



**Economy Profile:**  
**Ireland**

# **DOING BUSINESS 2013**

**Smarter Regulations for  
Small and Medium-Size Enterprises**



COMPARING BUSINESS REGULATIONS FOR DOMESTIC FIRMS IN 185 ECONOMIES

10TH EDITION

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## INTRODUCTION

*Doing Business* sheds light on how easy or difficult it is for a local entrepreneur to open and run a small to medium-size business when complying with relevant regulations. It measures and tracks changes in regulations affecting 11 areas in the life cycle of a business: starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts, resolving insolvency and employing workers.

In a series of annual reports *Doing Business* presents quantitative indicators on business regulations and the protection of property rights that can be compared across 185 economies, from Afghanistan to Zimbabwe, over time. The data set covers 46 economies in Sub-Saharan Africa, 33 in Latin America and the Caribbean, 24 in East Asia and the Pacific, 24 in Eastern Europe and Central Asia, 19 in the Middle East and North Africa and 8 in South Asia, as well as 31 OECD high-income economies. The indicators are used to analyze economic outcomes and identify what reforms have worked, where and why.

This economy profile presents the *Doing Business* indicators for Ireland. To allow useful comparison, it also provides data for other selected economies (comparator economies) for each indicator. The data in this report are current as of June 1, 2012 (except for

the paying taxes indicators, which cover the period January–December 2011).

The *Doing Business* methodology has limitations. Other areas important to business—such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders and getting electricity), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions—are not directly studied by *Doing Business*. The indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policy makers in designing regulatory reform.

More information is available in the full report. *Doing Business 2013* presents the indicators, analyzes their relationship with economic outcomes and presents business regulatory reforms. The data, along with information on ordering *Doing Business 2013*, are available on the *Doing Business* website at <http://www.doingbusiness.org>.

## THE BUSINESS ENVIRONMENT

For policy makers trying to improve their economy's regulatory environment for business, a good place to start is to find out how it compares with the regulatory environment in other economies. *Doing Business* provides an aggregate ranking on the ease of doing business based on indicator sets that measure and benchmark regulations applying to domestic small to medium-size businesses through their life cycle. Economies are ranked from 1 to 185 by the ease of doing business index. For each economy the index is calculated as the ranking on the simple average of its percentile rankings on each of the 10 topics included in the index in *Doing Business 2013*: starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and resolving insolvency. The ranking on each topic is the simple average of the percentile rankings on its component indicators (see the data notes for more details). The employing workers indicators are not included in this year's aggregate ease of doing business ranking, but the data are presented in this year's economy profile.

The aggregate ranking on the ease of doing business benchmarks each economy's performance on the indicators against that of all other economies in the *Doing Business* sample (figure 1.1). While this ranking tells much about the business environment in an economy, it does not tell the whole story. The ranking on the ease of doing business, and the underlying indicators, do not measure all aspects of the business environment that matter to firms and investors or that affect the competitiveness of the economy. Still, a high ranking does mean that the government has created a regulatory environment conducive to operating a business.

### ECONOMY OVERVIEW

**Region:** OECD high income

**Income category:** High income

**Population:** 4,487,000

**GNI per capita (US\$):** 38,580

**DB2013 rank:** 15

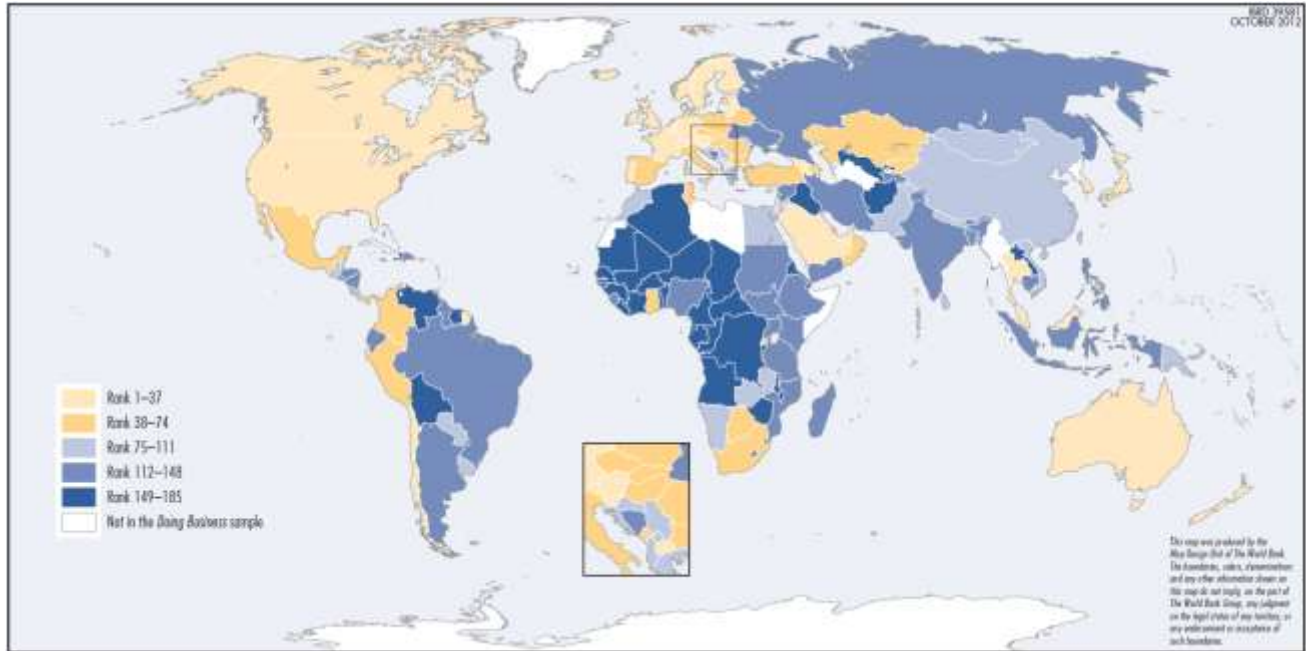
**DB2012 rank:** 16\*

**Change in rank:** 1

\* DB2012 ranking shown is not last year's published ranking but a comparable ranking for DB2012 that captures the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year. See the data notes for sources and definitions.

## THE BUSINESS ENVIRONMENT

Figure 1.1 Where economies stand in the global ranking on the ease of doing business



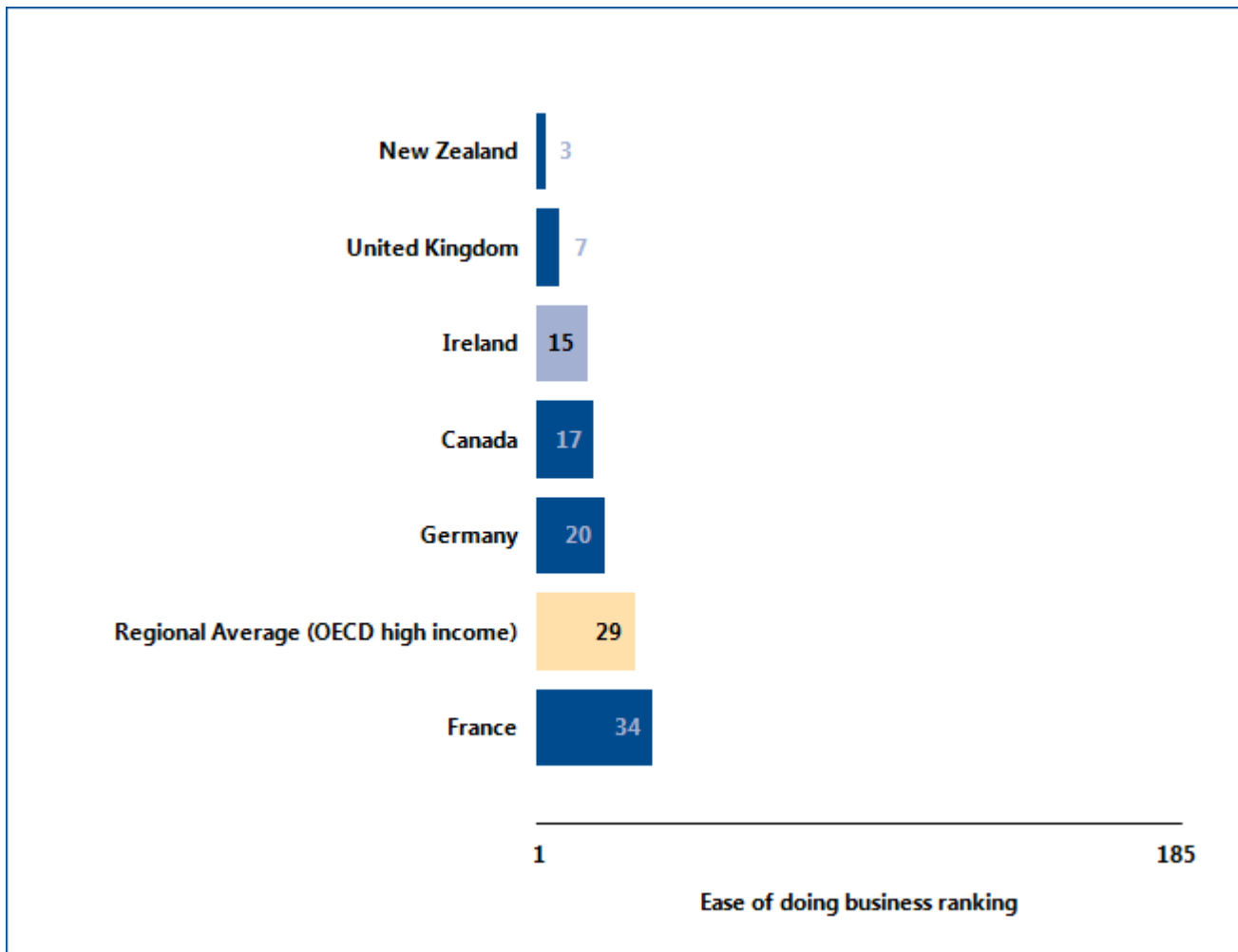
Source: *Doing Business* database.

## THE BUSINESS ENVIRONMENT

For policy makers, knowing where their economy stands in the aggregate ranking on the ease of doing business is useful. Also useful is to know how it ranks relative to comparator economies and

relative to the regional average (figure 1.2). The economy's rankings on the topics included in the ease of doing business index provide another perspective (figure 1.3).

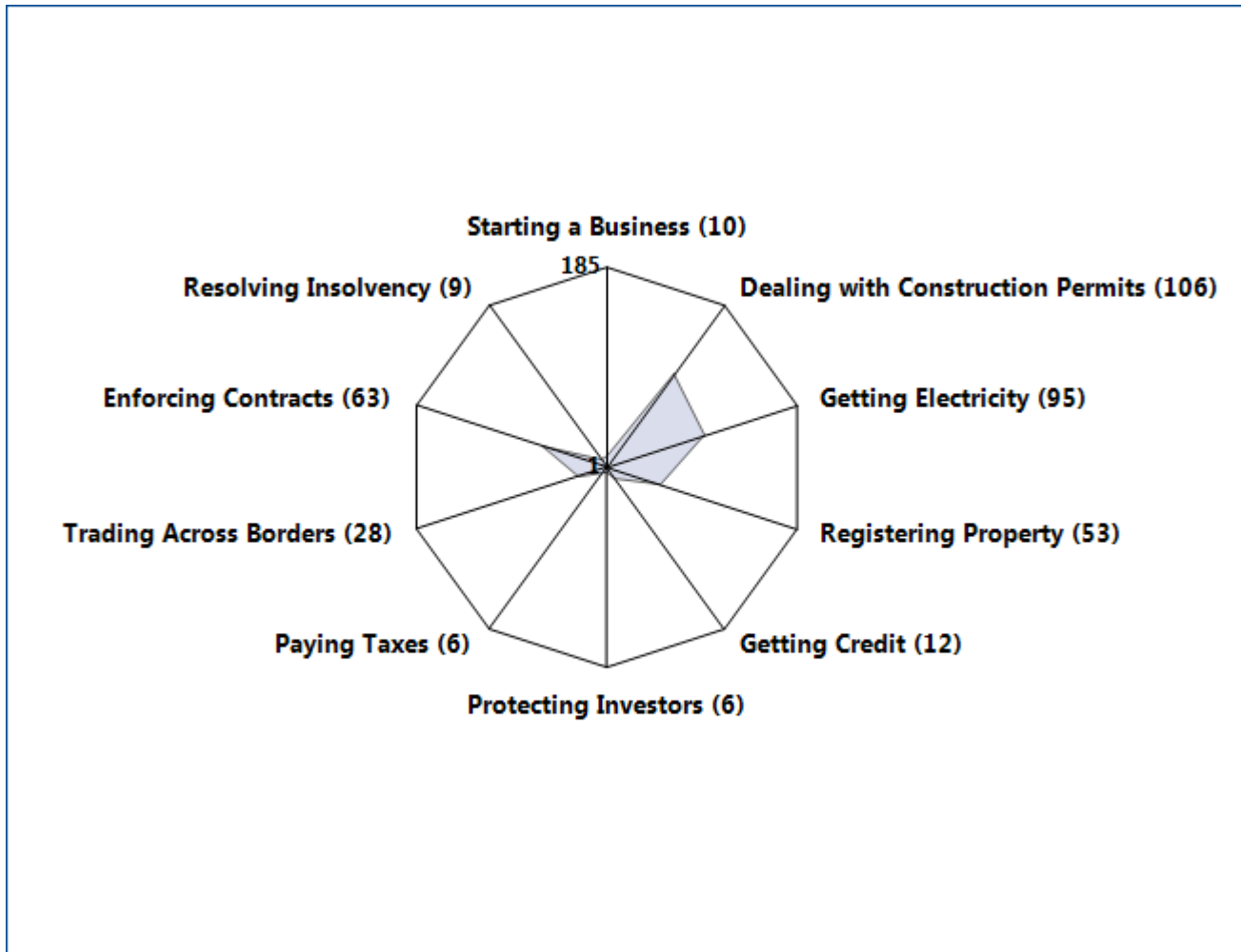
Figure 1.2 How Ireland and comparator economies rank on the ease of doing business



Source: Doing Business database.

## THE BUSINESS ENVIRONMENT

Figure 1.3 How Ireland ranks on *Doing Business* topics



Source: *Doing Business* database.



## THE BUSINESS ENVIRONMENT

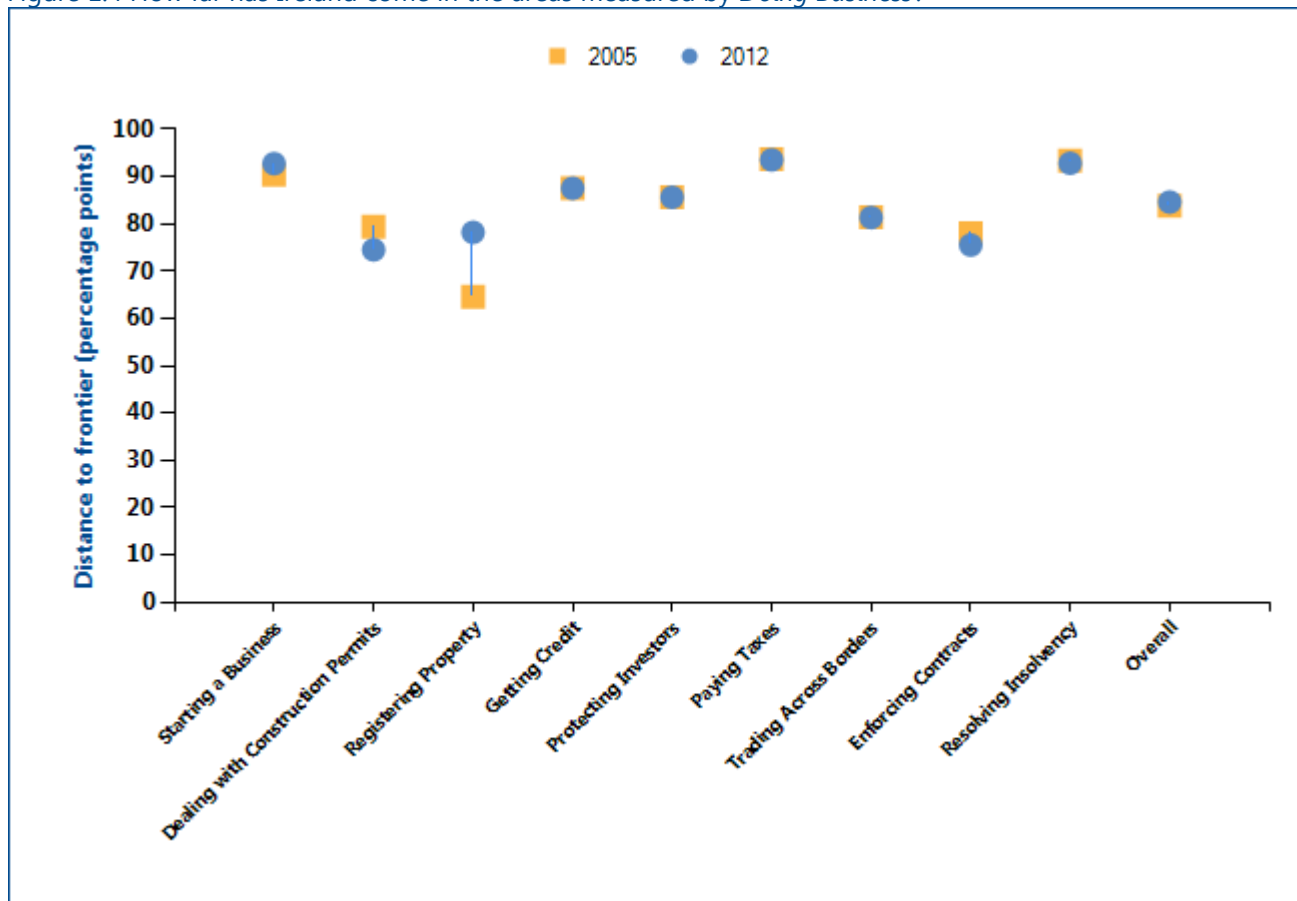
Just as the overall ranking on the ease of doing business tells only part of the story, so do changes in that ranking. Yearly movements in rankings can provide some indication of changes in an economy’s regulatory environment for firms, but they are always relative. An economy’s ranking might change because of developments in other economies. An economy that implemented business regulation reforms may fail to rise in the rankings (or may even drop) if it is passed by others whose business regulation reforms had a more significant impact as measured by *Doing Business*.

Moreover, year-to-year changes in the overall rankings do not reflect how the business regulatory environment in an economy has changed over time—or how it has changed in different areas. To aid in assessing such changes, last

year *Doing Business* introduced the distance to frontier measure. This measure shows how far each economy is from the best performance achieved by any economy since 2005 on each indicator in 9 *Doing Business* indicator sets.

Comparing the measure for an economy at 2 points in time allows users to assess how much the economy’s regulatory environment as measured by *Doing Business* has changed over time—how far it has moved toward (or away from) the most efficient practices and strongest regulations in areas covered by *Doing Business* (figure 1.4). The results may show that the pace of change varies widely across the areas measured. They also may show that an economy is relatively close to the frontier in some areas and relatively far from it in others.

Figure 1.4 How far has Ireland come in the areas measured by *Doing Business*?



Note: The distance to frontier measure shows how far on average an economy is from the best performance achieved by any economy on each *Doing Business* indicator since 2005. The measure is normalized to range between 0 and 100, with 100 representing the best performance (the frontier). The overall distance to frontier is the average of the distance to frontier in the 9 indicator sets shown in the figure. See the data notes for more details on the distance to frontier measure.

Source: *Doing Business* database.

## THE BUSINESS ENVIRONMENT

The absolute values of the indicators tell another part of the story (table 1.1). The indicators, on their own or in comparison with the indicators of a good practice economy or those of comparator economies in the region, may reveal bottlenecks reflected in large numbers of procedures, long delays or high costs. Or they may reveal unexpected strengths in an area of

business regulation—such as a regulatory process that can be completed with a small number of procedures in a few days and at a low cost. Comparison of the economy's indicators today with those in the previous year may show where substantial bottlenecks persist—and where they are diminishing.

Table 1.1 Summary of *Doing Business* indicators for Ireland

| Indicator  | Ireland DB2013 | Ireland DB2012 | Canada DB2013 | France DB2013 | Germany DB2013 | New Zealand DB2013 | United Kingdom DB2013 | Best performer globally DB2013 |
|--|----------------|----------------|---------------|---------------|----------------|--------------------|-----------------------|--------------------------------|
| <b>Starting a Business (rank)</b>                    | 10             | 14             | 3             | 27            | 106            | 1                  | 19                    | New Zealand (1)                |
| <b>Procedures (number)</b>                           | 4              | 4              | 1             | 5             | 9              | 1                  | 6                     | New Zealand (1)*               |
| <b>Time (days)</b>                                   | 10             | 13             | 5             | 7             | 15             | 1                  | 13                    | New Zealand (1)                |
| <b>Cost (% of income per capita)</b>                 | 0.3            | 0.4            | 0.4           | 0.9           | 4.9            | 0.4                | 0.7                   | Slovenia (0.0)                 |
| <b>Paid-in Min. Capital (% of income per capita)</b> | 0.0            | 0.0            | 0.0           | 0.0           | 0.0            | 0.0                | 0.0                   | 91 Economies (0.0)*            |
| <b>Dealing with Construction Permits (rank)</b>      | 106            | 102            | 69            | 52            | 14             | 6                  | 20                    | Hong Kong SAR, China (1)       |
| <b>Procedures (number)</b>                           | 12             | 12             | 13            | 9             | 9              | 6                  | 9                     | Hong Kong SAR, China (6)*      |
| <b>Time (days)</b>                                   | 156            | 156            | 163           | 184           | 97             | 89                 | 99                    | Singapore (26)                 |
| <b>Cost (% of income per capita)</b>                 | 626.1          | 616.9          | 64.1          | 68.0          | 48.1           | 29.8               | 62.4                  | Qatar (1.1)                    |

| Indicator                               | Ireland DB2013 | Ireland DB2012 | Canada DB2013 | France DB2013 | Germany DB2013 | New Zealand DB2013 | United Kingdom DB2013 | Best performer globally DB2013 |
|---|----------------|----------------|---------------|---------------|----------------|--------------------|-----------------------|--------------------------------|
| Getting Electricity (rank)              | 95             | 92             | 152           | 42            | 2              | 32                 | 62                    | Iceland (1)                    |
| Procedures (number)                     | 5              | 5              | 8             | 5             | 3              | 5                  | 5                     | Germany (3)*                   |
| Time (days)                             | 205            | 205            | 142           | 79            | 17             | 50                 | 105                   | Germany (17)                   |
| Cost (% of income per capita)           | 94.2           | 91.1           | 140.4         | 43.9          | 48.3           | 76.1               | 108.9                 | Japan (0.0)                    |
| Registering Property (rank)             | 53             | 81             | 54            | 146           | 81             | 2                  | 73                    | Georgia (1)                    |
| Procedures (number)                     | 5              | 5              | 6             | 8             | 5              | 2                  | 6                     | Georgia (1)*                   |
| Time (days)                             | 38             | 38             | 17            | 59            | 40             | 2                  | 29                    | Portugal (1)                   |
| Cost (% of property value)              | 2.5            | 6.5            | 3.4           | 6.1           | 5.7            | 0.1                | 4.7                   | Belarus (0.0)*                 |
| Getting Credit (rank)                   | 12             | 9              | 23            | 53            | 23             | 4                  | 1                     | United Kingdom (1)*            |
| Strength of legal rights index (0-10)   | 9              | 9              | 7             | 7             | 7              | 10                 | 10                    | Malaysia (10)*                 |
| Depth of credit information index (0-6) | 5              | 5              | 6             | 4             | 6              | 5                  | 6                     | United Kingdom (6)*            |
| Public registry coverage (% of adults)  | 0.0            | 0.0            | 0.0           | 42.4          | 1.3            | 0.0                | 0.0                   | Portugal (90.7)                |
| Private bureau coverage (% of adults)   | 100.0          | 100.0          | 100.0         | 0.0           | 100.0          | 100.0              | 100.0                 | United Kingdom (100.0)*        |
| Protecting Investors (rank)             | 6              | 6              | 4             | 82            | 100            | 1                  | 10                    | New Zealand (1)                |
| Extent of disclosure index (0-10)       | 10             | 10             | 8             | 10            | 5              | 10                 | 10                    | Hong Kong SAR, China (10)*     |

| Indicator                                    | Ireland DB2013 | Ireland DB2012 | Canada DB2013 | France DB2013 | Germany DB2013 | New Zealand DB2013 | United Kingdom DB2013 | Best performer globally DB2013 |
|--|----------------|----------------|---------------|---------------|----------------|--------------------|-----------------------|--------------------------------|
| Extent of director liability index (0-10)    | 6              | 6              | 9             | 1             | 5              | 9                  | 7                     | Singapore (9)*                 |
| Ease of shareholder suits index (0-10)       | 9              | 9              | 9             | 5             | 5              | 10                 | 7                     | New Zealand (10)*              |
| Strength of investor protection index (0-10) | 8.3            | 8.3            | 8.7           | 5.3           | 5.0            | 9.7                | 8.0                   | New Zealand (9.7)              |
| Paying Taxes (rank)                          | 6              | 5              | 8             | 53            | 72             | 21                 | 16                    | United Arab Emirates (1)       |
| Payments (number per year)                   | 8              | 8              | 8             | 7             | 9              | 8                  | 8                     | Hong Kong SAR, China (3)*      |
| Time (hours per year)                        | 80             | 76             | 131           | 132           | 207            | 152                | 110                   | United Arab Emirates (12)      |
| Trading Across Borders (rank)                | 28             | 23             | 44            | 27            | 13             | 25                 | 14                    | Singapore (1)                  |
| Documents to export (number)                 | 4              | 4              | 3             | 2             | 4              | 5                  | 4                     | France (2)                     |
| Time to export (days)                        | 7              | 7              | 7             | 9             | 7              | 10                 | 7                     | Singapore (5)*                 |
| Cost to export (US\$ per container)          | 1,135          | 1,109          | 1,610         | 1,078         | 872            | 870                | 950                   | Malaysia (435)                 |
| Documents to import (number)                 | 4              | 4              | 4             | 2             | 5              | 6                  | 4                     | France (2)                     |
| Time to import (days)                        | 12             | 12             | 11            | 11            | 7              | 9                  | 6                     | Singapore (4)                  |
| Cost to import (US\$ per container)          | 1,121          | 1,121          | 1,660         | 1,248         | 937            | 825                | 1,045                 | Malaysia (420)                 |
| Enforcing Contracts (rank)                   | 63             | 62             | 62            | 8             | 5              | 17                 | 21                    | Luxembourg (1)                 |

| Indicator  | Ireland DB2013 | Ireland DB2012 | Canada DB2013 | France DB2013 | Germany DB2013 | New Zealand DB2013 | United Kingdom DB2013 | Best performer globally DB2013 |
|--|----------------|----------------|---------------|---------------|----------------|--------------------|-----------------------|--------------------------------|
| Time (days)  | 650            | 650            | 570           | 390           | 394            | 216                | 399                   | Singapore (150)                |
| Cost (% of claim)                                    | 26.9           | 26.9           | 22.3          | 17.4          | 14.4           | 27.2               | 25.9                  | Bhutan (0.1)                   |
| Procedures (number)                                  | 21             | 21             | 36            | 29            | 30             | 30                 | 28                    | Ireland (21)*                  |
| Resolving Insolvency (rank)                          | 9              | 10             | 4             | 43            | 19             | 13                 | 8                     | Japan (1)                      |
| Time (years)   | 0.4            | 0.4            | 0.8           | 1.9           | 1.2            | 1.3                | 1.0                   | Ireland (0.4)                  |
| Cost (% of estate)                                   | 9              | 9              | 4             | 9             | 8              | 4                  | 6                     | Singapore (1)*                 |
| Outcome (0 as piecemeal sale and 1 as going concern) | 1              |                | 1             | 0             | 1              | 1                  | 1                     |                                |
| Recovery rate (cents on the dollar)                  | 87.5           | 86.9           | 90.7          | 48.4          | 78.1           | 83.0               | 88.6                  | Japan (92.8)                   |

Note: DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year. The ranking methodology for the paying taxes indicators changed in *Doing Business 2013*; see the data notes for details. For more information on "no practice" marks, see the data notes. Data for the outcome of the resolving insolvency indicator are not available for DB2012.

\* Two or more economies share the top ranking on this indicator. A number shown in place of an economy's name indicates the number of economies that share the top ranking on the indicator. For a list of these economies, see the *Doing Business* website (<http://www.doingbusiness.org>).

Source: *Doing Business* database.

## STARTING A BUSINESS

Formal registration of companies has many immediate benefits for the companies and for business owners and employees. Legal entities can outlive their founders. Resources are pooled as several shareholders join forces to start a company. Formally registered companies have access to services and institutions from courts to banks as well as to new markets. And their employees can benefit from protections provided by the law. An additional benefit comes with limited liability companies. These limit the financial liability of company owners to their investments, so personal assets of the owners are not put at risk. Where governments make registration easy, more entrepreneurs start businesses in the formal sector, creating more good jobs and generating more revenue for the government.

### What do the indicators cover?

*Doing Business* measures the ease of starting a business in an economy by recording all procedures officially required or commonly done in practice by an entrepreneur to start up and formally operate an industrial or commercial business—as well as the time and cost required to complete these procedures. It also records the paid-in minimum capital that companies must deposit before registration (or within 3 months). The ranking on the ease of starting a business is the simple average of the percentile rankings on the 4 component indicators: procedures, time, cost and paid-in minimum capital requirement.

To make the data comparable across economies, *Doing Business* uses several assumptions about the business and the procedures. It assumes that all information is readily available to the entrepreneur and that there has been no prior contact with officials. It also assumes that the entrepreneur will pay no bribes. And it assumes that the business:

- Is a limited liability company, located in the largest business city.
- Has between 10 and 50 employees.
- Conducts general commercial or industrial activities.

### WHAT THE STARTING A BUSINESS INDICATORS MEASURE

#### Procedures to legally start and operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration in the economy's largest business city
- Postregistration (for example, social security registration, company seal)

#### Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- No prior contact with officials

#### Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law

#### Paid-in minimum capital (% of income per capita)

- Deposited in a bank or with a notary before registration (or within 3 months)
- Has a start-up capital of 10 times income per capita.
- Has a turnover of at least 100 times income per capita.
- Does not qualify for any special benefits.
- Does not own real estate.
- Is 100% domestically owned.

## STARTING A BUSINESS

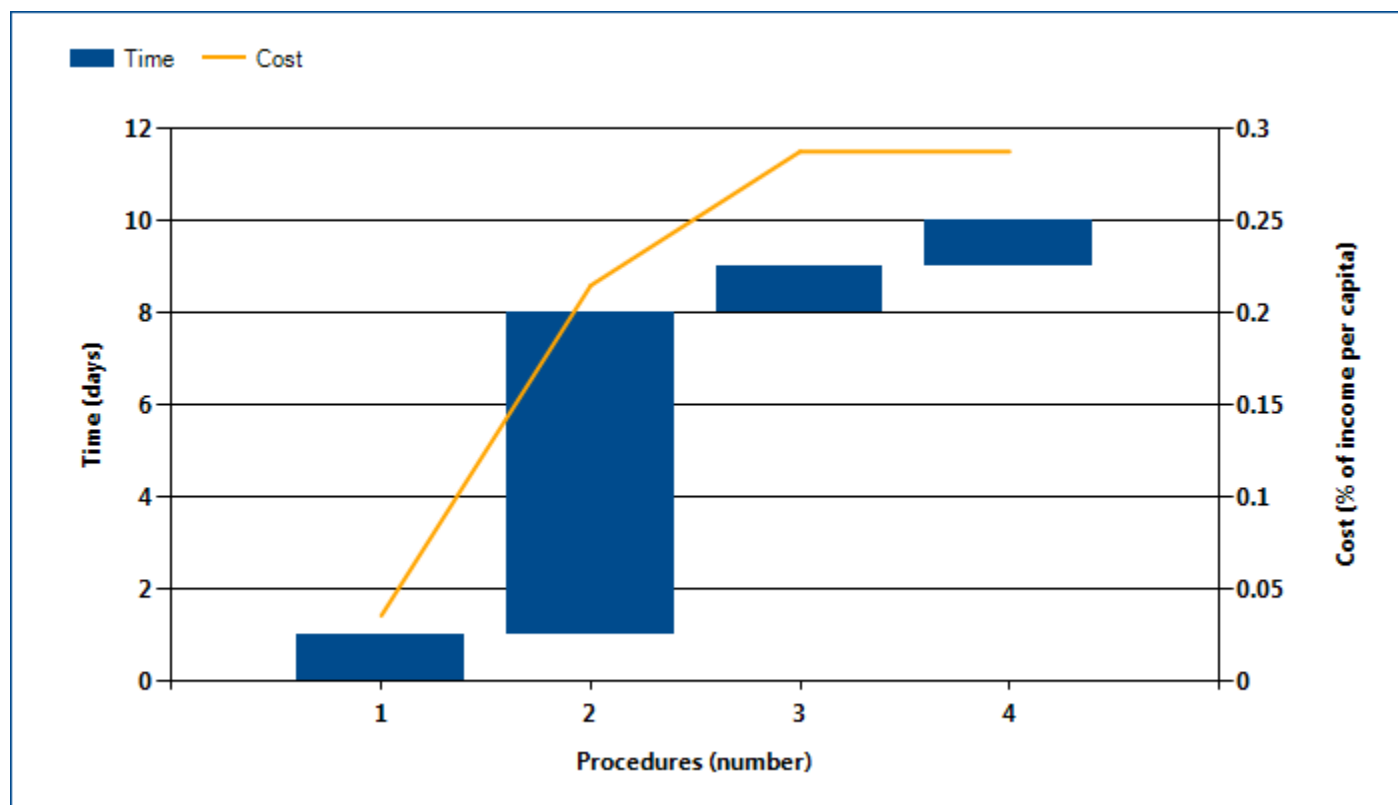
### Where does the economy stand today?

What does it take to start a business in Ireland? According to data collected by *Doing Business*, starting a business there requires 4 procedures, takes 10 days,

costs 0.3% of income per capita and requires paid-in minimum capital of 0.0% of income per capita (figure 2.1).

Figure 2.1 What it takes to start a business in Ireland

Paid-in minimum capital (% of income per capita): 0.0



Note: Time shown in the figure above may not reflect simultaneity of procedures. For more information on the methodology of the starting a business indicators, see the *Doing Business* website (<http://www.doingbusiness.org>). For details on the procedures reflected here, see the summary at the end of this chapter.

Source: *Doing Business* database.

## STARTING A BUSINESS

Globally, Ireland stands at 10 in the ranking of 185 economies on the ease of starting a business (figure 2.2). The rankings for comparator economies and the

regional average ranking provide other useful information for assessing how easy it is for an entrepreneur in Ireland to start a business.

