Doing Business 2016

Measuring Regulatory Quality and Efficiency

Economy Profile 2016
Peru

responsabilité juridique

COMPARING BUSINESS REGULATION FOR DOMESTIC FIRMS IN 189 ECONOMIES



 $\ \ \,$ 2016 The International Bank for Reconstruction and Development / The World Bank 1818 H Street NW, Washington, DC 20433

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ISBN (paper): 978-1-4648-0667-4 ISBN (electronic): 978-1-4648-0668-1 DOI: 10.1596/978-1-4648-0667-4

ISSN: 1729-2638

Cover design: Corporate Visions, Inc.

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INTRODUCTION

Doing Business sheds light on how easy or difficult it is for a local entrepreneur to open and run a small to medium-size business when complying with relevant regulations. It measures and tracks changes in regulations affecting 11 areas in the life cycle of a business: starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting minority investors, paying taxes, trading across borders, enforcing contracts, resolving insolvency and labor market regulation. Doing Business 2016 presents the data for the labor market regulation indicators in an annex. The report does not present rankings of economies on labor market regulation indicators or include the topic in the aggregate distance to frontier score or ranking on the ease of doing business.

In a series of annual reports *Doing Business* presents quantitative indicators on business regulations and the protection of property rights that can be compared across 189 economies, from Afghanistan to Zimbabwe, over time. The data set covers 47 economies in Sub-Saharan Africa, 32 in Latin America and the Caribbean, 25 in East Asia and the Pacific, 25 in Eastern Europe and Central Asia, 20 in the Middle East and North Africa and 8 in South Asia, as well as 32 OECD high-income economies. The indicators are used to analyze economic outcomes and identify what reforms have worked, where and why.

This economy profile presents the *Doing Business* indicators for Peru. To allow useful comparison, it also

provides data for other selected economies (comparator economies) for each indicator. The data in this report are current as of June 1, 2015 (except for the paying taxes indicators, which cover the period January–December 2014).

The Doing Business methodology has limitations. Other areas important to business—such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders and getting electricity), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions—are not directly studied by Doing Business. The indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policy makers in designing regulatory reform.

More information is available in the full report. *Doing Business 2016* presents the indicators, analyzes their relationship with economic outcomes and presents business regulatory reforms. The data, along with information on ordering *Doing Business 2016*, are available on the *Doing Business* website at http://www.doingbusiness.org.

CHANGES IN DOING BUSINESS 2016

As part of a two-year update in methodology, *Doing Business 2016* expands the focus of five indicator sets (dealing with construction permits, getting electricity, registering property, enforcing contracts and labor market regulation), substantially revises the methodology for one indicator set (trading across borders) and implements small updates to the methodology for another (protecting minority investors).

The indicators on dealing with construction permits now include an index of the quality of building regulation and its implementation. The getting electricity indicators now include a measure of the price of electricity consumption and an index of the reliability of electricity supply and transparency of tariffs. Starting this year, the registering property indicators include an index of the quality of the land administration system in each economy in addition to the indicators on the number of procedures and the time and cost to transfer property. And for enforcing contracts an index of the quality and efficiency of judicial processes has been added while the indicator on the number of procedures to enforce a contract has been dropped.

The scope of the labor market regulation indicator set has also been expanded, to include more areas capturing aspects of job quality. The labor market regulation indicators continue to be excluded from the aggregate distance to frontier score and ranking on the ease of doing business. The case study underlying the trading across borders indicators has been changed to increase its relevance. For each economy the export product and partner are now determined on the basis of the economy's comparative advantage, the import product is auto parts, and the import partner is selected on the basis of which economy has the highest trade value in that product. The indicators continue to measure the time and cost to export and import.

Beyond these changes there is one other update in methodology, for the protecting minority investors indicators. A few points for the extent of shareholder governance index have been fine-tuned, and the index now also measures aspects of the regulations applicable to limited companies rather than privately held joint stock companies.

For more details on the changes, see the "What is changing in *Doing Business?*" chapter starting on page 27 of the *Doing Business 2016* report. For more details on the data and methodology, please see the "Data Notes" chapter starting on page 119 of the *Doing Business 2016* report. For more details on the distance to frontier metric, please see the "Distance to frontier and ease of doing business ranking" chapter in this profile.

For policy makers trying to improve their economy's regulatory environment for business, a good place to start is to find out how it compares with the regulatory environment in other economies. Doing Business provides an aggregate ranking on the ease of doing business based on indicator sets that measure and benchmark regulations applying to domestic small to medium-size businesses through their life cycle. Economies are ranked from 1 to 189 by the ease of doing business ranking. Doing Business presents results for 2 aggregate measures: the distance to frontier score and the ease of doing business ranking. The ranking of economies is determined by sorting the aggregate distance to frontier scores, rounded to two decimals. An economy's distance to frontier score is indicated on a scale from 0 to 100, where 0 represents the worst performance and 100 the frontier. (See the chapter on the distance to frontier and ease of doing business).

The ease of doing business ranking compares economies with one another; the distance to frontier score benchmarks economies with respect to regulatory best practice, showing the absolute distance to the best performance on each *Doing Business* indicator. When compared across years, the distance to frontier score shows how much the regulatory environment for local entrepreneurs in an economy has changed over time in absolute terms, while the ease of doing business ranking can show only how much the regulatory environment has changed relative to that in other economies.

The 10 topics included in the ranking in *Doing Business* 2016: starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting minority investors, paying taxes, trading across borders, enforcing contracts and resolving insolvency. The labor market regulation indicators are not included in this year's aggregate ease of doing business ranking, but the data are presented in the economy profile.

ECONOMY OVERVIEW

Region: Latin America & Caribbean

Income category: Upper middle income

Population: 30,769,077

GNI per capita (US\$): 6,410

DB2016 rank: 50

DB2015 rank: 45*

Change in rank: -5

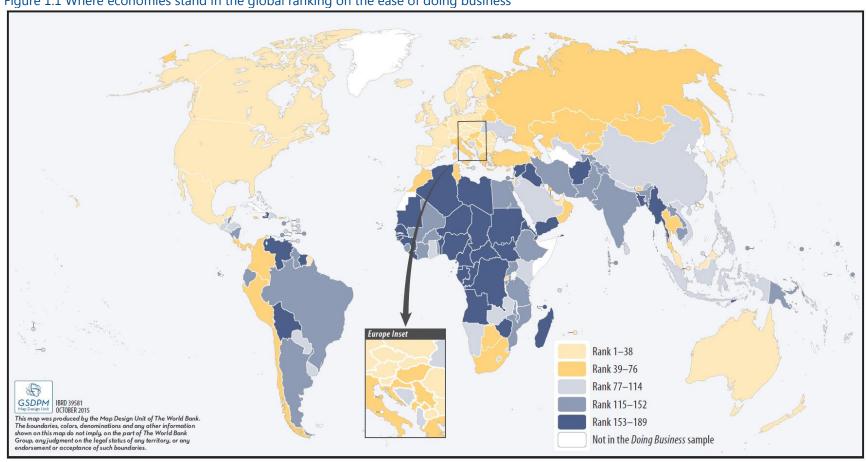
DB 2016 DTF: 71.33

DB 2015 DTF: 71.37

Change in DTF: -0.04

* DB2015 ranking shown is not last year's published ranking but a comparable ranking for DB2015 that captures the effects of such factors as data revisions and the changes in methodology. See the data notes starting on page 119 of the *Doing Business 2016* report for sources and definitions.

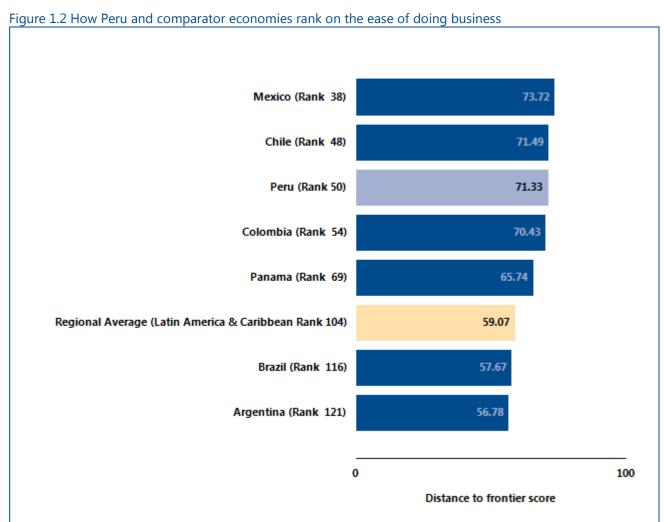
Figure 1.1 Where economies stand in the global ranking on the ease of doing business



Source: Doing Business database.

For policy makers, knowing where their economy stands in the aggregate ranking on the ease of doing business is useful. Also useful is to know how it ranks relative to comparator economies and relative to the

regional average (figure 1.2). The economy's rankings (figure 1.3) and distance to frontier scores (figure 1.4) on the topics included in the ease of doing business ranking provide another perspective.



Note: The rankings are benchmarked to June 2015 and based on the average of each economy's distance to frontier (DTF) scores for the 10 topics included in this year's aggregate ranking. The distance to frontier score benchmarks economies with respect to regulatory practice, showing the absolute distance to the best performance in each *Doing Business* indicator. An economy's distance to frontier score is indicated on a scale from 0 to 100, where 0 represents the worst performance and 100 the frontier. For the economies for which the data cover 2 cities, scores are a population-weighted average for the 2 cities. Source: Doing Business database.

Figure 1.3 Rankings on Doing Business topics - Peru

(Scale: Rank 189 center, Rank 1 outer edge)

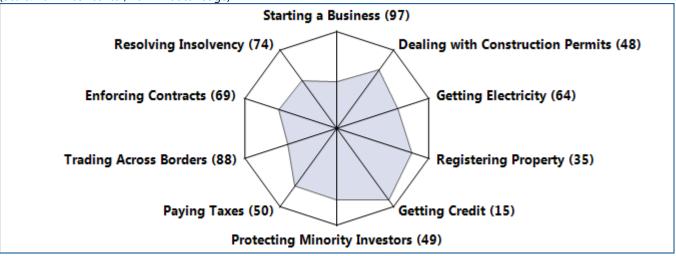
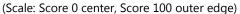
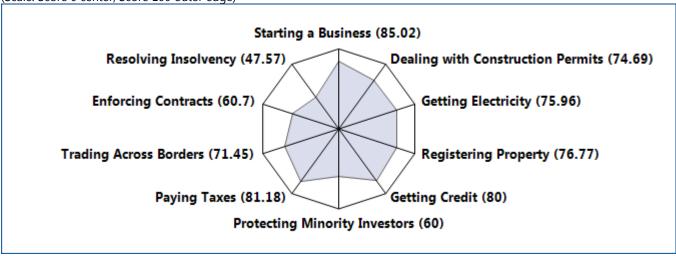


Figure 1.4 Distance to frontier scores on *Doing Business* topics - Peru





Source: Doing Business database.

Note: The rankings are benchmarked to June 2015 and based on the average of each economy's distance to frontier (DTF) scores for the 10 topics included in this year's aggregate ranking. The distance to frontier score benchmarks economies with respect to regulatory practice, showing the absolute distance to the best performance in each *Doing Business* indicator. An economy's distance to frontier score is indicated on a scale from 0 to 100, where 0 represents the worst performance and 100 the frontier. For the economies for which the data cover 2 cities, scores are a population-weighted average for the 2 cities.

Just as the overall ranking on the ease of doing business tells only part of the story, so do changes in that ranking. Yearly movements in rankings can provide some indication of changes in an economy's regulatory environment for firms, but they are always relative.

Moreover, year-to-year changes in the overall rankings do not reflect how the business regulatory environment in an economy has changed over time—or how it has changed in different areas. To aid in assessing such changes, Doing Business introduced the distance to frontier score. This measure shows how far on average an economy is from the best performance achieved by any economy on each Doing Business indicator.

Comparing the measure for an economy at 2 points in time allows users to assess how much the economy's regulatory environment as measured by Doing Business has changed over time—how far it has moved toward (or away from) the most efficient practices and strongest regulations in areas covered by Doing Business (figure 1.5).

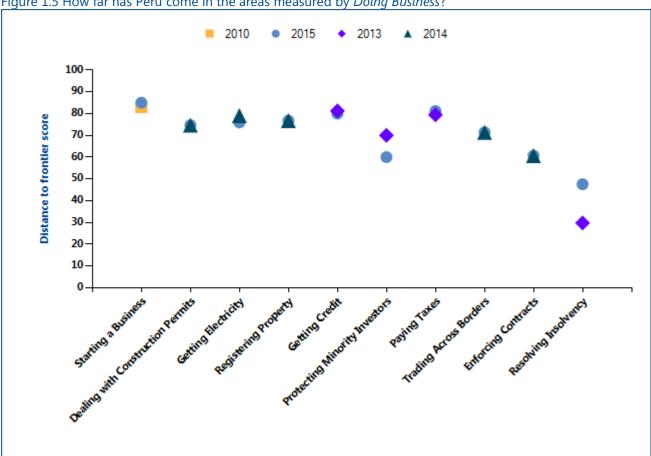


Figure 1.5 How far has Peru come in the areas measured by *Doing Business*?

Note: The distance to frontier score shows how far on average an economy is from the best performance achieved by any economy on each Doing Business indicator. Starting a business is comparable to 2010. Getting credit, protecting minority investors, paying taxes and resolving insolvency had methodology changes in 2014 and thus are only comparable to 2013. Dealing with construction permits, registering property, trading across borders, enforcing contracts and getting electricity had methodology changes in 2015 and thus are only comparable to 2014. The measure is normalized to range between 0 and 100, with 100 representing the best performance (the frontier). See the data notes starting on page 119 of the Doing Business 2016 report for more details on the distance to frontier score. Source: Doing Business database.

The absolute values of the indicators tell another part of the story (table 1.1). The indicators, on their own or in comparison with the indicators of a good practice economy or those of comparator economies in the region, may reveal bottlenecks reflected in large numbers of procedures, long delays or high costs. Or they may reveal unexpected strengths in an area of business

regulation—such as a regulatory process that can be completed with a small number of procedures in a few days and at a low cost. Comparison of the economy's indicators today with those in the previous year may show where substantial bottlenecks persist—and where they are diminishing.

