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Doing Business 2011 Business Reforms



Doing Business 2011 : Making a Difference for Entrepreneurs is the eighth in a series of annual reports investigating regulations that enhance business activity and those that constrain it. *Doing Business* presents quantitative indicators on business regulations and the protection of property rights that can be compared across 183 economies, from Afghanistan to Zimbabwe, over time.

A set of regulations affecting 9 stages of a business's life are measured: starting a business, dealing with construction permits, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and closing a business. Data in *Doing Business 2011* are current as of June 1, 2010*. The indicators are used to analyze economic outcomes and identify what reforms have worked, where, and why.

The Doing Business methodology has limitations. Other areas important to business such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions, are not studied directly by Doing Business. To make the data comparable across economies, the indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policymakers in designing reform.

The data set covers 183 economies: 46 in Sub-Saharan Africa, 32 in Latin America and the Caribbean, 25 in Eastern Europe and Central Asia, 24 in East Asia and Pacific, 18 in the Middle East and North Africa and 8 in South Asia, as well as 30 OECD high-income economies.

The following pages present the summary Doing Business indicators for Hong Kong SAR, China. The data used for this economy profile come from the Doing Business database and are summarized in graphs. These graphs allow a comparison of the economies in each region not only with one another but also with the "good practice" economy for each indicator.

The good-practice economies are identified by their position in each indicator as well as their overall ranking and by their capacity to provide good examples of business regulation to other countries. These good-practice economies do not necessarily rank number 1 in the topic or indicator, but they are in the top 10.

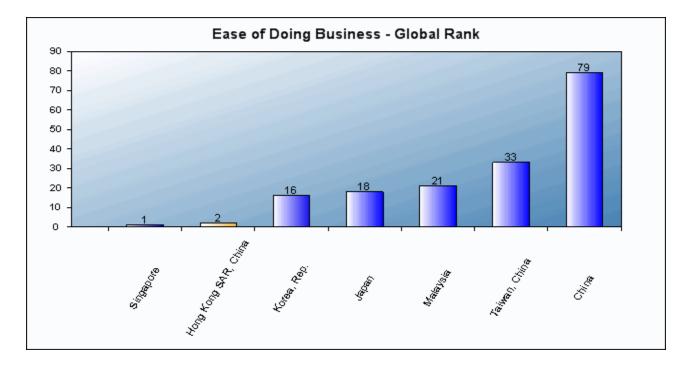
More information is available in the full report. *Doing Business* 2011: Making a Difference for Entrepreneurs presents the indicators, analyzes their relationship with economic outcomes and recommends reforms. The data, along with information on ordering the report, are available on the Doing Business website (www.doingbusiness.org).

* Except for the Paying Taxes indicator that refers to the period January to December of 2009.

Note: 2008-2010 Doing Business data and rankings have been recalculated to reflect changes to the methodology and the addition of new economies (in the case of the rankings).

Hong Kong SAR, China is ranked 2 out of 183 economies. Singapore is the top ranked economy in the Ease of Doing Business.

Hong Kong SAR, China - Compared to global good practice economy as well as selected economies:



Hong Kong SAR, China's ranking in Doing Business 2011

Rank	Doing Business 2011
Ease of Doing Business	2
Starting a Business	6
Dealing with Construction Permits	1
Registering Property	56
Getting Credit	2
Protecting Investors	3
Paying Taxes	3
Trading Across Borders	2
Enforcing Contracts	2
Closing a Business	15

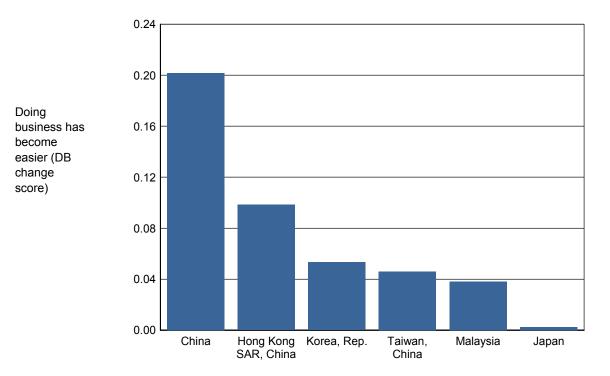
Starting a Business	Procedures (number)	3
	Time (days)	6
	Cost (% of income per capita)	2.0
	Min. capital (% of income per capita)	0.0
Dealing with Construction Permits	Procedures (number)	7
	Time (days)	67
	Cost (% of income per capita)	19.4
Registering Property	Procedures (number)	5
	Time (days)	36
	Cost (% of property value)	4.2
Getting Credit	Strength of legal rights index (0-10)	10
	Depth of credit information index (0-6)	5
	Public registry coverage (% of adults)	0.0
	Private bureau coverage (% of adults)	72.0
Protecting Investors	Extent of disclosure index (0-10)	10
	Extent of director liability index (0-10)	8
	Ease of shareholder suits index (0-10)	9
	Strength of investor protection index (0-10)	9.0
Paying Taxes	Payments (number per year)	3
	Time (hours per year)	80
	Profit tax (%)	18.7
	Labor tax and contributions (%)	5.3
	Other taxes (%)	0.1
	Total tax rate (% profit)	24.1
Trading Across Borders	Documents to export (number)	4
	Time to export (days)	6
	Cost to export (US\$ per container)	625
	Documents to import (number)	4
	Time to import (days)	5
	Cost to import (US\$ per container)	600

Enforcing Contracts	Procedures (number)	24
	Time (days)	280
	Cost (% of claim)	19.5
Closing a Business	Recovery rate (cents on the dollar)	81.2
	Time (years)	1.1
	Cost (% of estate)	9



The 5 year measure of cumulative change illustrates how the business regulatory environment has changed in 174 economies from *Doing Business 2006* to *Doing Business 2011*. Instead of highlighting which countries currently have the most business friendly environment, this new approach shows the extent to which an economy's regulatory environment for business has changed compared with 5 years ago.

This snapshot reflects all cumulative changes in an economy's business regulation as measured by the Doing Business indicators-such as a reduction in the time to start a business thanks to a one-stop shop or an increase in the strength of investor protection index thanks to new stock exchange rules that tighten disclosure requirements for related-party transactions.



This figure shows the distribution of cumulative change across the 9 indicators and time between *Doing Business 2006* and *Doing Business 2011*



Many economies have undertaken reforms to smooth the starting a business process in stages—and often as part of a larger regulatory reform program. A number of studies have shown that among the benefits of streamlining the process to start a business have been greater firm satisfaction and savings and more registered businesses, financial resources and job opportunities. Economies with higher entry costs are associated with a larger informal sector and a smaller number of legally registered firms.

Some reform outcomes

In Egypt reductions of the minimum capital requirement in 2007 and 2008 led to an increase of more than 30% in the number of limited liability companies.

In Portugal creation of One-Stop Shop in 2006 and 2007 resulted in a reduction of time to start a business from 54 days to 5. In 2007 and 2008 new business registrations were up by 60% compared with 2006.

In Malaysia reduction of registration fees in 2008 led to an increase in registrations by 16% in 2009.

What does Starting a Business measure?

Procedures to legally start and operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration
- Post registration (for example, social security registration, company seal)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- No prior contact with officials

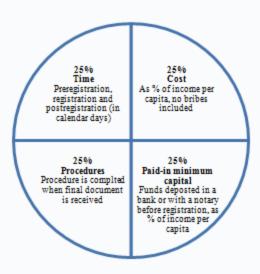
Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law

Paid-in minimum capital (% of income per capita)

Deposited in a bank or with a notary prior to registration begins

<u>Starting a Business</u>: getting a local limited liability company up and running Rankings are based on 4 subindicators



Case Study Assumptions

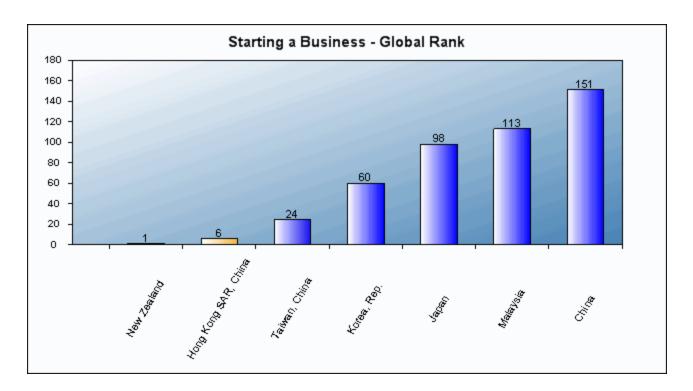
- Doing Business records all procedures that are officially required for an entrepreneur to start up and formally
 operate an industrial or commercial business.
- Any required information is readily available and that all agencies involved in the start-up process function without corruption.

The business:

- is a limited liability company, located in the largest business city
- conducts general commercial activities
- is 100% domestically owned
- has a start-up capital of 10 times income per capita
- has a tumover of at least 100 times income per capita
- has at least 10 and up to 50 employees
- · does not qualify for investment incentives or any special benefits
- leases the commercial plant and offices and is not a proprietor of real estate

1. Benchmarking Starting a Business Regulations:

Hong Kong SAR, China is ranked 6 overall for Starting a Business.



