

Doing Business 2011

Niger

**Making
a Difference for
Entrepreneurs**

COMPARING BUSINESS REGULATION IN 183 ECONOMIES



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Contents

Introduction
and Aggregate Rankings

5 - Year Measure of
Cumulative Change

Starting a Business

Dealing with
Construction Permits

Registering Property

Getting Credit

Protecting Investors

Paying Taxes

Trading Across Borders

Enforcing Contracts

Closing a Business

Doing Business 2011
Business Reforms

Doing Business 2011: Making a Difference for Entrepreneurs is the eighth in a series of annual reports investigating regulations that enhance business activity and those that constrain it. *Doing Business* presents quantitative indicators on business regulations and the protection of property rights that can be compared across 183 economies, from Afghanistan to Zimbabwe, over time.

A set of regulations affecting 9 stages of a business's life are measured: starting a business, dealing with construction permits, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and closing a business. Data in *Doing Business 2011* are current as of June 1, 2010*. The indicators are used to analyze economic outcomes and identify what reforms have worked, where, and why.

The Doing Business methodology has limitations. Other areas important to business such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions, are not studied directly by Doing Business. To make the data comparable across economies, the indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policymakers in designing reform.

The data set covers 183 economies: 46 in Sub-Saharan Africa, 32 in Latin America and the Caribbean, 25 in Eastern Europe and Central Asia, 24 in East Asia and Pacific, 18 in the Middle East and North Africa and 8 in South Asia, as well as 30 OECD high-income economies.

The following pages present the summary Doing Business indicators for Niger. The data used for this economy profile come from the Doing Business database and are summarized in graphs. These graphs allow a comparison of the economies in each region not only with one another but also with the "good practice" economy for each indicator.

The good-practice economies are identified by their position in each indicator as well as their overall ranking and by their capacity to provide good examples of business regulation to other countries. These good-practice economies do not necessarily rank number 1 in the topic or indicator, but they are in the top 10.

More information is available in the full report. *Doing Business 2011: Making a Difference for Entrepreneurs* presents the indicators, analyzes their relationship with economic outcomes and recommends reforms. The data, along with information on ordering the report, are available on the Doing Business website (www.doingbusiness.org).

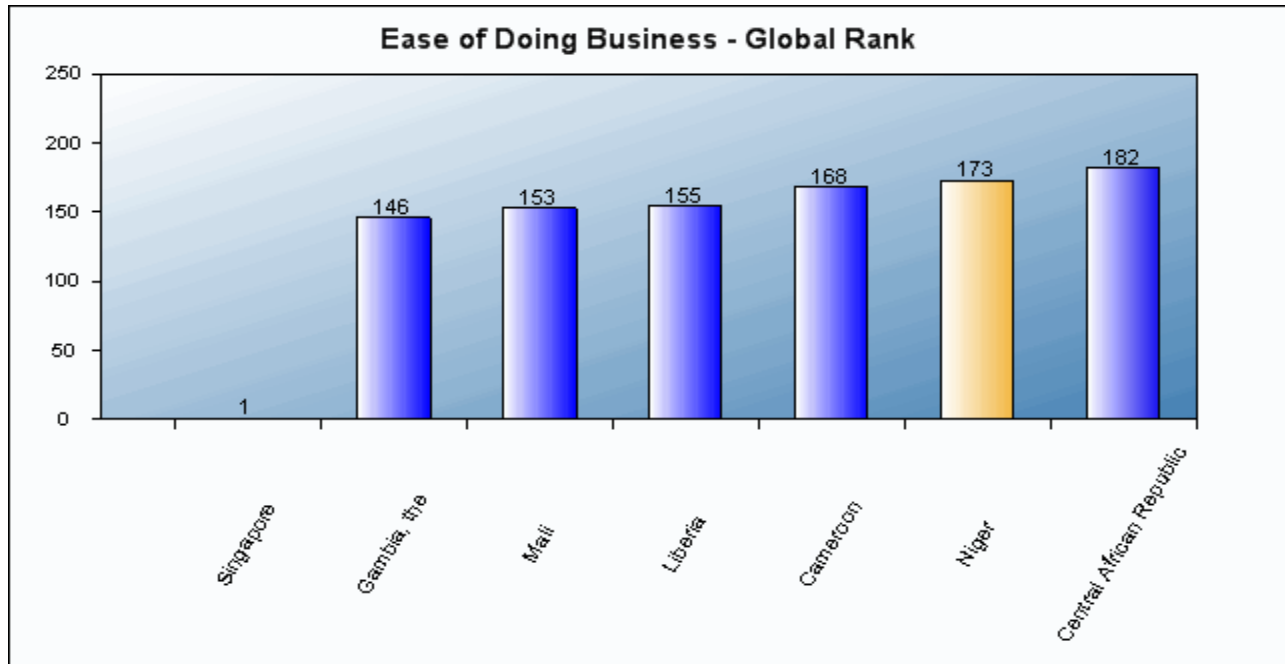
* Except for the Paying Taxes indicator that refers to the period January to December of 2009.

Note: 2008-2010 Doing Business data and rankings have been recalculated to reflect changes to the methodology and the addition of new economies (in the case of the rankings).

Economy Rankings - Ease of Doing Business

Niger is ranked 173 out of 183 economies. Singapore is the top ranked economy in the Ease of Doing Business.

Niger - Compared to global good practice economy as well as selected economies:



Niger's ranking in Doing Business 2011

Rank	Doing Business 2011
Ease of Doing Business	173
Starting a Business	159
Dealing with Construction Permits	162
Registering Property	84
Getting Credit	152
Protecting Investors	154
Paying Taxes	144
Trading Across Borders	174
Enforcing Contracts	138
Closing a Business	136

Summary of Indicators - Niger

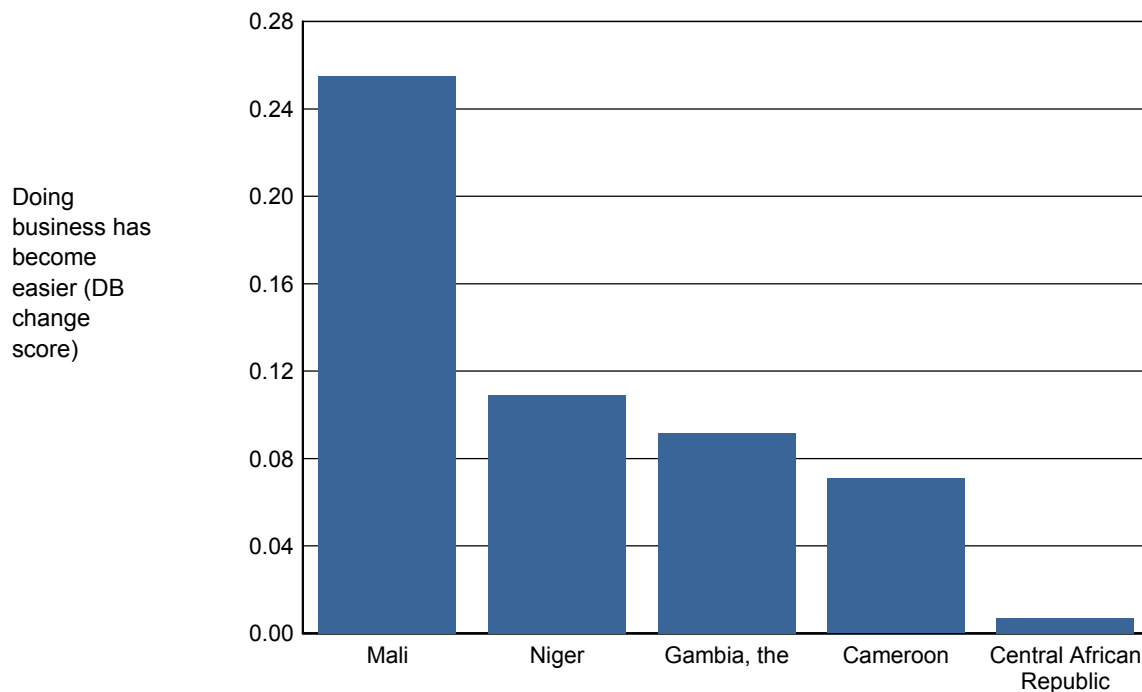
Starting a Business	Procedures (number)	9
	Time (days)	17
	Cost (% of income per capita)	118.6
	Min. capital (% of income per capita)	613.0
Dealing with Construction Permits	Procedures (number)	17
	Time (days)	265
	Cost (% of income per capita)	2352.3
Registering Property	Procedures (number)	4
	Time (days)	35
	Cost (% of property value)	11.0
Getting Credit	Strength of legal rights index (0-10)	3
	Depth of credit information index (0-6)	1
	Public registry coverage (% of adults)	0.1
	Private bureau coverage (% of adults)	0.0
Protecting Investors	Extent of disclosure index (0-10)	6
	Extent of director liability index (0-10)	1
	Ease of shareholder suits index (0-10)	3
	Strength of investor protection index (0-10)	3.3
Paying Taxes	Payments (number per year)	41
	Time (hours per year)	270
	Profit tax (%)	20.1
	Labor tax and contributions (%)	19.6
	Other taxes (%)	6.8
	Total tax rate (% profit)	46.5
Trading Across Borders	Documents to export (number)	8
	Time to export (days)	59
	Cost to export (US\$ per container)	3545
	Documents to import (number)	10
	Time to import (days)	64
	Cost to import (US\$ per container)	3545

Enforcing Contracts	Procedures (number)	39
	Time (days)	545
	Cost (% of claim)	59.6
Closing a Business	Recovery rate (cents on the dollar)	16.0
	Time (years)	5.0
	Cost (% of estate)	18

The 5 year measure of cumulative change illustrates how the business regulatory environment has changed in 174 economies from *Doing Business 2006* to *Doing Business 2011*. Instead of highlighting which countries currently have the most business friendly environment, this new approach shows the extent to which an economy's regulatory environment for business has changed compared with 5 years ago.

This snapshot reflects all cumulative changes in an economy's business regulation as measured by the Doing Business indicators—such as a reduction in the time to start a business thanks to a one-stop shop or an increase in the strength of investor protection index thanks to new stock exchange rules that tighten disclosure requirements for related-party transactions.

This figure shows the distribution of cumulative change across the 9 indicators and time between *Doing Business 2006* and *Doing Business 2011*



Many economies have undertaken reforms to smooth the starting a business process in stages—and often as part of a larger regulatory reform program. A number of studies have shown that among the benefits of streamlining the process to start a business have been greater firm satisfaction and savings and more registered businesses, financial resources and job opportunities. Economies with higher entry costs are associated with a larger informal sector and a smaller number of legally registered firms.

Some reform outcomes

In Egypt reductions of the minimum capital requirement in 2007 and 2008 led to an increase of more than 30% in the number of limited liability companies.

In Portugal creation of One-Stop Shop in 2006 and 2007 resulted in a reduction of time to start a business from 54 days to 5. In 2007 and 2008 new business registrations were up by 60% compared with 2006.

In Malaysia reduction of registration fees in 2008 led to an increase in registrations by 16% in 2009.

What does Starting a Business measure?

Procedures to legally start and operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration
- Post registration (for example, social security registration, company seal)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- No prior contact with officials

Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law

Paid-in minimum capital (% of income per capita)

- Deposited in a bank or with a notary prior to registration begins

Starting a Business: getting a local limited liability company up and running
Rankings are based on 4 subindicators



Case Study Assumptions

- Doing Business records all procedures that are officially required for an entrepreneur to start up and formally operate an industrial or commercial business.
- Any required information is readily available and that all agencies involved in the start-up process function without corruption.

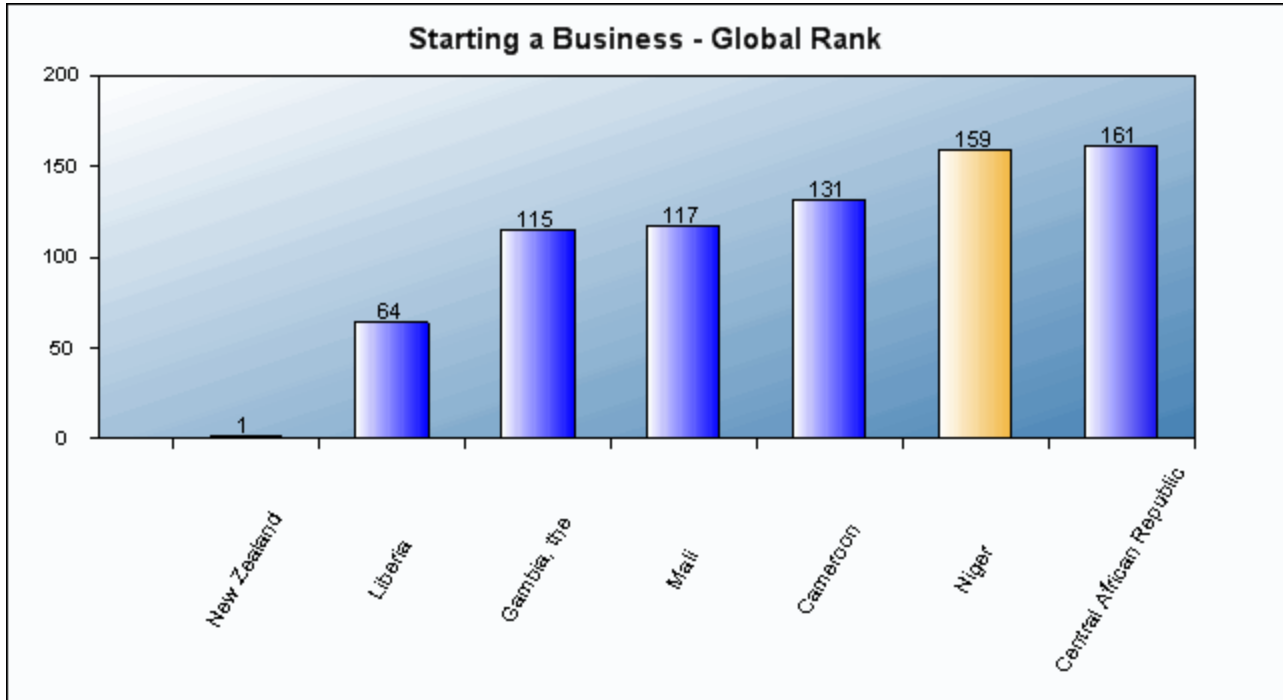
The business:

- is a limited liability company, located in the largest business city
- conducts general commercial activities
- is 100% domestically owned
- has a start-up capital of 10 times income per capita
- has a turnover of at least 100 times income per capita
- has at least 10 and up to 50 employees
- does not qualify for investment incentives or any special benefits
- leases the commercial plant and offices and is not a proprietor of real estate

1. Benchmarking Starting a Business Regulations:

Niger is ranked 159 overall for Starting a Business.

