
Cost to complete:	no charge
Comment:	The lawyer or notary public needs to file a written request for depositing the capital into a blocked bank account.
Procedure 2	Obtain police clearance record for the first directors
Time to complete:	2
Cost to complete:	GNF 30,000
Comment:	Guinean citizens can obtain the police clearance record from the clerk's office of the court of their birthplace.
Procedure 3	Check the uniqueness of the company name at the Clerk's Office in charge of company registration
Time to complete:	5
Cost to complete:	no charge
Comment:	The founder can check the name at no cost.
Procedure 4	Obtain photocopies of identity papers and photos of founders and managers
Time to complete:	1
Cost to complete:	GNF 4,000
Comment:	
Procedure 5	Pay the registration tax at the Tax Bureau (Direction Nationale des Impôts)
Time to complete:	1
Cost to complete:	GNF 96,271
Comment:	The registration tax is calculated on the company's initial capital, as follows: - GNF 0 to GNF 1,000,000: 1% of capital. - GNF 1,000,001 to GNF 500,000,000: 0.5% of capital. - Over GNF 500,000,000: 0.25% of capital.
Procedure 6	Deposit the company deeds and Articles of Association with the notary
Time to complete:	2

Cost to complete: GNF 2,000,000

Comment: In addition to the company deed and the articles of association, the following documents must be

submitted to the notary public:

- Shareholder identity papers (photocopy).

Photographs of managers (two).Payment of registration tax.

The notary provides the entrepreneur with the following documents:

- Certificate of conformity (attestation de conformité).

- Bank certificate (attestion bancaire).

- Copy of the statuts.

Procedure 7 Pay stamp duty (Droit de Timbre) at the DNI

Time to complete: 1

Cost to complete: GNF 115,000

Comment: The stamp duty tax (droit de timbre) is paid at the Tax Bureau (Direction Nationale des Impôts,

DNI), at the rate of one stamp a page at GNF 1,000 each (10 copies of 10 pages each are required—the original and copies for the lawyer, bank, Commercial Registry, Tax Bureau, and each partner). In addition, the entrepreneur must pay GNF 15,000 for a "proces verbal" for the first

general assembly and the board.

Procedure 8 Registration with the Commercial Registry (RCCM) at the Clerk's Office of the local

court

Time to complete: 7

Cost to complete: GNF 150,000

Comment:

Procedure 9 Notice to be published in the newspaper or the Official Gazette

Time to complete: 20

Cost to complete: GNF 300,000

Comment: The notice must be published within 15 days of registration. The Official Gazette (Journal Official)

is printed twice a month. The entrepreneur can also publish the notice in the "Hebdo." The publication cost varies between GNF 300, 000 and GNF 600,000, depending on the newspaper.

Procedure 10 Apply for tax identification number and pay the patente with the Tax Bureau (Direction

Nationale des Impôts)

Time to complete: 7

Cost to complete: GNF 27,000

Comment:

Procedure 11 Notification to Employment Bureau (Office National de l'Emploi et de la

Main-d'Oeuvre)

Time to complete: 7

Cost to complete: no charge

Comment:

Procedure 12	Registration for Social Security with the Caisse Nationale de la Sécurité Sociale
Time to complete:	7
Cost to complete:	no charge

Comment:

Procedure 13	Make a company seal
Time to complete:	1
Cost to complete:	GNF 100,000

Comment:



Dealing with Construction Permits

In many economies, especially developing ones, complying with building regulations is so costly in time and money that many builders opt out. Builders may pay bribes to pass inspections or simply build illegally, leading to hazardous construction. Where the regulatory burden is large, entrepreneurs may tend to move their activity into the informal economy. There they operate with less concern for safety, leaving everyone worse off. In other economies compliance is simple, straightforward and inexpensive, yielding better results.

Some reform outcomes

In Burkina Faso, a one-stop shop for construction permits, "Centre de Facilitation des Actes de Construire", was opened in May 2008. The new regulation merged 32 procedures into 15, reduced the time required from 226 days to 122 and cut the cost by 40%. From May 2009 to May 2010 611 building permits were granted in Ouagadougou, up from an average of about 150 a year in 2002-06.

Toronto, Canada revamped its construction permitting process in 2005 by introducing time limits for different stages of the process and presenting a unique basic list of requirements for each project. Later it provided for electronic information and risk-based approvals with fast-track procedures. Between 2005 and 2008 the number of commercial building permits increased by 17%, the construction value of new commercial buildings by 84%.

What does the Dealing with Construction Permits indicator measure?

Procedures to legally build a warehouse (number)

- Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates
- Completing all required notifications and receiving all necessary inspections
- Obtaining utility connections for electricity, water, sewerage and a land telephone line
- Registering the warehouse after its completion (if required for use as collateral or for transfer of warehouse)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received.
- · No prior contact with officials

Cost required to complete each procedure (% of income per capita)

· Official costs only, no bribes

Case Study Assumptions

The business:

- is a small to medium-size limited liability company in the construction industry, located in the economy's largest business city
- is 100% domestically and privately owned and operated
- has 60 builders and other employees
- has at least one employee who is a licensed architect and registered with the local association of architects

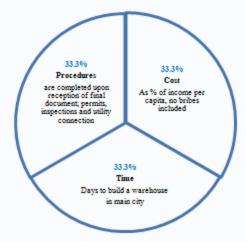
The warehouse:

- is a new construction (there was no previous construction on the land)
- has 2 stories, both above ground, with a total surface of approximately 1,300.6 sq. meters (14,000 sq. feet)
- · has complete architectural and technical plans prepared by a licensed architect
- will be connected to electricity, water, sewerage (sewage system, septic tank or their equivalent) and a land telephone line
- · will be used for general storage of non-hazardous goods, such as books
- will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements)

Dealing with Construction Permits:

Building a warehouse

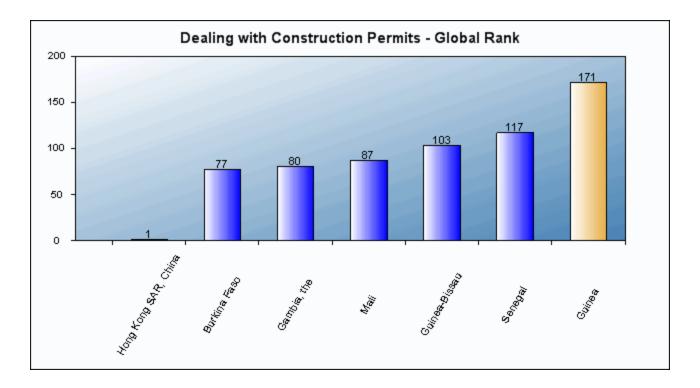
Rankings are based on 3 subindicators



1. Benchmarking Dealing with Construction Permits Regulations:

Guinea is ranked 171 overall for Dealing with Construction Permits.

Ranking of Guinea in Dealing with Construction Permits - Compared to good practice and selected economies:



The following table shows Dealing with Construction Permits data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)
Denmark	6		
Qatar			0.8
Singapore		25	

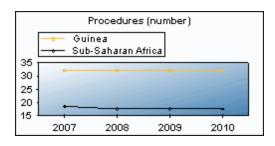
Selected Economy			
Guinea	32	255	419.0

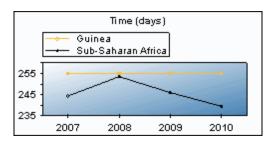
Comparator Economies			
Burkina Faso	15	122	576.1
Gambia, the	17	146	314.9
Guinea-Bissau	15	167	1075.0
Mali	15	168	505.0
Senegal	16	210	459.0

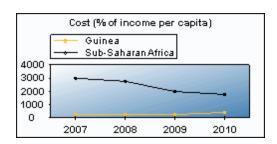
2. Historical data: Dealing with Construction Permits in Guinea

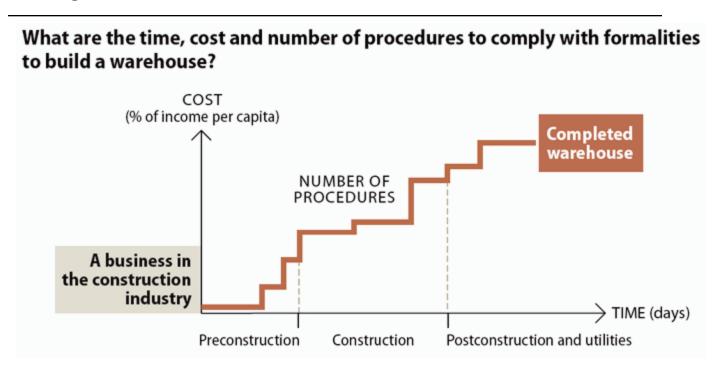
Dealing with Construction Permits data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			170	171
Procedures (number)	32	32	32	32
Time (days)	255	255	255	255
Cost (% of income per capita)	237.7	243.0	249.6	419.0

3. The following graphs illustrate the Dealing with Construction Permits sub indicators in Guinea over the past 4 years:









The table below summarizes the procedures, time, and costs to build a warehouse in Guinea.