Ranking of Hong Kong SAR, China in Starting a Business - Compared to good practice and selected economies:

The following table shows Starting a Business data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)	Min. capital (% of income per capita)
Denmark*			0.0	
New Zealand*	1	1		0.0

Selected Economy				
Hong Kong SAR, China	3	6	2.0	0.0

Comparator Economies				
China	14	38	4.5	118.3
Japan	8	23	7.5	0.0
Korea, Rep.	8	14	14.7	0.0
Malaysia	9	17	17.5	0.0
Taiwan, China	6	15	4.1	0.0

* The following economies are also good practice economies for :

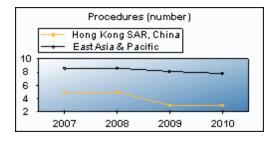
Procedures (number): Canada

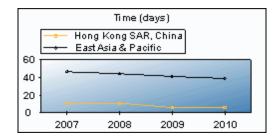
Cost (% of income per capita): Slovenia

2. Historical data: Starting a Business in Hong Kong SAR, China

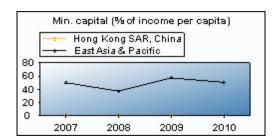
Starting a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			5	6
Procedures (number)	5	5	3	3
Time (days)	11	11	6	6
Cost (% of income per capita)	3.1	2.0	1.8	2.0
Min. capital (% of income per capita)	0.0	0.0	0.0	0.0

3. The following graphs illustrate the Starting a Business sub indicators in Hong Kong SAR, China over the past 4 years:

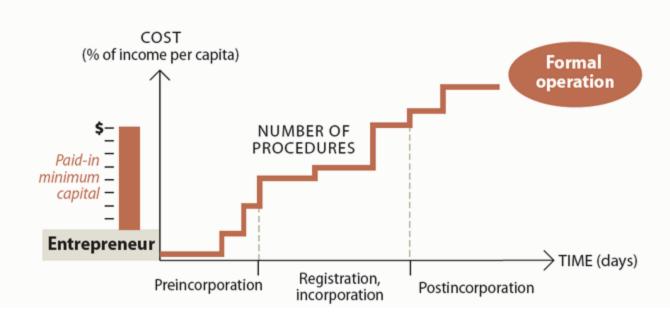








What are the time, cost, paid-in minimum capital and number of procedures to get a local, limited liability company up and running?



This table summarizes the procedures and costs associated with setting up a business in Hong Kong SAR, China.

STANDARDIZED COMPANY Legal Form: Limited Liability Company City: Hong Kong

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Choose a company name and obtain a certificate of incorporation	4	HKD 4,481
2	Sign up Employee Compensation Insurance and Mandatory Provident Fund (MPF) Schemes with a private company or a bank	1	no charge
3	Make a corporate seal and company rubber stamp	1	HKD 215

Starting a Business Details - Hong Kong SAR, China

Procedure 1	Choose a company name and obtain a certificate of incorporation
Time to complete:	4
Cost to complete:	HKD 4,481
Comment:	A company name can be searched online free of charge at the Companies Registry. A certificate of incorporation will be issued upon the filing of an incorporation form, which has been introduced since July 2008, and a copy of the memorandum and articles of association of the company with the Companies Registry. The incorporation form, which contains comprehensive information on the address of registered office and particulars of the first secretary and the first directors of a company, enhances disclosure of essential information of a company upon incorporation. The document registration process was also streamlined as the new company is no longer required to file separate notifications reporting on those particulars after incorporation. Upon the implementation of electronic incorporation and one-stop service for company incorporation and business registration in late 2010, the whole process of submitting an electronic application, making payment of incorporation fees and business Registration fee, and issuing to a successful applicant the Certificate of Incorporationand Business Registration Certificate can be completed within 1 day.
Procedure 2	Sign up Employee Compensation Insurance and Mandatory Provident Fund (MPF) Schemes with a private company or a bank
Time to complete:	1
Cost to complete:	no charge
Comment:	Under the Employees' Compensation Ordinance, an employer must possess a valid insurance policy to cover its employees (both full- and part-time) who are fatally injured or disabled due to accidents arising out of and during employment. In addition, all employees ages 18–65 and employed for 60 days or more under an employment contract (regardless of the number of work hours) must be covered by the Mandatory Provident Fund (MPF) Schemes Ordinance (except for persons exempted from the scheme) and be enrolled in an MPF scheme. The employer is also required to display the participation certificate issued by the Mandatory Provident Fund Authority at the work premises. The employer can arrange this insurance and the MPF scheme with any insurance company or bank in Hong Kong.
Procedure 3	Make a corporate seal and company rubber stamp
Time to complete:	1
Cost to complete:	HKD 215
Comment:	



Dealing with Construction Permits

In many economies, especially developing ones, complying with building regulations is so costly in time and money that many builders opt out. Builders may pay bribes to pass inspections or simply build illegally, leading to hazardous construction. Where the regulatory burden is large, entrepreneurs may tend to move their activity into the informal economy. There they operate with less concern for safety, leaving everyone worse off. In other economies compliance is simple, straightforward and inexpensive, yielding better results.

Some reform outcomes

In Burkina Faso, a one-stop shop for construction permits, "Centre de Facilitation des Actes de Construire", was opened in May 2008. The new regulation merged 32 procedures into 15, reduced the time required from 226 days to 122 and cut the cost by 40%. From May 2009 to May 2010 611 building permits were granted in Ouagadougou, up from an average of about 150 a year in 2002-06.

Toronto, **Canada** revamped its construction permitting process in 2005 by introducing time limits for different stages of the process and presenting a unique basic list of requirements for each project. Later it provided for electronic information and risk-based approvals with fast-track procedures. Between 2005 and 2008 the number of commercial building permits increased by 17%, the construction value of new commercial buildings by 84%.

<u>What does the Dealing with Construction Permits</u> <u>indicator measure?</u>

Procedures to legally build a warehouse (number)

- Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates
- Completing all required notifications and receiving all necessary inspections
- Obtaining utility connections for electricity, water, sewerage and a land telephone line
- Registering the warehouse after its completion (if required for use as collateral or for transfer of warehouse)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- No prior contact with officials

Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

Case Study Assumptions

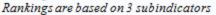
The business:

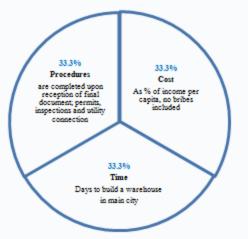
- is a small to medium-size limited liability company in the construction industry, located in the economy's largest business city
- is 100% domestically and privately owned and operated
- has 60 builders and other employees

 has at least one employee who is a licensed architect and registered with the local association of architects The warehouse:

- is a new construction (there was no previous construction on the land)
- has 2 stories, both above ground, with a total surface of approximately 1,300.6 sq. meters (14,000 sq. feet)
- · has complete architectural and technical plans prepared by a licensed architect
- will be connected to electricity, water, sewerage (sewage system, septic tank or their equivalent) and a land telephone line
- · will be used for general storage of non-hazardous goods, such as books
- · will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements)

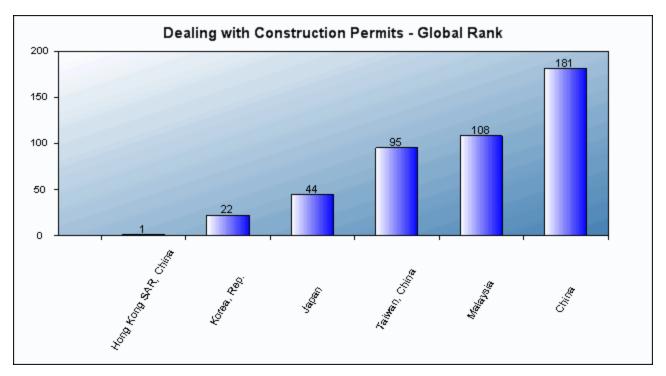
Dealing with Construction Permits: Building a warehouse





1. Benchmarking Dealing with Construction Permits Regulations:

Hong Kong SAR, China is ranked 1 overall for Dealing with Construction Permits.



Ranking of Hong Kong SAR, China in Dealing with Construction Permits - Compared to good practice and selected economies:

The following table shows Dealing with Construction Permits data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)
Denmark	6		
Qatar			0.8
Singapore		25	

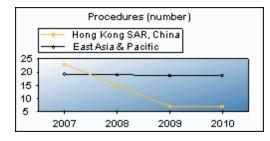
Selected Economy			
Hong Kong SAR, China	7	67	19.4

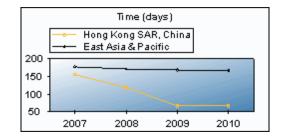
Comparator Economies			
China	37	336	523.4
Japan	15	187	20.8
Korea, Rep.	13	34	131.2
Malaysia	25	261	7.9
Taiwan, China	28	142	100.9

2. Historical data: Dealing with Construction Permits in Hong Kong SAR, China

Dealing with Construction Permits data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			1	1
Procedures (number)	23	15	7	7
Time (days)	155	119	67	67
Cost (% of income per capita)	21.3	18.7	18.7	19.4

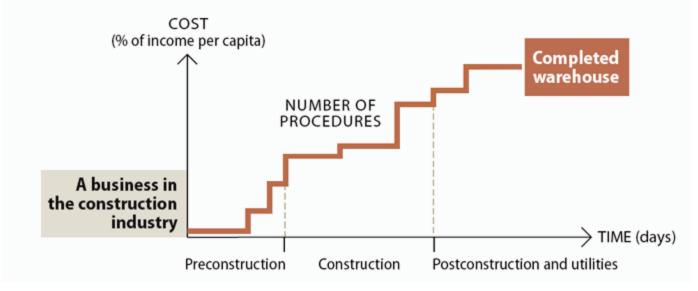
3. The following graphs illustrate the Dealing with Construction Permits sub indicators in Hong Kong SAR, China over the past 4 years:







What are the time, cost and number of procedures to comply with formalities to build a warehouse?



The table below summarizes the procedures, time, and costs to build a warehouse in Hong Kong SAR, China.

