Paraguay

Making a Difference for Entrepreneurs





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Doing Business 2011 Business Reforms



Doing Business 2011: Making a Difference for Entrepreneurs is the eighth in a series of annual reports investigating regulations that enhance business activity and those that constrain it. Doing Business presents quantitative indicators on business regulations and the protection of property rights that can be compared across 183 economies, from Afghanistan to Zimbabwe, over time.

A set of regulations affecting 9 stages of a business's life are measured: starting a business, dealing with construction permits, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and closing a business. Data in *Doing Business 2011* are current as of June 1, 2010*. The indicators are used to analyze economic outcomes and identify what reforms have worked, where, and why.

The Doing Business methodology has limitations. Other areas important to business such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions, are not studied directly by Doing Business. To make the data comparable across economies, the indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policymakers in designing reform.

The data set covers 183 economies: 46 in Sub-Saharan Africa, 32 in Latin America and the Caribbean, 25 in Eastern Europe and Central Asia, 24 in East Asia and Pacific, 18 in the Middle East and North Africa and 8 in South Asia, as well as 30 OECD high-income economies.

The following pages present the summary Doing Business indicators for Paraguay. The data used for this economy profile come from the Doing Business database and are summarized in graphs. These graphs allow a comparison of the economies in each region not only with one another but also with the "good practice" economy for each indicator.

The good-practice economies are identified by their position in each indicator as well as their overall ranking and by their capacity to provide good examples of business regulation to other countries. These good-practice economies do not necessarily rank number 1 in the topic or indicator, but they are in the top 10.

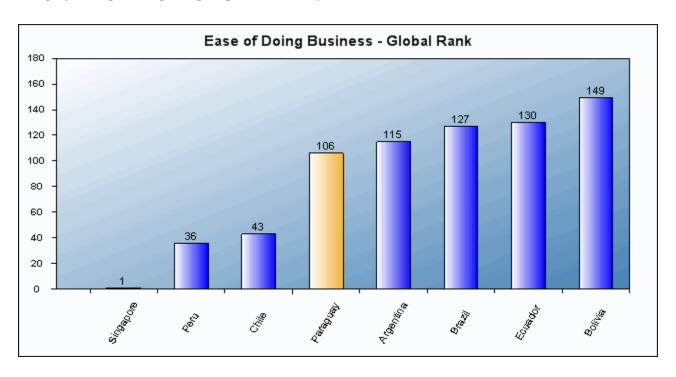
More information is available in the full report. *Doing Business 2011: Making a Difference for Entrepreneurs* presents the indicators, analyzes their relationship with economic outcomes and recommends reforms. The data, along with information on ordering the report, are available on the Doing Business website (www.doingbusiness.org).

Note: 2008-2010 Doing Business data and rankings have been recalculated to reflect changes to the methodology and the addition of new economies (in the case of the rankings).

^{*} Except for the Paying Taxes indicator that refers to the period January to December of 2009.

Paraguay is ranked 106 out of 183 economies. Singapore is the top ranked economy in the Ease of Doing Business.

Paraguay - Compared to global good practice economy as well as selected economies:



Paraguay's ranking in Doing Business 2011

Rank	Doing Business 2011
Ease of Doing Business	106
Starting a Business	102
Dealing with Construction Permits	71
Registering Property	60
Getting Credit	72
Protecting Investors	59
Paying Taxes	110
Trading Across Borders	152
Enforcing Contracts	107
Closing a Business	135

Starting a Business	Procedures (number)	7
	Time (days)	35
	Cost (% of income per capita)	55.1
	Min. capital (% of income per capita)	0.0
Dealing with Construction Permits	Procedures (number)	13
	Time (days)	179
	Cost (% of income per capita)	298.9
Registering Property	Procedures (number)	6
	Time (days)	46
	Cost (% of property value)	1.9
Getting Credit	Strength of legal rights index (0-10)	3
	Depth of credit information index (0-6)	6
	Public registry coverage (% of adults)	13.9
	Private bureau coverage (% of adults)	0.0
Protecting Investors	Extent of disclosure index (0-10)	6
	Extent of director liability index (0-10)	5
	Ease of shareholder suits index (0-10)	6
	Strength of investor protection index (0-10)	5.7
Paying Taxes	Payments (number per year)	35
	Time (hours per year)	311
	Profit tax (%)	9.6
	Labor tax and contributions (%)	18.6
	Other taxes (%)	6.7
	Total tax rate (% profit)	35.0
Trading Across Borders	Documents to export (number)	8
	Time to export (days)	33
	Cost to export (US\$ per container)	1440
	Documents to import (number)	10
	Time to import (days)	33
	Cost to import (US\$ per container)	1750

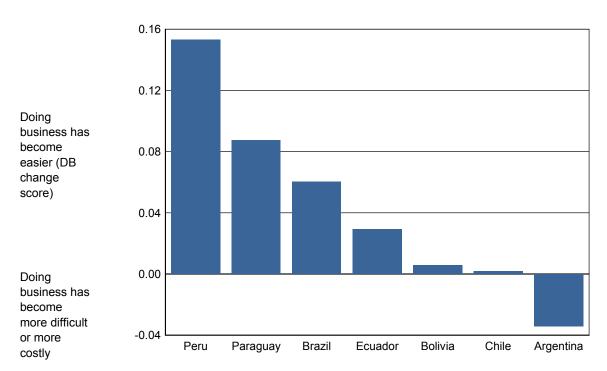
Enforcing Contracts	Procedures (number)	38
	Time (days)	591
	Cost (% of claim)	30.0
Closing a Business	Recovery rate (cents on the dollar)	16.1
	Time (years)	3.9
	Cost (% of estate)	9



The 5 year measure of cumulative change illustrates how the business regulatory environment has changed in 174 economies from *Doing Business 2006* to *Doing Business 2011*. Instead of highlighting which countries currently have the most business friendly environment, this new approach shows the extent to which an economy's regulatory environment for business has changed compared with 5 years ago.

This snapshot reflects all cumulative changes in an economy's business regulation as measured by the Doing Business indicators-such as a reduction in the time to start a business thanks to a one-stop shop or an increase in the strength of investor protection index thanks to new stock exchange rules that tighten disclosure requirements for related-party transactions.

This figure shows the distribution of cumulative change across the 9 indicators and time between *Doing Business 2006* and *Doing Business 2011*





Starting a Business

Many economies have undertaken reforms to smooth the starting a business process in stages—and often as part of a larger regulatory reform program. A number of studies have shown that among the benefits of streamlining the process to start a business have been greater firm satisfaction and savings and more registered businesses, financial resources and job opportunities. Economies with higher entry costs are associated with a larger informal sector and a smaller number of legally registered firms.

Some reform outcomes

In Egypt reductions of the minimum capital requirement in 2007 and 2008 led to an increase of more than 30% in the number of limited liability companies.

In Portugal creation of One-Stop Shop in 2006 and 2007 resulted in a reduction of time to start a business from 54 days to 5. In 2007 and 2008 new business registrations were up by 60% compared with 2006.

In Malaysia reduction of registration fees in 2008 led to an increase in registrations by 16% in 2009.

What does Starting a Business measure?

Procedures to legally start and operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration
- Post registration (for example, social security registration, company seal)

Time required to complete each procedure (calendar days)

- · Does not include time spent gathering information
- Each procedure starts on a separate day
- · Procedure completed once final document is received
- · No prior contact with officials

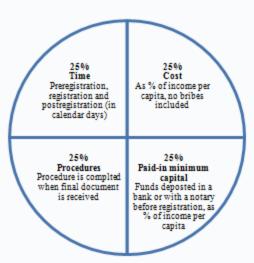
Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law

Paid-in minimum capital (% of income per capita)

. Deposited in a bank or with a notary prior to registration begins

Starting a Business: getting a local limited liability company up and running Rankings are based on 4 subindicators



Case Study Assumptions

- Doing Business records all procedures that are officially required for an entrepreneur to start up and formally
 operate an industrial or commercial business.
- Any required information is readily available and that all agencies involved in the start-up process function without corruption.

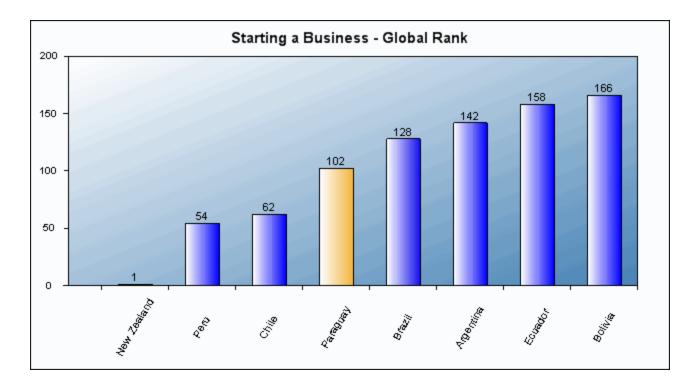
The business:

- is a limited liability company, located in the largest business city
- conducts general commercial activities
- is 100% domestically owned
- has a start-up capital of 10 times income per capita
- has a tumover of at least 100 times income per capita
- has at least 10 and up to 50 employees
- does not qualify for investment incentives or any special benefits
- leases the commercial plant and offices and is not a proprietor of real estate

1. Benchmarking Starting a Business Regulations:

Paraguay is ranked 102 overall for Starting a Business.