Figure 2.2 How Ireland and comparator economies rank on the ease of starting a business



Source: *Doing Business* database.



## STARTING A BUSINESS

### What are the changes over time?

While the most recent *Doing Business* data reflect how easy (or difficult) it is to start a business in Ireland today, data over time show which aspects of the process have changed—and which have not (table 2.1). That can help identify where the potential for improvement is greatest.

Table 2.1 The ease of starting a business in Ireland over time  
By *Doing Business* report year

| Indicator  | DB2004 | DB2005 | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Rank</b>  | ..     | ..     | ..     | ..     | ..     | ..     | ..     | ..     | 14     | 10     |
| <b>Procedures (number)</b>                           | 4      | 4      | 4      | 4      | 4      | 4      | 4      | 4      | 4      | 4      |
| <b>Time (days)</b>                                   | 18     | 18     | 18     | 13     | 13     | 13     | 13     | 13     | 13     | 10     |
| <b>Cost (% of income per capita)</b>                 | 10.4   | 10.3   | 5.3    | 0.3    | 0.3    | 0.3    | 0.3    | 0.4    | 0.4    | 0.3    |
| <b>Paid-in Min. Capital (% of income per capita)</b> | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year.

Source: *Doing Business* database.

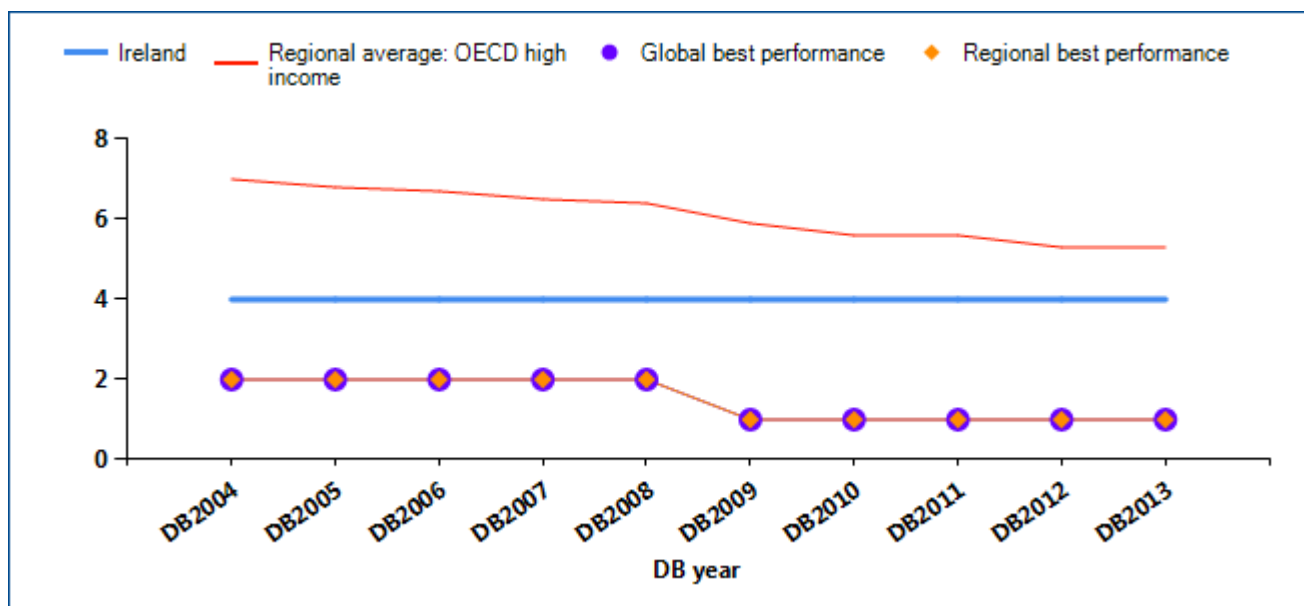
## STARTING A BUSINESS

Equally helpful may be the benchmarks provided by the economies that over time have had the best performance regionally or globally on the procedures, time, cost or paid-in minimum capital required to start

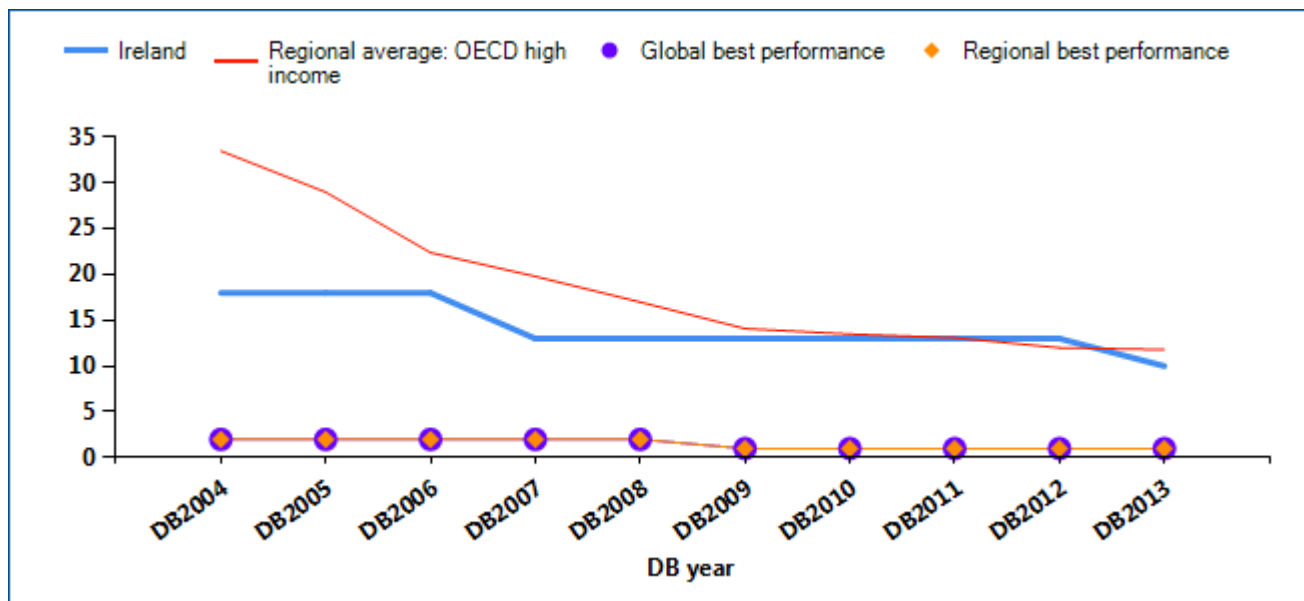
a business (figure 2.3). These benchmarks help show what is possible in making it easier to start a business. And changes in regional averages can show where Ireland is keeping up—and where it is falling behind.

Figure 2.3 Has starting a business become easier over time?

### Procedures (number)

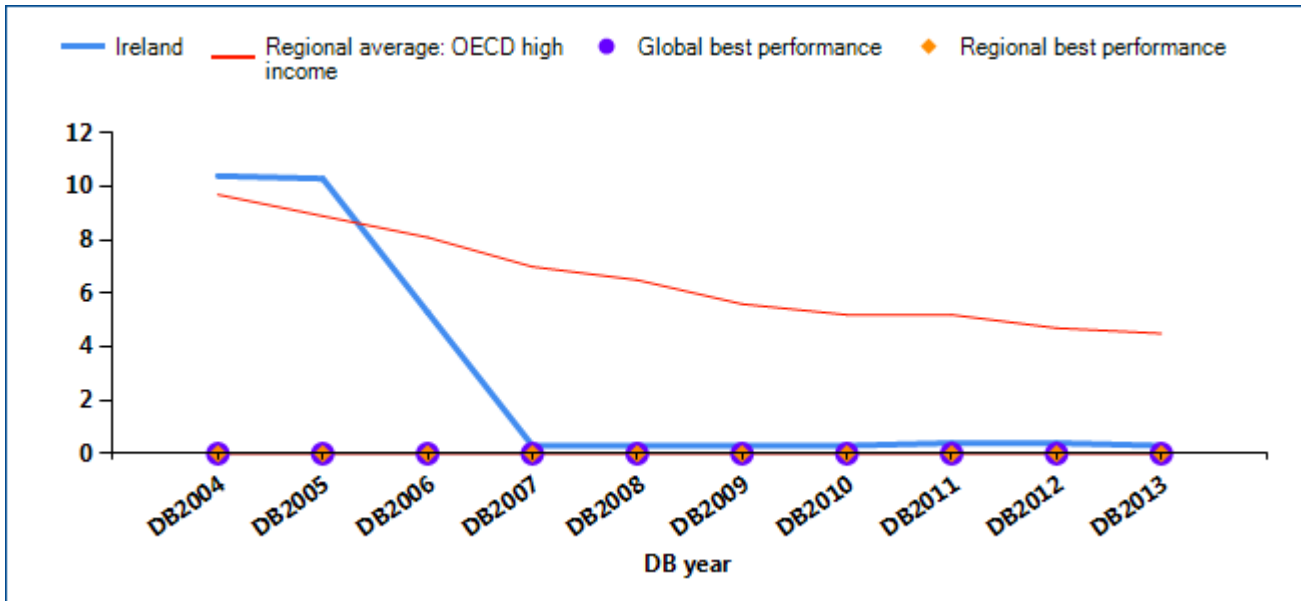


### Time (days)

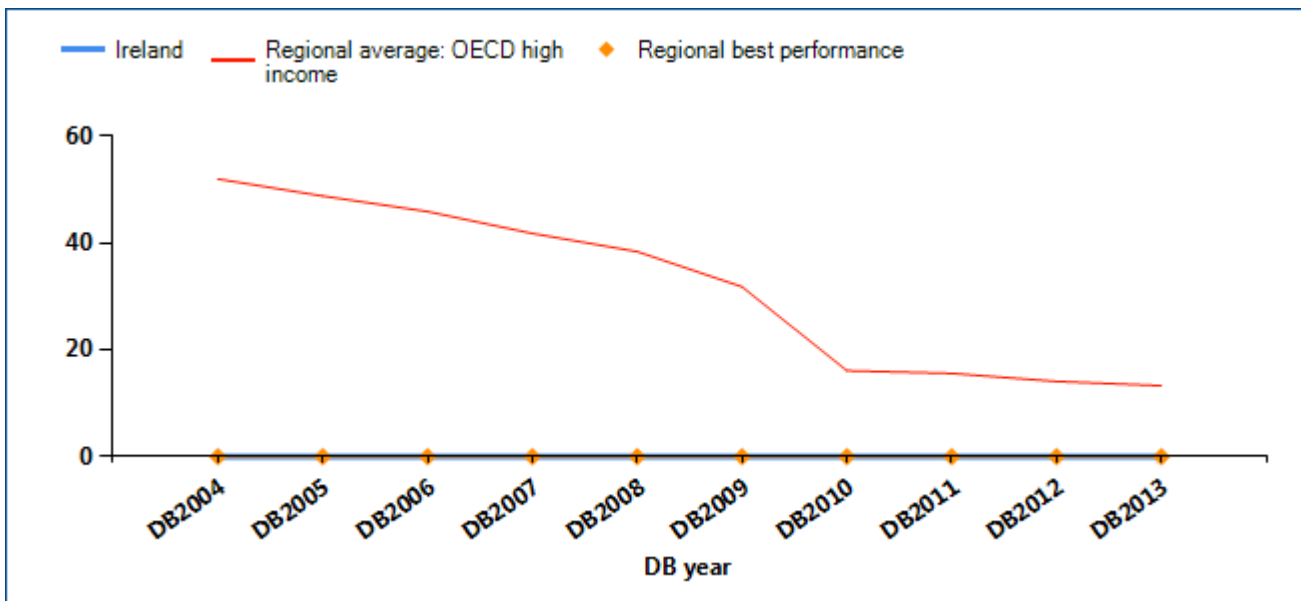


## STARTING A BUSINESS

### Cost (% of income per capita)



### Paid-in minimum capital (% of income per capita)



Note: Ninety-one economies globally have no paid-in minimum capital requirement.

Source: Doing Business database.

## STARTING A BUSINESS

Economies around the world have taken steps making it easier to start a business—streamlining procedures by setting up a one-stop shop, making procedures simpler or faster by introducing technology and reducing or eliminating minimum capital requirements. Many have undertaken business registration reforms in stages—and they often are part of a larger regulatory reform program. Among the benefits have been

greater firm satisfaction and savings and more registered businesses, financial resources and job opportunities.

What business registration reforms has *Doing Business* recorded in Ireland (table 2.2)?

Table 2.2 How has Ireland made starting a business easier—or not?  
By *Doing Business* report year

| DB year       | Reform  |
|---------------|---|
| <b>DB2008</b> | No reform as measured by Doing Business.  |
| <b>DB2009</b> | No reform as measured by Doing Business.  |
| <b>DB2010</b> | No reform as measured by Doing Business.  |
| <b>DB2011</b> | No reform as measured by Doing Business.  |
| <b>DB2012</b> | No reform as measured by Doing Business.  |
| <b>DB2013</b> | Ireland made starting a business easier by introducing a new online facility for business registration. |

Note: For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

Source: *Doing Business* database.

## STARTING A BUSINESS

### What are the details?

Underlying the indicators shown in this chapter for Ireland is a set of specific procedures—the bureaucratic and legal steps that an entrepreneur must complete to incorporate and register a new firm. These are identified by *Doing Business* through collaboration with relevant local professionals and the study of laws, regulations and publicly available information on business entry in that economy. Following is a detailed summary of those procedures, along with the associated time and cost. These procedures are those that apply to a company matching the standard assumptions (the “standardized company”) used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators measure).

#### STANDARDIZED COMPANY

**City:** Dublin

**Legal Form:** Private Limited Liability Company

**Paid in Minimum Capital Requirement:** None

**Start-up Capital:** 10 times GNI per capita

#### Summary of procedures for starting a business in Ireland—and the time and cost

| No. | Procedure  | Time to complete | Cost to complete   |
|-----|--|------------------|--|
| 1   | <p><b>The founder swears before a Commissioner for Oaths</b></p> <p>A company founder (director, secretary, or solicitor) engaged in the company’s formation must attest (on the statutory incorporation form) that the company has complied with the relevant provisions of the Irish Companies Acts The founder swears before a Commissioner for Oaths or a Practising Solicitor. Moreover, the founder must declare that the company will carry on an activity in the state when the company has been incorporated.</p>   | 1 day            | EUR 10   |
| 2   | <p><b>File necessary materials with the Companies Registration Office (CRO)</b></p> <p>A founder may register a company at the Companies Registration Office (CRO) by three methods:</p> <ol style="list-style-type: none"> <li>1. The CORE registration system, in which the papers for incorporation are lodged in print and electronic form. Under this scheme, the memorandum and articles of association must be submitted in CRO• preapproved format. After the documents are filed, the CORE incorporates the company within 5 working days.</li> <li>2. A “Fe Phrainn” system, in which (as detailed in the first method) the incorporation documents are submitted to the CRO in a preapproved format. Under this method, however, documents are submitted in print form only, and the CRO incorporates the company within 10 working days.</li> <li>3. An alternate system in which the incorporation documents are submitted to the CRO in print form, but the memorandum and articles of association are not in a preapproved format. In this instance, the</li> </ol> | 7 days           | EUR for with pre-approved memorandum and articles, EUR 100 for standard registration |

| No. | Procedure  | Time to complete | Cost to complete |
|-----|--|------------------|------------------|
|     | <p>CRO incorporates the company in 2–4 weeks.</p> <p>To access the first two systems, to the company founder must apply to the CRO for an access number and have the memorandum and articles of association approved in advance. Usually only professional agencies use the expedited systems.</p> <p>Necessary documents for limited companies:</p> <ul style="list-style-type: none"> <li>• Memorandum and articles of association.</li> <li>• List of directors, secretary, and subscribers.</li> <li>• Statement of nominal (authorized) and issued share capital and consideration paid.</li> <li>• Notice of registered office.</li> <li>• Statement of the main business activities and the address where they will carried out, contained in a statutory notice sent to the CRO.</li> </ul> <p>Forms can be downloaded from the CRO Web site. For all methods, a CRO Form A1 must be submitted with details of the company name, the first election of directors and secretary, and the subscribers to the memorandum and articles of association; the authorized and issued share capital; and the registered office and the details of the location in the state where the central administration and the main company activities are proposed to be undertaken. The memorandum and articles of association, signed by the subscriber shareholders, will also be submitted to the CRO.</p> <p>As of April 2006 professional incorporators do not have to reregister the preapproved memorandum and articles of association" - When using the CORE system only those pages that are company specific of the pre-approved memorandum and articles of association need be submitted with an application to incorporate a company. The Company Law Enforcement Act 2001 had already made provisions for the registration of a pro forma or model memorandum and articles of association. Pursuant to the new provisions, these documents, once registered, may be referenced and need not be filed with each new incorporation.</p> <p>Since September, 2009, it is possible to reserve the proposed company name in advance of submitting the incorporation papers. The advantage of this is that it avoids the rejection of the proposed name by the Companies Registration Office either because it has already been taken or because it is inappropriate for some other reason (such as public policy). There is a fee charged of EUR 25 but this fee is then taken off the incorporation fee meaning that there is in effect no cost.</p> <p>A registration fee of EUR 100 is charged for each model memorandum and articles of association registered with the Office. However, the use of the model company incorporation documents, using the CRO disk system, will result in a reduced incorporation fee of EUR 50. The company registration fee for procedures other than the new ones is EUR 100.</p> |                  |                  |

| No. | Procedure  | Time to complete | Cost to complete |
|-----|--|------------------|------------------|
| 3   | <p><b>Get a company seal</b></p> <p>In addition to getting a company seal, the company must keep the statutory registers for the directors and shareholders.</p>   | 1 day            | EUR 20           |
| 4   | <p><b>Register for corporation tax, social insurance (PAYE/PRSI) and VAT with the Revenue Commissioners</b></p> <p>To register for corporation and VAT taxes and for social insurance (PAYE/PRSI) with the Revenue Commissioners, the company must file Form TR2. The tax identification number is needed only when the company must pay year-end taxes. Upon entering form data into the Commissioners database, the company is immediately registered for PAYE/PRSI. However, VAT registration requires an additional 5–10 working days.</p> | 1 day            | no charge        |

\* Takes place simultaneously with another procedure.

Source: *Doing Business* database.

## DEALING WITH CONSTRUCTION PERMITS

Regulation of construction is critical to protect the public. But it needs to be efficient, to avoid excessive constraints on a sector that plays an important part in every economy. Where complying with building regulations is excessively costly in time and money, many builders opt out. They may pay bribes to pass inspections or simply build illegally, leading to hazardous construction that puts public safety at risk. Where compliance is simple, straightforward and inexpensive, everyone is better off.

### What do the indicators cover?

*Doing Business* records the procedures, time and cost for a business to obtain all the necessary approvals to build a simple commercial warehouse in the economy's largest business city, connect it to basic utilities and register the property so that it can be used as collateral or transferred to another entity.

The ranking on the ease of dealing with construction permits is the simple average of the percentile rankings on its component indicators: procedures, time and cost.

To make the data comparable across economies, *Doing Business* uses several assumptions about the business and the warehouse, including the utility connections.

The business:

- Is a limited liability company operating in the construction business and located in the largest business city.
- Is domestically owned and operated.
- Has 60 builders and other employees.

The warehouse:

- Is a new construction (there was no previous construction on the land).
- Has complete architectural and technical plans prepared by a licensed architect.

### WHAT THE DEALING WITH CONSTRUCTION PERMITS INDICATORS MEASURE

#### Procedures to legally build a warehouse (number)

Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates

Completing all required notifications and receiving all necessary inspections

Obtaining utility connections for water, sewerage and a fixed telephone line

Registering the warehouse after its completion (if required for use as collateral or for transfer of the warehouse)

#### Time required to complete each procedure (calendar days)

Does not include time spent gathering information

Each procedure starts on a separate day

Procedure completed once final document is received

No prior contact with officials

#### Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

- Will be connected to water, sewerage (sewage system, septic tank or their equivalent) and a fixed telephone line. The connection to each utility network will be 10 meters (32 feet, 10 inches) long.
- Will be used for general storage, such as of books or stationery (not for goods requiring special conditions).
- Will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements).



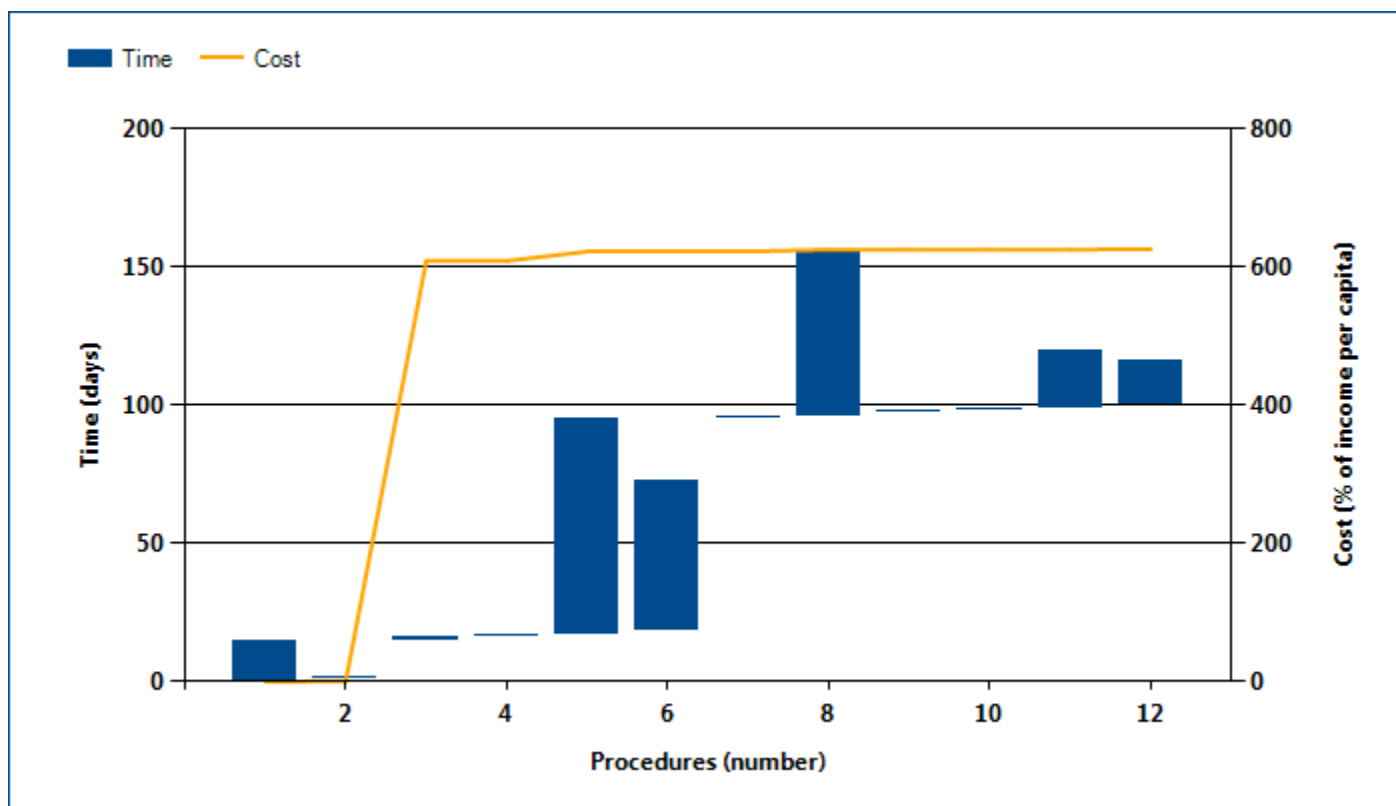
## DEALING WITH CONSTRUCTION PERMITS

### Where does the economy stand today?

What does it take to comply with the formalities to build a warehouse in Ireland? According to data collected by *Doing Business*, dealing with construction

permits there requires 12 procedures, takes 156 days and costs 626.1% of income per capita (figure 3.1).

Figure 3.1 What it takes to comply with formalities to build a warehouse in Ireland



Note: Time shown in the figure above may not reflect simultaneity of procedures. For more information on the methodology of the dealing with construction permits indicators, see the *Doing Business* website (<http://www.doingbusiness.org>). For details on the procedures reflected here, see the summary at the end of this chapter.

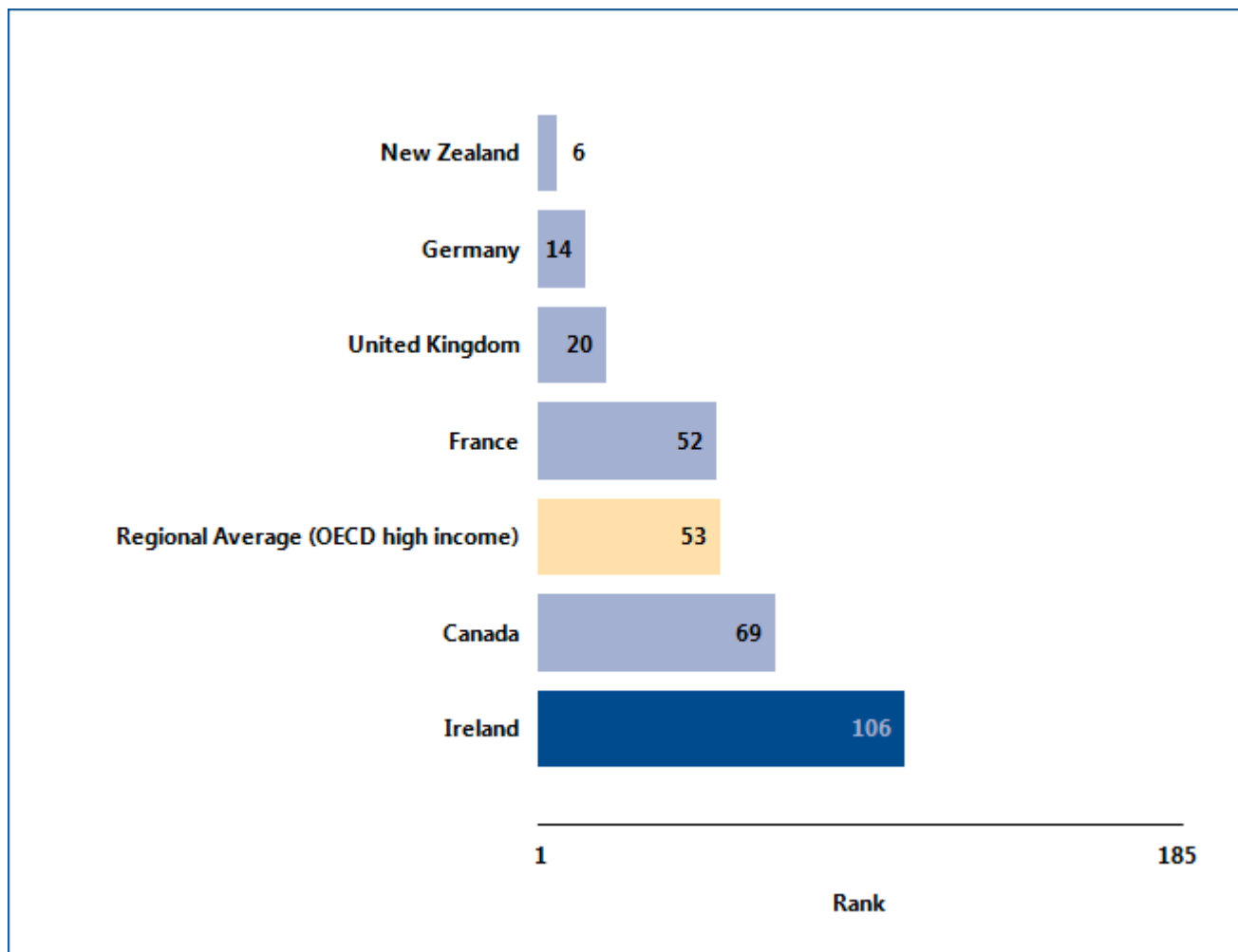
Source: *Doing Business* database.

## DEALING WITH CONSTRUCTION PERMITS

Globally, Ireland stands at 106 in the ranking of 185 economies on the ease of dealing with construction permits (figure 3.2). The rankings for comparator economies and the regional average ranking provide

other useful information for assessing how easy it is for an entrepreneur in Ireland to legally build a warehouse.

Figure 3.2 How Ireland and comparator economies rank on the ease of dealing with construction permits



Source: Doing Business database.

## DEALING WITH CONSTRUCTION PERMITS

### What are the changes over time?

While the most recent *Doing Business* data reflect how easy (or difficult) it is to deal with construction permits in Ireland today, data over time show which aspects of

the process have changed—and which have not (table 3.1). That can help identify where the potential for improvement is greatest.

Table 3.1 The ease of dealing with construction permits in Ireland over time  
By *Doing Business* report year

| Indicator                     | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Rank                          | ..     | ..     | ..     | ..     | ..     | ..     | 102    | 106    |
| Procedures (number)           | 11     | 11     | 11     | 11     | 11     | 12     | 12     | 12     |
| Time (days)                   | 119    | 119    | 119    | 119    | 119    | 156    | 156    | 156    |
| Cost (% of income per capita) | 570.6  | 538.7  | 478.4  | 472.6  | 476.9  | 589.4  | 616.9  | 626.1  |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year. For more information on "no practice" marks, see the data notes.

Source: *Doing Business* database.

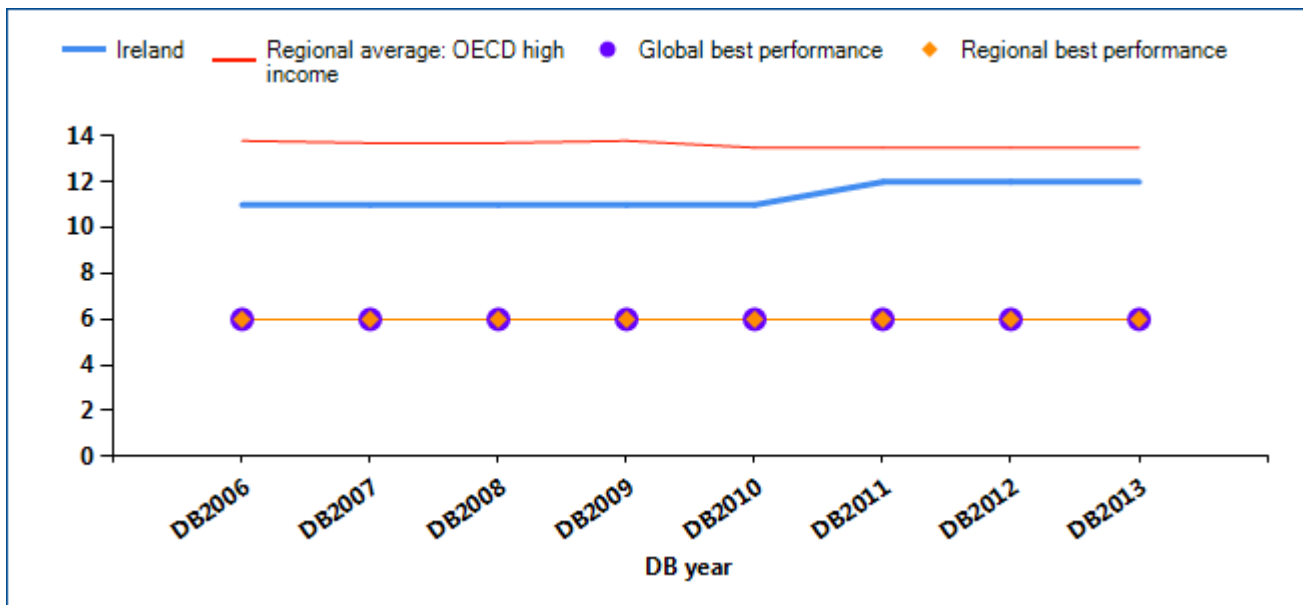
## DEALING WITH CONSTRUCTION PERMITS

Equally helpful may be the benchmarks provided by the economies that over time have had the best performance regionally or globally on the procedures, time or cost required to deal with construction permits (figure 3.3). These benchmarks help show what is

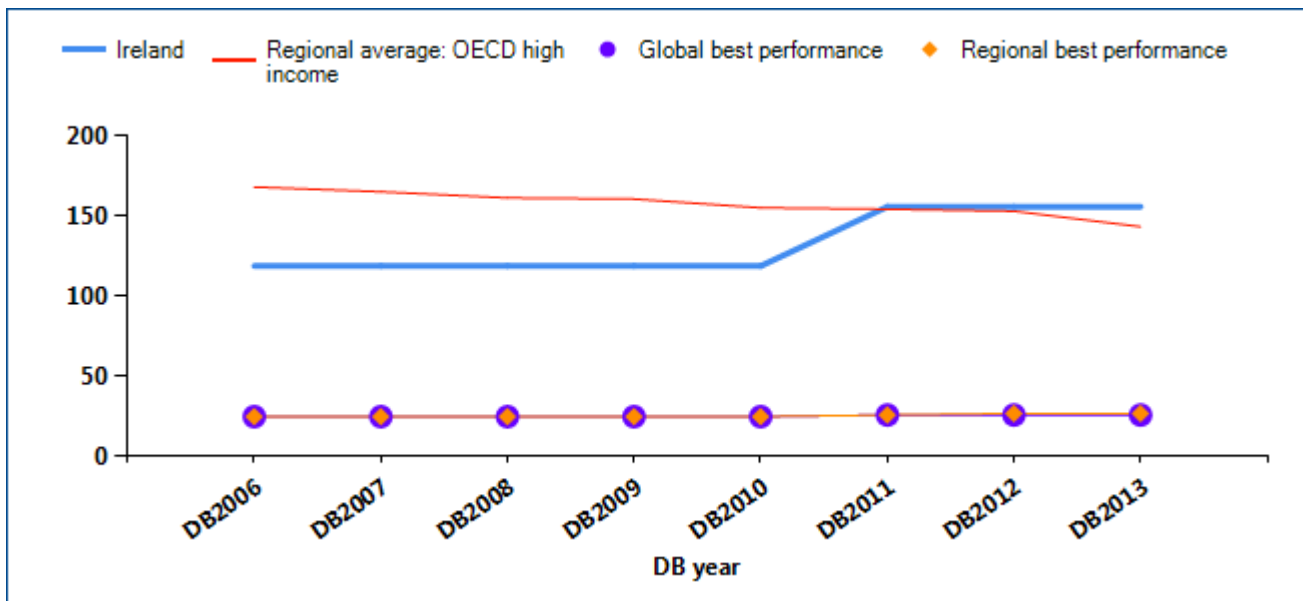
possible in making it easier to deal with construction permits. And changes in regional averages can show where Ireland is keeping up—and where it is falling behind.

Figure 3.3 Has dealing with construction permits become easier over time?