BUILDING A WAREHOUSE City: Hong Kong

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Obtain building approval by submitting applications to One Stop Centre	45 days	HKD 40,974
2	Request and receive inspection of foundation strata	1 day	no charge
3	Submit notification of project completion and relevant applications to the One Stop Centre	21 days	HKD 3,440
4 *	Receive joint and final inspection of relevant licensing authorities coordinated by One Stop Centre	1 day	no charge
5 *	Obtain water connection	1 day	no charge
6 *	Obtain electricity connection	1 day	no charge
7 *	Obtain telephone line	1 day	HKD 475

* Takes place simultaneously with another procedure.

Procedure Obtain building approval by submitting applications to One Stop Centre Time to complete: 45 days HKD 40,974 Cost to complete: Agency: **Buildings** Department **Comment:** BuildCo should submit the following documents for approval: - Building plans (Forms BA5, BD24). - General building plans. - Spread footing plans. - Hoarding plans. - Site formation plans. - Fire service installation plan (Form FSI/314). - Drainage plan In December 2008 a One Stop Centre was established for Warehouse Construction Permits under the administration of the Efficiency Unit (EU) for receiving all relevant building license applications to 6 government departments and 2 private utilities (i.e. telephone line and electricity supply) and coordinating their joint inspections for two-storey warehouse projects. Property developers can use Form OSC-1 to submit to the One Stop Centre in one-go all applications relating to building plans approval and consent for commencement of building works from Buildings Department, technical audit of water supply connection works by Water Supplies Department, and road excavation permit from both the Police and Highways Department. This new arrangement can simplify the submission process by combining the following 6 procedures: - Obtain building plans approval HKD 30,240 - Apply and pay for technical audit of water supply connection works HKD 4,470 - Apply and pay for technical audit of drainage serivces HKD 4,340 - Apply, pay and receive road excavation work permission from Highways Department HKD 1,924 - Notify and obtain approval from traffic police - Obtain building consent from Buildings Department Total cost: HKD 40,974 Procedure 2 Request and receive inspection of foundation strata Time to complete: 1 day Cost to complete: no charge **Buildings** Department Agency: **Comment:** At the approval stage for building foundation plans, the Buildings Department normally imposes some requirements and conditions for the construction of the foundation to ensure that the approved plans and the required standards are complied with. Upon the completion of the foundation, Form BA 14 and as-built foundation records must be submitted to notify the Buildings Department that the foundation work has been completed. The form must be approved by the Buildings Department before the next

stage of construction can begin. The construction site is inspected within 7 days of the

notification.

Dealing with Construction Permits Details - Hong Kong SAR, China

Procedure ³	Submit notification of project completion and relevant applications to the One Stop Centre
Time to complete:	21 days
Cost to complete:	HKD 3,440
Agency:	Hong Kong Drainage Services Department
Comment:	 With the establishment of the One Stop Centre, the following 8 procedures as stated in the Report have been replaced by only 2 new procedures (i.e. (i) Submit notification of project completion and relevant applications to One Stop Centre and (ii) Receive joint and final inspection of relevant licensing authorities coordinated by One Stop Centre) – Apply and pay for technical audit of Drainage Services Department Notify Water Supplies Department of construction completion and receive transfer inspection and issuance of water supply certificate Notify Drainage Services Department of construction completion and receive transfer inspection Obtain certificate of completion of buildings works Obtain certificate of compliance from Lands Department Obtain fire certificate for fire service installation Request telephone line The process to receive relevant final inspections can be also coordinated at this stage.
	The process to receive relevant final inspections can be also coordinated at this stage. Applicants should complete Part 2 of checklist OSC-2. The One Stop Centre will contact

Procedure 4	Receive joint and final inspection of relevant licensing authorities coordinated by One Stop Centre
Time to complete:	1 day
Cost to complete:	no charge
Agency:	Hong Kong Water Supplies Department (WSD)
Comment:	See comments in Procedure 3.

the relevant departments and the applicants for the arrangement of joint inspections.

Procedure ⁵	Obtain water connection
Time to complete:	1 day
Cost to complete:	no charge
Agency:	Hong Kong Water Supplies Department (WSD)
Comment:	

Procedure ⁶	Obtain electricity connection
Time to complete:	1 day
Cost to complete:	no charge
Agency:	Honkong Electric Company Limited

Comment:

Procedure ⁷	Obtain telephone line
Time to complete:	1 day
Cost to complete:	HKD 475
Agency:	PCCW Limited
Comment:	



Ensuring formal property rights is fundamental. Effective administration of land is part of that. If formal property transfer is too costly or complicated, formal titles might go informal again. *Doing Business* records the full sequence of procedures necessary for a business to purchase a property from another business and transfer the property title to the buyer's name. In the past 6 years 105 economies undertook 146 reforms making it easier to transfer property. Globally, the time to transfer property fell by 38% and the cost by 10% over this time. The most popular feature of property registration reform in these 6 years, implemented in 52 economies, was lowering transfer taxes and government fees.

Some reform outcomes

(number)

Georgia now allows property transfers to be completed through 500 authorized users, notably banks. This saves time for entrepreneurs. A third of people transferring property in 2009 chose authorized users, up from 7% in 2007. Also, Georgia's new electronic registry managed 68,000 sales in 2007, twice as many as in 2003.

Belarus's unified and computerized registry was able to cope with the addition of 1.2 million new units over 3 years. The registry issued 1 million electronic property certificates in 2009.

What does the Registering Property indicator measure?

Procedures to legally transfer title on immovable property

- Preregistration (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)
- Registration in the economy's largest business city
- Post registration (for example, transactions with the local authority, tax authority or cadastre)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- No prior personal contact with officials

Cost required to complete each procedure (% of property value)

Official costs only, no bribes

No value added or capital gains taxes included

Case Study Assumptions

The parties (buyer and seller):

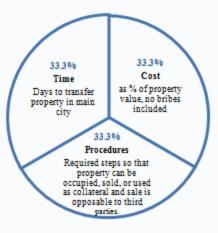
- Are limited liability companies, 100% domestically and privately owned.
- · Are located in the periurban area of the economy's largest business city.
- Have 50 employees each, all of whom are nationals.
- Perform general commercial activities.

The property (fully owned by the seller):

- Has a value of 50 times income per capita. The sale price equals the value.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone, and no rezoning is required.
- Consists of a 557.4 square meters (6,000 square feet) land and 10 years old 2-story warehouse of 929 square meters (10,000 square feet) located on the land. The warehouse is in good condition and complies with all safety standards, building codes and legal requirements. The property will be transferred in its entirety.

<u>Registering Property</u>: transfer of property between 2 local companies

Rankings are based on 3 subindicators



1. Benchmarking Registering Property Regulations:

Hong Kong SAR, China is ranked 56 overall for Registering Property.



Ranking of Hong Kong SAR, China in Registering Property - Compared to good practice and selected economies:

The following table shows Registering Property data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of property value)
New Zealand*		2	
Norway*	1		
Saudi Arabia			0.0

Selected Economy			
Hong Kong SAR, China	5	36	4.2

Comparator Economies			
China	4	29	3.6
Japan	6	14	5.5
Korea, Rep.	7	11	5.1
Malaysia	5	56	2.5
Taiwan, China	3	5	6.2

* The following economies are also good practice economies for :

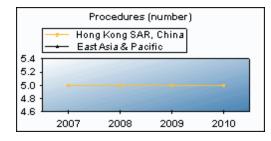
Procedures (number): United Arab Emirates

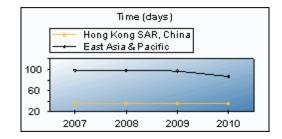
Time (days): Saudi Arabia, Thailand, United Arab Emirates

2. Historical data: Registering Property in Hong Kong SAR, China

Registering Property data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			54	56
Procedures (number)	5	5	5	5
Time (days)	36	36	36	36
Cost (% of property value)	4.2	4.2	4.2	4.2

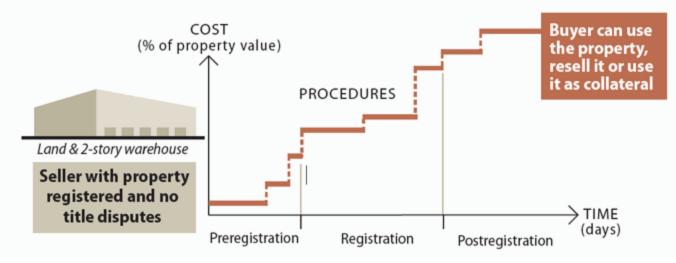
3. The following graphs illustrate the Registering Property sub indicators in Hong Kong SAR, China over the past 4 years:







What are the time, cost and number of procedures required to transfer a property between 2 local companies?



This topic examines the steps, time, and cost involved in registering property in Hong Kong SAR, China.

STANDARDIZED PROPERTY

Property Value: 11,557,399.85 City: Hong Kong

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Purchaser's solicitor does a land search at the Land Registry	1 day	HKD 25
2	Preparation of (i) Sale and Purchase Agreement and (ii) Assignment	5 days	HKD 450 (Assignment registration fee) + HKD 30,000 + 0.25% of value exceeding HKD 5,000,000 (solicitor's fee according to Solicitors -General- Costs Rules (Cap. 159G) which is negotiable).
3 *	Execution of Sale and Purchase Agreement and filing at the Land Registry	30 days	HKD 210
4 *	The Purchaser's solicitor settles the stamp duty payable with the Stamp Office via e-stamping	1 day	3.75% stamp duty for non-residential property
5 *	Purchaser's solicitor registers the Property Assignment at the Land Registry	1 day	included in previous procedure

* Takes place simultaneously with another procedure.