Ranking of Paraguay in Starting a Business - Compared to good practice and selected economies:



The following table shows Starting a Business data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)	Min. capital (% of income per capita)
Denmark*			0.0	
New Zealand*	1	1		0.0

Selected Economy				
Paraguay	7	35	55.1	0.0

Comparator Economies				
Argentina	14	26	14.2	2.7
Bolivia	15	50	100.8	2.5
Brazil	15	120	7.3	0.0
Chile	8	22	6.8	0.0
Ecuador	13	56	32.6	4.9
Peru	6	27	13.6	0.0

st The following economies are also good practice economies for :

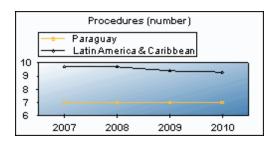
Procedures (number): Canada

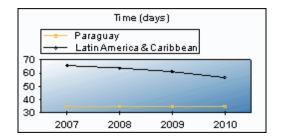
Cost (% of income per capita): Slovenia

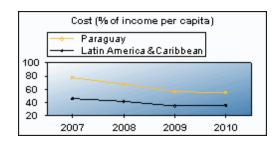
2. Historical data: Starting a Business in Paraguay

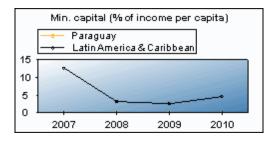
Starting a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			97	102
Procedures (number)	7	7	7	7
Time (days)	35	35	35	35
Cost (% of income per capita)	77.6	67.9	56.7	55.1
Min. capital (% of income per capita)	0.0	0.0	0.0	0.0

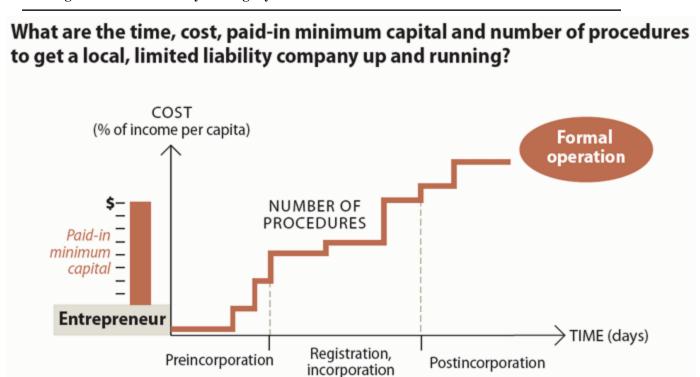
3. The following graphs illustrate the Starting a Business sub indicators in Paraguay over the past 4 years:











This table summarizes the procedures and costs associated with setting up a business in Paraguay.

STANDARDIZED COMPANY

Legal Form: Corporation (Sociedad Anónima or SA)

City: Asuncion

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Check the uniqueness of the proposed company name	1	no charge
2	Draft the company deeds, signed by an attorney	5	USD 600
3	Notarize the company deeds	3	USD 456
4	Buy the company commercial books	1	USD 22
5	Submit registration documents at the single access window (SUAE)	25	USD 28
6 *	Publication of an extract of the bylaws in the Official Gazette and a newspaper	4	USD 149
7 *	Municipality conducts an on site inspection	2	no charge

^{*} Takes place simultaneously with another procedure.

Starting a Business Details - Paraguay

Procedure 1	Check the uniqueness of the proposed company name
Time to complete:	1
Cost to complete:	no charge
Comment:	
Procedure 2	Draft the company deeds, signed by an attorney
Time to complete:	5
Cost to complete:	USD 600
Comment:	Because company formation documents must comply with corporate laws and regulations, companies customarily resort to legal professionals. Registration and filing of applications (e.g., bylaws to the Treasury Attorney Office, to the court, to the registries) must be signed by an attorney either as the founders' agent or counsel. The organization of companies by attorneys acting through powers of attorney is also a common practice. The fee for this formality is about 1% to 3% of the company's paid-in capital stock, with a minimum of USD 600. Article 72 (1) of Law No. 1376/88 establishes the official legal fee for this task.
Procedure 3	Notarize the company deeds
Time to complete:	3
Cost to complete:	USD 456
Comment:	The public notary's fee for notarizing company deeds is established in the Notary's Fees Law. A licensed attorney usually drafts the bylaws but a licensed public notary notarizes the deed (the public deed is to be included in the notary's protocol and registered at the public registries). Attorneys are not legally authorized to notarize or certify documents.
Procedure 4	Buy the company commercial books
Time to complete:	1
Cost to complete:	USD 22
Comment:	The cost to buy company commercial books is about USD 22 for hardcover books in any bookstore. The books must be submitted to the civil and commercial court to have all the pages sealed by the judge. On the first page, a seal indicates how many sealed pages the book contains and that it was registered in the Public Registry of Commerce, specifying the court order number, the date, and the name of the judge who rendered the order. The company must keep special commercial books at their registered office. The number of books and the accounting system to be used are left to the merchant's discretion. At a minimum, however, a daily record of business transactions (daily record book) must be kept, and an accounting of current inventory must also be maintained in a separate book (inventory record book). Other books may be required for certain types of commercial activities according to law. Accounting books and

documentation must be kept by a merchant for 5 years following the date that the last entry was made. All corresponding business receipts or vouchers must also be kept and maintained by the merchant during that 5-year time frame, to allow for auditing of the company's books or records. A special request to use computer forms instead of books may be filed with the court and the tax authority. Corporate books are required to keep the records of the minutes of the board of directors and shareholders' meetings, as well as the labor books pursuant to the Labor Code and regulations. Books must be authorized and sealed by each corresponding agency (corporate, tax, labor, social security).

Procedure

Submit registration documents at the single access window (SUAE)

Time to complete:

25

Cost to complete:

USD 28

Comment:

In December 2006 the Ministry of Industry and Commerce established a one-stop shop to register a company. Through the new system, Sistema Unificado de Apertura de Empresas (SUAE), founders are required to comply with only the following procedures to register a company with the Ministry:

- Submit all documentation at a single window for revision and approval. Once approved, the documents are scanned, and the information is uploaded to a single application form (formulario único). SUAE assigns an identification number that allows the founder to monitor the registration process through the Web site.
- The bylaws and other company formation documents are submitted to the Treasury Attorney Office (Abogacía del Tesoro) who reviews them and issues a registration and publication order
- Apply for tax registration with a delegate of the Ministry of Finance (Ministerio de Hacienda).
- Obtain the taxpayer's registry number (Registro Único de Contribuyentes, RUC).
- Send the documents to the Municipality of Asunción for fee verification and assessment. The municipality issues the relevant license and permits (Patente de Comercio, Resolución y Certificado de Licencia de Habilitación de Establecimiento) upon inspecting the site and approving the documentation.
- Register with Social Security Institute (Instituto de Previsión Social) for registration (inscripción obrero/patronal).
- Register with the Ministry of Justice and Labor (Ministerio de Justicia y Trabajo) to start hiring employees (inscripción patronal).
- Register with the General Migration Office (Dirección General de Migraciones) to obtain temporary and permanent residency (residencia temporal y definitiva).

Procedure 6

Publication of an extract of the bylaws in the Official Gazette and a newspaper

Time to complete:

4

Cost to complete:

USD 149

Comment:

The treasury attorney orders the publication of an extract of the bylaws in the Official Gazette and another newspaper of wide circulation in the market in which the company is located. The extract is published for 3 consecutive business days.

Procedure

Municipality conducts an on site inspection

Time to complete:

2

Cost to complete:

no charge

Comment:

Before conferring the license, municipal inspectors perform an onsite inspection of the company's main office to verify compliance with municipal ordinances.



Dealing with Construction Permits

In many economies, especially developing ones, complying with building regulations is so costly in time and money that many builders opt out. Builders may pay bribes to pass inspections or simply build illegally, leading to hazardous construction. Where the regulatory burden is large, entrepreneurs may tend to move their activity into the informal economy. There they operate with less concern for safety, leaving everyone worse off. In other economies compliance is simple, straightforward and inexpensive, yielding better results.

Some reform outcomes

In Burkina Faso, a one-stop shop for construction permits, "Centre de Facilitation des Actes de Construire", was opened in May 2008. The new regulation merged 32 procedures into 15, reduced the time required from 226 days to 122 and cut the cost by 40%. From May 2009 to May 2010 611 building permits were granted in Ouagadougou, up from an average of about 150 a year in 2002-06.

Toronto, Canada revamped its construction permitting process in 2005 by introducing time limits for different stages of the process and presenting a unique basic list of requirements for each project. Later it provided for electronic information and risk-based approvals with fast-track procedures. Between 2005 and 2008 the number of commercial building permits increased by 17%, the construction value of new commercial buildings by 84%.

What does the Dealing with Construction Permits indicator measure?

Procedures to legally build a warehouse (number)

- Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates
- Completing all required notifications and receiving all necessary inspections
- Obtaining utility connections for electricity, water, sewerage and a land telephone line
- Registering the warehouse after its completion (if required for use as collateral or for transfer of warehouse)

Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received.
- · No prior contact with officials

Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

Case Study Assumptions

The business:

- is a small to medium-size limited liability company in the construction industry, located in the economy's largest business city
- is 100% domestically and privately owned and operated
- has 60 builders and other employees
- has at least one employee who is a licensed architect and registered with the local association of architects

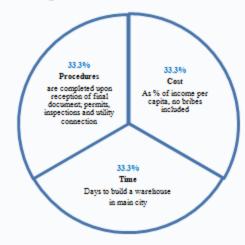
The warehouse:

- is a new construction (there was no previous construction on the land)
- has 2 stories, both above ground, with a total surface of approximately 1,300.6 sq. meters (14,000 sq. feet)
- · has complete architectural and technical plans prepared by a licensed architect
- will be connected to electricity, water, sewerage (sewage system, septic tank or their equivalent) and a land telephone line
- · will be used for general storage of non-hazardous goods, such as books
- will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements)

Dealing with Construction Permits:

Building a warehouse

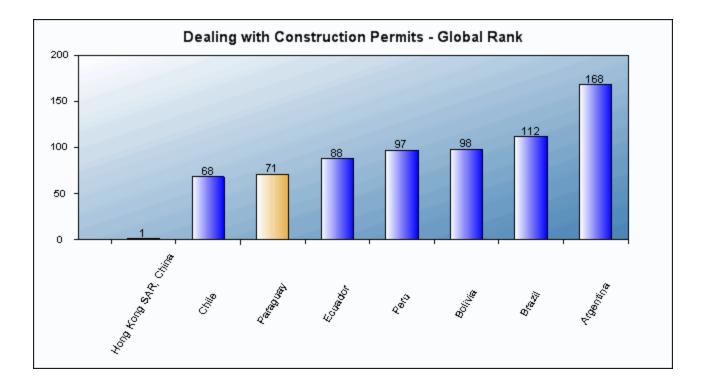
Rankings are based on 3 subindicators



1. Benchmarking Dealing with Construction Permits Regulations:

Paraguay is ranked 71 overall for Dealing with Construction Permits.