Table 1.1 Summary of *Doing Business* indicators for Peru

Indicator	Peru DB2016	Peru DB2015	Argentina DB2016	Brazil DB2016	Chile DB2016	Colombia DB2016	Mexico DB2016	Panama DB2016	Best performer globally DB2016
Starting a Business (rank)	97	89	157	174	62	84	65	44	New Zealand (1)
Starting a Business (DTF Score)	85.02	85.1	73.36	64.33	89.84	86.13	88.94	91.95	New Zealand (99.96)
Procedures (number)	6.0	6.0	14.0	11.0	7.0	8.0	6.0	5.0	New Zealand (1.00)*
Time (days)	26.0	26.0	25.0	83.0	5.5	11.0	6.3	6.0	New Zealand (0.50)
Cost (% of income per capita)	9.8	9.2	9.7	3.8	0.7	7.5	17.9	6.3	Slovenia (0.00)
Paid-in min. capital (% of income per capita)	0.0	0.0	2.3	0.0	0.0	0.0	0.0	0.0	105 Economies (0.00)*
Dealing with Construction Permits (rank)	48	45	173	169	24	38	67	70	Singapore (1)
Dealing with Construction Permits (DTF Score)	74.69	74.69	49.67	51.92	78.78	75.99	71.76	71.21	Singapore (92.97)
Procedures (number)	14.0	14.0	21.0	18.2	13.0	10.0	10.5	16.0	5 Economies (7.00)*

Indicator	Peru DB2016	Peru DB2015	Argentina DB2016	Brazil DB2016	Chile DB2016	Colombia DB2016	Mexico DB2016	Panama DB2016	Best performer globally DB2016
Time (days)	174.0	174.0	341.0	425.7	152.0	73.0	86.4	98.0	Singapore (26.00)
Cost (% of warehouse value)	0.5	0.5	2.6	0.4	0.6	7.2	10.2	2.1	Qatar (0.00)
Building quality control index (0-15)	12.0	12.0	10.0	9.4	13.0	11.0	11.7	9.0	New Zealand (15.00)
Getting Electricity (rank)	64	51	85	22	51	69	72	32	Korea, Rep. (1)
Getting Electricity (DTF Score)	75.96	79.09	70	85.5	79.71	74.82	73.27	83.54	Korea, Rep. (99.88)
Procedures (number)	5.0	5.0	6.0	4.0	6.0	5.0	6.8	5.0	14 Economies (3.00)*
Time (days)	67.0	67.0	92.0	43.6	30.0	102.0	78.9	35.0	Korea, Rep. (18.00)*
Cost (% of income per capita)	324.5	325.5	24.9	28.6	76.8	475.4	332.9	9.4	Japan (0.00)
Reliability of supply and transparency of tariff index (0-8)	5.0	6.0	5.0	5.6	6.0	6.0	7.0	6.0	18 Economies (8.00)*
Registering Property (rank)	35	34	116	130	56	54	106	84	New Zealand (1)
Registering Property (DTF Score)	76.77	76.78	56.31	52.48	71.72	72.85	58.74	65.16	New Zealand (94.46)
Procedures (number)	4.0	4.0	7.0	13.6	6.0	6.0	6.8	7.0	4 Economies (1.00)*
Time (days)	6.5	6.5	51.5	31.7	28.5	16.0	63.7	22.5	3 Economies (1.00)*
Cost (% of property value)	3.3	3.3	6.6	3.1	1.2	2.0	5.1	2.4	Saudi Arabia (0.00)
Quality of the land administration index (0- 30)	17.0	17.0	13.0	13.6	15.0	16.0	14.3	11.0	3 Economies (28.50)*

Indicator	Peru DB2016	Peru DB2015	Argentina DB2016	Brazil DB2016	Chile DB2016	Colombia DB2016	Mexico DB2016	Panama DB2016	Best performer globally DB2016
Getting Credit (rank)	15	12	79	97	79	2	5	19	New Zealand (1)
Getting Credit (DTF Score)	80	80	50	45	50	95	90	75	New Zealand (100)
Strength of legal rights index (0-12)	8.0	8.0	2.0	2.0	4.0	12.0	10.0	7.0	3 Economies (12.00)*
Depth of credit information index (0-8)	8.0	8.0	8.0	7.0	6.0	7.0	8.0	8.0	26 Economies (8.00)*
Credit registry coverage (% of adults)	35.2	33.5	42.6	55.1	45.1	0.0	0.0	0.0	Portugal (100.00)
Credit bureau coverage (% of adults)	100.0	100.0	100.0	79.0	11.2	88.7	100.0	60.7	22 Economies (100.00)*
Protecting Minority Investors (rank)	49	46	49	29	36	14	57	66	Singapore (1)*
Protecting Minority Investors (DTF Score)	60	60	60	65	63.33	71.67	58.33	56.67	Singapore (83.33)*
Strength of minority investor protection index (0-10)	6.0	6.0	6.0	6.5	6.3	7.2	5.8	5.7	3 Economies (8.30)*
Extent of conflict of interest regulation index (0-10)	7.0	7.0	5.0	5.7	7.0	8.0	6.0	5.3	Singapore (9.30)*
Extent of shareholder governance index (0- 10)	5.0	5.0	7.0	7.3	5.7	6.3	5.7	6.0	4 Economies (8.00)*
Paying Taxes (rank)	50	58	170	178	33	136	92	166	United Arab Emirates (1)*
Paying Taxes (DTF Score)	81.18	79.48	44.99	40.85	84	63.32	73.67	48.6	United Arab Emirates (99.44)*
Payments (number per	9.0	9.0	9.0	9.6	7.0	11.0	6.0	52.0	Hong Kong SAR,

Indicator	Peru DB2016	Peru DB2015	Argentina DB2016	Brazil DB2016	Chile DB2016	Colombia DB2016	Mexico DB2016	Panama DB2016	Best performer globally DB2016
year)									China (3.00)*
Time (hours per year)	260.0	293.0	405.0	2,600.0	291.0	239.0	286.0	417.0	Luxembourg (55.00)
Total tax rate (% of profit)	35.9	35.9	137.4	69.2	28.9	69.7	51.7	37.2	Ireland (25.90)
Trading Across Borders (rank)	88	88	143	145	63	110	59	54	Denmark (1)*
Trading Across Borders (DTF Score)	71.45	71.36	53	52.43	80.56	62.83	82.09	85.47	Denmark (100)*
Time to export: Border compliance (hours)	48	48	21	49	60	112	20	24	15 Economies (0.00)*
Cost to export: Border compliance (USD)	460	460	150	959	290	545	400	270	18 Economies (0.00)*
Time to export: Documentary compliance (hours)	48	48	30	42	24	60	8	6	Jordan (0.00)
Cost to export: Documentary compliance (USD)	50	50	60	226	50	90	60	60	20 Economies (0.00)*
Time to import: Border compliance (hours)	72	72	300	63	54	112	44	24	19 Economies (0.00)*
Cost to import: Border compliance (USD)	583	592	1,200	970	290	545	450	490	28 Economies (0.00)*
Time to import: Documentary compliance (hours)	72	72	336	146	36	64	18	6	21 Economies (1.00)*
Cost to import: Documentary compliance (USD)	80	80	120	107	50	50	100	50	30 Economies (0.00)*
Enforcing Contracts	69	69	38	45	56	180	41	148	Singapore (1)

									<u>></u>
Indicator	Peru DB2016	Peru DB2015	Argentina DB2016	Brazil DB2016	Chile DB2016	Colombia DB2016	Mexico DB2016	Panama DB2016	Best performer globally DB2016
(rank)									
Enforcing Contracts (DTF Score)	60.7	60.7	67.65	66.48	62.81	29.66	67.39	46.25	Singapore (84.91)
Time (days)	426.0	426.0	590.0	731.0	480.0	1,288.0	389.0	686.0	Singapore (150.00)
Cost (% of claim)	35.7	35.7	22.5	20.7	28.6	45.8	30.9	38.0	Iceland (9.00)
Quality of judicial processes index (0-18)	8.5	8.5	12.0	13.1	9.0	6.5	10.6	5.0	3 Economies (15.50)*
Resolving Insolvency (rank)	74	74	95	62	58	30	28	132	Finland (1)
Resolving Insolvency (DTF Score)	47.57	46.57	42.87	52.68	54.18	72.06	73.03	33.58	Finland (93.81)
Recovery rate (cents on the dollar)	30.3	28.5	24.5	22.4	31.0	70.0	68.9	27.6	Japan (92.90)
Time (years)	3.1	3.1	2.8	4.0	3.2	1.7	1.8	2.5	Ireland (0.40)
Cost (% of estate)	7.0	7.0	12.0	12.0	14.5	8.5	18.0	25.0	Norway (1.00)
Outcome (0 as piecemeal sale and 1 as going concern)	0	0	0	1	0	1	1	0	
Strength of insolvency framework index (0-16)	10.0	10.0	9.5	13.0	12.0	11.0	11.5	6.0	4 Economies (15.00)*

Source: Doing Business database.

Note: DB2015 rankings shown are not last year's published rankings but comparable rankings for DB2015 that capture the effects of such factors as data revisions and changes to the methodology. The global best performer on time for paying taxes is defined as the lowest time recorded among all economies in the DB2016 sample that levy the 3 major taxes: profit tax, labor taxes and mandatory contributions, and VAT or sales tax. If an economy has no laws or regulations covering a specific area—for example, insolvency—it receives a "no practice" mark. Similarly, an economy receives a "no practice" mark if regulation exists but is never used in practice or if a competing regulation prohibits such practice. Either way, a "no practice" mark puts the economy at the bottom of the ranking on the relevant indicator. * Two or more economies share the top ranking on this indicator. A number shown in place of an economy's name indicates the number of economies that share the top ranking on the indicator. For a list of these economies, see the *Doing Business* website (http://www.doingbusiness.org).

Formal registration of companies has many immediate benefits for the companies and for business owners and employees. Legal entities can outlive their founders. Resources are pooled as several shareholders join forces to start a company. Formally registered companies have access to services and institutions from courts to banks as well as to new markets. And their employees can benefit from protections provided by the law. An additional benefit comes with limited liability companies. These limit the financial liability of company owners to their investments, so personal assets of the owners are not put at risk. Where governments make registration easy, more entrepreneurs start businesses in the formal sector, creating more good jobs and generating more revenue for the government.

What do the indicators cover?

Doing Business records all procedures officially required, or commonly done in practice, for an entrepreneur to start up and formally operate an industrial or commercial business, as well as the time and cost to complete these procedures and the paid-in minimum capital requirement. These procedures include obtaining all necessary licenses and permits and completing any required notifications, verifications or inscriptions for the company and employees with relevant authorities. The ranking of economies on the ease of starting a business is determined by sorting their distance to frontier scores for starting a business. These scores are the simple average of the distance to frontier scores for each of the component indicators.

To make the data comparable across economies, several assumptions about the business and the procedures are used. It is assumed that any required information is readily available and that the entrepreneur will pay no bribes. Assumptions about the business:

- Is a limited liability company (or its legal equivalent), located in the largest business city and is 100% domestically owned¹ with five owners, none of whom is a legal entity.
- Has at least 10 and up to 50 employees, all of them domestic nationals.
- Performs general commercial or industrial activities.

WHAT THE STARTING A BUSINESS INDICATORS MEASURE

Procedures to legally start and operate a company (number)

Preregistration (for example, name verification or reservation, notarization)

Registration in the economy's largest business city¹

Postregistration (for example, social security registration, company seal)

Time required to complete each procedure (calendar days)

Does not include time spent gathering information

Each procedure starts on a separate day (2 procedures cannot start on the same day). Procedures that can be fully completed online are recorded as ½ day.

Procedure completed once final document is received

No prior contact with officials

Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

No professional fees unless services required by law or commonly used in practice

Paid-in minimum capital (% of income per capita)

Deposited in a bank or with a notary before registration (or within 3 months)

- Has a start-up capital of 10 times income per capita and a turnover of at least 100 times income per capita.
- Has a company deed 10 pages long.
- Does not qualify for any special benefits.
- Leases the commercial plant or offices and is not a proprietor of real estate.

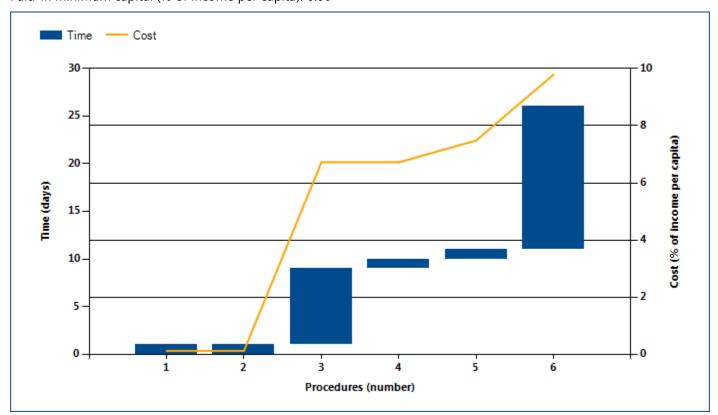
¹ For 11 economies the data are also collected for the second largest business city.

Where does the economy stand today?

What does it take to start a business in Peru? According to data collected by *Doing Business*, starting a business there requires 6.00 procedures, takes 26.00 days, costs 9.80% of income per capita and requires paid-in minimum capital of 0.00% of income per capita (figure 2.1). Most indicator sets refer to a case scenario in the

largest business city of an economy, except for 11 economies for which the data are a population-weighted average of the 2 largest business cities. See the chapter on distance to frontier and ease of doing business ranking at the end of this profile for more details.

Figure 2.1 What it takes to start a business in Peru Paid-in minimum capital (% of income per capita): 0.00



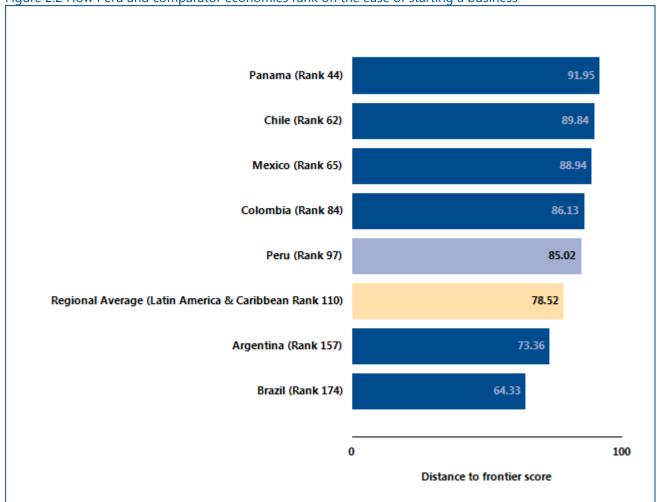
Source: Doing Business database.

Note: Time shown in the figure above may not reflect simultaneity of procedures. Online procedures account for 0.5 days in the total time calculation. For more information on the methodology of the starting a business indicators, see the *Doing Business* website (http://www.doingbusiness.org). For details on the procedures reflected here, see the summary at the end of this chapter.

Globally, Peru stands at 97 in the ranking of 189 economies on the ease of starting a business (figure 2.2). The rankings for comparator economies and the regional

average ranking provide other useful information for assessing how easy it is for an entrepreneur in Peru to start a business.

Figure 2.2 How Peru and comparator economies rank on the ease of starting a business



Source: Doing Business database.

Economies around the world have taken steps making it easier to start a business—streamlining procedures by setting up a one-stop shop, making procedures simpler or faster by introducing technology and reducing or eliminating minimum capital requirements. Many have undertaken business registration reforms in stages—and

they often are part of a larger regulatory reform program. Among the benefits have been greater firm satisfaction and savings and more registered businesses, financial resources and job opportunities.

What business registration reforms has *Doing Business* recorded in Peru (table 2.1)?