Purchaser's solicitor does a land search at the Land Registry Procedure 1 day Time to complete: HKD 25 Cost to complete: Agency: Land Registry **Comment:** It is a common procedure that the Buyer's solicitor will conduct a land search before execution of the Agreement for Sale and Purchase (ASP) to ensure that the previous registration title of the property is complete and that no unusual encumbrance is registered against the property. All land records are available for search by the public at the Land Registry or by doing an online search. The prescribed fee is HK\$25 for a full land search (which would provide all historical and current data affecting the property) and HK\$10 for an up-date land search (which would only provide the current data). This will take about one (1) day and in fact, immediately if it is done through the online internet service provided by the Land Registry which many law firms in Hong Kong would have subscribed to such service. 2 Preparation of (i) Sale and Purchase Agreement and (ii) Assignment Procedure Time to complete: 5 days HKD 450 (Assignment registration fee) + HKD 30,000 + 0.25% of value exceeding HKD Cost to complete: 5,000,000 (solicitor's fee according to Solicitors -General- Costs Rules (Cap. 159G) which is negotiable). Depending on encumbrances that might be still associated with the property this process might **Comment:** take a longer time. Note: The Property Assignment will give the purchaser legal title and possession of the property. SCALE OF COSTS Consideration not Exceeding (HK\$) Charge (HK\$) % of Consideration HK\$ 18,125 + 0.125% of value exceeding HK\$ 5,000,000 HK\$ 74,375 + 0.075% of value exceeding HK\$ 50,000,000 With reference to the above scale of costs, the solicitor fee for the subject warehouse property of the business case (valued at HK\$12,117,428) is around HK\$47,800 (i.e. HK\$30,000 for the first HK\$5,000,000 plus HK\$17,800 for the remaining HK\$7,117,428 (at a rate of HK\$25 per HK\$10,000)) or 0.4% of the property value. 3 Execution of Sale and Purchase Agreement and filing at the Land Registry Procedure Time to complete: 30 days HKD 210 Cost to complete: Land Registry Agency: **Comment:** The Purchaser's solicitor registers the executed Agreement for Sale and Purchase (ASP) with the Land Registry. At this time, the Purchaser usually gives a 10% down payment on the property and has time to arrange financing for the remainder owed. During the 30-day period, the Purchaser's solicitor prepares an Assignment deed. In addition, during this period of time,

Registering Property Details - Hong Kong SAR, China

the Buyer's solicitor will complete perusal of title deeds and clarify any title issues with the Seller's solicitors and confirm good title to the Buyer (through a final land search on the property to ensure there has not been any competing deed lodged with the Land Registry after the executed Agreement for Sale and Purchase has been registered with the Land Registry).

Procedure 4	The Purchaser's solicitor settles the stamp duty payable with the Stamp Office via e-stamping
Time to complete:	1 day
Cost to complete:	3.75% stamp duty for non-residential property
Agency:	Stamp Office
Comment:	All necessary forms and documents for stamping can be submitted online (www.gov.hk/estamping.) or in paper. The process of submission and payment is straight forward, details of the transaction are submitted over the internet, a stamp invoice is issued immediately which can be printed. After the online payment of stamp duty, solicitors can print the stamp certificates and attach them to the instruments as evidence of stamping. Payment of the stamp duty can be done using different methods, (PPS, MasterCard, and Visa). The current payment limits for credit cards are HK\$5,000. If the duty amount exceeds the payment limits, payment can be made offline by printing a payment notice for settlement by telephone, bank ATM, internet or in person at the Stamp Office or Post Offices. After payment of stamp duty, a stamp certificate will be issued instantly and available for printing. Each stamp certificate will have its own "Stamp Certificate Number". For online payments and e-stamping, it is not required to present the original instruments to the Stamp Office. Details of the e-Stamping service in Hong Kong are available at www.ird.gov.hk/eng/tax/e_stamp.htm.
Procedure ⁵	Purchaser's solicitor registers the Property Assignment at the Land Registry
Time to complete:	1 day
Cost to complete:	included in previous procedure
Agency:	Land Registry
Comment:	The duly stamped Assignment will then be presented by the solicitors to the Land Registry. The purchaser's solicitor shall register the Assignment at the Land Registry within 30 days from the date of Assignment so as to preserve its priority under the law. After receipt of the original Assignment by the Land Registry, it will take another 30 days depending on the workload of the Land Registry at that time to complete the registration and return the Assignment to the solicitor's office. However, the title is legally property of the purchaser once the Property Assignment is submitted to the Land Registry on the first day. The remaining days (or months) account for the Registry to document the transfer in microfilm and other media.



Through two sets of indicators, *Doing Business* assesses the legal rights of borrowers and lenders with respect to secured transactions and the sharing of credit information. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through either a public credit registry or a private credit bureau. Credit information systems mitigate the 'information asymmetry' in lending and enable lenders to view a borrower's financial history (positive or negative), providing them with valuable information to consider when assessing risk. Credit information systems benefit borrowers as well, allowing good borrowers to establish a reputable credit history which will enable them to access credit more easily. The Legal Rights Index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders and thus facilitate lending. Sound collateral laws will enable businesses to use their assets, especially movable property, as security to generate capital while having strong creditor's rights has been associated with higher ratios of private sector credit to GDP.

Some reform outcomes

After Vietnam's new Civil Code was enacted in 2005, a decree further clarified the provisions governing secured transactions. Since the inclusion of the new provisions, the number of registrations increased from 43,000 (2005) to 120,000 (end of 2008).

In 2008, when **Zambia** established a private credit bureau, its database initially covered about 25,000 borrowers. Thanks to a strong communication campaign and a central bank directive, coverage has grown 10-fold in the past 2 years, exceeding 200,000 by the beginning of 2010.

What do the Getting Credit indicators measure?

Strength of legal rights index (0-10)

- Protection of rights of borrowers and lenders through collateral laws
- Protection of secured creditors' rights through bankruptcy laws

Depth of credit information index (0-6)

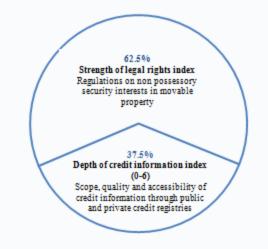
 Scope and accessibility of credit information distributed by public credit registries and private credit bureaus

Public credit registry coverage (% of adults)

 Number of individuals and firms listed in public credit registry as percentage of a dult population

Private credit bureau coverage (% of adults)

 Number of individuals and firms listed in largest private credit bureau as percentage of adult population



Note: Private bureau coverage and public credit registry coverage are measured but do not count for the rankings.

Case Study Assumptions (applying to the Legal Rights Index only)

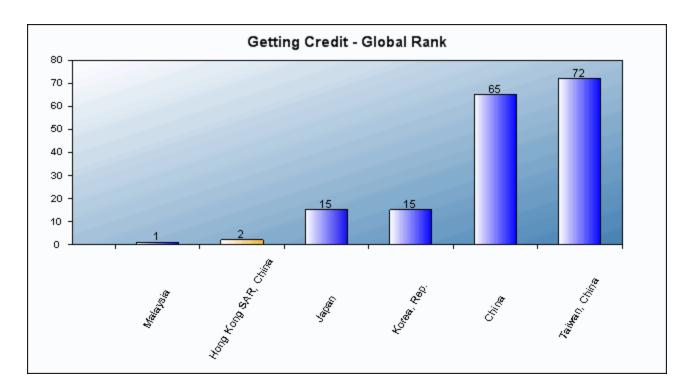
The Debtor

- is a Private Limited Liability Company
- has its Headquarters and only base of operations in the largest business city
- obtains a loan from a local bank (the Creditor) for an amount up to 10 times income (GNI) per capita
- Both creditor and debtor are 100% domestically owned.

Getting Credit: collateral rules and credit information

1. Benchmarking Getting Credit Regulations:

Hong Kong SAR, China is ranked 2 overall for Getting Credit.



Ranking of Hong Kong SAR, China in Getting Credit - Compared to good practice and selected economies:

The following table shows Getting Credit data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Strength of legal rights index (0-10)	Depth of credit information index (0-6)	Public registry coverage (% of adults)	Private bureau coverage (% of adults)
New Zealand*				100.0
Portugal			67.1	
Singapore*	10			
United Kingdom		6		

Selected Economy				
Hong Kong SAR, China	10	5	0.0	72.0

Comparator Economies				
China	6	4	63.9	0.0
Japan	7	6	0.0	76.1
Korea, Rep.	7	6	0.0	93.3
Malaysia	10	6	62.0	100.0
Taiwan, China	4	5	0.0	90.4

* The following economies are also good practice economies for :

Strength of legal rights index (0-10): Hong Kong, China, Kenya, Kyrgyz Republic, Malaysia

Private bureau coverage (% of adults): Argentina, Australia, Canada, Iceland, Ireland, Norway, Sweden, United Kingdom, United States

27 countries have the highest credit information index.