BUILDING A WAREHOUSE

City: Conakry

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Obtain a cadastre extract	7 days	GNF 150,000
2	Legalize/notarize copy of property title	2 days	GNF 50,000
3	Obtain a geological and geotechnical survey	10 days	GNF 650,000
4	Obtain a building permit	180 days	GNF 5,000,000
5	Receive an on-site inspection by the Technical Department of Architecture and Urban Planning (Département Technique d'Architecture et de l'Urbanisme) at the start of construction	1 day	no charge
6	Receive an on-site inspection by the Department of Architecture and Construction (Département d'Architecture et de Construction) at the start of construction	1 day	no charge
7	Receive an on-site inspection by the municipal tax authority (Service des Impots de la Commune)	1 day	no charge

8	Receive an on-site inspection by the local health agency (service de salubrité)	1 day	no charge
9	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
10	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
11	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
12	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
13	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
14	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
15	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
16	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
17	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
18	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
19	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
20	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
21	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
22	Receive on-site inspection from the local service for salubrity (service de salubrité)	1 day	no charge
23	Pay real estate tax	1 day	GNF 450,000
24	Request electricity connection	1 day	no charge
25	Receive an inspection by the electricity company	7 days	no charge

26	Obtain electricity connection	30 days	GNF 1,300,000
27 *	Request water connection	1 day	no charge
28	Receive an inspection by the water company	1 day	no charge
29	Obtain water connection	36 days	GNF 250,000
30 *	Request a telephone line	1 day	no charge
31	Receive an on-site inspection for a cost estimate by the telephone company	3 days	GNF 218,000
32	Obtain phone line	28 days	no charge

^{*} Takes place simultaneously with another procedure.

Dealing with Construction Permits Details - Guinea

Procedure 1 Obtain a cadastre extract

Time to complete: 7 days

Cost to complete: GNF 150,000

Agency: Cadastre

Comment:

Procedure 2 Legalize/notarize copy of property title

Time to complete: 2 days

Cost to complete: GNF 50,000

Agency: Legal Clerk, Notary, or Huissier de Justice

Comment:

Procedure 3 Obtain a geological and geotechnical survey

Time to complete: 10 days

Cost to complete: GNF 650,000

Agency: BGGA

Comment:

Procedure 4 Obtain a building permit

Time to complete: 180 days

Cost to complete: GNF 5,000,000

Agency: Direction Nationale de L'Habitat et de la Construction

Comment: The application is addressed to the Ministry of Urban Planning and Housing. The dossier

contains the following documents: - Architectural plans. - Ownership title (ministerial decree, land lease, or property title). - Technical specifications. - Drainage plan (piping, septic tanks). - Soil survey. If BuildCo does not follow up on the application, the building permit will not be granted. A person within BuildCo needs to be assigned to follow up on

the application daily.

Procedure 5 Receive an on-site inspection by the Technical Department of Architecture and Urban

Planning (Département Technique d'Architecture et de l'Urbanisme) at the start of

construction

Time to complete: 1 day

Cost to complete: no charge

Agency: Technical Department of Architecture and Urban Planning (Département Technique

d'Architecture et de l'Urbanisme)

Comment:

Procedure 6 Receive an on-site inspection by the Department of Architecture and Construction

(Département d'Architecture et de Construction) at the start of construction

Time to complete: 1 day

Cost to complete: no charge

Agency: Department of Architecture and Construction (Département d'Architecture et de

Construction)

Comment:

Procedure 7 Receive an on-site inspection by the municipal tax authority (Service des Impots de la

Commune)

Time to complete: 1 day

Cost to complete: no charge

Agency: Service des Impots de la Commune

Comment: The municipal tax authority (Service des Impots de la Commune) inspects the site to

ensure that BuildCo is paying withholding taxes on worker salaries.

Procedure 8 Receive an on-site inspection by the local health agency (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. The agency

may visit as often as every week depending on the project.

Procedure 9 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 10 Receive on-site inspection from the local service for salubrity (service de salubrité)

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 11 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 12 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 13 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 14 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 15 Receive on-site inspection from the local service for salubrity (service de salubrité)

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 16 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 17 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 18 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 19 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 20 Receive on-site inspection from the local service for salubrity (service de salubrité)

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 21 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 22 Receive on-site inspection from the local service for salubrity (service de salubrité)

Time to complete: 1 day

Cost to complete: no charge

Agency: Local Service for Salubrity (service de salubrité)

Comment: The local health agency (service de salubrité) inspects the site every 2 weeks. It may visit

as often as every week depending on the project.

Procedure 23 Pay real estate tax

Time to complete: 1 day

Cost to complete: GNF 450,000

Agency: Town Taxes Service (Service des Impots de la Commune)

Comment: Real estate taxes and the occupancy tax (tax à l' occupation) of GNF 450,000 (paid only

once) must be paid after construction is finished.

Procedure 24 Request electricity connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Electricité de Guinée

Comment: About a week after the application, the cost estimate is established by Electricity of

Guinea (Electricité de Guinée).

Procedure 25 Receive an inspection by the electricity company

Cost to complete: no charge

Agency: Electricité de Guinée

Comment:

Procedure 26 Obtain electricity connection

Time to complete: 30 days

Cost to complete: GNF 1,300,000

Agency: Electricité de Guinée

Comment: The amount refers to the security deposit, which in theory is returned after the completion

of work. In practice, the deposit is rarely reimbursed when the contract is terminated.

Procedure 27 Request water connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Guinea Water Company (SEG)

Comment:

Procedure 28 Receive an inspection by the water company

Time to complete: 1 day

Cost to complete: no charge

Agency: Guinea Water Company (SEG)

Comment:

Procedure 29 Obtain water connection

Time to complete: 36 days

Cost to complete: GNF 250,000

Agency: Guinea Water Company (SEG)

Comment:

Procedure 30 Request a telephone line

Cost to complete: no charge

Agency: SOTELGUI SA.

Comment:

Procedure 31 Receive an on-site inspection for a cost estimate by the telephone company

Time to complete: 3 days

Cost to complete: GNF 218,000

Agency: SOTELGUI SA.

Comment:

Procedure 32 Obtain phone line

Time to complete: 28 days

Cost to complete: no charge

Agency: SOTELGUI SA.

Comment:



Registering Property

Ensuring formal property rights is fundamental. Effective administration of land is part of that. If formal property transfer is too costly or complicated, formal titles might go informal again. *Doing Business* records the full sequence of procedures necessary for a business to purchase a property from another business and transfer the property title to the buyer's name. In the past 6 years 105 economies undertook 146 reforms making it easier to transfer property. Globally, the time to transfer property fell by 38% and the cost by 10% over this time. The most popular feature of property registration reform in these 6 years, implemented in 52 economies, was lowering transfer taxes and government fees.

Some reform outcomes

Georgia now allows property transfers to be completed through 500 authorized users, notably banks. This saves time for entrepreneurs. A third of people transferring property in 2009 chose authorized users, up from 7% in 2007. Also, Georgia's new electronic registry managed 68,000 sales in 2007, twice as many as in 2003.

Belarus's unified and computerized registry was able to cope with the addition of 1.2 million new units over 3 years. The registry issued 1 million electronic property certificates in 2009.

What does the Registering Property indicator measure?

Procedures to legally transfer title on immovable property (number)

- Preregistration (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)
- · Registration in the economy's largest business city
- Post registration (for example, transactions with the local authority, tax authority or cadastre)

Time required to complete each procedure (calendar days)

- · Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- · No prior personal contact with officials

Cost required to complete each procedure (% of property value)

- · Official costs only, no bribes
- · No value added or capital gains taxes included

Case Study Assumptions

The parties (buyer and seller):

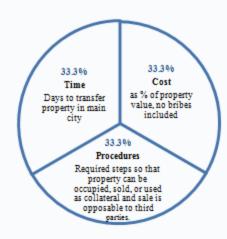
- Are limited liability companies, 100% domestically and privately owned.
- Are located in the periurban area of the economy's largest business city.
- Have 50 employees each, all of whom are nationals.
- Perform general commercial activities.