Table 2.1 How has Peru made starting a business easier—or not? By *Doing Business* report year from DB2011 to DB2016

DB year	Reform
DB2011	Peru eased business start-up by simplifying the requirements for operating licenses and creating an online one-stop shop for business registration.
DB2012	Peru made starting a business easier by eliminating the requirement for micro and small enterprises to deposit start-up capital in a bank before registration.

Source: Doing Business database.

Note: For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at http://www.doingbusiness.org.

What are the details?

Underlying the indicators shown in this chapter for Peru is a set of specific procedures—the bureaucratic and legal steps that an entrepreneur must complete to incorporate and register a new firm. These are identified by *Doing Business* through collaboration with relevant local professionals and the study of laws, regulations and publicly available information on business entry in that economy. Following is a detailed summary of those procedures, along with the associated time and cost. These procedures are those that apply to a company matching the standard assumptions (the "standardized company") used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators measure).

STANDARDIZED COMPANY

Legal form: Sociedad Anónima – simple

corporation

Paid-in minimum capital requirement: PEN 0

City: Lima

Start-up Capital: 10 times GNI per capita

Table 2.2 Summary of time, cost and procedures for starting a business in Peru

10010 2	2.2 Summary of time, cost and procedures for starting a business ii		
No.	Procedure	Time to complete	Cost to complete
1	Check the uniqueness of the proposed company name and reserve it online The entrepreneurs select a company name and conduct a search to verify that the name is unique in SUNARP. This search can be made through SUNARP website (www.sunarp.gob.pe) or directly in any of the offices that this entity have. Agency: Peruvian Public Registry	Less than one day (online procedure)	PEN 4 for search + PEN 18 for reservation
2	Prepare the deed of incorporation online with a notary The entrepreneur can access the system through the Portal de Servicios al Ciudadano y a las Empresas (http://www.serviciosalciudadano.gob.pe/). The entrepreneur selects a notary and sends him the necessary information for incorporation. Agency: Portal Servicios Ciudadano y Empresas	Less than one day (online procedure)	no charge
3	Sign the deed of incorporation before a notary public; file online the deed of incorporation with the Public Register of Commerce The sign of the deed of incorporation before a Public Notary takes around 1 day. Notwithstanding that the Public Registry has 35 working days to record a company, during the first 7 days of this term the Public Register has the obligation of register the company or identify the problems that do not allow the registration in order that the interested parts solve it.	8 days	see procedure details

No.	Procedure	Time to complete	Cost to complete
	After the entrepreneur creates the public deed and the shareholders signature, it must file the deed with a Notary. Notary fees are up to 1% of capital, depending on the company size, the length of the public deed, and the initial capital contribution. The entrepreneur also pays the registration fees to the Notary. The Registrar receives the public deed and proceeds to register the company. Cost details: USD 200/USD 300 notary fee (both fees depend on market conditions) plus registration fees which are composed by: 0.3% of capital + PEN 40 for performing the registration (1.08% of the UIT) + PEN 9 per appointment of each director (0.24% of UIT), manager or		
	other representative, up to the limit of PEN 3,850 (equivalent to 1 UIT - Peruvian Tax Unit). Agency: Notary		
	Obtain Certificate of Registration and obtain taxpayer identification number		
4	It is necessary to register all new companies on the Taxpayer Identification Number (Registro Único de Contribuyentes - RUC). With that purpose, the legal representative must complete some forms to present before the National Tax Authority, accompanying them with his ID, a document which sustains the place of activities, the certificate of registration of the company on the Public Registry. **Agency: Tax Authority**	1 day	no cost
	Stamp accounting book and minute book		
5	The accounting book and the minute book need to be stamped by a notary. Costs will depend on Public Notary rates and the length of the books. Usually the accounting books have between 250 to 1000 pages, and the minute books between 50 to 200 pages. Agency: Public Notary	1 day	USD 7 per book of no more than 100 pages. Most companies have between 5 and 9 of these books. Thus, the cost will range between USD 35
			and USD 63.
6	Obtain municipal license from the City Council A municipal license, required to operate commercially, is obtained from the municipality of the jurisdiction where the company is located. Some district councils require a provisional license while the permanent license is being processed. In most cases, the district council requires a copy of the incorporation documents, the public deed, the distribution plan, property title documents (if applicable).	15 days	Fees vary depending on the District Council where the company's office is located.
	The cost varies based on each city council and on the size of the premise. For example, at the City Council of Miraflores in the case of an		

No.	Procedure	Time to complete	Cost to complete
	office with less than 100m, the cost is 10.69% of the UIT. Ordinance No. 857 simplified the license application process in the metropolitan municipality of Lima (Municipalidad Metropolitana de Lima). Law 28976 of 19 January 2007 on the operating license (Ley Marco de Licencia de Funcionamiento) has simplified the system by eliminating the need of a Certificate of Compatibility as a requisite and by replacing it by a simple verification that the new company meets		
	zoning regulations. The requirements for the Certificate of INDECI have also been simplified. Categories I and II licenses (premises up to 500 m2) do not need to submit a Certificate of INDECI but the compliance with health and security requirements is now checked by the municipality with inspections after submitting request for Municipal Operating License. This system is now operating in all Lima's District Councils.		
	A few District Councils, such as Miraflores, provides online procedures for this purpose. Agency: District Council		

^{*} Takes place simultaneously with another procedure.

Source: Doing Business database.

Note: Online procedures account for 0.5 days in the total time calculation.

Regulation of construction is critical to protect the public. But it needs to be efficient, to avoid excessive constraints on a sector that plays an important part in every economy. Where complying with building regulations is excessively costly in time and money, many builders opt out. They may pay bribes to pass inspections or simply build illegally, leading to hazardous construction that puts public safety at risk. Where compliance is simple, straightforward and inexpensive, everyone is better off.

What do the indicators cover?

Doing Business records all procedures required for a business in the construction industry to build a warehouse along with the time and cost to complete each procedure. In addition, this year *Doing Business* introduces a new measure, the building quality control index, evaluating the quality of building regulations, the strength of quality control and safety mechanisms, liability and insurance regimes, and professional certification requirements.

The ranking of economies on the ease of dealing with construction permits is determined by sorting their distance to frontier scores for dealing with construction permits. These scores are the simple average of the distance to frontier scores for each of the component indicators.

To make the data comparable across economies, several assumptions about the construction company, the warehouse project and the utility connections are used.

Assumptions about the construction company

The construction company (BuildCo):

- Is a limited liability company (or its legal equivalent).
- Operates in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Is 100% domestically and privately owned.
- Has five owners, none of whom is a legal entity.
- Is fully licensed and insured to carry out construction projects, such as building warehouses.

WHAT THE DEALING WITH CONSTRUCTION PERMITS INDICATORS MEASURE

Procedures to legally build a warehouse (number)

Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates

Submitting all required notifications and receiving all necessary inspections

Obtaining utility connections for water and sewerage

Registering and selling the warehouse after its completion

Time required to complete each procedure (calendar days)

Does not include time spent gathering information

Each procedure starts on a separate day.

Procedures that can be fully completed online are recorded as ½ day

Procedure considered completed once final document is received

No prior contact with officials

Cost required to complete each procedure (% of warehouse value)

Official costs only, no bribes

Building quality control index (0-15)

Sum of the scores of six component indices:

Quality of building regulations (0-2)

Quality control before construction (0-1)

Quality control during construction (0-3)

Quality control after construction (0-3)

Liability and insurance regimes (0-2)

Professional certifications (0-4)

The construction company (BuildCo) (continued):

- Has 60 builders and other employees, all of them nationals with the technical expertise and professional experience necessary to obtain construction permits and approvals.
- Has at least one employee who is a licensed architect or engineer and registered with the local association of architects or engineers. BuildCo is not assumed to have any other employees who are technical or licensed experts, such as geological or topographical experts.
- Has paid all taxes and taken out all necessary insurance applicable to its general business activity (for example, accidental insurance for construction workers and third-person liability).
- Owns the land on which the warehouse will be built and will sell the warehouse upon its completion.
- Is valued at 50 times income per capita.

Assumptions about the warehouse

The warehouse:

- Will be used for general storage activities, such as storage of books or stationery. The warehouse will not be used for any goods requiring special conditions, such as food, chemicals or pharmaceuticals.
- Will have two stories, both above ground, with a total constructed area of approximately 1,300.6 square meters (14,000 square feet). Each floor will be 3 meters (9 feet, 10 inches) high.
- Will have road access and be located in the periurban area of the economy's largest business city (that is, on the fringes of the city but still within its official limits). For 11 economies the data are also collected for the second largest business city.
- Will not be located in a special economic or industrial zone. Will be located on a land plot of approximately 929 square meters (10,000 square feet) that is 100% owned by BuildCo and is accurately registered in the cadastre and land registry.

- Will be a new construction (there was no previous construction on the land), with no trees, natural water sources, natural reserves or historical monuments of any kind on the plot.
- Will have complete architectural and technical plans prepared by a licensed architect. If preparation of the plans requires such steps as obtaining further documentation or getting prior approvals from external agencies, these are counted as procedures.
- Will include all technical equipment required to be fully operational.
- Will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements).

Assumptions about the utility connections

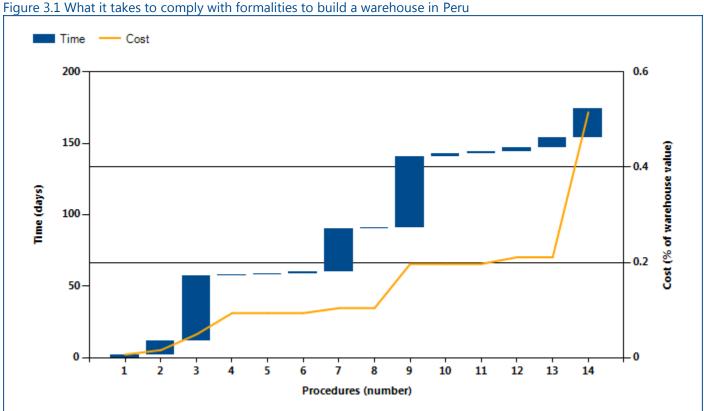
The water and sewerage connections:

- Will be 150 meters (492 feet) from the existing water source and sewer tap. If there is no water delivery infrastructure in the economy, a borehole will be dug. If there is no sewerage infrastructure, a septic tank in the smallest size available will be installed or built.
- Will not require water for fire protection reasons; a fire extinguishing system (dry system) will be used instead. If a wet fire protection system is required by law, it is assumed that the water demand specified below also covers the water needed for fire protection.
- Will have an average water use of 662 liters (175 gallons) a day and an average wastewater flow of 568 liters (150 gallons) a day. Will have a peak water use of 1,325 liters (350 gallons) a day and a peak wastewater flow of 1,136 liters (300 gallons) a day.
- Will have a constant level of water demand and wastewater flow throughout the year.
- Will be 1 inch in diameter for the water connection and 4 inches in diameter for the sewerage connection.

Where does the economy stand today?

What does it take to comply with the formalities to build a warehouse in Peru? According to data collected by Doing Business, dealing with construction permits there requires 14.00 procedures, takes 174.00 days and costs 0.50% of the warehouse value (figure 3.1). indicator sets refer to a case scenario in the largest

business city of an economy, except for 11 economies for which the data are a population-weighted average of the 2 largest business cities. See the chapter on distance to frontier and ease of doing business ranking at the end of this profile for more details.



Source: Doing Business database.

Note: Time shown in the figure above may not reflect simultaneity of procedures. Online procedures account for 0.5 days in the total time calculation. For more information on the methodology of the dealing with construction permits indicators, see the Doing Business website (http://www.doingbusiness.org). For details on the procedures reflected here, see the summary at the end of this chapter.

Globally, Peru stands at 48 in the ranking of 189 economies on the ease of dealing with construction permits (figure 3.2). The rankings for comparator

economies and the regional average ranking provide other useful information for assessing how easy it is for an entrepreneur in Peru to legally build a warehouse.

Chile (Rank 24)

Colombia (Rank 38)

Peru (Rank 48)

Mexico (Rank 67)

Panama (Rank 70)

Regional Average (Latin America & Caribbean Rank 103)

Brazil (Rank 169)

Argentina (Rank 173)

Distance to frontier score

Source: Doing Business database.

Smart regulation ensures that standards are met while making compliance easy and accessible to all. Coherent and transparent rules, efficient processes and adequate allocation of resources are especially important in sectors where safety is at stake. Construction is one of them. In

an effort to ensure building safety while keeping compliance costs reasonable, governments around the world have worked on consolidating permitting requirements. What construction permitting reforms has *Doing Business* recorded in Peru (table 3.1)?

Table 3.1 How has Peru made dealing with construction permits easier—or not? By *Doing Business* report year from DB2011 to DB2016

DB year	Reform
DB2011	Peru streamlined construction permitting by implementing administrative reforms.
DB2013	Peru made obtaining a construction permit easier by eliminating requirements for several preconstruction approvals.

Source: Doing Business database.

Note: For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at http://www.doingbusiness.org.

What are the details?

The indicators reported here for Peru are based on a set of specific procedures—the steps that a company must complete to legally build a warehouse—identified by *Doing Business* through information collected from experts in construction licensing, including architects, civil engineers, construction lawyers, construction firms, utility service providers and public officials who deal with building regulations. These procedures are those that apply to a company and structure matching the standard assumptions used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover).

BUILDING A WAREHOUSE				
Estimated value of warehouse :	PEN 893,219			
City:	Lima			

The procedures, along with the associated time and cost, are summarized below.