Ranking of Niger in Starting a Business - Compared to good practice and selected economies:



The following table shows Starting a Business data for Niger compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)	Min. capital (% of income per capita)
Denmark*			0.0	
New Zealand*	1	1		0.0

<i>Selected Economy</i>				
Niger	9	17	118.6	613.0

<i>Comparator Economies</i>				
Cameroon	6	19	51.2	191.8
Central African Republic	8	22	228.4	468.6
Gambia, the	8	27	199.6	0.0
Liberia	5	20	54.6	0.0
Mali	6	8	79.7	306.8

* The following economies are also good practice economies for :

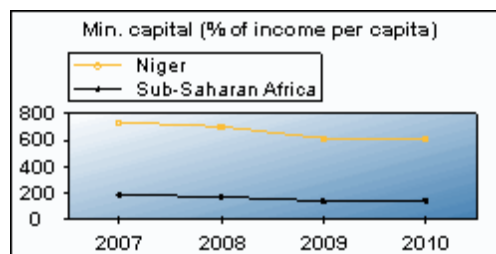
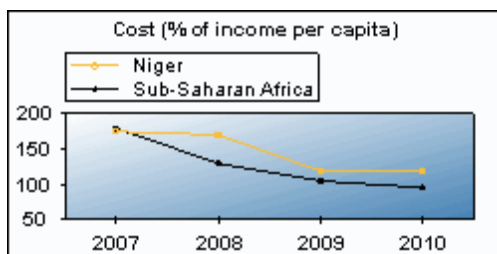
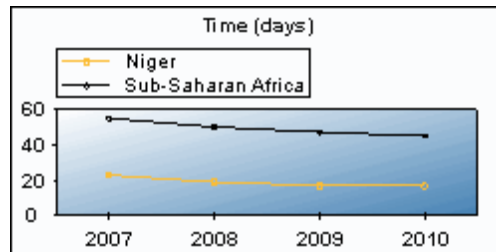
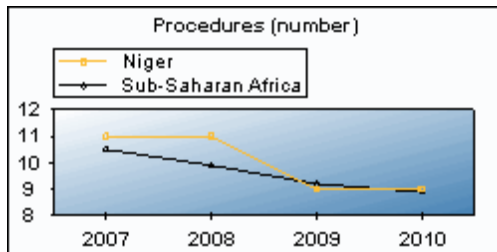
Procedures (number): Canada

Cost (% of income per capita): Slovenia

2. Historical data: Starting a Business in Niger

Starting a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	156	159
Procedures (number)	11	11	9	9
Time (days)	23	19	17	17
Cost (% of income per capita)	174.8	170.1	118.7	118.6
Min. capital (% of income per capita)	735.6	702.1	613.7	613.0

3. The following graphs illustrate the Starting a Business sub indicators in Niger over the past 4 years:



What are the time, cost, paid-in minimum capital and number of procedures to get a local, limited liability company up and running?



This table summarizes the procedures and costs associated with setting up a business in Niger.

STANDARDIZED COMPANY

Legal Form: Sociétés à Responsabilité Limitée (Limited liability company)

City: Niamey

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Have a notary prepare and notarize the company bylaws	5	XOF 48,938
2	Deposit the initial capital in a bank and obtain a receipt	1	no charge
3	Register company statutes	1	XOF 21,000
4	File documents with the Commercial Registry at the Greffe du Tribunal (RCCM)	2	XOF 74,500
5	Publish the company formation notice	1	XOF 35,000
6	Register with the tax authorities representatives at RCCM	5	XOF 3,500
7 *	Obtain criminal certificate of directors	1	XOF 500
8	Register with the Caisse Nationale de Sécurité Sociale (CNSS)	1	no charge

9 Register with the Agence Nationale de la Promotion de l'Emploi
(ANPE)

1

XOF 10,000

* Takes place simultaneously with another procedure.

Starting a Business Details - Niger

Procedure 1 Have a notary prepare and notarize the company bylaws

Time to complete: 5

Cost to complete: XOF 48,938

Comment: The notary public will witness the signing of the bylaws and present the documents for registration. A lease agreement proving the office address has to be attached. A document entitled "a notarized declaration of capital subscription and payment" is also annexed to the statutes.

Procedure 2 Deposit the initial capital in a bank and obtain a receipt

Time to complete: 1

Cost to complete: no charge

Comment: Under Article 313 of the Uniform Act (the company law of the Organization for the Harmonization of Business Law in Africa), founders are required to deposit the startup capital in a bank or with a notary.

Procedure 3 Register company statutes

Time to complete: 1

Cost to complete: XOF 21,000

Comment: A limited liability company's deed has approximately six sheets (if it is completed on both sides); at least four originals are needed (for the notary public, for the services of the recording, for the clerk's office, and for the interested party). Each sheet is stamped with FCFA 1,500. The fiscal stamps are sold at the Services of the Taxes and the Treasury.

Procedure 4 File documents with the Commercial Registry at the Greffe du Tribunal (RCCM)

Time to complete: 2

Cost to complete: XOF 74,500

Comment: According to the Organization for the Harmonization of Business Law in Africa, the company has to verify the uniqueness of the company name, which is done at the clerk's office of the court of first instance holding commercial jurisdiction over the company. If a firm does not reserve its name, it has the obligation to make sure that the name does not already exist—through a search for anteriority (recherche d'antériorité). To avoid useless expenditure (the inscription with the Registry of Commerce is done after recording), it is advisable to do the name search before the signature of the statutes. However, based on a circular letter of March 13, 2006, name verification is no longer required for company registration at the clerk's office.
Cost: fees payable to the One Stop Shop, which totals FCFA 9,000 for all services: FCFA 5,000 for the basic service including assistance with fiscal registration, plus 2,000 for Social Security and 2,000 of ANPE notification, plus FCFA 35,000 registration fee (FCFA 20,000 stamp tax for the Greffe + FCFA 25,000 stamp tax for registry) plus FCFA 29,500 for deposit with legal clerk

Procedure 5 Publish the company formation notice

Time to complete: 1

Cost to complete: XOF 35,000

Comment: Within 15 days of registering the company, the company should publish a notice in a newspaper or the Official Journal. A certificate is issued at the time of the receipt of the text and is published a month later. The fee of the Official Journal is FCFA 3,000 per line; in the newspaper "The Sahel," the total cost of an insertion varies according to the size, from FCFA 35,000 to FCFA 150,000. the common practice is to publish at Sahel.

Procedure 6 Register with the tax authorities representatives at RCCM

Time to complete: 5

Cost to complete: XOF 3,500

Comment: No later than a month after establishing the company, the founders must file a declaration of existence "déclaration d'existence." This is necessary to complete three other formalities.

- Obtain an identification number (numéro d'identification fiscale), which is required when dealing with state tax administration. The number can also be obtained at the one stop shop (Centre de Formalités d'Entreprises, CFE).
- Register for the industrial and commercial benefit tax (BIC), on presentation of the annual balance sheet.
- Request a notebook of monthly payment of the single tax on the treatment and wages (IUTS).

The scheduled industrial and commercial benefit tax (IC/BIC) is paid in advance in two installments. The first installment is due by August 1 each year, and the second is due by November 1. The company will also pay the expenses of registering the leasing contract of the building where its office is located.

In March 2006, the National Council of Private Investment decided to eliminate the requirement to pay part of the business license tax (patente) at the time of registration. This decision became effective through circular letter dated June 2006.

Procedure 7 Obtain criminal certificate of directors

Time to complete: 1

Cost to complete: XOF 500

Comment: According to the Organization for the Harmonization of Business Law in Africa, the company has to provide criminal records of the directors. Criminal records need to be less than 3 months old. Based on a circular letter of March 13, 2006, the criminal records can be provided after company registration at the clerk's office.

Procedure 8 Register with the Caisse Nationale de Sécurité Sociale (CNSS)

Time to complete: 1

Cost to complete: no charge

Comment: Affiliation with the Caisse Nationale de Sécurité Sociale (CNSS) will cover three benefits (family allowances, pension and industrial accident and occupational injuries) managed by this institution. Contribution is 17% of the quarterly wages with a maximum FCFA750.000 (15,4% from the employer and 1,6% from the employee). The procedure can also be completed at the one-stop shop (Centre de Formalités d'Entreprises, CFE).

Procedure 9 Register with the Agence Nationale de la Promotion de l'Emploi (ANPE)

Time to complete: 1

Cost to complete: XOF 10,000

Comment: The procedure can also be completed at the one stop shop (Centre de Formalités d'Entreprises, CFE).

In many economies, especially developing ones, complying with building regulations is so costly in time and money that many builders opt out. Builders may pay bribes to pass inspections or simply build illegally, leading to hazardous construction. Where the regulatory burden is large, entrepreneurs may tend to move their activity into the informal economy. There they operate with less concern for safety, leaving everyone worse off. In other economies compliance is simple, straightforward and inexpensive, yielding better results.

Some reform outcomes

In Burkina Faso, a one-stop shop for construction permits, "Centre de Facilitation des Actes de Construire", was opened in May 2008. The new regulation merged 32 procedures into 15, reduced the time required from 226 days to 122 and cut the cost by 40%. From May 2009 to May 2010 611 building permits were granted in Ouagadougou, up from an average of about 150 a year in 2002-06.

Toronto, Canada revamped its construction permitting process in 2005 by introducing time limits for different stages of the process and presenting a unique basic list of requirements for each project. Later it provided for electronic information and risk-based approvals with fast-track procedures. Between 2005 and 2008 the number of commercial building permits increased by 17%, the construction value of new commercial buildings by 84%.

What does the Dealing with Construction Permits indicator measure?

Procedures to legally build a warehouse (number)

- Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates
- Completing all required notifications and receiving all necessary inspections
- Obtaining utility connections for electricity, water, sewerage and a land telephone line
- Registering the warehouse after its completion (if required for use as collateral or for transfer of warehouse)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- No prior contact with officials

Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes

Case Study Assumptions

The business:

- is a small to medium-size limited liability company in the construction industry, located in the economy's largest business city
- is 100% domestically and privately owned and operated
- has 60 builders and other employees
- has at least one employee who is a licensed architect and registered with the local association of architects

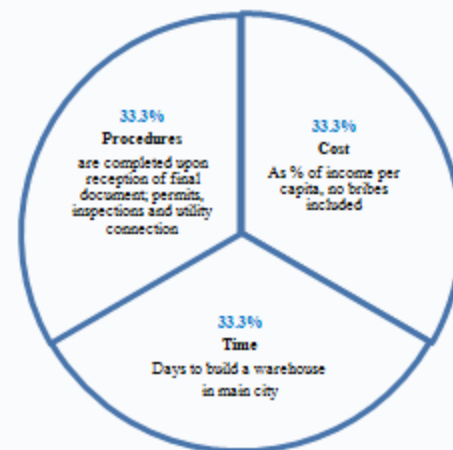
The warehouse:

- is a new construction (there was no previous construction on the land)
- has 2 stories, both above ground, with a total surface of approximately 1,300.6 sq. meters (14,000 sq. feet)
- has complete architectural and technical plans prepared by a licensed architect
- will be connected to electricity, water, sewerage (sewage system, septic tank or their equivalent) and a land telephone line
- will be used for general storage of non-hazardous goods, such as books
- will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements)

Dealing with Construction Permits:

Building a warehouse

Rankings are based on 3 subindicators



1. Benchmarking Dealing with Construction Permits Regulations:

Niger is ranked 162 overall for Dealing with Construction Permits.

Ranking of Niger in Dealing with Construction Permits - Compared to good practice and selected economies:



The following table shows Dealing with Construction Permits data for Niger compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)
Denmark	6		
Qatar			0.8
Singapore		25	

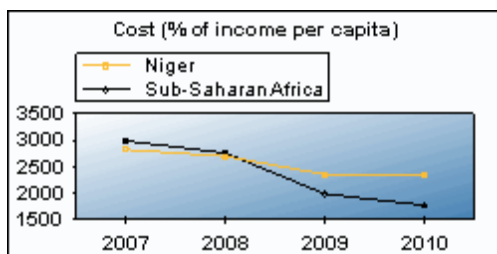
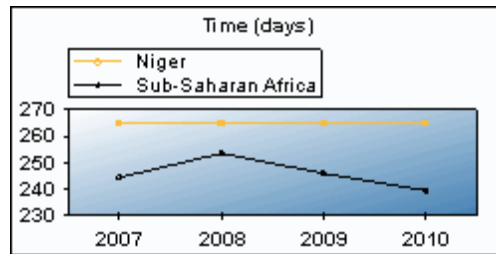
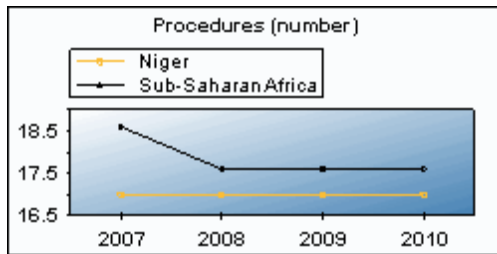
<i>Selected Economy</i>			
Niger	17	265	2352.3

<i>Comparator Economies</i>			
Cameroon	14	213	1235.8
Central African Republic	21	239	259.5
Gambia, the	17	146	314.9
Liberia	24	77	29574.4
Mali	15	168	505.0

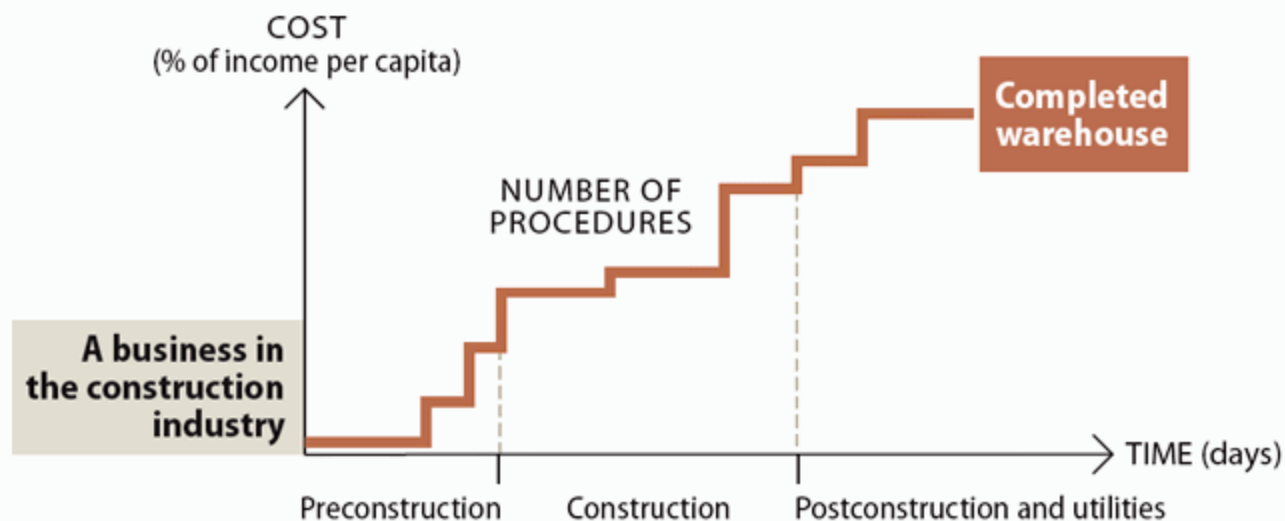
2. Historical data: Dealing with Construction Permits in Niger

Dealing with Construction Permits data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	162	162
Procedures (number)	17	17	17	17
Time (days)	265	265	265	265
Cost (% of income per capita)	2822.5	2694.0	2355.0	2352.3

3. The following graphs illustrate the Dealing with Construction Permits sub indicators in Niger over the past 4 years:



What are the time, cost and number of procedures to comply with formalities to build a warehouse?