The property (fully owned by the seller):

- Has a value of 50 times income per capita. The sale price equals the value.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone, and no rezoning is required.
- Consists of a 557.4 square meters (6,000 square feet) land and 10 years old 2-story warehouse of 929 square meters (10,000 square feet) located on the land. The warehouse is in good condition and complies with all safety standards, building codes and legal requirements. The property will be transferred in its entirety.

<u>Registering Property</u>: transfer of property between 2 local companies

Rankings are based on 3 subindicators



1. Benchmarking Registering Property Regulations:

Guinea is ranked 166 overall for Registering Property.

Ranking of Guinea in Registering Property - Compared to good practice and selected economies:



The following table shows Registering Property data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of property value)
New Zealand*		2	
Norway*	1		
Saudi Arabia			0.0

Selected Economy			
Guinea	6	104	14.0

Comparator Economies			
Burkina Faso	4	59	13.1
Gambia, the	5	66	7.6
Guinea-Bissau	9	211	6.1
Mali	5	29	11.9
Senegal	6	122	20.6

st The following economies are also good practice economies for :

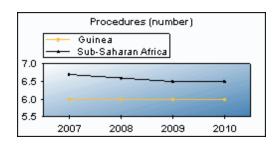
Procedures (number): United Arab Emirates

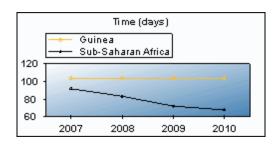
Time (days): Saudi Arabia, Thailand, United Arab Emirates

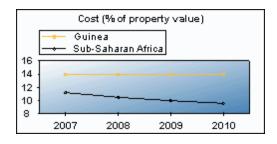
2. Historical data: Registering Property in Guinea

Registering Property data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			164	166
Procedures (number)	6	6	6	6
Time (days)	104	104	104	104
Cost (% of property value)	13.9	13.9	13.9	14.0

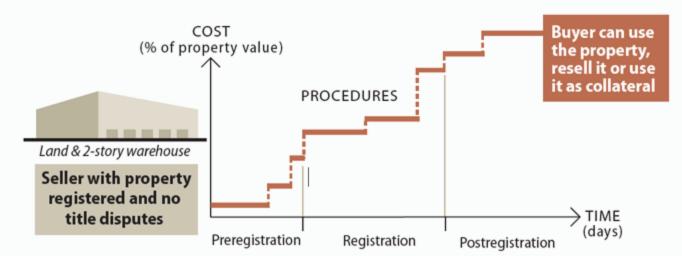
3. The following graphs illustrate the Registering Property sub indicators in Guinea over the past 4 years:







What are the time, cost and number of procedures required to transfer a property between 2 local companies?



This topic examines the steps, time, and cost involved in registering property in Guinea.

STANDARDIZED PROPERTY

Property Value: 96,271,345.97

City: Conakry

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Obtain a map indicating the extent and boundaries of the property	14 days	GNF 309,495
2	Confirm identity of land owner and a clear title at the Land Registry ("Bureau de la Conservation Foncière")	14 days	no cost
3	Obtain tax clearance from tax authorities	10 days	no cost
4	Sign the sale contract as written and witnessed by the notary	1 day	From 1 to 10,000,000 of FG: 4.50%From 10,000,000 to 50,000,000 of FG: 3%From 50,000,001 to 150,000,000 of FG: 2%From 150,000,001 to 300,000,000 of FG: 1%Above 300,000,000: 0.75%
5	Register the sale contract with the National Tax Authorities "Service des Impôts"	5 days	10% of the property value

6

Registering Property Details - Guinea

Procedure 1	Obtain a map indicating the extent and boundaries of the property
Time to complete:	14 days
Cost to complete:	GNF 309,495
Comment:	The seller must obtain and provide the buyer with the map indicating the extent and boundaries of the property.
Procedure 2	Confirm identity of land owner and a clear title at the Land Registry ("Bureau de la Conservation Foncière")
Time to complete:	14 days
Cost to complete:	no cost
Agency:	Land Registry (Bureau de la Conservation Foncière)
Comment:	The buyer writes to the director of the land registry to confirm that the seller of the property is indeed the true owner and that the title is clear and free of encumbrances. The director's duty is to answer back and always comply with this requirement. In the rare case where the director does not answer the inquiry, the buyer can write to the tax authorities to check whether the property is encumbered by a lien or a mortgage, or write to other financial institutions.
Procedure 3	Obtain tax clearance from tax authorities
Time to complete:	10 days
Cost to complete:	no cost
Agency:	Tax authorities (Direction National des Impots)
Comment:	
Procedure 4	Sign the sale contract as written and witnessed by the notary
Time to complete:	1 day
Cost to complete:	From 1 to 10,000,000 of FG : 4.50%From 10,000,000 to 50,000,000 of FG: 3%From 50,000,001 to 150,000,000 of FG :2%From 150,000,001 to 300,000,000 of FG: 1%Above 300,000,000: 0.75%
Comment:	The law does not require that the contract be written or witnessed by a lawyer or a notary. It is however common for the director of the land registry to request that the sale contract be witnessed by a notary.
Procedure 5	Register the sale contract with the National Tax Authorities "Service des Impôts"

Cost to complete: 10% of the property value

Agency: National Tax Authorities (Service des Impôts)

Comment: The parties should register the sale contract with the National Tax Authorities and pay their

due tax (10% of the value of the property). There is no internal procedure or requirements to

prove that the stated value of the land is indeed genuine or authentic.

Procedure 6 Transfer the final ownership with the Land Registry ("Bureau de la Conservation Foncière")

Time to complete: 60 days

Cost to complete: 1% of the property value

Agency: Land Registry (Bureau de la Conservation Foncière)

Comment: The Director of the Land Registry will only ask to see the notarized sale agreement and the

map stating the boundaries of the property. It is a requirement by law that the director effectively transfers the property to the seller after a 10 days maximum since the demand was presented. The law considers the silence of the administration after this delay as a tacit

consent.



Getting Credit

Through two sets of indicators, *Doing Business* assesses the legal rights of borrowers and lenders with respect to secured transactions and the sharing of credit information. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through either a public credit registry or a private credit bureau. Credit information systems mitigate the 'information asymmetry' in lending and enable lenders to view a borrower's financial history (positive or negative), providing them with valuable information to consider when assessing risk. Credit information systems benefit borrowers as well, allowing good borrowers to establish a reputable credit history which will enable them to access credit more easily. The Legal Rights Index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders and thus facilitate lending. Sound collateral laws will enable businesses to use their assets, especially movable property, as security to generate capital while having strong creditor's rights has been associated with higher ratios of private sector credit to GDP.

Some reform outcomes

After Vietnam's new Civil Code was enacted in 2005, a decree further clarified the provisions governing secured transactions. Since the inclusion of the new provisions, the number of registrations increased from 43,000 (2005) to 120,000 (end of 2008).

In 2008, when **Zambia** established a private credit bureau, its database initially covered about 25,000 borrowers. Thanks to a strong communication campaign and a central bank directive, coverage has grown 10-fold in the past 2 years, exceeding 200,000 by the beginning of 2010.

What do the Getting Credit indicators measure?

Strength of legal rights index (0-10)

- Protection of rights of borrowers and lenders through collateral laws
- Protection of secured creditors' rights through bankruptcy laws

Depth of credit information index (0-6)

 Scope and accessibility of credit information distributed by public credit registries and private credit bureaus

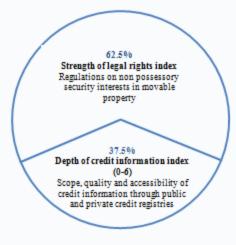
Public credit registry coverage (% of adults)

 Number of individuals and firms listed in public credit registry as percentage of a dult population

Private credit bureau coverage (% of adults)

 Number of individuals and firms listed in largest private credit bureau as percentage of a dult population

Getting Credit: collateral rules and credit information



Note: Private bureau coverage and public credit registry coverage are measured but do not count for the rankings.