Ranking of Paraguay in Dealing with Construction Permits - Compared to good practice and selected economies:



The following table shows Dealing with Construction Permits data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)
Denmark	6		
Qatar			0.8
Singapore		25	

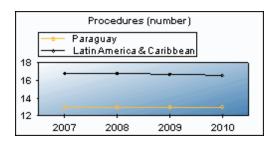
Selected Economy			
Paraguay	13	179	298.9

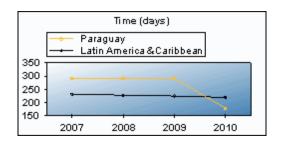
Comparator Economies			
Argentina	28	338	133.9
Bolivia	17	249	109.1
Brazil	18	411	46.6
Chile	18	155	93.8
Ecuador	19	155	213.2
Peru	19	188	128.1

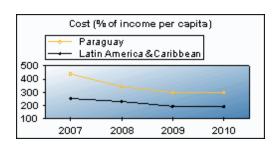
2. Historical data: Dealing with Construction Permits in Paraguay

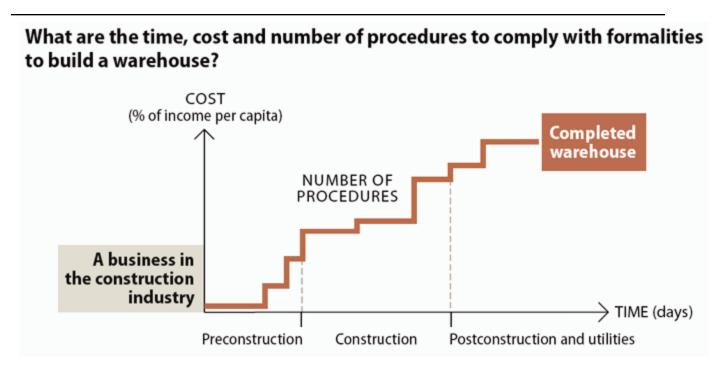
Dealing with Construction Permits data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			107	71
Procedures (number)	13	13	13	13
Time (days)	291	291	291	179
Cost (% of income per capita)	439.0	342.2	298.3	298.9

3. The following graphs illustrate the Dealing with Construction Permits sub indicators in Paraguay over the past 4 years:









The table below summarizes the procedures, time, and costs to build a warehouse in Paraguay.

BUILDING A WAREHOUSE

City: Asuncion

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Request and obtain a certificate stating that there are no prohibitions affecting the property (certificado de no interdicción) duly notarized by a notary public	10 days	PYG 80,000
2	Request and obtain a calculation basis form and affidavit	1 day	no charge
3	Obtain a pre-approval consultation with the municipality	1 day	PYG 611,000
4	Request and obtain a building permit	63 days	PYG 14,855,843
5	Receive inspection by the municipal authority	1 day	no charge
6 *	Request and connect to sewage service	15 days	PYG 1,195,200
7 *	Request and connect to potable water service	15 days	PYG 528,000
8 *	Request and connect to telephone services	15 days	PYG 350,000

9 *	Request and connect to electricity services	5 days	PYG 919,000
10	Request final project approval and final inspection	1 day	PYG 15,594,194
11	Receive final inspection by the municipal authorities and obtain approval	80 days	no charge
12	Register the building with the Treasury Department (Cadastre Office)	4 days	PYG 11,000
13	Request and obtain an authenticated and notarized photocopy of the registration	1 day	PYG 20,000

^{*} Takes place simultaneously with another procedure.

Dealing with Construction Permits Details - Paraguay

Procedure 1 Request and obtain a certificate stating that there are no prohibitions affecting the property (certificado de no interdicción) duly notarized by a notary public

Time to complete: 10 days

Cost to complete: PYG 80,000

Agency: General Department of Public Registries (Dirección General de los Registros Públicos)

Comment: The no-objection certificate (certificado de no interdicción) is a statement issued by

public registries certifying that an individual (or legal entity) does not have any legal prohibition or restriction to sell or encumber a property. It is mandatory for all types of

construction projects.

The cost of the certificate is calculated as follows: PYG 12,600 (the fee, or arancel) + PYG 1,000 (the form, or formulario) + PYG 66,400 (notary fee, or honorarios escribanía)

= PYG 80,000.

Procedure 2 Request and obtain a calculation basis form and affidavit

Time to complete: 1 day

Cost to complete: no charge

Agency: Municipality

Comment:

Procedure 3 Obtain a pre-approval consultation with the municipality

Time to complete: 1 day

Cost to complete: PYG 611,000

Agency: Municipality

Comment: It is common for construction companies to consult with the relevant department at the

municipality over the project drawings and designs before submitting the documents.

Procedure 4 Request and obtain a building permit

Time to complete: 63 days

Cost to complete: PYG 14,855,843

Agency: Municipality

Comment: The application must be accompanied by the following documents:

1. The property title.

2. The identity card of the landowner.

3. Proof of payment of municipal taxes (sewage service and garbage collection).

4. The builder's identity card and a valid municipal registration or license.

5. Three sets of plan copies signed by the responsible builder and the owner of the land.

6. A structural calculation of the concrete structure signed by an engineer and the owner

of the land,

- 7. The construction work budget signed by the owner and the responsible builder.
- 8. Fire prevention maps, if required.

The legal time limit, 30 days. On average, it takes 63 days.

The cost is calculated according to an annual schedule based on the building type. There is only one formula for calculating this cost, which is 1.7% over the municipal value. In the case considered here, the cost is PYG 671,900 x 1,300.6 square meters = PYG 14,855,843.3. Note that the municipal fee is determined on an annual basis, and 20% of this cost (PYG 2,971,168.60) must be paid in advance, while the remaining 80% (PYG 11,884,674.60) is paid when the building permit has been obtained.

Procedure 5 Receive inspection by the municipal authority

Time to complete: 1 day

Cost to complete: no charge

Agency: Municipality

Comment: According to Municipal Regulation No. 26104/90 (Ordenanza Municipal 26104/90):

1. All inspections must be carried out within 2 to 5 business days, excluding the day of the request. The final inspection should be undertaken in a time frame that varies from 15 to 20 days (Article 46).

2. If inspections are not carried out within the stated time frames, the applicant is entitled to file a claim before the relevant municipality. The municipality must then take the necessary steps so that the inspection is be completed within 48 hours (Article 47).

The site is inspected when the building permit application is filed. In practice, however, there is not much follow-up, and a maximum of two inspections are done throughout the process (the initial and final inspections).

Procedure 6 Request and connect to sewage service

Time to complete: 15 days

Cost to complete: PYG 1,195,200

Agency: Essap S.A

Comment: Assuming 0.75 inch water/ sewage meter and a PVC pipeline on an asphalt-paved street,

the cost is 40% of the minimum wage + 100,800 Gs/ml of branch sewer (average 8 ml).

The following fees apply:
- Hook-up fee: PYG 388,800
- Cost of work: PYG 806,400

Procedure 7 Request and connect to potable water service

Time to complete: 15 days

Cost to complete: PYG 528,000

Agency: Water Company

Comment:

Procedure 8 Request and connect to telephone services

Time to complete: 15 days

Cost to complete: PYG 350,000

Agency: Copaco

Comment:

Procedure 9 Request and connect to electricity services

Time to complete: 5 days

Cost to complete: PYG 919,000

Agency: Ande

Comment: The following documents must be submitted in filing an application to connect to

electricity:

- An authenticated photocopy of the property title, duly notarized.

- An authenticated photocopy of the document attesting the identity of the property

wner.

- A photocopy of the authorization by the relevant administrative authority specifying the

electrician who is to carry out the electricity installation.

The cost in the case considered here is PYG 919,000, calculated as follows: PYG 659,000 (three-phase connection, 220 volts, commercial fare) + PYG 110,000 (PYG

5,500 x 20 meters cable) + PYG 150,000 (installation fee).

Procedure 10 Request final project approval and final inspection

Time to complete: 1 day

Cost to complete: PYG 15,594,194

Agency: The respective Municipality

Comment: This includes the architecture, structure and fire prevention, and use restriction. The

municipal inspector checks the site, after which a final inspection certificate is granted. Following the final construction work inspection, the Construction Work Department (Department ode Obras) sends the whole file to the Cadastre Office for registration

(Departamento de Catastro de la Municipalidad).

Procedure 11 Receive final inspection by the municipal authorities and obtain approval

Time to complete: 80 days

Cost to complete: no charge

Agency: The respective Municipality

Comment:

Procedure 12 Register the building with the Treasury Department (Cadastre Office)

Time to complete: 4 days

PYG 11,000 **Cost to complete:**

Ministerio de Hacienda (Departamento de Catastro) Agency:

Comment:

Procedure Request and obtain an authenticated and notarized photocopy of the registration Time to complete: 1 day **Cost to complete:** PYG 20,000 Escribano Público Agency: **Comment:**

Registration of the warehouse will facilitate its sale and increase its value. This is a

commonly practiced procedure.



Registering Property

Ensuring formal property rights is fundamental. Effective administration of land is part of that. If formal property transfer is too costly or complicated, formal titles might go informal again. *Doing Business* records the full sequence of procedures necessary for a business to purchase a property from another business and transfer the property title to the buyer's name. In the past 6 years 105 economies undertook 146 reforms making it easier to transfer property. Globally, the time to transfer property fell by 38% and the cost by 10% over this time. The most popular feature of property registration reform in these 6 years, implemented in 52 economies, was lowering transfer taxes and government fees.

Some reform outcomes

Georgia now allows property transfers to be completed through 500 authorized users, notably banks. This saves time for entrepreneurs. A third of people transferring property in 2009 chose authorized users, up from 7% in 2007. Also, Georgia's new electronic registry managed 68,000 sales in 2007, twice as many as in 2003.

Belarus's unified and computerized registry was able to cope with the addition of 1.2 million new units over 3 years. The registry issued 1 million electronic property certificates in 2009.

What does the Registering Property indicator measure?

Procedures to legally transfer title on immovable property (number)

- Preregistration (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)
- · Registration in the economy's largest business city
- Post registration (for example, transactions with the local authority, tax authority or cadastre)

Time required to complete each procedure (calendar days)

- · Does not include time spent gathering information
- Each procedure starts on a separate day
- Procedure completed once final document is received
- · No prior personal contact with officials

Cost required to complete each procedure (% of property value)

- Official costs only, no bribes
- · No value added or capital gains taxes included

Case Study Assumptions

The parties (buyer and seller):

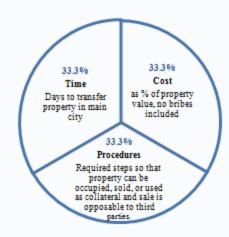
- Are limited liability companies, 100% domestically and privately owned.
- Are located in the periurban area of the economy's largest business city.
- Have 50 employees each, all of whom are nationals.
- Perform general commercial activities.