Table 3.2 Summary of time, cost and procedures for dealing with construction permits in Peru

No.	Procedure Procedure	Time to complete	Cost to complete
1	A property ownership certificate ("Certificado Registral Inmobiliario -CRI") is obtained from the SUNARP (the Public Registry). According to "Resolucion del Superintendente Nacional de los Registros Publicos N. 347-2014- SUNARP/SN" published on December 31, 2014, the cost to obtain the "certificado registral inmobiliario" is 1.61% x UIT. The UIT in 2015 is PEN 3,850. Moreover, SUNARP has implemented various measures to improve its efficiency. Additional staff was recruited and training on quality services has been conducted. Agency: SUNARP (Public Registry)	2 days	PEN 62
2	Submit preliminary design for consultation to the Municipality (revision de anteproyecto) This procedure requires the following documents: • A special multiple-use form completed by the draftsperson and a procedure form (hoja de trámite) • Proof of payment of the municipal fee (derecho municipal) • Proof of payment of delegate services fee (servicios de delegado) • The current land development and building parameter certificate • Architectural plans • A report justifying the purpose of the construction (memoria justificativa), signed by the draftsperson • A construction work valuation based on the current official unit values (valores unitarios oficiales) At the discretion of the commission, other plans, land surveys	10 days	PEN 82

No.	Procedure	Time to complete	Cost to complete
	and other additional documents may be requested. The Doing Business case study assumes the warehouse is built in San Martín de Porres. Thus, all fees in this procedure and subsequent procedures are based on the fee schedule for this municipality. The fee for the preliminary construction for a construction type C (such as the Doing Business warehouse) published on January 26, 2015 is 2.140% x UIT. The UIT in 2015 is PEN 3,850. Agency: District Municipality (Municipalidad Distrital)		
3	Obtain construction license from the Municipality (licencia de obra para edificacion nueva) The following documents are needed in order to obtain the building permit (construction license): • Procedure form (two copies) • Single official form • Specification of the construction work budget • Authenticated copy of property title • Land development and building parameter certificate • Project authorization certificate and proficiency certificate for the person in charge of the construction work • Memoria justificativa • Location and site maps • Architectural, structural, sanitary system, and electrical plans • Drawings and records to be reviewed by the ad-hoc delegates • Proof of payment Payment grants the right to a specialized review before the Technical Qualifying Commission (Comisión Técnica Calificadora). If necessary, the Technical Qualifying Commission may request an environmental impact assessment and land surveys. The fee is 4.179% x UIT (for administrative verification) + 3.462% x UIT (for technical verification). The UIT in 2015 is PEN 3,850. Agency: District Municipality (Municipalidad Distrital)	45 days	PEN 294
4	Receive first of a minimum of three inspections during construction According to "Reglamento de Verificación Administrativa y Técnica" there is a minimum of three inspections during construction. The fee is 3.462% x UIT per inspection (fee schedule San Martin de Porres). The UIT in 2015 is PEN 3,850. Therefore, the cost per inspection is PEN 133.3.	1 day	PEN 400

No.	Procedure	Time to complete	Cost to complete
	Agency: District Municipality (Municipalidad Distrital)		
	Receive second of a minimum of three inspections during construction		
5	Agency: District Municipality (Municipalidad Distrital)	1 day	no charge
	Receive third of a minimum of three inspections during construction		
6	Agency: District Municipality (Municipalidad Distrital)	1 day	no charge
7	Request water supply service feasibility study from water utility SEDAPAL The water utility (SEDAPAL) conducts a feasibility study for a potable water installation. The study does not include the meter installation. Agency: SEDAPAL	30 days	PEN 94
8	Receive inspection from SEDAPAL SEDAPAL conducts a feasibility inspection. Agency: SEDAPAL	1 day	no charge
9	Request and obtain potable water service installation Agency: SEDAPAL	50 days	PEN 828
10	Notify the District Municipality of completion of construction and request final inspection Once the construction work has been completed, the owner has 15 days to notify the Municipality that the building has been constructed according to the approved plans (Law No. 27157, Article 31). Agency: District Municipality (Municipalidad Distrital)	2 days	no charge

No.	Procedure	Time to complete	Cost to complete
	Receive final inspection by the District Municipality		
11	Agency: District Municipality (Municipalidad Distrital)	1 day	no charge
	Obtain construction work conformity certificate		
	The Municipality has a maximum of 7 working days to grant the construction work conformity certificate.		
12	The fee is 3.255% x UIT. The UIT in 2015 is PEN 3,850.	3 days	PEN 125
	Agency: District Municipality (Municipalidad Distrital)		
	Obtain factory statement (declaratoria de fábrica)		
13	The law stipulates that legal recognition of the existence of any type of building, regardless of its construction date, should be made through an owner's statement in accordance with the requirements and procedures stated by the law. This recognition is referred to as a "factory statement" (declaratoria de fábrica). Agency: District Municipality (Municipalidad Distrital)	7 days	no charge
	Register the factory statement (declaratoria de fábrica) with		
14	The registration cost of the factory statement is 0.97% of the UIT on the account of a qualification fee, plus 0.3% of the construction work value. The UIT for 2015 is PEN 3,850. The time required to complete the registration is 20 days, unless a postponement has been made. The required documents are the following: Registration application form, duly completed and signed Copy of the legal representative's identity card, with a certificate stating that the representative voted in the last election or was exempted from this obligation Single official form (parts 1 and 2), as provided for by Law 27157 and the corresponding documents according to the provisions valid as of statement date Location and siting plans and story or level distribution drawing, signed by the inspector, if required Technical report issued by the designed inspector, the plan development, and the building parameter certificate, in case of	20 days	PEN 2,717

Doing Business 2016

Peru

No.	Procedure	Time to complete	Cost to complete
	 building regularization Proof of payment of registration fees Other documents, according to the registration qualification and regulations at the time of registration Agency: SUNARP		

^{*} Takes place simultaneously with another procedure.

Source: Doing Business database.

Note: Online procedures account for 0.5 days in the total time calculation.

Building Quality Control Index

The building quality control index is the sum of the scores on the quality of building regulations, quality control before construction, quality control during construction, quality control after construction, liability and insurance regimes, and professional certifications indices.

The index ranges from 0 to 15, with higher values indicating better quality control and safety mechanisms in the construction permitting system.

The indicator is based on the same case study assumptions as the measures of efficiency.

Table 3.3 Summary of quality control and safety mechanisms in Peru

Table 5.5 Summary of quality control and safety mechanisms in Pe	Answer	Score
Building quality control index (0-15)		12.00
Quality of building regulations index (0-2)		2.00
In what way are the building regulations (including the building code) or any regulations dealing with construction permits made available? (0-1)	Available online; Free of charge.	1.0
Which requirements for obtaining a building permit are clearly specified by the building regulations or by any accessible website, brochure or pamphlet? (0-1)	List of required documents; Fees to be paid; Required preapprovals.	1.0
Quality control before construction index (0-1)		1.00
Who is part of the committee or team that reviews and approves building permit applications in the relevant permit-issuing agency? (0-1)	Licensed architect; Licensed engineer.	1.0
Quality control during construction index (0-3)		3.00
What types of inspections (if any) are required by law to be carried out during construction? (0-2)	Inspections by in-house engineer; Inspections at various phases; Risk- based inspections.	2.0
Do legally mandated inspections occur in practice during construction? (0-1)	Mandatory inspections are always done in practice.	1.0
Quality control after construction index (0-3)		3.00
Is there a final inspection required by law to verify that the building was built in accordance with the approved plans and regulations? (0-2)	Yes, final inspection is done by government agency; Yes, in-house engineer submits report for final inspection.	2.0
Do legally mandated final inspections occur in practice? (0-1)	Final inspection always occurs in practice.	1.0
Liability and insurance regimes index (0-2)		1.00
Which parties (if any) are held liable by law for structural flaws or	Architect or engineer;	1.0

	Answer	Score
problems in the building once it is in use? (0-1)	Professional in charge of the supervision; Construction company; Owner or investor.	
Which parties (if any) are required by law to obtain an insurance policy to cover possible structural flaws or problems in the building once it is in use? (0-1)	No party is required by law to obtain insurance	0.0
Professional certifications index (0-4)		2.00
What are the qualification requirements for the professional responsible for verifying that the architectural plans or drawings are in compliance with existing building regulations? (0-2)	University degree in architecture or engineering; Being a registered architect or engineer.	1.0
What are the qualification requirements for the professional who supervises the construction on the ground? (0-2)	University degree in engineering, construction or construction management; Being a registered architect or engineer.	1.0

Source: Doing Business database.

GETTING ELECTRICITY

Access to reliable and affordable electricity is vital for businesses. To counter weak electricity supply, many firms in developing economies have to rely on self-supply, often at a prohibitively high cost. Whether electricity is reliably available or not, the first step for a customer is always to gain access by obtaining a connection.

What do the indicators cover?

Doing Business records all procedures required for a local business to obtain a permanent electricity connection and supply for a standardized warehouse, as well as the time and cost to complete them. These procedures include applications and contracts with electricity utilities, clearances from other agencies and the external and final connection works. In addition, this year Doing Business adds two new measures: the reliability of supply and transparency of tariffs index (included in the aggregate distance to frontier score and ranking on the ease of doing business) and the price of electricity (omitted from these aggregate measures). The ranking of economies on the ease of getting electricity is determined by sorting their distance to frontier scores for getting electricity. These scores are the simple average of the distance to frontier scores for each of the component indicators. To make the data comparable across economies, several assumptions are used.

Assumptions about the warehouse

The warehouse:

- Is owned by a local entrepreneur.
- Is located in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Is located in an area where similar warehouses are typically located. In this area a new electricity connection is not eligible for a special investment promotion regime (offering special subsidization or faster service, for example).
- Is located in an area with no physical constraints. For example, the property is not near a railway.
- Is a new construction and is being connected to electricity for the first time.

WHAT THE GETTING ELECTRICITY INDICATORS MEASURE

Procedures to obtain an electricity connection (number)

Submitting all relevant documents and obtaining all necessary clearances and permits

Completing all required notifications and receiving all necessary inspections

Obtaining external installation works and possibly purchasing material for these works

Concluding any necessary supply contract and obtaining final supply

Time required to complete each procedure (calendar days)

Is at least 1 calendar day

Each procedure starts on a separate day

Does not include time spent gathering information

Reflects the time spent in practice, with little follow-up and no prior contact with officials

Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

Excludes value added tax

The reliability of supply and transparency of tariffs index

Sum of the scores of six component indices:

Duration and frequency of outages

Tools to monitor power outages

Tools to restore power supply

Regulatory monitoring of utilities' performance

Financial deterrents aimed at limiting outages

Transparency and accessibility of tariffs

Price of electricity (cents per kilowatt-hour)*

Price based on monthly bill for commercial warehouse in case study

*Price of electricity is not included in the calculation of distance to frontier nor ease of doing business ranking

The warehouse (continued):

- Has two stories, both above ground, with a total surface area of approximately 1,300.6 square meters (14,000 square feet). The plot of land on which it is built is 929 square meters (10,000 square feet).
- Is used for storage of goods.

Assumptions about the electricity connection

The electricity connection:

- Is a permanent one.
- Is a three-phase, four-wire Y, 140-kilovolt-ampere (kVA) (subscribed capacity) connection (where the voltage is 120/208 V, the current would be 400 amperes; where it is 230/400 B, the current would be nearly 200 amperes).
- Is 150 meters long. The connection is to either the low-voltage or the mediumvoltage distribution network and either overhead or underground, whichever is more common in the area where the warehouse is located.
- Requires works that involve the crossing of a 10-meter road (such as by excavation or overhead lines) but are all carried out on public land. There is no crossing of other owners' private property because the warehouse has access to a road.
- Includes only a negligible length in the customer's private domain.
- Will supply monthly electricity consumption of 26,880 kilowatt-hours (kWh).
- Does not involve work to install the internal electrical wiring. This has already been completed, up to and including the customer's service panel or switchboard and installation of the meter base.

Assumptions about the monthly consumption

- It is assumed that the warehouse operates 8 hours a day for 30 days a month, with equipment utilized at 80% of capacity on average, and that there are no electricity cuts (assumed for simplicity). The subscribed capacity of the warehouse is 140 kVA, with a power factor of 1 (1 kVA = 1 kW). The monthly energy consumption is therefore 26,880 kWh, and the hourly consumption 112 kWh (26,880 kWh/30 days/8 hours).
- If multiple electricity suppliers exist, the warehouse is served by the cheapest supplier.
- Tariffs effective in March of the current year are used for calculation of the price of electricity for the warehouse.

Where does the economy stand today?

What does it take to obtain a new electricity connection in Peru? According to data collected by *Doing Business*, getting electricity there requires 5.00 procedures, takes 67.00 days and costs 324.50% of income per capita (figure 4.1).

Most indicator sets refer to a case scenario in the largest business city of an economy, except for 11 economies for which the data are a population-weighted average of the 2 largest business cities. See the chapter on distance to frontier and ease of doing business ranking at the end of this profile for more details.

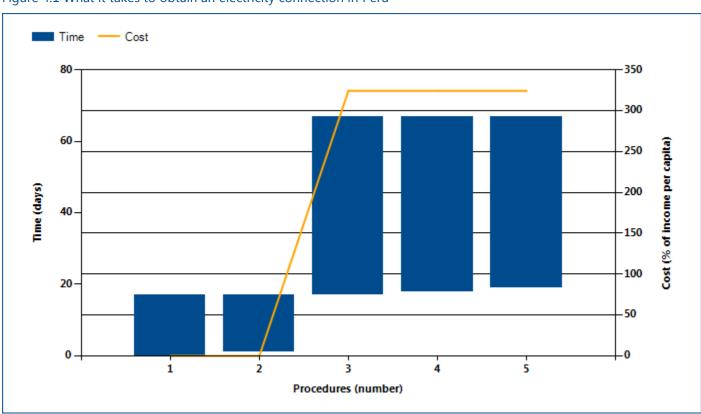


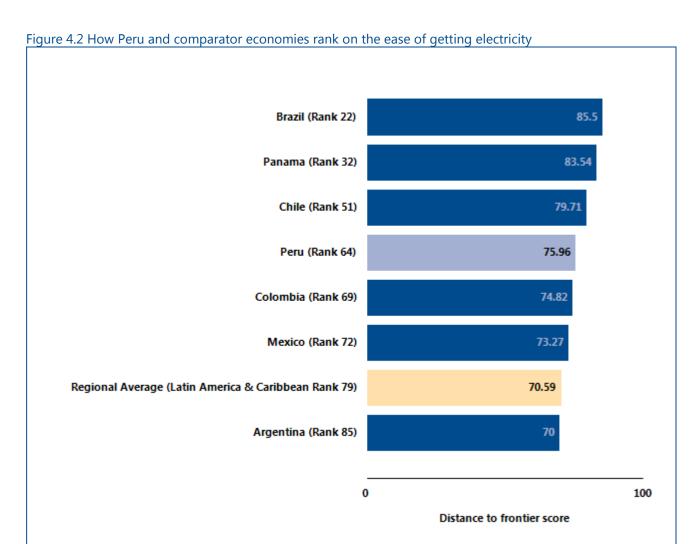
Figure 4.1 What it takes to obtain an electricity connection in Peru

Source: Doing Business database.

Note: Time shown in the figure above may not reflect simultaneity of procedures. For more information on the methodology of the getting electricity indicators, see the *Doing Business* website (http://www.doingbusiness.org). For details on the procedures reflected here, see the summary at the end of this chapter.

Globally, Peru stands at 64 in the ranking of 189 economies on the ease of getting electricity (figure 4.2). The rankings for comparator economies and the regional

average ranking provide another perspective in assessing how easy it is for an entrepreneur in Peru to connect a warehouse to electricity.



What are the details?

The indicators reported here for Peru are based on a set of specific procedures—the steps that an entrepreneur must complete to get a warehouse connected to electricity by the local distribution utility—identified by *Doing Business*. Data are collected from the distribution utility, then completed and verified by electricity regulatory agencies and independent professionals such as electrical engineers, electrical contractors and construction companies. The electricity distribution utility surveyed is the one serving the area (or areas) in which warehouses are located. If there is a choice of distribution utilities, the one serving the largest number of customers is selected.

The procedures are those that apply to a warehouse and electricity connection matching the standard assumptions used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover). The procedures, along with the associated time and cost, are summarized below.

OBTAINING AN ELECTRICITY CONNECTION*		
Name of utility:	Luz del Sur	
Price of electricity (US cents per kWh):	15	
City:	Lima	

*Price is calculated as a monthly consumption of 26,880 kWh for business customers, based on a standardized case study adopted by the getting electricity methodology. *Doing Business* measures the price of electricity but does not include these data when calculating the distance to frontier score for getting electricity or the ranking on the ease of getting electricity.