The table below summarizes the procedures, time, and costs to build a warehouse in Niger.

BUILDING A WAREHOUSE
City: Niamey

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Obtain legal certificate of ownership	1 day	XOF 1,500
2	Obtain cadastral extract (plan de situation)	2 days	XOF 1,100
3	Obtain building permit from the Municipality	180 days	XOF 675,300
4	Receive municipal inspection at beginning of construction - I	1 day	no charge
5	Receive municipal inspection at beginning of construction - II	1 day	no charge
6	Re-assess the property value	1 day	XOF 2,926,350
7	Apply for water connection	1 day	no charge
8	Receive site inspection by water provider SEEN	1 day	no charge

9	Pay fees and obtain water connection	77 days	XOF 111,279
10 *	Apply for fixed telephone line	1 day	no charge
11	Inspection by SONITEL	1 day	no charge
12	Pay fees and obtain telephone connection	60 days	XOF 75,400
13 *	Apply for electricity connection	1 day	no charge
14	Receive inspection by NIGELEC	1 day	no charge
15	Apply for a certificate of conformity at the Ministry of Mines in order to obtain an electricity connection	1 day	no charge
16	Receive electrical inspection from the Ministry of Mines and receive certificate of conformity	1 day	no charge
17	Pay fees and obtain electricity connection	15 days	XOF 46,358

* Takes place simultaneously with another procedure.

Dealing with Construction Permits Details - Niger

Procedure 1 Obtain legal certificate of ownership

Time to complete: 1 day

Cost to complete: XOF 1,500

Agency: Service des Domaines

Comment: Before the Finance Law of 2006, it was not possible to obtain a property title for undeveloped lands. A legalized copy of the deed of transfer (acte de cession) was required. In addition to the owner's copy, two additional copies are usually kept at the mayor's office. The site plan is not usually attached to the deed of transfer.

Procedure 2 Obtain cadastral extract (plan de situation)

Time to complete: 2 days

Cost to complete: XOF 1,100

Agency: Service des Domaines

Comment: The site plan is also required by the water (SEEN) and electricity (NIGELEC) companies. The site plan costs XOF 1,000 and must be accompanied by a XOF 100 stamp.

Procedure 3 Obtain building permit from the Municipality

Time to complete: 180 days

Cost to complete: XOF 675,300

Agency: Municipality

Comment: The application file for a building permit is reviewed by the nine members of a commission that meets twice every month. If the commission meets the day after the file was submitted, authorization may be given that same day. Members of the commission include representatives from the tax authorities, the Ministry of Urban Planning (Ministère d'Urbanisme), the fire and safety agency (Service Sapeurs-Pompiers), and the cadastre. According to Article 17 of Order No. 59-113 (Ordonnance 59-113, Article 17), 3 copies of the following documents must be submitted: The applicants identity card Copies of the property title duly stamped Site plans (plan de situation) Ground plan (plan de masse) Plumbing plan Electrical plan Thirty days is the legal time limit for issuance. In reality, however, the waiting time depends on the degree of follow-up. Most practitioners contact each member of the committee separately to expedite the process. Without follow-up, the permit might not be obtained within 6 months (if at all). With connections, it can be obtained in a week.

Procedure 4 Receive municipal inspection at beginning of construction - I

Time to complete: 1 day

Cost to complete: no charge

Agency: Municipality

Comment: Inspections are conducted without notification.

Procedure 5 Receive municipal inspection at beginning of construction - II

Time to complete: 1 day

Cost to complete: no charge

Agency: Municipality

Comment: Inspections are conducted without notification.

Procedure 6 Re-assess the property value

Time to complete: 1 day

Cost to complete: XOF 2,926,350

Agency: Service des Domaines

Comment: In the case considered here, it is assumed that the construction value is 300,000 per square meter, that the total warehouse area is 1,300.6 square meters, and that the property value accounts for half the total project value. The new property value is equal to the initial value plus that of the construction project. The reassessment is required to be able to use the property and building as a loan guarantee.

Procedure 7 Apply for water connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Société d'Exploitation des Eaux du Niger (SEEN)

Comment: The agency in charge of the water inspection is the Water Expotaition Society of Niger (Société d'Exploitation des Eaux du Niger, SEEN). There is an application fee of XOF 1,500 and a cost associated with the pipelines used for the water connection. There are two different types of pipes: One type of pipelines has a diameter of 63 millimeters and costs XOF 88,557; the other type has a diameter of 110 millimeters and costs about XOF 134,000. It is advisable to wait for SEEN to establish a water network in the area before applying for the water connection. The cost is assumed to be the average of the estimated cost range.

Procedure 8 Receive site inspection by water provider SEEN

Time to complete: 1 day

Cost to complete: no charge

Agency: Société d'Exploitation des Eaux du Niger (SEEN)

Comment: The site visit to establish the cost estimate takes a day. In practice, it takes about 2 weeks for the inspectors to come.

Procedure 9 Pay fees and obtain water connection

Time to complete: 77 days

Cost to complete: XOF 111,279

Agency: Société d'Exploitation des Eaux du Niger (SEEN)

Comment: There is a cost associated with pipes that must be extended for the water connection. There are two different types of pipes: one type has a 63-millimeter diameter (6 meter and costs XOF 88,557; the other has a diameter of 110 millimeters and costs about XOF 134,000. It is advisable to wait for SEEN to establish a water network in the area before applying for the water connection. The average of the two estimated costs is assumed here.

Procedure 10 Apply for fixed telephone line

Time to complete: 1 day

Cost to complete: no charge

Agency: Société Nigérienne des Télécommunications (SONITEL)

Comment:

Procedure 11 Inspection by SONITEL

Time to complete: 1 day

Cost to complete: no charge

Agency: Société Nigérienne des Télécommunications (SONITEL)

Comment: Inspection by the telephone company (SONITEL) occurs within 48 hours of submitting the application.

Procedure 12 Pay fees and obtain telephone connection

Time to complete: 60 days

Cost to complete: XOF 75,400

Agency: Société Nigérienne des Télécommunications (SONITEL)

Comment: If the company also leases the telephone equipment from SONITEL, the cost for the connection would be included in the monthly bill.

Procedure 13 Apply for electricity connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Société Nigérienne d'Electricité (NIGELEC)

Comment: Applicants need to attach a copy of the “plan de situation” and provide the “numero de parcelle.”

Procedure 14 Receive inspection by NIGELEC

Time to complete: 1 day

Cost to complete: no charge

Agency: Société Nigérienne d'Electricité (NIGELEC)

Comment: Inspection by the electricity provider (NIGELEC) takes place within 48 hours of submitting the application. NIGELEC will visit the site (free of charge) in order to assess the particular needs in terms of electricity and evaluate the cost of connection. After the visit, NIGELEC's officer will produce an estimate.

Procedure 15 Apply for a certificate of conformity at the Ministry of Mines in order to obtain an electricity connection

Time to complete: 1 day

Cost to complete: no charge

Agency: Ministère des Mines

Comment: Before paying the estimate cost to NIGELEC applicant needs to apply for a certificate de conformité. This certificate will confirm that the internal wiring of the warehouse is in compliance with the security standards.

Procedure 16 Receive electrical inspection from the Ministry of Mines and receive certificate of conformity

Time to complete: 1 day

Cost to complete: no charge

Agency: Ministère des Mines

Comment: Inspector inspects internal wiring and delivers certificate in site.

Procedure 17 Pay fees and obtain electricity connection

Time to complete: 15 days

Cost to complete: XOF 46,358

Agency: Société Nigérienne d'Electricité (NIGELEC)

Comment: The cost ranges between XOF 39,490 and XOF 53,226 if the building is located close to a utility pole (for single-phased connections and capacities of 3 kilowatts and 6 kilowatts). The cost varies if the connection requires the installation of poles (the cost per pole is XOF 631). It is assumed that no poles need to be installed in this case, and that the actual cost is the average of the range mentioned.

Ensuring formal property rights is fundamental. Effective administration of land is part of that. If formal property transfer is too costly or complicated, formal titles might go informal again. *Doing Business* records the full sequence of procedures necessary for a business to purchase a property from another business and transfer the property title to the buyer's name. In the past 6 years 105 economies undertook 146 reforms making it easier to transfer property. Globally, the time to transfer property fell by 38% and the cost by 10% over this time. The most popular feature of property registration reform in these 6 years, implemented in 52 economies, was lowering transfer taxes and government fees.

Some reform outcomes

Georgia now allows property transfers to be completed through 500 authorized users, notably banks. This saves time for entrepreneurs. A third of people transferring property in 2009 chose authorized users, up from 7% in 2007. Also, Georgia's new electronic registry managed 68,000 sales in 2007, twice as many as in 2003.

Belarus's unified and computerized registry was able to cope with the addition of 1.2 million new units over 3 years. The registry issued 1 million electronic property certificates in 2009.

What does the Registering Property indicator measure?

Registering Property: transfer of property between 2 local companies

Rankings are based on 3 subindicators

Procedures to legally transfer title on immovable property (number)

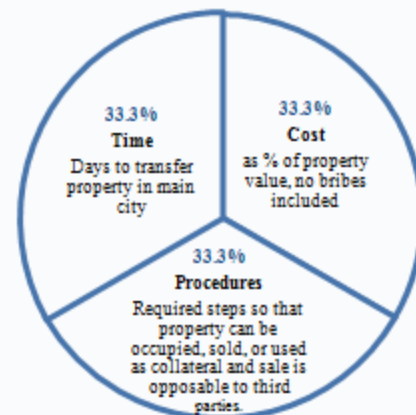
- Preregistration (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)
- Registration in the economy's largest business city
- Post registration (for example, transactions with the local authority, tax authority or cadastre)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- No prior personal contact with officials

Cost required to complete each procedure (% of property value)

- Official costs only, no bribes
- No value added or capital gains taxes included



Case Study Assumptions

The parties (buyer and seller):

- Are limited liability companies, 100% domestically and privately owned.
- Are located in the periurban area of the economy's largest business city.
- Have 50 employees each, all of whom are nationals.
- Perform general commercial activities.

The property (fully owned by the seller):

- Has a value of 50 times income per capita. The sale price equals the value.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone, and no rezoning is required.
- Consists of a 557.4 square meters (6,000 square feet) land and 10 years old 2-story warehouse of 929 square meters (10,000 square feet) located on the land. The warehouse is in good condition and complies with all safety standards, building codes and legal requirements. The property will be transferred in its entirety.

1. Benchmarking Registering Property Regulations:

Niger is ranked 84 overall for Registering Property.

Ranking of Niger in Registering Property - Compared to good practice and selected economies:



The following table shows Registering Property data for Niger compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of property value)
New Zealand*		2	
Norway*	1		
Saudi Arabia			0.0

<i>Selected Economy</i>			
Niger	4	35	11.0

<i>Comparator Economies</i>			
Cameroon	5	93	19.3
Central African Republic	5	75	18.5
Gambia, the	5	66	7.6
Liberia	10	50	13.2
Mali	5	29	11.9

* The following economies are also good practice economies for :

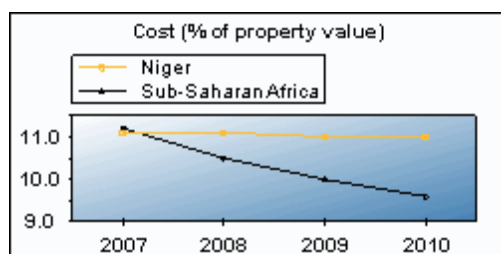
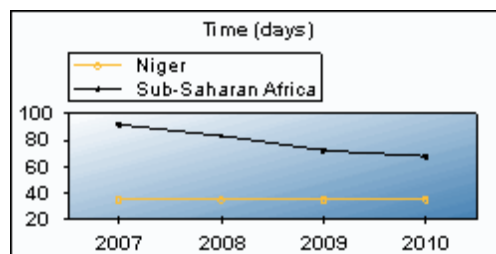
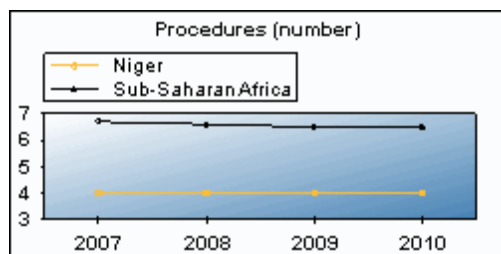
Procedures (number): United Arab Emirates

Time (days): Saudi Arabia, Thailand, United Arab Emirates

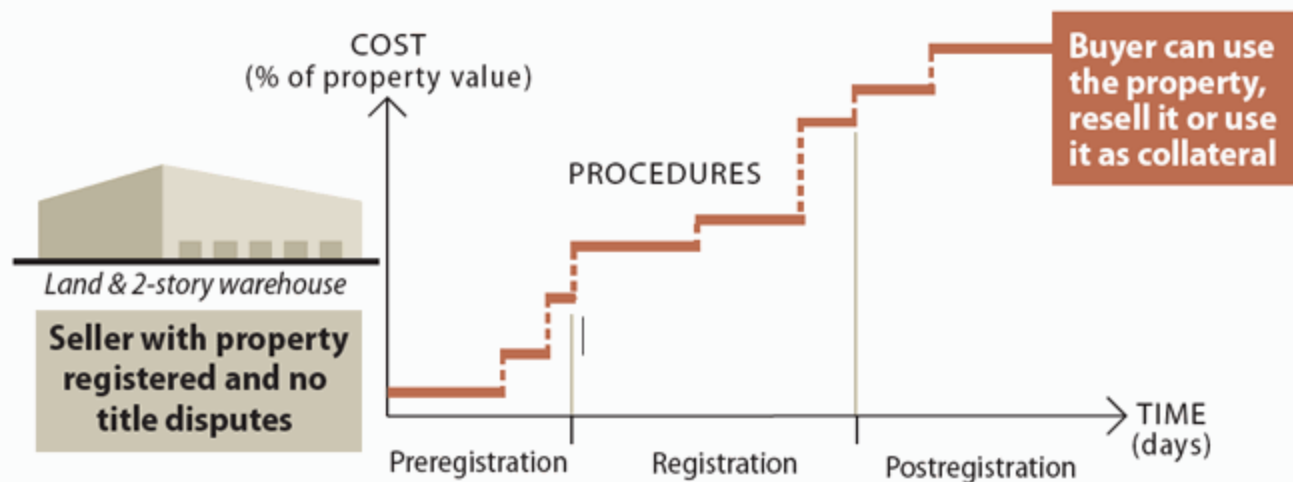
2. Historical data: Registering Property in Niger

Registering Property data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	83	84
Procedures (number)	4	4	4	4
Time (days)	35	35	35	35
Cost (% of property value)	11.1	11.1	11.0	11.0

3. The following graphs illustrate the Registering Property sub indicators in Niger over the past 4 years:



What are the time, cost and number of procedures required to transfer a property between 2 local companies?