The property (fully owned by the seller):

- Has a value of 50 times income per capita. The sale price equals the value.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone, and no rezoning is required.
- Consists of a 557.4 square meters (6,000 square feet) land and 10 years old 2-story warehouse of 929 square meters (10,000 square feet) located on the land. The warehouse is in good condition and complies with all safety standards, building codes and legal requirements. The property will be transferred in its entirety.

Registering Property: transfer of property between 2 local companies

Rankings are based on 3 subindicators



1. Benchmarking Registering Property Regulations:

Paraguay is ranked 60 overall for Registering Property.

Ranking of Paraguay in Registering Property - Compared to good practice and selected economies:



The following table shows Registering Property data for Paraguay compared to good practice and comparator economies:

Good Practice Economics	Procedures (number)	Time (days)	Cost (% of property value)
New Zealand*		2	
Norway*	1		
Saudi Arabia			0.0

Selected Economy			
Paraguay	6	46	1.9

Comparator Economies			
Argentina	6	52	7.0
Bolivia	7	92	4.8
Brazil	14	42	2.7
Chile	6	31	1.3
Ecuador	9	16	2.2
Peru	4	7	3.3

st The following economies are also good practice economies for :

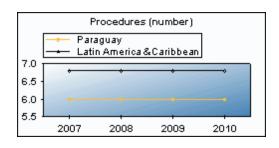
Procedures (number): United Arab Emirates

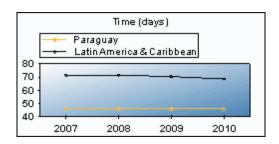
Time (days): Saudi Arabia, Thailand, United Arab Emirates

2. Historical data: Registering Property in Paraguay

Registering Property data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			59	60
Procedures (number)	6	6	6	6
Time (days)	46	46	46	46
Cost (% of property value)	2.0	2.0	1.9	1.9

3. The following graphs illustrate the Registering Property sub indicators in Paraguay over the past 4 years:







What are the time, cost and number of procedures required to transfer a property between 2 local companies? Buyer can use the property, resell it or use it as collateral

Registration

This topic examines the steps, time, and cost involved in registering property in Paraguay.

Preregistration

STANDARDIZED PROPERTY

Seller with property registered and no title disputes

Property Value: 571,428,271.65

City: Asuncion

Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1 *	Obtain a non-encumbrance certificate ("Certificado de libre gravamen o condiciones de dominio") and a Certificate on Free Disposability of Assets ("Certificado de anotaciones personales")	8-12 days (simultaneous with procedures 2 and 3)	Gs 108,374 (2 "jornales") each certificate (x 2)
2 *	Obtain tax clearance from the Municipality	20 days (simultaneous with procedures 1 and 3)	Gs 108,374 (2 "jornales")
3 *	Obtain a cadastre certificate	8 working days (simultaneous with procedures 1 and 2)	Gs 108,374 (2 "jornales") as notary fees for each certificate (x 1)

TIME (days)

Postregistration

4	Preparation and notarization of the transfer deed by a public notary	10 days	Notary fees according to the following schedule, (plus 10% VAT): Value of property (in Gs)Notary fees (% of property value) Below 50,000,0002.00% From 50,000,000 to 100,000,0001.75% From 100,000,000 to 150,000,0001.25% From 150,000,000 to 200,000,0001.00% Above 200,000,0000.75% As of 2006, the seller must also pay 1.5% of property value as VAT (5% VAT rate, applied to 30% of the value of the property) according to art. 7° of resolution 1421/05, regulating art. 91° of law 2421/04.
5	Payment of the Municipal Tax on transfers	1 day	0.3% of property price
6	Registration of the notarized documents at the Public Registry	15 days	Gs 270,935 (charge for administrative expenses, 5 jornales) + 0.74% of property value (registration fee)

^{*} Takes place simultaneously with another procedure.

Registering Property Details - Paraguay

Procedure 1	Obtain a non-encumbrance certificate ("Certificado de libre gravamen o condiciones de dominio") and a Certificate on Free Disposability of Assets ("Certificado de anotaciones personales")
Time to complete:	8-12 days (simultaneous with procedures 2 and 3)
Cost to complete:	Gs 108,374 (2 "jornales") each certificate (x 2)
Agency:	Public Registry ("Direccion general de registros publicos")
Comment:	The notary obtains a certificate of conditions of ownership (non-encumbrance certificate) and a certificate stating that the selling company has no inhibitions to sell the property (Certificate on Free Disposability of Assets) at the General Direction of Public Registries. According to law 879/1981, it is mandatory for notaries to obtain a non encumbrance certificate.
Procedure 2	Obtain tax clearance from the Municipality
Time to complete:	20 days (simultaneous with procedures 1 and 3)
Cost to complete:	Gs 108,374 (2 "jornales")
Agency:	Municipality
Comment:	Parties obtain a certificate of tax clearance regarding the payment of Property Taxes and Special Urban Taxes at the Municipality.
Procedure 3	Obtain a cadastre certificate
Time to complete:	8 working days (simultaneous with procedures 1 and 2)
Cost to complete:	Gs 108,374 (2 "jornales") as notary fees for each certificate (x 1)
Agency:	National Service of Cadastre ("Servicio nacional de catastro")
Comment:	According to the Ley de catastro, it is mandatory for the notary to obtains a Certificate of Cadastre (or Zoning Certificate) from the National Service of Cadastre. Each parcel will require one certificate ("cuenta corriente"). The notary fees include the cadastrate certificate fees of Gs. 5.000 and and the certification to Gs. 25.000, which have been increased by Decreet 3.645, December 17th, 2009. In 2009-2010, this procedure got delayed; a resolution from March 3, 2010 from the Ministerio de Hacienda states that it should be completed in 8 working days, counting from the day after the request is submitted.
Procedure 4	Preparation and notarization of the transfer deed by a public notary
Time to complete:	10 days

Cost to complete: Notary fees according to the following schedule, (plus 10% VAT):

Value of property (in Gs)Notary fees (% of property value)

Below 50,000,0002.00%

From 50,000,000 to 100,000,0001.75% From 100,000,000 to 150,000,0001.25% From 150,000,000 to 200,000,0001.00%

Above 200,000,0000.75%

As of 2006, the seller must also pay 1.5% of property value as VAT (5% VAT rate, applied to 30% of the value of the property= 1.5% of the value of the property) according

to art. 7° of resolution 1421/05, regulating art. 91° of law 2421/04.

Comment: Once all the previous documents have been collected, a notary public prepares and notarizes

the transfer deed. According to law 2421 of 2006, he will also collect 1.5% of the sale price from the seller as a value-added tax on the sale ("IVA a la enajenacion del inmueble"), then turn this amount over to the Ministry of Finance (la Hacienda) at the end of the year.

The documentation shall include:

Company's tax declarations of the previous year on VAT and corporate income

Certificate of conditions of ownership Certificate of inhibition of seller

Municipal tax clearance certificate (obtained in Procedure 1) Certificate of property tax payments (obtained in Procedure 2)

Cadastre Certificate (obtained in Procedure 3)

Certificate of payment of water and electricity services

Photocopy of buyer and seller's ID

Property title

Procedure 5 Payment of the Municipal Tax on transfers

Time to complete: 1 day

Cost to complete: 0.3% of property price

Agency: Municipality of Asuncion

Comment: The Municipal Tax on transfers is paid (usually by the notary) at the Municipality after the

contract has been notarized. In Asuncion, the tax is 0.3% of the property value. In other cities of the country it is 0.2%. The amount of the tax will be estimated according to the same

principles applied to the Judiciary Fee.

Procedure 6 Registration of the notarized documents at the Public Registry

Time to complete: 15 days

Cost to complete: Gs 270,935 (charge for administrative expenses, 5 jornales) + 0.74% of property value

(registration fee)

Agency: Public Registry ("Direccion general de registros publicos")

Comment: The notarized document is registered at the Public Registry, usually by the notary public. The

registration fee (0.74% of the highest of the price of the transaction or the fiscal valuation) is

paid at the Public Registry when submitting the application.

The documentation shall include:

Notarized document (obtained in Procedure 4) Proof of payment of Municipal Tax (paid annually)



Getting Credit

Through two sets of indicators, Doing Business assesses the legal rights of borrowers and lenders with respect to secured transactions and the sharing of credit information. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through either a public credit registry or a private credit bureau. Credit information systems mitigate the 'information asymmetry' in lending and enable lenders to view a borrower's financial history (positive or negative), providing them with valuable information to consider when assessing risk. Credit information systems benefit borrowers as well, allowing good borrowers to establish a reputable credit history which will enable them to access credit more easily. The Legal Rights Index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders and thus facilitate lending. Sound collateral laws will enable businesses to use their assets, especially movable property, as security to generate capital while having strong creditor's rights has been associated with higher ratios of private sector credit to GDP.

Some reform outcomes

After Vietnam's new Civil Code was enacted in 2005, a decree further clarified the provisions governing secured transactions. Since the inclusion of the new provisions, the number of registrations increased from 43,000 (2005) to 120,000 (end of 2008).

In 2008, when **Zambia** established a private credit bureau, its database initially covered about 25,000 borrowers. Thanks to a strong communication campaign and a central bank directive, coverage has grown 10-fold in the past 2 years, exceeding 200,000 by the beginning of 2010.

What do the Getting Credit indicators measure?

Strength of legal rights index (0-10)

- Protection of rights of borrowers and lenders through collateral laws
- Protection of secured creditors' rights through bankruptcy laws

Depth of credit information index (0-6)

 Scope and accessibility of credit information distributed by public credit registries and private credit bureaus

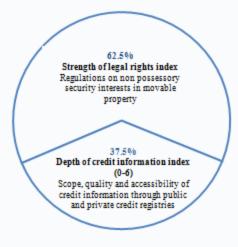
Public credit registry coverage (% of adults)

 Number of individuals and firms listed in public credit registry as percentage of a dult population

Private credit bureau coverage (% of adults)

 Number of individuals and firms listed in largest private credit bureau as percentage of a dult population

Getting Credit: collateral rules and credit information



Note: Private bureau coverage and public credit registry coverage are measured but do not count for the rankings.