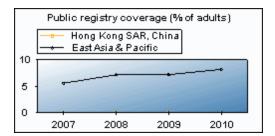
2. Historical data: Getting Credit in Hong Kong SAR, China

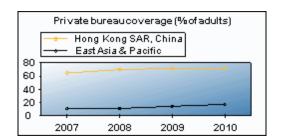
Getting Credit data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			2	2
Strength of legal rights index (0-10)	10	10	10	10
Depth of credit information index (0-6)	5	5	5	5
Private bureau coverage (% of adults)	64.7	69.9	71.9	72.0
Public registry coverage (% of adults)	0.0	0.0	0.0	0.0

3. The following graphs illustrate the Getting Credit sub indicators in Hong Kong SAR, China over the past 4 years:

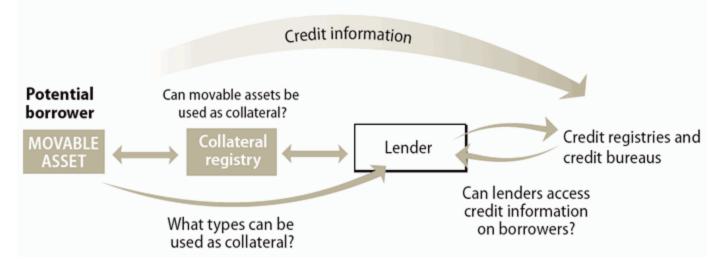


	Depth of	credit info	mation ind	ex (0-6)
		g Kong SAR Asia & Paci		
5	-			-
3	·			-
1 -	2007	2008	2009	2010





Do lenders have credit information on entrepreneurs seeking credit? Is the law favorable to borrowers and lenders using movable assets as collateral?



The following table summarize legal rights of borrowers and lenders, and the availability and legal framework of credit registries in Hong Kong SAR, China.

Getting Credit Indicators (2010)			Indicator
Private bureau coverage (% of adults)	Private credit bureau	Public credit registry	5
Are data on both firms and individuals distributed?	Yes	No	1
Are both positive and negative data distributed?	Yes	No	1
Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions?	No	No	0
Are more than 2 years of historical credit information distributed?	Yes	No	1
Is data on all loans below 1% of income per capita distributed?	Yes	No	1
Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?	Yes	No	1
Coverage	72.0	0.0	

Number of individuals	4,280,620	0
Number of firms	126,194	0

Strength of legal rights index (0-10)	10
Can any business use movable assets as collateral while keeping possession of the assets; and any financial institution accept such assets as collateral ?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	Yes
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	Yes
May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets ?	Yes
Is a general description of debts and obligations permitted in collateral agreements, so that all types of obligations and debts can be secured by stating a maximum amount rather than a specific amount between the parties ?	Yes
Is a collateral registry in operation, that is unified geographically and by asset type, as well as indexed by the grantor's name of a security right?	Yes
Do secured creditors have absolute priority to their collateral outside bankruptcy procedures?	Yes
Do secured creditors have absolute priority to their collateral in bankruptcy procedures?	Yes
During reorganization, are secured creditors' claims exempt from an automatic stay on enforcement?	Yes
Does the law authorize parties to agree on out of court enforcement?	Yes



Protecting Investors

Stronger investor protections matter for the ability of companies to raise the capital needed to grow, innovate, diversify and compete. This is all the more crucial in times of financial crisis when entrepreneurs must navigate through defiant environments to finance their activities. Using 3 indices of investor protection, *Doing Business* measures how economies regulate a standard case of self-dealing, use of corporate assets for personal gains. Since 2005, 51 economies have strengthened investor protections as measured by *Doing Business*.

Some reform outcomes

In **Indonesia**, an economy that consistently improved its laws regulating investor protections, the number of firms listed on the Indonesia Stock Exchange increased from 331 to 396 between 2004 and 2009. Meanwhile, market capitalization grew from 680 trillion rupiah (\$75 billion) to 1,077 trillion rupiah (\$119 billion).

After **Thailand** amended its laws in 2006 and 2008, more than 85 transactions that failed to comply with the disclosure standards were suspended. Thirteen were deemed prejudicial and were therefore canceled, thus preventing damage to the companies involved and preserving their value. Companies were not deterred either, as more than 30 new companies joined the stock exchange since 2005 bringing the number of listed companies to 523.

What do the Protecting Investors indicators measure?

Extent of disclosure index (0-10)

- Who can approve related-party transactions
- Requirements for external and internal disclosure in case of related-party transactions

Extent of director liability index (0-10)

- Ability of shareholders to hold the interested party and the approving body liable in case of a prejudicial related-party transaction
- Available legal remedies (damages, repayment of profits, fines, imprisonment and rescission of the transaction)
- Ability of shareholders to sue directly or derivatively

Ease of shareholder suits index (0-10)

- Documents and information available during trial
- Access to internal corporate documents (directly or through a government inspector)

Strength of investor protection index (0-10)

 Simple average of the extent of disclosure, extent of director liability and ease of shareholder suits indices

Case Study Assumptions

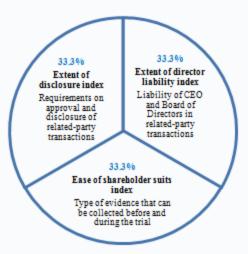
The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange (or at least a large private company with multiple shareholders).
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where
 permitted, even if this is not specifically required by law.

The transaction

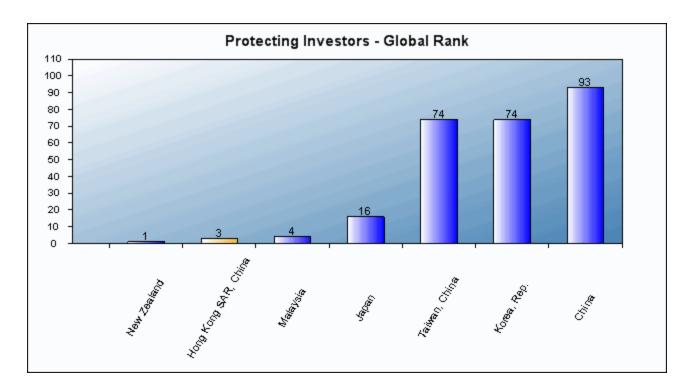
- Mr. James, a director and the majority shareholder of the company, proposes that the company purchase used trucks from another company he owns.
- · The price is higher than the going price for used trucks, but the transaction goes forward.
- All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to the purchasing company.
- Shareholders sue the interested parties and the members of the board of directors.

<u>Protecting Investors</u>: minority shareholder rights in related-party transactions Rankings are based on 3 subindicators



1. Benchmarking Protecting Investors Regulations:

Hong Kong SAR, China is ranked 3 overall for Protecting Investors.



Ranking of Hong Kong SAR, China in Protecting Investors - Compared to good practice and selected economies:

The following table shows Protecting Investors data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Strength of investor protection index (0-10)
New Zealand	9.7

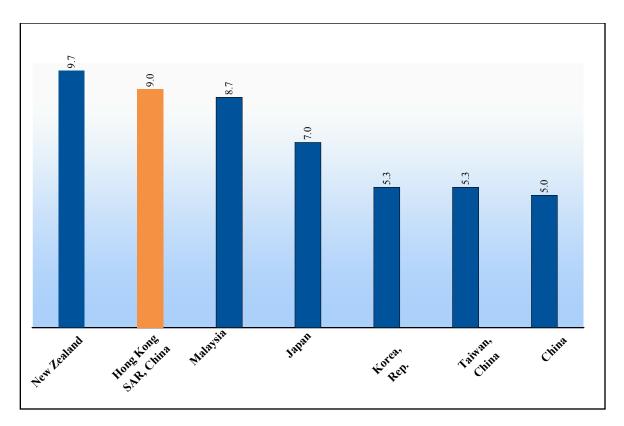
Selected Economy	
Hong Kong SAR, China	9.0

Comparator Economies	
China	5.0
Japan	7.0
Korea, Rep.	5.3
Malaysia	8.7
Taiwan, China	5.3

2. Historical data: Protecting Investors in Hong Kong SAR, China

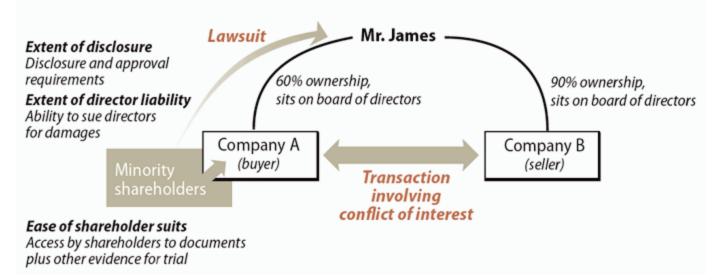
Protecting Investors data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011	
Rank			3	3	
Strength of investor protection index (0-10)	9.0	9.0	9.0	9.0	

3. The following graph illustrates the Protecting Investors index in Hong Kong SAR, China compared to best practice and selected Economies:



Note: The higher the score, the greater the investor protection.

How well are minority shareholders protected against self-dealing in related-party transactions?



The table below provides a full breakdown of how the disclosure, director liability, and shareholder suits indexes are calculated in Hong Kong SAR, China.

Protecting Investors Data (2010)	Indicator
Extent of disclosure index (0-10)	10
What corporate body provides legally sufficient approval for the transaction?	3
Whether immediate disclosure of the transaction to the public and/or shareholders is required?	2
Whether disclosure of the transaction in published periodic filings (annual reports) is required?	2
Whether disclosure of the conflict of interest by Mr. James to the board of directors is required?	2
Whether an external body must review the terms of the transaction before it takes place?	1
Extent of director liability index (0-10)	8
Whether shareholders can hold Mr. James liable for the damage that the Buyer-Seller transaction causes to the company?	2
Whether shareholders can hold the approving body (the CEO or board of directors) liable for the damage that the Buyer-Seller transaction causes to the company?	2
Whether a court can void the transaction upon a successful claim by a shareholder plaintiff?	1
Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff?	1

Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff?	1
Whether fines and imprisonment can be applied against Mr. James?	0
Whether shareholders can sue directly or derivatively for the damage that the Buyer-Seller transaction causes to the company?	1
Ease of shareholder suits index (0-10)	9
Whether the plaintiff can obtain any documents from the defendant and witnesses during trial?	4
Whether the plaintiff can directly question the defendant and witnesses during trial?	2
Whether the plaintiff can request categories of documents from the defendant without identifying specific ones?	0
Whether shareholders owning 10% or less of Buyer's shares can request an inspector to investigate the transaction?	1
Whether the level of proof required for civil suits is lower than that of criminal cases?	1
Whether shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit?	1
Strength of investor protection index (0-10)	9.0



Taxes are essential to provide public amenities, infrastructure and services which are crucial for a properly functioning economy. *Doing Business* data show that economies where it is more difficult and costly to pay taxes have larger shares of informal sector activity. More than 60% of economies have reformed in the last 6 years and are starting to see concrete results.