### Procedures (number)

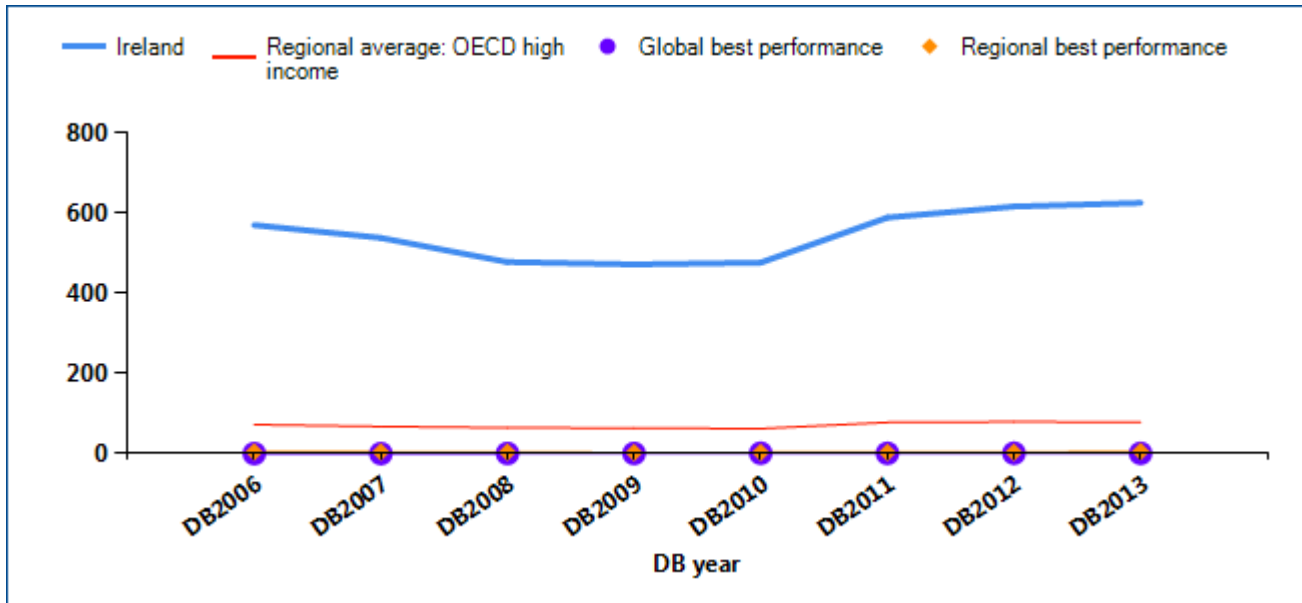


### Time (days)



## DEALING WITH CONSTRUCTION PERMITS

### Cost (% of income per capita)



Source: Doing Business database.

## DEALING WITH CONSTRUCTION PERMITS

Smart regulation ensures that standards are met while making compliance easy and accessible to all. Coherent and transparent rules, efficient processes and adequate allocation of resources are especially important in sectors where safety is at stake. Construction is one of them. In an effort to ensure

building safety while keeping compliance costs reasonable, governments around the world have worked on consolidating permitting requirements. What construction permitting reforms has *Doing Business* recorded in Ireland (table 3.2)?

Table 3.2 How has Ireland made dealing with construction permits easier—or not?  
By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business. |
| <b>DB2009</b> | No reform as measured by Doing Business. |
| <b>DB2010</b> | No reform as measured by Doing Business. |
| <b>DB2011</b> | No reform as measured by Doing Business. |
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

*Note:* For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

*Source:* *Doing Business* database.

## DEALING WITH CONSTRUCTION PERMITS

### What are the details?

The indicators reported here for Ireland are based on a set of specific procedures—the steps that a company must complete to legally build a warehouse—identified by *Doing Business* through information collected from experts in construction licensing, including architects, construction lawyers, construction firms, utility service providers and public officials who deal with building regulations. These procedures are those that apply to a company and structure matching the standard assumptions used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover).

#### BUILDING A WAREHOUSE

**City :** Dublin

**Estimated Warehouse Value :** EUR 946,771

The procedures, along with the associated time and cost, are summarized below.

#### Summary of procedures for dealing with construction permits in Ireland —and the time and cost

| No. | Procedure   | Time to complete | Cost to complete |
|-----|---|------------------|------------------|
| 1   | <p><b>Publish notice of construction in approved newspaper</b></p> <p>According to Article 17(1)(a) of the Planning and Development Regulations 2001 -- 2011, the planning application must be published in an authorized newspaper for 15 days. A copy of this newspaper notice must be submitted with all the documents when requesting a construction permit.</p>  | 15 days          | EUR 15           |
| 2   | <p><b>* Obtain an Ordnance Survey map</b></p> <p>One of required document for applying for a planning permission is the Ordnance Survey map showing the location of the plot.</p>   | 1 day            | EUR 65           |
| 3   | <p><b>Apply for planning permission</b></p> <p>Application for a planning authorization includes layout or site plan, drawings of floor plans, elevations and sections, a copy of the Newspaper notice and a copy of the Site Notice erected 15 days prior to submission of all documents. 10 copies of drawings, statements, photos, etc., are required as all prescribed bodies have to receive a copy under the regulations</p> <p>It is important that the full application fee prescribed under the Irish Planning and Development Regulations accompanies the application for planning permission, as the application may otherwise be deemed invalid and returned by the planning authority, on the basis that an incorrect application fee was submitted.</p> <p>It may be necessary to submit an environmental impact statement to accompany the planning application where the local planning authority considers, by reference to the characteristics of the development, its location or the characteristics of the environmental impacts from the development, that the development is likely to have a significant effect</p> | 1 day            | EUR 169,858      |

| No. | Procedure   | Time to complete | Cost to complete |
|-----|---|------------------|------------------|
|     | <p>on the environment.</p> <p>If the local planning authority considers that the development is likely to have a significant effect on a site protected under the Habitats or Birds Directives (or sites proposed for protection under the Habitats or Birds Directives), it may also be necessary to submit an 'appropriate assessment' of the predicted impacts of the proposed development on the relevant protected site(s). Under section 48 of the Planning and Development Act 2000-2006, BuildCo is required to pay a General contribution in respect of general public infrastructure and facilities benefitting development in the area of the planning authority.</p>  |                  |                  |
| 4   | <p><b>Receive on-site inspection before planning permission is granted</b></p> <p>The performance of an onsite inspection is not a legal requirement and has no statutory basis. A planning official will visit the site to ensure, for example, that the public site notice is in the correct place, but this visit is merely to enable the official to compile a satisfactory report and is not mandated by the Building Regulations.</p>   | 1 day            | no charge        |
| 5   | <p><b>Obtain Fire Safety Certificate</b></p> <p>A fire safety certificate is required before a building may be lawfully occupied. In order to ensure that the design and construction will accord with the relevant statutory fire safety requirements, an application for the fire safety certificate should be made prior to construction or, at a minimum, 90 days prior to completion, to prevent any delay in occupation of the building. The application must be accompanied by a fire safety report, drawings and specifications and the relevant fee. A revised fire safety certificate may be required where planning permission is granted for a revised design or where a significant revision is made to the design for which a fire safety certificate has been granted.</p> <p>It is important that the full application fee accompanies the application for a fire safety certificate, as the application may otherwise be deemed invalid and returned by the local authority, on the basis that an incorrect application fee was submitted.</p> | 78 days          | EUR 3,772        |
| 6   | <p><b>* Obtain planning permission</b></p> <p>The previous time specified (55 days) represents the minimum statutory time period within which the planning authority may, at first instance, make a decision on the planning application, this time period may be, and in most cases is, exceeded by the making of a request for further information by the relevant local planning authority to the applicant. A valid request for further information has the effect of stopping time running against the planning authority.</p> <p>The revised time limit of 90 days represents the minimum time limit prescribed by law and the average time in practice, on the basis that a request for further information is made by the planning authority. This period does not include the time for appeal of the decision made by the local planning authority at first instance. An appeal against the</p>  | 55 days          | no charge        |



| No. | Procedure  | Time to complete | Cost to complete |
|-----|--|------------------|------------------|
|     | <p>decision made by the local planning authority may be made to the planning appeals board (An Bord Pleanála) within 4 weeks of the date of the decision of the local planning authority. The appeal process, which may include an oral hearing, may delay the commencement of construction for between four and eight months or even more.</p> <p>Pursuant to regulation 6 of the Safety, Health and Welfare at Work Regulations, 2006, BuildCo must appoint in writing for every project:</p> <ul style="list-style-type: none"> <li>• A competent project supervisor for the design process</li> <li>• A competent project supervisor for the construction stage</li> </ul> <p>Pursuant to regulation 10 of the Regulations, Build Co has a duty to give notice in writing to the Health and Safety Authority in their approved forms (Forms AF1 &amp; AF2) of these appointments. The forms are to be sent by registered post to the Health and Safety Authority, Metropolitan Building. BuildCo must receive written confirmation of acceptance of the appointments</p> <p>Provision of these forms is required under the relevant health and safety legislation, and is therefore a procedure to be complied with.</p> |                  |                  |
| 7   | <p><b>Request and receive final inspection</b></p>   | 1 day            | no charge        |
| 8   | <p><b>Obtain a Disability Access Certificate</b></p> <p>Since January 2010, all buildings have to obtain a disability access certificate. An architect or other professional prepares the Access Certificate Application to confirm that the design of the building meets the recommendations of Part M of the Building Control Regulations. The Building Control Authority (Local Authority) reviews the application and proceeds to issue the Certificate if it is in order.</p> <p>To avoid potentially expensive remedial work, it would be considered good practice to apply for the certificate at the same time as a Fire Safety Certificate therefore ensuring that the certificate and any conditions pertaining to it are known prior to the commencement of works.</p> <p>A building may not be operated or occupied unless such a certificate has been granted.</p>  | 60 days          | EUR 800          |
| 9   | <p><b>* Request water connection</b></p> <p>BuildCo completes and send by mail the Dublin City Council's water supply application form along with a water conservation plan.</p>   | 1 day            | no charge        |
| 10  | <p><b>* Receive inspection for water connection</b></p> <p>BuildCo contacts the Water Services Division Plumbing Inspectorate to obtain approval for your proposed internal installations, fittings and materials.</p>   | 1 day            | no charge        |
| 11  | <p><b>* Obtain water connection</b></p>  | 21 days          | no charge        |

| No. | Procedure   | Time to complete | Cost to complete |
|-----|---|------------------|------------------|
|     | After BuildCo receives approval, connection should be schedule with the Water Services Division at least 3 weeks before is required. A deposit equivalent to 1 month's service should be paid. It will be reimbursed within a year. |                  |                  |
| 12  | <b>* Request and obtain telephone connection</b>  | 16 days          | EUR 107          |

\* Takes place simultaneously with another procedure.

Source: *Doing Business* database.

## GETTING ELECTRICITY

Access to reliable and affordable electricity is vital for businesses. To counter weak electricity supply, many firms in developing economies have to rely on self-supply, often at a prohibitively high cost. Whether electricity is reliably available or not, the first step for a customer is always to gain access by obtaining a connection.

### What do the indicators cover?

*Doing Business* records all procedures required for a local business to obtain a permanent electricity connection and supply for a standardized warehouse, as well as the time and cost to complete them. These procedures include applications and contracts with electricity utilities, clearances from other agencies and the external and final connection works. The ranking on the ease of getting electricity is the simple average of the percentile rankings on its component indicators: procedures, time and cost. To make the data comparable across economies, several assumptions are used.

The warehouse:

- Is located in the economy's largest business city, in an area where other warehouses are located.
- Is not in a special economic zone where the connection would be eligible for subsidization or faster service.
- Has road access. The connection works involve the crossing of a road or roads but are carried out on public land.
- Is a new construction being connected to electricity for the first time.
- Has 2 stories, both above ground, with a total surface of about 1,300.6 square meters (14,000 square feet), and is built on a plot of 929 square meters (10,000 square feet).

The electricity connection:

- Is a 3-phase, 4-wire Y, 140-kilovolt-ampere (kVA) (subscribed capacity) connection.

### WHAT THE GETTING ELECTRICITY INDICATORS MEASURE

#### Procedures to obtain an electricity connection (number)

Submitting all relevant documents and obtaining all necessary clearances and permits

Completing all required notifications and receiving all necessary inspections

Obtaining external installation works and possibly purchasing material for these works

Concluding any necessary supply contract and obtaining final supply

#### Time required to complete each procedure (calendar days)

Is at least 1 calendar day

Each procedure starts on a separate day

Does not include time spent gathering information

Reflects the time spent in practice, with little follow-up and no prior contact with officials

#### Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

Excludes value added tax

- Is 150 meters long.
- Is to either the low-voltage or the medium-voltage distribution network and either overhead or underground, whichever is more common in the economy and in the area where the warehouse is located. The length of any connection in the customer's private domain is negligible.
- Involves installing one electricity meter. The monthly electricity consumption will be 0.07 gigawatt-hour (GWh). The internal electrical wiring has been completed.

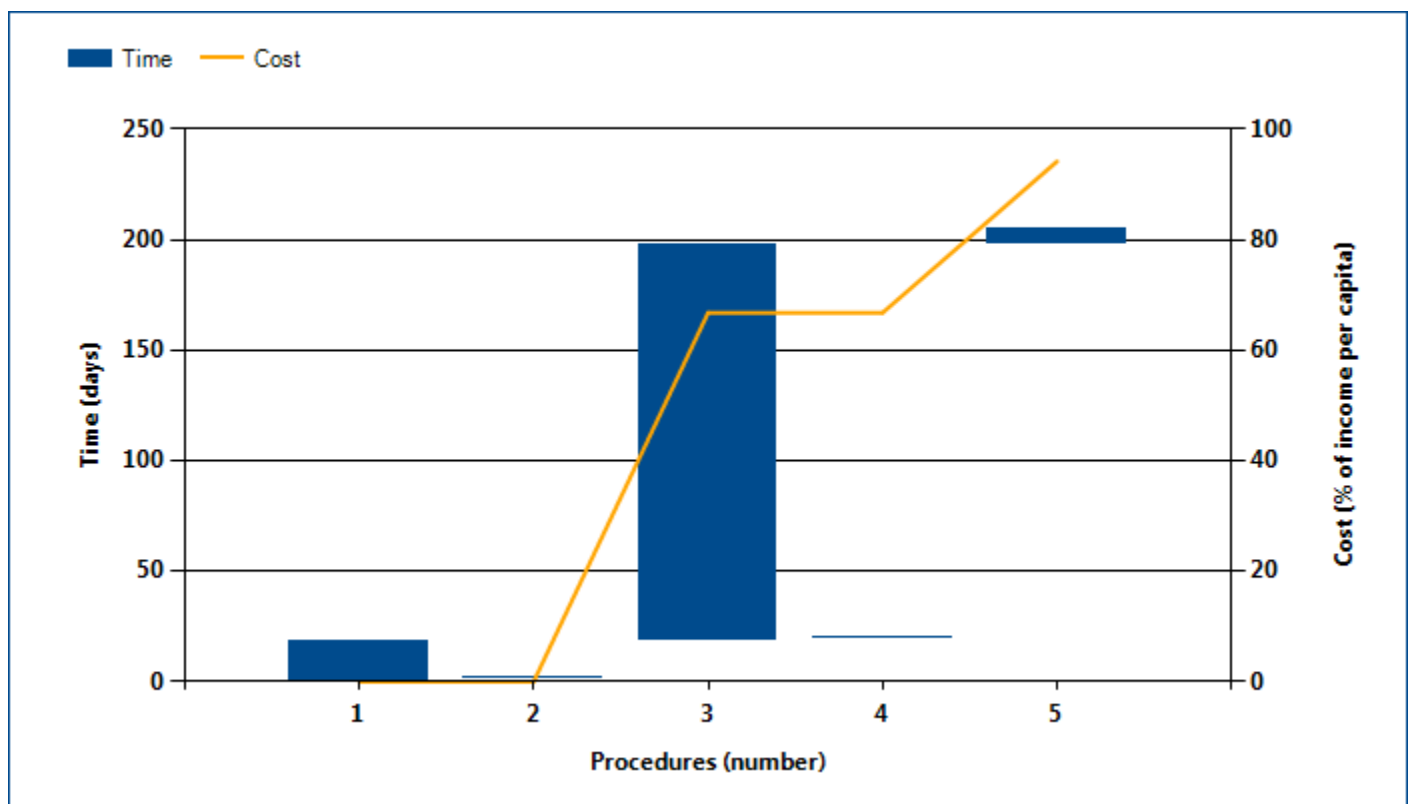
## GETTING ELECTRICITY

### Where does the economy stand today?

What does it take to obtain a new electricity connection in Ireland? According to data collected by *Doing Business*, getting electricity there requires 5

procedures, takes 205 days and costs 94.2% of income per capita (figure 4.1).

Figure 4.1 What it takes to obtain an electricity connection in Ireland



Note: Time shown in the figure above may not reflect simultaneity of procedures. For more information on the methodology of the getting electricity indicators, see the *Doing Business* website (<http://www.doingbusiness.org>). For details on the procedures reflected here, see the summary at the end of this chapter.

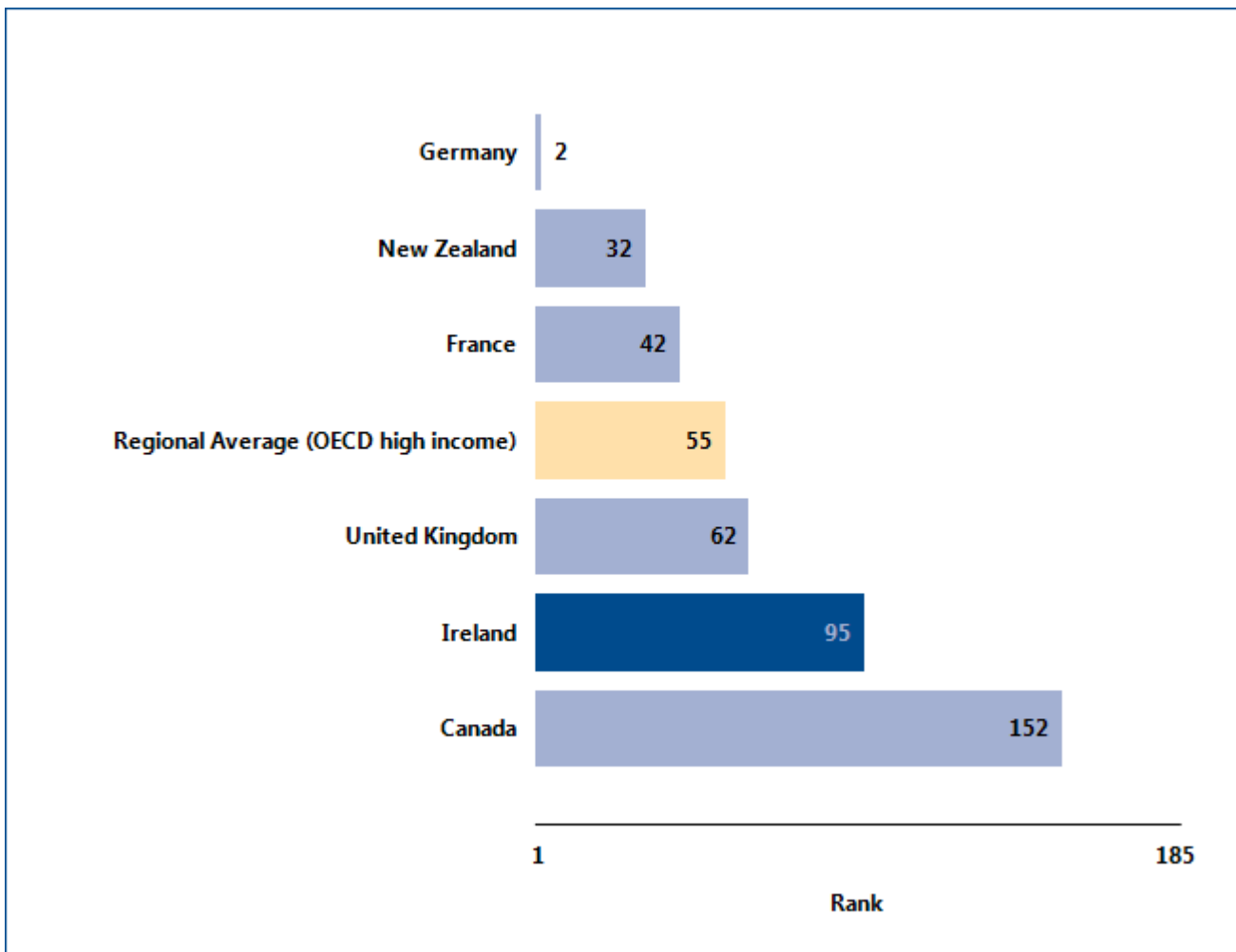
Source: *Doing Business* database.

## GETTING ELECTRICITY

Globally, Ireland stands at 95 in the ranking of 185 economies on the ease of getting electricity (figure 4.2). The rankings for comparator economies and the

regional average ranking provide another perspective in assessing how easy it is for an entrepreneur in Ireland to connect a warehouse to electricity.

Figure 4.2 How Ireland and comparator economies rank on the ease of getting electricity



Source: *Doing Business* database.

## GETTING ELECTRICITY

Even more helpful than rankings on the ease of getting electricity may be the indicators underlying those rankings (table 4.1). And regional and global best performers on these indicators may provide useful benchmarks.

Table 4.1 The ease of getting electricity in Ireland

| Indicator                            | Ireland DB2013 | Ireland DB2012 | Best performer in OECD high income DB2013 | Best performer globally DB2013 |
|--------------------------------------|----------------|----------------|---|--------------------------------|
| <b>Rank</b>                          | 95             | 92             | Iceland (1)                               | Iceland (1)                    |
| <b>Procedures (number)</b>           | 5              | 5              | Germany (3)                               | Germany (3)*                   |
| <b>Time (days)</b>                   | 205            | 205            | Germany (17)                              | Germany (17)                   |
| <b>Cost (% of income per capita)</b> | 94.2           | 91.1           | Japan (0.0)                               | Japan (0.0)                    |

*Note:* DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year.

\* Two or more economies share the top ranking on this indicator. For a list of these economies, see the *Doing Business* website (<http://www.doingbusiness.org>).

*Source:* *Doing Business* database.

## GETTING ELECTRICITY

Obtaining an electricity connection is essential to enable a business to conduct its most basic operations. In many economies the connection process is complicated by the multiple laws and regulations involved—covering service quality, general safety, technical standards, procurement practices and internal wiring installations. In an effort to ensure

safety in the connection process while keeping connection costs reasonable, governments around the world have worked to consolidate requirements for obtaining an electricity connection. What reforms in getting electricity has *Doing Business* recorded in Ireland (table 4.2)?

Table 4.2 How has Ireland made getting electricity easier—or not?

By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

Source: *Doing Business* database.

## GETTING ELECTRICITY

### What are the details?

The indicators reported here for Ireland are based on a set of specific procedures—the steps that an entrepreneur must complete to get a warehouse connected to electricity by the local distribution utility—identified by *Doing Business*. Data are collected from the distribution utility, then completed and verified by electricity regulatory agencies and independent professionals such as electrical engineers, electrical contractors and construction companies. The electricity distribution utility surveyed is the one serving the area (or areas) in which warehouses are located. If there is a choice of distribution utilities, the one serving the largest number of customers is selected.

#### OBTAINING AN ELECTRICITY CONNECTION

**City:** Dublin

**Name of Utility:** Electricity Supply Board (ESB)

The procedures are those that apply to a warehouse and electricity connection matching the standard assumptions used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover). The procedures, along with the associated time and cost, are summarized below.

#### Summary of procedures for getting electricity in Ireland—and the time and cost

| No. | Procedure   | Time to complete | Cost to complete |
|-----|---|------------------|------------------|
| 1   | <p><b>The client applies for electricity connection and awaits estimate of connection fees from Electricity Supply Board (ESB) Networks</b></p> <p>The customer needs to hire a certified electrical contractor registered with one of the regulatory bodies, such as Electrical Contractors Safety &amp; Standards Association Ltd (ECSSA) and Register of Electrical Contractors of Ireland (RECI), to design and execute the internal wiring.</p> <p>The client needs to first obtain an Ordnance Survey map (scale 1:2500-1:10560) that shows the location of their new premises, and a detailed site plan (scale 1:100-1:500) showing the new premises. Both of the above should be already available. Photocopies are acceptable.</p> <p>The client then completes an ESB Networks Application Form number NC3.</p> | 18 calendar days | no charge        |
| 2   | <p><b>* The client obtains external inspection from Electricity Supply Board (ESB) Networks</b></p> <p>After the completed application has been received, the client's business and site details will be set up on ESB's system. The client then receives an acknowledgement with a reference number.</p> <p>Based on the information on the application form, ESB Networks will issue the client with a quotation and a connection agreement. This agreement includes:</p> <ul style="list-style-type: none"> <li>• The Meter Point Reference Number (MPRN) for the client's new premises. This is a unique reference number that identifies the client's connection point to the electricity network.</li> <li>• The Maximum Import Capacity (MIC) of the new premises. The MIC</li> </ul>                              | 1 calendar day   | no charge        |



| No.      | Procedure  | Time to complete         | Cost to complete    |
|----------|--|--------------------------|---------------------|
|          | <p>equates to the contracted electricity capacity for the premises based on information provided to ESB Networks.</p>  |                          |                     |
| <p>3</p> | <p><b>The client signs a Connection Agreement and awaits completion of external works from Electricity Supply Board (ESB) Networks</b></p> <p>The customer mails their payment and connection agreement to ESB Networks Services Bureau. Check, postal order, and bank drafts, but no cash, are acceptable.</p> <p>Once these have been received and the client has signed a Connection Agreement with the utility, ESB Networks can commence construction work on the electricity infrastructure required for the premises.</p> <p>ESB Networks will also need to apply for a Road Opening License at the Roadworks Control Unit (at the Dublin City Council). For excavation distances of less than 100 meters the license can be obtained in few days. For more than 100 meters however, the process gets delayed by few months because ESB Networks will then need to go through a Road Risk Control.</p> <p>More information.</p>   | <p>180 calendar days</p> | <p>EUR 18,628.9</p> |
| <p>4</p> | <p><b>* The electrician in charge of the internal wiring sends an Electrical Completion Certificate to regulatory body</b></p> <p>While the customer is awaiting their Connection Agreement, the certified electrician must also send an Electro Technical Council of Ireland (ETCI) wiring certificate to their regulatory body quoting the client's Meter Point Reference Number and address.</p> <p>In fact, every time an electrical contractor completes a new electrical installation, extension, or modification to an existing installation, he/she is obliged to test and certify that the installation complies with current standards. These standards are set by the Electro Technical Council of Ireland.</p> <p>The registered electrical contractor who is certifying the electrical wiring must send the Electro Technical Council of Ireland wiring certificate to his/her regulatory body quoting the client's Meter Point Reference Number and address before connection can be made live. Every client should receive a copy of an Electrical Completion Certificate whenever electrical work is completed.</p> <p>In situations where an "Electro Technical Council of Ireland" Electrical Completion Certificate is required, ESB Networks must obtain electronically a validated Electrical Completion Certificate from the electrical contractor's regulatory body before connecting the electrical installation to the network.</p> <p>The electrical contractor is normally member of one of the following regulating bodies: Electrical Contractors Safety &amp; Standards Association Ltd (ECSSA) and Register of Electrical Contractors of Ireland (RECI).</p> <p>Among the situations where an Electro Technical Council of Ireland certificate is required are:</p> <ul style="list-style-type: none"> <li>• Building any new house or premises</li> <li>• Building an extension to an existing house or premises</li> <li>• Altering the internal electrical wiring in any existing house or premises</li> </ul> | <p>1 calendar day</p>    | <p>no charge</p>    |

| No. | Procedure   | Time to complete | Cost to complete |
|-----|---|------------------|------------------|
|     | <ul style="list-style-type: none"> <li>• Reconnecting a house or premises (if vacant for more than 6 months)</li> <li>• Connecting electric fences and other installations</li> </ul>   |                  |                  |
| 5   | <p><b>The client registers with an electricity supplier and obtains meter installation and final connection from Electricity Supply Board (ESB) Networks</b></p> <p>If the customer’s Maximum Import Capacity is less than 30 kVA, they can contact the Supplier of their choice or they may contact ESB Networks to request that their connection be made live.</p> <p>If the customer’s Maximum Import Capacity is greater than or equal to 30kVA, the client must register with an electricity supplier of their choice. The client will need the following information when contacting a supplier:</p> <ul style="list-style-type: none"> <li>• Meter Point Reference Number</li> <li>• The address of the new premises</li> <li>• Name and contact details</li> </ul> <p>The supplier will pass on the information to ESB Networks.</p> <p>The client is assumed to obtain their electricity from ESB Independent Energy (ESBIE) that is part of ESB Group.</p> <p>Once the external works are done and ESB Networks has received both the signed Connection Agreement and confirmation that a valid Electro Technical Council of Ireland wiring certificate has been issued for the client’s premises, connection can be energized.</p> | 7 calendar days  | EUR 7,640.0      |

\* Takes place simultaneously with another procedure.

Source: *Doing Business* database.

## REGISTERING PROPERTY

Ensuring formal property rights is fundamental. Effective administration of land is part of that. If formal property transfer is too costly or complicated, formal titles might go informal again. And where property is informal or poorly administered, it has little chance of being accepted as collateral for loans—limiting access to finance.

### What do the indicators cover?

*Doing Business* records the full sequence of procedures necessary for a business to purchase property from another business and transfer the property title to the buyer's name. The transaction is considered complete when it is opposable to third parties and when the buyer can use the property, use it as collateral for a bank loan or resell it. The ranking on the ease of registering property is the simple average of the percentile rankings on its component indicators: procedures, time and cost.

To make the data comparable across economies, several assumptions about the parties to the transaction, the property and the procedures are used.

The parties (buyer and seller):

- Are limited liability companies, 100% domestically and privately owned.
- Are located in the periurban area of the economy's largest business city.
- Have 50 employees each, all of whom are nationals.
- Perform general commercial activities.

The property (fully owned by the seller):

- Has a value of 50 times income per capita. The sale price equals the value.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone, and no rezoning is required.

### WHAT THE REGISTERING PROPERTY INDICATORS MEASURE

#### Procedures to legally transfer title on immovable property (number)

Preregistration (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)

Registration in the economy's largest business city

Postregistration (for example, filing title with the municipality)

#### Time required to complete each procedure (calendar days)

Does not include time spent gathering information

Each procedure starts on a separate day

Procedure completed once final document is received

No prior contact with officials

#### Cost required to complete each procedure (% of property value)

Official costs only, no bribes

No value added or capital gains taxes included

- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Consists of 557.4 square meters (6,000 square feet) of land and a 10-year-old, 2-story warehouse of 929 square meters (10,000 square feet). The warehouse is in good condition and complies with all safety standards, building codes and legal requirements. The property will be transferred in its entirety.

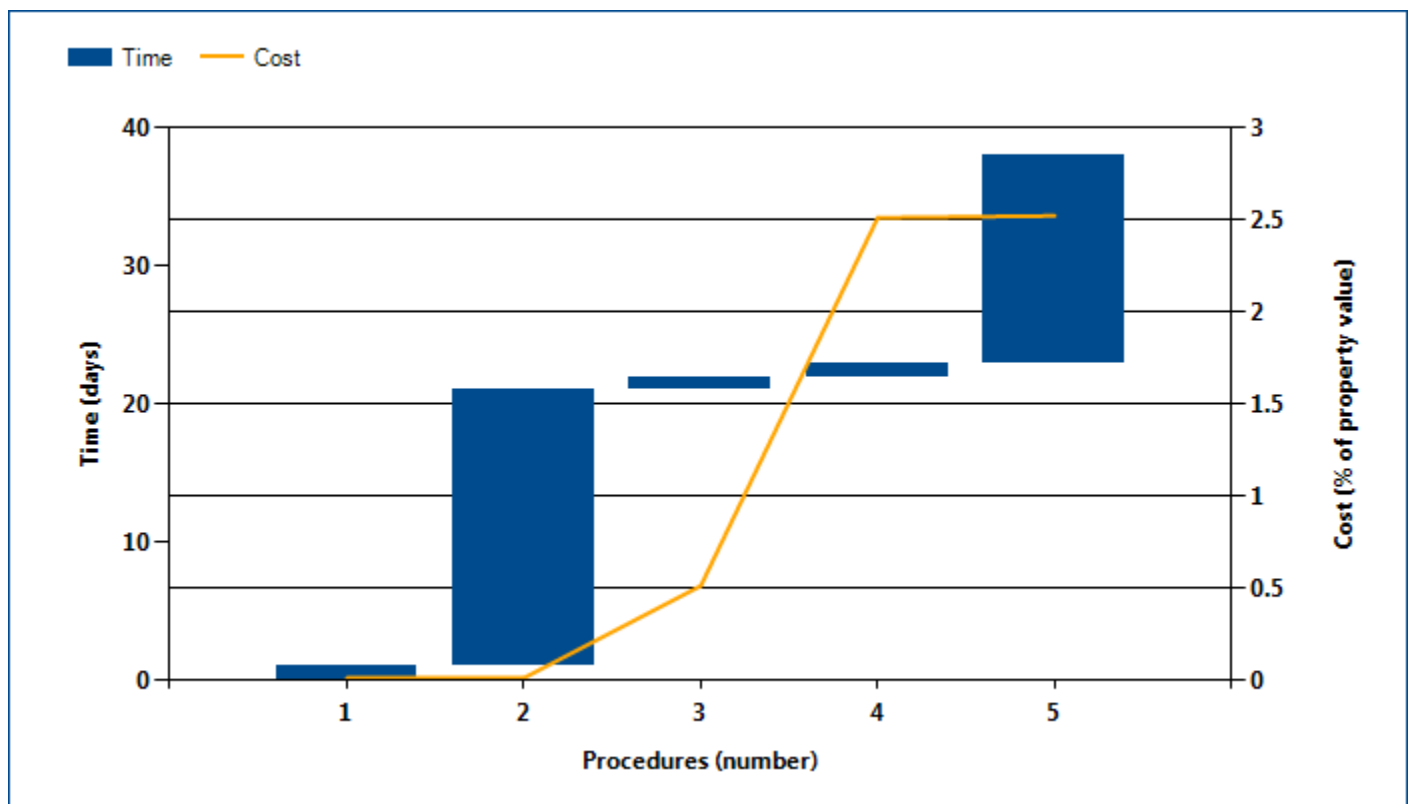
## REGISTERING PROPERTY

### Where does the economy stand today?

What does it take to complete a property transfer in Ireland? According to data collected by *Doing Business*, registering property there requires 5 procedures, takes

38 days and costs 2.5% of the property value (figure 5.1).

Figure 5.1 What it takes to register property in Ireland



Note: Time shown in the figure above may not reflect simultaneity of procedures. For more information on the methodology of the registering property indicators, see the *Doing Business* website (<http://www.doingbusiness.org>). For details on the procedures reflected here, see the summary at the end of this chapter.