This topic examines the steps, time, and cost involved in registering property in Niger.

STANDARDIZED PROPERTY

Property Value: 8,156,310.02

City: Niamey

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Check the ownership of the property at the Land Registry (“Service des Domaines”)	1 day	no cost
2	A notary drafts the sale agreement	3 days	4% of the property value
3	Register the new ownership certificate with the Tax Authorities (“Direction Générale des Impôts”)	1 day	5% of the Property Value + Stamp Duty @ CFA 1,500 per page [assume 4 pages]
4	Transfer of the property title with the Land Registry (“Service des Domaines”)	30 days	CFA 1,000 + 1.5% transfer tax + salaire du conservateur (30% of (transfer tax + 1,000 frais fixes))

Registering Property Details - Niger

Procedure	1	Check the ownership of the property at the Land Registry (“Service des Domaines”)
Time to complete:		1 day
Cost to complete:		no cost
Agency:		Land Registry (Service des Domaines)
Comment:		The buyer should perform due diligence at the Land Registry before entering into a sale agreement with the owner of the property. The buyer will be able to check all useful information regarding the property and its history since its registration. More importantly, the buyer will know whether the title is encumbered with mortgages or liens. It is now mandatory to provide the original copy of the title and no longer a copy.
Procedure	2	A notary drafts the sale agreement
Time to complete:		3 days
Cost to complete:		4% of the property value
Comment:		The law requires that the sale agreement be notarized. It is the practice that parties ask the notary to draft the sale agreement himself. The notary will draft a preliminary sale agreement and will take the parties’ final observations. The notary will then take the final sale agreement to the land registry for final transfer of property.
Procedure	3	Register the new ownership certificate with the Tax Authorities (“Direction Générale des Impôts”)
Time to complete:		1 day
Cost to complete:		5% of the Property Value + Stamp Duty @ CFA 1,500 per page [assume 4 pages]
Agency:		Tax Authorities (Direction Générale des Impôts)
Comment:		The new ownership certificate should be registered with the Tax Authorities to have full probative powers. The registration fees amounts to 5% of the property value. The Tax Authorities do not check the accuracy of the stated price. The procedure is done promptly in just one day, at the tax authority location.
Procedure	4	Transfer of the property title with the Land Registry (“Service des Domaines”)
Time to complete:		30 days
Cost to complete:		CFA 1,000 + 1.5% transfer tax + salaire du conservateur (30% of (transfer tax + 1,000 frais fixes))
Agency:		Land Registry (Service des Domaines)
Comment:		The notary takes the notarized sale agreement to the Land Registry and files a request of transfer of property. The Land Registry, after due diligence, conducts the final transfer of the property to the buyer by changing the name in the land files. It then issues a new title of ownership in the buyer’s name. Cadastre is now asking for the original property title (of the

Seller), it no longer accepts certified copies, the original must be presented, and is returned to Owner that same day, Cadastre wants to assure it is not a forged title.

Through two sets of indicators, *Doing Business* assesses the legal rights of borrowers and lenders with respect to secured transactions and the sharing of credit information. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through either a public credit registry or a private credit bureau. Credit information systems mitigate the ‘information asymmetry’ in lending and enable lenders to view a borrower’s financial history (positive or negative), providing them with valuable information to consider when assessing risk. Credit information systems benefit borrowers as well, allowing good borrowers to establish a reputable credit history which will enable them to access credit more easily. The Legal Rights Index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders and thus facilitate lending. Sound collateral laws will enable businesses to use their assets, especially movable property, as security to generate capital while having strong creditor’s rights has been associated with higher ratios of private sector credit to GDP.

Some reform outcomes

After Vietnam’s new Civil Code was enacted in 2005, a decree further clarified the provisions governing secured transactions. Since the inclusion of the new provisions, the number of registrations increased from 43,000 (2005) to 120,000 (end of 2008).

In 2008, when Zambia established a private credit bureau, its database initially covered about 25,000 borrowers. Thanks to a strong communication campaign and a central bank directive, coverage has grown 10-fold in the past 2 years, exceeding 200,000 by the beginning of 2010.

What do the Getting Credit indicators measure?

Strength of legal rights index (0–10)

- Protection of rights of borrowers and lenders through collateral laws
- Protection of secured creditors’ rights through bankruptcy laws

Depth of credit information index (0–6)

- Scope and accessibility of credit information distributed by public credit registries and private credit bureaus

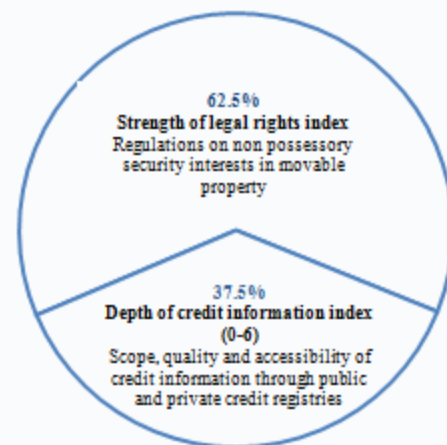
Public credit registry coverage (% of adults)

- Number of individuals and firms listed in public credit registry as percentage of a adult population

Private credit bureau coverage (% of adults)

- Number of individuals and firms listed in largest private credit bureau as percentage of a adult population

Getting Credit: collateral rules and credit information



Note: Private bureau coverage and public credit registry coverage are measured but do not count for the rankings.

Case Study Assumptions (applying to the Legal Rights Index only)

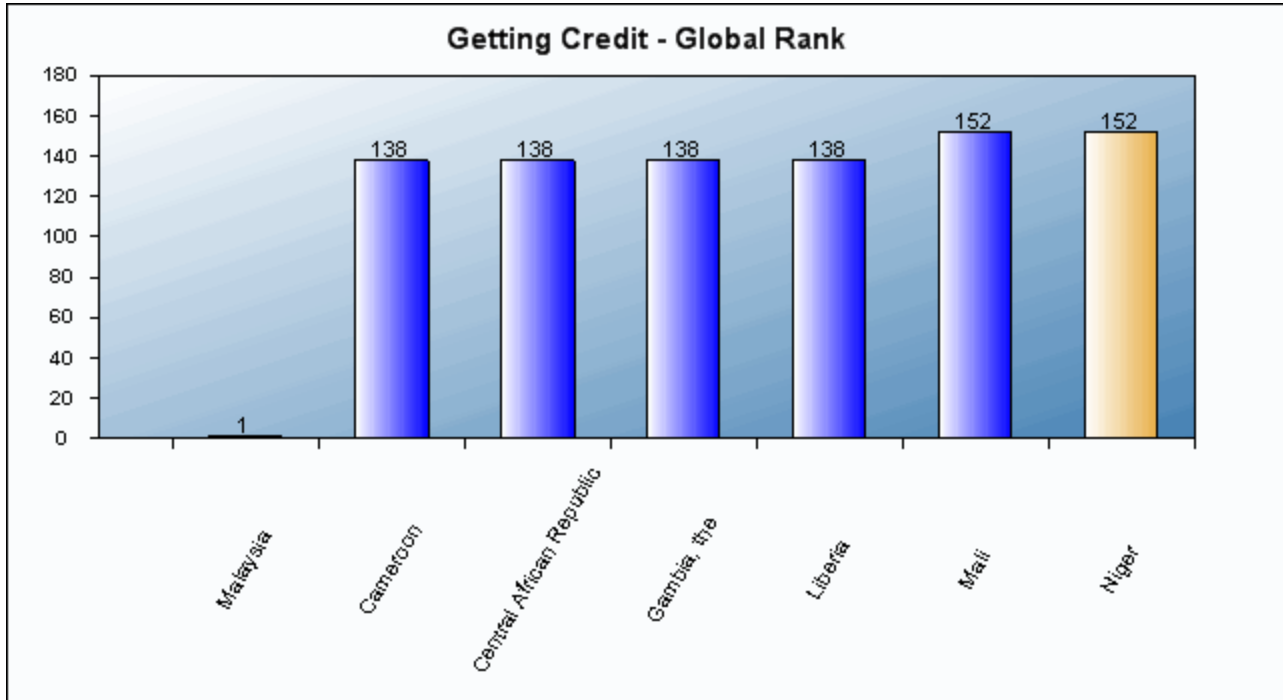
The Debtor

- is a Private Limited Liability Company
- has its Headquarters and only base of operations in the largest business city
- obtains a loan from a local bank (the Creditor) for an amount up to 10 times income (GNI) per capita
- Both creditor and debtor are 100% domestically owned.

1. Benchmarking Getting Credit Regulations:

Niger is ranked 152 overall for Getting Credit.

Ranking of Niger in Getting Credit - Compared to good practice and selected economies:



The following table shows Getting Credit data for Niger compared to good practice and comparator economies:

Good Practice Economies	Strength of legal rights index (0-10)	Depth of credit information index (0-6)	Public registry coverage (% of adults)	Private bureau coverage (% of adults)
New Zealand*				100.0
Portugal			67.1	
Singapore*	10			
United Kingdom		6		

<i>Selected Economy</i>				
Niger	3	1	0.1	0.0

<i>Comparator Economies</i>				
Cameroon	3	2	2.9	0.0
Central African Republic	3	2	2.0	0.0
Gambia, the	5	0	0.0	0.0
Liberia	4	1	0.2	0.0
Mali	3	1	0.1	0.0

* The following economies are also good practice economies for :

Strength of legal rights index (0-10): Hong Kong, China, Kenya, Kyrgyz Republic, Malaysia

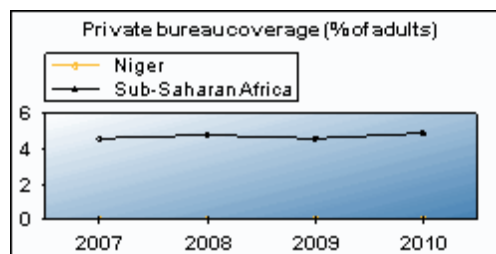
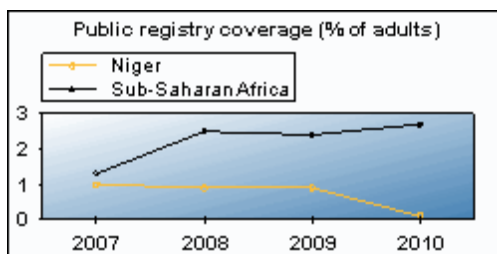
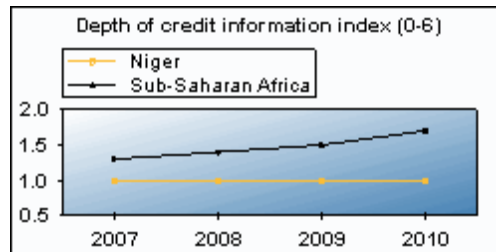
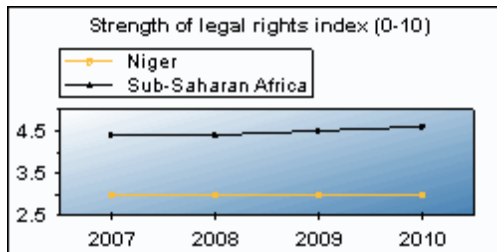
Private bureau coverage (% of adults): Argentina, Australia, Canada, Iceland, Ireland, Norway, Sweden, United Kingdom, United States

27 countries have the highest credit information index.

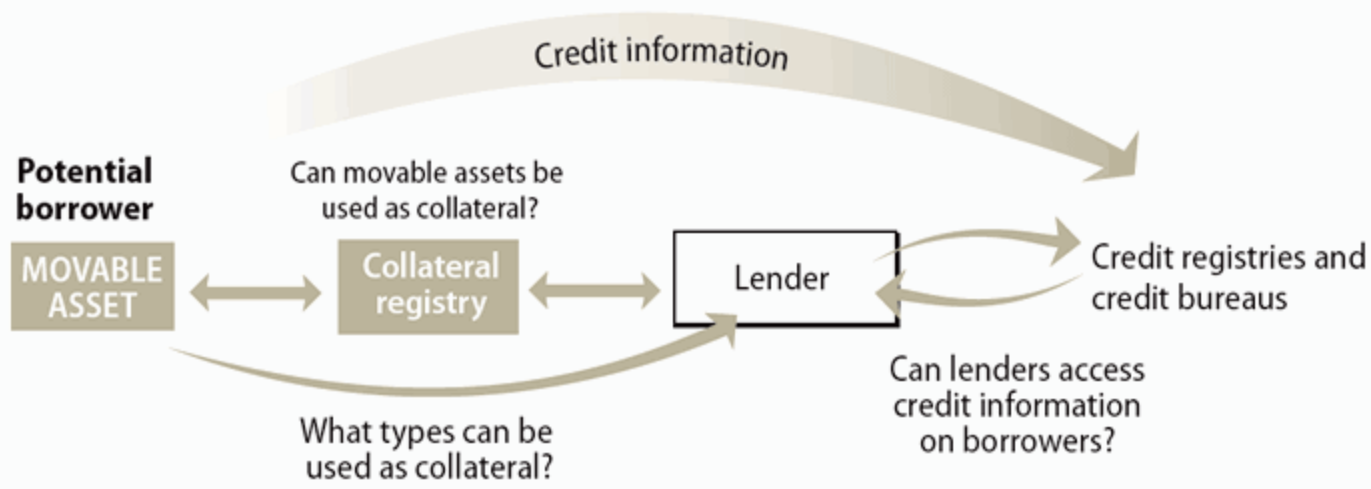
2. Historical data: Getting Credit in Niger

Getting Credit data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	150	152
Strength of legal rights index (0-10)	3	3	3	3
Depth of credit information index (0-6)	1	1	1	1
Private bureau coverage (% of adults)	0.0	0.0	0.0	0.0
Public registry coverage (% of adults)	1.0	0.9	0.9	0.1

3. The following graphs illustrate the Getting Credit sub indicators in Niger over the past 4 years:



**Do lenders have credit information on entrepreneurs seeking credit?
Is the law favorable to borrowers and lenders using movable assets as collateral?**



The following table summarize legal rights of borrowers and lenders, and the availability and legal framework of credit registries in Niger.