Case Study Assumptions (applying to the Legal Rights Index only)

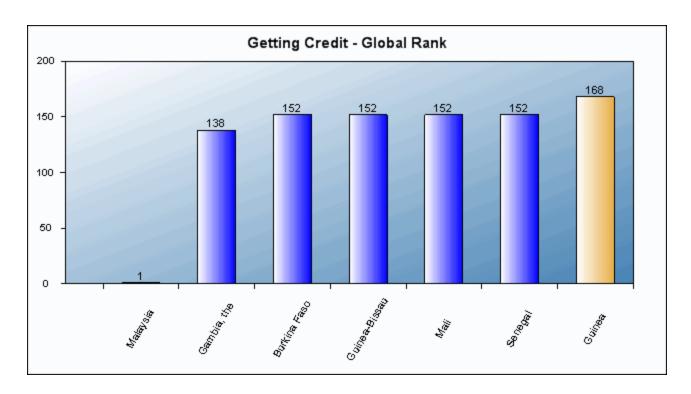
The Debtor

- is a Private Limited Liability Company
- · has its Headquarters and only base of operations in the largest business city
- · obtains a loan from a local bank (the Creditor) for an amount up to 10 times income (GNI) per capita
- Both creditor and debtor are 100% domestically owned.

1. Benchmarking Getting Credit Regulations:

Guinea is ranked 168 overall for Getting Credit.

Ranking of Guinea in Getting Credit - Compared to good practice and selected economies:



The following table shows Getting Credit data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Strength of legal rights index (0-10)	Depth of credit information index (0-6)	Public registry coverage (% of adults)	Private bureau coverage (% of adults)
New Zealand*				100.0
Portugal			67.1	
Singapore*	10			
United Kingdom		6		

Selected Economy				
Guinea	3	0	0.0	0.0

Comparator Economies				
Burkina Faso	3	1	0.2	0.0
Gambia, the	5	0	0.0	0.0
Guinea-Bissau	3	1	0.3	0.0
Mali	3	1	0.1	0.0
Senegal	3	1	0.4	0.0

^{*} The following economies are also good practice economies for :

Strength of legal rights index (0-10): Hong Kong, China, Kenya, Kyrgyz Republic, Malaysia

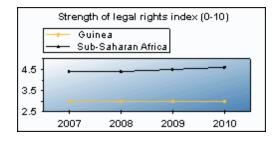
Private bureau coverage (% of adults): Argentina, Australia, Canada, Iceland, Ireland, Norway, Sweden, United Kingdom, United States

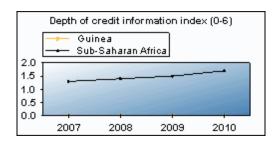
27 countries have the highest credit information index.

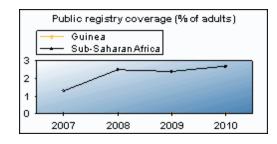
2. Historical data: Getting Credit in Guinea

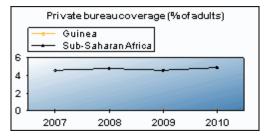
Getting Credit data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			167	168
Strength of legal rights index (0-10)	3	3	3	3
Depth of credit information index (0-6)	0	0	0	0
Private bureau coverage (% of adults)	0.0	0.0	0.0	0.0
Public registry coverage (% of adults)	0.0	0.0	0.0	0.0

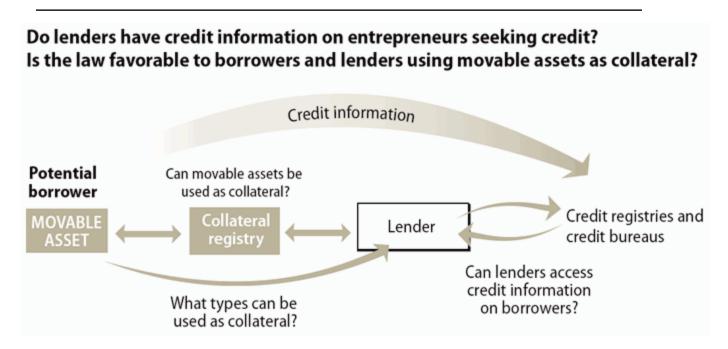
3. The following graphs illustrate the Getting Credit sub indicators in Guinea over the past 4 years:











The following table summarize legal rights of borrowers and lenders, and the availability and legal framework of credit registries in Guinea.

Getting Credit Indicators (2010)			Indicator
Private bureau coverage (% of adults)	Private credit bureau	Public credit registry	0
Are data on both firms and individuals distributed?	No	No	0
Are both positive and negative data distributed?	No	No	0
Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions?	No	No	0
Are more than 2 years of historical credit information distributed?	No	No	0
Is data on all loans below 1% of income per capita distributed?	No	No	0
Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?	No	No	0
Coverage	0.0	0.0	
Number of individuals		0	0
Number of firms		0	0

Strength of legal rights index (0-10)	3
Can any business use movable assets as collateral while keeping possession of the assets; and any financial institution accept such assets as collateral?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	No
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	Yes
May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets?	No
Is a general description of debts and obligations permitted in collateral agreements, so that all types of obligations and debts can be secured by stating a maximum amount rather than a specific amount between the parties?	Yes
Is a collateral registry in operation, that is unified geographically and by asset type, as well as indexed by the grantor's name of a security right?	No
Do secured creditors have absolute priority to their collateral outside bankruptcy procedures?	No
Do secured creditors have absolute priority to their collateral in bankruptcy procedures?	No
During reorganization, are secured creditors' claims exempt from an automatic stay on enforcement?	No
Does the law authorize parties to agree on out of court enforcement?	No



Protecting Investors

Stronger investor protections matter for the ability of companies to raise the capital needed to grow, innovate, diversify and compete. This is all the more crucial in times of financial crisis when entrepreneurs must navigate through defiant environments to finance their activities. Using 3 indices of investor protection, *Doing Business* measures how economies regulate a standard case of self-dealing, use of corporate assets for personal gains. Since 2005, 51 economies have strengthened investor protections as measured by *Doing Business*.

Some reform outcomes

In Indonesia, an economy that consistently improved its laws regulating investor protections, the number of firms listed on the Indonesia Stock Exchange increased from 331 to 396 between 2004 and 2009. Meanwhile, market capitalization grew from 680 trillion rupiah (\$75 billion) to 1,077 trillion rupiah (\$119 billion).

After Thailand amended its laws in 2006 and 2008, more than 85 transactions that failed to comply with the disclosure standards were suspended. Thirteen were deemed prejudicial and were therefore canceled, thus preventing damage to the companies involved and preserving their value. Companies were not deterred either, as more than 30 new companies joined the stock exchange since 2005 bringing the number of listed companies to 523.

What do the Protecting Investors indicators measure?

Extent of disclosure index (0-10)

- · Who can approve related-party transactions
- Requirements for external and internal disclosure in case of related-party transactions

Extent of director liability index (0-10)

- Ability of shareholders to hold the interested party and the approving body liable in case of a prejudicial related-party transaction
- Available legal remedies (damages, repayment of profits, fines, imprisonment and rescission of the transaction)
- Ability of shareholders to sue directly or derivatively

Ease of shareholder suits index (0-10)

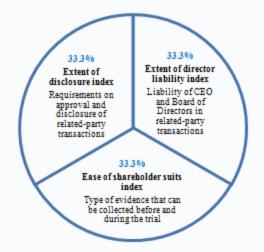
- Documents and information available during trial
- Access to internal corporate documents (directly or through a government inspector)

Strength of investor protection index (0-10)

 Simple average of the extent of disclosure, extent of director liability and ease of shareholder suits indices

<u>Protecting Investors</u>: minority shareholder rights in related-party transactions

Rankings are based on 3 subindicators



Case Study Assumptions

The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange (or at least a large private company with multiple shareholders).
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where permitted, even if this is not specifically required by law.

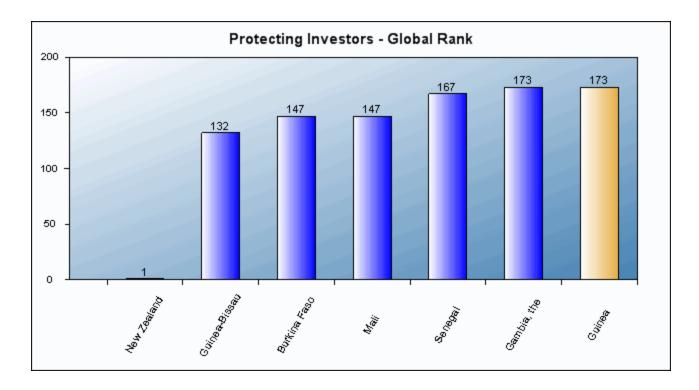
The transaction

- Mr. James, a director and the majority shareholder of the company, proposes that the company purchase used trucks from another company he owns.
- · The price is higher than the going price for used trucks, but the transaction goes forward.
- All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to the purchasing company.
- Shareholders sue the interested parties and the members of the board of directors.