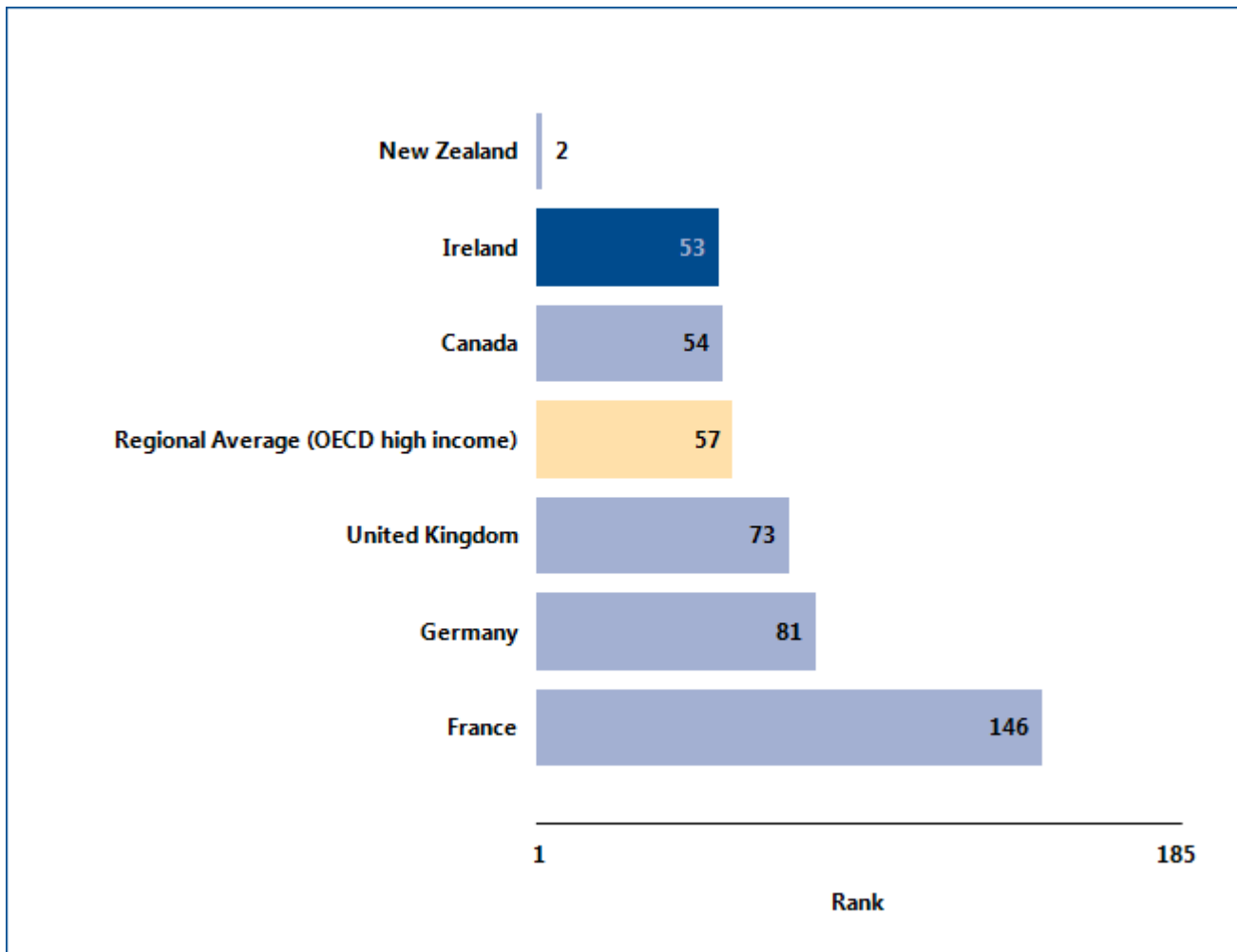
Source: *Doing Business* database.

## REGISTERING PROPERTY

Globally, Ireland stands at 53 in the ranking of 185 economies on the ease of registering property (figure 5.2). The rankings for comparator economies and the

regional average ranking provide other useful information for assessing how easy it is for an entrepreneur in Ireland to transfer property.

Figure 5.2 How Ireland and comparator economies rank on the ease of registering property



Source: *Doing Business* database.

## REGISTERING PROPERTY

### What are the changes over time?

While the most recent *Doing Business* data reflect how easy (or difficult) it is to register property in Ireland today, data over time show which aspects of the process have changed—and which have not (table 5.1). That can help identify where the potential for improvement is greatest.

Table 5.1 The ease of registering property in Ireland over time  
By *Doing Business* report year

| Indicator                  | DB2005 | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Rank                       | ..     | ..     | ..     | ..     | ..     | ..     | ..     | 81     | 53     |
| Procedures (number)        | 5      | 5      | 5      | 5      | 5      | 5      | 5      | 5      | 5      |
| Time (days)                | 38     | 38     | 38     | 38     | 38     | 38     | 38     | 38     | 38     |
| Cost (% of property value) | 10.3   | 10.3   | 10.4   | 10.2   | 9.6    | 6.7    | 6.3    | 6.5    | 2.5    |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year. For more information on "no practice" marks, see the data notes.

Source: *Doing Business* database.

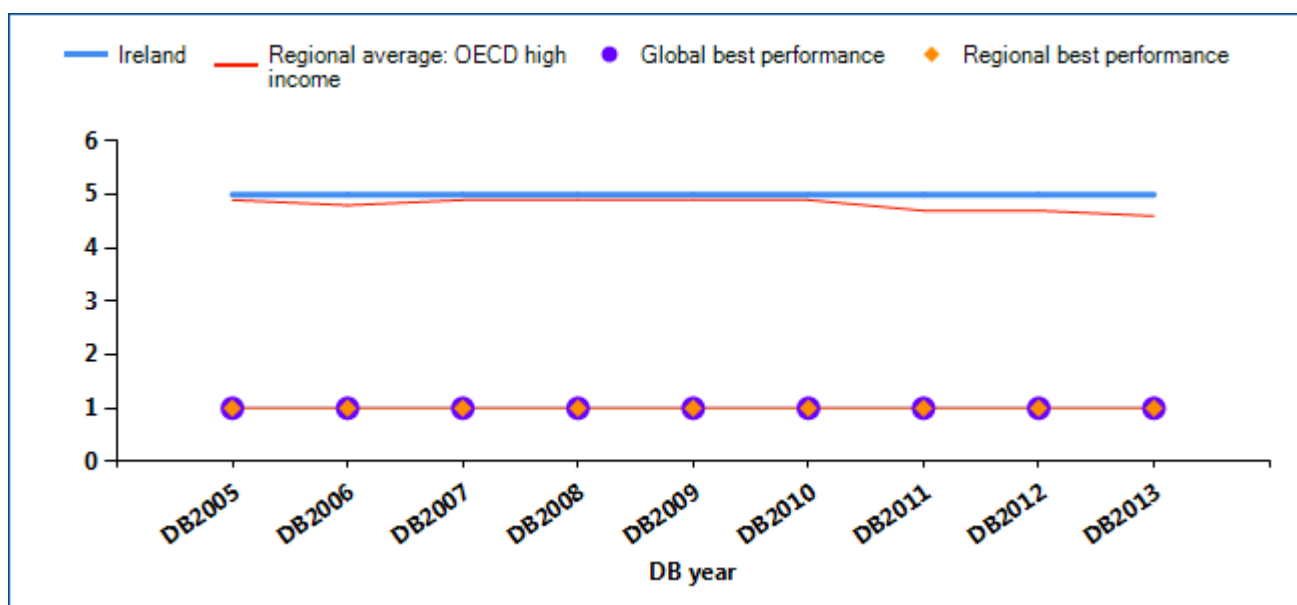
## REGISTERING PROPERTY

Equally helpful may be the benchmarks provided by the economies that over time have had the best performance regionally or globally on the procedures, time or cost required to complete a property transfer

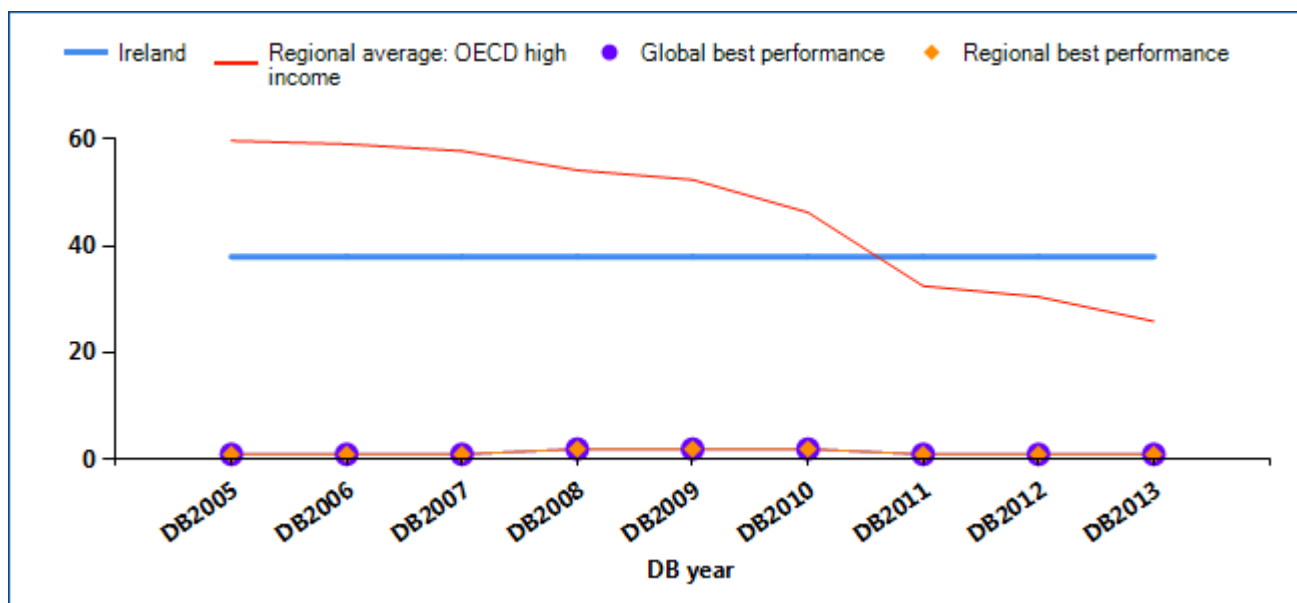
(figure 5.3). These benchmarks help show what is possible in making it easier to register property. And changes in regional averages can show where Ireland is keeping up—and where it is falling behind.

Figure 5.3 Has registering property become easier over time?

### Procedures (number)

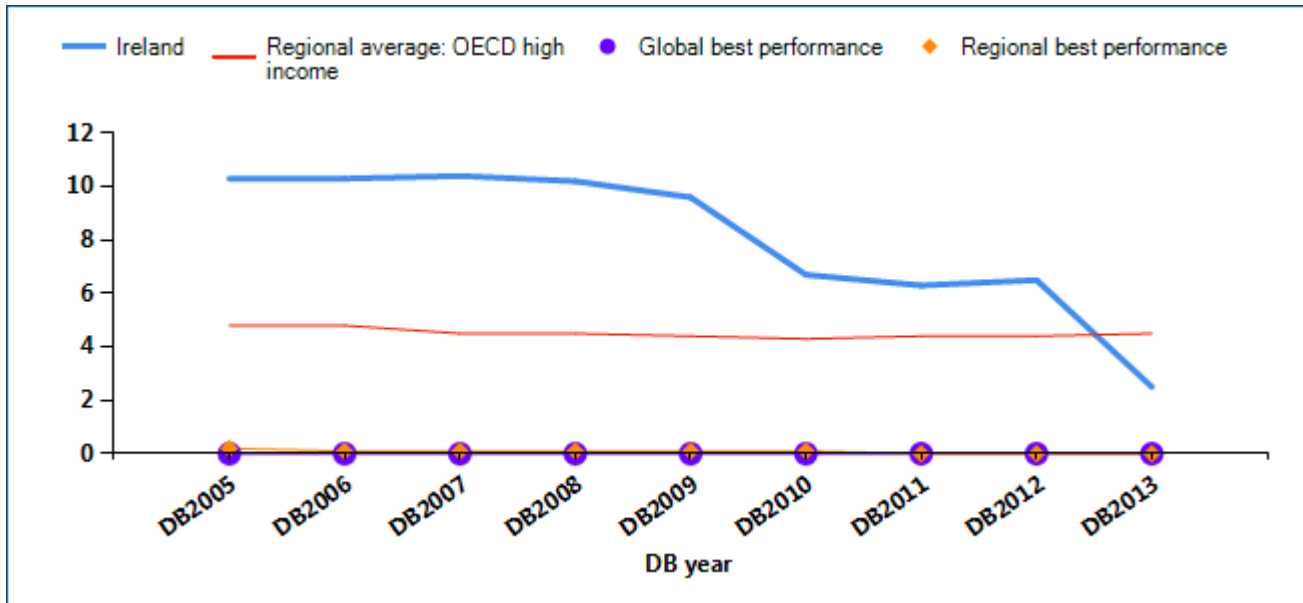


### Time (days)



## REGISTERING PROPERTY

### Cost (% of property value)



Source: Doing Business database.



## REGISTERING PROPERTY

Economies worldwide have been making it easier for entrepreneurs to register and transfer property—such as by computerizing land registries, introducing time limits for procedures and setting low fixed fees. Many

have cut the time required substantially—enabling buyers to use or mortgage their property earlier. What property registration reforms has *Doing Business* recorded in Ireland (table 5.2)?

Table 5.2 How has Ireland made registering property easier—or not?  
By *Doing Business* report year

| DB year       | Reform   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business.   |
| <b>DB2009</b> | No reform as measured by Doing Business.   |
| <b>DB2010</b> | Ireland eased property registration by reducing the maximum chargeable stamp duty for property transactions from 9% to 6% of the property value.   |
| <b>DB2011</b> | No reform as measured by Doing Business.   |
| <b>DB2012</b> | No reform as measured by Doing Business.   |
| <b>DB2013</b> | Ireland made property transfers less costly by introducing a single stamp duty rate for transfers of nonresidential property. It also extended compulsory registration to all property in Ireland. |

Note: For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

Source: *Doing Business* database.

## REGISTERING PROPERTY

### What are the details?

The indicators reported here are based on a set of specific procedures—the steps that a buyer and seller must complete to transfer the property to the buyer's name—identified by *Doing Business* through information collected from local property lawyers, notaries and property registries. These procedures are those that apply to a transaction matching the standard assumptions used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover).

#### STANDARD PROPERTY TRANSFER

**City:** Dublin  
**Property Value:** EUR 1,394,453

The procedures, along with the associated time and cost, are summarized below.

#### Summary of procedures for registering property in Ireland—and the time and cost

| No. | Procedure   | Time to complete | Cost to complete         |
|-----|---|------------------|--------------------------|
| 1   | <p><b>* Obtain official certified copies of the property's folio and title map</b></p> <p>Ownership of land in Ireland is registered in either the Land Registry (known as registered land) or Registry of Deeds (known as unregistered land). Both the Land Registry and the Registry of Deeds come under the auspices of the Property Registration Authority of Ireland (PRAI).</p> <p>Once the title to a property has been registered with the Land Registry, the Registry of Deeds has no further role in respect of that property and all future transactions/registrations have to be with the Land Registry. Approximately 85% of titles are now registered in the Land Registry and the Registry of Deeds only deals with those properties where the title has not yet been registered at the Land Registry. From June 1, 2011 all land in Ireland is subject to compulsory registration in the Land Registry on a sale where the title is unregistered.</p> <p>If the property is registered land, the register and registry map are available online via the landdirect.ie service of the Property Registration Authority of Ireland. Currently, 88% of titles are registered throughout Ireland. If the property is unregistered land a search of the Registry of Deeds will need to be ordered through a law searcher. This search can be completed within a day and the lawyer would typically charge EUR 200 for this service.</p> <p>An official certified copy of the folio and title map are available online via the Irish Land Registry Electronic Access System (EAS).</p> | 1 day            | EUR 200 for all searches |
| 2   | <p><b>* Conveyancing and standard requisitions on title ordered by the Incorporated Law Society of Ireland</b></p> <p>The Incorporated Law Society of Ireland has a comprehensive set of conveyancing documents being standard requisitions on title</p>  | 20 days          | paid in Procedure 3      |

| No.                    | Procedure   | Time to complete | Cost to complete                          |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
|------------------------|---|------------------|---|------------------|--------|----------------------|----|----------------------|----|----------------------|----|----------------------|----|------------------------|----|---------------------|----|-------|---------------------------------|
|                        | <p>investigating various matters including the following: services, easements and rights, obligations, outgoing, bankruptcy, taxation, building control and environmental regulations, fire services and health and safety, etc.</p> <p>In the case of a commercial property transaction a solicitor might consider it prudent to have the physical boundaries of the property in sale surveyed by an architect to ensure that it correlates with the boundaries of the property as shown on the Land Registry Map. To get an architect to certify the identity of the property will take 5 additional days and cost about EUR 500. The cost is subject to 23 % VAT.</p>  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| 3                      | <p><b>Lawyer drafts contract and contracts are exchanged</b></p> <p>The vendor's lawyer would draft the sale-purchase agreement, whilst the purchaser's lawyer would draft the deed which effects the title transfer.</p>   | 1 day            | between 0.25% and 0.75% of property value |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| 4                      | <p><b>Submission of documents to Revenue Commissioners</b></p> <p>This Procedure involves submission of documents to Revenue Commissioners for payment of stamp duty &amp; impression of "Particular Delivered" stamp. Since January 1, 2010, the stamping of deeds is done online. The stamp duty is submitted electronically to the Revenue Commissioners, which in turn sends a certificate of confirmation of stamping via email to the purchaser's solicitor.</p> <p>Stamp duty for non-residential property as of October 15, 2008 (as established by the Tax agency- Office of the Revenue Commissioners of Ireland- on an administrative basis until the enactment of the Finance Act 2009) is:</p> <table border="1" data-bbox="227 1407 649 1890"> <thead> <tr> <th>Property Value</th> <th>Rate of Duty</th> </tr> </thead> <tbody> <tr> <td>Up to EUR 10,000</td> <td>exempt</td> </tr> <tr> <td>EUR 10,001 to 20,000</td> <td>1%</td> </tr> <tr> <td>EUR 20,001 to 30,000</td> <td>2%</td> </tr> <tr> <td>EUR 30,001 to 40,000</td> <td>3%</td> </tr> <tr> <td>EUR 40,001 to 70,000</td> <td>4%</td> </tr> <tr> <td>70,001.00 to 80,000.00</td> <td>5%</td> </tr> <tr> <td>EUR 80,001 and more</td> <td>6%</td> </tr> </tbody> </table> <p>The title deed must be stamped within 28 days of the date of execution of the deed or penalties will be incurred.</p> | Property Value   | Rate of Duty                              | Up to EUR 10,000 | exempt | EUR 10,001 to 20,000 | 1% | EUR 20,001 to 30,000 | 2% | EUR 30,001 to 40,000 | 3% | EUR 40,001 to 70,000 | 4% | 70,001.00 to 80,000.00 | 5% | EUR 80,001 and more | 6% | 1 day | 2% of the value of the property |
| Property Value         | Rate of Duty  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| Up to EUR 10,000       | exempt  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| EUR 10,001 to 20,000   | 1%  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| EUR 20,001 to 30,000   | 2%  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| EUR 30,001 to 40,000   | 3%  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| EUR 40,001 to 70,000   | 4%  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| 70,001.00 to 80,000.00 | 5%  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |
| EUR 80,001 and more    | 6%  |                  |   |                  |        |                      |    |                      |    |                      |    |                      |    |                        |    |                     |    |       |                                 |

| No.                     | Procedure   | Time to complete          | Cost to complete |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |
|-------------------------|---|---------------------------|------------------|---------------------------|--|--------------|--|-----|--|----------------------|--|-----|--|------------------|--|-----|--|-------------------|--|-----|--|--------------------|--|-----|--|---------------|--|-----|--|---|----------------|
| 5                       | <p><b>Lodgment of application for registration at the Land Registry</b></p> <p>Once the title deed to the purchaser has been stamped it can be registered at the Land Registry using Form 17. A facility to make an application for registration electronically via the PRAI's Electronic Access System is available, while the supporting documentation is sent by post (mailing usually takes 2 days). Ongoing computerization is contributing to increased efficiency. Supporting documentation will include the sales agreement and a receipt of the payment of the applicable fees (EUR135 or EUR650).</p> <ul style="list-style-type: none"> <li>• Where the title was previously unregistered at the Land Registry, the cost will be EUR 135. This is currently the case for most properties in Dublin.</li> <li>• Where the title was already registered at the Land Registry, the cost will be EUR 625, according to the fee schedule detailed below.</li> </ul> <p>Registration will take 7-21 days. After registration, it is common to check on the registration via the EAS with the request of certified copies of the folio and title map, which should show the change in ownership. This online check will cost EUR2.50 + EUR25 for the certified copy and will be delivered in 1-2 days.</p> <p>The breakdown of the applicable registration fees for transfers of titles that were already registered at the Land Registry is as follows:<br/>EUR 25 (for a folio and map) + registration fee according to the following schedule:</p> <table border="0" data-bbox="227 1365 844 1764"> <tr> <td>Property Value (in EUR)</td> <td> </td> <td>Registration Fee (in EUR)</td> <td> </td> </tr> <tr> <td>Under 13,000</td> <td> </td> <td>125</td> <td> </td> </tr> <tr> <td>tr&gt; 13,001 to 26,000</td> <td> </td> <td>190</td> <td> </td> </tr> <tr> <td>26,001 to 51,000</td> <td> </td> <td>250</td> <td> </td> </tr> <tr> <td>51,001 to 255,000</td> <td> </td> <td>375</td> <td> </td> </tr> <tr> <td>255,001 to 385,000</td> <td> </td> <td>500</td> <td> </td> </tr> <tr> <td>Above 385,001</td> <td> </td> <td>625</td> <td> </td> </tr> </table> | Property Value (in EUR)   |                  | Registration Fee (in EUR) |  | Under 13,000 |  | 125 |  | tr> 13,001 to 26,000 |  | 190 |  | 26,001 to 51,000 |  | 250 |  | 51,001 to 255,000 |  | 375 |  | 255,001 to 385,000 |  | 500 |  | Above 385,001 |  | 625 |  | <p>1 day (On line, by hand or by post) + 7-21 days of wait after lodgment</p> | <p>EUR 135</p> |
| Property Value (in EUR) |   | Registration Fee (in EUR) |                  |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |
| Under 13,000            |   | 125                       |                  |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |
| tr> 13,001 to 26,000    |   | 190                       |                  |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |
| 26,001 to 51,000        |   | 250                       |                  |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |
| 51,001 to 255,000       |   | 375                       |                  |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |
| 255,001 to 385,000      |   | 500                       |                  |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |
| Above 385,001           |   | 625                       |                  |                           |  |              |  |     |  |                      |  |     |  |                  |  |     |  |                   |  |     |  |                    |  |     |  |               |  |     |  |   |                |

\* Takes place simultaneously with another procedure.  
Source: *Doing Business* database.

## GETTING CREDIT

Two types of frameworks can facilitate access to credit and improve its allocation: credit information systems and the legal rights of borrowers and lenders in collateral and bankruptcy laws. Credit information systems enable lenders to view a potential borrower's financial history (positive or negative)—valuable information to consider when assessing risk. And they permit borrowers to establish a good credit history that will allow easier access to credit. Sound collateral laws enable businesses to use their assets, especially movable property, as security to generate capital—while strong creditors' rights have been associated with higher ratios of private sector credit to GDP.

### What do the indicators cover?

*Doing Business* assesses the sharing of credit information and the legal rights of borrowers and lenders with respect to secured transactions through 2 sets of indicators. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through a public credit registry or a private credit bureau. The strength of legal rights index measures whether certain features that facilitate lending exist within the applicable collateral and bankruptcy laws. *Doing Business* uses case scenarios to determine the scope of the secured transactions system, involving a secured borrower and a secured lender and examining legal restrictions on the use of movable collateral. These scenarios assume that the borrower:

- Is a private, limited liability company.
- Has its headquarters and only base of operations in the largest business city.

### WHAT THE GETTING CREDIT INDICATORS MEASURE

#### Strength of legal rights index (0–10)

Protection of rights of borrowers and lenders through collateral laws

Protection of secured creditors' rights through bankruptcy laws

#### Depth of credit information index (0–6)

Scope and accessibility of credit information distributed by public credit registries and private credit bureaus

#### Public credit registry coverage (% of adults)

Number of individuals and firms listed in public credit registry as percentage of adult population

#### Private credit bureau coverage (% of adults)

Number of individuals and firms listed in largest private credit bureau as percentage of adult population

- Has 100 employees.
- Is 100% domestically owned, as is the lender.

The ranking on the ease of getting credit is based on the percentile rankings on the sum of its component indicators: the depth of credit information index and the strength of legal rights index.

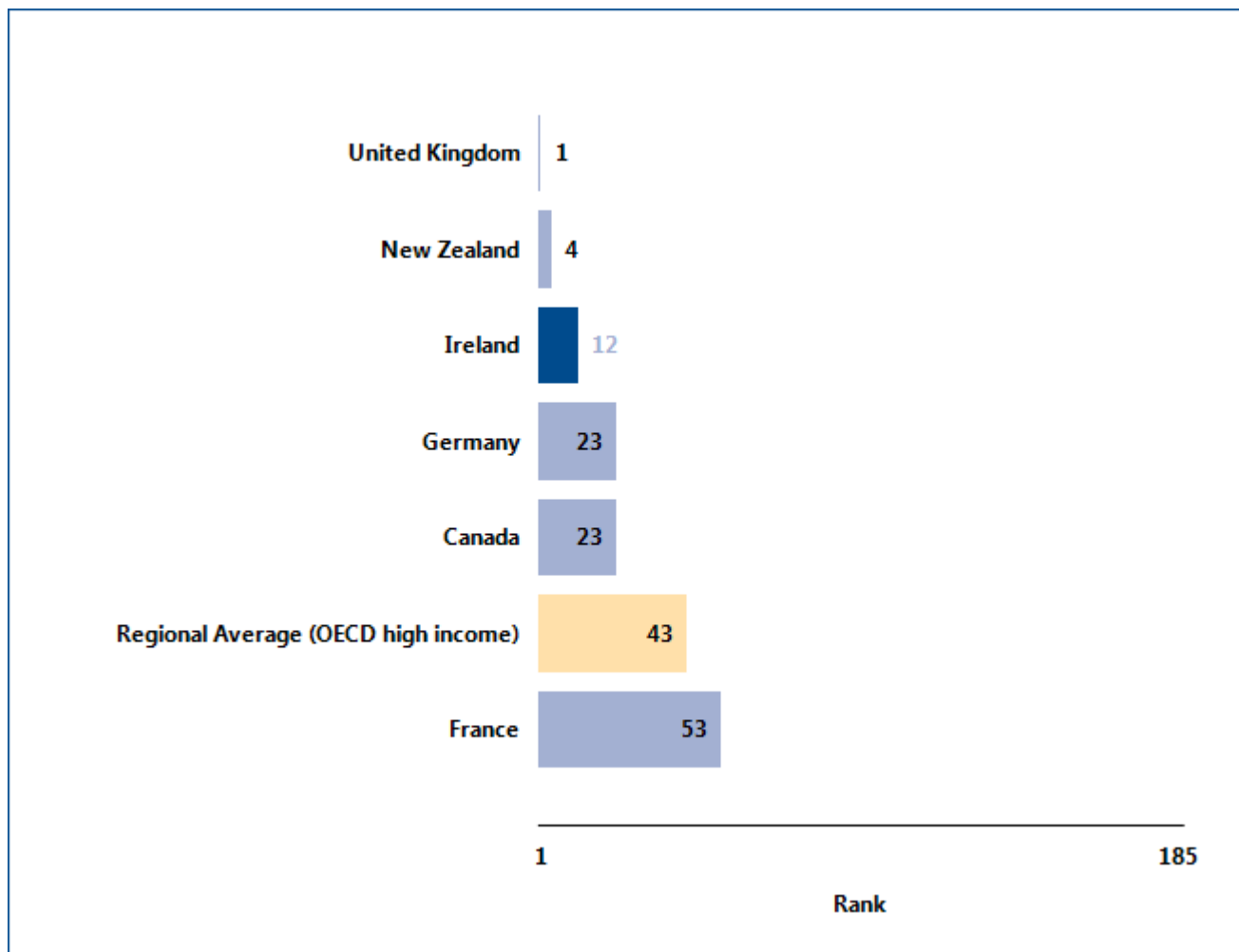
## GETTING CREDIT

### Where does the economy stand today?

How well do the credit information system and collateral and bankruptcy laws in Ireland facilitate access to credit? The economy has a score of 5 on the depth of credit information index and a score of 9 on the strength of legal rights index (see the summary of scoring at the end of this chapter for details). Higher scores indicate more credit information and stronger legal rights for borrowers and lenders.

Globally, Ireland stands at 12 in the ranking of 185 economies on the ease of getting credit (figure 6.1). The rankings for comparator economies and the regional average ranking provide other useful information for assessing how well regulations and institutions in Ireland support lending and borrowing.

Figure 6.1 How Ireland and comparator economies rank on the ease of getting credit



Source: Doing Business database.

## GETTING CREDIT

### What are the changes over time?

While the most recent *Doing Business* data reflect how well the credit information system and collateral and bankruptcy laws in Ireland support lending and borrowing today, data over time can help show where

institutions and regulations have been strengthened—and where they have not (table 6.1). That can help identify where the potential for improvement is greatest.

Table 6.1 The ease of getting credit in Ireland over time  
By *Doing Business* report year

| Indicator                               | DB2005 | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Rank                                    | ..     | ..     | ..     | ..     | ..     | ..     | ..     | 9      | 12     |
| Strength of legal rights index (0-10)   | 9      | 9      | 9      | 9      | 9      | 9      | 9      | 9      | 9      |
| Depth of credit information index (0-6) | 5      | 5      | 5      | 5      | 5      | 5      | 5      | 5      | 5      |
| Public registry coverage (% of adults)  | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| Private bureau coverage (% of adults)   | 100.0  | 100.0  | 100.0  | 100.0  | 100.0  | 100.0  | 100.0  | 100.0  | 100.0  |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year.

Source: *Doing Business* database.

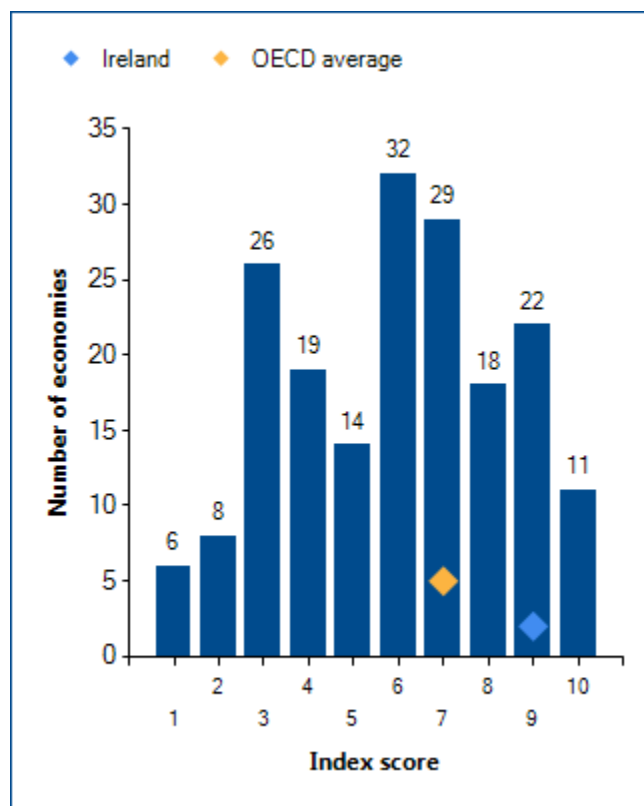
## GETTING CREDIT

One way to put an economy's score on the getting credit indicators into context is to see where the economy stands in the distribution of scores across economies. Figure 6.2 highlights the score on the strength of legal rights index for Ireland in 2012 and

shows the number of economies with this score in 2012 as well as the regional average score. Figure 6.3 shows the same thing for the depth of credit information index.

Figure 6.2 How strong are legal rights for borrowers and lenders?

Number of economies with each score on strength of legal rights index (0–10), 2012

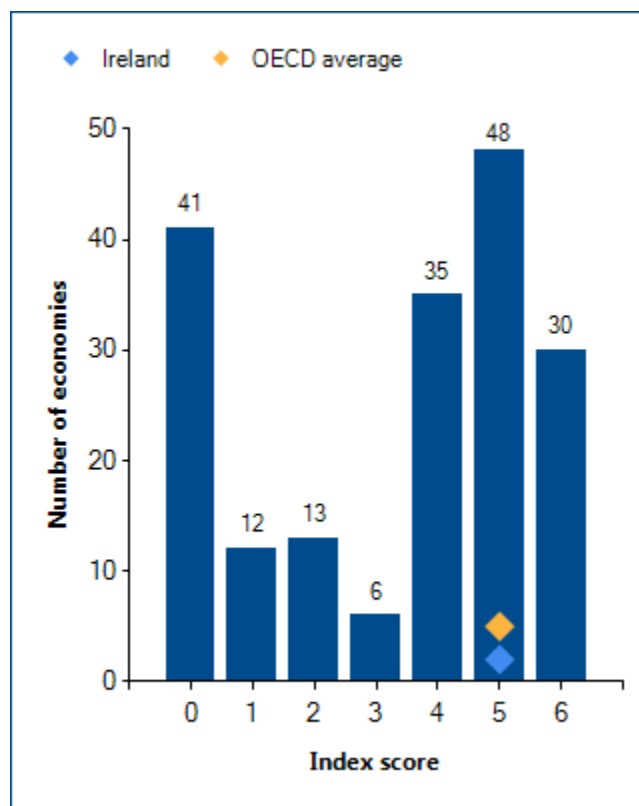


Note: Higher scores indicate that collateral and bankruptcy laws are better designed to facilitate access to credit.

Source: Doing Business database.

Figure 6.3 How much credit information is shared—and how widely?

Number of economies with each score on depth of credit information index (0–6), 2012



Note: Higher scores indicate the availability of more credit information, from either a public credit registry or a private credit bureau, to facilitate lending decisions. Regional averages for the depth of credit information index exclude economies with no public registry or private bureau.

Source: Doing Business database.



## GETTING CREDIT

When economies strengthen the legal rights of lenders and borrowers under collateral and bankruptcy laws, and increase the scope, coverage and accessibility of credit information, they can increase entrepreneurs' access to credit. What credit reforms has *Doing Business* recorded in Ireland (table 6.2)?