Some reform outcomes

Colombia introduced a new electronic system for social security and labor taxes in 2006 and by 2008 the social security contributions collected from small and medium-size companies rose by 42%, to 550 billion pesos.

Mauritius reduced the corporate income tax rate from 25% to 15% and removed exemptions and industry-specific allowances in 2006 and saw their corporate income tax revenue grow by 27% in the following year, and in 2008/09 it increased by 65%.

What do the Paying taxes indicators measure?

Tax payments for a manufacturing company in 2009 (number per year adjusted for electronic or joint filing and payment)

- Total number of taxes and contributions paid, including consumption taxes (value added tax, sales tax or goods and service tax)
- Method and frequency of filing and payment

Time required to comply with 3 major taxes (hours per year)

- Collecting information and computing the tax payable
- Completing tax return forms, filing with proper agencies
- Arranging payment or withholding
- · Preparing separate tax accounting books, if required

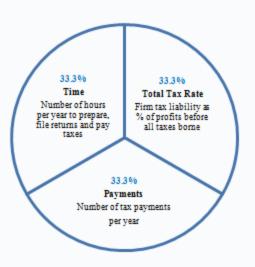
Total tax rate (% of profit)

- Profit or corporate income tax
- Mandatory social contributions and labor taxes paid by the employer
- Property and property transfer taxes
- Dividend, capital gains and financial transactions taxes
- Waste collection, vehicle, road and other taxes



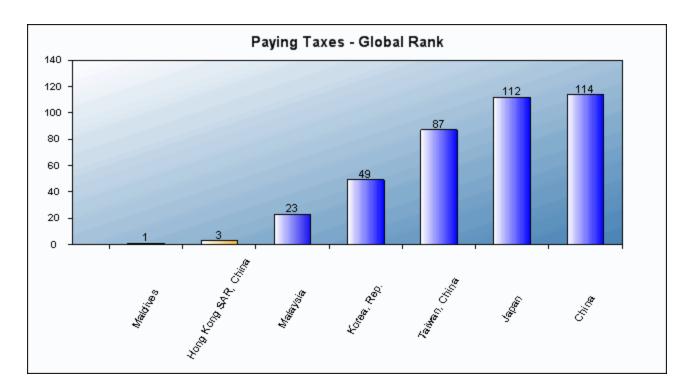
- TaxpayerCo is a medium-size business that started operations 2 years ago.
- Tax practitioners are asked to review its financial statements, as well as a standard list of transactions that the company completed during the year.
- Respondents are asked how much in taxes and mandatory contributions the business must pay and what the
 process is for doing so.
- The business starts from the same financial position in each economy. All the taxes and mandatory
 contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government
- Taxes and mandatory contributions include corporate income tax, turnover tax, all labor taxes and contributions
 paid by the company.
- A range of standard deductions and exemptions are also recorded.

<u>Paying Taxes</u>: tax compliance for a local manufacturing company Rankings are based on 3 subindicators



1. Benchmarking Paying Taxes Regulations:

Hong Kong SAR, China is ranked 3 overall for Paying Taxes.



Ranking of Hong Kong SAR, China in Paying Taxes - Compared to good practice and selected economies:

The following table shows Paying Taxes data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Payments (number per year)	Time (hours per year)	Total tax rate (% profit)
Maldives*	3	0	
Timor-Leste			0.2

Selected Economy			
Hong Kong SAR, China	3	80	24.1

Comparator Economies			
China	7	398	63.5
Japan	14	355	48.6
Korea, Rep.	14	250	29.8
Malaysia	12	145	33.7
Taiwan, China	17	269	41.9

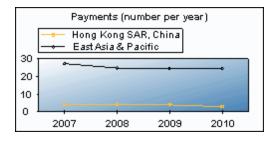
* The following economies are also good practice economies for :

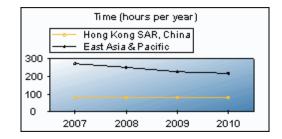
Payments (number per year): Qatar

2. Historical data: Paying Taxes in Hong Kong SAR, China

Paying Taxes data	Doing Business 2008	5		Doing Business 2011
Rank			3	3
Total tax rate (% profit)	24.4	24.2	24.2	24.1
Payments (number per year)	4	4	4	3
Time (hours per year)	80	80	80	80

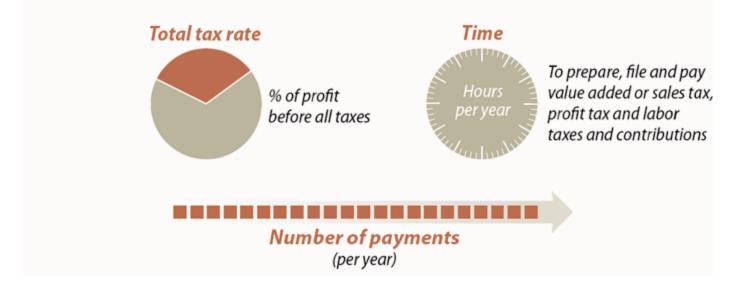
3. The following graphs illustrate the Paying Taxes sub indicators in Hong Kong SAR, China over the past 4 years:







What are the time, total tax rate and number of payments necessary for a local medium-sized company to pay all taxes?



The table below addresses the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year in Hong Kong SAR, China, as well as measures of administrative burden in paying taxes.

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate	Tax base	Totaltax rate (% profit)	Notes on TTR
Property tax	1	online filing		5.0%	annual ren value	tal 0.10	
Social security	1	online filing	30	5.0%	gross salar	ies 5.30	
Corporate income tax	1		50	16.5%	taxable pro	ofit 18.70	
Totals	3		80			24.1	

Trading Across Borders

Making trade between countries easier is increasingly important for business in today's globalized world. Excessive document requirements, burdensome customs procedures, inefficient port operations and inadequate infrastructure all lead to extra costs and delays for exporters and importers, stifling trade potential. Trade facilitation tools such as electronic data interchange systems, risk-based inspections, and single windows help improve an economy's trading environment and boost firms' international competitiveness. *Doing Business* trade indicators take into account documents, cost and time associated with every procedure for trading a standard shipment of goods by ocean transport. Research indicates that exporters in developing countries have much more to gain by a 10% drop in their trading costs than from a similar decrease of the tariffs applied to their products in global markets.

Some reform outcomes

In Georgia, reducing customs clearance time by a day has led to operational savings of an estimated \$288 per truck, or an annual \$133 million for the country's whole trading community given the growing amount of cross-border trade in recent years.

In **Korea**, predictable cargo processing times and rapid turnover by ports and warehouses provide a benefit to the Korean economy of some \$2 billion annually.

What do the Trading Across Borders indicators measure?

Documents required to export and import (number)

- Bank documents
- Customs clearance documents
- · Port and terminal handling documents
- Transport documents

Time required to export and import (days)

- Obtaining all the documents
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- Does not include ocean transport time

Cost required to export and import (US\$ per container)

- All documentation
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- Official costs only, no bribes

Case Study Assumptions

The Business

- Has at least 60 employees and is located in the economy's largest business city
- Is a private, limited liability company, which exports more than 10% of its sales. It is fully domestically owned and does not operate in an export processing zone or an industrial estate with special export or import privileges <u>The traded product</u>
- Is transported in a dry-cargo, 20-foot full container load; weighs 10 tons and is valued at \$20,000
- Is not hazardous or include military items; it does not require special phytosanitary or environmental safety standards, refrigeration or any other special environment
- Is one of the economy's leading export or import products

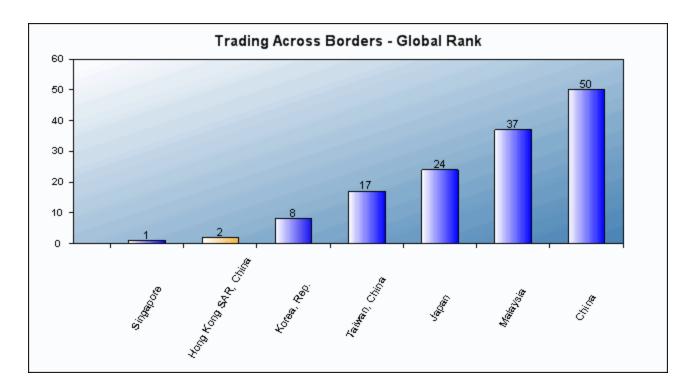
<u>Trading Across Borders</u>: exporting and importing by ocean transport

Rankings are based on 3 subindicators



1. Benchmarking Trading Across Borders Regulations:

Hong Kong SAR, China is ranked 2 overall for Trading Across Borders.