1. Benchmarking Protecting Investors Regulations:

Guinea is ranked 173 overall for Protecting Investors.

Ranking of Guinea in Protecting Investors - Compared to good practice and selected economies:



The following table shows Protecting Investors data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Strength of investor protection index (0-10)
New Zealand	9.7

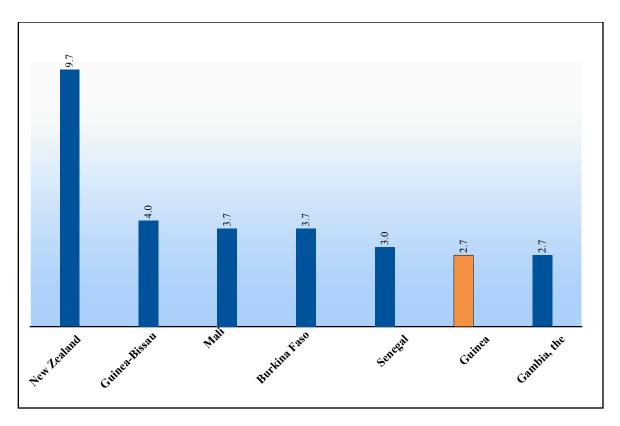
Selected Economy	
Guinea	2.7

Comparator Economies	
Burkina Faso	3.7
Gambia, the	2.7
Guinea-Bissau	4.0
Mali	3.7
Senegal	3.0

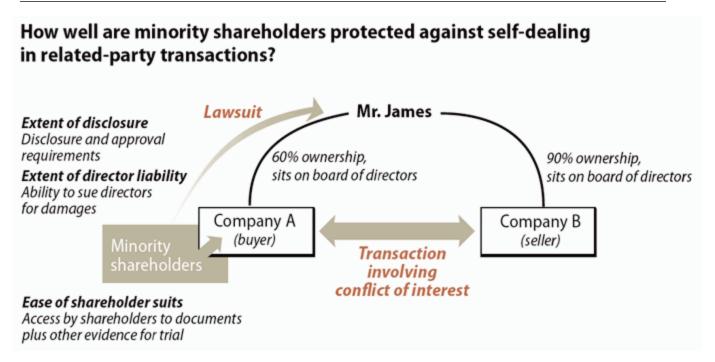
2. Historical data: Protecting Investors in Guinea

Protecting Investors data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			172	173
Strength of investor protection index (0-10)	2.7	2.7	2.7	2.7

3. The following graph illustrates the Protecting Investors index in Guinea compared to best practice and selected Economies:



Note: The higher the score, the greater the investor protection.



The table below provides a full breakdown of how the disclosure, director liability, and shareholder suits indexes are calculated in Guinea.

Protecting Investors Data (2010)	Indicator
Extent of disclosure index (0-10)	6
What corporate body provides legally sufficient approval for the transaction?	3
Whether immediate disclosure of the transaction to the public and/or shareholders is required?	0
Whether disclosure of the transaction in published periodic filings (annual reports) is required?	2
Whether disclosure of the conflict of interest by Mr. James to the board of directors is required?	1
Whether an external body must review the terms of the transaction before it takes place?	0
Extent of director liability index (0-10)	1
Whether shareholders can hold Mr. James liable for the damage that the Buyer-Seller transaction causes to the company?	0
Whether shareholders can hold the approving body (the CEO or board of directors) liable for the damage that the Buyer-Seller transaction causes to the company?	0
Whether a court can void the transaction upon a successful claim by a shareholder plaintiff?	0
Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff?	0

Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff?	0
Whether fines and imprisonment can be applied against Mr. James?	0
Whether shareholders can sue directly or derivatively for the damage that the Buyer-Seller transaction causes to the company?	1
Ease of shareholder suits index (0-10)	1
Whether the plaintiff can obtain any documents from the defendant and witnesses during trial?	0
Whether the plaintiff can directly question the defendant and witnesses during trial?	0
Whether the plaintiff can request categories of documents from the defendant without identifying specific ones?	1
Whether shareholders owning 10% or less of Buyer's shares can request an inspector to investigate the transaction?	0
Whether the level of proof required for civil suits is lower than that of criminal cases?	0
Whether shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit?	0
Strength of investor protection index (0-10)	2.7



Taxes are essential to provide public amenities, infrastructure and services which are crucial for a properly functioning economy. *Doing Business* data show that economies where it is more difficult and costly to pay taxes have larger shares of informal sector activity. More than 60% of economies have reformed in the last 6 years and are starting to see concrete results.

Some reform outcomes

Colombia introduced a new electronic system for social security and labor taxes in 2006 and by 2008 the social security contributions collected from small and medium-size companies rose by 42%, to 550 billion pesos.

Mauritius reduced the corporate income tax rate from 25% to 15% and removed exemptions and industry-specific allowances in 2006 and saw their corporate income tax revenue grow by 27% in the following year, and in 2008/09 it increased by 65%.

What do the Paying taxes indicators measure?

Tax payments for a manufacturing company in 2009 (number per year adjusted for electronic or joint filing and payment)

- Total number of taxes and contributions paid, including consumption taxes (value added tax, sales tax or goods and service tax)
- · Method and frequency of filing and payment

Time required to comply with 3 major taxes (hours per year)

- · Collecting information and computing the tax payable
- · Completing tax return forms, filing with proper agencies
- · Arranging payment or withholding
- · Preparing separate tax accounting books, if required

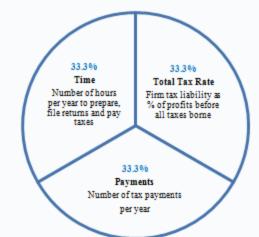
Total tax rate (% of profit)

- Profit or corporate income tax
- Mandatory social contributions and labor taxes paid by the employer
- Property and property transfer taxes
- Dividend, capital gains and financial transactions taxes
- · Waste collection, vehicle, road and other taxes

Case Study Assumptions

- TaxpayerCo is a medium-size business that started operations 2 years ago.
- Tax practitioners are asked to review its financial statements, as well as a standard list of transactions that the company completed during the year.
- Respondents are asked how much in taxes and mandatory contributions the business must pay and what the
 process is for doing so.
- The business starts from the same financial position in each economy. All the taxes and mandatory
 contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government
- Taxes and mandatory contributions include corporate income tax, turnover tax, all labor taxes and contributions
 paid by the company.
- A range of standard deductions and exemptions are also recorded.

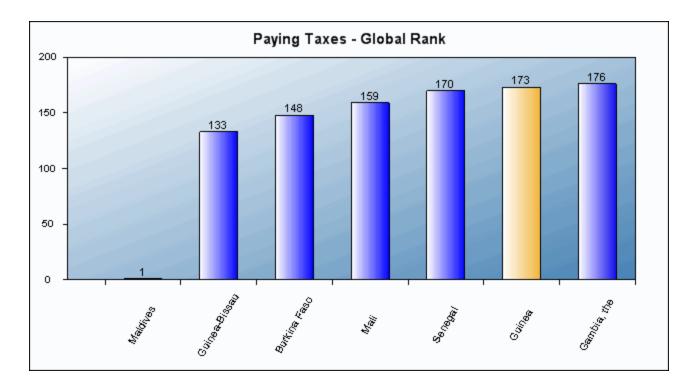
Paying Taxes: tax compliance for a local manufacturing company
Rankings are based on 3 subindicators



1. Benchmarking Paying Taxes Regulations:

Guinea is ranked 173 overall for Paying Taxes.