Table 6.2 How has Ireland made getting credit easier—or not?  
By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business. |
| <b>DB2009</b> | No reform as measured by Doing Business. |
| <b>DB2010</b> | No reform as measured by Doing Business. |
| <b>DB2011</b> | No reform as measured by Doing Business. |
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

*Note:* For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

*Source:* *Doing Business* database.

## GETTING CREDIT

### What are the details?

The getting credit indicators reported here for Ireland are based on detailed information collected in that economy. The data on credit information sharing are collected through a survey of a public credit registry or private credit bureau (if one exists). To construct the depth of credit information index, a score of 1 is assigned for each of 6 features of the public credit registry or private credit bureau (see summary of scoring below).

The data on the legal rights of borrowers and lenders are gathered through a survey of financial lawyers and verified through analysis of laws and regulations as well as public sources of information on collateral and bankruptcy laws. For the strength of legal rights index, a score of 1 is assigned for each of 8 aspects related to legal rights in collateral law and 2 aspects in bankruptcy law.

#### Summary of scoring for the getting credit indicators in Ireland

| Indicator                                      | Ireland | OECD high income average | OECD high income average |
|--|---------|--------------------------|--------------------------|
| <b>Strength of legal rights index (0-10)</b>   | 9       |                          | 7                        |
| <b>Depth of credit information index (0-6)</b> | 5       |                          | 5                        |
| <b>Public registry coverage (% of adults)</b>  | 0.0     |                          | 31.5                     |
| <b>Private bureau coverage (% of adults)</b>   | 100.0   |                          | 74.6                     |

*Note:* In cases where an economy's regional classification is "OECD high income," regional averages above are only displayed once. Regional averages for the depth of credit information index exclude economies with no public registry or private bureau. Regional averages for the public registry coverage exclude economies with no public registry. Regional averages for the private bureau coverage exclude economies with no private bureau.

| <b>Strength of legal rights index (0-10)</b>  | <b>Index score: 9</b> |
|---|-----------------------|
| Can any business use movable assets as collateral while keeping possession of the assets; and any financial institution accept such assets as collateral ?  | Yes                   |
| Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?  | Yes                   |
| Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?  | Yes                   |
| May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets ?  | Yes                   |
| Is a general description of debts and obligations permitted in collateral agreements; can all types of debts and obligations be secured between parties; and can the collateral agreement include a maximum amount for which the assets are encumbered? | Yes                   |
| Is a collateral registry in operation, that is unified geographically and by asset type, with an electronic database indexed by debtor's names?   | Yes                   |

| <b>Strength of legal rights index (0–10)</b>  | <b>Index score: 9</b> |
|---|-----------------------|
| Are secured creditors paid first (i.e. before general tax claims and employee claims) when a debtor defaults outside an insolvency procedure?   | Yes                   |
| Are secured creditors paid first (i.e. before general tax claims and employee claims) when a business is liquidated?  | Yes                   |
| Are secured creditors either not subject to an automatic stay or moratorium on enforcement procedures when a debtor enters a court-supervised reorganization procedure, or the law provides secured creditors with grounds for relief from an automatic stay or | No                    |
| Does the law allow parties to agree in a collateral agreement that the lender may enforce its security right out of court, at the time a security interest is created?  | Yes                   |

| <b>Depth of credit information index (0–6)</b>  | <b>Private credit bureau</b> | <b>Public credit registry</b> | <b>Index score: 5</b> |
|---|------------------------------|-------------------------------|-----------------------|
| Are data on both firms and individuals distributed?   | Yes                          | No                            | 1                     |
| Are both positive and negative data distributed?  | Yes                          | No                            | 1                     |
| Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions? | No                           | No                            | 0                     |
| Are more than 2 years of historical credit information distributed?   | Yes                          | No                            | 1                     |
| Is data on all loans below 1% of income per capita distributed?   | Yes                          | No                            | 1                     |
| Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?   | Yes                          | No                            | 1                     |

Note: An economy receives a score of 1 if there is a "yes" to either private bureau or public registry.

| <b>Coverage</b>              | <b>Private credit bureau</b> | <b>Public credit registry</b> |
|------------------------------|------------------------------|-------------------------------|
| <b>Number of firms</b>       | 672,146                      | 0                             |
| <b>Number of individuals</b> | 4,762,747                    | 0                             |

Source: Doing Business database.

## PROTECTING INVESTORS

Investor protections matter for the ability of companies to raise the capital they need to grow, innovate, diversify and compete. If the laws do not provide such protections, investors may be reluctant to invest unless they become the controlling shareholders. Strong regulations clearly define related-party transactions, promote clear and efficient disclosure requirements, require shareholder participation in major decisions of the company and set clear standards of accountability for company insiders.

### What do the indicators cover?

*Doing Business* measures the strength of minority shareholder protections against directors' use of corporate assets for personal gain—or self-dealing. The indicators distinguish 3 dimensions of investor protections: transparency of related-party transactions (extent of disclosure index), liability for self-dealing (extent of director liability index) and shareholders' ability to sue officers and directors for misconduct (ease of shareholder suits index). The ranking on the strength of investor protection index is the simple average of the percentile rankings on these 3 indices. To make the data comparable across economies, a case study uses several assumptions about the business and the transaction.

The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange (or at least a large private company with multiple shareholders).
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where permitted, even if this is not specifically required by law.

The transaction involves the following details:

- Mr. James, a director and the majority shareholder of the company, proposes that

### WHAT THE PROTECTING INVESTORS INDICATORS MEASURE

#### Extent of disclosure index (0–10)

Who can approve related-party transactions  
Disclosure requirements in case of related-party transactions

#### Extent of director liability index (0–10)

Ability of shareholders to hold interested parties and members of the approving body liable in case of related-party transactions

Available legal remedies (damages, repayment of profits, fines, imprisonment and rescission of the transaction)

Ability of shareholders to sue directly or derivatively

#### Ease of shareholder suits index (0–10)

Access to internal corporate documents (directly or through a government inspector)

Documents and information available during trial

#### Strength of investor protection index (0–10)

Simple average of the extent of disclosure, extent of director liability and ease of shareholder suits indices

the company purchase used trucks from another company he owns.

- The price is higher than the going price for used trucks, but the transaction goes forward.
- All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to Buyer.
- Shareholders sue the interested parties and the members of the board of directors.

## PROTECTING INVESTORS

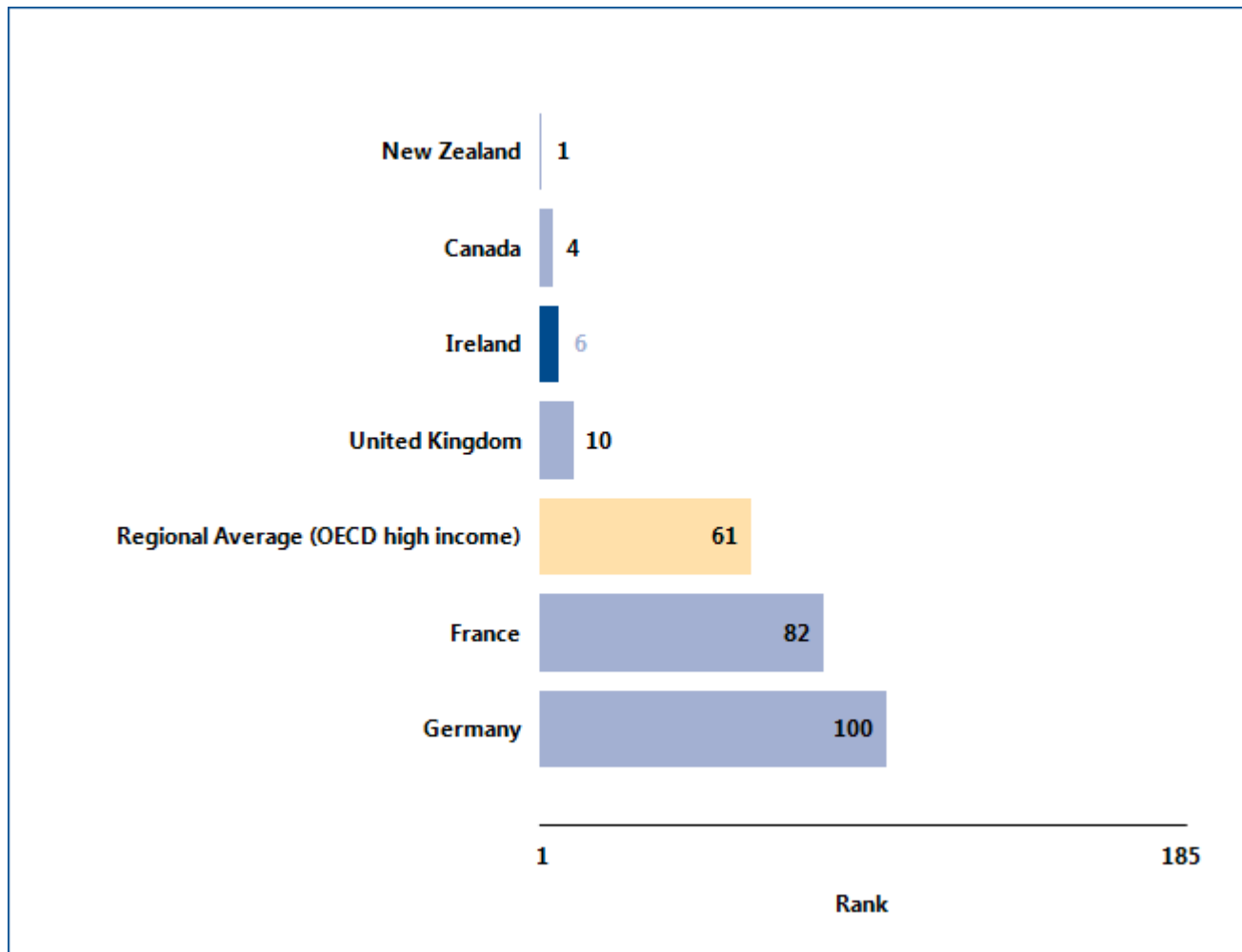
### Where does the economy stand today?

How strong are investor protections in Ireland? The economy has a score of 8.3 on the strength of investor protection index, with a higher score indicating stronger protections (see the summary of scoring at the end of this chapter for details).

Globally, Ireland stands at 6 in the ranking of 185 economies on the strength of investor protection

index (figure 7.1). While the indicator does not measure all aspects related to the protection of minority investors, a higher ranking does indicate that an economy's regulations offer stronger investor protections against self-dealing in the areas measured.

Figure 7.1 How Ireland and comparator economies rank on the strength of investor protection index



Source: Doing Business database.

## PROTECTING INVESTORS

### What are the changes over time?

While the most recent *Doing Business* data reflect how well regulations in Ireland protect minority investors today, data over time show whether the protections have been strengthened (table 7.1). And the global

ranking on the strength of investor protection index over time shows whether the economy is slipping behind other economies in investor protections—or surpassing them.

Table 7.1 The strength of investor protections in Ireland over time  
By *Doing Business* report year

| Indicator                                    | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|
| Rank   | ..     | ..     | ..     | ..     | ..     | ..     | 6      | 6      |
| Extent of disclosure index (0-10)            | 10     | 10     | 10     | 10     | 10     | 10     | 10     | 10     |
| Extent of director liability index (0-10)    | 6      | 6      | 6      | 6      | 6      | 6      | 6      | 6      |
| Ease of shareholder suits index (0-10)       | 9      | 9      | 9      | 9      | 9      | 9      | 9      | 9      |
| Strength of investor protection index (0-10) | 8.3    | 8.3    | 8.3    | 8.3    | 8.3    | 8.3    | 8.3    | 8.3    |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year.

Source: *Doing Business* database.

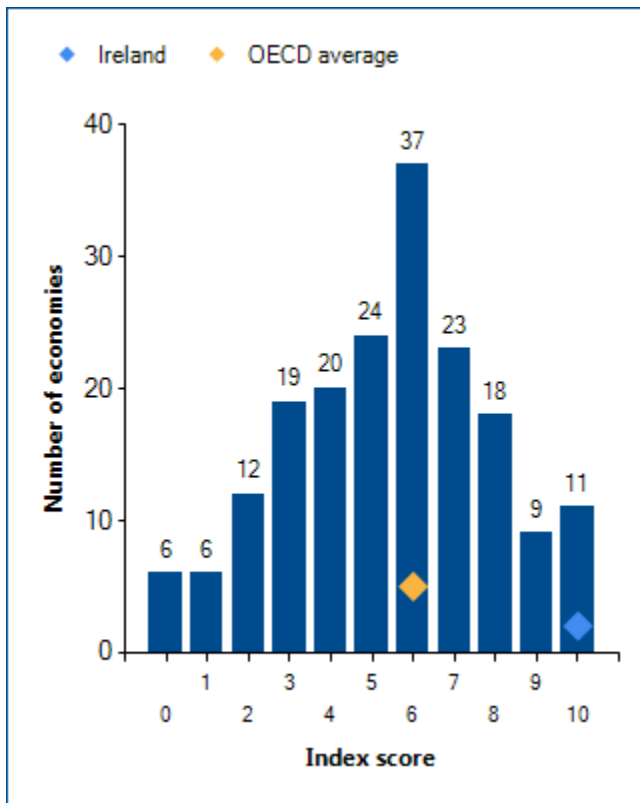
## PROTECTING INVESTORS

One way to put an economy's scores on the protecting investors indicators into context is to see where the economy stands in the distribution of scores across economies. Figure 7.2 highlights the score on the extent of disclosure index for Ireland in 2012 and

shows the number of economies with this score in 2012 as well as the regional average score. Figure 7.3 shows the same thing for the extent of director liability index, and figure 7.4 for the ease of shareholder suits index.

Figure 7.2 How strong are disclosure requirements?

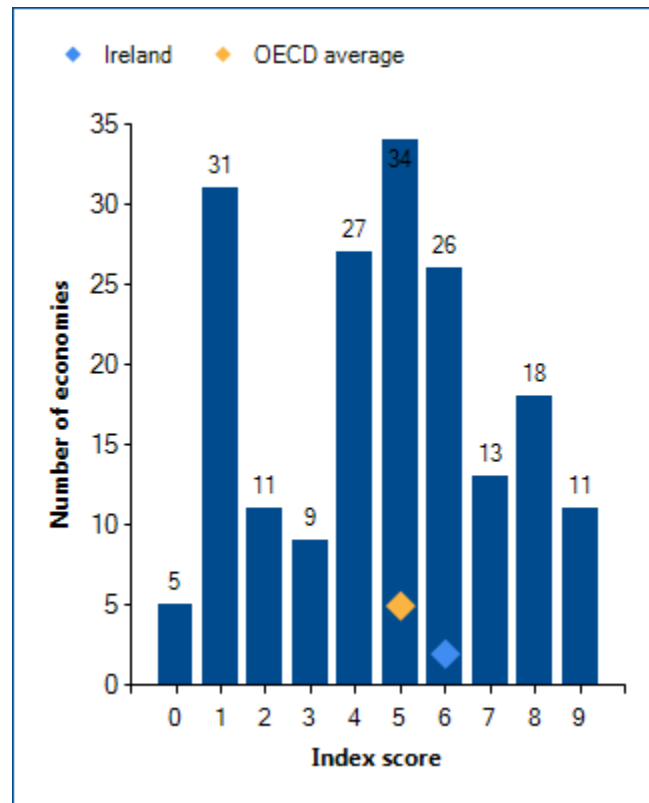
Number of economies with each score on extent of disclosure index (0–10), 2012



Note: Higher scores indicate greater disclosure.  
Source: Doing Business database.

Figure 7.3 How strong is the liability regime for directors?

Number of economies with each score on extent of director liability index (0–10), 2012

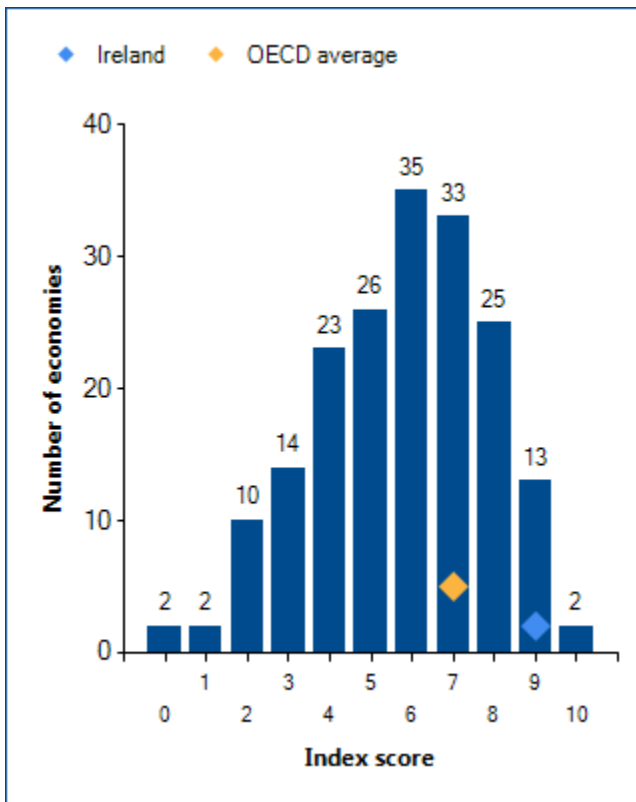


Note: Higher scores indicate greater liability of directors.  
No economy receives a score of 10 on the extent of director liability index.  
Source: Doing Business database.

## PROTECTING INVESTORS

Figure 7.4 How easy is access to internal corporate documents?

Number of economies with each score on ease of shareholder suits index (0–10), 2012



Note: Higher scores indicate greater powers of shareholders to challenge the transaction.

Source: *Doing Business* database.



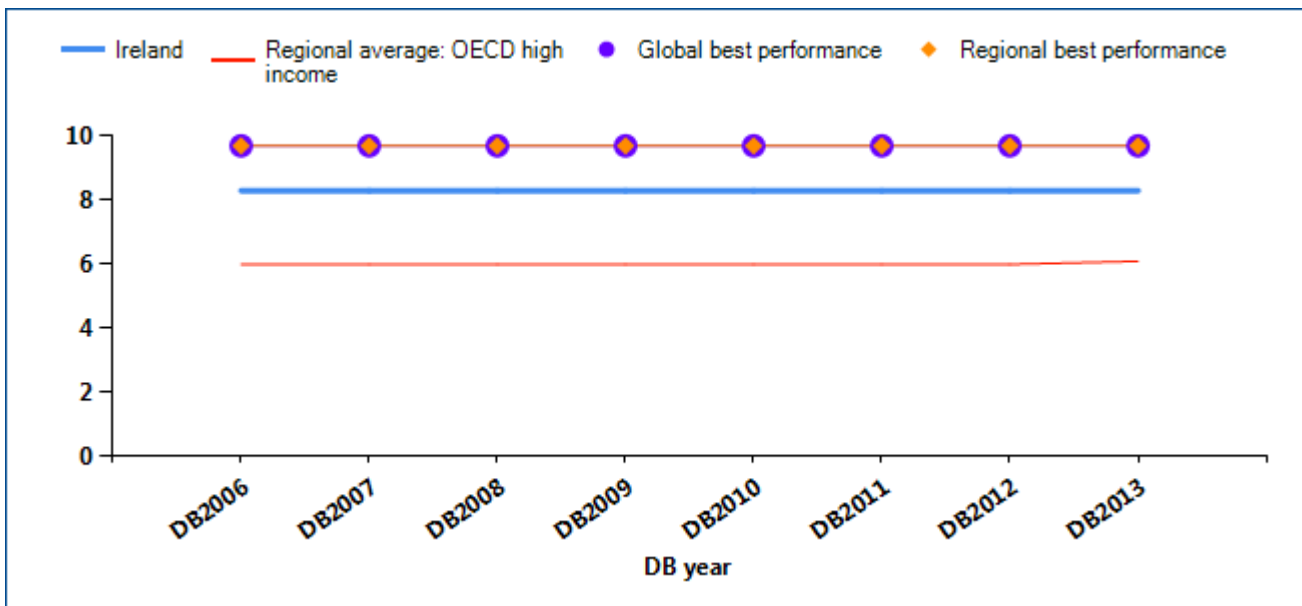
## PROTECTING INVESTORS

The scores recorded over time for Ireland on the strength of investor protection index may also be revealing (figure 7.5). Equally interesting may be the

changes over time in the regional average score on this index.

Figure 7.5 Have investor protections become stronger over time?

### Strength of investor protection index (0–10)



Note: The higher the score, the stronger the investor protections.

Source: Doing Business database.

## PROTECTING INVESTORS

Economies with the strongest protections of minority investors from self-dealing require more disclosure and define clear duties for directors. They also have well-functioning courts and up-to-date procedural rules that give minority investors the means to prove their case and obtain a judgment within a reasonable

time. So reforms to strengthen investor protections may move ahead on different fronts—such as through new or amended company laws or civil procedure rules. What investor protection reforms has *Doing Business* recorded in Ireland (table 7.2)?

Table 7.2 How has Ireland strengthened investor protections—or not?  
By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business. |
| <b>DB2009</b> | No reform as measured by Doing Business. |
| <b>DB2010</b> | No reform as measured by Doing Business. |
| <b>DB2011</b> | No reform as measured by Doing Business. |
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

Note: For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

Source: *Doing Business* database.

## PROTECTING INVESTORS

### What are the details?

The protecting investors indicators reported here for Ireland are based on detailed information collected through a survey of corporate and securities lawyers as well as on securities regulations, company laws and court rules of evidence. To construct the extent of disclosure, extent of director liability and ease of

shareholder suits indices, a score is assigned for each of a range of conditions relating to disclosure, director liability and shareholder suits in a standard case study transaction (see the notes at the end of this chapter). The summary below shows the details underlying the scores for Ireland.

#### Summary of scoring for the protecting investors indicators in Ireland

| Indicator   | Ireland | OECD high income average | OECD high income average |
|---|---------|--------------------------|--------------------------|
| <b>Extent of disclosure index (0-10)</b>            | 10      |                          | 6                        |
| <b>Extent of director liability index (0-10)</b>    | 6       |                          | 5                        |
| <b>Ease of shareholder suits index (0-10)</b>       | 9       |                          | 7                        |
| <b>Strength of investor protection index (0-10)</b> | 8.3     |                          | 6.1                      |

Note: In cases where an economy's regional classification is "OECD high income," regional averages above are only displayed once.

|   | Score | Score description   |
|---|-------|---|
| Extent of disclosure index (0-10)   | 10    |   |
| What corporate body provides legally sufficient approval for the transaction?   | 3     | Both board of directors and shareholders meeting and Mr. James is not allowed to vote |
| Whether disclosure of the conflict of interest by Mr. James to the board of directors is required?                            | 2     | Full disclosure of all material facts   |
| Whether immediate disclosure of the transaction to the public and/or shareholders is required?                                | 2     | Disclosure on the transaction and Mr. James' conflict of interest                     |
| Whether disclosure of the transaction in published periodic filings (annual reports) is required?                             | 2     | Disclosure on the transaction and Mr. James' conflict of interest                     |
| Whether an external body must review the terms of the transaction before it takes place?                                      | 1     | Yes   |
| Extent of director liability index (0-10)   | 6     |   |
| Whether shareholders can sue directly or derivatively for the damage that the Buyer-Seller transaction causes to the company? | 1     | Yes   |

|  | Score | Score description   |
|--|-------|---|
| Whether shareholders can hold Mr. James liable for the damage that the Buyer-Seller transaction causes to the company?                     | 2     | Liable for unfair/oppressive transaction or prejudicial to minority shareholders    |
| Whether shareholders can hold members of the approving body liable for the damage that the Buyer-Seller transaction causes to the company? | 0     | Not liable  |
| Whether a court can void the transaction upon a successful claim by a shareholder plaintiff?   | 1     | Possible when the transaction is oppressive or prejudicial to minority shareholders |
| Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff?                    | 1     | Yes   |
| Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff?                           | 1     | Yes   |
| Whether fines and imprisonment can be applied against Mr. James?   | 0     | No  |
| Ease of shareholder suits index (0-10)   | 9     |   |
| Whether shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit?                            | 0     | No  |
| Whether shareholders owning 10% or less of Buyer's shares can request an inspector to investigate the transaction?                         | 1     | Yes   |
| Whether the plaintiff can obtain any documents from the defendant and witnesses during trial?  | 4     | Any information that may lead to the discovery of relevant information              |
| Whether the plaintiff can request categories of documents from the defendant without identifying specific ones?                            | 1     | Yes   |
| Whether the plaintiff can directly question the defendant and witnesses during trial?  | 2     | Yes, without approval from the judge  |
| Whether the level of proof required for civil suits is lower than that of criminal cases?  | 1     | Yes   |
| Strength of investor protection index (0-10)   | 8.3   |   |

Source: *Doing Business* database.

## PAYING TAXES

Taxes are essential. They fund the public amenities, infrastructure and services that are crucial for a properly functioning economy. But the level of tax rates needs to be carefully chosen—and needless complexity in tax rules avoided. According to *Doing Business* data, in economies where it is more difficult and costly to pay taxes, larger shares of economic activity end up in the informal sector—where businesses pay no taxes at all.

### What do the indicators cover?

Using a case scenario, *Doing Business* measures the taxes and mandatory contributions that a medium-size company must pay in a given year as well as the administrative burden of paying taxes and contributions. This case scenario uses a set of financial statements and assumptions about transactions made over the year. Information is also compiled on the frequency of filing and payments as well as time taken to comply with tax laws. The ranking on the ease of paying taxes is the simple average of the percentile rankings on its component indicators: number of annual payments, time and total tax rate, with a threshold being applied to the total tax rate.<sup>1</sup> To make the data comparable across economies, several assumptions about the business and the taxes and contributions are used.

- TaxpayerCo is a medium-size business that started operations on January 1, 2010.
- The business starts from the same financial position in each economy. All the taxes and mandatory contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government.

### WHAT THE PAYING TAXES INDICATORS MEASURE

#### Tax payments for a manufacturing company in 2011 (number per year adjusted for electronic or joint filing and payment)

Total number of taxes and contributions paid, including consumption taxes (value added tax, sales tax or goods and service tax)

Method and frequency of filing and payment

#### Time required to comply with 3 major taxes (hours per year)

Collecting information and computing the tax payable

Completing tax return forms, filing with proper agencies

Arranging payment or withholding

Preparing separate tax accounting books, if required

#### Total tax rate (% of profit before all taxes)

Profit or corporate income tax

Social contributions and labor taxes paid by the employer

Property and property transfer taxes

Dividend, capital gains and financial transactions taxes

Waste collection, vehicle, road and other taxes

- Taxes and mandatory contributions include corporate income tax, turnover tax and all labor taxes and contributions paid by the company.
- A range of standard deductions and exemptions are also recorded.

<sup>1</sup> The threshold is defined as the highest total tax rate among the top 15% of economies in the ranking on the total tax rate. It is calculated and adjusted on a yearly basis. The threshold is not based on any economic theory of an "optimal tax rate" that minimizes distortions or maximizes efficiency in the tax system of an economy overall. Instead, it is mainly empirical in nature, set at the lower end of the distribution of tax rates levied on medium-size enterprises in the manufacturing sector as observed through the paying taxes indicators. This reduces the bias in the indicators toward economies that do not need to levy significant taxes on companies like the *Doing Business* standardized case study company because they raise public revenue in other ways—for example, through taxes on foreign companies, through taxes on sectors other than manufacturing or from natural resources (all of which are outside the scope of the methodology). This year's threshold is 25.7%.

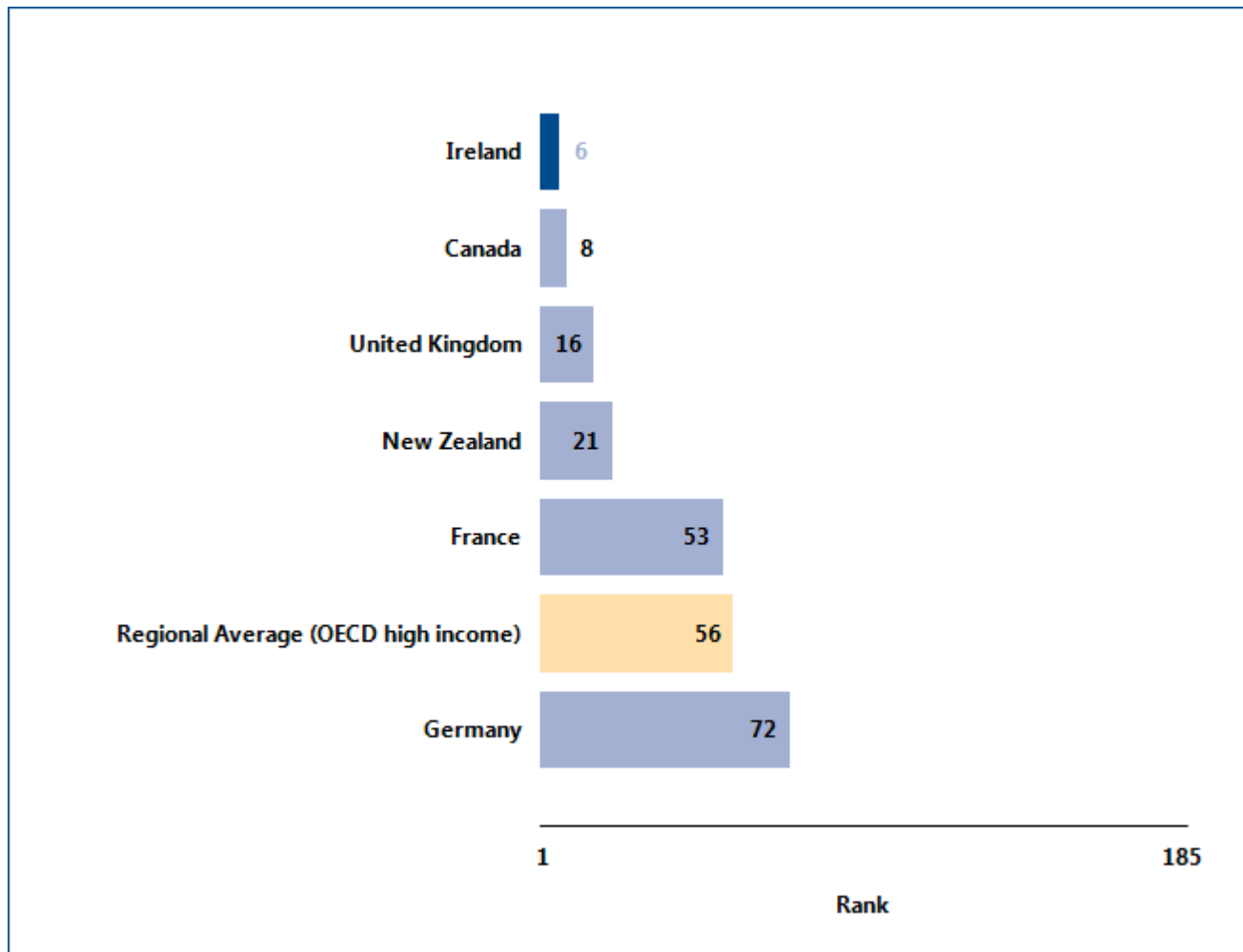
## PAYING TAXES

### Where does the economy stand today?

What is the administrative burden of complying with taxes in Ireland—and how much do firms pay in taxes? On average, firms make 8 tax payments a year, spend 80 hours a year filing, preparing and paying taxes and pay total taxes amounting to 26.4% of profit (see the summary at the end of this chapter for details).

Globally, Ireland stands at 6 in the ranking of 185 economies on the ease of paying taxes (figure 8.1). The rankings for comparator economies and the regional average ranking provide other useful information for assessing the tax compliance burden for businesses in Ireland.

Figure 8.1 How Ireland and comparator economies rank on the ease of paying taxes



Note: DB2013 rankings reflect changes to the methodology. For all economies with a total tax rate below the threshold of 25.7% applied in DB2013, the total tax rate is set at 25.7% for the purpose of calculating the ranking on the ease of paying taxes.

Source: *Doing Business* database.

## PAYING TAXES

### What are the changes over time?

While the most recent *Doing Business* data reflect how easy (or difficult) it is to comply with tax rules in Ireland today, data over time show which aspects of

the process have changed — and which have not (table 8.1). That can help identify where the potential for easing tax compliance is greatest.

Table 8.1 The ease of paying taxes in Ireland over time  
By *Doing Business* report year

| Indicator                  | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Rank                       | ..     | ..     | ..     | ..     | ..     | ..     | 5      | 6      |
| Payments (number per year) | 8      | 8      | 8      | 8      | 8      | 8      | 8      | 8      |
| Time (hours per year)      | 76     | 76     | 76     | 76     | 76     | 76     | 76     | 80     |
| Total tax rate (% profit)  | 26.4   | 26.4   | 26.4   | 26.3   | 26.5   | 26.3   | 26.3   | 26.4   |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year. DB2013 rankings reflect changes to the methodology. For all economies with a total tax rate below the threshold of 25.7% applied in DB2013, the total tax rate is set at 25.7% for the purpose of calculating the ranking on the ease of paying taxes.

Source: *Doing Business* database.