Getting Credit Indicators (2010)			Indicator
Private bureau coverage (% of adults)	Private credit bureau	Public credit registry	1
Are data on both firms and individuals distributed?	No	Yes	1
Are both positive and negative data distributed?	No	No	0
Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions?	No	No	0
Are more than 2 years of historical credit information distributed?	No	No	0
Is data on all loans below 1% of income per capita distributed?	No	No	0
Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?	No	No	0
Coverage	0.0	0.1	
Number of individuals		0	..
Number of firms		0	..

Strength of legal rights index (0-10)**3**

Can any business use movable assets as collateral while keeping possession of the assets; and any financial institution accept such assets as collateral ?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	No
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	Yes
May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets ?	No
Is a general description of debts and obligations permitted in collateral agreements, so that all types of obligations and debts can be secured by stating a maximum amount rather than a specific amount between the parties ?	Yes
Is a collateral registry in operation, that is unified geographically and by asset type, as well as indexed by the grantor's name of a security right ?	No
Do secured creditors have absolute priority to their collateral outside bankruptcy procedures?	No
Do secured creditors have absolute priority to their collateral in bankruptcy procedures?	No
During reorganization, are secured creditors' claims exempt from an automatic stay on enforcement?	No
Does the law authorize parties to agree on out of court enforcement?	No

Stronger investor protections matter for the ability of companies to raise the capital needed to grow, innovate, diversify and compete. This is all the more crucial in times of financial crisis when entrepreneurs must navigate through defiant environments to finance their activities. Using 3 indices of investor protection, *Doing Business* measures how economies regulate a standard case of self-dealing, use of corporate assets for personal gains. Since 2005, 51 economies have strengthened investor protections as measured by *Doing Business*.

Some reform outcomes

In Indonesia, an economy that consistently improved its laws regulating investor protections, the number of firms listed on the Indonesia Stock Exchange increased from 331 to 396 between 2004 and 2009. Meanwhile, market capitalization grew from 680 trillion rupiah (\$75 billion) to 1,077 trillion rupiah (\$119 billion).

After Thailand amended its laws in 2006 and 2008, more than 85 transactions that failed to comply with the disclosure standards were suspended. Thirteen were deemed prejudicial and were therefore canceled, thus preventing damage to the companies involved and preserving their value. Companies were not deterred either, as more than 30 new companies joined the stock exchange since 2005 bringing the number of listed companies to 523.

What do the Protecting Investors indicators measure?

Extent of disclosure index (0–10)

- Who can approve related-party transactions
- Requirements for external and internal disclosure in case of related-party transactions

Extent of director liability index (0–10)

- Ability of shareholders to hold the interested party and the approving body liable in case of a prejudicial related-party transaction
- Available legal remedies (damages, repayment of profits, fines, imprisonment and rescission of the transaction)
- Ability of shareholders to sue directly or derivatively

Ease of shareholder suits index (0–10)

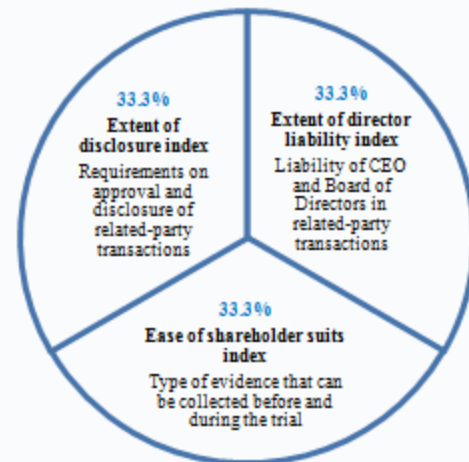
- Documents and information available during trial
- Access to internal corporate documents (directly or through a government inspector)

Strength of investor protection index (0–10)

- Simple average of the extent of disclosure, extent of director liability and ease of shareholder suits indices

Protecting Investors: minority shareholder rights in related-party transactions

Rankings are based on 3 subindicators



Case Study Assumptions

The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange (or at least a large private company with multiple shareholders),
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where permitted, even if this is not specifically required by law.

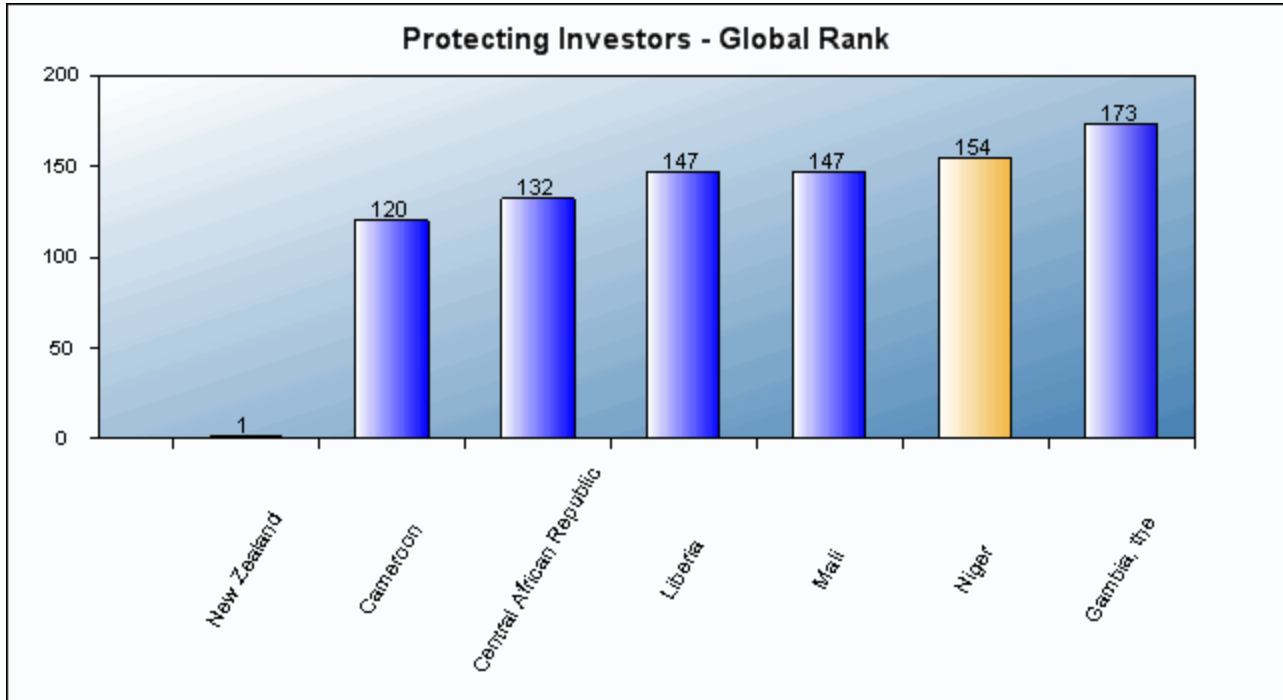
The transaction

- Mr. James, a director and the majority shareholder of the company, proposes that the company purchase used trucks from another company he owns.
- The price is higher than the going price for used trucks, but the transaction goes forward.
- All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to the purchasing company.
- Shareholders sue the interested parties and the members of the board of directors.

1. Benchmarking Protecting Investors Regulations:

Niger is ranked 154 overall for Protecting Investors.

Ranking of Niger in Protecting Investors - Compared to good practice and selected economies:



The following table shows Protecting Investors data for Niger compared to good practice and comparator economies:

Good Practice Economies	Strength of investor protection index (0-10)
New Zealand	9.7

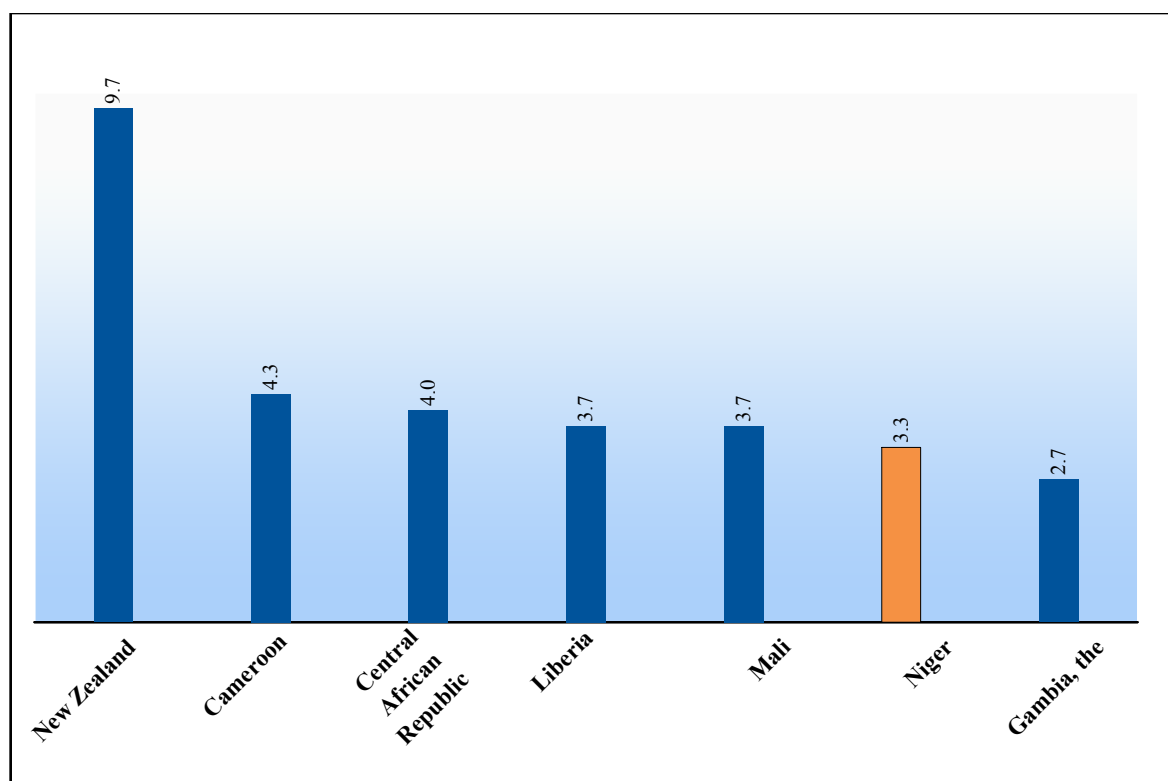
<i>Selected Economy</i>	
Niger	3.3

<i>Comparator Economies</i>	
Cameroon	4.3
Central African Republic	4.0
Gambia, the	2.7
Liberia	3.7
Mali	3.7

2. Historical data: Protecting Investors in Niger

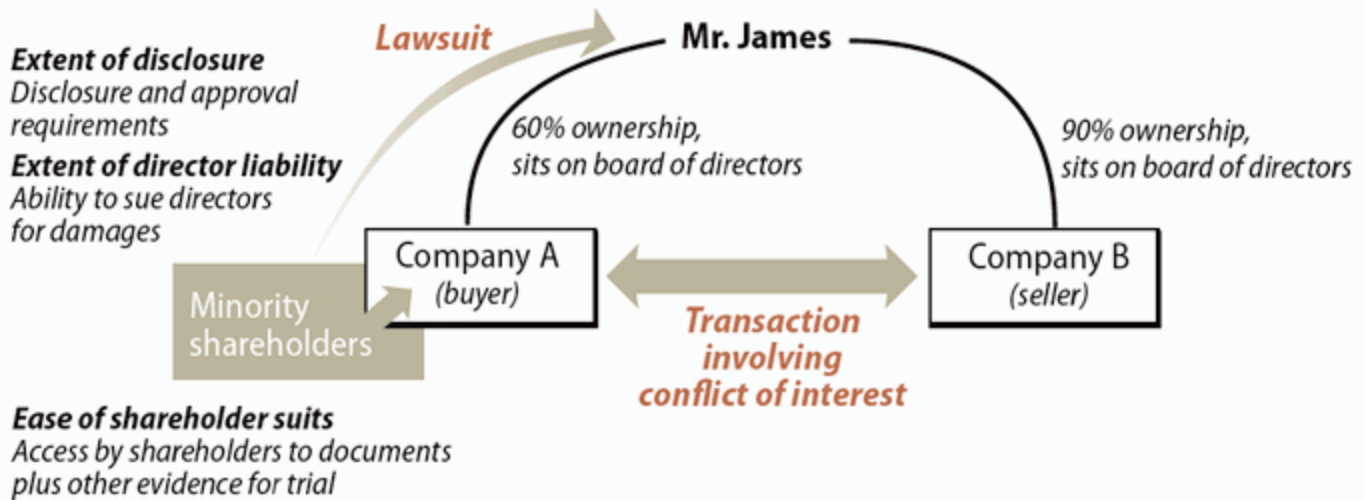
Protecting Investors data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	153	154
Strength of investor protection index (0-10)	3.3	3.3	3.3	3.3

3. The following graph illustrates the Protecting Investors index in Niger compared to best practice and selected Economies:



Note: The higher the score, the greater the investor protection.

How well are minority shareholders protected against self-dealing in related-party transactions?



The table below provides a full breakdown of how the disclosure, director liability, and shareholder suits indexes are calculated in Niger.

Protecting Investors Data (2010)	Indicator
Extent of disclosure index (0-10)	6
What corporate body provides legally sufficient approval for the transaction?	3
Whether immediate disclosure of the transaction to the public and/or shareholders is required?	0
Whether disclosure of the transaction in published periodic filings (annual reports) is required?	2
Whether disclosure of the conflict of interest by Mr. James to the board of directors is required?	1
Whether an external body must review the terms of the transaction before it takes place?	0
Extent of director liability index (0-10)	1
Whether shareholders can hold Mr. James liable for the damage that the Buyer-Seller transaction causes to the company?	0
Whether shareholders can hold the approving body (the CEO or board of directors) liable for the damage that the Buyer-Seller transaction causes to the company?	0
Whether a court can void the transaction upon a successful claim by a shareholder plaintiff?	0
Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff?	0

Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff?	0
Whether fines and imprisonment can be applied against Mr. James?	0
Whether shareholders can sue directly or derivatively for the damage that the Buyer-Seller transaction causes to the company?	1
Ease of shareholder suits index (0-10)	3
Whether the plaintiff can obtain any documents from the defendant and witnesses during trial?	3
Whether the plaintiff can directly question the defendant and witnesses during trial?	0
Whether the plaintiff can request categories of documents from the defendant without identifying specific ones?	0
Whether shareholders owning 10% or less of Buyer's shares can request an inspector to investigate the transaction?	0
Whether the level of proof required for civil suits is lower than that of criminal cases?	0
Whether shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit?	0
Strength of investor protection index (0-10)	3.3

Taxes are essential to provide public amenities, infrastructure and services which are crucial for a properly functioning economy. *Doing Business* data show that economies where it is more difficult and costly to pay taxes have larger shares of informal sector activity. More than 60% of economies have reformed in the last 6 years and are starting to see concrete results.