Table 4.2 Summary of time, cost and procedures for getting electricity in Peru

No.	Procedure	Time to complete	Cost to complete
1	Submit application to Luz del Sur and await feasibility study and budget With a single application, the client can request the feasibility study, the feed point and the budget. The following documents are required with the application: location map, title or ownership of the land- or lease agreement in force and details of the electrical load. The plans for the System of Use by the client are also required, so that Luz de Sur can verify that the customer's installation will not cause a failure in the distribution network system. Similarly, the client has to mention the closest point of connection to confirm the exact location of the applicant's property -this is especially relevant because sometimes the addresses are just a lot number. The documents do not have to be notarized. After receiving the application Luz del Sur prepares the budget that indicates the technical-economic conditions to be fulfilled and the execution of works to be performed by the electricity company. The budget is valid for 30 days. During this period the parties can sign the contract.	17 calendar days	PEN 0

No.	Procedure	Time to complete	Cost to complete
	Agency: Luz del Sur		
2	* Receive site inspection by Luz del Sur for preparing feasibility report Luz del Sur inspects in situ to prepare the technical and the feasibility reports for the new service (as of the Supreme Decree 020-1997-EM). Agency: Luz del Sur	11 calendar days	PEN 0
3	Sign supply contract and await completion of external works by Luz del Sur The client pays the budget, then presents the project of "System of Use" which include plans, description of the project and technical specifications and, when approved, he has to inform the utility when to initiate the construction. If the supply is regulated (the current limit is 2,500 KW) Luz del Sur does the connection works. Luz del Sur does the external connection works from the existing network to the connection. The connection can be made to an existing substation or a new substation can be installed on the customer's property which is then to be connected to an existing medium voltage network. The time includes also the time to obtain the transformer. Agency: Luz del Sur	50 calendar days	USD 20,800
4	* Request and receive inspection of "system of use" by Luz del Sur The client requests the inspection of the System of Use before the beginning of the works, attaching the schedule of implementation. It is necessary that the engineer responsible for the completion of the internal wiring is present during the inspection. Luz del Sur requires that the engineer who does the internal wiring is registered with the Engineers Association of Peru. Agency: Luz del Sur	1 calendar day	PEN 0

No.	Procedure	Time to complete	Cost to complete
5	* Receive meter installation by Luz del Sur and then electricity flow The firm installs the meter, which has been paid by the client when paying the budget for the connection works. Therefore, the meter is the client's property. This is the final step in the implementation of the connection works. Power begins to flow once the client has its System of Use tested and approved. Agency: Luz del Sur	1 calendar day	PEN 0

^{*} Takes place simultaneously with another procedure.

Reliability of supply and transparency of tariffs index

The reliability of supply and transparency of tariffs index encompasses quantitative data on the duration and frequency of power outages as well as qualitative information on the mechanisms put in place by the utility for monitoring power outages and restoring power supply, the reporting relationship between the utility and the regulator for power outages, the transparency and accessibility of tariffs and whether the utility faces a financial deterrent aimed at limiting outages (such as a requirement to compensate customers or pay fines when outages exceed a certain cap).

The index ranges from 0 to 8, with higher values indicating greater reliability of electricity supply and greater transparency of tariffs.

Doing Business uses the system average interruption duration index (SAIDI) and the system average interruption frequency index (SAIFI) to measure the duration and frequency of power outages in the largest business city of each economy (for 11 economies the data are also collected for the second largest business city). SAIDI is the average total duration of outages over the course of a year for each customer served, while SAIFI is the average number of service interruptions experienced by a customer in a year. Annual data (covering the calendar year) are collected from distribution utility companies and national regulators on SAIDI and SAIFI. Both SAIDI and SAIFI estimates include load shedding.

Table 4.3 Reliability of Supply and Transparency of Tariff Index in Peru

Table 4.5 Kellability of Supply and Transparency of Tariff Index in Ferd	Answer	Score
Reliability of supply and transparency of tariff index (0-8)		5.00
Total duration and frequency of outages per customer a year (0-3)		0.00
System average interruption duration index (SAIDI)	21.0	
System average interruption frequency index (SAIFI)	23.0	
Mechanisms for monitoring outages (0-1)		1.0
Does the distribution utility use automated tools to monitor outages?	Yes	
Mechanisms for restoring service (0-1)		1.0
Does the distribution utility use automated tools to restore service?	Yes	
Regulatory monitoring (0-1)		1.00
Does a regulator—that is, an entity separate from the utility—monitor the utility's performance on reliability of supply?	Yes	
Financial deterrents aimed at limiting outages (0-1)		1.00
Does the utility either pay compensation to customers or face fines by the regulator (or both) if outages exceed a certain cap?	Yes	
Communication of tariffs and tariff changes (0-1)		1.00
Are effective tariffs available online?	Yes	
Link to the website, if available online	http://www2.osin	

	Answer	Score
	ergmin.gob.pe/ta rifas/electricidad/ pliegostarifariosu suariofinal.aspx?i d=150000	
Are customers notified of a change in tariff ahead of the billing cycle?	Yes	

Source: Doing Business database.

Note: If data on power outages is not collected or if the SAIFI index or SAIDI index are above the threshold of 100, the economy is not eligible to obtain a score in the Reliability of Supply and Transparency of Tariff Index. If SAIDI and SAIFI are 12 (equivalent to an outage of one hour each month) or below, a score of 1 is assigned. If SAIDI and SAIFI are 4 (equivalent to an outage of one hour each quarter) or below, 1 additional point is assigned. Finally, if SAIDI and SAIFI are 1 (equivalent to an outage of one hour per year) or below, 1 more point is assigned. Doing Business measures the price of electricity but does not include these data when calculating the distance to frontier score for getting electricity or the ranking on the ease of getting electricity. The price of electricity is measured in cents per kilowatt-hour. On the basis of the assumptions about monthly consumption, a monthly bill for a commercial warehouse in the largest business city of the economy is computed for the month of March. As noted, the warehouse uses electricity 30 days a month, from 9:00 a.m. to 5:00 p.m., so different tariff schedules may apply if a time-of-use tariff is available.

Ensuring formal property rights is fundamental. Effective administration of land is part of that. If formal property transfer is too costly or complicated, formal titles might go informal again. And where property is informal or poorly administered, it has little chance of being accepted as collateral for loans—limiting access to finance.

What do the indicators cover?

Doing Business records the full sequence of procedures necessary for a business to purchase property from another business and transfer the property title to the buyer's name. The transaction is considered complete when it is opposable to third parties and when the buyer can use the property, use it as collateral for a bank loan or resell it. In addition, this year Doing Business adds a new measure to the set of registering property indicators, an index of the quality of the land administration system in each economy. The ranking of economies on the ease of registering property is determined by sorting their distance to frontier scores for registering property. These scores are the simple average of the distance to frontier scores for each of the component indicators. To make the data comparable across economies, several assumptions about the parties to the transaction, the property and the procedures are used.

The parties (buyer and seller):

- Are limited liability companies, 100% domestically and privately owned and perform general commercial activities and are located in the economy's largest business city².
- Have 50 employees each, all of whom are nationals.

The property (fully owned by the seller):

- Has a value of 50 times income per capita.
 The sale price equals the value and entire property will be transferred.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.

WHAT THE REGISTERING PROPERTY

INDICATORS MEASURE

Procedures to legally transfer title on immovable property (number)

Preregistration (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)

Registration in the economy's largest business city²

Postregistration (for example, filing title with the municipality)

Time required to complete each procedure (calendar days)

Does not include time spent gathering information

Each procedure starts on a separate day. Procedures that can be fully completed online are recorded as ½ day.

Procedure considered completed once final document is received

No prior contact with officials

Cost required to complete each procedure (% of property value)

Official costs only, no bribes

No value added or capital gains taxes included

Quality of land administration index (0-30)

- Is located in a periurban commercial zone, and no rezoning is required.
- Has no mortgages attached, has been under the same ownership for the past 10 years.
- Consists of 557.4 square meters (6,000 square feet) of land and a 10-year-old, 2-story warehouse of 929 square meters (10,000 square feet). The warehouse is in good condition and complies with all safety standards, building codes and legal requirements. There is no heating system.

² For the 11 economies with a population of more than 100 million, data for a second city have been added.

Where does the economy stand today?

What does it take to complete a property transfer in Peru? According to data collected by Doing Business, registering property there requires 4.00 procedures, takes 6.50 days and costs 3.30% of the property value (figure 5.1).

Most indicator sets refer to a case scenario in the largest business city of an economy, except for 11 economies for which the data are a population-weighted average of the 2 largest business cities. See the chapter on distance to frontier and ease of doing business ranking at the end of this profile for more details.

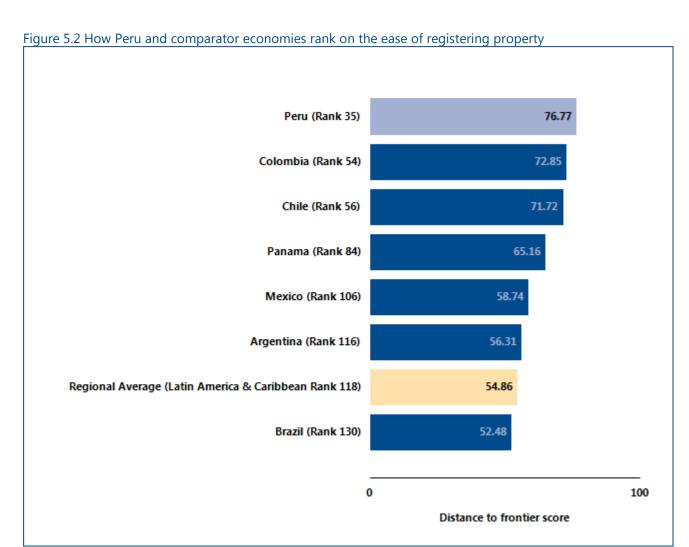


Source: Doing Business database.

Note: Time shown in the figure above may not reflect simultaneity of procedures. Online procedures account for 0.5 days in the total time calculation. For more information on the methodology of the registering property indicators, see the Doing Business website (http://www.doingbusiness.org). For details on the procedures reflected here, see the summary at the end of this chapter.

Globally, Peru stands at 35 in the ranking of 189 economies on the ease of registering property (figure 5.2). The rankings for comparator economies and the

regional average ranking provide other useful information for assessing how easy it is for an entrepreneur in Peru to transfer property.



Economies worldwide have been making it easier for entrepreneurs to register and transfer property—such as by computerizing land registries, introducing time limits for procedures and setting low fixed fees. Many have cut

the time required substantially—enabling buyers to use or mortgage their property earlier. What property registration reforms has *Doing Business* recorded in Peru (table 5.1)?

Table 5.1 How has Peru made registering property easier—or not? By *Doing Business* report year from DB2011 to DB2016

DB year	Reform
DB2011	Peru introduced fast-track procedures at the land registry, cutting by half the time needed to register property.

Source: Doing Business database.

Note: For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at http://www.doingbusiness.org.

What are the details?

The indicators reported here are based on a set of specific procedures—the steps that a buyer and seller must complete to transfer the property to the buyer's name—identified by *Doing Business* through information collected from local property lawyers, notaries and property registries. These procedures are those that apply to a transaction matching the standard assumptions used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover). The procedures, along with the associated time and cost, are summarized below.

STANDARD PROPERTY TRANSFER

Property value: PEN 893,219

City: Lima

Table 5.2 Summary of time, cost and procedures for registering property in Peru

No.	Procedure	Time to complete	Cost to complete
1	Obtain a Property Registry Certificate A Property Registry Certificate (CRI, Certificado Registral Inmobiliario) is obtained from the Property Registry to verify the existence and characteristics/description of the property (land and construction), the identity of the owner, and to check whether it is a clean title (free from attachments, mortgages, or any encumbrances of judicial or extra judicial nature). The notary will verify that the municipal taxes (Property Tax (Impuesto Predial) and Municipal services (public gardening, public parks, municipal police, garbage collection, other services)) have been paid. The information is obtained at the municipality by requesting a "cortado" at no cost and in 1 day. The notary public must mention in the Public Deed related to the sale of real estate, the official document showing the cancelation of the Property Tax for all years. However, for the perfection of the transfer (Public Deed) it will require a Notary. The tax amounts to 1.61% of a Peruvian Tax Unit (T.U.). For Fiscal 2015 (calendar year) the TU is PEN 3,850. Agency: Property Registry (Superintendencia Nacional de los Registros Publicos - SUNARP)		PEN 61.99
2	The notary public executes the sale-purchase agreement The notary executes the sale-purchase agreement or 'minuta' and can deliver it for registration only through the public deed that the minuta and its legal attachments generate. Since the process to generate the public deed could take some time, principally for the obtaining of the different legal attachments, it is strongly recommended to file for a	1 day	0.1-0.25% of property value (Notary's fees)

No.	Procedure	Time to complete	Cost to complete
	'preliminary reservation' (bloqueo) on the property register. Known as the 'blocking' of the property registry, this measure protects the purchaser from any third party filings before the public deed is officially filed for registration, and can be requested by the Notary only with a copy of the minute while the public deed does not exist yet. The blocking of the Registry expires after 60 working days as of registration. Fees are subject to market values and conditions, the complexity of the transaction, promptness and availability of parties to comply with formalities and signing of the public deed, etc. a reasonably valid estimate could be:" 0.4-0.5% for transaction values of up to US\$ 30,000. 0.1-0.25% for transaction values above US\$ 30,000 on a declining basis as transaction values increase. After paying the transfer tax (impuesto de alcabala) and verifying that the seller has made the last payment of municipal taxes, the Notary will prepare the official transcription of the minuta (Public Deed) in the Notarial Registry. The Notary verifies the identity of the parties, compliance with all mandatory formalities and as the case may be of corporate and civil Powers of Representation (powers of attorney) and proceeds to have the parties sign the Public Deed after which he himself signs thus authorizing the completion of the Public Deed as a public Notarial document. The document is ready for registration. It may be the same notary who takes the Deed to the Registry. **Agency: Notary Public**		
3	Payment of Transfer tax ("Impuesto de Alcabala") The Transfer tax (Alcabala) must be paid at the Tax Service Administration (Servicio de Administración Tributaria, SAT). The tax agency SAT is connected with the notaries through the internet (https://www.sat.gob.pe/TF/default.asp) to facilitate the payment of municipal taxes (including the transfer tax called Alcabala). The payment can be made on behalf of a client by the notary instantaneously, and no physical visits or wait time is involved in this process. Nevertheless, the aforementioned payment may also be executed in Notaries with debit and credit card, or bank transfers since late 2008, due to notaries have been allowed to connect to SAT system through satellite connection. As soon as the transaction clears, the notary prints the receipt and hands it to the client. The payment can be made at:https://www.sat.gob.pe/TF/default.asp. This reform started back in 2005 under the name "NotarioSAT" with an objective of enabling the electronic payment and processing of Alcabala. In mid 2009, 71 out of 104 notaries in Lima participated in this programme. The programme is web-based and easy to access. The transfer tax amounts to 3% of the highest value between the Municipal value of the property and the transfer value on the excess of 10 Tax Units (T.U.). The amount of 10 Tax Units (38,000 TU) shall be discounted from the tax basis. This tax is payable by the purchaser. Since January 2015, the TU is PES 3,850. Even if there is usually a difference	Less than a day (online procedure)	3% of the Municipal value of the property in excess of PEN 38,500 (10 Tax units UIT)