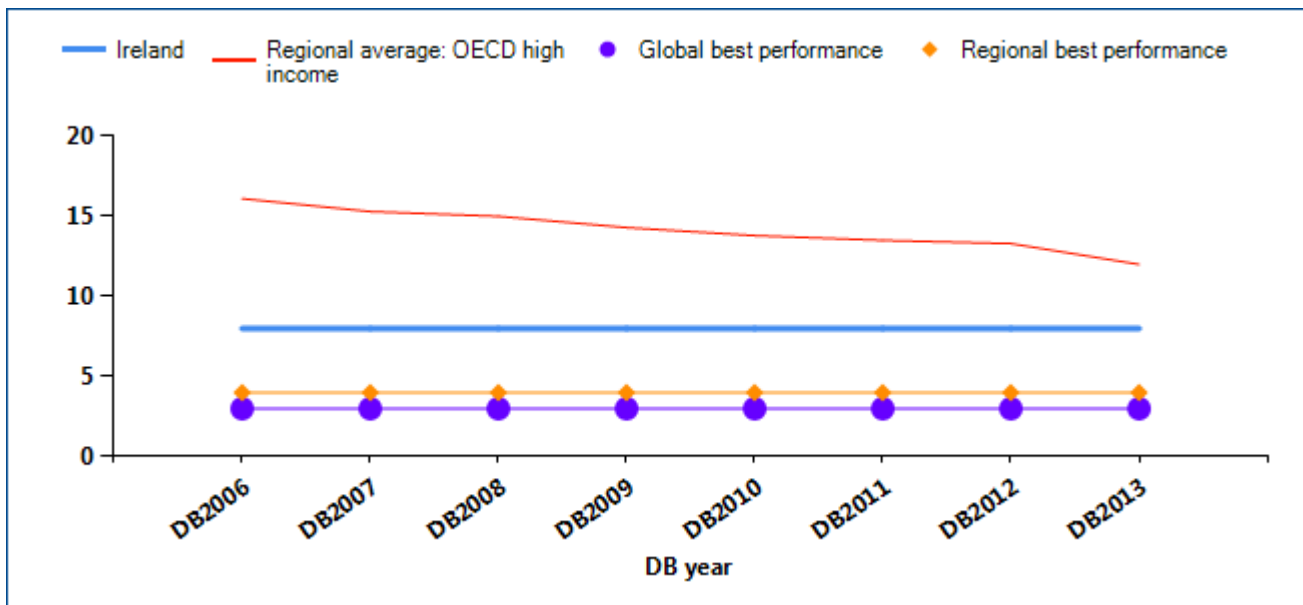
## PAYING TAXES

Equally helpful may be the benchmarks provided by the economies that over time have had the best performance regionally or globally on the number of payments or the time required to prepare and file taxes (figure 8.2). These benchmarks help show what is

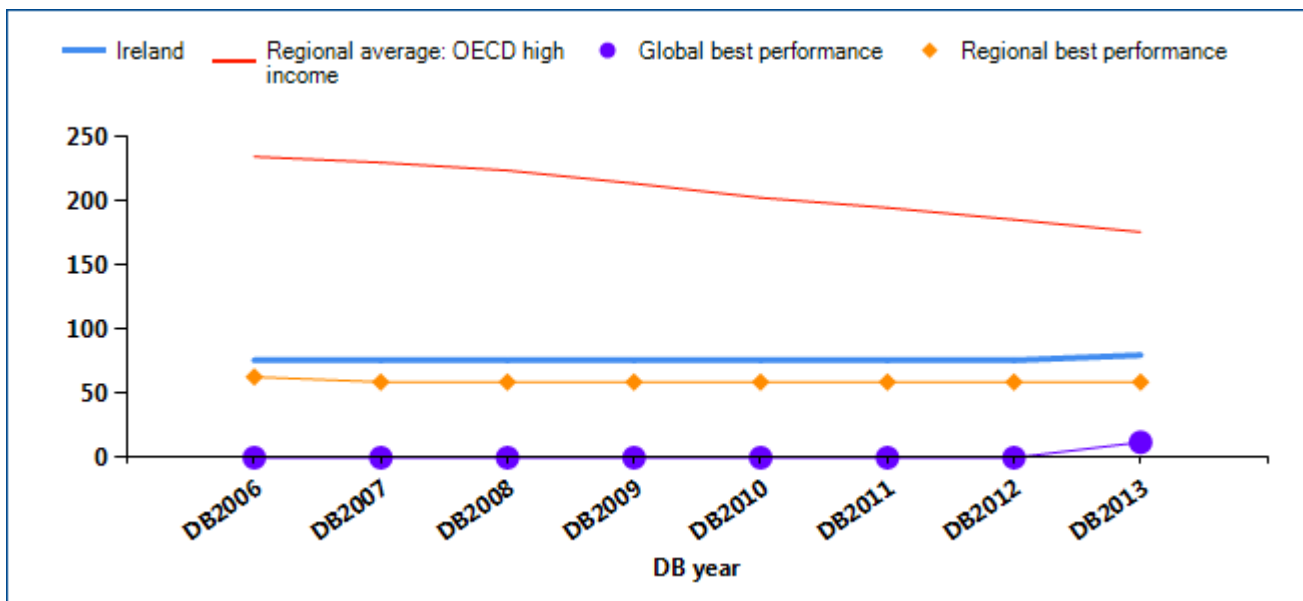
possible in easing the administrative burden of tax compliance. And changes in regional averages can show where Ireland is keeping up—and where it is falling behind.

Figure 8.2 Has paying taxes become easier over time?

### Payments (number per year)



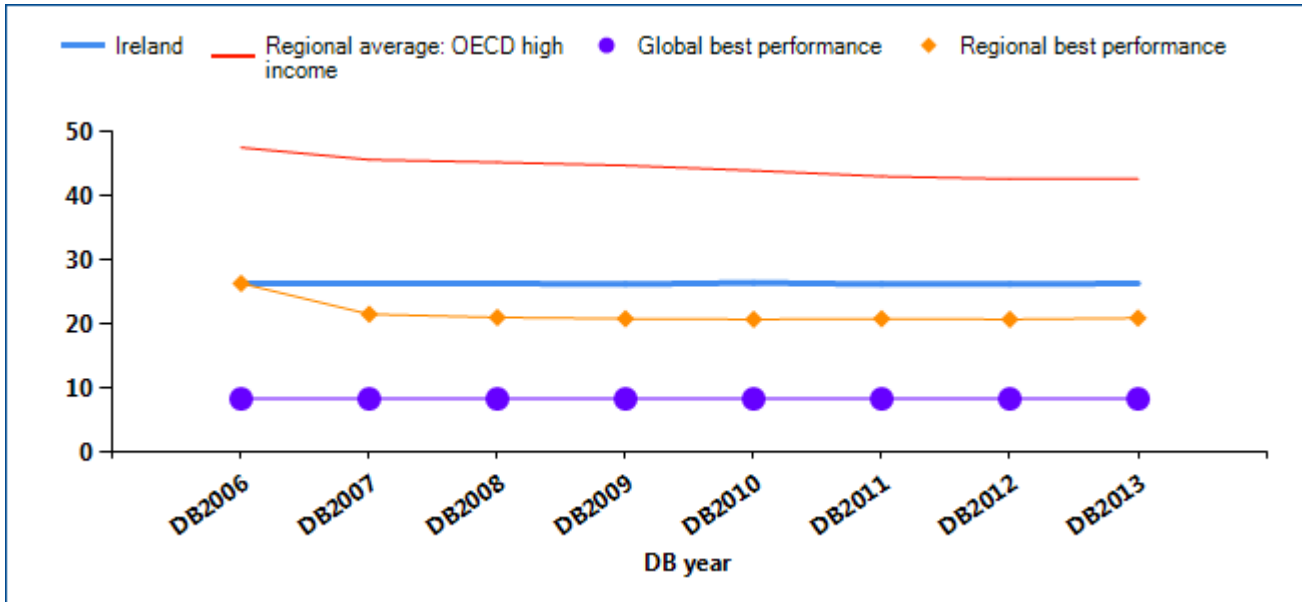
### Time (hours per year)





## PAYING TAXES

### Total tax rate (% of profit)



Source: Doing Business database.

## PAYING TAXES

Economies around the world have made paying taxes faster and easier for businesses—such as by consolidating filings, reducing the frequency of payments or offering electronic filing and payment. Many have lowered tax rates. Changes have brought

concrete results. Some economies simplifying tax payment and reducing rates have seen tax revenue rise. What tax reforms has *Doing Business* recorded in Ireland (table 8.2)?

Table 8.2 How has Ireland made paying taxes easier—or not?  
By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business. |
| <b>DB2009</b> | No reform as measured by Doing Business. |
| <b>DB2010</b> | No reform as measured by Doing Business. |
| <b>DB2011</b> | No reform as measured by Doing Business. |
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

Note: For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

Source: *Doing Business* database.

## PAYING TAXES

### What are the details?

The indicators reported here for Ireland are based on a standard set of taxes and contributions that would be paid by the case study company used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover). Tax practitioners are asked to review standard financial statements as well as a standard list of transactions that the company completed during the year. Respondents are asked how much in taxes and mandatory contributions the business must pay and what the process is for doing so.

#### LOCATION OF STANDARDIZED COMPANY

**City: Dublin**

The taxes and contributions paid are listed in the summary below, along with the associated number of payments, time and tax rate.

#### Summary of tax rates and administrative burden in Ireland

| Indicator                        | Ireland     | OECD high income average | OECD high income average |
|----------------------------------|-------------|--------------------------|--------------------------|
| Payments (number per year)       | 8           |                          | 12                       |
| Time (hours per year)            | 80          |                          | 176                      |
| Profit tax (%)                   | 11.9        |                          | 15.2                     |
| Labor tax and contributions (%)  | 11.6        |                          | 23.8                     |
| Other taxes (%)                  | 2.9         |                          | 3.7                      |
| <b>Total tax rate (% profit)</b> | <b>26.4</b> |                          | <b>42.7</b>              |

Note: In cases where an economy's regional classification is "OECD high income," regional averages above are only displayed once.

| Tax or mandatory contribution | Payments (number) | Notes on payments | Time (hours) | Statutory tax rate | Tax base               | Total tax rate (% of profit) | Notes on total tax rate |
|-------------------------------|-------------------|-------------------|--------------|--------------------|------------------------|------------------------------|-------------------------|
| Social security contributions | 1                 | online filing     | 40           | 11%                | gross salaries         | 11.6                         |                         |
| Corporate income tax          | 1                 | online filing     | 10           | 13%                | taxable profit         | 10.6                         |                         |
| Property tax                  | 1                 |                   | 0            | Rateable valuation | Annual rate* valuation | 1.6                          |                         |

| Tax or mandatory contribution    | Payments (number) | Notes on payments | Time (hours) | Statutory tax rate    | Tax base         | Total tax rate (% of profit) | Notes on total tax rate |
|----------------------------------|-------------------|-------------------|--------------|-----------------------|------------------|------------------------------|-------------------------|
| Capital gains tax                | 0                 | paid jointly      | 0            | 25%                   | capital gains    | 1.3                          |                         |
| Fuel tax                         | 1                 |                   | 0            | include in fuel price |                  | 1.1                          |                         |
| Road tax                         | 1                 |                   | 0            | various rate          | vehicle weight   | 0.2                          |                         |
| Stamp duty (insurance contracts) | 1                 |                   | 0            | 3%                    | value added      | 0                            |                         |
| Value added tax (VAT)            | 1                 | online filing     | 30           | 21%                   | value added      | 0                            | not included            |
| Tax on check transactions        | 1                 |                   | 0            | 50c per check         | number of checks | 0                            |                         |
| <b>Totals</b>                    | <b>8</b>          |                   | <b>80</b>    |                       |                  | <b>26.4</b>                  |                         |

Source: Doing Business database.

## TRADING ACROSS BORDERS

In today's globalized world, making trade between economies easier is increasingly important for business. Excessive document requirements, burdensome customs procedures, inefficient port operations and inadequate infrastructure all lead to extra costs and delays for exporters and importers, stifling trade potential. Research shows that exporters in developing countries gain more from a 10% drop in their trading costs than from a similar reduction in the tariffs applied to their products in global markets.

### What do the indicators cover?

*Doing Business* measures the time and cost (excluding tariffs and the time and cost for sea transport) associated with exporting and importing a standard shipment of goods by sea transport, and the number of documents necessary to complete the transaction. The indicators cover procedural requirements such as documentation requirements and procedures at customs and other regulatory agencies as well as at the port. They also cover trade logistics, including the time and cost of inland transport to the largest business city. The ranking on the ease of trading across borders is the simple average of the percentile rankings on its component indicators: documents, time and cost to export and import.

To make the data comparable across economies, *Doing Business* uses several assumptions about the business and the traded goods.

The business:

- Is of medium size and employs 60 people.
- Is located in the periurban area of the economy's largest business city.
- Is a private, limited liability company, domestically owned, formally registered and operating under commercial laws and regulations of the economy.

The traded goods:

- Are not hazardous nor do they include military items.

### WHAT THE TRADING ACROSS BORDERS INDICATORS MEASURE

#### Documents required to export and import (number)

- Bank documents
- Customs clearance documents
- Port and terminal handling documents
- Transport documents

#### Time required to export and import (days)

- Obtaining, filling out and submitting all the documents
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- Does not include sea transport time

#### Cost required to export and import (US\$ per container)

- All documentation
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- Official costs only, no bribes

- Do not require refrigeration or any other special environment.
- Do not require any special phytosanitary or environmental safety standards other than accepted international standards.
- Are one of the economy's leading export or import products.
- Are transported in a dry-cargo, 20-foot full container load.

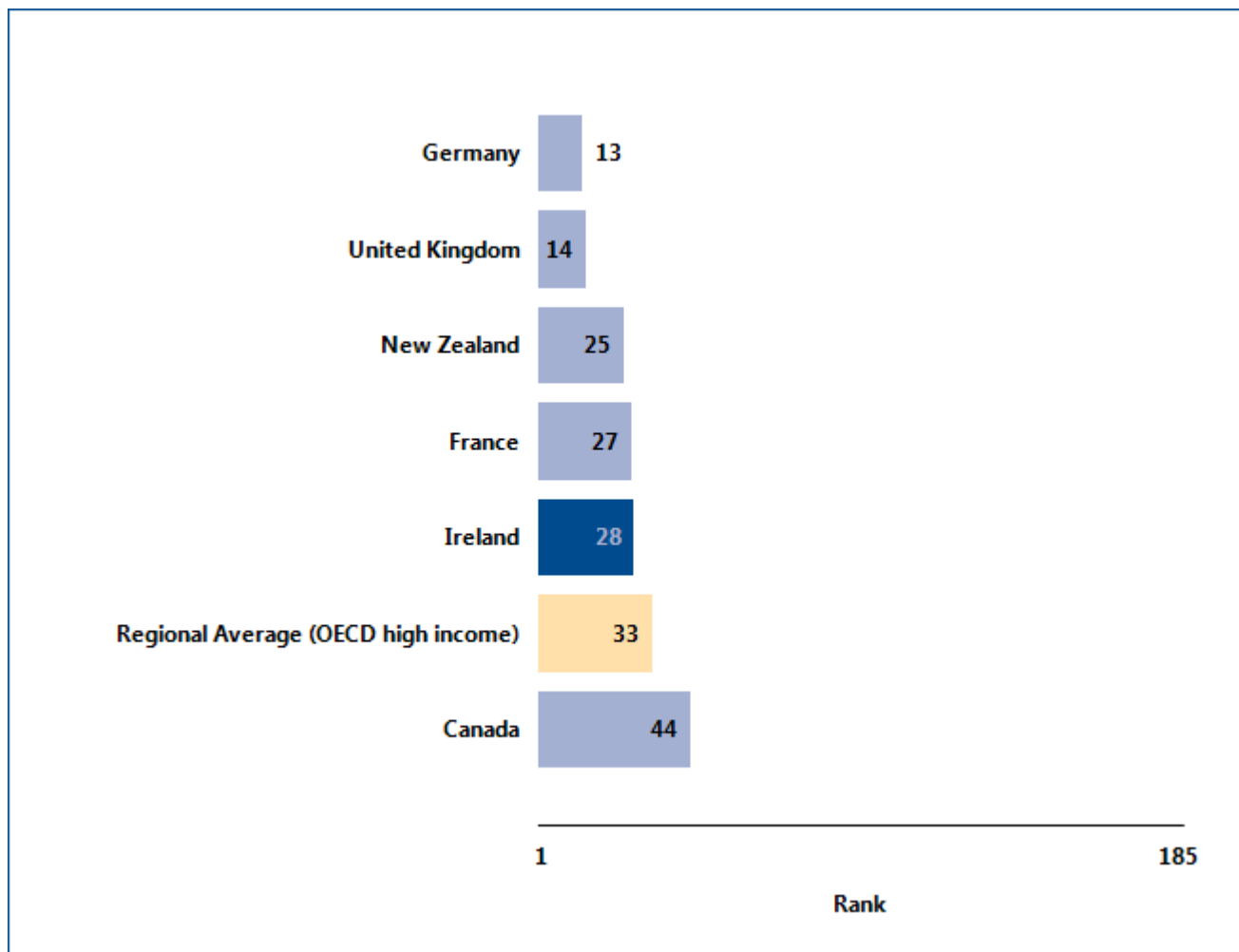
## TRADING ACROSS BORDERS

### Where does the economy stand today?

What does it take to export or import in Ireland? According to data collected by *Doing Business*, exporting a standard container of goods requires 4 documents, takes 7 days and costs \$1135. Importing the same container of goods requires 4 documents, takes 12 days and costs \$1121 (see the summary of procedures and documents at the end of this chapter for details).

Globally, Ireland stands at 28 in the ranking of 185 economies on the ease of trading across borders (figure 9.1). The rankings for comparator economies and the regional average ranking provide other useful information for assessing how easy it is for a business in Ireland to export and import goods.

Figure 9.1 How Ireland and comparator economies rank on the ease of trading across borders



Source: *Doing Business* database.

## TRADING ACROSS BORDERS

### What are the changes over time?

While the most recent *Doing Business* data reflect how easy (or difficult) it is to export or import in Ireland today, data over time show which aspects of the

process have changed—and which have not (table 9.1). That can help identify where the potential for improvement is greatest.

Table 9.1 The ease of trading across borders in Ireland over time  
By *Doing Business* report year

| Indicator                           | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|-------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Rank                                | ..     | ..     | ..     | ..     | ..     | ..     | 23     | 28     |
| Documents to export (number)        | 4      | 4      | 4      | 4      | 4      | 4      | 4      | 4      |
| Time to export (days)               | 7      | 7      | 7      | 7      | 7      | 7      | 7      | 7      |
| Cost to export (US\$ per container) | 1,090  | 1,090  | 1,090  | 1,109  | 1,109  | 1,109  | 1,109  | 1,135  |
| Documents to import (number)        | 4      | 4      | 4      | 4      | 4      | 4      | 4      | 4      |
| Time to import (days)               | 12     | 12     | 12     | 12     | 12     | 12     | 12     | 12     |
| Cost to import (US\$ per container) | 1,139  | 1,139  | 1,139  | 1,121  | 1,121  | 1,121  | 1,121  | 1,121  |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year.

Source: *Doing Business* database.

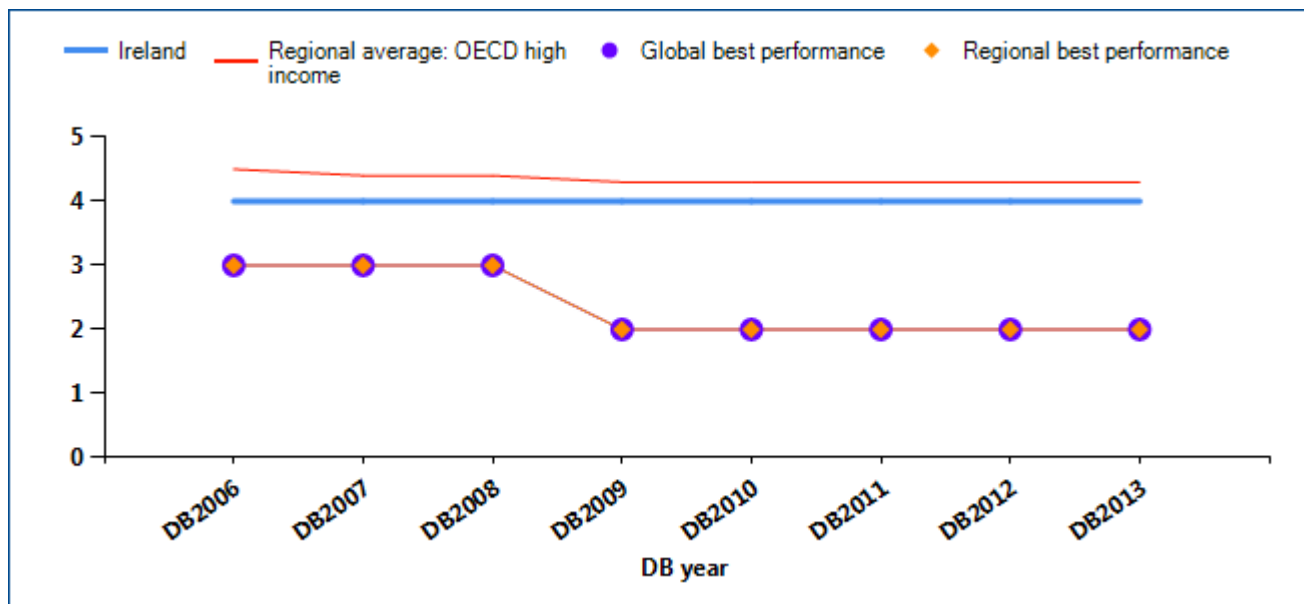
## TRADING ACROSS BORDERS

Equally helpful may be the benchmarks provided by the economies that over time have had the best performance regionally or globally on the documents, time or cost required to export or import (figure 9.2).

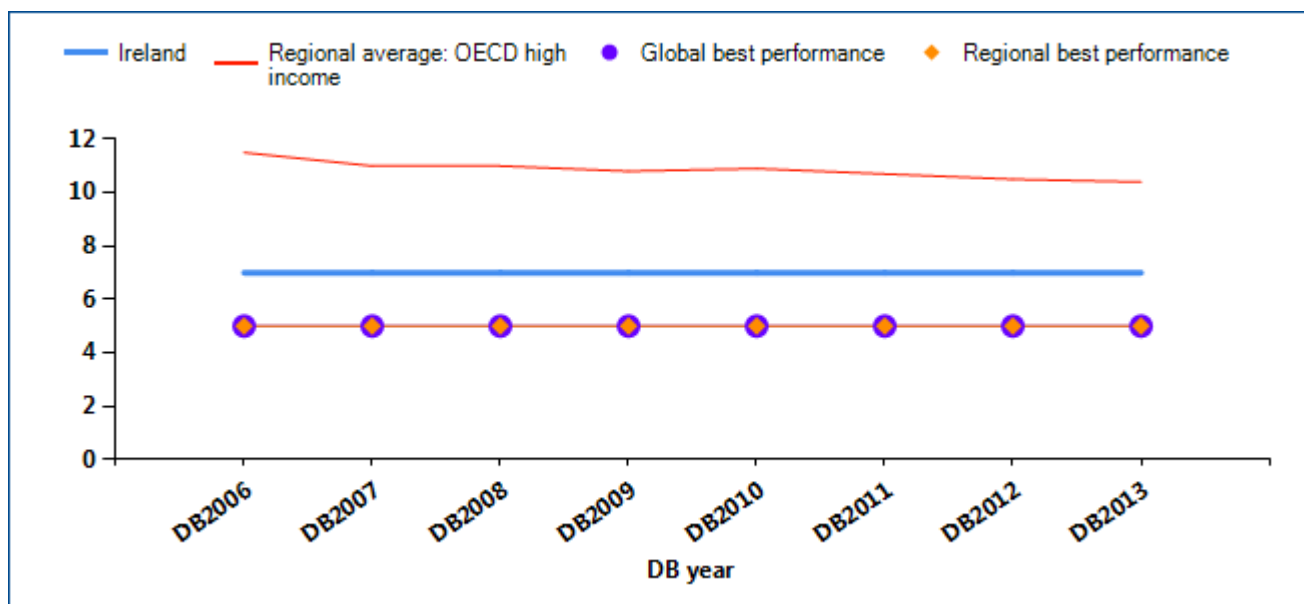
These benchmarks help show what is possible in making it easier to trade across borders. And changes in regional averages can show where Ireland is keeping up—and where it is falling behind.

Figure 9.2 Has trading across borders become easier over time?

### Documents to export (number)



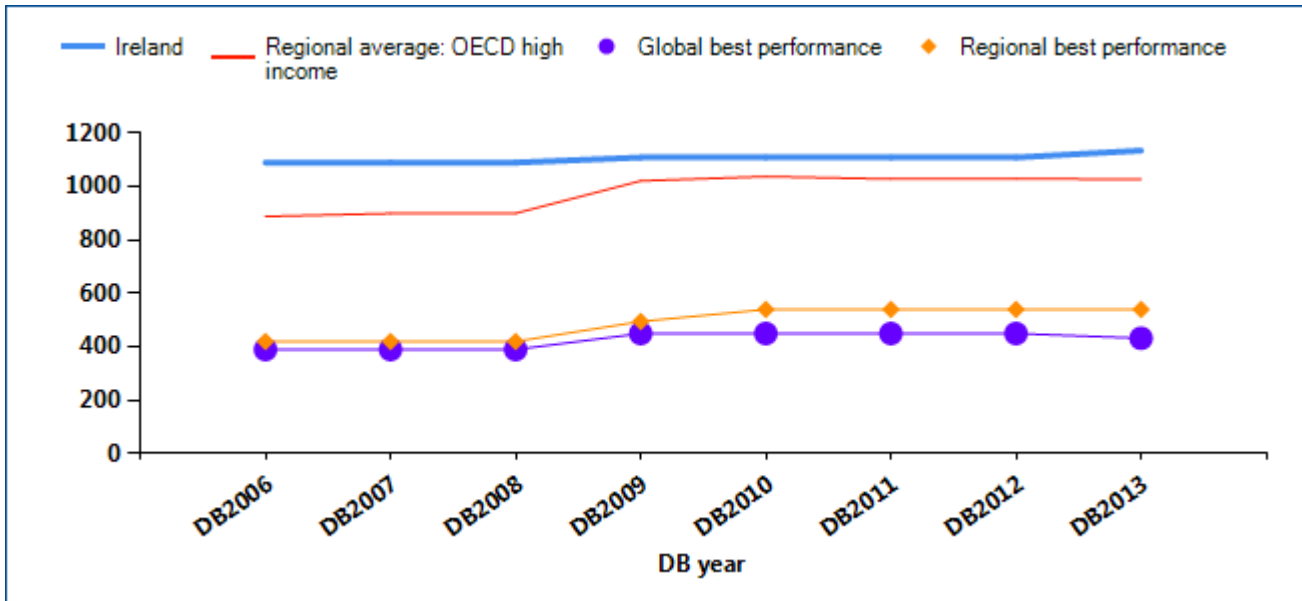
### Time to export (days)



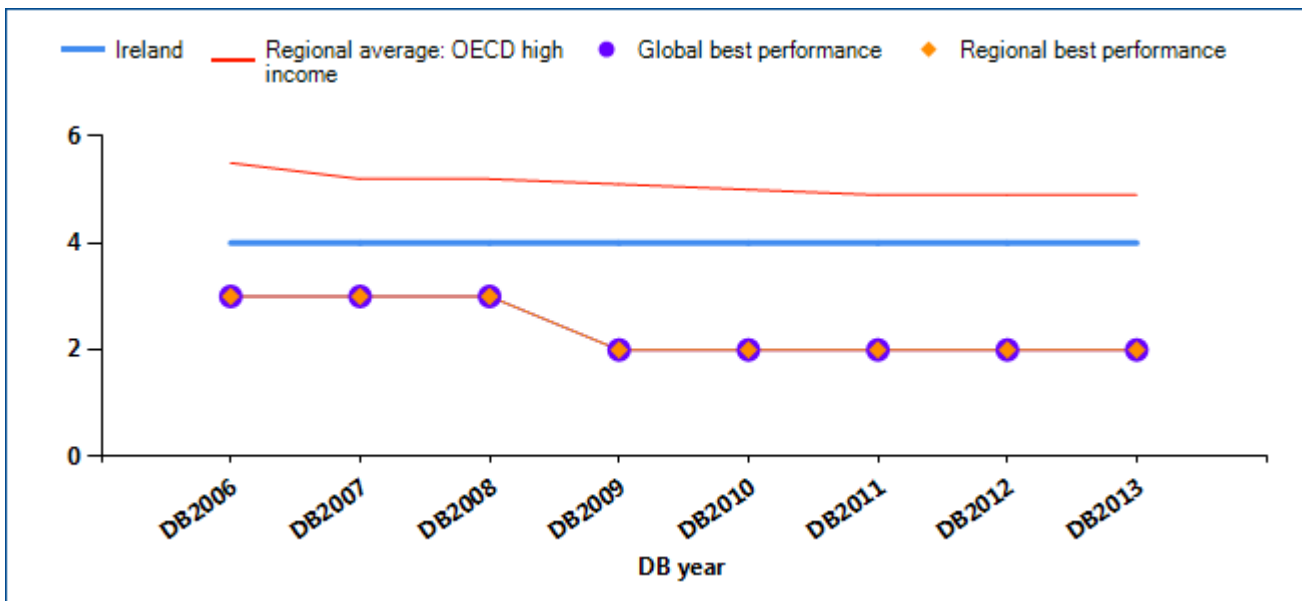


## TRADING ACROSS BORDERS

### Cost to export (US\$ per container)

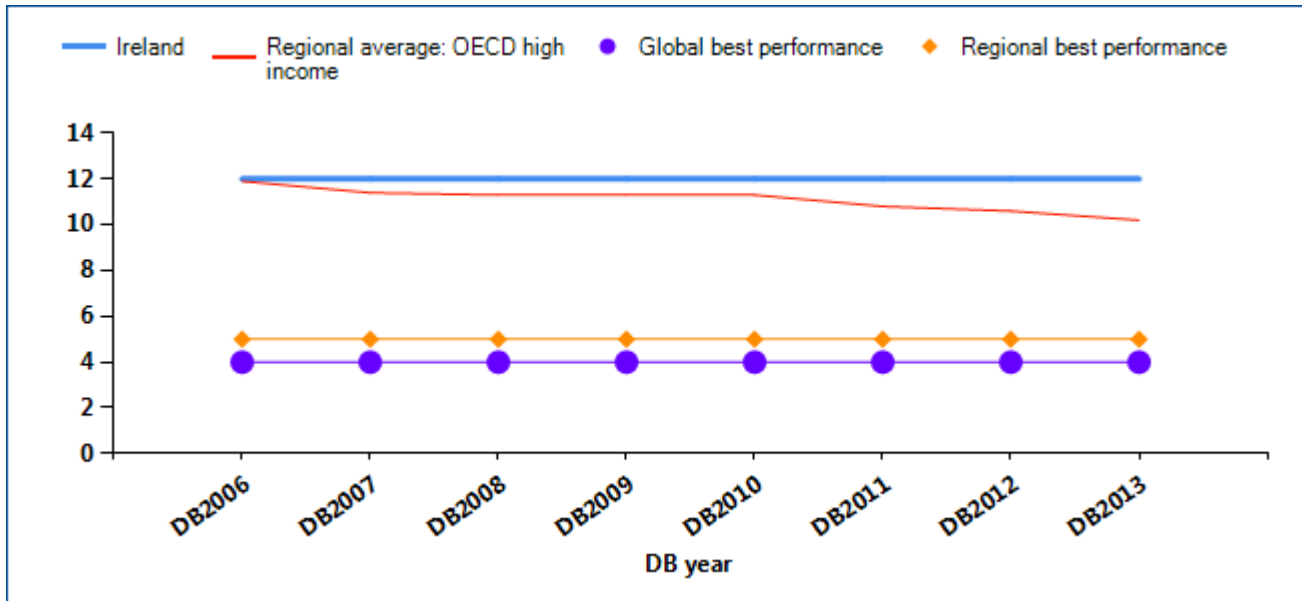


### Documents to import (number)

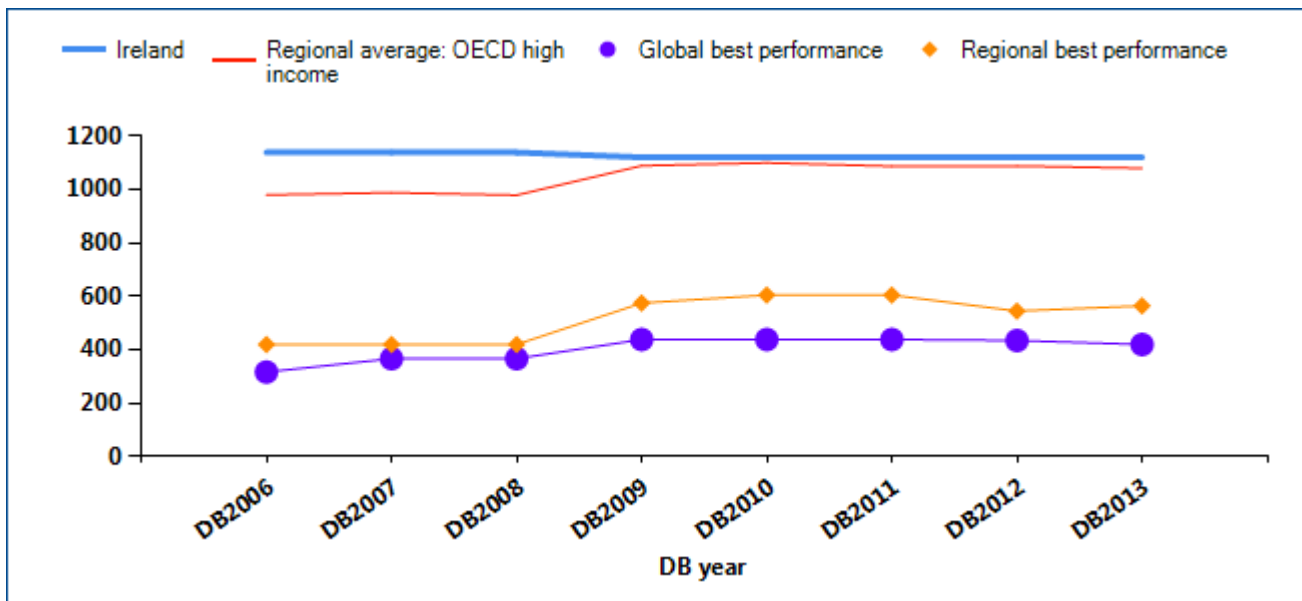


## TRADING ACROSS BORDERS

### Time to import (days)



### Cost to import (US\$ per container)



Source: Doing Business database.

## TRADING ACROSS BORDERS

In economies around the world, trading across borders as measured by *Doing Business* has become faster and easier over the years. Governments have introduced tools to facilitate trade—including single windows, risk-based inspections and electronic data interchange

systems. These changes help improve the trading environment and boost firms' international competitiveness. What trade reforms has *Doing Business* recorded in Ireland (table 9.2)?

Table 9.2 How has Ireland made trading across borders easier—or not?  
By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business. |
| <b>DB2009</b> | No reform as measured by Doing Business. |
| <b>DB2010</b> | No reform as measured by Doing Business. |
| <b>DB2011</b> | No reform as measured by Doing Business. |
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

*Note:* For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

*Source:* *Doing Business* database.

## TRADING ACROSS BORDERS

### What are the details?

The indicators reported here for Ireland are based on a set of specific procedural requirements for trading a standard shipment of goods by ocean transport (see the section in this chapter on what the indicators cover). Information on the procedures as well as the required documents and the time and cost to complete each procedure is collected from local freight forwarders, shipping lines, customs brokers, port officials and banks.

#### LOCATION OF STANDARDIZED COMPANY

**City: Dublin**

The procedural requirements, and the associated time and cost, for exporting and importing a standard shipment of goods are listed in the summary below, along with the required documents.