Some reform outcomes

Colombia introduced a new electronic system for social security and labor taxes in 2006 and by 2008 the social security contributions collected from small and medium-size companies rose by 42%, to 550 billion pesos.

Mauritius reduced the corporate income tax rate from 25% to 15% and removed exemptions and industry-specific allowances in 2006 and saw their corporate income tax revenue grow by 27% in the following year, and in 2008/09 it increased by 65%.

What do the Paying taxes indicators measure?

Tax payments for a manufacturing company in 2009
(number per year adjusted for electronic or joint filing and payment)

- Total number of taxes and contributions paid, including consumption taxes (value added tax, sales tax or goods and service tax)
- Method and frequency of filing and payment

Time required to comply with 3 major taxes (hours per year)

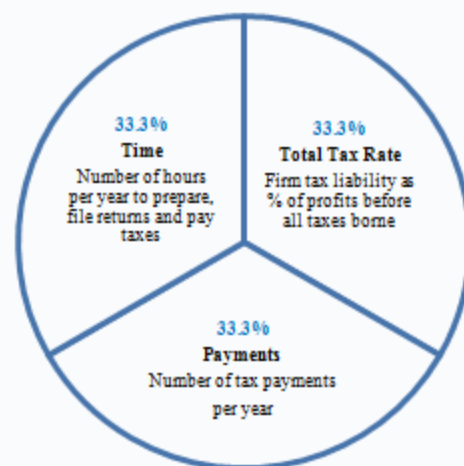
- Collecting information and computing the tax payable
- Completing tax return forms, filing with proper agencies
- Arranging payment or withholding
- Preparing separate tax accounting books, if required

Total tax rate (% of profit)

- Profit or corporate income tax
- Mandatory social contributions and labor taxes paid by the employer
- Property and property transfer taxes
- Dividend, capital gains and financial transactions taxes
- Waste collection, vehicle, road and other taxes

Paying Taxes: tax compliance for a local manufacturing company

Rankings are based on 3 subindicators



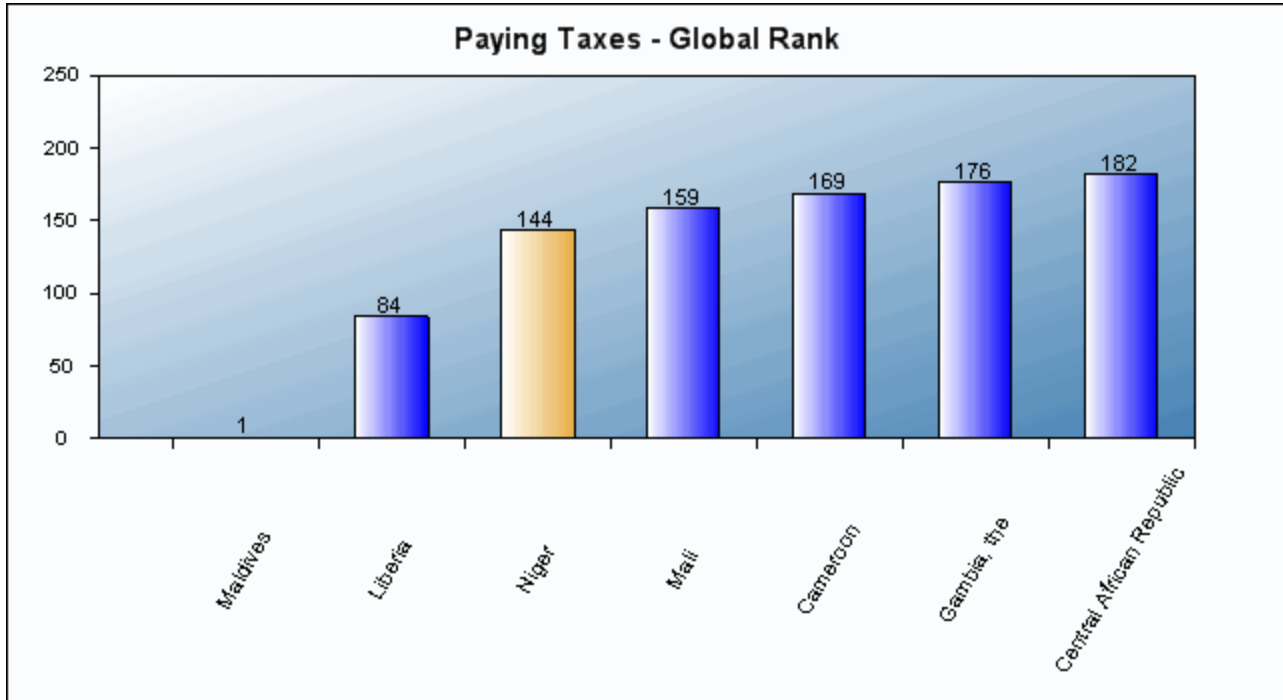
Case Study Assumptions

- TaxpayerCo is a medium-size business that started operations 2 years ago.
- Tax practitioners are asked to review its financial statements, as well as a standard list of transactions that the company completed during the year.
- Respondents are asked how much in taxes and mandatory contributions the business must pay and what the process is for doing so.
- The business starts from the same financial position in each economy. All the taxes and mandatory contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government
- Taxes and mandatory contributions include corporate income tax, turnover tax, all labor taxes and contributions paid by the company.
- A range of standard deductions and exemptions are also recorded.

1. Benchmarking Paying Taxes Regulations:

Niger is ranked 144 overall for Paying Taxes.

Ranking of Niger in Paying Taxes - Compared to good practice and selected economies:



The following table shows Paying Taxes data for Niger compared to good practice and comparator economies:

Good Practice Economies	Payments (number per year)	Time (hours per year)	Total tax rate (% profit)
Maldives*	3	0	
Timor-Leste			0.2

<i>Selected Economy</i>			
Niger	41	270	46.5

<i>Comparator Economies</i>			
Cameroon	44	654	49.1
Central African Republic	54	504	203.8
Gambia, the	50	376	292.3
Liberia	32	158	43.7
Mali	59	270	52.2

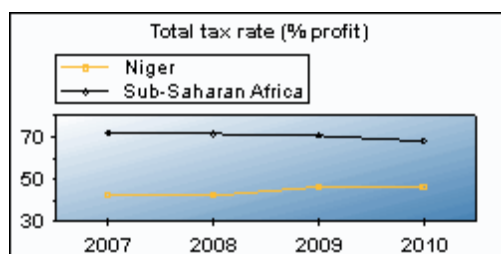
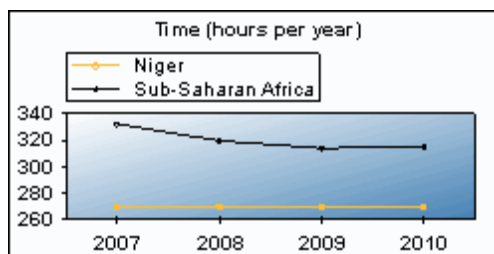
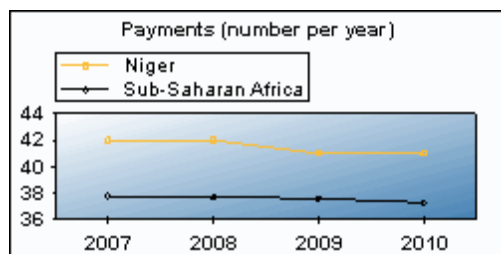
* The following economies are also good practice economies for :

Payments (number per year): Qatar

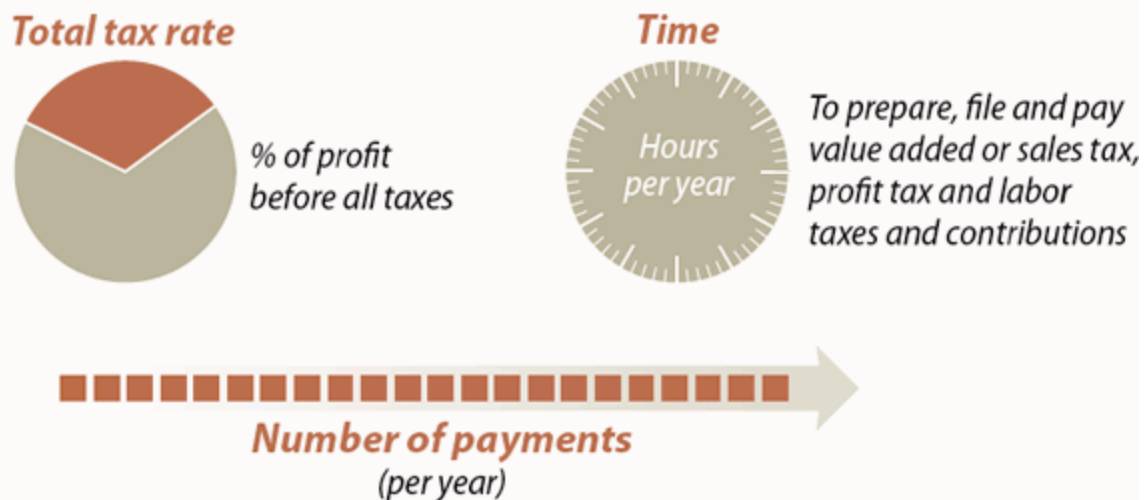
2. Historical data: Paying Taxes in Niger

Paying Taxes data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	138	144
Total tax rate (% profit)	42.4	42.3	46.5	46.5
Payments (number per year)	42	42	41	41
Time (hours per year)	270	270	270	270

3. The following graphs illustrate the Paying Taxes sub indicators in Niger over the past 4 years:



What are the time, total tax rate and number of payments necessary for a local medium-sized company to pay all taxes?



The table below addresses the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year in Niger, as well as measures of administrative burden in paying taxes.

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate	Tax base	Total tax rate (% profit)	Notes on TTR
Fuel tax	1				included in fuel price		
Value added tax (VAT)	12		120	19.0%	value added		
Stamp duty on contracts	1			XOF 1500	per page		
Stamp duty on property transfer	1						
Advertising tax	1			various rates		0.10	
Tax on interest	0	withheld		15.0%	interest income	0.40	
Insurance tax	1			12%, 36%	insurance premium	0.50	
Vehicle tax	1			fixed fee (fluctuates from XOF 5000 to XOF 60,000)	horse power of engine	0.80	
Capital gains tax	1			15.0%	capital gains	0.80	

Real estate tax	4		1.5%	property value	1.50
Apprenticeship tax	1		2.0%	gross salaries	2.20
Business license	3		Fixed rate and proportional duty	rental value	3.50
Social security tax	12	120	15.4%	gross salaries	17.40
Corporate income tax	2	30	35.0%	taxable profit	19.30
Totals	41	270			46.5

Making trade between countries easier is increasingly important for business in today's globalized world. Excessive document requirements, burdensome customs procedures, inefficient port operations and inadequate infrastructure all lead to extra costs and delays for exporters and importers, stifling trade potential. Trade facilitation tools such as electronic data interchange systems, risk-based inspections, and single windows help improve an economy's trading environment and boost firms' international competitiveness. *Doing Business* trade indicators take into account documents, cost and time associated with every procedure for trading a standard shipment of goods by ocean transport. Research indicates that exporters in developing countries have much more to gain by a 10% drop in their trading costs than from a similar decrease of the tariffs applied to their products in global markets.

Some reform outcomes

In Georgia, reducing customs clearance time by a day has led to operational savings of an estimated \$288 per truck, or an annual \$133 million for the country's whole trading community given the growing amount of cross-border trade in recent years.

In Korea, predictable cargo processing times and rapid turnover by ports and warehouses provide a benefit to the Korean economy of some \$2 billion annually.

What do the Trading Across Borders indicators measure?

Trading Across Borders: exporting and importing by ocean transport

Rankings are based on 3 subindicators

Documents required to export and import (number)

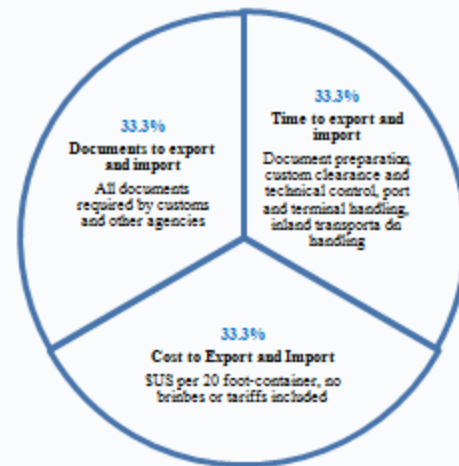
- Bank documents
- Customs clearance documents
- Port and terminal handling documents
- Transport documents

Time required to export and import (days)

- Obtaining all the documents
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- Does not include ocean transport time

Cost required to export and import (US\$ per container)

- All documentation
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- Official costs only, no bribes



Case Study Assumptions

The Business

- Has at least 60 employees and is located in the economy's largest business city
- Is a private, limited liability company, which exports more than 10% of its sales. It is fully domestically owned and does not operate in an export processing zone or an industrial estate with special export or import privileges

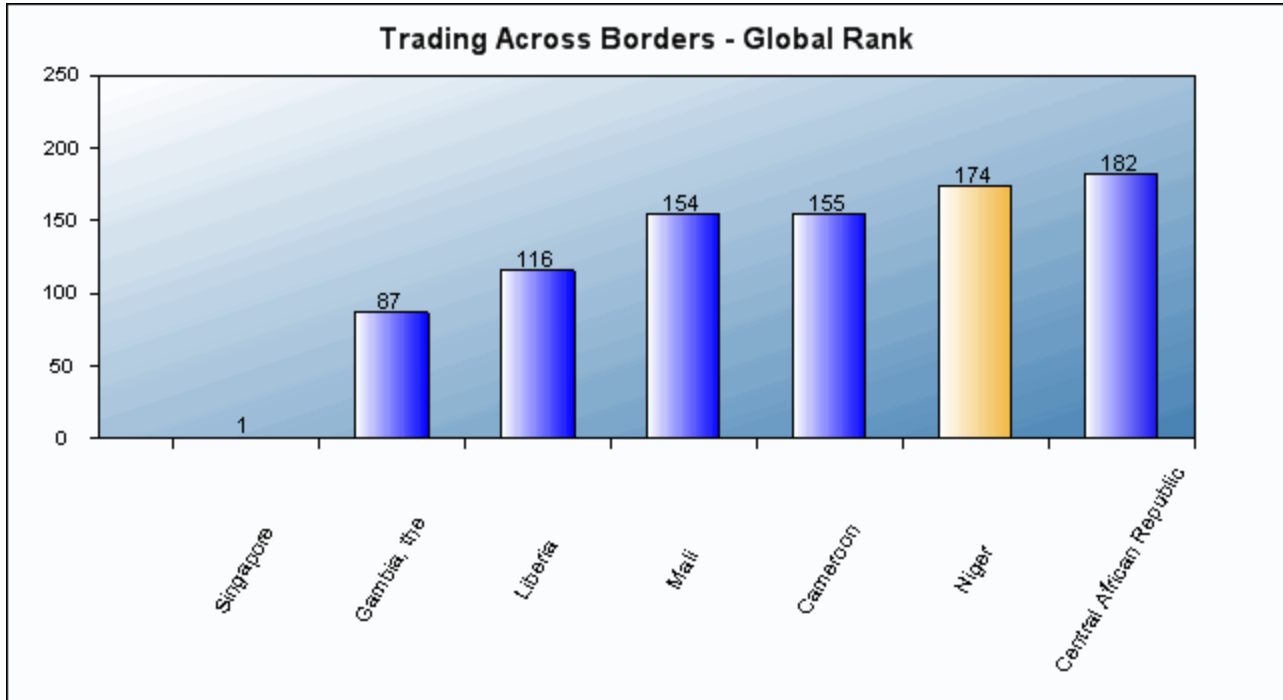
The traded product

- Is transported in a dry-cargo, 20-foot full container load; weighs 10 tons and is valued at \$20,000
- Is not hazardous or include military items; it does not require special phytosanitary or environmental safety standards, refrigeration or any other special environment
- Is one of the economy's leading export or import products

1. Benchmarking Trading Across Borders Regulations:

Niger is ranked 174 overall for Trading Across Borders.