Ranking of Hong Kong SAR, China in Trading Across Borders - Compared to good practice and selected economies:

The following table shows Trading Across Borders data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Documents to export (number)	Time to export (days)	Cost to export (US\$ per container)	Documents to import (number)	Time to import (days)	Cost to import (US\$ per container)
Denmark*		5				
France	2			2		
Malaysia			450			
Singapore					4	439

Selected Economy						
Hong Kong SAR, China	4	6	625	4	5	600

Comparator Economies						
China	7	21	500	5	24	545
Japan	4	10	1010	5	11	1060
Korea, Rep.	3	8	790	3	7	790
Malaysia	7	18	450	7	14	450
Taiwan, China	5	12	645	6	12	700

* The following economies are also good practice economies for :

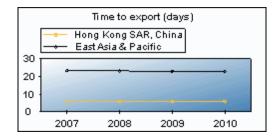
Time to export (days): Estonia

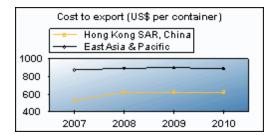
2. Historical data: Trading Across Borders in Hong Kong SAR, China

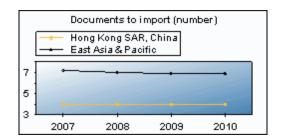
Trading Across Borders data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			2	2
Cost to export (US\$ per container)	525	625	625	625
Cost to import (US\$ per container)	525	633	583	600
Documents to export (number)	4	4	4	4
Documents to import (number)	4	4	4	4
Time to export (days)	6	6	6	6
Time to import (days)	5	5	5	5

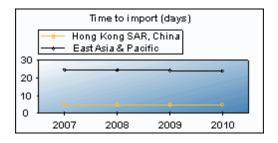
3. The following graphs illustrate the Trading Across Borders sub indicators in Hong Kong SAR, China over the past 4 years:



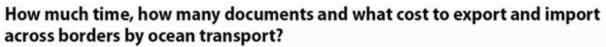


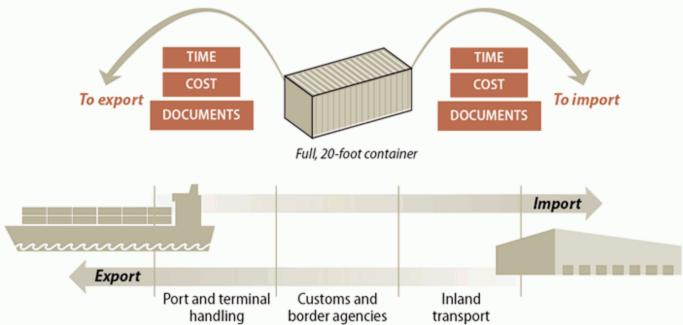






	Cost to i	mport (US\$) per conta	iner)	
		ng Kong SA st Asia & Pa			
1000 ·	<u>مــــــــــــــــــــــــــــــــــــ</u>				
800 ·					
600 ·					
400			-		
	2007	2008	2009	2010	





These tables list the procedures necessary to import and export a standardized cargo of goods in Hong Kong SAR, China. The documents required to export and import the goods are also shown.

Nature of Export Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	2	90
Customs clearance and technical control	1	50
Ports and terminal handling	2	265
Inland transportation and handling	1	220
Totals	6	625

Nature of Import Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	2	95
Customs clearance and technical control	1	40
Ports and terminal handling	1	265
Inland transportation and handling	1	200
Totals	5	600

Documents for Export and Import

	Export
Bill of lading	
Customs declaration	
Commercial invoice	
Packing list	
8	
	Import
Bill of lading	Import
	Import
Bill of lading	Import
Bill of lading Customs declaration	Import



Well functioning courts help businesses expand their network and markets. Where contract enforcement is efficient, firms have greater access to credit and are more likely to engage with new borrowers or customers. *Doing Business* measures the efficiency of the judicial system in resolving a commercial sale dispute before local courts. Following the step-by-step evolution of a standardized case study, data relating to the time, cost and procedural complexity of resolving a commercial lawsuit are collected through study of the codes of civil procedure and other court regulations, as well as through surveys completed by local litigation lawyers (and, in a quarter of the countries, by judges as well).

Some reform outcomes

In Rwanda the implementation of specialized commercial courts in May 2008 resulted in a significant decrease of the case backlog, and contributed to reduce the time to resolve a commercial dispute by nearly 3 months.

In Austria a "data highway" for the courts that allows attachments to be sent electronically has produced savings of $\in 4.4$ million in postage alone.

What do the Enforcing Contracts indicators measure?

Procedures to enforce a contract (number)

- Any interaction between the parties in a commercial dispute, or between them and the judge or court officer
- Steps to file the case
- Steps for trial and judgment
- Steps to enforce the judgment

Time required to complete procedures (calendar days)

- Time to file and serve the case
- Time for trial and obtaining judgment
- Time to enforce the judgment

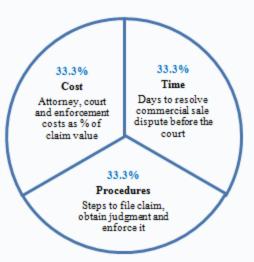
Cost required to complete procedures (% of claim)

- No bribes
- Average attorney fees
- Court costs, including expert fees
- Enforcement costs

Case Study Assumptions

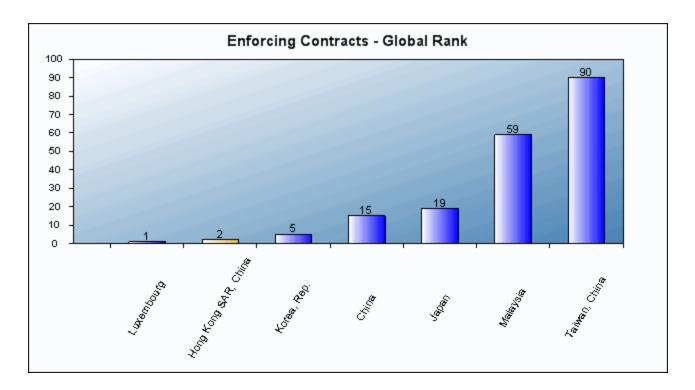
- Seller and Buyer are domestic companies
- Buyer orders custom-made goods, then does not pay
- Seller sues Buyer before competent court
- Value of claim is 200% of GNI per capita
- Seller requests pre-trial attachment to secure claim
- Dispute on quality of the goods requires expert opinion
- Judge decides in favor of Seller, no appeal
- Seller enforces judgment through a public sale of Buyer's movable assets.

Enforcing Contracts: resolving a commercial dispute through the courts Rankings are based on 3 subindicators



1. Benchmarking Enforcing Contracts Regulations:

Hong Kong SAR, China is ranked 2 overall for Enforcing Contracts.



Ranking of Hong Kong SAR, China in Enforcing Contracts - Compared to good practice and selected economies:

The following table shows Enforcing Contracts data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of claim)
Bhutan			0.1
Ireland	20		
Singapore		150	

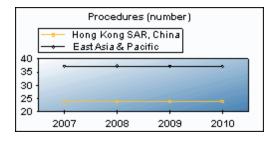
Selected Economy			
Hong Kong SAR, China	24	280	19.5

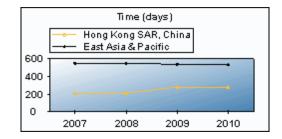
Comparator Economies			
China	34	406	11.1
Japan	30	360	22.7
Korea, Rep.	35	230	10.3
Malaysia	30	585	27.5
Taiwan, China	47	510	17.7

2. Historical data: Enforcing Contracts in Hong Kong SAR, China

Enforcing Contracts data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			2	2
Procedures (number)	24	24	24	24
Time (days)	211	211	280	280
Cost (% of claim)	19.5	19.5	19.5	19.5

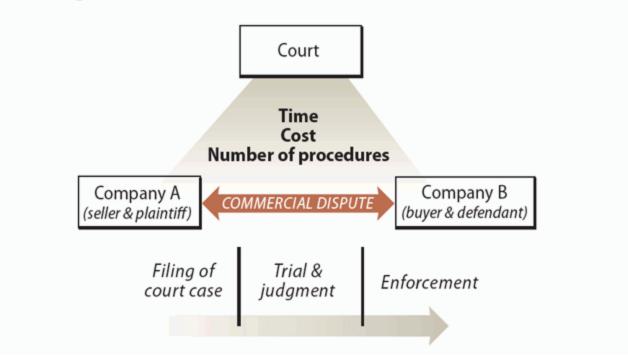
3. The following graphs illustrate the Enforcing Contracts sub indicators in Hong Kong SAR, China over the past 4 years:







What are the time, cost and number of procedures to resolve a commercial dispute through the courts?



This topic looks at the efficiency of contract enforcement in Hong Kong SAR, China.

Nature of Procedure (2010)	Indicator
Procedures (number)	24
Time (days)	280
Filing and service	5.0
Trial and judgment	230.0
Enforcement of judgment	45.0
Cost (% of claim)*	19.50
Attorney cost (% of claim)	15.0
Court cost (% of claim)	3.5
Enforcement Cost (% of claim)	1.0

Court information: Hong Kong District Court

* Claim assumed to be equivalent to 200% of income per capita.



A robust bankruptcy system functions as a filter, ensuring the survival of economically efficient companies and reallocating the resources of inefficient ones. Fast and cheap insolvency proceedings result in businesses' speedy return to normal operation and increase returns to creditors. By improving the expectations of creditors and debtors about the outcome of insolvency proceedings, well-functioning insolvency systems can facilitate access to finance, save more viable businesses, and thereby improve growth and sustainability in the economy overall.

Some reform outcomes

A study of the 2005 bankruptcy reform in Brazil found that it had led to an average reduction of 22% in the cost of credit for Brazilian companies, a 39% increase in overall credit and a 79% increase in long-term credit in the economy. The purpose of the reform was to improve creditor protection in insolvency proceedings.

Following the introduction of debtor-in-possession reorganizations in Korea in 2006, the number of reorganization filings increased from 76 in 2006 to 670 in 2009.