#### Summary of procedures and documents for trading across borders in Ireland

| Indicator                                  | Ireland | OECD high income average | OECD high income average |
|--|---------|--------------------------|--------------------------|
| <b>Documents to export (number)</b>        | 4       |                          | 4                        |
| <b>Time to export (days)</b>               | 7       |                          | 10                       |
| <b>Cost to export (US\$ per container)</b> | 1,135   |                          | 1,028                    |
| <b>Documents to import (number)</b>        | 4       |                          | 5                        |
| <b>Time to import (days)</b>               | 12      |                          | 10                       |
| <b>Cost to import (US\$ per container)</b> | 1,121   |                          | 1,080                    |

*Note:* In cases where an economy's regional classification is "OECD high income," regional averages above are only displayed once.

| Procedures to export                    | Time (days) | Cost (US\$) |
|---|-------------|-------------|
| Documents preparation                   | 4           | 185         |
| Customs clearance and technical control | 1           | 185         |
| Ports and terminal handling             | 1           | 220         |
| Inland transportation and handling      | 1           | 545         |
| Totals                                  | 7           | 1,135       |

| Procedures to import                    | Time (days) | Cost (US\$) |
|---|-------------|-------------|
| Documents preparation                   | 5           | 165         |
| Customs clearance and technical control | 2           | 70          |

| Procedures to import               | Time (days) | Cost (US\$) |
|------------------------------------|-------------|-------------|
| Ports and terminal handling        | 2           | 253         |
| Inland transportation and handling | 3           | 633         |
| Totals                             | 12          | 1,121       |

| Documents to export        |
|----------------------------|
| Bill of lading             |
| Commercial Invoice         |
| Customs export declaration |
| Packing list               |

| Documents to import        |
|----------------------------|
| Bill of lading             |
| Commercial invoice         |
| Customs import declaration |
| Packing list               |

Source: *Doing Business* database.

## ENFORCING CONTRACTS

Well-functioning courts help businesses expand their network and markets. Without effective contract enforcement, people might well do business only with family, friends and others with whom they have established relationships. Where contract enforcement is efficient, firms are more likely to engage with new borrowers or customers, and they have greater access to credit.

### What do the indicators cover?

*Doing Business* measures the efficiency of the judicial system in resolving a commercial dispute before local courts. Following the step-by-step evolution of a standardized case study, it collects data relating to the time, cost and procedural complexity of resolving a commercial lawsuit. The ranking on the ease of enforcing contracts is the simple average of the percentile rankings on its component indicators: procedures, time and cost.

The dispute in the case study involves the breach of a sales contract between 2 domestic businesses. The case study assumes that the court hears an expert on the quality of the goods in dispute. This distinguishes the case from simple debt enforcement. To make the data comparable across economies, *Doing Business* uses several assumptions about the case:

- The seller and buyer are located in the economy's largest business city.
- The buyer orders custom-made goods, then fails to pay.
- The seller sues the buyer before a competent court.
- The value of the claim is 200% of income per capita.
- The seller requests a pretrial attachment to secure the claim.

### WHAT THE ENFORCING CONTRACTS

#### INDICATORS MEASURE

#### Procedures to enforce a contract through the courts (number)

Any interaction between the parties in a commercial dispute, or between them and the judge or court officer

Steps to file and serve the case

Steps for trial and judgment

Steps to enforce the judgment

#### Time required to complete procedures (calendar days)

Time to file and serve the case

Time for trial and obtaining judgment

Time to enforce the judgment

#### Cost required to complete procedures (% of claim)

No bribes

Average attorney fees

Court costs

Enforcement costs

- The dispute on the quality of the goods requires an expert opinion.
- The judge decides in favor of the seller; there is no appeal.
- The seller enforces the judgment through a public sale of the buyer's movable assets.

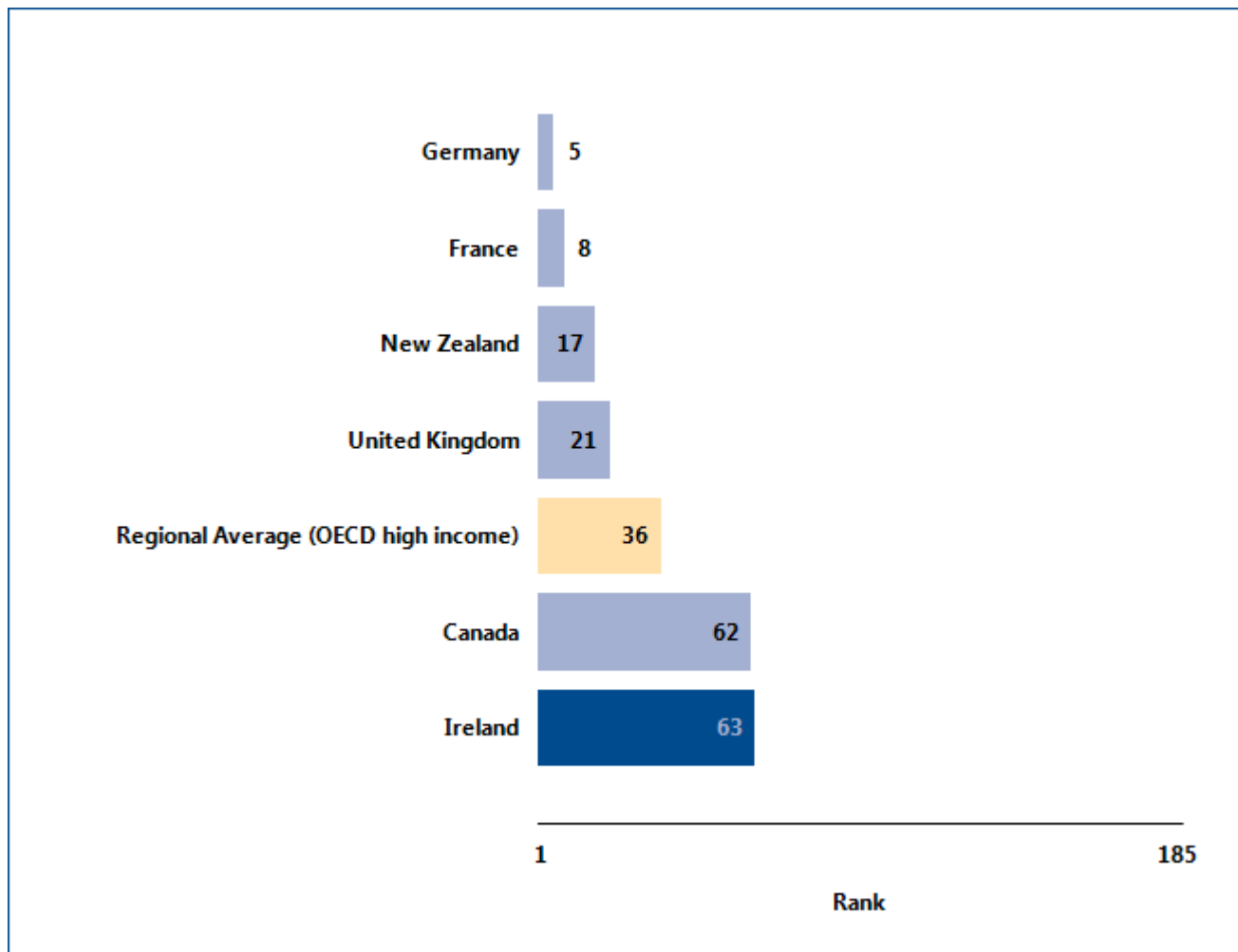
## ENFORCING CONTRACTS

### Where does the economy stand today?

How efficient is the process of resolving a commercial dispute through the courts in Ireland? According to data collected by *Doing Business*, enforcing a contract takes 650 days, costs 26.9% of the value of the claim and requires 21 procedures (see the summary at the end of this chapter for details).

Globally, Ireland stands at 63 in the ranking of 185 economies on the ease of enforcing contracts (figure 10.1). The rankings for comparator economies and the regional average ranking provide other useful benchmarks for assessing the efficiency of contract enforcement in Ireland.

Figure 10.1 How Ireland and comparator economies rank on the ease of enforcing contracts



Source: *Doing Business* database.

## ENFORCING CONTRACTS

### What are the changes over time?

While the most recent *Doing Business* data reflect how easy (or difficult) it is to enforce a contract in Ireland today, data on the underlying indicators over time help

identify which areas have changed and where the potential for improvement is greatest (table 10.1).

Table 10.1 The ease of enforcing contracts in Ireland over time  
By *Doing Business* report year

| Indicator                  | DB2004 | DB2005 | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Rank</b>                | ..     | ..     | ..     | ..     | ..     | ..     | ..     | ..     | 62     | 63     |
| <b>Time (days)</b>         | 515    | 515    | 515    | 515    | 515    | 515    | 515    | 515    | 650    | 650    |
| <b>Cost (% of claim)</b>   | 26.9   | 26.9   | 26.9   | 26.9   | 26.9   | 26.9   | 26.9   | 26.9   | 26.9   | 26.9   |
| <b>Procedures (number)</b> | 23     | 23     | 22     | 21     | 21     | 21     | 21     | 21     | 21     | 21     |

*Note:* n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year.

*Source:* *Doing Business* database.



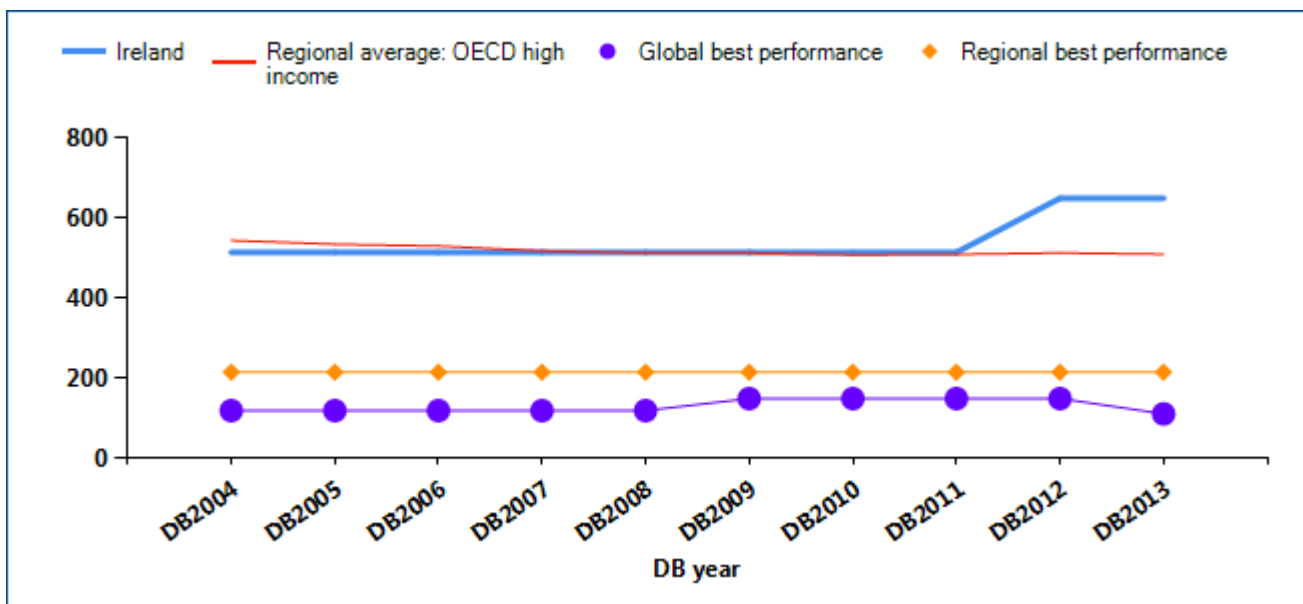
## ENFORCING CONTRACTS

Equally helpful may be the benchmarks provided by the economies that over time have had the best performance regionally or globally on the number of steps, time or cost required to enforce a contract through the courts (figure 10.2). These benchmarks

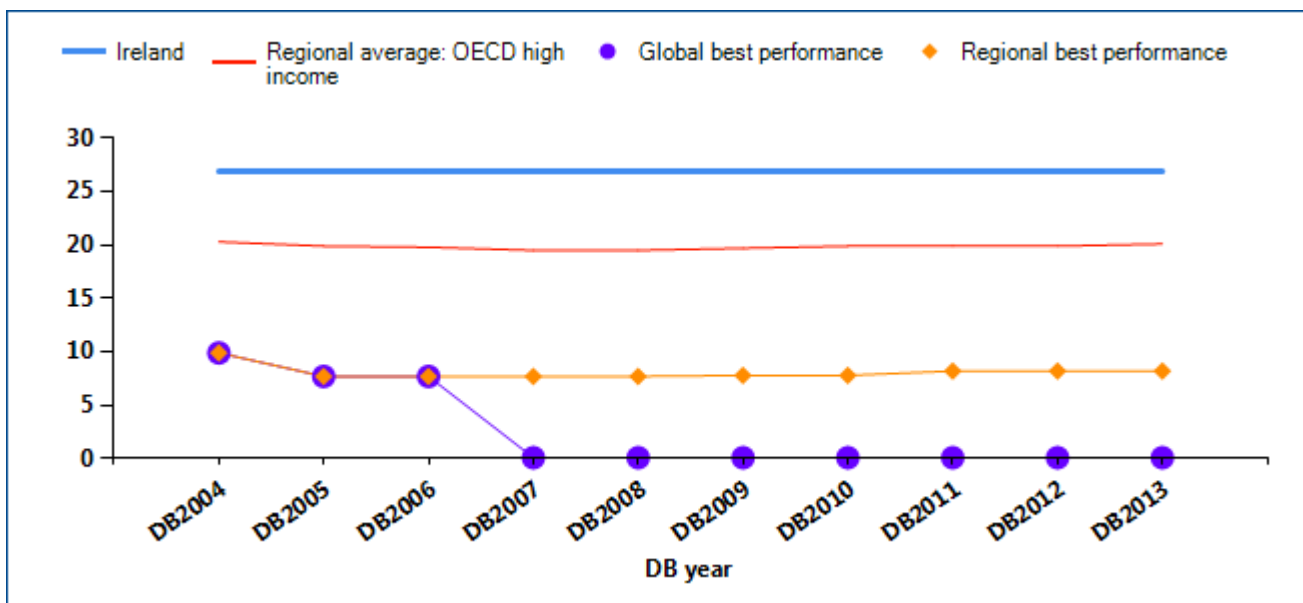
help show what is possible in improving the efficiency of contract enforcement. And changes in regional averages can show where Ireland is keeping up—and where it is falling behind.

Figure 10.2 Has enforcing contracts become easier over time?

### Time (days)

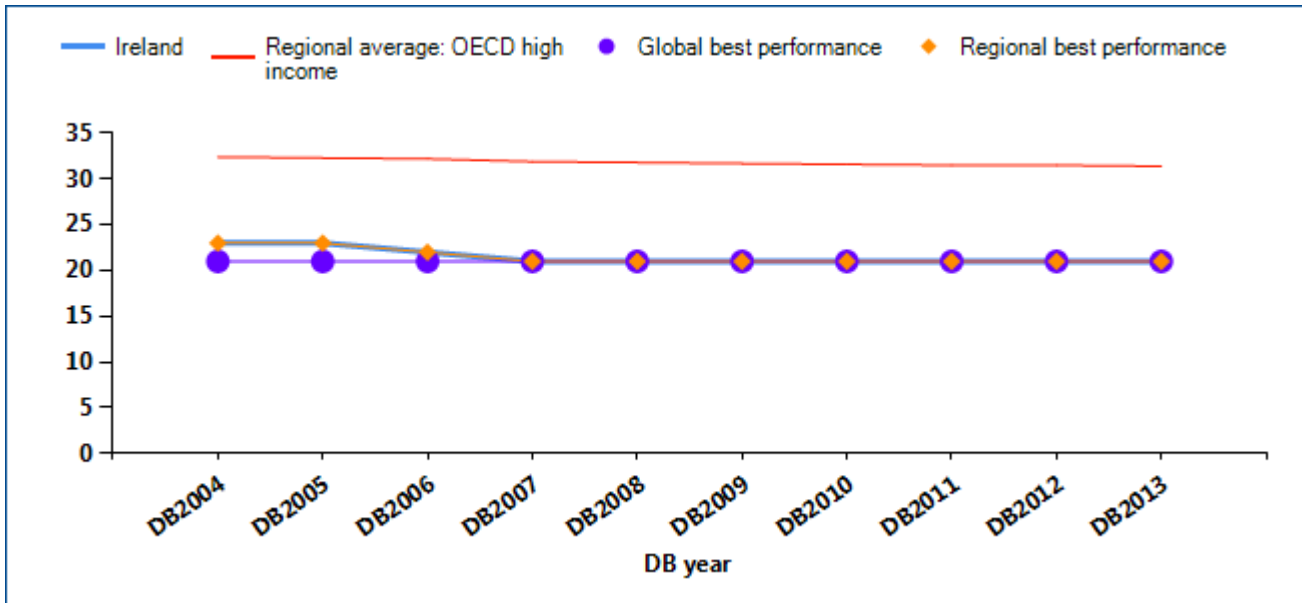


### Cost (% of claim)



## ENFORCING CONTRACTS

### Procedures (number)



Source: Doing Business database.

## ENFORCING CONTRACTS

Economies in all regions have improved contract enforcement in recent years. A judiciary can be improved in different ways. Higher-income economies tend to look for ways to enhance efficiency by introducing new technology. Lower-income economies

often work on reducing backlogs by introducing periodic reviews to clear inactive cases from the docket and by making procedures faster. What reforms making it easier (or more difficult) to enforce contracts has *Doing Business* recorded in Ireland (table 10.2)?

Table 10.2 How has Ireland made enforcing contracts easier—or not?

By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business. |
| <b>DB2009</b> | No reform as measured by Doing Business. |
| <b>DB2010</b> | No reform as measured by Doing Business. |
| <b>DB2011</b> | No reform as measured by Doing Business. |
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

Note: For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

Source: *Doing Business* database.

## ENFORCING CONTRACTS

### What are the details?

The indicators reported here for Ireland are based on a set of specific procedural steps required to resolve a standardized commercial dispute through the courts (see the section in this chapter on what the indicators cover). These procedures, and the time and cost of completing them, are identified through study of the codes of civil procedure and other court regulations, as well as through surveys completed by local litigation lawyers (and, in a quarter of the economies covered by *Doing Business*, by judges as well).

#### COMPETENT COURT

**City:** **Dublin**

The procedures for resolving a commercial lawsuit, and the associated time and cost, are listed in the summary below.

#### Summary of procedures for enforcing a contract in Ireland—and the time and cost

| Indicator                            | Ireland | OECD high income average | OECD high income average |
|--------------------------------------|---------|--------------------------|--------------------------|
| <b>Time (days)</b>                   | 650     | 510                      | 510                      |
| <b>Filing and service</b>            | 60      |                          |                          |
| <b>Trial and judgment</b>            | 500     |                          |                          |
| <b>Enforcement of judgment</b>       | 90      |                          |                          |
| <b>Cost (% of claim)</b>             | 26.9    | 20.1                     | 20.1                     |
| <b>Attorney cost (% of claim)</b>    | 18.8    |                          |                          |
| <b>Court cost (% of claim)</b>       | 2.3     |                          |                          |
| <b>Enforcement Cost (% of claim)</b> | 5.8     |                          |                          |
| <b>Procedures (number)</b>           | 21      | 31                       | 31                       |

*Note:* In cases where an economy's regional classification is "OECD high income," regional averages above are only displayed once.

## ENFORCING CONTRACTS

| No. | Procedure  |
|-----|--|
|     | <b>Filing and service:</b>   |
| 1   | <b>Plaintiff requests payment:</b> Plaintiff or his lawyer asks Defendant orally or in writing to comply with the contract.  |
| 2   | <b>Plaintiff's hiring of lawyer:</b> Plaintiff hires a lawyer to represent him before the court.   |
| *   | <b>Plaintiff's filing of summons and complaint:</b> Plaintiff files his summons and complaint with the court, orally or in writing.  |
| *   | <b>Plaintiff's payment of court fees:</b> Plaintiff pays court duties, stamp duties, or any other type of court fee.   |
| 3   | <b>Registration of court case:</b> The court administration registers the lawsuit or court case. This includes assigning a reference number to the lawsuit or court case.  |
| *   | <b>Arrangements for physical delivery of summons and complaint:</b> Plaintiff takes whatever steps are necessary to arrange for physical service of process on Defendant, such as instructing a court officer or a (private) bailiff.  |
| *   | <b>Mailing of summons and complaint:</b> Court or process server, including (private) bailiff, mails summons and complaint to Defendant.   |
| *   | <b>Application for pre-judgment attachment:</b> Plaintiff submits an application in writing for the attachment of Defendant's property prior to judgment. (see assumption 5)   |
| *   | <b>Decision on pre-judgment attachment:</b> The judge decides whether to grant Plaintiff's request for pre-judgment attachment of Defendant's property and notifies Plaintiff and Defendant of the decision. This step may include requesting that Plaintiff submit guarantees or bonds to secure Defendant                          |
| 4   | <b>Pre-judgment attachment.:</b> Defendant's property is attached prior to judgment. Attachment is either physical or achieved by registering, marking, debiting or separating assets. (see assumption 5)  |
|     | <b>Trial and judgment:</b>   |
| 5   | <b>Defendant's filing of defense or answer to Plaintiff's claim:</b> Defendant files a written pleading which includes his defense or answer on the merits of the case. Defendant's written answer may or may not include witness statements, expert statements, the documents Defendant relies on as evidence and the legal authori |
| 6   | <b>Adjournments:</b> Court procedure is delayed because one or both parties request and obtain an adjournment to submit written pleadings.   |
| *   | <b>Discovery requests:</b> Plaintiff and Defendant make requests for the disclosure of documents, attempting to force the other party to reveal potentially detrimental documents.   |
| 7   | <b>Discovery disputes:</b> Following a request for discovery of documentary evidence, the other party disputes the request and calls upon the judge to decide the issue.   |
| *   | <b>Setting of date(s) for oral hearing or trial:</b> The judge sets the date(s) for the oral hearing or trial.   |
| *   | <b>List of (expert) witnesses:</b> The parties file a list of (expert) witnesses with the court. (see assumption 6-a)  |
| 8   | <b>Trial (prevalent in common law):</b> The parties argue the merits of the case at (an) oral session(s) before the court. Witnesses and expert witnesses are questioned and cross-examined during trial.  |

| No. | Procedure   |
|-----|---|
| *   | <b>Final arguments:</b> The parties present their final factual and legal arguments to the court either by oral presentation or by a written submission.  |
| 9   | <b>Notification of judgment in court:</b> The parties are notified of the judgment at a court hearing.  |
| 10  | <b>Notification of Defendant of judgment:</b> Plaintiff or court formally notifies the Defendant of the judgment. The appeal period starts to run the day the Defendant is formally notified of the judgment.                                 |
| 11  | <b>Appeal period:</b> By law, Defendant has the opportunity to appeal the judgment during a period specified in the law. Defendant decides not to appeal. Judgment becomes final the day the appeal period ends.                              |
| 12  | <b>Reimbursement by Defendant of Plaintiff's court fees:</b> The judgment obliges Defendant to reimburse Plaintiff for the court fees Plaintiff has advanced, because Defendant has lost the case.  |
|     | <b>Enforcement of judgment:</b>   |
| *   | <b>Plaintiff's hiring of lawyer:</b> Plaintiff hires a lawyer to enforce the judgment or continues to be represented by a lawyer during the enforcement of judgment phase.  |
| 13  | <b>Plaintiff's approaching of court enforcement officer or (private) bailiff to enforce the judgment:</b> To enforce the judgment, Plaintiff approaches a court enforcement officer such as a court bailiff or sheriff, or a private bailiff. |
| *   | <b>Plaintiff's request for enforcement order:</b> Plaintiff applies to the court to obtain the enforcement order ('seal' on judgment).  |
| 14  | <b>Plaintiff's advancement of enforcement fees:</b> Plaintiff pays the fees related to the enforcement of the judgment.   |
| 15  | <b>Attachment of enforcement order to judgment:</b> The judge attaches the enforcement order ('seal') to the judgment.  |
| *   | <b>Delivery of enforcement order:</b> The court's enforcement order is delivered to a court enforcement officer or a (private) bailiff.   |
| 16  | <b>Plaintiff's identification of Defendant's assets for attachment:</b> Plaintiff identifies Defendant's assets for attachment.   |
| 17  | <b>Attachment:</b> Defendant's movable goods are attached (physically or by registering, marking or separating assets).   |
| 18  | <b>Call for public auction:</b> The judge calls a public auction by, for example, advertising or publication in the newspapers.   |
| 19  | <b>Sale through public auction:</b> The Defendant's movable property is sold at public auction.   |
| *   | <b>Direct sale:</b> Defendant's property is sold but not through a public auction. (assumption 9 is disregarded here)   |
| 20  | <b>Distribution of proceeds:</b> The proceeds of the public auction are distributed to various creditors (including Plaintiff), according to the rules of priority.   |
| 21  | <b>Reimbursement of Plaintiff's enforcement fees:</b> Defendant reimburses Plaintiff's enforcement fees which Plaintiff had advanced previously.  |
| 22  | <b>Payment:</b> Court orders that the proceeds of the public auction or the direct sale be delivered to Plaintiff.  |

\* Takes place simultaneously with another procedure.

Source: *Doing Business* database.

## RESOLVING INSOLVENCY

A robust bankruptcy system functions as a filter, ensuring the survival of economically efficient companies and reallocating the resources of inefficient ones. Fast and cheap insolvency proceedings result in the speedy return of businesses to normal operation and increase returns to creditors. By improving the expectations of creditors and debtors about the outcome of insolvency proceedings, well-functioning insolvency systems can facilitate access to finance, save more viable businesses and thereby improve growth and sustainability in the economy overall.

### What do the indicators cover?

*Doing Business* studies the time, cost and outcome of insolvency proceedings involving domestic entities. It does not measure insolvency proceedings of individuals and financial institutions. The data are derived from survey responses by local insolvency practitioners and verified through a study of laws and regulations as well as public information on bankruptcy systems.

The ranking on the ease of resolving insolvency is based on the recovery rate, which is recorded as cents on the dollar recouped by creditors through reorganization, liquidation or debt enforcement (foreclosure) proceedings. The recovery rate is a function of time, cost and other factors, such as lending rate and the likelihood of the company continuing to operate.

To make the data comparable across economies, *Doing Business* uses several assumptions about the business and the case. It assumes that the company:

- Is a domestically owned, limited liability company operating a hotel.
- Operates in the economy's largest business city.

### WHAT THE RESOLVING INSOLVENCY INDICATORS MEASURE

#### Time required to recover debt (years)

Measured in calendar years

Appeals and requests for extension are included

#### Cost required to recover debt (% of debtor's estate)

Measured as percentage of estate value

Court fees

Fees of insolvency administrators

Lawyers' fees

Assessors' and auctioneers' fees

Other related fees

#### Recovery rate for creditors (cents on the dollar)

Measures the cents on the dollar recovered by creditors

Present value of debt recovered

Official costs of the insolvency proceedings are deducted

Depreciation of furniture is taken into account

Outcome for the business (survival or not) affects the maximum value that can be recovered

- Has 201 employees, 1 main secured creditor and 50 unsecured creditors.
- Has a higher value as a going concern—and the efficient outcome is either reorganization or sale as a going concern, not piecemeal liquidation.

## RESOLVING INSOLVENCY

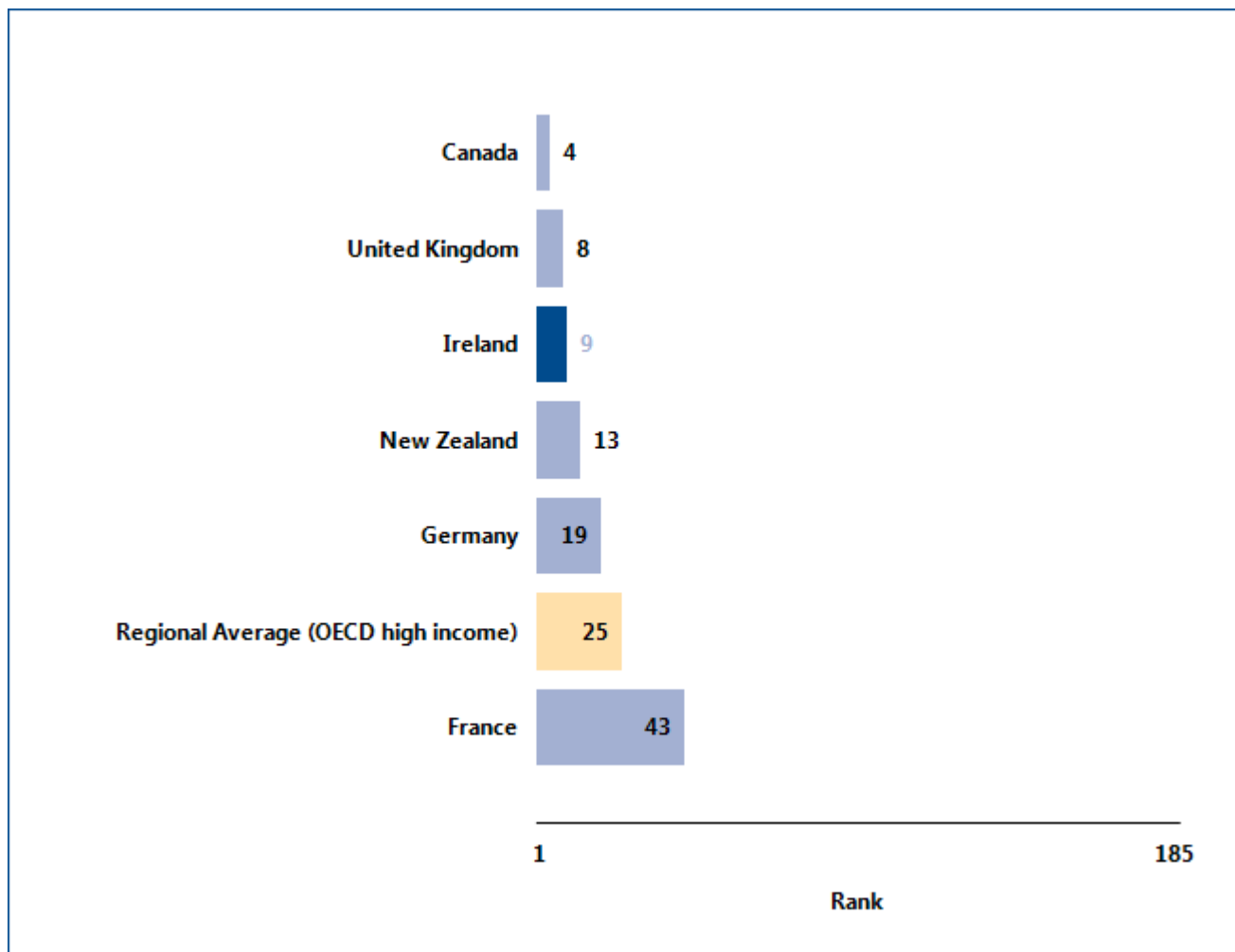
### Where does the economy stand today?

Speed, low costs and continuation of viable businesses characterize the top-performing economies. How efficient are insolvency proceedings in Ireland? According to data collected by *Doing Business*, resolving insolvency takes 0.4 years on average and costs 9% of the debtor’s estate, with the most likely outcome being that the company will be sold as going

concern. The average recovery rate is 87.5 cents on the dollar.

Globally, Ireland stands at 9 in the ranking of 185 economies on the ease of resolving insolvency (figure 11.1). The rankings for comparator economies and the regional average ranking provide other useful benchmarks for assessing the efficiency of insolvency proceedings in Ireland.

Figure 11.1 How Ireland and comparator economies rank on the ease of resolving insolvency



Source: *Doing Business* database.



## RESOLVING INSOLVENCY

### What are the changes over time?

While the most recent *Doing Business* data reflect the efficiency of insolvency proceedings in Ireland today, data over time show where the efficiency has changed—and where it has not (table 11.1). That can help identify where the potential for improvement is greatest.

Table 11.1 The ease of resolving insolvency in Ireland over time

By *Doing Business* report year

| Indicator                                  | DB2004 | DB2005 | DB2006 | DB2007 | DB2008 | DB2009 | DB2010 | DB2011 | DB2012 | DB2013 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Rank</b>                                | ..     | ..     | ..     | ..     | ..     | ..     | ..     | ..     | 10     | 9      |
| <b>Time (years)</b>                        | 0.4    | 0.4    | 0.4    | 0.4    | 0.4    | 0.4    | 0.4    | 0.4    | 0.4    | 0.4    |
| <b>Cost (% of estate)</b>                  | 9      | 9      | 9      | 9      | 9      | 9      | 9      | 9      | 9      | 9      |
| <b>Recovery rate (cents on the dollar)</b> | 87.7   | 87.9   | 88.0   | 87.9   | 87.1   | 86.6   | 86.6   | 87.4   | 86.9   | 87.5   |

Note: n.a. = not applicable (the economy was not included in *Doing Business* for that year). DB2012 rankings shown are not last year's published rankings but comparable rankings for DB2012 that capture the effects of such factors as data corrections and the addition of 2 economies (Barbados and Malta) to the sample this year. "No practice" indicates that in each of the previous 5 years the economy had no cases involving a judicial reorganization, judicial liquidation or debt enforcement procedure (foreclosure). This means that creditors are unlikely to recover their money through a formal legal process (in or out of court). The recovery rate for "no practice" economies is 0.

Source: *Doing Business* database.