Ranking of Niger in Trading Across Borders - Compared to good practice and selected economies:



The following table shows Trading Across Borders data for Niger compared to good practice and comparator economies:

Good Practice Economies	Documents to export (number)	Time to export (days)	Cost to export (US\$ per container)	Documents to import (number)	Time to import (days)	Cost to import (US\$ per container)
Denmark*		5				
France	2			2		
Malaysia			450			
Singapore					4	439

<i>Selected Economy</i>						
Niger	8	59	3545	10	64	3545

<i>Comparator Economies</i>						
Cameroon	11	23	1379	12	26	1978
Central African Republic	9	54	5491	17	62	5554
Gambia, the	6	23	831	8	23	975
Liberia	10	17	1232	9	15	1212
Mali	7	26	2202	10	31	3067

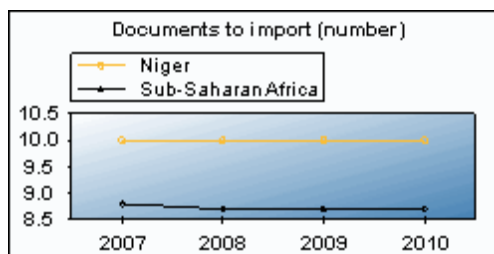
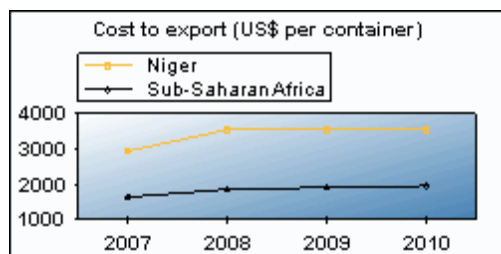
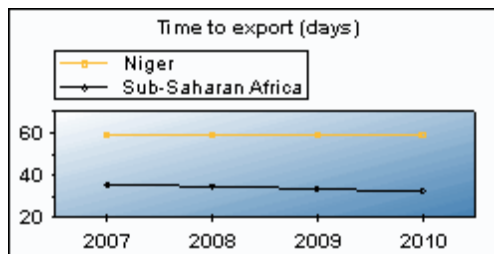
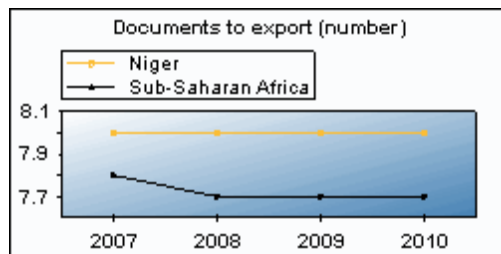
* The following economies are also good practice economies for :

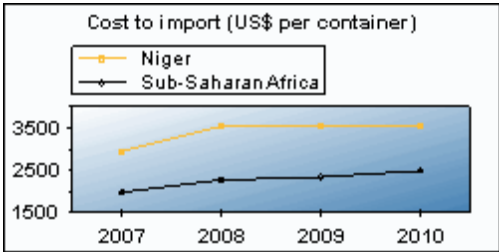
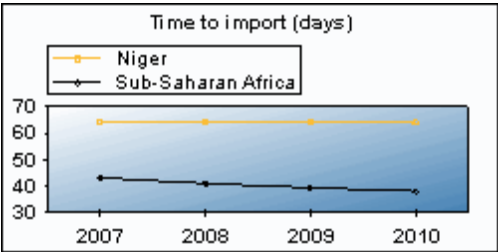
Time to export (days): Estonia

2. Historical data: Trading Across Borders in Niger

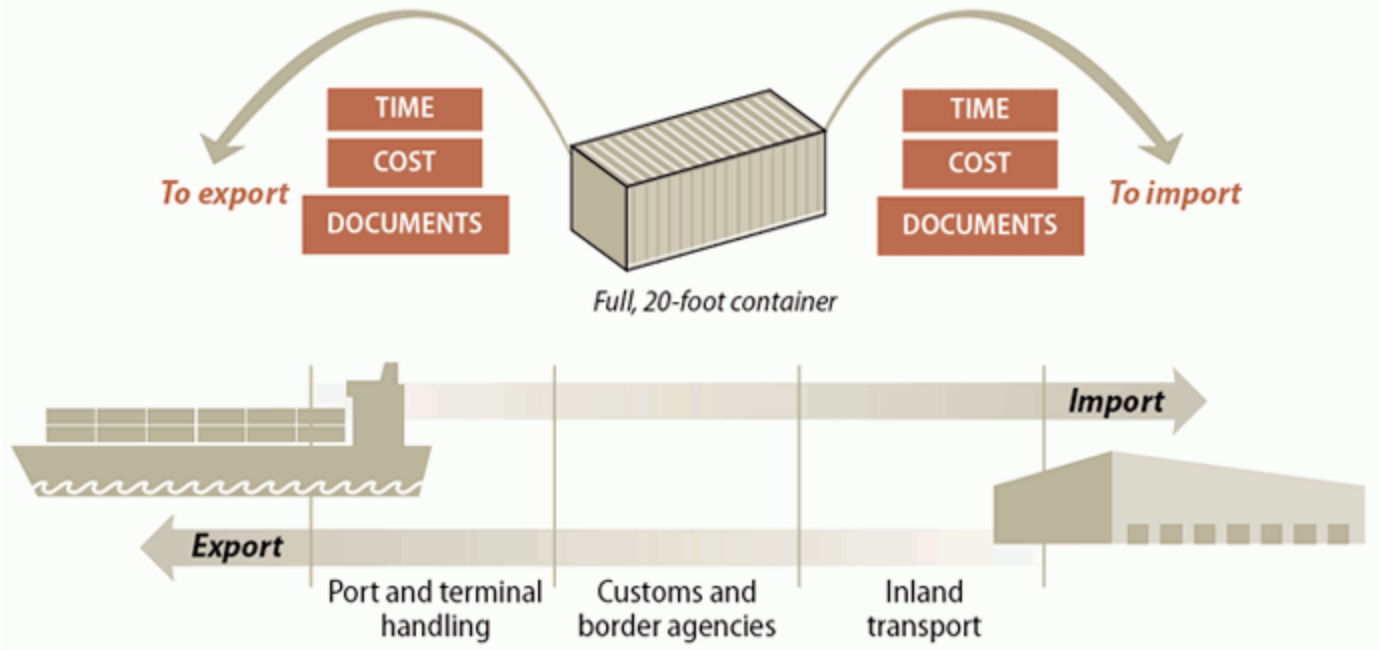
Trading Across Borders data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	174	174
Cost to export (US\$ per container)	2945	3545	3545	3545
Cost to import (US\$ per container)	2946	3545	3545	3545
Documents to export (number)	8	8	8	8
Documents to import (number)	10	10	10	10
Time to export (days)	59	59	59	59
Time to import (days)	64	64	64	64

3. The following graphs illustrate the Trading Across Borders sub indicators in Niger over the past 4 years:





How much time, how many documents and what cost to export and import across borders by ocean transport?



These tables list the procedures necessary to import and export a standardized cargo of goods in Niger. The documents required to export and import the goods are also shown.

Nature of Export Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	36	665
Customs clearance and technical control	3	429
Ports and terminal handling	7	582
Inland transportation and handling	13	1869
Totals	59	3545

Nature of Import Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	36	665
Customs clearance and technical control	11	429
Ports and terminal handling	3	582
Inland transportation and handling	14	1869
Totals	64	3545

Documents for Export and Import

Export
Bill of lading
Certificate of origin
Commercial invoice
Customs export declaration
Export license
Packing list
Terminal handling receipts
Transit document: carnet TRIE (Convention Transit Routier Inter-Etats des marchandises)

Import
Bill of lading
Cargo release order
Certificate of origin
Collection order
Commercial invoice
Customs import declaration
Import license
Packing list
Terminal handling receipts
Transit document: carnet TRIE (Convention Transit Routier Inter-Etats des marchandises)

Well functioning courts help businesses expand their network and markets. Where contract enforcement is efficient, firms have greater access to credit and are more likely to engage with new borrowers or customers. *Doing Business* measures the efficiency of the judicial system in resolving a commercial sale dispute before local courts. Following the step-by-step evolution of a standardized case study, data relating to the time, cost and procedural complexity of resolving a commercial lawsuit are collected through study of the codes of civil procedure and other court regulations, as well as through surveys completed by local litigation lawyers (and, in a quarter of the countries, by judges as well).

Some reform outcomes

In Rwanda the implementation of specialized commercial courts in May 2008 resulted in a significant decrease of the case backlog, and contributed to reduce the time to resolve a commercial dispute by nearly 3 months.

In Austria a "data highway" for the courts that allows attachments to be sent electronically has produced savings of €4.4 million in postage alone.

What do the Enforcing Contracts indicators measure?

Procedures to enforce a contract (number)

- Any interaction between the parties in a commercial dispute, or between them and the judge or court officer
- Steps to file the case
- Steps for trial and judgment
- Steps to enforce the judgment

Time required to complete procedures (calendar days)

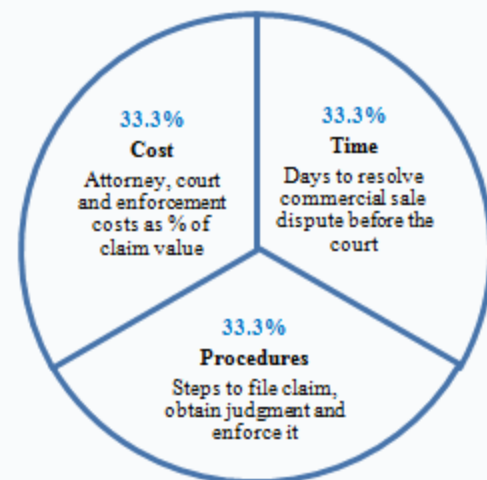
- Time to file and serve the case
- Time for trial and obtaining judgment
- Time to enforce the judgment

Cost required to complete procedures (% of claim)

- No bribes
- Average attorney fees
- Court costs, including expert fees
- Enforcement costs

Enforcing Contracts: resolving a commercial dispute through the courts

Rankings are based on 3 subindicators



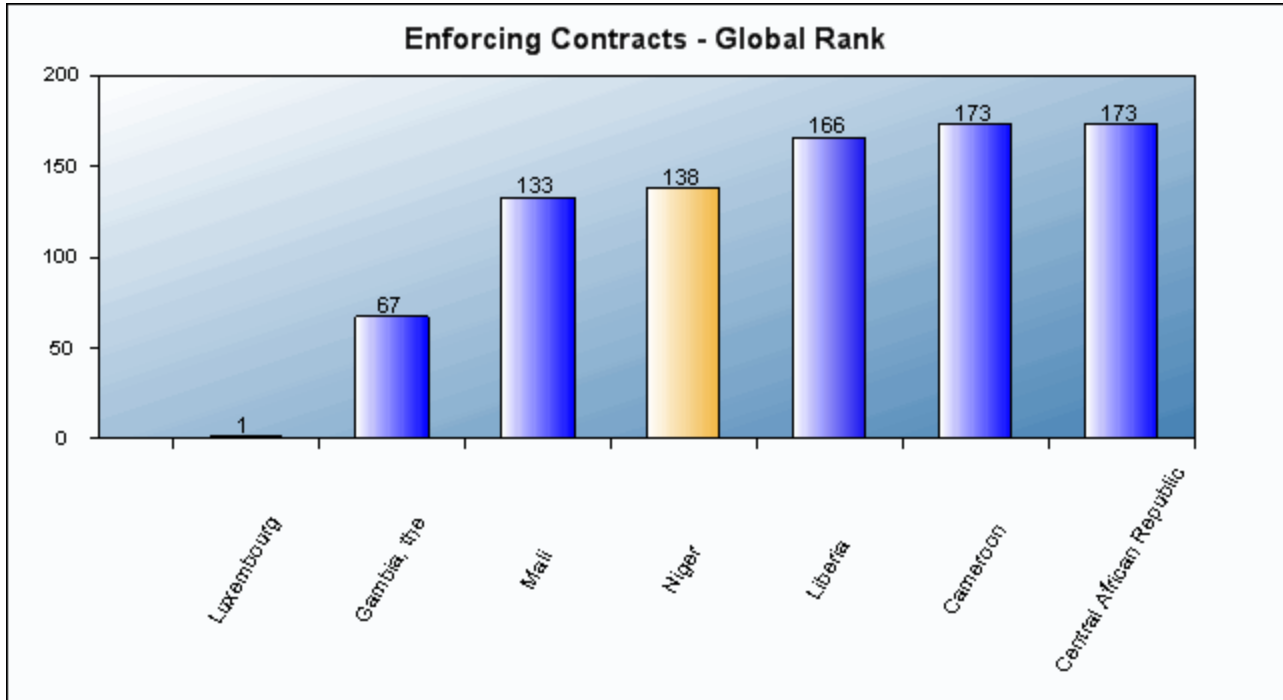
Case Study Assumptions

- Seller and Buyer are domestic companies
- Buyer orders custom-made goods, then does not pay
- Seller sues Buyer before competent court
- Value of claim is 200% of GNI per capita
- Seller requests pre-trial attachment to secure claim
- Dispute on quality of the goods requires expert opinion
- Judge decides in favor of Seller, no appeal
- Seller enforces judgment through a public sale of Buyer's movable assets.