Case Study Assumptions (applying to the Legal Rights Index only)

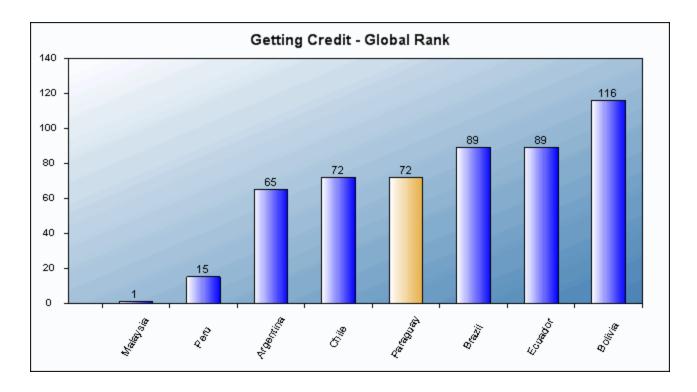
The Debtor

- is a Private Limited Liability Company
- has its Headquarters and only base of operations in the largest business city
- obtains a loan from a local bank (the Creditor) for an amount up to 10 times income (GNI) per capita
- Both creditor and debtor are 100% domestically owned.

1. Benchmarking Getting Credit Regulations:

Paraguay is ranked 72 overall for Getting Credit.

Ranking of Paraguay in Getting Credit - Compared to good practice and selected economies:



The following table shows Getting Credit data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Strength of legal rights index (0-10)	Depth of credit information index (0-6)	Public registry coverage (% of adults)	Private bureau coverage (% of adults)
New Zealand*				100.0
Portugal			67.1	
Singapore*	10			
United Kingdom		6		

Selected Economy				
Paraguay	3	6	13.9	0.0

Comparator Economies				
Argentina	4	6	30.8	100.0
Bolivia	1	6	11.3	31.4
Brazil	3	5	26.9	53.5
Chile	4	5	30.9	22.9
Ecuador	3	5	36.5	45.0
Peru	7	6	25.5	33.3

st The following economies are also good practice economies for :

Strength of legal rights index (0-10): Hong Kong, China, Kenya, Kyrgyz Republic, Malaysia

Private bureau coverage (% of adults): Argentina, Australia, Canada, Iceland, Ireland, Norway, Sweden, United Kingdom, United States

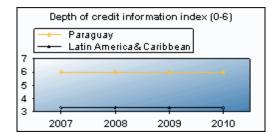
27 countries have the highest credit information index.

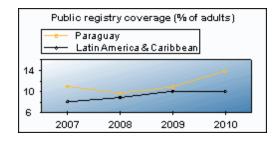
2. Historical data: Getting Credit in Paraguay

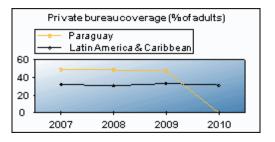
Getting Credit data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			69	72
Strength of legal rights index (0-10)	3	3	3	3
Depth of credit information index (0-6)	6	6	6	6
Private bureau coverage (% of adults)	48.7	48.6	47.4	0.0
Public registry coverage (% of adults)	11.0	9.7	10.9	13.9

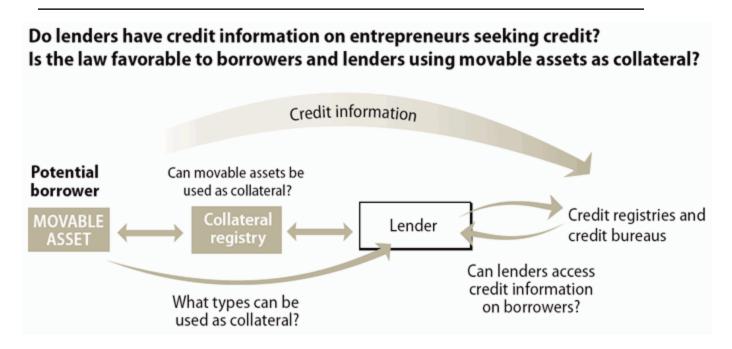
3. The following graphs illustrate the Getting Credit sub indicators in Paraguay over the past 4 years:











The following table summarize legal rights of borrowers and lenders, and the availability and legal framework of credit registries in Paraguay.

Getting Credit Indicators (2010)			Indicator
Private bureau coverage (% of adults)	Private credit bureau	Public credit registry	6
Are data on both firms and individuals distributed?	Yes	Yes	1
Are both positive and negative data distributed?	No	Yes	1
Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions?	Yes	No	1
Are more than 2 years of historical credit information distributed?	Yes	No	1
Is data on all loans below 1% of income per capita distributed?	Yes	Yes	1
Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?	Yes	Yes	1
Coverage	0.0	13.9	
Number of individuals	1,	892,210	523,491
Number of firms		29,962	6,222

Strength of legal rights index (0-10)	3
Can any business use movable assets as collateral while keeping possession of the assets; and any financial institution accept such assets as collateral?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	No
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	No
May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets?	No
Is a general description of debts and obligations permitted in collateral agreements, so that all types of obligations and debts can be secured by stating a maximum amount rather than a specific amount between the parties?	Yes
Is a collateral registry in operation, that is unified geographically and by asset type, as well as indexed by the grantor's name of a security right?	No
Do secured creditors have absolute priority to their collateral outside bankruptcy procedures?	No
Do secured creditors have absolute priority to their collateral in bankruptcy procedures?	No
During reorganization, are secured creditors' claims exempt from an automatic stay on enforcement?	Yes
Does the law authorize parties to agree on out of court enforcement?	No



Protecting Investors

Stronger investor protections matter for the ability of companies to raise the capital needed to grow, innovate, diversify and compete. This is all the more crucial in times of financial crisis when entrepreneurs must navigate through defiant environments to finance their activities. Using 3 indices of investor protection, *Doing Business* measures how economies regulate a standard case of self-dealing, use of corporate assets for personal gains. Since 2005, 51 economies have strengthened investor protections as measured by *Doing Business*.

Some reform outcomes

In Indonesia, an economy that consistently improved its laws regulating investor protections, the number of firms listed on the Indonesia Stock Exchange increased from 331 to 396 between 2004 and 2009. Meanwhile, market capitalization grew from 680 trillion rupiah (\$75 billion) to 1,077 trillion rupiah (\$119 billion).

After Thailand amended its laws in 2006 and 2008, more than 85 transactions that failed to comply with the disclosure standards were suspended. Thirteen were deemed prejudicial and were therefore canceled, thus preventing damage to the companies involved and preserving their value. Companies were not deterred either, as more than 30 new companies joined the stock exchange since 2005 bringing the number of listed companies to 523.

What do the Protecting Investors indicators measure?

Extent of disclosure index (0-10)

- Who can approve related-party transactions
- Requirements for external and internal disclosure in case of related-party transactions

Extent of director liability index (0-10)

- Ability of shareholders to hold the interested party and the approving body liable in case of a prejudicial related-party transaction
- Available legal remedies (damages, repayment of profits, fines, imprisonment and rescission of the transaction)
- Ability of shareholders to sue directly or derivatively

Ease of shareholder suits index (0-10)

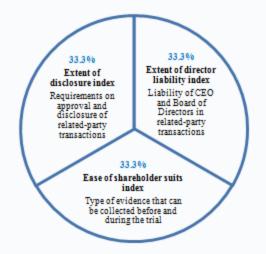
- Documents and information available during trial
- Access to internal corporate documents (directly or through a government inspector)

Strength of investor protection index (0-10)

 Simple average of the extent of disclosure, extent of director liability and ease of shareholder suits indices

<u>Protecting Investors</u>: minority shareholder rights in related-party transactions

Rankings are based on 3 subindicators



Case Study Assumptions

The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange (or at least a large private company with multiple shareholders).
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where
 permitted, even if this is not specifically required by law.

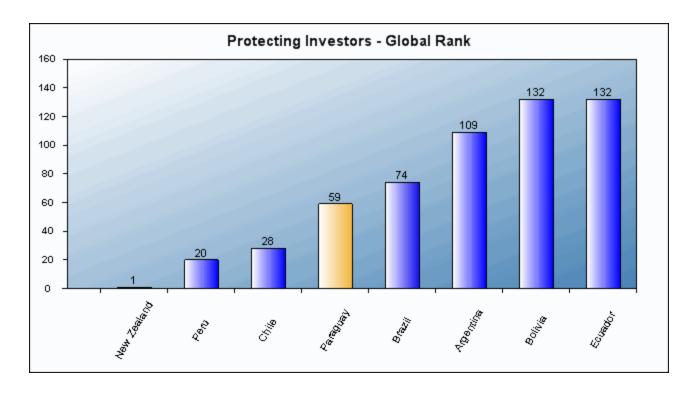
The transaction

- Mr. James, a director and the majority shareholder of the company, proposes that the company purchase used trucks from another company he owns.
- The price is higher than the going price for used trucks, but the transaction goes forward.
- All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to the purchasing company.
- Shareholders sue the interested parties and the members of the board of directors.

1. Benchmarking Protecting Investors Regulations:

Paraguay is ranked 59 overall for Protecting Investors.

Ranking of Paraguay in Protecting Investors - Compared to good practice and selected economies:



The following table shows Protecting Investors data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Strength of investor protection index (0-10)
New Zealand	9.7

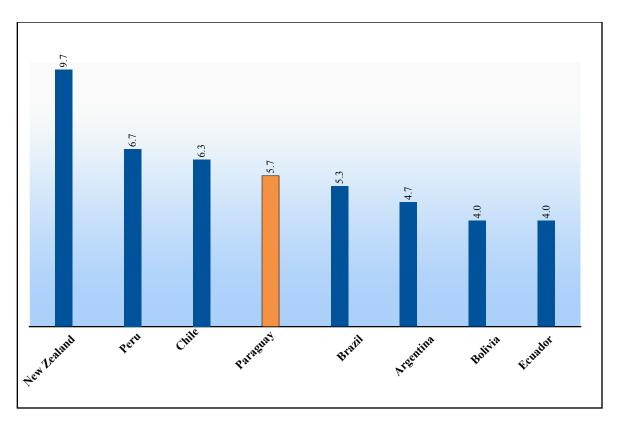
Selected Economy	
Paraguay	5.7

Comparator Economies	
Argentina	4.7
Bolivia	4.0
Brazil	5.3
Chile	6.3
Ecuador	4.0
Peru	6.7

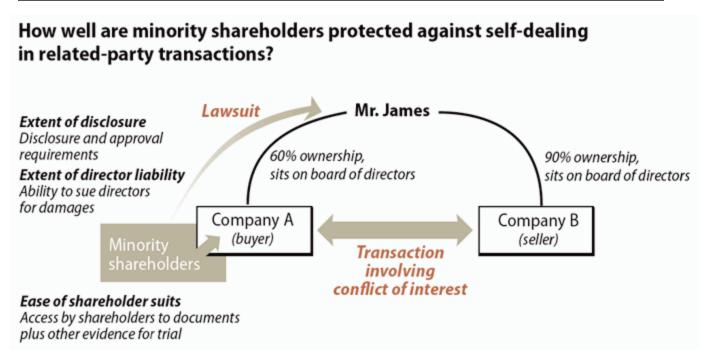
2. Historical data: Protecting Investors in Paraguay

Protecting Investors data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			57	59
Strength of investor protection index (0-10)	5.7	5.7	5.7	5.7

3. The following graph illustrates the Protecting Investors index in Paraguay compared to best practice and selected Economies:



Note: The higher the score, the greater the investor protection.