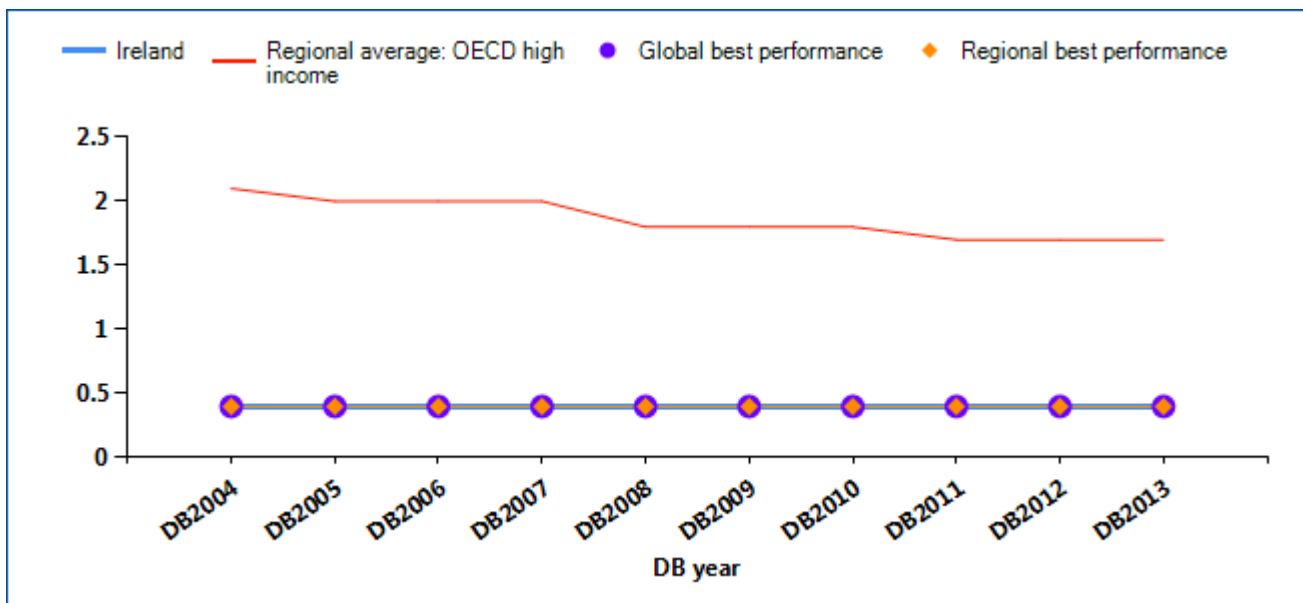
## RESOLVING INSOLVENCY

Equally helpful may be the benchmarks provided by the economies that over time have had the best performance regionally or globally on the time or cost of insolvency proceedings or on the recovery rate (figure 11.2). These benchmarks help show what is

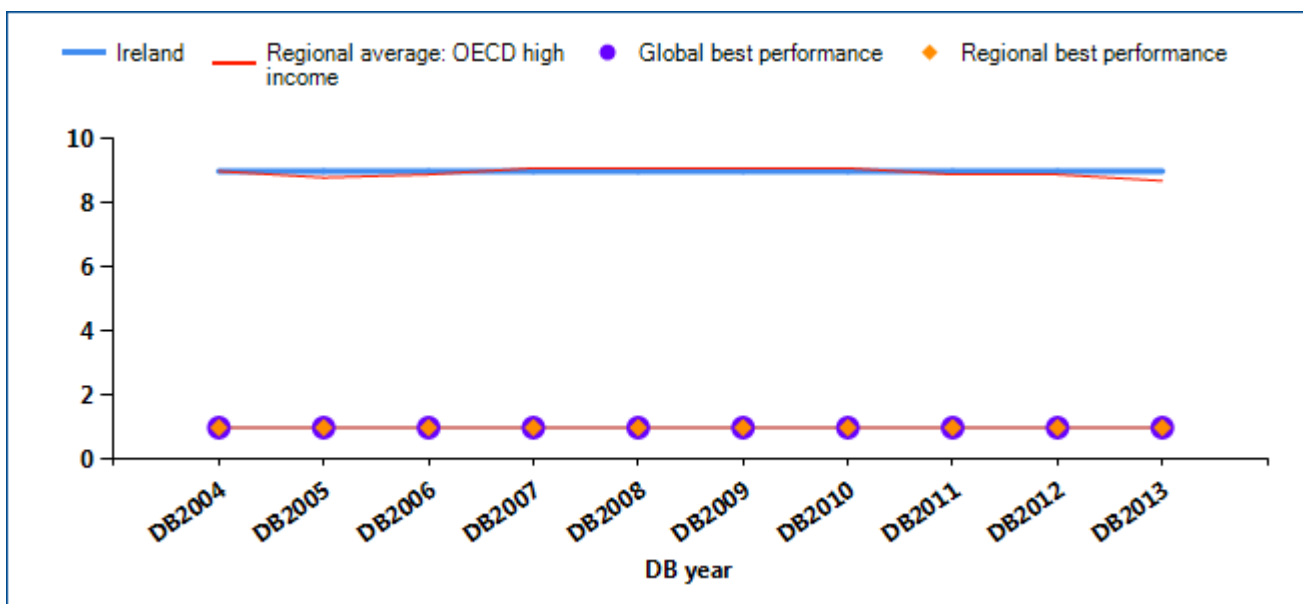
possible in improving the efficiency of insolvency proceedings. And changes in regional averages can show where Ireland is keeping up—and where it is falling behind.

Figure 11.2 Has resolving insolvency become easier over time?

### Time (years)

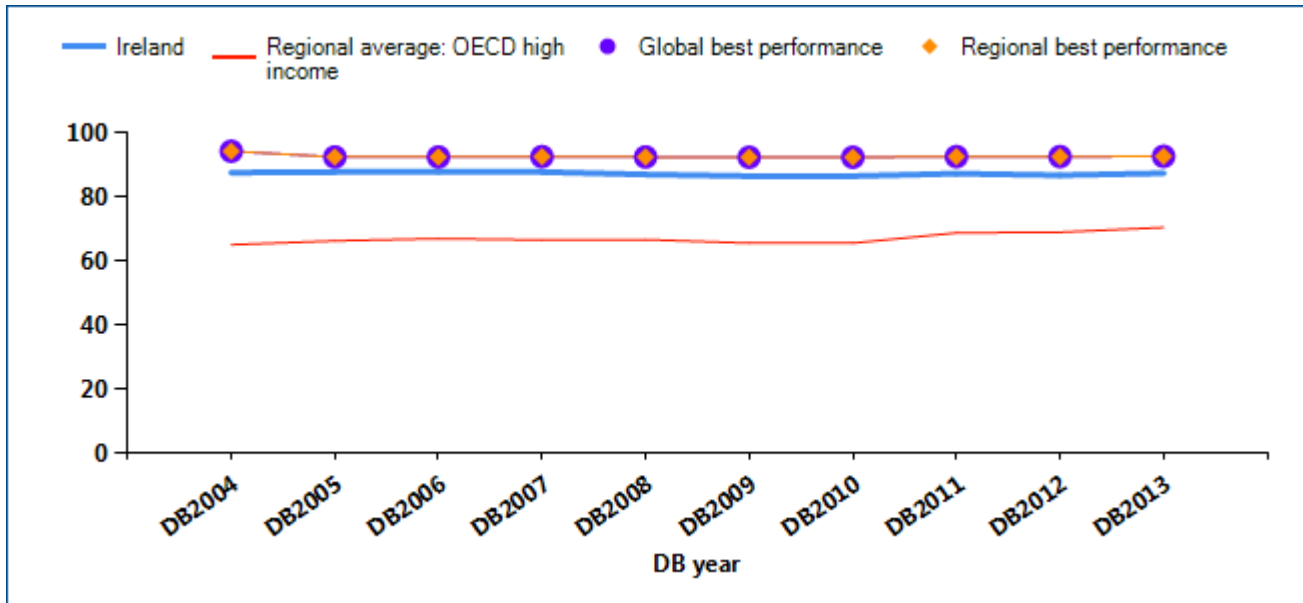


### Cost (% of estate)



## RESOLVING INSOLVENCY

### Recovery rate (cents on the dollar)



Note: Regional averages on time and cost exclude economies with a “no practice” mark.

Source: Doing Business database.

## RESOLVING INSOLVENCY

A well-balanced bankruptcy system distinguishes companies that are financially distressed but economically viable from inefficient companies that should be liquidated. But in some insolvency systems even viable businesses are liquidated. This is starting to

change. Many recent reforms of bankruptcy laws have been aimed at helping more of the viable businesses survive. What insolvency reforms has *Doing Business* recorded in Ireland (table 11.2)?

Table 11.2 How has Ireland made resolving insolvency easier—or not?

By *Doing Business* report year

| DB year       | Reform                                   |
|---------------|--|
| <b>DB2008</b> | No reform as measured by Doing Business. |
| <b>DB2009</b> | No reform as measured by Doing Business. |
| <b>DB2010</b> | No reform as measured by Doing Business. |
| <b>DB2011</b> | No reform as measured by Doing Business. |
| <b>DB2012</b> | No reform as measured by Doing Business. |
| <b>DB2013</b> | No reform as measured by Doing Business. |

Note: For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at <http://www.doingbusiness.org>.

Source: *Doing Business* database.

## EMPLOYING WORKERS

*Doing Business* measures flexibility in the regulation of employment, specifically as it affects the hiring and redundancy of workers and the rigidity of working hours. From 2007 to 2011 improvements were made to align the methodology for the employing workers indicators with the letter and spirit of the International Labour Organization (ILO) conventions. Only 4 of the 188 ILO conventions cover areas measured by *Doing Business*: employee termination, weekend work, holiday with pay and night work. The *Doing Business* methodology is fully consistent with these 4 conventions. The ILO conventions covering areas related to the employing workers indicators do not include the ILO core labor standards—8 conventions covering the right to collective bargaining, the elimination of forced labor, the abolition of child labor and equitable treatment in employment practices.

Between 2009 and 2011 the World Bank Group worked with a consultative group—including labor lawyers, employer and employee representatives, and experts from the ILO, the Organisation for Economic Co-operation and Development, civil society and the private sector—to review the employing workers methodology and explore future areas of research.

A full report with the conclusions of the consultative group is available at <http://www.doingbusiness.org/methodology/employing-workers>.

*Doing Business 2013* does not present rankings of economies on the employing workers indicators or include the topic in the aggregate ranking on the ease of doing business. The report does present the data on the employing workers indicators in an annex. Detailed data collected on labor regulations are available on the *Doing Business* website (<http://www.doingbusiness.org>).

Particular data for Ireland are presented here without scoring.

To make the data on employing workers comparable across economies, several assumptions about the worker and the business are used.

The worker:

- Earns a salary plus benefits equal to the economy's average wage during the entire period of his employment.
- Has a pay period that is the most common for workers in the economy.
- Is a lawful citizen who belongs to the same race and religion as the majority of the economy's population.
- Resides in the economy's largest business city.
- Is not a member of a labor union, unless membership is mandatory.

The business:

- Is a limited liability company.
- Operates in the economy's largest business city.
- Is 100% domestically owned.
- Operates in the manufacturing sector.
- Has 60 employees.
- Is subject to collective bargaining agreements in economies where such agreements cover more than half the manufacturing sector and apply even to firms not party to them.
- Abides by every law and regulation but does not grant workers more benefits than mandated by law, regulation or (if applicable) collective bargaining agreement.

## EMPLOYING WORKERS

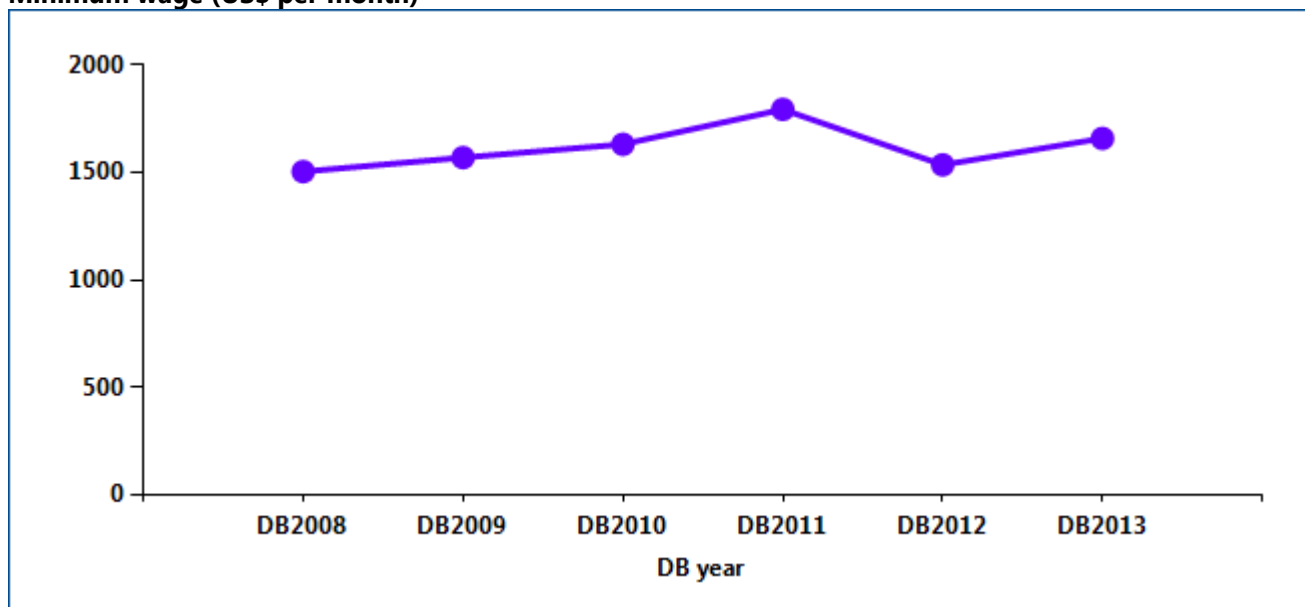
### What do some of the data show?

One of the employing workers indicators is the difficulty of hiring index. This measure assesses, among other things, the minimum wage for a 19-year-old

worker in his or her first job. *Doing Business* data show the trend in the minimum wage applied by Ireland (figure 12.1).

Figure 12.1 Has the minimum wage for a 19-year-old worker or an apprentice increased over time?

#### Minimum wage (US\$ per month)



Note: A horizontal line along the x-axis of the figure indicates that the economy has no minimum wage.

Source: *Doing Business* database.

## EMPLOYING WORKERS

Employment laws are needed to protect workers from arbitrary or unfair treatment and to ensure efficient contracting between employers and workers. Many economies that changed their labor regulations in the

past 4 years did so in ways that increased labor market flexibility. What changes did Ireland adopt that affected the *Doing Business* indicators on employing workers (table 12.1)?

Table 12.1 What changes did Ireland make in employing workers in 2012?

| Reform                                   |
|--|
| No reform as measured by Doing Business. |

Source: *Doing Business* database.

## EMPLOYING WORKERS

### What are the details?

The data on employing workers reported here for Ireland are based on a detailed survey of employment regulations that is completed by local lawyers and

public officials. Employment laws and regulations as well as secondary sources are reviewed to ensure accuracy.

### Rigidity of employment index

The rigidity of employment index measures 3 areas of labor regulation: difficulty of hiring, rigidity of hours and difficulty of redundancy.

#### Difficulty of hiring index

The difficulty of hiring index measures whether fixed-term contracts are prohibited for permanent tasks; the maximum cumulative duration of fixed-term contracts; and the ratio of the minimum wage for a trainee or first-time employee to the average value added per

worker. (The average value added per worker is the ratio of an economy's gross national income per capita to the working-age population as a percentage of the total population.)

| Difficulty of hiring index  | Data              |
|---|-------------------|
| Fixed-term contracts prohibited for permanent tasks?                | No                |
| Maximum length of a single fixed-term contract (months)             | No limit (PEFTWA) |
| Maximum length of fixed-term contracts, including renewals (months) | No limit          |
| Minimum wage for a 19-year old worker or an apprentice (US\$/month) | 1659.3            |
| Ratio of minimum wage to value added per worker                     | 0.34              |

Source: *Doing Business* database.



## EMPLOYING WORKERS

### Rigidity of hours index

The rigidity of hours index has 5 components: whether there are restrictions on night work; whether there are restrictions on weekly holiday work; whether the workweek can consist of 5.5 days or is more than 6 days; whether the workweek can extend to 50 hours or more (including overtime) for 2 months a year to

respond to a seasonal increase in production; and whether the average paid annual leave for a worker with 1 year of tenure, a worker with 5 years and a worker with 10 years is more than 26 working days or fewer than 15 working days.

| Rigidity of hours index  | Data    |
|--|---------|
| Standard workday in manufacturing (hours)  | 8 hours |
| 50-hour workweek allowed for 2 months a year in case of a seasonal increase in production? | Yes     |
| Maximum working days per week  | 6.0     |
| Premium for night work (% of hourly pay) in case of continuous operations                  | 0%      |
| Premium for work on weekly rest day (% of hourly pay) in case of continuous operations     | 0%      |
| Major restrictions on night work in case of continuous operations?                         | No      |
| Major restrictions on weekly holiday in case of continuous operations?                     | No      |
| Paid annual leave for a worker with 1 year of tenure (in working days)                     | 20.0    |
| Paid annual leave for a worker with 5 years of tenure (in working days)                    | 20.0    |
| Paid annual leave for a worker with 10 years of tenure (in working days)                   | 20.0    |
| Paid annual leave (average for workers with 1, 5 and 10 years of tenure, in working days)  | 20.0    |

Source: *Doing Business* database.

## EMPLOYING WORKERS

### Difficulty of redundancy index

The difficulty of redundancy index has 8 components: whether redundancy is disallowed as a basis for terminating workers; whether the employer needs to notify a third party (such as a government agency) to terminate 1 redundant worker; whether the employer needs to notify a third party to terminate a group of 9 redundant workers; whether the employer needs approval from a third party to terminate 1 redundant

worker; whether the employer needs approval from a third party to terminate a group of 9 redundant workers; whether the law requires the employer to reassign or retrain a worker before making the worker redundant; whether priority rules apply for redundancies; and whether priority rules apply for reemployment.

| Difficulty of redundancy index                           | Data |
|--|------|
| Dismissal due to redundancy allowed by law?              | Yes  |
| Third-party notification if 1 worker is dismissed?       | Yes  |
| Third-party approval if 1 worker is dismissed?           | No   |
| Third-party notification if 9 workers are dismissed?     | Yes  |
| Third-party approval if 9 workers are dismissed?         | No   |
| Retraining or reassignment obligation before redundancy? | No   |
| Priority rules for redundancies?                         | No   |
| Priority rules for reemployment?                         | No   |

Source: *Doing Business* database.

## EMPLOYING WORKERS

### Redundancy cost

The redundancy cost indicator measures the cost of advance notice requirements, severance payments and penalties due when terminating a redundant worker, expressed in weeks of salary. The average value of

notice requirements and severance payments applicable to a worker with 1 year of tenure, a worker with 5 years and a worker with 10 years is used to assign the score.

| Redundancy cost indicator  | Data |
|--|------|
| Notice period for redundancy dismissal (for a worker with 1 year of tenure, in salary weeks)                   | 2.0  |
| Notice period for redundancy dismissal (for a worker with 5 years of tenure, in salary weeks)                  | 4.0  |
| Notice period for redundancy dismissal (for a worker with 10 years of tenure, in salary weeks)                 | 6.0  |
| Notice period for redundancy dismissal (average for workers with 1, 5 and 10 years of tenure, in salary weeks) | 4.0  |
| Severance pay for redundancy dismissal (for a worker with 1 year of tenure, in salary weeks)                   | 0.7  |
| Severance pay for redundancy dismissal (for a worker with 5 years of tenure, in salary weeks)                  | 2.6  |
| Severance pay for redundancy dismissal (for a worker with 10 years of tenure, in salary weeks)                 | 5.0  |
| Severance pay for redundancy dismissal (average for workers with 1, 5 and 10 years of tenure, in salary weeks) | 2.8  |

Source: Doing Business database.

## DATA NOTES

The indicators presented and analyzed in *Doing Business* measure business regulation and the protection of property rights—and their effect on businesses, especially small and medium-size domestic firms. First, the indicators document the complexity of regulation, such as the number of procedures to start a business or to register and transfer commercial property. Second, they gauge the time and cost of achieving a regulatory goal or complying with regulation, such as the time and cost to enforce a contract, go through bankruptcy or trade across borders. Third, they measure the extent of legal protections of property, for example, the protections of investors against looting by company directors or the range of assets that can be used as collateral according to secured transactions laws. Fourth, a set of indicators documents the tax burden on businesses. Finally, a set of data covers different aspects of employment regulation.

The data for all sets of indicators in *Doing Business 2013* are for June 2012.<sup>2</sup>

### Methodology

The *Doing Business* data are collected in a standardized way. To start, the *Doing Business* team, with academic advisers, designs a questionnaire. The questionnaire uses a simple business case to ensure comparability across economies and over time—with assumptions about the legal form of the business, its size, its location and the nature of its operations. Questionnaires are administered through more than 9,600 local experts, including lawyers, business consultants, accountants, freight forwarders, government officials and other professionals routinely administering or advising on legal and regulatory requirements. These experts have several rounds of interaction with the *Doing Business* team, involving conference calls, written correspondence and visits by the team. For *Doing Business 2013* team members visited 24 economies to verify data and recruit respondents. The data from questionnaires are subjected to numerous rounds of verification, leading to revisions or expansions of the information collected.

<sup>2</sup> The data for paying taxes refer to January – December 2011.

## ECONOMY CHARACTERISTICS

### Gross national income per capita

*Doing Business 2013* reports 2011 income per capita as published in the World Bank's *World Development Indicators 2012*. Income is calculated using the Atlas method (current US\$). For cost indicators expressed as a percentage of income per capita, 2011 gross national income (GNI) in U.S. dollars is used as the denominator. GNI data were not available from the World Bank for Afghanistan; Australia; The Bahamas; Bahrain; Barbados; Brunei Darussalam; Cyprus; Djibouti; Guyana; the Islamic Republic of Iran; Kuwait; Malta; New Zealand; Oman; Puerto Rico (territory of the United States); Sudan; Suriname; the Syrian Arab Republic; Timor-Leste; West Bank and Gaza; and the Republic of Yemen. In these cases GDP or GNP per capita data and growth rates from the International Monetary Fund's World Economic Outlook database and the Economist Intelligence Unit were used.

### Region and income group

*Doing Business* uses the World Bank regional and income group classifications, available at <http://data.worldbank.org/about/country-classifications>. The World Bank does not assign regional classifications to high-income economies. For the purpose of the *Doing Business* report, high-income OECD economies are assigned the "regional" classification *OECD high income*. Figures and tables presenting regional averages include economies from all income groups (low, lower middle, upper middle and high income).

### Population

*Doing Business 2013* reports midyear 2011 population statistics as published in *World Development Indicators 2012*.

The *Doing Business* methodology offers several advantages. It is transparent, using factual information about what laws and regulations say and allowing multiple interactions with local respondents to clarify potential misinterpretations of questions. Having

representative samples of respondents is not an issue; *Doing Business* is not a statistical survey, and the texts of the relevant laws and regulations are collected and answers checked for accuracy. The methodology is inexpensive and easily replicable, so data can be collected in a large sample of economies. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. Finally, the data not only highlight the extent of specific regulatory obstacles to business but also identify their source and point to what might be reformed.

Information on the methodology for each *Doing Business* topic can be found on the *Doing Business* website at <http://www.doingbusiness.org/methodology/>.

## Limits to what is measured

The *Doing Business* methodology has 5 limitations that should be considered when interpreting the data. First, the collected data refer to businesses in the economy's largest business city (which in some economies differs from the capital) and may not be representative of regulation in other parts of the economy. To address this limitation, subnational *Doing Business* indicators were created (see the section on subnational *Doing Business* indicators). Second, the data often focus on a specific business form—generally a limited liability company (or its legal equivalent) of a specified size—and may not be representative of the regulation on other businesses, for example, sole proprietorships. Third, transactions described in a standardized case scenario refer to a specific set of issues and may not represent the full set of issues a business encounters. Fourth, the measures of time involve an element of judgment by the expert respondents. When sources indicate different estimates, the time indicators reported in *Doing Business* represent the median values of several responses given under the assumptions of the standardized case.

Finally, the methodology assumes that a business has full information on what is required and does not waste time when completing procedures. In practice, completing a procedure may take longer if the business lacks information or is unable to follow up promptly. Alternatively, the business may choose to disregard some burdensome procedures. For both reasons the time delays reported in *Doing Business*

2013 would differ from the recollection of entrepreneurs reported in the World Bank Enterprise Surveys or other perception surveys.

## Subnational *Doing Business* indicators

This year *Doing Business* completed subnational studies for Indonesia, Kenya, Mexico, the Russian Federation and the United Arab Emirates. Each of these countries had already asked to have subnational data in the past, and this year *Doing Business* updated the indicators, measured improvements over time and expanded geographic coverage to additional cities or added additional indicators. *Doing Business* also published regional studies for the Arab world, the East African Community and member states of the Organization for the Harmonization of Business Law in Africa (OHADA).

The subnational studies point to differences in business regulation and its implementation—as well as in the pace of regulatory reform—across cities in the same economy. For several economies subnational studies are now periodically updated to measure change over time or to expand geographic coverage to additional cities. This year that is the case for all the subnational studies published.

## Changes in what is measured

The ranking methodology for paying taxes was updated this year. The threshold for the total tax rate introduced last year for the purpose of calculating the ranking on the ease of paying taxes was updated. All economies with a total tax rate below the threshold (which is calculated and adjusted on a yearly basis) receive the same ranking on the total tax rate indicator. The threshold is not based on any economic theory of an “optimal tax rate” that minimizes distortions or maximizes efficiency in the tax system of an economy overall. Instead, it is mainly empirical in nature, set at the lower end of the distribution of tax rates levied on medium-size enterprises in the manufacturing sector as observed through the paying taxes indicators. This reduces the bias in the indicators toward economies that do not need to levy significant taxes on companies like the *Doing Business* standardized case study company because they raise public revenue in other ways—for example, through

taxes on foreign companies, through taxes on sectors other than manufacturing or from natural resources (all of which are outside the scope of the methodology). Giving the same ranking to all economies whose total tax rate is below the threshold avoids awarding economies in the scoring for having an unusually low total tax rate, often for reasons unrelated to government policies toward enterprises. For example, economies that are very small or that are rich in natural resources do not need to levy broad-based taxes.

## Data challenges and revisions

Most laws and regulations underlying the *Doing Business* data are available on the *Doing Business* website at <http://www.doingbusiness.org>. All the sample questionnaires and the details underlying the indicators are also published on the website. Questions on the methodology and challenges to data can be submitted through the website's "Ask a Question" function at <http://www.doingbusiness.org>.

## Ease of doing business and distance to frontier

*Doing Business 2013* presents results for 2 aggregate measures: the aggregate ranking on the ease of doing business and the distance to frontier measure. The ease of doing business ranking compares economies with one another, while the distance to frontier measure benchmarks economies to the frontier in regulatory practice, measuring the absolute distance to the best performance on each indicator. Both measures can be used for comparisons over time. When compared across years, the distance to frontier measure shows how much the regulatory environment for local entrepreneurs in each economy has changed over time in absolute terms, while the ease of doing business ranking can show only relative change.

### Ease of doing business

The ease of doing business index ranks economies from 1 to 185. For each economy the ranking is calculated as the simple average of the percentile rankings on each of the 10 topics included in the index in *Doing Business 2013*: starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting

investors, paying taxes, trading across borders, enforcing contracts, and resolving insolvency. The employing workers indicators are not included in this year's aggregate ease of doing business ranking. In addition to this year's ranking, *Doing Business* presents a comparable ranking for the previous year, adjusted for any changes in methodology as well as additions of economies or topics.<sup>3</sup>

### Construction of the ease of doing business index

Here is one example of how the ease of doing business index is constructed. In Finland it takes 3 procedures, 14 days and 4% of annual income per capita in fees to register a property. On these 3 indicators Finland ranks in the 6th, 16th and 39th percentiles. So on average Finland ranks in the 20th percentile on the ease of registering property. It ranks in the 30th percentile on starting a business, 28<sup>th</sup> percentile on getting credit, 24th percentile on paying taxes, 13th percentile on enforcing contracts, 5th percentile on trading across borders and so on. Higher rankings indicate simpler regulation and stronger protection of property rights. The simple average of Finland's percentile rankings on all topics is 21st. When all economies are ordered by their average percentile rankings, Finland stands at 11 in the aggregate ranking on the ease of doing business.

More complex aggregation methods—such as principal components and unobserved components—yield a ranking nearly identical to the simple average used by *Doing Business*.<sup>4</sup> Thus, *Doing Business* uses the simplest method: weighting all topics equally and,

<sup>3</sup> In case of revisions to the methodology or corrections to the underlying data, the data are back-calculated to provide a comparable time series since the year the relevant economy or topic was first included in the data set. The time series is available on the *Doing Business* website (<http://www.doingbusiness.org>). Six topics and more than 50 economies have been added since the inception of the project. Earlier rankings on the ease of doing business are therefore not comparable.

<sup>4</sup> See Simeon Djankov, Darshini Manraj, Caralee McLiesh and Rita Ramalho, "Doing Business Indicators: Why Aggregate, and How to Do It" (World Bank, Washington, DC, 2005). Principal components and unobserved components methods yield a ranking nearly identical to that from the simple average method because both these methods assign roughly equal weights to the topics, since the pairwise correlations among indicators do not differ much. An alternative to the simple average method is to give different weights to the topics, depending on which are considered of more or less importance in the context of a specific economy.

within each topic, giving equal weight to each of the topic components.<sup>5</sup>

If an economy has no laws or regulations covering a specific area—for example, insolvency—it receives a “no practice” mark. Similarly, an economy receives a “no practice” or “not possible” mark if regulation exists but is never used in practice or if a competing regulation prohibits such practice. Either way, a “no practice” mark puts the economy at the bottom of the ranking on the relevant indicator.

The ease of doing business index is limited in scope. It does not account for an economy’s proximity to large markets, the quality of its infrastructure services (other than services related to trading across borders and getting electricity), the strength of its financial system, the security of property from theft and looting, macroeconomic conditions or the strength of underlying institutions.

#### Variability of economies’ rankings across topics

Each indicator set measures a different aspect of the business regulatory environment. The rankings of an economy can vary, sometimes significantly, across indicator sets. The average correlation coefficient between the 10 indicator sets included in the aggregate ranking is 0.37, and the coefficients between any 2 sets of indicators range from 0.19 (between dealing with construction permits and getting credit) to 0.60 (between starting a business and protecting investors). These correlations suggest that economies rarely score universally well or universally badly on the indicators.

Consider the example of Canada. It stands at 17 in the aggregate ranking on the ease of doing business. Its ranking is 3 on starting a business, and 4 on both resolving insolvency and protecting investors. But its ranking is only 62 on enforcing contracts, 69 on dealing with construction permits and 152 on getting electricity.

Variation in performance across the indicator sets is not at all unusual. It reflects differences in the degree of priority that government authorities give to particular areas of business regulation reform and the

ability of different government agencies to deliver tangible results in their area of responsibility.

#### Economies that improved the most across 3 or more Doing Business topics in 2011/12

*Doing Business 2013* uses a simple method to calculate which economies improved the most in the ease of doing business. First, it selects the economies that in 2011/12 implemented regulatory reforms making it easier to do business in 3 or more of the 10 topics included in this year’s ease of doing business ranking.<sup>6</sup> Twenty-three economies meet this criterion: Benin, Burundi, Costa Rica, the Czech Republic, Georgia, Greece, Guinea, Kazakhstan, Korea, the Lao People’s Democratic Republic, Liberia, Mongolia, the Netherlands, Panama, Poland, Portugal, Serbia, the Slovak Republic, Slovenia, Sri Lanka, Ukraine, the United Arab Emirates and Uzbekistan. Second, *Doing Business* ranks these economies on the increase in their ranking on the ease of doing business from the previous year using comparable rankings.

Selecting the economies that implemented regulatory reforms in at least 3 topics and improved the most in the aggregate ranking is intended to highlight economies with ongoing, broad-based reform programs.

#### Distance to frontier measure

A drawback of the ease of doing business ranking is that it can measure the regulatory performance of economies only relative to the performance of others. It does not provide information on how the absolute quality of the regulatory environment is improving over time. Nor does it provide information on how large the gaps are between economies at a single point in time.

The distance to frontier measure is designed to address both shortcomings, complementing the ease of doing business ranking. This measure illustrates the distance of an economy to the “frontier,” and the change in the measure over time shows the extent to which the economy has closed this gap. The frontier is a score derived from the most efficient practice or highest score achieved on each of the component indicators in 9 *Doing Business* indicator sets (excluding

<sup>5</sup> A technical note on the different aggregation and weighting methods is available on the *Doing Business* website (<http://www.doingbusiness.org>).

<sup>6</sup> *Doing Business* reforms making it more difficult to do business are subtracted from the total number of those making it easier to do business.



the employing workers and getting electricity indicators) by any economy since 2005. In starting a business, for example, New Zealand has achieved the highest performance on the time (1 day), Canada and New Zealand on the number of procedures required (1), Slovenia on the cost (0% of income per capita) and Australia and 90 other economies on the paid-in minimum capital requirement (0% of income per capita). Calculating the distance to frontier for each economy involves 2 main steps. First, individual indicator scores are normalized to a common unit: except for the total tax rate. To do so, each of the 28 component indicators  $y$  is rescaled to  $(\max - y)/(\max - \min)$ , with the minimum value (min) representing the frontier—the highest performance on that indicator across all economies since 2005. For the total tax rate, consistent with the calculation of the rankings, the frontier is defined as the total tax rate corresponding to the 15<sup>th</sup> percentile based on the overall distribution of total tax rates for all years. Second, for each economy the scores obtained for individual indicators are aggregated through simple averaging into one distance to frontier score. An economy's distance to frontier is indicated on a scale from 0 to 100, where 0 represents the lowest performance and 100 the frontier.

The difference between an economy's distance to frontier score in 2005 and its score in 2012 illustrates the extent to which the economy has closed the gap to the frontier over time. And in any given year the score measures how far an economy is from the highest performance at that time.

The maximum (max) and minimum (min) observed values are computed for the 174 economies included in the *Doing Business* sample since 2005 and for all years (from 2005 to 2012). The year 2005 was chosen as the baseline for the economy sample because it was the first year in which data were available for the majority of economies (a total of 174) and for all 9 indicator sets included in the measure. To mitigate the effects of extreme outliers in the distributions of the rescaled data (very few economies need 694 days to complete the procedures to start a business, but many need 9 days), the maximum (max) is defined as the 95<sup>th</sup> percentile of the pooled data for all economies and all years for each indicator. The exceptions are the getting credit, protecting investors and resolving insolvency indicators, whose construction precludes outliers.

Take Ghana, which has a score of 67 on the distance to frontier measure for 2012. This score indicates that the economy is 33 percentage points away from the frontier constructed from the best performances across all economies and all years. Ghana was further from the frontier in 2005, with a score of 54. The difference between the scores shows an improvement over time.

The distance to frontier measure can also be used for comparisons across economies in the same year, complementing the ease of doing business ranking. For example, Ghana stands at 64 this year in the ease of doing business ranking, while Peru, which is 29 percentage points from the frontier, stands at 43.



## RESOURCES ON THE *DOING BUSINESS* WEBSITE

### **Current features**

News on the *Doing Business* project  
<http://www.doingbusiness.org>

### **Rankings**

How economies rank—from 1 to 185  
<http://www.doingbusiness.org/rankings/>

### **Data**

All the data for 185 economies—topic rankings, indicator values, lists of regulatory procedures and details underlying indicators  
<http://www.doingbusiness.org/data/>

### **Reports**

Access to *Doing Business* reports as well as subnational and regional reports, reform case studies and customized economy and regional profiles  
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### **Research**

Abstracts of papers on *Doing Business* topics and related policy issues  
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### ***Doing Business* reforms**

Short summaries of DB2013 business regulation reforms, lists of reforms since DB2008 and a ranking simulation tool  
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### **Historical data**

Customized data sets since DB2004  
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### **Law library**

Online collection of business laws and regulations relating to business and gender issues  
<http://www.doingbusiness.org/law-library/>  
<http://wbl.worldbank.org/>

### **Contributors**

More than 9,600 specialists in 185 economies who participate in *Doing Business*  
<http://www.doingbusiness.org/contributors/doing-business/>

### **NEW! Entrepreneurship data**

Data on business density for 130 economies  
<http://www.doingbusiness.org/data/exploretopics/entrepreneurship>

### **More to come**

Coming soon—information on good practices and data on transparency and on the distance to frontier



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