1. Benchmarking Enforcing Contracts Regulations:

Niger is ranked 138 overall for Enforcing Contracts.

Ranking of Niger in Enforcing Contracts - Compared to good practice and selected economies:



The following table shows Enforcing Contracts data for Niger compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of claim)
Bhutan			0.1
Ireland	20		
Singapore		150	

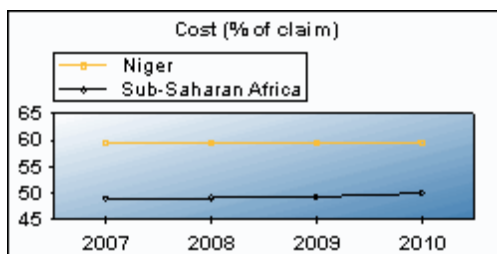
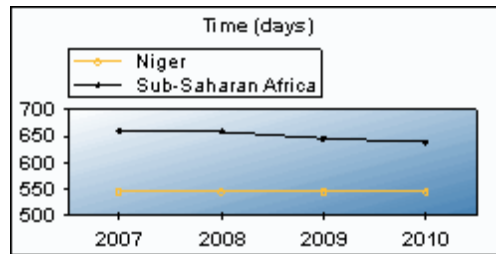
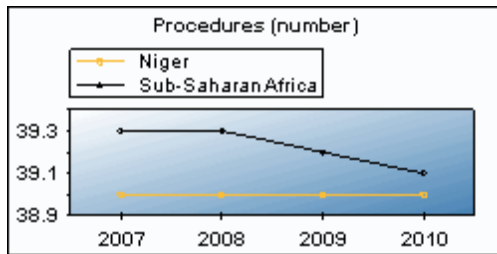
<i>Selected Economy</i>			
Niger	39	545	59.6

<i>Comparator Economies</i>			
Cameroon	43	800	46.6
Central African Republic	43	660	82.0
Gambia, the	32	434	37.9
Liberia	41	1280	35.0
Mali	36	620	52.0

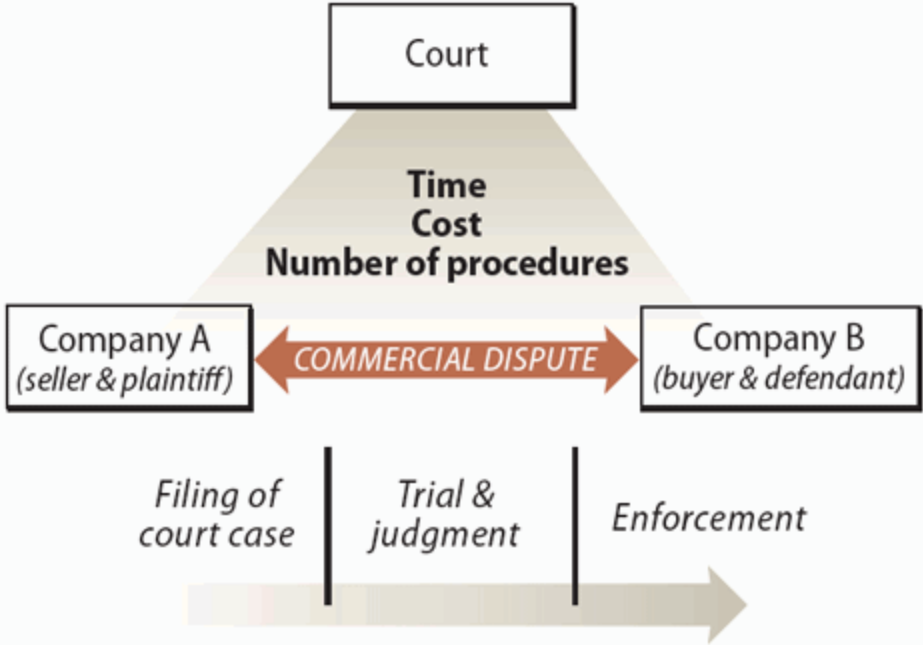
2. Historical data: Enforcing Contracts in Niger

Enforcing Contracts data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	137	138
Procedures (number)	39	39	39	39
Time (days)	545	545	545	545
Cost (% of claim)	59.6	59.6	59.6	59.6

3. The following graphs illustrate the Enforcing Contracts sub indicators in Niger over the past 4 years:



What are the time, cost and number of procedures to resolve a commercial dispute through the courts?



This topic looks at the efficiency of contract enforcement in Niger.

Nature of Procedure (2010)	Indicator
Procedures (number)	39
Time (days)	545
Filing and service	30.0
Trial and judgment	365.0
Enforcement of judgment	150.0
Cost (% of claim)*	59.60
Attorney cost (% of claim)	30.0
Court cost (% of claim)	12.0
Enforcement Cost (% of claim)	17.6

Court information: Niamey First Instance Tribunal ("Tribunal d'Instance de Niamey")

* Claim assumed to be equivalent to 200% of income per capita.

A robust bankruptcy system functions as a filter, ensuring the survival of economically efficient companies and reallocating the resources of inefficient ones. Fast and cheap insolvency proceedings result in businesses' speedy return to normal operation and increase returns to creditors. By improving the expectations of creditors and debtors about the outcome of insolvency proceedings, well-functioning insolvency systems can facilitate access to finance, save more viable businesses, and thereby improve growth and sustainability in the economy overall.

Some reform outcomes

A study of the 2005 bankruptcy reform in Brazil found that it had led to an average reduction of 22% in the cost of credit for Brazilian companies, a 39% increase in overall credit and a 79% increase in long-term credit in the economy. The purpose of the reform was to improve creditor protection in insolvency proceedings.

Following the introduction of debtor-in-possession reorganizations in Korea in 2006, the number of reorganization filings increased from 76 in 2006 to 670 in 2009.

What does the Closing a Business indicator measure?

Closing a Business: insolvency proceedings against local company

Time required to recover debt (years)

- Measured in calendar years
- Appeals and requests for extension are included

Cost required to recover debt (% of debtor's estate value)

- Measured as percentage of estate value
- Court fees
- Fees of insolvency administrators
- Lawyers' fees
- Assessors' and auctioneers' fees
- All other fees and costs

Recovery rate for creditors (cents on the dollar)

- Measures the cents on the dollar recovered by creditors
- Present value of debt recovered
- Costs of the insolvency proceedings are deducted
- Depreciation of furniture is taken into account
- Outcome for the business (survival or not) affects the maximum value that can be recovered



Case Study Assumptions

The Company

- is domestically owned
- is a limited liability company operating a hotel
- operates in the economy's largest business city
- has 201 employees, 1 secured creditor and 50 unsecured creditors
- has a higher value as a going concern and a lower value in a piecemeal sale of assets

1. Benchmarking Closing Business Regulations:

Niger is ranked 136 overall for Closing a Business.

Ranking of Niger in Closing Business - Compared to good practice and selected economies:



The following table shows Closing Business data for Niger compared to good practice and comparator economies:

Good Practice Economies	Recovery rate (cents on the dollar)	Time (years)	Cost (% of estate)
Ireland		0.4	
Japan	92.7		
Singapore*			1

<i>Selected Economy</i>			
Niger	16.0	5.0	18

<i>Comparator Economies</i>			
Cameroon	13.6	3.2	34
Central African Republic	0.0	4.8	76
Gambia, the	19.8	3.0	15
Liberia	8.4	3.0	43
Mali	24.6	3.6	18

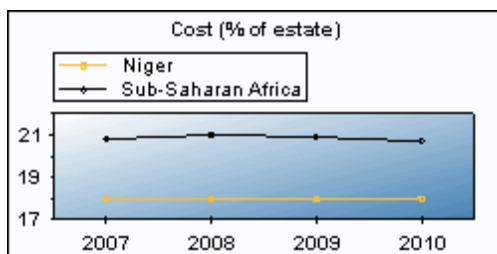
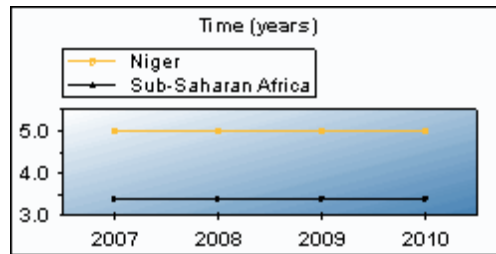
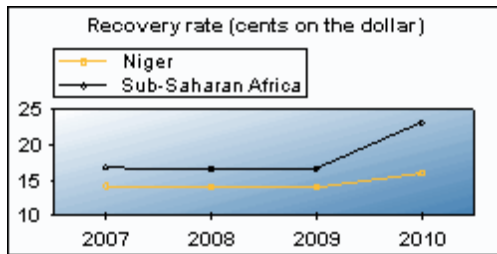
* The following economies are also good practice economies for :

Cost (% of estate): Colombia, Kuwait, Norway

2. Historical data: Closing Business in Niger

Closing a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank	..	..	140	136
Time (years)	5.0	5.0	5.0	5.0
Cost (% of estate)	18	18	18	18
Recovery rate (cents on the dollar)	14.2	14.0	14.0	16.0

3. The following graphs illustrate the Closing Business sub indicators in Niger over the past 4 years:



Since 2004 Doing Business has been tracking reforms aimed at simplifying business regulations, strengthening property rights, opening access to credit and enforcing contracts by measuring their impact on 10 indicator sets . * Nearly 1,000 reforms have had an impact on these indicators. *Doing Business 2011*, covering June 2009 to June 2010, reports that 117 economies implemented 216 reforms to make it easier to start a business. 64% of economies measured by Doing Business have reformed this year, focusing on easing business start-up, lightening the tax burden, simplifying import and export regulations and improving credit information systems.

The top 10 most-improved in Doing Business 2011

Economy	Indicator									
	Starting a Business	Dealing with Construction Permits	Registering Property	Getting Credit	Protecting Investors	Paying Taxes	Trading Across Borders	Enforcing Contracts	Closing a Business	Employing Workers
Kazakhstan	✓	✓				✓	✓			
Rwanda		✓		✓			✓			
Peru	✓	✓	✓				✓			
Vietnam	✓	✓		✓						
Cape Verde	✓		✓				✓			
Tajikistan	✓				✓	✓				
Zambia	✓						✓	✓		
Hungary		✓	✓				✓			✓
Grenada	✓		✓				✓			
Brunei Darussalam	✓						✓	✓		

 Positive Change
 Negative Change

* For *Doing Business 2011* the Employing Workers indicator is not included in the aggregate ease of doing business ranking.

Summary of changes to business regulation in top 10 most improved economies in *Doing Business 2011* and selected comparator economies.

Brunei Darussalam	Brunei Darussalam made starting a business easier by improving efficiency at the company registrar and implementing an electronic system for name searches. Brunei Darussalam reduced the corporate income tax rate from 23.5% to 22% while also introducing a lower tax rate for small businesses, ranging from 5.5% to 11%. The introduction of an electronic customs system in Brunei Darussalam made trading easier.
Cameroon	Cameroon made starting a business easier by establishing a new one-stop shop and abolishing the requirement for verifying business premises and its corresponding fees.
Cape Verde	Cape Verde made start-up easier by eliminating the need for a municipal inspection before a business begins operations and computerizing the system for delivering the municipal license. Cape Verde eased property registration by switching from fees based on a percentage of the property value to lower fixed rates. Cape Verde abolished the stamp duties on sales and checks.
Grenada	Grenada eased business start-up by transferring responsibility for the commercial registry from the courts to the civil administration. The appointment of a registrar focusing only on property cut the time needed to transfer property in Grenada by almost half. Grenada's customs administration made trading faster by simplifying procedures, reducing inspections, improving staff training and enhancing communication with users.
Hungary	Hungary implemented a time limit for the issuance of building permits. Hungary reduced the property registration fee by 6% of the property value. Hungary simplified taxes and tax bases. Amendments to Hungary's bankruptcy law encourage insolvent companies to consider reaching agreements with creditors out of court so as to avoid bankruptcy.
Kazakhstan	Kazakhstan eased business start-up by reducing the minimum capital requirement to 100 tenge (\$0.70) and eliminating the need to have the memorandum of association and company charter notarized. Kazakhstan made dealing with construction permits easier by implementing a one-stop shop related to technical conditions for utilities. Kazakhstan strengthened investor protections by requiring greater corporate disclosure in company annual reports. Kazakhstan speeded up trade through efforts to modernize customs, including implementation of a risk management system and improvements in customs automation.
Mali	Mali eased construction permitting by implementing a simplified environmental impact assessment for noncomplex commercial buildings. Mali eased property transfers by reducing the property transfer tax for firms from 15% of the property value to 7%. Mali eliminated redundant inspections of imported goods, reducing the time for trading across borders.
Niger	Niger reduced its corporate income tax rate.
Peru	Peru eased business start-up by simplifying the requirements for operating licenses and creating an online one-stop shop for business registration. Peru streamlined construction permitting by implementing administrative reforms. Peru introduced fast-track procedures at the land registry, cutting by half the time needed to register property. Peru made trading easier by implementing a new web-based electronic data interchange system, risk-based inspections and payment deferrals.
Rwanda	Rwanda made dealing with construction permits easier by passing new building regulations at the end of April 2010 and implementing new time limits for the issuance of various permits. Rwanda enhanced access to credit by allowing borrowers the right to inspect their own credit report and mandating that loans of all sizes be reported to the central bank's public credit registry. Rwanda reduced the number of trade documents required and enhanced its joint border management procedures with Uganda and other neighbors, leading to an improvement in the trade logistics environment.
Tajikistan	Tajikistan made starting a business easier by creating a one-stop shop that consolidates registration with the state and the tax authority. Tajikistan strengthened investor protections by requiring greater corporate disclosure in the annual report and greater access to corporate information for minority investors. Tajikistan lowered its corporate income tax rate.

Vietnam

Vietnam eased company start-up by creating a one-stop shop that combines the processes for obtaining a business license and tax license and by eliminating the need for a seal for company licensing. Vietnam made dealing with construction permits easier by reducing the cost to register newly completed buildings by 50% and transferring the authority to register buildings from local authorities to the Department of National Resources and Environment. Vietnam improved its credit information system by allowing borrowers to examine their own credit report and correct errors.

Zambia

Zambia eased business start-up by eliminating the minimum capital requirement. Zambia eased trade by implementing a one-stop border post with Zimbabwe, launching web-based submission of customs declarations and introducing scanning machines at border posts. Zambia improved contract enforcement by introducing an electronic case management system in the courts that provides electronic referencing of cases, a database of laws, real-time court reporting and public access to court records.



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