No.	Procedure	Time to complete	Cost to complete
	between the Municipal and the real value of the property, such differences are not systematic.		
	Since January 1st 2004, (non-juridical person) vendors must pay a capital gains tax levied on the difference between the purchase price of the (non residence) property acquired as of January 1st, 2004 and the sales price of the same. The tax is 5% of the difference in prices and it is an definitive payment on the Income Tax (this only takes places if the property sold was acquired after 1/1/2004).		
	Agency: Tax Service Administration (Servicio de Administración Tributaria de la Municipalidad Metropolitana de Lima - SAT).		
	The public deed is filed for registration with the Property Registry		
	Filing for registration of the Public Deed with the Property Register. Normally, it is the Notary who carries out this act but it is not mandated by law. Filing is a free act and is not restricted to any Officer in particular. If the Notary is not in the same jurisdiction of the Property Register, he may engage a Notary with the same Notarial Jurisdiction as that of the Property Register.		
	The Public Registry (SUNARP) allows all owners to know at any time and at no cost via email all transactions that the property has undergone (Alerta Registral) http://www.sunarp.gob.pe/alertaregistral/		
4	According to the Regulation Public Registry Resolution N° 032-2010 of February 25, 2010, in the cases of simple transfers ("compra-venta simples") the Public Registry must record it in a maximum of 48 hours at no extra cost; according to the said Resolution in order to be considered as a simple transfer, the operation must fulfilled the following requirements: (i) the operation must be related about a unique parcel properly registered, (ii) the procedure can only involves one electronic entry, and (iii) the seller must appear as owner in the Public Registry."	2 days (simple transfers at no extra cost) or 9 days (regular)	0.81% of 1 UIT + 2.5/1000 of property value above 14 UIT
	When the client submits the transfer to SUNARP, SUNARP checks and verifies if the sale falls into this category. It then assigns the work to the relevant "seccion" (composed of one registrador, 2 assistants and one apprentice). Some "secciones" are specifically assigned to this type of transactions. Also, standard minutes have been published in the website to promote their use. The legal framework of Peru does not allow providing incentives for employees. Regular registration of the public deed in the Property Registry takes a maximum of 35 working days, but during the first 7 days of this term the Public Registry is obliged to issue a notice regarding the situation of the public deed filed for registration.		
	Agency: Property Registry (Superintendencia Nacional de los Registros		

No.	Procedure	Time to complete	Cost to complete
	Publicos - SUNARP)		

^{*} Takes place simultaneously with another procedure.

Source: Doing Business database.

Note: Online procedures account for 0.5 days in the total time calculation.

Quality of land administration

The quality of land administration index is the sum of the scores on the reliability of infrastructure, transparency of information, geographic coverage and land dispute resolution indices.

The index ranges from 0 to 30, with higher values indicating better quality of the land administration system.

If private sector entities were unable to register property transfers in an economy between June 2014 and June 2015, the economy receives a "no practice" mark on the procedures, time and cost indicators. A "no practice" economy receives a score of 0 on the quality of land administration index even if its legal framework includes provisions related to land administration.

Table 5.3 Summary of quality of land administration in Peru

	Answer	Score
Quality of the land administration index (0-30)		17.00
Reliability of infrastructure index (0-8)		7.00
What is the institution in charge of immovable property registration?	Superintendencia Nacional de los Registros Públicos - SUNARP. Expand	
In what format are the majority of title or deed records kept in the largest business city—in a paper format or in a computerized format (scanned or fully digital)?	Computer/Scann ed	1.0
Is there an electronic database for checking for encumbrances (liens, mortgages, restrictions and the like)?	Yes	1.0
Institution in charge of the plans showing legal boundaries in the largest business city:	http://www.sncp. gob.pe:8087/Serv icioSNCP/	
In what format are the majority of maps of land plots kept in the largest business city—in a paper format or in a computerized format (scanned or fully digital)?	Computer/Fully digital	2.0
Is there an electronic database for recording boundaries, checking plans and providing cadastral information (geographic information system)?	Yes	1.0
Is the information recorded by the immovable property registration agency and the cadastral or mapping agency kept in a single database, in different but linked databases or in separate databases?	Different databases but linked	1.0
Do the immovable property registration agency and cadastral or mapping agency use the same identification number for properties?	Yes	1.0

	Answer	Score
Transparency of information index (0–6)		5.00
Who is able to obtain information on land ownership at the agency in charge of immovable property registration in the largest business city?	Anyone who pays the official fee	1.0
Is the list of documents that are required to complete any type of property transaction made publicly available—and if so, how?	Yes, online	0.5
Link for online access:	www.sunarp.gob. pe	
Is the applicable fee schedule for any property transaction at the agency in charge of immovable property registration in the largest business city made publicly available—and if so, how?	Yes, online	0.5
Link for online access:	http://www.sunar p.gob.pe/TUPA/T UPA_Propiedad% 20Inmueble.pdf	
Does the agency in charge of immovable property registration commit to delivering a legally binding document that proves property ownership within a specific time frame—and if so, how does it communicate the service standard?	Yes, online	0.5
Link for online access:	The law says it needs to be delivered within 2 days and SUNARP publishes the law in the website. https://www.sunarp.gob.pe/viewdo cument.asp?Ruta File=Contenido_D ocumentos%5CD OCUMENTO_CO NTENIDO%5C377 _31324&Nombre File=Central+Res ol+032-2010-SN.pdf	
Is there a specific and separate mechanism for filing complaints about a problem that occurred at the agency in charge of immovable property registration?	Yes	1.0
Contact information:	https://librorecla mos.sunarp.gob.p e/Libro/nuevoRec	

	Answer	Score
	.do?do=iniciar	
Are there publicly available official statistics tracking the number of transactions at the immovable property registration agency?	No	0.0
Number of property transfers in the largest business city in 2014:		
Who is able to consult maps of land plots in the largest business city?	Anyone who pays the official fee	0.5
Is the applicable fee schedule for accessing maps of land plots made publicly available—and if so, how?	Yes, online	0.5
Link for online access:	http://www.icl.go b.pe/icl/?page_id =356	
Does the cadastral or mapping agency commit to delivering an updated map within a specific time frame—and if so, how does it communicate the service standard?	No	0.0
Link for online access:		
Is there a specific and separate mechanism for filing complaints about a problem that occurred at the cadastral or mapping agency?	Yes	0.5
Contact information:	https://librorecla mos.sunarp.gob.p e/Libro/nuevoRec .do?do=iniciar	
Geographic coverage index (0–8)		0.00
Are all privately held land plots in the economy formally registered at the immovable property registry?	No	0.0
Are all privately held land plots in the largest business city formally registered at the immovable property registry?	No	0.0
Are all privately held land plots in the economy mapped?	No	0.0
Are all privately held land plots in the largest business city mapped?	No	0.0
Land dispute resolution index (0–8)		5.00
Does the law require that all property sale transactions be registered at the immovable property registry to make them opposable to third parties?	Yes	1.5
Is the system of immovable property registration subject to a state or private guarantee?	Yes	0.5
Is there a specific compensation mechanism to cover for losses incurred by parties who engaged in good faith in a property transaction based on erroneous information certified by the immovable property	No	0.0

	Answer	Score
registry?		
Does the legal system require a control of legality of the documents necessary for a property transaction (e.g., checking the compliance of contracts with requirements of the law)?	Yes	0.5
If yes, who is responsible for checking the legality of the documents?	Registrar; Notary.	
Does the legal system require verification of the identity of the parties to a property transaction?	Yes	0.5
If yes, who is responsible for verifying the identity of the parties?	Notary.	
Is there a national database to verify the accuracy of identity documents?	Yes	1.0
For a standard land dispute between two local businesses over tenure rights of a property worth 50 times gross national income (GNI) per capita and located in the largest business city, what court would be in charge of the case in the first instance?	Civil Court	
How long does it take on average to obtain a decision from the first-instance court for such a case (without appeal)?	Between 2 and 3 years	1.0
Are there any statistics on the number of land disputes in the first instance?	No	0.0
Number of land disputes in the largest business city in 2014:		

Two types of frameworks can facilitate access to credit and improve its allocation: credit information systems and borrowers and lenders in collateral and bankruptcy laws. Credit information systems enable lenders' rights to view a potential borrower's financial history (positive or negative)—valuable information to consider when assessing risk. And they permit borrowers to establish a good credit history that will allow easier access to credit. Sound collateral laws enable businesses to use their assets, especially movable property, as security to generate capital—while strong creditors' rights have been associated with higher ratios of private sector credit to GDP.

What do the indicators cover?

Doing Business assesses the sharing of credit information and the legal rights of borrowers and lenders with respect to secured transactions through 2 sets of indicators. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through a credit registry or a credit bureau. The strength of legal rights index measures whether certain features that facilitate lending exist within the applicable collateral and bankruptcy laws. Doing Business uses two case scenarios, Case A and Case B, to determine the scope of the secured transactions system, involving a secured borrower and a secured lender and examining legal restrictions on the use of movable collateral (for more details on each case, see the Data Notes section of the Doing Business 2016 report). These scenarios assume that the borrower:

- Is a private limited liability company.
- Has its headquarters and only base of operations in the largest business city. For the 11 economies with a population of more than 100 million, data for a second city have been added.

WHAT THE GETTING CREDIT INDICATORS MEASURE

Strength of legal rights index (0-12)

Rights of borrowers and lenders through collateral laws

Protection of secured creditors' rights through bankruptcy laws

Depth of credit information index (0-8)

Scope and accessibility of credit information distributed by credit bureaus and credit registries

Credit bureau coverage (% of adults)

Number of individuals and firms listed in largest credit bureau as percentage of adult population

Credit registry coverage (% of adults)

Number of individuals and firms listed in credit registry as percentage of adult population

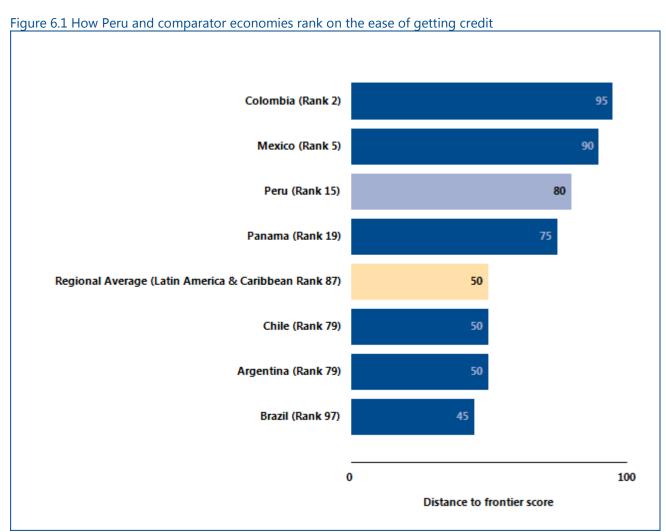
- Has up to 50 employees.
- Is 100% domestically owned, as is the lender.

The ranking of economies on the ease of getting credit is determined by sorting their distance to frontier scores for getting credit. These scores are the distance to frontier score for the strength of legal rights index and the depth of credit information index.

Where does the economy stand today?

How well do the credit information system and collateral and bankruptcy laws in Peru facilitate access to credit? The economy has a score of 8.00 on the depth of credit information index and a score of 8.00 on the strength of legal rights index (see the summary of scoring at the end of this chapter for details). Higher scores indicate more credit information and stronger legal rights for borrowers and lenders.

Globally, Peru stands at 15 in the ranking of 189 economies on the ease of getting credit (figure 6.1). The rankings for comparator economies provide other useful information for assessing how well regulations and institutions in Peru support lending and borrowing.

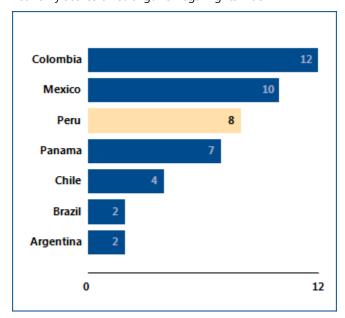


One way to put an economy's score on the getting credit indicators into context is to see where the economy stands in the distribution of scores across economies. Figure 6.2 highlights the score on the strength of legal

rights index for Peru and shows the scores for comparator economies as well as the regional average score. Figure 6.3 shows the same for the depth of credit information index.

Figure 6.2 How strong are legal rights for borrowers and lenders?

Economy scores on strength of legal rights index

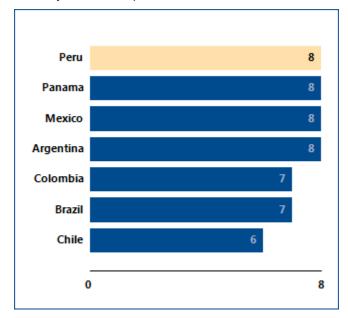


Source: Doing Business database.

Note: Higher scores indicate that collateral and bankruptcy laws are better designed to facilitate access to credit.

Figure 6.3 How much credit information is shared—and how widely?

Economy scores on depth of credit information index



Source: Doing Business database.

Note: Higher scores indicate the availability of more credit information, from either a credit registry or a credit bureau, to facilitate lending decisions. If the credit bureau or registry is not operational or covers less than 5% of the adult population, the total score on the depth of credit information index is 0.

When economies strengthen the legal rights of lenders and borrowers under collateral and bankruptcy laws, and increase the scope, coverage and accessibility of credit information, they can increase entrepreneurs' access to credit. What credit reforms has *Doing Business* recorded in Peru (table 6.1)?

Table 6.1 How has Peru made getting credit easier—or not? By *Doing Business* report year from DB2011 to DB2016

DB year	Reform
DB2016	Peru improved its credit information system by implementing a new law on personal data protection.

Source: Doing Business database.

Note: For information on reforms in earlier years (back to DB2005), see the *Doing Business* reports for these years, available at http://www.doingbusiness.org.

What are the details?

The getting credit indicators reported here for Peru are based on detailed information collected in that economy. The data on credit information sharing are collected through a survey of a credit registry and/or credit bureau (if one exists). To construct the depth of credit information index, a score of 1 is assigned for each of 8 features of the credit registry or credit bureau (see summary of scoring below).

The data on the legal rights of borrowers and lenders are gathered through a survey of financial lawyers and verified through analysis of laws and regulations as well as public sources of information on collateral and bankruptcy laws. For the strength of legal rights index, a score of 1 is assigned for each of 10 aspects related to legal rights in collateral law and 2 aspects in bankruptcy law.