The table below provides a full breakdown of how the disclosure, director liability, and shareholder suits indexes are calculated in Paraguay.

Protecting Investors Data (2010)	Indicator
Extent of disclosure index (0-10)	6
What corporate body provides legally sufficient approval for the transaction?	2
Whether immediate disclosure of the transaction to the public and/or shareholders is required?	1
Whether disclosure of the transaction in published periodic filings (annual reports) is required?	2
Whether disclosure of the conflict of interest by Mr. James to the board of directors is required?	1
Whether an external body must review the terms of the transaction before it takes place?	0
Extent of director liability index (0-10)	5
Whether shareholders can hold Mr. James liable for the damage that the Buyer-Seller transaction causes to the company?	1
Whether shareholders can hold the approving body (the CEO or board of directors) liable for the damage that the Buyer-Seller transaction causes to the company?	1
Whether a court can void the transaction upon a successful claim by a shareholder plaintiff?	1
Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff?	1

Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff?	0
Whether fines and imprisonment can be applied against Mr. James?	1
Whether shareholders can sue directly or derivatively for the damage that the Buyer-Seller transaction causes to the company?	0
Ease of shareholder suits index (0-10)	6
Whether the plaintiff can obtain any documents from the defendant and witnesses during trial?	4
Whether the plaintiff can directly question the defendant and witnesses during trial?	2
Whether the plaintiff can request categories of documents from the defendant without identifying specific ones?	0
Whether shareholders owning 10% or less of Buyer's shares can request an inspector to investigate the transaction?	0
Whether the level of proof required for civil suits is lower than that of criminal cases?	0
Whether shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit?	0
Strength of investor protection index (0-10)	5.7



Taxes are essential to provide public amenities, infrastructure and services which are crucial for a properly functioning economy. *Doing Business* data show that economies where it is more difficult and costly to pay taxes have larger shares of informal sector activity. More than 60% of economies have reformed in the last 6 years and are starting to see concrete results.

Some reform outcomes

Colombia introduced a new electronic system for social security and labor taxes in 2006 and by 2008 the social security contributions collected from small and medium-size companies rose by 42%, to 550 billion pesos.

Mauritius reduced the corporate income tax rate from 25% to 15% and removed exemptions and industry-specific allowances in 2006 and saw their corporate income tax revenue grow by 27% in the following year, and in 2008/09 it increased by 65%.

What do the Paying taxes indicators measure?

Tax payments for a manufacturing company in 2009 (number per year adjusted for electronic or joint filing and payment)

- Total number of taxes and contributions paid, including consumption taxes (value added tax, sales tax or goods and service tax)
- · Method and frequency of filing and payment

Time required to comply with 3 major taxes (hours per year)

- · Collecting information and computing the tax payable
- · Completing tax return forms, filing with proper agencies
- Arranging payment or withholding
- · Preparing separate tax accounting books, if required

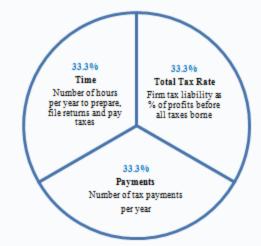
Total tax rate (% of profit)

- Profit or corporate income tax
- Mandatory social contributions and labor taxes paid by the employer
- Property and property transfer taxes
- Dividend, capital gains and financial transactions taxes
- Waste collection, vehicle, road and other taxes

Case Study Assumptions

- TaxpayerCo is a medium-size business that started operations 2 years ago.
- Tax practitioners are asked to review its financial statements, as well as a standard list of transactions that the company completed during the year.
- Respondents are asked how much in taxes and mandatory contributions the business must pay and what the
 process is for doing so.
- The business starts from the same financial position in each economy. All the taxes and mandatory
 contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government
- Taxes and mandatory contributions include corporate income tax, turnover tax, all labor taxes and contributions
 paid by the company.
- A range of standard deductions and exemptions are also recorded.

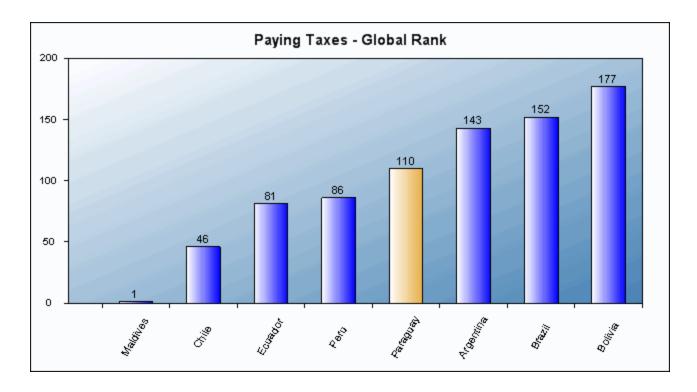
Paying Taxes: tax compliance for a local manufacturing company
Rankings are based on 3 subindicators



1. Benchmarking Paying Taxes Regulations:

Paraguay is ranked 110 overall for Paying Taxes.

Ranking of Paraguay in Paying Taxes - Compared to good practice and selected economies:



The following table shows Paying Taxes data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Payments (number per year)	Time (hours per year)	Total tax rate (% profit)
Maldives*	3	0	
Timor-Leste			0.2

Selected Economy			
Paraguay	35	311	35.0

Comparator Economies			
Argentina	9	453	108.2
Bolivia	42	1080	80.0
Brazil	10	2600	69.0
Chile	9	316	25.0
Ecuador	8	654	35.3
Peru	9	380	40.2

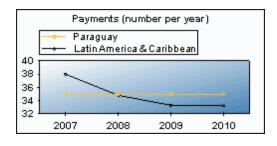
^{*} The following economies are also good practice economies for :

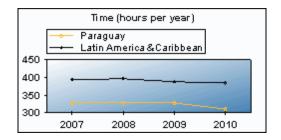
Payments (number per year): Qatar

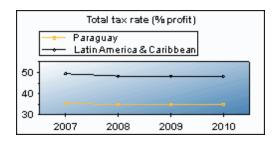
2. Historical data: Paying Taxes in Paraguay

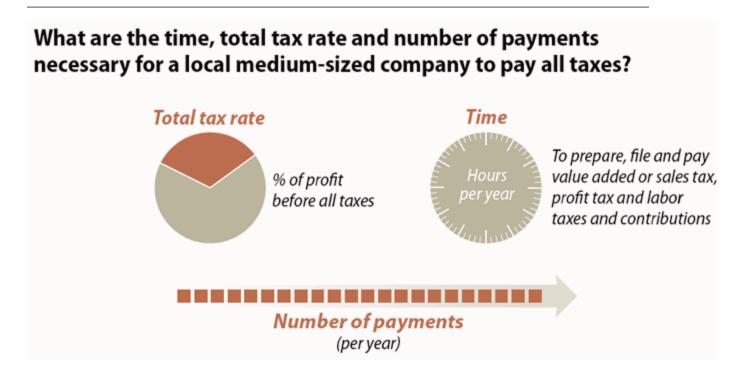
Paying Taxes data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			110	110
Total tax rate (% profit)	35.3	35.0	35.0	35.0
Payments (number per year)	35	35	35	35
Time (hours per year)	328	328	328	311

3. The following graphs illustrate the Paying Taxes sub indicators in Paraguay over the past 4 years:









The table below addresses the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year in Paraguay, as well as measures of administrative burden in paying taxes.

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate		Totaltax rate % profit)	Notes on TTR
Stamp duty	1				type of contract		
Value added tax (VAT)	12		144	10.0%	value added		
Vehicle tax	1						
Fuel tax	1				included in the price of fuel	0.00	
Property tax	1			1.0%	property value	1.50	
Municipal duties	2			1% (variable)	total assets	5.20	
Corporate income tax	5		35	10.0%	taxable profi	t 9.60	
Social security contributions	12		132	16.5%	gross salaries	s 18.60	
Totals	35		311			35.0	



Trading Across Borders

Making trade between countries easier is increasingly important for business in today's globalized world. Excessive document requirements, burdensome customs procedures, inefficient port operations and inadequate infrastructure all lead to extra costs and delays for exporters and importers, stifling trade potential. Trade facilitation tools such as electronic data interchange systems, risk-based inspections, and single windows help improve an economy's trading environment and boost firms' international competitiveness. *Doing Business* trade indicators take into account documents, cost and time associated with every procedure for trading a standard shipment of goods by ocean transport. Research indicates that exporters in developing countries have much more to gain by a 10% drop in their trading costs than from a similar decrease of the tariffs applied to their products in global markets.

Some reform outcomes

In Georgia, reducing customs clearance time by a day has led to operational savings of an estimated \$288 per truck, or an annual \$133 million for the country's whole trading community given the growing amount of cross-border trade in recent years.

In **Korea**, predictable cargo processing times and rapid turnover by ports and warehouses provide a benefit to the Korean economy of some \$2 billion annually.

What do the Trading Across Borders indicators measure?