Ranking of Guinea in Paying Taxes - Compared to good practice and selected economies:



The following table shows Paying Taxes data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Payments (number per year)	Time (hours per year)	Total tax rate (% profit)
Maldives*	3	0	
Timor-Leste			0.2

Selected Economy			
Guinea	56	416	54.6

Comparator Economies			
Burkina Faso	46	270	44.9
Gambia, the	50	376	292.3
Guinea-Bissau	46	208	45.9
Mali	59	270	52.2
Senegal	59	666	46.0

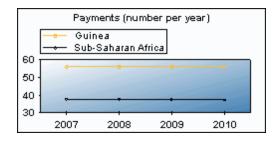
^{*} The following economies are also good practice economies for :

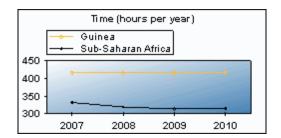
Payments (number per year): Qatar

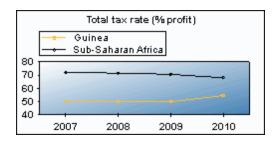
2. Historical data: Paying Taxes in Guinea

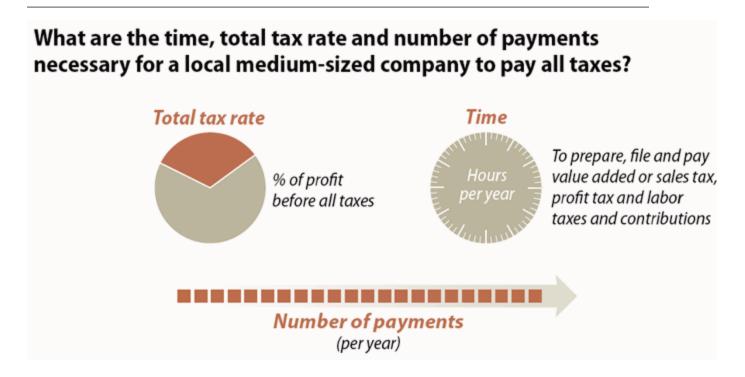
Paying Taxes data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			170	173
Total tax rate (% profit)	49.9	49.9	49.9	54.6
Payments (number per year)	56	56	56	56
Time (hours per year)	416	416	416	416

3. The following graphs illustrate the Paying Taxes sub indicators in Guinea over the past 4 years:









The table below addresses the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year in Guinea, as well as measures of administrative burden in paying taxes.

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate		taltax rate profit)	Notes on TTR
Value added tax (VAT)	12		192	18.0%	value added		
Stamp duty	1			0.25%-1%	transaction amount		
Tax on interest	1			5.0%	interest income	0.10	
Vehicle tax	1			varies	carrying capacity or vehicle weight	0.30	
Fuel tax	1				included in fuel price	0.30	
Tax on insurance contracts	1			12.0%	insurance premium	0.30	
Apprenticeship tax	12			3.0%	gross salaries	3.40	
IMF minimum forfaitaire tax	1			3% of profits, but at least GNF 3,000,000	taxable profit	5.00	

Payment "forfaitaire" on salary	12		6.0%	gross salaries	6.80
Property tax	1		10.0%	property value	9.80
Social security contributions	12	192	18.0%	gross salaries	14.30
Corporate income tax	1	32	35.0%	taxable profit	14.40
Totals	56	416			54.6



Trading Across Borders

Making trade between countries easier is increasingly important for business in today's globalized world. Excessive document requirements, burdensome customs procedures, inefficient port operations and inadequate infrastructure all lead to extra costs and delays for exporters and importers, stifling trade potential. Trade facilitation tools such as electronic data interchange systems, risk-based inspections, and single windows help improve an economy's trading environment and boost firms' international competitiveness. *Doing Business* trade indicators take into account documents, cost and time associated with every procedure for trading a standard shipment of goods by ocean transport. Research indicates that exporters in developing countries have much more to gain by a 10% drop in their trading costs than from a similar decrease of the tariffs applied to their products in global markets.

Some reform outcomes

In Georgia, reducing customs clearance time by a day has led to operational savings of an estimated \$288 per truck, or an annual \$133 million for the country's whole trading community given the growing amount of cross-border trade in recent years.

In **Korea**, predictable cargo processing times and rapid turnover by ports and warehouses provide a benefit to the Korean economy of some \$2 billion annually.

What do the Trading Across Borders indicators measure?

Documents required to export and import (number)

- Bank documents
- Customs clearance documents
- · Port and terminal handling documents
- Transport documents

Time required to export and import (days)

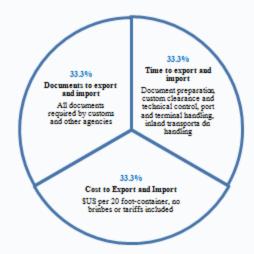
- · Obtaining all the documents
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- · Does not include ocean transport time

Cost required to export and import (US\$ per container)

- All documentation
- Inland transport and handling
- Customs clearance and inspections
- · Port and terminal handling
- · Official costs only, no bribes

<u>Trading Across Borders</u>: exporting and importing by ocean transport

Rankings are based on 3 subindicators



Case Study Assumptions

The Business

- Has at least 60 employees and is located in the economy's largest business city
- Is a private, limited liability company, which exports more than 10% of its sales. It is fully domestically owned
 and does not operate in an export processing zone or an industrial estate with special export or import privileges

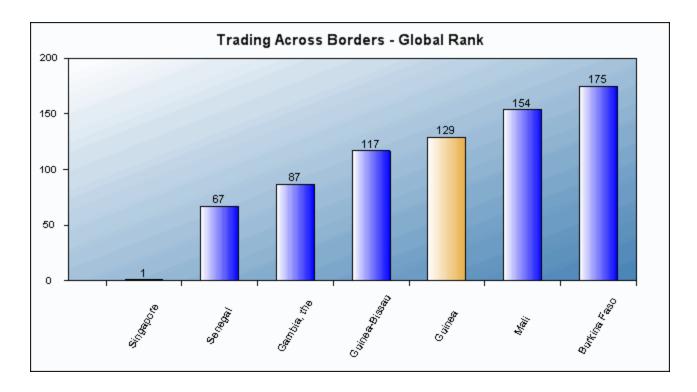
The traded product

- Is transported in a dry-cargo, 20-foot full container load; weighs 10 tons and is valued at \$20,000
- Is not hazardous or include military items; it does not require special phytosanitary or environmental safety standards, refrigeration or any other special environment
- · Is one of the economy's leading export or import products

1. Benchmarking Trading Across Borders Regulations:

Guinea is ranked 129 overall for Trading Across Borders.

Ranking of Guinea in Trading Across Borders - Compared to good practice and selected economies:



The following table shows Trading Across Borders data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Documents to export (number)	Time to export (days)	Cost to export (US\$ per container)	Documents to import (number)	Time to import (days)	Cost to import (US\$ per container)
Denmark*		5				
France	2			2		
Malaysia			450			
Singapore					4	439
		•	•			
Selected Economy						
Guinea	7	35	855	9	32	1391
		•	•	•	•	•
Comparator Economies						
Burkina Faso	10	41	2412	10	49	4030
Gambia, the	6	23	831	8	23	97:
Guinea-Bissau	6	23	1545	6	22	234
Mali	7	26	2202	10	31	306
Senegal	6	11	1098	5	14	194

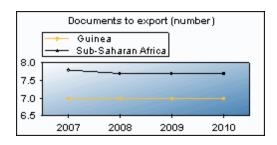
st The following economies are also good practice economies for :

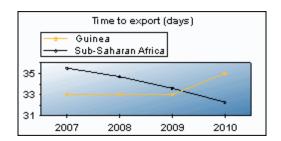
Time to export (days): Estonia

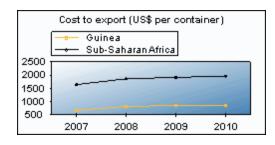
2. Historical data: Trading Across Borders in Guinea

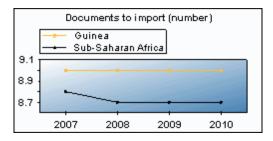
Trading Across Borders data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			130	129
Cost to export (US\$ per container)	670	820	855	855
Cost to import (US\$ per container)	1195	1391	1391	1391
Documents to export (number)	7	7	7	7
Documents to import (number)	9	9	9	9
Time to export (days)	33	33	33	35
Time to import (days)	32	32	32	32

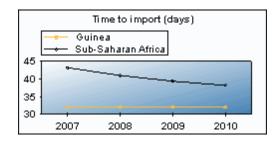
3. The following graphs illustrate the Trading Across Borders sub indicators in Guinea over the past 4 years:

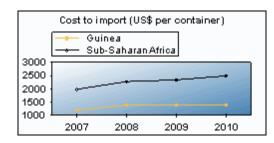


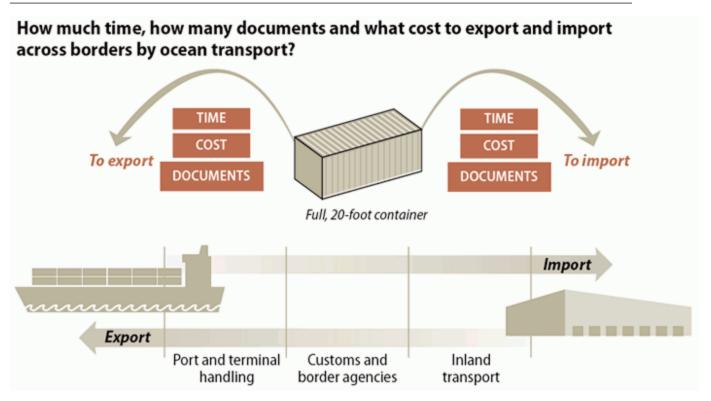












These tables list the procedures necessary to import and export a standardized cargo of goods in Guinea. The documents required to export and import the goods are also shown.