What does the Closing a Business indicator measure?

Time required to recover debt (years)

- · Measured in calendar years
- · Appeals and requests for extension are included

Cost required to recover debt (% of debtor's estate value)

- · Measured as percentage of estate value
- Court fees
- · Fees of insolvency administrators
- · Lawyers' fees
- · Assessors' and auctioneers' fees
- All other fees and costs

Recovery rate for creditors (cents on the dollar)

- · Measures the cents on the dollar recovered by creditors
- · Present value of debt recovered
- · Costs of the insolvency proceedings are deducted
- · Depreciation of furniture is taken into account
- Outcome for the business (survival or not) affects the maximum value that can be recovered

Case Study Assumptions

The Company

- is domestically owned
- is a limited liability company operating a hotel
- operates in the economy's largest business city
- has 201 employees, 1 secured creditor and 50 unsecured creditors
- has a higher value as a going concern and a lower value in a piecemeal sale of assets

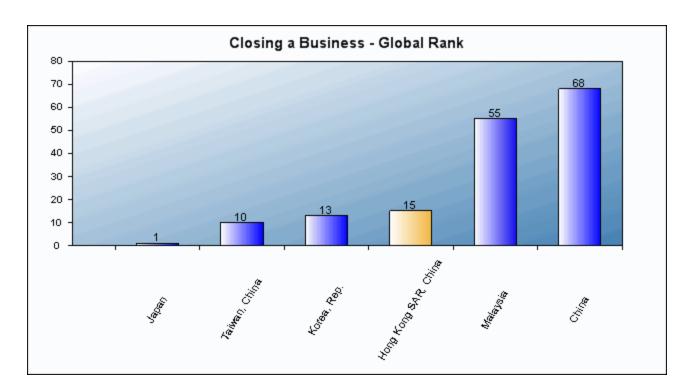
<u>Closing a Business</u>: insolvency proceedings against local company

Recovery rate Recovery rate is a function of time, cost and other factors such as lending rate and the likelihood of the business continuing to operate

100%

1. Benchmarking Closing Business Regulations:

Hong Kong SAR, China is ranked 15 overall for Closing a Business.



Ranking of Hong Kong SAR, China in Closing Business - Compared to good practice and selected economies:

The following table shows Closing Business data for Hong Kong SAR, China compared to good practice and comparator economies:

Good Practice Economies	Recovery rate (cents on the dollar)	Time (years)	Cost (% of estate)
Ireland		0.4	
Japan	92.7		
Singapore*			1

Selected Economy			
Hong Kong SAR, China	81.2	1.1	9

Comparator Economies			
China	36.4	1.7	22
Japan	92.7	0.6	4
Korea, Rep.	81.7	1.5	4
Malaysia	39.8	2.3	15
Taiwan, China	82.2	1.9	4

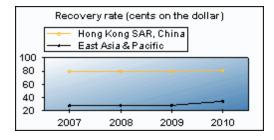
* The following economies are also good practice economies for :

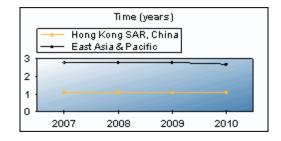
Cost (% of estate): Colombia, Kuwait, Norway

2. Historical data: Closing Business in Hong Kong SAR, China

Closing a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			13	15
Time (years)	1.1	1.1	1.1	1.1
Cost (% of estate)	9	9	9	9
Recovery rate (cents on the dollar)	79.0	79.8	79.8	81.2

3. The following graphs illustrate the Closing Business sub indicators in Hong Kong SAR, China over the past 4 years:







Doing Business 2011 Business Reforms

Since 2004 Doing Business has been tracking reforms aimed at simplifying business regulations, strengthening property rights, opening access to credit and enforcing contracts by measuring their impact on 10 indicator sets . * Nearly 1,000 reforms have had an impact on these indicators. *Doing Business 2011*, covering June 2009 to June 2010, reports that 117 economies implemented 216 reforms to make it easier to start a business. 64% of economies measured by Doing Business have reformed this year, focusing on easing business start-up, lightening the tax burden, simplifying import and export regulations and improving credit information systems.

The top 10 most-improved in Doing Business 2011

 Positive Change Negative Change Economy 	Starting a Business	Dealing with Construction Permits	Registering Property	Getting Credit Protecting Investors	Paying Taxes	Trading Across Borders	Enforcing Contracts	Closing a Business	
									_
Kazakhstan	-	1				-			
Rwanda		1		~		~			_
Peru	~	1	~			-			-
Vietnam	~	1		1					-
Cape Verde	~		1		~				-
Tajikistan	1		-		1 1				-
Zambia	-					-	1		-
Hungary	-	1	1		~			1	-
Grenada	-		1			-			-
Brunei Darussalam	1				~	1			-

* For *Doing Business 2011* the Employing Workers indicator is not included in the aggregate ease of doing business ranking.

Summary of changes to business regulation in top 10 most improved economies in *Doing Business 2011* and selected comparator economies.

Brunei Darussalam	Brunei Darussalam made starting a business easier by improving efficiency at the company registrar and implementing an electronic system for name searches. Brunei Darussalam reduced the corporate income tax rate from 23.5% to 22% while also introducing a lower tax rate for small businesses, ranging from 5.5% to 11%. The introduction of an electronic customs system in Brunei Darussalam made trading easier.
Cape Verde	Cape Verde made start-up easier by eliminating the need for a municipal inspection before a business begins operations and computerizing the system for delivering the municipal license. Cape Verde eased property registration by switching from fees based on a percentage of the property value to lower fixed rates. Cape Verde abolished the stamp duties on sales and checks.
China	China's new corporate income tax law unified the tax regimes for domestic and foreign enterprises and clarified the calculation of taxable income for corporate income tax purposes.
Grenada	Grenada eased business start-up by transferring responsibility for the commercial registry from the courts to the civil administration. The appointment of a registrar focusing only on property cut the time needed to transfer property in Grenada by almost half. Grenada's customs administration made trading faster by simplifying procedures, reducing inspections, improving staff training and enhancing communication with users.
Hong Kong SAR, China	Hong Kong SAR (China) abolished the fuel tax on diesel. Reforms implemented in the civil justice system of Hong Kong SAR (China) will help increase the efficiency and cost-effectiveness of commercial dispute resolution.
Hungary	Hungary implemented a time limit for the issuance of building permits. Hungary reduced the property registration fee by 6% of the property value. Hungary simplified taxes and tax bases. Amendments to Hungary's bankruptcy law encourage insolvent companies to consider reaching agreements with creditors out of court so as to avoid bankruptcy.
Japan	Japan made it easier to deal with insolvency by establishing a new entity, the Enterprise Turnaround Initiative Corporation, to support the revitalization of companies suffering from excessive debt but professionally managed.
Kazakhstan	Kazakhstan eased business start-up by reducing the minimum capital requirement to 100 tenge (\$0.70) and eliminating the need to have the memorandum of association and company charter notarized. Kazakhstan made dealing with construction permits easier by implementing a one-stop shop related to technical conditions for utilities. Kazakhstan strengthened investor protections by requiring greater corporate disclosure in company annual reports. Kazakhstan speeded up trade through efforts to modernize customs, including implementation of a risk management system and improvements in customs automation.
Korea, Rep.	Korea made it easier to deal with insolvency by introducing postfiling financing, granting superpriority to the repayment of loans given to companies undergoing reorganization.
Malaysia	Malaysia eased business start-up by introducing more online services. Malaysia's introduction of online stamping reduced the time and cost to transfer property.
Peru	Peru eased business start-up by simplifying the requirements for operating licenses and creating an online one-stop shop for business registration. Peru streamlined construction permitting by implementing administrative reforms. Peru introduced fast-track procedures at the land registry, cutting by half the time needed to register property. Peru made trading easier by implementing a new web-based electronic data interchange system, risk-based inspections and payment deferrals.
Rwanda	Rwanda made dealing with construction permits easier by passing new building regulations at the end of April 2010 and implementing new time limits for the issuance of various permits. Rwanda enhanced access to credit by allowing borrowers the right to inspect their own credit report and mandating that loans of all sizes be reported to the central bank's public credit registry. Rwanda reduced the number of trade documents required and enhanced its joint border management procedures with Uganda and other neighbors, leading to an improvement in the trade logistics environment.

Taiwan, ChinaTaiwan (China) eased business start-up by reducing the time required to check company names, register
retirement plans and apply for health, pension and labor insurance. Taiwan (China) reduced the
corporate income tax rate and simplified tax return forms, rules for assessing corporate income tax and
the calculation of interim tax payments.

TajikistanTajikistan made starting a business easier by creating a one-stop shop that consolidates registration with
the state and the tax authority. Tajikistan strengthened investor protections by requiring greater
corporate disclosure in the annual report and greater access to corporate information for minority
investors. Tajikistan lowered its corporate income tax rate.

- Vietnam Vietnam eased company start-up by creating a one-stop shop that combines the processes for obtaining a business license and tax license and by eliminating the need for a seal for company licensing. Vietnam made dealing with construction permits easier by reducing the cost to register newly completed buildings by 50% and transferring the authority to register buildings from local authorities to the Department of National Resources and Environment. Vietnam improved its credit information system by allowing borrowers to examine their own credit report and correct errors.
- Zambia
 Zambia eased business start-up by eliminating the minimum capital requirement. Zambia eased trade by implementing a one-stop border post with Zimbabwe, launching web-based submission of customs declarations and introducing scanning machines at border posts. Zambia improved contract enforcement by introducing an electronic case management system in the courts that provides electronic referencing of cases, a database of laws, real-time court reporting and public access to court records.