Documents required to export and import (number)

- Bank documents
- Customs clearance documents
- · Port and terminal handling documents
- Transport documents

Time required to export and import (days)

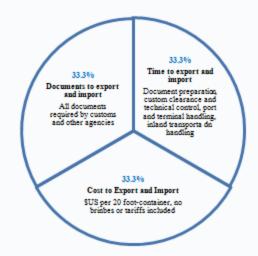
- · Obtaining all the documents
- Inland transport and handling
- Customs clearance and inspections
- Port and terminal handling
- · Does not include ocean transport time

Cost required to export and import (US\$ per container)

- All documentation
- Inland transport and handling
- Customs clearance and inspections
- · Port and terminal handling
- · Official costs only, no bribes

<u>Trading Across Borders</u>: exporting and importing by ocean transport

Rankings are based on 3 subindicators



Case Study Assumptions

The Business

- Has at least 60 employees and is located in the economy's largest business city
- Is a private, limited liability company, which exports more than 10% of its sales. It is fully domestically owned
 and does not operate in an export processing zone or an industrial estate with special export or import privileges

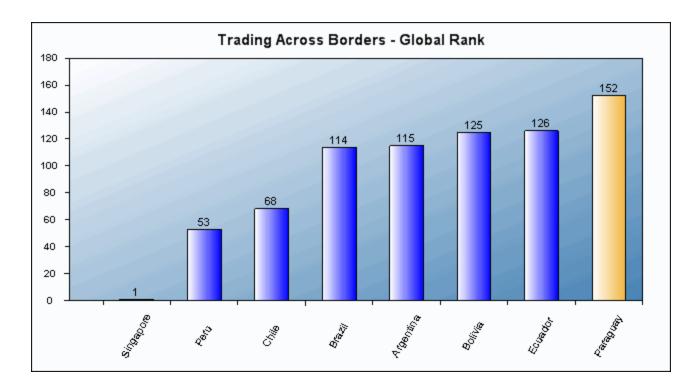
The traded product

- Is transported in a dry-cargo, 20-foot full container load; weighs 10 tons and is valued at \$20,000
- Is not hazardous or include military items; it does not require special phytosanitary or environmental safety standards, refrigeration or any other special environment
- · Is one of the economy's leading export or import products

1. Benchmarking Trading Across Borders Regulations:

Paraguay is ranked 152 overall for Trading Across Borders.

Ranking of Paraguay in Trading Across Borders - Compared to good practice and selected economies:



The following table shows Trading Across Borders data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Documents to export (number)	Time to export (days)	Cost to export (US\$ per container)	Documents to import (number)	Time to import (days)	Cost to import (US\$ per container)
Denmark*		5				
France	2			2		
Malaysia			450			
Singapore					4	439
Selected Economy						

Selected Economy						
Paraguay	8	33	1440	10	33	1750

Comparator Economies						
Argentina	9	13	1480	7	16	1810
Bolivia	8	19	1425	7	23	1747
Brazil	8	13	1790	7	17	1730
Chile	6	21	745	7	21	795
Ecuador	9	20	1345	7	29	1332
Peru	6	12	860	8	17	880

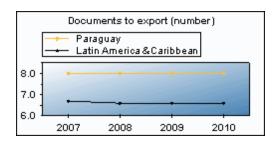
 $^{{\}it * The following economies are also good practice economies for:}$

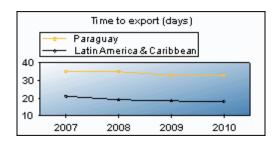
Time to export (days): Estonia

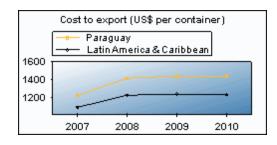
2. Historical data: Trading Across Borders in Paraguay

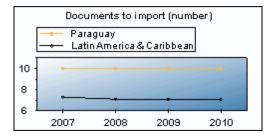
Trading Across Borders data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			151	152
Cost to export (US\$ per container)	1220	1415	1440	1440
Cost to import (US\$ per container)	1400	1700	1750	1750
Documents to export (number)	8	8	8	8
Documents to import (number)	10	10	10	10
Time to export (days)	35	35	33	33
Time to import (days)	33	33	33	33

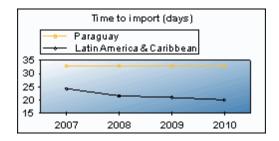
3. The following graphs illustrate the Trading Across Borders sub indicators in Paraguay over the past 4 years:

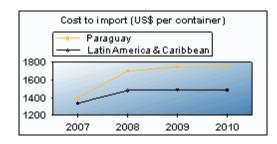


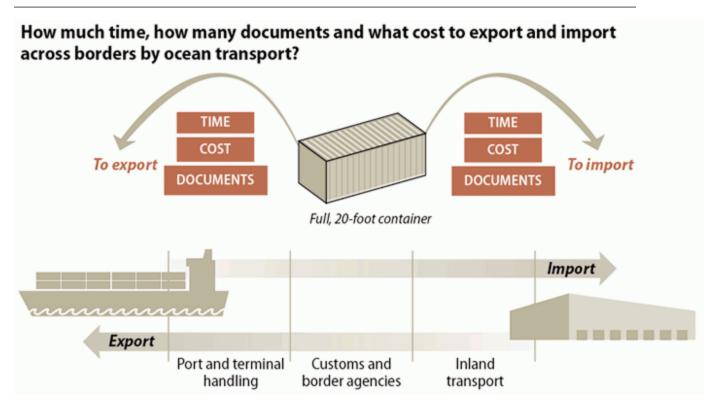












These tables list the procedures necessary to import and export a standardized cargo of goods in Paraguay. The documents required to export and import the goods are also shown.

Nature of Export Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	7	300
Customs clearance and technical control	3	200
Ports and terminal handling	5	160
Inland transportation and handling	18	780
Totals	33	1440

Nature of Import Procedures (2010)	Duration (days)	US\$ Cost
Documents preparation	5	525
Customs clearance and technical control	3	200
Ports and terminal handling	10	245
Inland transportation and handling	15	780
Totals	33	1750

Documents for Export and Import

Export
Bill of lading
Certificate of origin
Commercial invoice
Customs export declaration
Foreign exchange authorization
Inspection report
Packing list
Transit document

Import
Bill of lading
Cargo release order
Certificate of origin
Commercial invoice
Consular invoice
Customs import declaration
Inspection report
Packing list
Tax certificate
Terminal handling receipts



Enforcing Contracts

Well functioning courts help businesses expand their network and markets. Where contract enforcement is efficient, firms have greater access to credit and are more likely to engage with new borrowers or customers. Doing Business measures the efficiency of the judicial system in resolving a commercial sale dispute before local courts. Following the step-by-step evolution of a standardized case study, data relating to the time, cost and procedural complexity of resolving a commercial lawsuit are collected through study of the codes of civil procedure and other court regulations, as well as through surveys completed by local litigation lawyers (and, in a quarter of the countries, by judges as well).

Some reform outcomes

In Rwanda the implementation of specialized commercial courts in May 2008 resulted in a significant decrease of the case backlog, and contributed to reduce the time to resolve a commercial dispute by nearly 3 months.

In Austria a "data highway" for the courts that allows attachments to be sent electronically has produced savings of €4.4 million in postage alone.

What do the Enforcing Contracts indicators measure?

Procedures to enforce a contract (number)

- · Any interaction between the parties in a commercial dispute, or between them and the judge or court officer
- Steps to file the case
- Steps for trial and judgment
- · Steps to enforce the judgment

Time required to complete procedures (calendar days)

- Time to file and serve the case
- Time for trial and obtaining judgment
- Time to enforce the judgment

Cost required to complete procedures (% of claim)

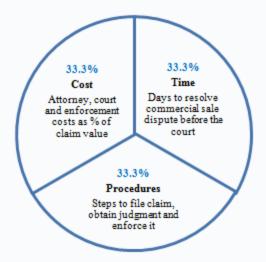
- No bribes
- Average attorney fees
- · Court costs, including expert fees
- Enforcement costs

Case Study Assumptions

- Seller and Buyer are domestic companies
- Buyer orders custom-made goods, then does not pay
- Seller sues Buyer before competent court
- Value of claim is 200% of GNI per capita
- Seller requests pre-trial attachment to secure claim
- Dispute on quality of the goods requires expert opinion
- Judge decides in favor of Seller, no appeal
- Seller enforces judgment through a public sale of Buyer's movable assets.

Enforcing Contracts: resolving a commercial dispute through the courts

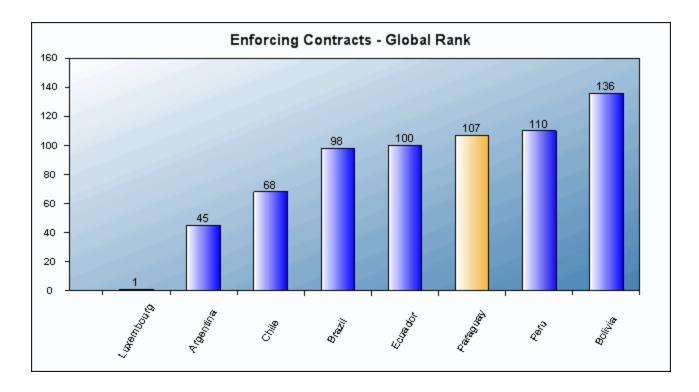
Rankings are based on 3 subindicators



1. Benchmarking Enforcing Contracts Regulations:

Paraguay is ranked 107 overall for Enforcing Contracts.

Ranking of Paraguay in Enforcing Contracts - Compared to good practice and selected economies:



The following table shows Enforcing Contracts data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of claim)
Bhutan			0.1
Ireland	20		
Singapore		150	

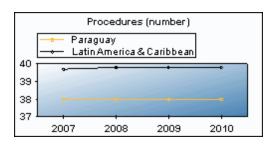
Selected Economy			
Paraguay	38	591	30.0

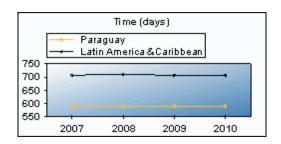
Comparator Economies			
Argentina	36	590	16.5
Bolivia	40	591	33.2
Brazil	45	616	16.5
Chile	36	480	28.6
Ecuador	39	588	27.2
Peru	41	428	35.7

2. Historical data: Enforcing Contracts in Paraguay

Enforcing Contracts data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011		
Rank			107	107		
Procedures (number)	38	38	38	38		
Time (days)	591	591	591	591		
Cost (% of claim)	30.0	30.0	30.0	30.0		

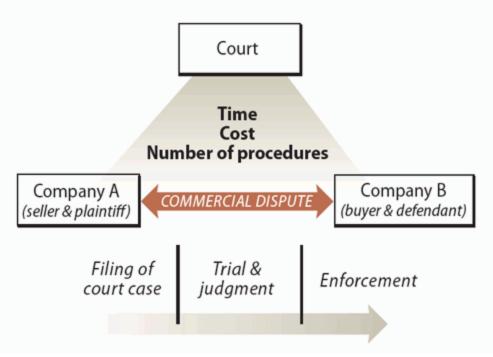
3. The following graphs illustrate the Enforcing Contracts sub indicators in Paraguay over the past 4 years:







What are the time, cost and number of procedures to resolve a commercial dispute through the courts?