Nature of Export Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	22	120
Customs clearance and technical control	4	185
Ports and terminal handling	7	300
Inland transportation and handling	2	250
Totals	35	855

Nature of Import Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	23	245
Customs clearance and technical control	4	250
Ports and terminal handling	3	596
Inland transportation and handling	2	300
Totals	32	1391

Documents for Export and Import

Export
Bill of lading
Commercial invoice
Customs export declaration
Equipment interchange receipt
Export license
Packing list
Tax certificate
Import
Bill of lading
Cargo release order
Commercial invoice
Customs import declaration
Equipment interchange receipt
Import license
Packing list
Pre-shipment inspection clean report of findings



Enforcing Contracts

Well functioning courts help businesses expand their network and markets. Where contract enforcement is efficient, firms have greater access to credit and are more likely to engage with new borrowers or customers. Doing Business measures the efficiency of the judicial system in resolving a commercial sale dispute before local courts. Following the step-by-step evolution of a standardized case study, data relating to the time, cost and procedural complexity of resolving a commercial lawsuit are collected through study of the codes of civil procedure and other court regulations, as well as through surveys completed by local litigation lawyers (and, in a quarter of the countries, by judges as well).

Some reform outcomes

In Rwanda the implementation of specialized commercial courts in May 2008 resulted in a significant decrease of the case backlog, and contributed to reduce the time to resolve a commercial dispute by nearly 3 months.

In Austria a "data highway" for the courts that allows attachments to be sent electronically has produced savings of €4.4 million in postage alone.

What do the Enforcing Contracts indicators measure?

Procedures to enforce a contract (number)

- · Any interaction between the parties in a commercial dispute, or between them and the judge or court officer
- Steps to file the case
- Steps for trial and judgment
- · Steps to enforce the judgment

Time required to complete procedures (calendar days)

- Time to file and serve the case
- Time for trial and obtaining judgment
- Time to enforce the judgment

Cost required to complete procedures (% of claim)

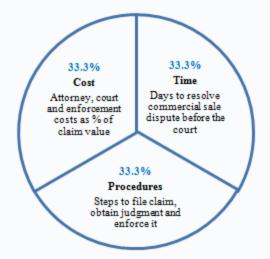
- No bribes
- Average attorney fees
- · Court costs, including expert fees
- Enforcement costs

Case Study Assumptions

- Seller and Buyer are domestic companies
- Buyer orders custom-made goods, then does not pay
- Seller sues Buyer before competent court
- Value of claim is 200% of GNI per capita
- Seller requests pre-trial attachment to secure claim
- Dispute on quality of the goods requires expert opinion
- Judge decides in favor of Seller, no appeal
- Seller enforces judgment through a public sale of Buyer's movable assets.

Enforcing Contracts: resolving a commercial dispute through the courts

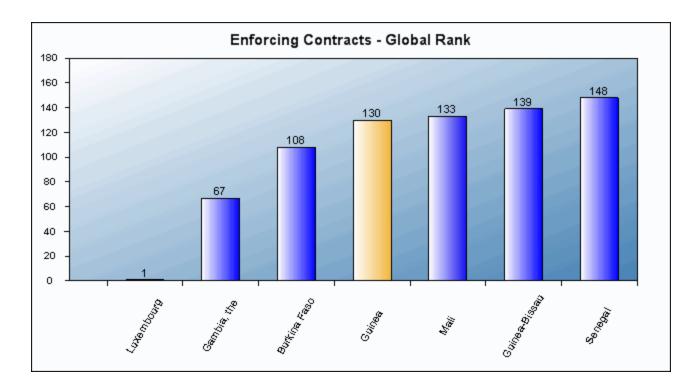
Rankings are based on 3 subindicators



1. Benchmarking Enforcing Contracts Regulations:

Guinea is ranked 130 overall for Enforcing Contracts.

Ranking of Guinea in Enforcing Contracts - Compared to good practice and selected economies:



The following table shows Enforcing Contracts data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of claim)
Bhutan			0.1
Ireland	20		
Singapore		150	

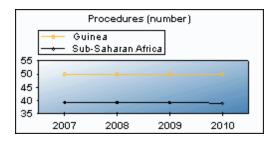
Selected Economy			
Guinea	50	276	45.0

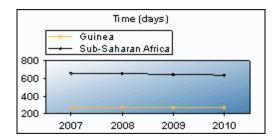
Comparator Economies			
Burkina Faso	37	446	81.7
Gambia, the	32	434	37.9
Guinea-Bissau	40	1140	25.0
Mali	36	620	52.0
Senegal	44	780	26.5

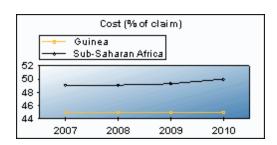
2. Historical data: Enforcing Contracts in Guinea

Enforcing Contracts data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			131	130
Procedures (number)	50	50	50	50
Time (days)	276	276	276	276
Cost (% of claim)	45.0	45.0	45.0	45.0

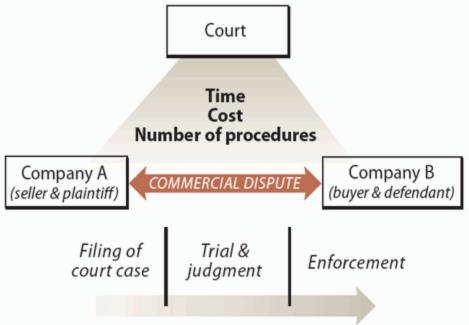
3. The following graphs illustrate the Enforcing Contracts sub indicators in Guinea over the past 4 years:







What are the time, cost and number of procedures to resolve a commercial dispute through the courts?



This topic looks at the efficiency of contract enforcement in Guinea.

Nature of Procedure (2010)	Indicator
Procedures (number)	50
Time (days)	276
Filing and service	21.0
Trial and judgment	105.0
Enforcement of judgment	150.0
Cost (% of claim)*	45.00
Attorney cost (% of claim)	20.0
Court cost (% of claim)	15.0
Enforcement Cost (% of claim)	10.0

Court information: Conakry First Instance Tribunal("La Section commerciale du Tribunal de première instance de

Commercial Section Conakry")

* Claim assumed to be equivalent to 200% of income per capita.



Closing a Business

A robust bankruptcy system functions as a filter, ensuring the survival of economically efficient companies and reallocating the resources of inefficient ones. Fast and cheap insolvency proceedings result in businesses' speedy return to normal operation and increase returns to creditors. By improving the expectations of creditors and debtors about the outcome of insolvency proceedings, well-functioning insolvency systems can facilitate access to finance, save more viable businesses, and thereby improve growth and sustainability in the economy overall.

Some reform outcomes

A study of the 2005 bankruptcy reform in Brazil found that it had led to an average reduction of 22% in the cost of credit for Brazilian companies, a 39% increase in overall credit and a 79% increase in long-term credit in the economy. The purpose of the reform was to improve creditor protection in insolvency proceedings.

Following the introduction of debtor-in-possession reorganizations in Korea in 2006, the number of reorganization filings increased from 76 in 2006 to 670 in 2009.

What does the Closing a Business indicator measure?

Closing a Business: insolvency proceedings against local company

Time required to recover debt (years)

- Measured in calendar years
- · Appeals and requests for extension are included

Cost required to recover debt (% of debtor's estate value)

- · Measured as percentage of estate value
- · Court fees
- · Fees of insolvency administrators
- · Lawyers' fees
- Assessors' and auctioneers' fees
- All other fees and costs

Recovery rate for creditors (cents on the dollar)

- · Measures the cents on the dollar recovered by creditors
- · Present value of debt recovered
- Costs of the insolvency proceedings are deducted
- · Depreciation of furniture is taken into account
- · Outcome for the business (survival or not) affects the maximum value that can be recovered

100% Recovery rate

Recovery rate is a function of time, cost and other factors such as lending rate and the likelihood of the business continuing to operate

Case Study Assumptions

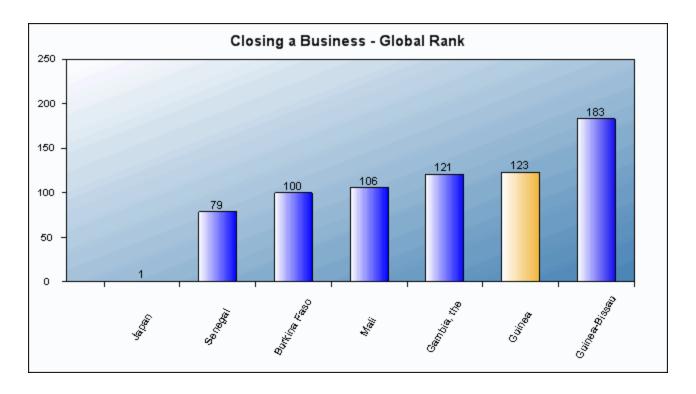
The Company

- is domestically owned
- is a limited liability company operating a hotel
- operates in the economy's largest business city
- has 201 employees, 1 secured creditor and 50 unsecured creditors
- has a higher value as a going concern and a lower value in a piecemeal sale of assets

1. Benchmarking Closing Business Regulations:

Guinea is ranked 123 overall for Closing a Business.