Strength of legal rights index (0–12)	Index score: 8.00
Does an integrated or unified legal framework for secured transactions that extends to the creation, publicity and enforcement of functional equivalents to security interests in movable assets exist in the economy?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	Yes
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	Yes
May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets?	Yes
Is a general description of debts and obligations permitted in collateral agreements; can all types of debts and obligations be secured between parties; and can the collateral agreement include a maximum amount for which the assets are encumbered?	Yes
Is a collateral registry in operation for both incorporated and non-incorporated entities, that is unified geographically and by asset type, with an electronic database indexed by debtor's name?	Yes
Does a notice-based collateral registry exist in which all functional equivalents can be registered?	Yes
Does a modern collateral registry exist in which registrations, amendments, cancellations and searches can be performed online by any interested third party?	No
Are secured creditors paid first (i.e. before tax claims and employee claims) when a debtor defaults outside an insolvency procedure?	No
Are secured creditors paid first (i.e. before tax claims and employee claims) when a business is liquidated?	No
Are secured creditors subject to an automatic stay on enforcement when a debtor enters a court-supervised reorganization procedure? Does the law protect secured creditors' rights by providing clear grounds for relief from the stay and/or sets a time limit for it?	No
Does the law allow parties to agree on out of court enforcement at the time a security interest is created? Does the law allow the secured creditor to sell the collateral through public auction and private tender, as well as, for the secured creditor to keep the asset in satisfaction of the debt?	

Depth of credit information index (0-8)	Credit bureau	Credit registry	Index score: 8.00
Are data on both firms and individuals distributed?	Yes	Yes	1
Are both positive and negative credit data distributed?	No	Yes	1
Are data from retailers or utility companies - in addition to data from banks and financial institutions - distributed?	Yes	No	1
Are at least 2 years of historical data distributed? (Credit bureaus and registries that distribute more than 10 years of negative data or erase data on defaults as soon as they are repaid obtain a score of 0 for this component.)	Yes	Yes	1
Are data on loan amounts below 1% of income per capita distributed?	Yes	Yes	1
By law, do borrowers have the right to access their data in the credit bureau or credit registry?	Yes	Yes	1
Can banks and financial institutions access borrowers' credit information online (for example, through an online platform, a system-to-system connection or both)?	Yes	Yes	1
Are bureau or registry credit scores offered as a value- added service to help banks and financial institutions assess the creditworthiness of borrowers?	Yes	No	1

Note: An economy receives a score of 1 if there is a "yes" to either bureau or registry. If the credit bureau or registry is not operational or covers less than 5% of the adult population, the total score on the depth of credit information index is 0.

Coverage	Credit bureau	Credit registry
Number of firms	985,325	274,113
Number of individuals	24,424,202	6,766,086
Total	25,409,527	7,040,199
Total percentage of adult population	100.00	35.20

Protecting minority investors matters for the ability of companies to raise the capital they need to grow, innovate, diversify and compete. Effective regulations define related-party transactions precisely, promote clear and efficient disclosure requirements, require shareholder participation in major decisions of the company and set detailed standards of accountability for company insiders.

What do the indicators cover?

Doing Business measures the protection of minority investors from conflicts of interest through one set of indicators and shareholders' rights in corporate governance through another. The ranking of economies on the strength of minority investor protections is determined by sorting their distance to frontier scores for protecting minority investors. These scores are the simple average of the distance to frontier scores for the extent of conflict of interest regulation index and the extent of shareholder governance index. To make the data comparable across economies, a case study uses several assumptions about the business and the transaction.

The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange (or at least a large private company with multiple shareholders).
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where permitted, even if this is not specifically required by law.

The transaction involves the following details:

- Mr. James, a director and the majority shareholder of the company, proposes that the company purchase used trucks from another company he owns.
- The price is higher than the going price for used trucks, but the transaction goes forward.
- All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to Buyer.
- Shareholders sue the interested parties and the members of the board of directors.

WHAT THE PROTECTING MINORITY INVESTORS INDICATORS MEASURE

Extent of disclosure index (0-10)

Review and approval requirements for related-party transactions; Disclosure requirements for related-party transactions

Extent of director liability index (0-10)

Ability of minority shareholders to sue and hold interested directors liable for prejudicial related-party transactions; Available legal remedies (damages, disgorgement of profits, fines, imprisonment, rescission of the transaction)

Ease of shareholder suits index (0-10)

Access to internal corporate documents; Evidence obtainable during trial and allocation of legal expenses

Extent of conflict of interest regulation index (0–10)

Simple average of the extent of disclosure, extent of director liability and ease of shareholder indices

Extent of shareholder rights index (0-10)

Shareholders' rights and role in major corporate decisions

Extent of ownership and control index (0-10)

Governance safeguards protecting shareholders from undue board control and entrenchment

Extent of corporate transparency index (0-10)

Corporate transparency on ownership stakes, compensation, audits and financial prospects

Extent of shareholder governance index (0–10)

Simple average of the extent of shareholders rights, extent of ownership and control and extent of corporate transparency indices

Strength of investor protection index (0-10)

Simple average of the extent of conflict of interest regulation and extent of shareholder governance indices

Where does the economy stand today?

How strong are minority investor protections against self-dealing in Peru? The economy has a score of 6.00 on the strength of minority investor protection index, with a higher score indicating stronger protections.

Globally, Peru stands at 49 in the ranking of 189 economies on the strength of minority investor

protection index (figure 7.1). While the indicator does not measure all aspects related to the protection of minority investors, a higher ranking does indicate that an economy's regulations offer stronger minority investor protections against self-dealing in the areas measured.

Colombia (Rank 14)

Colombia (Rank 14)

Brazil (Rank 29)

Chile (Rank 36)

Chile (Rank 49)

Argentina (Rank 49)

Mexico (Rank 57)

Panama (Rank 66)

Regional Average (Latin America & Caribbean Rank 104)

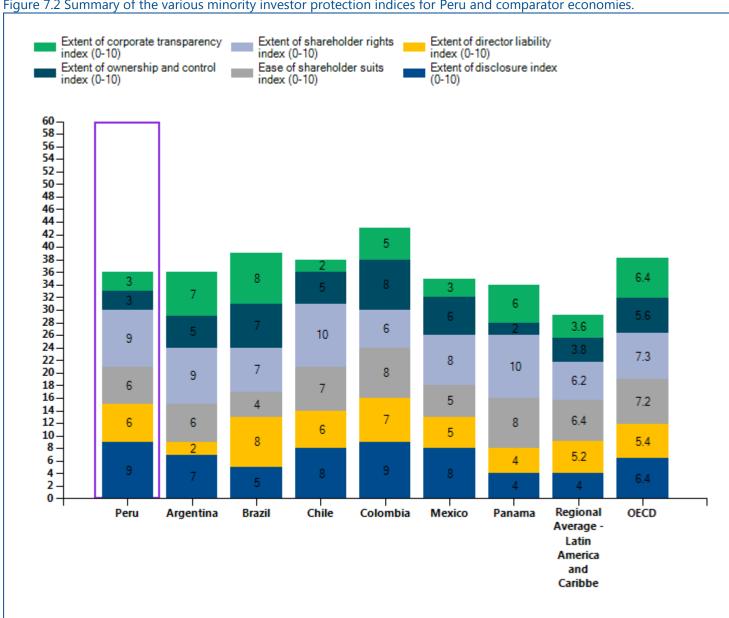
Distance to frontier score

Source: Doing Business database.

One way to put an economy's scores on the protecting minority investors indicators into context is to see where the economy stands in the distribution of scores across comparator economies. Figure 7.2 highlights the scores on the various minority investor protection indices for Peru.

A summary of scoring for the protecting minority investors indicators at the end of this chapter provides details on how the indices were calculated.

Figure 7.2 Summary of the various minority investor protection indices for Peru and comparator economies.



Economies with the strongest protections of minority investors from self-dealing require detailed disclosure and define clear duties for directors. They also have well-functioning courts and up-to-date procedural rules that give minority shareholders the means to prove their case and obtain a judgment within a reasonable time. As a

result, reforms to strengthen minority investor protections may move ahead on different fronts—such as through new or amended company laws, securities regulations or civil procedure rules. What minority investor protection reforms has *Doing Business* recorded in Peru (table 7.1)?

Table 7.1 How has Peru strengthened minority investor protections—or not? By *Doing Business* report year from DB2011 to DB2016

DB year	Reform
DB2012	Peru strengthened investor protections through a new law allowing minority shareholders to request access to nonconfidential corporate documents.
DB2013	Peru strengthened investor protections through a new law regulating the approval of related-party transactions and making it easier to sue directors when such transactions are prejudicial.

Source: Doing Business database.

Note: For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at http://www.doingbusiness.org.

What are the details?

The protecting minority investors indicators reported here for Peru are based on detailed information collected through a survey of corporate and securities lawyers about securities regulations, company laws and court rules of evidence and procedure. To construct the six indicators on minority investor protection, scores are assigned to each based on a range of conditions relating

to disclosure, director liability, shareholder suits, shareholder rights, ownership and control and corporate transparency in a standard case study (for more details, see the Data Notes section of the *Doing Business 2016* report). The summary below shows the details underlying the scores for Peru.

Table 7.2 Summary of scoring for the protecting minority investors indicators in Peru

	Answer	Score
Strength of minority investor protection index (0-10)		6.00
Extent of conflict of interest regulation index (0-10)		7.00
Extent of disclosure index (0-10)		9.00
Which corporate body can provide legally sufficient approval for the Buyer-Seller transaction? (0-3)	Board of directors excluding interested members	2.0
Is disclosure by the interested director to the board of directors required? (0-2)	Full disclosure of all material facts	2.0
Is disclosure of the transaction in published periodic filings (annual reports) required? (0-2)	Disclosure on the transaction and on the conflict of interest	2.0
Is immediate disclosure of the transaction to the public and/or shareholders required? (0-2)	Disclosure on the transaction and on the conflict of interest	2.0
Must an external body review the terms of the transaction before it takes place? (0-1)	Yes	1.0
Extent of director liability index (0-10)		6.00
Can shareholders sue directly or derivatively for the damage caused by the Buyer-Seller transaction to the company? (0-1)	Yes	1.0
Can shareholders hold the interested director liable for the damage caused by the transaction to the company? (0-2)	Liable if unfair or prejudicial	2.0
Can shareholders hold members of the approving body liable for the damage cause by the transaction to the company? (0-2)	Not liable	0.0
Must the interested director pay damages for the harm caused to the company upon a successful claim by a shareholder plaintiff? (0-1)	Yes	1.0
Must the interested director repay profits made from the transaction upon a successful claim by a shareholder plaintiff? (0-1)	No	0.0
Is the interested director fined and imprisoned or disqualified upon a successful claim by the shareholder plaintiff? (0-1)	No	0.0
Can a court void the transaction upon a successful claim by a shareholder plaintiff? (0-2)	Voidable if unfair or prejducial	2.0
Ease of shareholder suits index (0-10)		6.00
Before filing suit, can shareholders owning 10% of the	Yes	1.0

		, , , , , , , , , , , , , , , , , , , ,
company's share capital inspect the transaction documents? (0-1)		
Can the plaintiff obtain any documents from the defendant and witnesses during trial? (0-3)	Any relevant document	3.0
Can the plaintiff request categories of documents from the defendant without identifying specific ones? (0-1)	No	0.0
Can the plaintiff directly question the defendant and witnesses during trial? (0-2)	No	0.0
Is the level of proof required for civil suits lower than that of criminal cases? (0-1)	Yes	1.0
Can shareholder plaintiffs recover their legal expenses from the company? (0-2)	Yes if successful	1.0
Extent of shareholder governance index (0-10)		5.00
Extent of shareholder rights index (0-10)		9.00
Does the sale of 51% of Buyer's assets require shareholder approval?	Yes	1.0
Can shareholders representing 10% of Buyer's share capital call for an extraordinary meeting of shareholders?	Yes	1.0
Must Buyer obtain its shareholders' approval every time it issues new shares?	Yes	1.0
Do shareholders automatically receive preemption rights every time Buyer issues new shares?	Yes	1.0
Must shareholders approve the election and dismissal of the external auditor?	Yes	1.0
Must changes to the voting rights of a class of shares be approved only by the holders of the affected shares?	Yes	1.0
Assuming that Buyer is a limited company, does the sale of 51% of Buyer's assets requires shareholder approval?	Yes	1.0
Assuming that Buyer is a limited company, can shareholders representing 10% of Buyer's share capital call for an extraordinary meeting of shareholders?	No	0.0
Assuming that Buyer is a limited company, must Buyer obtain its shareholders' approval every time it issues new shares?	Yes	1.0
Assuming that Buyer is a limited company, do shareholders automatically receive preemption rights every time Buyer issues new shares?	Yes	1.0
Extent of ownership and control index (0-10)		3.00
Is the CEO prohibited from also being chair of the board of directors?	No	0.0
Must the board of directors include independent and nonexecutive board members?	No	0.0
Can shareholders remove members of Buyer's board of directors without cause before the end of their term?	Yes	1.0
Must Buyer's board of directors include a separate audit committee?	No	0.0
Must a potential acquirer make a tender offer to all shareholders upon acquiring 50% of Buyer?	Yes	1.0
Must Buyer pay dividends within a maximum period set by law after the declaration date?	No	0.0
Is a subsidiary prohibited from acquiring shares issued by its parent company?	No	0.0
1 /		•

Assuming that Buyer is a limited company, can shareholders remove members of Buyer's board of directors without cause before the end of their term?	Yes	1.0
Assuming that Buyer is a limited company, must a potential acquirer make a tender offer to all shareholders upon acquiring 50% of Buyer?	No	0.0
Assuming that Buyer is a limited company, must Buyer pay dividends within a maximum period set by law after the declaration date?	No	0.0
Extent of corporate transparency index (0-10)		3.00
Must Buyer disclose direct and indirect beneficial ownership stakes representing 5%?	No	0.0
Must Buyer disclose information about board members' other directorships as well as basic information on their primary employment?	No	0.0
Must Buyer disclose the compensation of individual managers?	No	0.0
Must a detailed notice of general meeting be sent 30 days before the meeting?	No	0.0
Can shareholders representing 5% of Buyer's share capital put items on the agenda for the general meeting?	Yes	1.0
Must Buyer's annual financial statements be audited by an external auditor?	Yes	1.0
Must Buyer disclose its audit reports to the public.	Yes	1.0
Assuming that Buyer is a limited company, must a detailed notice of general meeting be sent 30 days before the meeting?	No	0.0
Assuming that Buyer is a limited company, can shareholders representing 5% of Buyer's share capital put items on the agenda for the general meeting?	No	0.0
Assuming that Buyer is a limited company, must Buyer's annual financial statements be audited by an external auditor?	No	0.0

Taxes are essential. The level of tax rates needs to be carefully chosen—and needless complexity in tax rules avoided. Firms in economies that rank better on the ease of paying taxes in the *Doing Business* study tend to perceive both tax rates and tax administration as less of an obstacle to business according to the World Bank Enterprise Survey research.

What do the indicators cover?

Using a case scenario, Doing Business records the taxes and mandatory contributions that a mediumsize company must pay in a given year as well as measures of the administrative burden of paying taxes and contributions. This case scenario uses a set of financial statements and assumptions about transactions made over the year. Information is also compiled on the frequency of filing and payments as well as time taken to comply with tax laws. The ranking of economies on the ease of paying taxes is determined by sorting their distance to frontier scores on the ease of paying taxes. These scores are the simple average of the distance to frontier scores for each of the component indicators, with a threshold and a nonlinear transformation applied to one of the component indicators, the total tax rate³. All financial statement variables are proportional to 2012 income per capita. To make the data comparable across economies, several assumptions are used.