This topic looks at the efficiency of contract enforcement in Paraguay.

Nature of Procedure (2010)	Indicator
Procedures (number)	38
Time (days)	591
Filing and service	15.0
Trial and judgment	466.0
Enforcement of judgment	110.0
Cost (% of claim)*	30.00
Attorney cost (% of claim)	20.0
Court cost (% of claim)	5.5
Enforcement Cost (% of claim)	4.5

Court information: Asuncion First Instance Civil ("Juzgado de Primera Instancia en lo Civil y Comercial")

and Commercial Court

* Claim assumed to be equivalent to 200% of income per capita.



Closing a Business

A robust bankruptcy system functions as a filter, ensuring the survival of economically efficient companies and reallocating the resources of inefficient ones. Fast and cheap insolvency proceedings result in businesses' speedy return to normal operation and increase returns to creditors. By improving the expectations of creditors and debtors about the outcome of insolvency proceedings, well-functioning insolvency systems can facilitate access to finance, save more viable businesses, and thereby improve growth and sustainability in the economy overall.

Some reform outcomes

A study of the 2005 bankruptcy reform in Brazil found that it had led to an average reduction of 22% in the cost of credit for Brazilian companies, a 39% increase in overall credit and a 79% increase in long-term credit in the economy. The purpose of the reform was to improve creditor protection in insolvency proceedings.

Following the introduction of debtor-in-possession reorganizations in Korea in 2006, the number of reorganization filings increased from 76 in 2006 to 670 in 2009.

What does the Closing a Business indicator measure?

<u>Closing a Business</u>: insolvency proceedings against local company

Time required to recover debt (years)

- · Measured in calendar years
- · Appeals and requests for extension are included

Cost required to recover debt (% of debtor's estate value)

- · Measured as percentage of estate value
- · Court fees
- · Fees of insolvency administrators
- · Lawyers' fees
- Assessors' and auctioneers' fees
- All other fees and costs

Recovery rate for creditors (cents on the dollar)

- · Measures the cents on the dollar recovered by creditors
- · Present value of debt recovered
- · Costs of the insolvency proceedings are deducted
- · Depreciation of furniture is taken into account
- Outcome for the business (survival or not) affects the maximum value that can be recovered

100% Recovery rate

Recovery rate is a function of time, cost and other factors such as lending rate and the likelihood of the business continuing to operate

Case Study Assumptions

The Company

- is domestically owned
- · is a limited liability company operating a hotel
- operates in the economy's largest business city
- has 201 employees, 1 secured creditor and 50 unsecured creditors
- has a higher value as a going concern and a lower value in a piecemeal sale of assets

1. Benchmarking Closing Business Regulations:

Paraguay is ranked 135 overall for Closing a Business.

Ranking of Paraguay in Closing Business - Compared to good practice and selected economies:



The following table shows Closing Business data for Paraguay compared to good practice and comparator economies:

Good Practice Economies	Recovery rate (cents on the dollar)	Time (years)	Cost (% of estate)
Ireland		0.4	
Japan	92.7		
Singapore*			1

Selected Economy			
Paraguay	16.1	3.9	9

Comparator Economies	-		
Argentina	32.8	2.8	12
Bolivia	39.3	1.8	15
Brazil	17.1	4.0	12
Chile	28.2	4.5	15
Ecuador	17.0	5.3	18
Peru	27.2	3.1	7

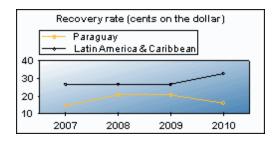
st The following economies are also good practice economies for :

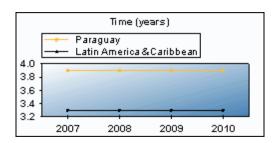
Cost (% of estate): Colombia, Kuwait, Norway

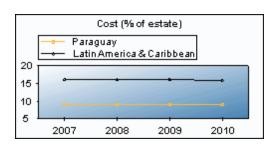
2. Historical data: Closing Business in Paraguay

Closing a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010	Doing Business 2011
Rank			118	135
Time (years)	3.9	3.9	3.9	3.9
Cost (% of estate)	9	9	9	9
Recovery rate (cents on the dollar)	14.6	20.7	20.7	16.1

3. The following graphs illustrate the Closing Business sub indicators in Paraguay over the past 4 years:







Since 2004 Doing Business has been tracking reforms aimed at simplifying business regulations, strengthening property rights, opening access to credit and enforcing contracts by measuring their impact on 10 indicator sets. * Nearly 1,000 reforms have had an impact on these indicators. *Doing Business 2011*, covering June 2009 to June 2010, reports that 117 economies implemented 216 reforms to make it easier to start a business. 64% of economies measured by Doing Business have reformed this year, focusing on easing business start-up, lightening the tax burden, simplifying import and export regulations and improving credit information systems.

The top 10 most-improved in Doing Business 2011

✓ Positive Change✓ Negative Change	Starting a Business	Dealing with Construction Permits	Registering Property	Credit	Protecting Investors	Taxes	Trading Across Borders	Enforcing Contracts	Closing a Business		
Economy	Starting	Dealing Permits	Register	Getting Credit	Protecti	Paying Taxes	Trading	Enforcir	Closing		
Kazakhstan	4	1			4	ı	1				
Rwanda		1		1			1				
Peru	1	1	1				1				
Vietnam	4	1		1							
Cape Verde	4		1			1					
Tajikistan	✓				1	1					
Zambia	4						1	1			
Hungary		1	1			1			1		
Grenada	4		1				1				
Brunei Darussalam	4					1	1				
For Doing Business 2011 Process From Process	the Employi	ng Work	ers inc	licator	is no	ot inclu	ıded i	n the	aggregat	e ease of	doing

Summary of changes to business regulation in top 10 most improved economies in *Doing Business 2011* and selected comparator economies.

Brazil Brazil eased business start-up by further enhancing the electronic synchronization between federal and

state tax authorities.

Brunei Darussalam Brunei Darussalam made starting a business easier by improving efficiency at the company registrar

and implementing an electronic system for name searches. Brunei Darussalam reduced the corporate income tax rate from 23.5% to 22% while also introducing a lower tax rate for small businesses, ranging from 5.5% to 11%. The introduction of an electronic customs system in Brunei Darussalam

made trading easier.

Cape Verde Cape Verde made start-up easier by eliminating the need for a municipal inspection before a business

begins operations and computerizing the system for delivering the municipal license. Cape Verde eased property registration by switching from fees based on a percentage of the property value to lower fixed

rates. Cape Verde abolished the stamp duties on sales and checks.

Chile Chile made business start-up easier by introducing an online system for registration and for filing the

request for publication. An amendment to Chile's securities law strengthened investor protections by requiring greater corporate disclosure and regulating the approval of transactions between interested

parties.

Ecuador Ecuador made starting a business easier by introducing an online registration system for social security.

Grenada Grenada eased business start-up by transferring responsibility for the commercial registry from the courts to the civil administration. The appointment of a registrar focusing only on property cut the time

needed to transfer property in Grenada by almost half. Grenada's customs administration made trading faster by simplifying procedures, reducing inspections, improving staff training and enhancing

communication with users.

Hungary Hungary implemented a time limit for the issuance of building permits. Hungary reduced the property

registration fee by 6% of the property value. Hungary simplified taxes and tax bases. Amendments to Hungary's bankruptcy law encourage insolvent companies to consider reaching agreements with

creditors out of court so as to avoid bankruptcy.

Kazakhstan eased business start-up by reducing the minimum capital requirement to 100 tenge (\$0.70)

and eliminating the need to have the memorandum of association and company charter notarized. Kazakhstan made dealing with construction permits easier by implementing a one-stop shop related to technical conditions for utilities. Kazakhstan strengthened investor protections by requiring greater corporate disclosure in company annual reports. Kazakhstan speeded up trade through efforts to modernize customs, including implementation of a risk management system and improvements in

customs automation.

Paraguay Paraguay made dealing with construction permits easier by creating a new administrative structure and

a better tracking system in the municipality of Asunción.

Peru eased business start-up by simplifying the requirements for operating licenses and creating an online one-stop shop for business registration. Peru streamlined construction permitting by

implementing administrative

reforms. Peru introduced fast-track procedures at the land registry, cutting by half the time needed to register property. Peru made trading easier by implementing a new web-based electronic data

interchange system, risk-based inspections and payment deferrals.

RwandaRwanda made dealing with construction permits easier by passing new building regulations at the end of April 2010 and implementing new time limits for the issuance of various permits. Rwanda enhanced

access to credit by allowing borrowers the right to inspect their own credit report and mandating that loans of all sizes be reported to the central bank's public credit registry. Rwanda reduced the number of trade documents required and enhanced its joint border management procedures with Uganda and other

neighbors, leading to an improvement in the trade logistics environment.

Tajikistan

Tajikistan made starting a business easier by creating a one-stop shop that consolidates registration with the state and the tax authority. Tajikistan strengthened investor protections by requiring greater corporate disclosure in the annual report and greater access to corporate information for minority investors. Tajikistan lowered its corporate income tax rate.

Vietnam

Vietnam eased company start-up by creating a one-stop shop that combines the processes for obtaining a business license and tax license and by eliminating the need for a seal for company licensing. Vietnam made dealing with construction permits easier by reducing the cost to register newly completed buildings by 50% and transferring the authority to register buildings from local authorities to the Department of National Resources and Environment. Vietnam improved its credit information system by allowing borrowers to examine their own credit report and correct errors.

Zambia

Zambia eased business start-up by eliminating the minimum capital requirement. Zambia eased trade by implementing a one-stop border post with Zimbabwe, launching web-based submission of customs declarations and introducing scanning machines at border posts. Zambia improved contract enforcement by introducing an electronic case management system in the courts that provides electronic referencing of cases, a database of laws, real-time court reporting and public access to court records.