Ranking of Guinea in Closing Business - Compared to good practice and selected economies:



The following table shows Closing Business data for Guinea compared to good practice and comparator economies:

Good Practice Economies	Recovery rate (cents on the dollar)	Time (years)	Cost (% of estate)
Ireland		0.4	
Japan	92.7		
Singapore*			1

Selected Economy			
Guinea	19.4	3.8	8

Comparator Economies			
Burkina Faso	26.8	4.0	9
Gambia, the	19.8	3.0	15
Guinea-Bissau	0.0	no practice	no practice
Mali	24.6	3.6	18
Senegal	32.0	3.0	7

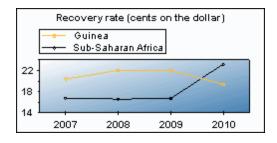
^{*} The following economies are also good practice economies for :

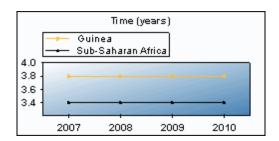
Cost (% of estate): Colombia, Kuwait, Norway

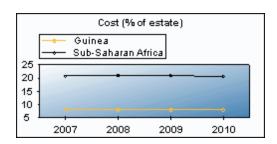
2. Historical data: Closing Business in Guinea

Closing a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			110	123
Time (years)	3.8	3.8	3.8	3.8
Cost (% of estate)	8	8	8	8
Recovery rate (cents on the dollar)	20.4	22.0	22.0	19.4

3. The following graphs illustrate the Closing Business sub indicators in Guinea over the past 4 years:







Since 2004 Doing Business has been tracking reforms aimed at simplifying business regulations, strengthening property rights, opening access to credit and enforcing contracts by measuring their impact on 10 indicator sets. * Nearly 1,000 reforms have had an impact on these indicators. *Doing Business 2011*, covering June 2009 to June 2010, reports that 117 economies implemented 216 reforms to make it easier to start a business. 64% of economies measured by Doing Business have reformed this year, focusing on easing business start-up, lightening the tax burden, simplifying import and export regulations and improving credit information systems.

The top 10 most-improved in Doing Business 2011

✓ Positive ChangeX Negative Change	Business	Dealing with Construction Permits	g Property	edit	Investors	ses	Trading Across Borders	Contracts	usiness		
Economy	Starting a Business	Dealing wit Permits	Registering Property	Getting Credit	Protecting Investors	Paying Taxes	Trading A	Enforcing Contracts	Closing a Business		
Kazakhstan	✓	✓			1		1			_	
Rwanda		1		1			1				
Peru	1	1	1				1				
Vietnam	1	1		1							
Cape Verde	1		1			1					
Tajikistan	1				1	1					
Zambia	1						1	1			
Hungary		1	1			1			1		
Grenada	1		1				1				
Brunei Darussalam	4					1	1			_	
* For <i>Doing Business 2011</i> business ranking.	the Employi	ng Work	ers inc	licator	is not	inclu	ıded ii	n the	aggregate	e ease o	of doing

Summary of changes to business regulation in top 10 most improved economies in *Doing Business 2011* and selected comparator economies.

Brunei Darussalam

Brunei Darussalam made starting a business easier by improving efficiency at the company registrar and implementing an electronic system for name searches. Brunei Darussalam reduced the corporate income tax rate from 23.5% to 22% while also introducing a lower tax rate for small businesses, ranging from 5.5% to 11%. The introduction of an electronic customs system in Brunei Darussalam made trading easier.

Burkina Faso

Burkina Faso made dealing with construction permits easier by cutting the cost of the soil survey in half and the time to process a building permit application by a third. Burkina Faso reduced the statutory tax rate and the number of taxes for business and introduced simpler, uniform compliance procedures. Burkina Faso reduced documentation requirements for importers and exporters, making it easier to trade. Burkina Faso made enforcing contracts easier by setting up a specialized commercial court and abolishing the fee to register judicial decisions.

Cape Verde

Cape Verde made start-up easier by eliminating the need for a municipal inspection before a business begins operations and computerizing the system for delivering the municipal license. Cape Verde eased property registration by switching from fees based on a percentage of the property value to lower fixed rates. Cape Verde abolished the stamp duties on sales and checks.

Grenada

Grenada eased business start-up by transferring responsibility for the commercial registry from the courts to the civil administration. The appointment of a registrar focusing only on property cut the time needed to transfer property in Grenada by almost half. Grenada's customs administration made trading faster by simplifying procedures, reducing inspections, improving staff training and enhancing communication with users.

Guinea

Guinea increased the cost of obtaining a building permit.

Guinea-Bissau

Guinea-Bissau established a specialized commercial court, speeding up the enforcement of contracts.

Hungary

Hungary implemented a time limit for the issuance of building permits. Hungary reduced the property registration fee by 6% of the property value. Hungary simplified taxes and tax bases. Amendments to Hungary's bankruptcy law encourage insolvent companies to consider reaching agreements with creditors out of court so as to avoid bankruptcy.

Kazakhstan

Kazakhstan eased business start-up by reducing the minimum capital requirement to 100 tenge (\$0.70) and eliminating the need to have the memorandum of association and company charter notarized. Kazakhstan made dealing with construction permits easier by implementing a one-stop shop related to technical conditions for utilities. Kazakhstan strengthened investor protections by requiring greater corporate disclosure in company annual reports. Kazakhstan speeded up trade through efforts to modernize customs, including implementation of a risk management system and improvements in customs automation.

Mali

Mali eased construction permitting by implementing a simplified environmental impact assessment for noncomplex commercial buildings. Mali eased property transfers by reducing the property transfer tax for firms from 15% of the property value to 7%. Mali eliminated redundant inspections of imported goods, reducing the time for trading across borders.

Peru

Peru eased business start-up by simplifying the requirements for operating licenses and creating an online one-stop shop for business registration. Peru streamlined construction permitting by implementing administrative

reforms. Peru introduced fast-track procedures at the land registry, cutting by half the time needed to register property. Peru made trading easier by implementing a new web-based electronic data interchange system, risk-based inspections and payment deferrals.

Rwanda

Rwanda made dealing with construction permits easier by passing new building regulations at the end of April 2010 and implementing new time limits for the issuance of various permits. Rwanda enhanced access to credit by allowing borrowers the right to inspect their own credit report and mandating that loans of all sizes be reported to the central bank's public credit registry. Rwanda reduced the number of trade documents required and enhanced its joint border management procedures with Uganda and other neighbors, leading to an improvement in the trade logistics environment.

Tajikistan

Tajikistan made starting a business easier by creating a one-stop shop that consolidates registration with the state and the tax authority. Tajikistan strengthened investor protections by requiring greater corporate disclosure in the annual report and greater access to corporate information for minority investors. Tajikistan lowered its corporate income tax rate.

Vietnam

Vietnam eased company start-up by creating a one-stop shop that combines the processes for obtaining a business license and tax license and by eliminating the need for a seal for company licensing. Vietnam made dealing with construction permits easier by reducing the cost to register newly completed buildings by 50% and transferring the authority to register buildings from local authorities to the Department of National Resources and Environment. Vietnam improved its credit information system by allowing borrowers to examine their own credit report and correct errors.

Zambia

Zambia eased business start-up by eliminating the minimum capital requirement. Zambia eased trade by implementing a one-stop border post with Zimbabwe, launching web-based submission of customs declarations and introducing scanning machines at border posts. Zambia improved contract enforcement by introducing an electronic case management system in the courts that provides electronic referencing of cases, a database of laws, real-time court reporting and public access to court records.