- TaxpayerCo is a medium-size business that started operations on January 1, 2013.
- The business starts from the same financial position in each economy. All the taxes and mandatory contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government.

WHAT THE PAYING TAXES INDICATORS MEASURE

Tax payments for a manufacturing company in 2014 (number per year adjusted for electronic and joint filing and payment)

Total number of taxes and contributions paid, including consumption taxes (value added tax, sales tax or goods and service tax)

Method and frequency of filing and payment

Time required to comply with 3 major taxes (hours per year)

Collecting information and computing the tax payable

Completing tax return forms, filing with proper agencies

Arranging payment or withholding

Preparing separate tax accounting books, if required

Total tax rate (% of profit before all taxes)

Profit or corporate income tax

Social contributions and labor taxes paid by the employer

Property and property transfer taxes

Dividend, capital gains and financial transactions taxes

Waste collection, vehicle, road and other taxes

- Taxes and mandatory contributions include corporate income tax, turnover tax and all labor taxes and contributions paid by the company.
- A range of standard deductions and exemptions are also recorded.

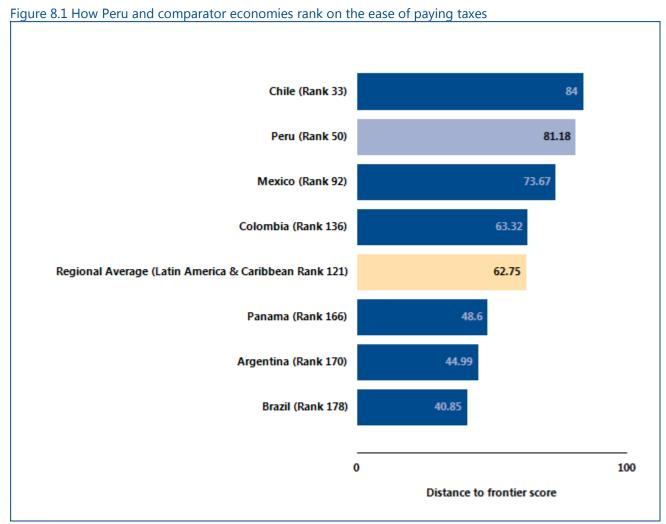
³ The nonlinear distance to frontier for the total tax rate is equal to the distance to frontier for the total tax rate to the power of 0.8. The threshold is defined as the total tax rate at the 15th percentile of the overall distribution for all years included in the analysis up to and including *Doing Business 2015*, which is 26.1%. All economies with a total tax rate below this threshold receive the same score as the economy at the threshold.

Where does the economy stand today?

What is the administrative burden of complying with taxes in Peru—and how much do firms pay in taxes? On average, firms make 9.00 tax payments a year, spend 260.00 hours a year filing, preparing and paying taxes and pay total taxes amounting to 35.90% of profit (see the summary at the end of this chapter for details). Most indicator sets refer to a case scenario in the largest business city of an economy, except for 11 economies for which the data are a population-weighted average of the

2 largest business cities. See the chapter on distance to frontier and ease of doing business ranking at the end of this profile for more details.

Globally, Peru stands at 50 in the ranking of 189 economies on the ease of paying taxes (figure 8.1). The rankings for comparator economies and the regional average ranking provide other useful information for assessing the tax compliance burden for businesses in Peru.



Economies around the world have made paying taxes faster, easier and less costly for businesses—such as by consolidating payments and filings of taxes, offering electronic systems for filing and payment, establishing taxpayer service centers or allowing for more deductions

and exemptions. Many have lowered tax rates. Changes have brought concrete results. Some economies simplifying tax payment and reducing rates have seen tax revenue rise. What tax reforms has *Doing Business* recorded in Peru (table 8.1)?

Table 8.1 How has Peru made paying taxes easier—or not? By *Doing Business* report year from DB2011 to DB2016

DB year	Reform
DB2012	Peru made paying taxes easier for companies by improving electronic filing and payment of the major taxes and promoting the use of the electronic option among the majority of taxpayers.
DB2016	Peru made paying taxes easier for companies by creating an advanced online registry with up-to-date information on employees.

Source: Doing Business database.

Note: For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at http://www.doingbusiness.org.

What are the details?

The indicators reported here for Peru are based on the taxes and contributions that would be paid by a standardized case study company used by *Doing Business* in collecting the data (see the section in this chapter on what the indicators cover). Tax practitioners are asked to review a set of financial statements as well as a standardized list of assumptions and transactions that the company completed during its 2nd year of operation. Respondents are asked how much taxes and mandatory contributions the business must pay and how these taxes are filed and paid.

LOCATION OF STANDARDIZED COMPANY

City: Lima

The taxes and contributions paid are listed in the summary below, along with the associated number of payments, time and tax rate.

Table 8.2 Summary of tax rates and administration

Tax or mandatory contribution	Payments (number)	Notes on payments	Time (hours)	Statutory tax rate	Tax base	Total tax rate (% of profit)	Notes on total tax rate
Corporate income tax	1	online	39	0.3	taxable profits	22.71	
Social security contributions	1	online	111	0.09	gross salaries	10.15	
Net Assets Tax (ITAN)	0	jointly		0.004	net assets	1.57	
Industrial corporations contribution	1	online		0.0075	gross salaries	0.85	
Real estate tax	1	online		0.2%, 0.6% & 1%	real estate value	0.54	
Vehicles tax	1	online		0.01	vehicle value	0.08	
Financial transactions tax	1	online		5E-05	transactio n value	0.04	
Value added tax (VAT)	1	online	110	0.18	value added	0	not included
Arbitios	1	online		various rates		0	small amount
Fuel tax	1	online		2.11 sol per liter	fuel consumpti on	0	

Tax or mandatory contribution	Payments (number)	Time (hours)	Statutory tax rate	Total tax rate (% of profit)	
Totals	9.00	260.00		35.90	

In today's globalized world, making trade between economies easier is increasingly important for business. Excessive document requirements, burdensome customs procedures, inefficient port operations and inadequate infrastructure all lead to extra costs and delays for exporters and importers, stifling trade potential.

What do the indicators cover?

Doing Business records the time and cost associated with the logistical process of exporting and importing goods. Under the new methodology introduced this year, Doing Business measures the time and cost (excluding tariffs) associated with procedures—documentary three sets of compliance, border compliance and domestic transport—within the overall process of exporting or importing a shipment of goods. The ranking of economies on the ease of trading across borders is determined by sorting their distance to frontier scores for trading across borders. These scores are the simple average of the distance to frontier scores for the time and cost for documentary compliance and border compliance to export and import.

To make the data comparable across economies, a few assumptions are made about the traded goods and the transactions:

Time

• Time is measured in hours, and 1 day is 24 hours (for example, 22 days are recorded as 22 × 24 = 528 hours). If customs clearance takes 7.5 hours, the data are recorded as is. Alternatively, suppose that documents are submitted to a customs agency at 8:00 a.m., are processed overnight and can be picked up at 8:00 a.m. the next day. In this case the time for customs clearance would be recorded as 24 hours because the actual procedure took 24 hours.

WHAT THE TRADING ACROSS BORDERS INDICATORS MEASURE FOR IMPORT & EXPORT

Documentary compliance – cost (US\$) & time (hours)

Obtain, prepare and submit documents:

- -During transport, clearance, inspections and port or border handling in origin economy
- -Required by origin, transit and destination economies

Covers all documents by law and in practice

Border compliance – cost (US\$) & time (hours)

Customs clearance and inspections

Inspections by other agencies

Port or border handling

Obtaining, preparing and submitting documents during clearance, inspections and port or border handling

Domestic transport*

Loading and unloading of shipment

Transport between warehouse and terminal/port

Transport between terminal/port and border

Obtaining, preparing and submitting documents during domestic transport

Traffic delays and road police checks while shipment is en route

* Although *Doing Business* collects and publishes data on the time and cost for domestic transport, it does not use these data in calculating the distance to frontier score for trading across borders or the ranking on the ease of trading across borders.

Cost

 Insurance cost and informal payments for which no receipt is issued are excluded from the costs recorded. Costs are reported in U.S. dollars. Contributors are asked to convert local currency into U.S. dollars based on the exchange rate prevailing on the day they answer the questionnaire.

Assumptions of the case study

- For each of the 189 economies covered by Doing Business, it is assumed that a shipment travels from a warehouse in the largest business city of the exporting economy to a warehouse in the largest business city of the importing economy. For 11 economies the data are also collected, under the same case study assumptions, for the second largest business city.
- The import and export case studies assume different traded products. It is assumed that each economy imports a standardized shipment of 15 metric tons of containerized auto parts (HS 8708) from its natural import partner—the economy from which it imports the largest value (price times quantity) of auto parts. It is assumed that each economy exports the product of its comparative advantage (defined by the largest export value) to its natural export partner—the economy that is the largest purchaser of this product. Precious metal and gems, live animals and pharmaceuticals are excluded from the list of possible export products, however, and the second largest product category is considered as needed.
- To identify the trading partners and export product for each economy, *Doing Business* collected data on trade flows for the most recent four-year period from international databases such as the United Nations Commodity Trade Statistics Database (UN Comtrade). For economies for which trade flow data were not available, data from ancillary government sources (various ministries and departments) and World Bank Group country offices were used to identify the export product and natural trading partners.
- A shipment is a unit of trade. Export shipments do not necessarily need to be containerized, while import shipments of auto parts are assumed to be containerized.

- Shipping cost based on weight is assumed to be greater than shipping cost based on volume.
- If government fees are determined by the value of the shipment, the value is assumed to be \$50,000.
- The product is new, not secondhand or used merchandise.
- The exporting firm is responsible for hiring and paying for a freight forwarder or customs broker (or both) and pays for all costs related to international shipping, domestic transport, clearance and mandatory inspections by customs and other government agencies, port or border handling, documentary compliance fees and the like for exports. The importing firm is responsible for the above costs for imports.
- The mode of transport is the one most widely used for the chosen export or import product and the trading partner, as is the seaport, airport or land border crossing.
- All electronic submissions of information requested by any government agency in connection with the shipment are considered to be documents obtained, prepared and submitted during the export or import process.
- A port or border is defined as a place (seaport, airport or land border crossing) where merchandise can enter or leave an economy.
- Government agencies considered relevant are agencies such as customs, port authorities, road police, border guards, standardization agencies, ministries or departments of agriculture or industry, national security agencies and any other government authorities.

Where does the economy stand today?

The Trading across Border indicator refers to a case study scenario of a warehouse in the largest business city of an economy (except for 11 economies for which the data are a population-weighted average of the 2 largest business cities) trading with the main import and export partner through the economy's main border crossing.

Globally, Peru stands at 88 in the ranking of 189 economies on the ease of trading across borders (figure 9.1).

While not included in the distance to frontier or ease of doing business ranking, data on domestic transportation is also recorded for all economies and provided in Table 9.3.

Panama (Rank 54) Mexico (Rank 59) 82.09 Chile (Rank 63) 80.56 Peru (Rank 88) 71.45 Regional Average (Latin America & Caribbean Rank 103) 66.02 Colombia (Rank 110) Argentina (Rank 143) Brazil (Rank 145) 100 Distance to frontier score

Figure 9.1 How Peru and comparator economies rank on the ease of trading across borders

In economies around the world, trading across borders as measured by *Doing Business* has become faster and easier over the years. Governments have introduced tools to facilitate trade—including single windows, risk-based inspections and electronic data interchange

systems. These changes help improve the trading environment and boost firms' international competitiveness. What trade reforms has *Doing Business* recorded in Peru (table 9.1)?

Table 9.1 How has Peru made trading across borders easier—or not? By *Doing Business* report year from DB2011 to DB2016

DB year	Reform
DB2011	Peru made trading easier by implementing a new web-based electronic data interchange system, risk-based inspections and payment deferrals.

Source: Doing Business database.

Note: For information on reforms in earlier years (back to DB2006), see the *Doing Business* reports for these years, available at http://www.doingbusiness.org.

What are the details?

The indicators reported here for Peru are based on a set of specific predefined procedures for trading a shipment of goods by the most widely used mode of transport (whether sea, land, air or some combination of these). The information on the time and cost to complete export and import is collected from local freight forwarders, customs brokers and traders.

LOCATION OF STANDARDIZED COMPANY

City: Lima

The details on the predefined set of procedures, and the associated time and cost, for exporting and importing a shipment of goods are listed in the summary bellow, along with the required documents.

Table 9.2 Summary of export and import time and cost for trading across borders in Peru

	Peru	Latin America & Caribbean
Time to export: Border compliance (hours)	48	86
Cost to export: Border compliance (USD)	460	493
Time to export: Documentary compliance (hours)	48	68
Cost to export: Documentary compliance (USD)	50	134
Time to import: Border compliance (hours)	72	107
Cost to import: Border compliance (USD)	583	665
Time to import: Documentary compliance (hours)	72	93
Cost to import: Documentary compliance (USD)	80	128

Table 9.3 Summary of trading details, transport time and documents for trading across borders in Peru

	Export	Import
Product	HS 74 : Copper and articles thereof	HS 8708: Parts and accessories of motor vehicles
Trade partner	China	China
Border	Callao port	Callao port
Distance (km)	15	15
Domestic transport time (hours)	1	1
Domestic transport cost (USD)	278	278
Domestic transport speed (km/hour)	12.0	12.0
Domestic transport cost per distance (USD/km)	18.5	18.5

Note: Although *Doing Business* collects and publishes data on the time and cost for domestic transport, it does not use these data in calculating the distance to frontier score for trading across borders or the ranking on the ease of trading across borders.

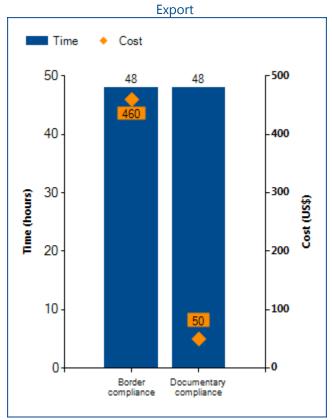
Documents to export
Bill of lading
Certificate of origin
Commercial invoice
Customs Export Declaration
Packing list
Registro Unico del Contribuyente
Terminal handling receipt

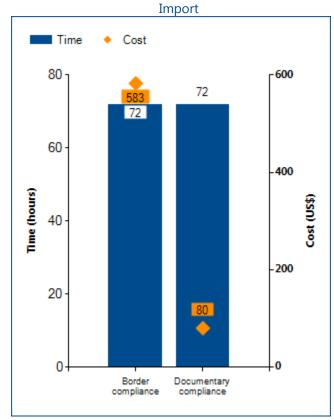
Documents to import
Bill of lading
Cargo Release Order
Certificate of origin
Collection Order
Commercial invoice
Customs Import Declaration
Packing list
Technical Standards certificate
Terminal Handling Receipts

Source: Doing Business database.

Note: Doing Business continues to collect data on the number of documents needed to trade internationally. Unlike in previous years, however, these data are excluded from the calculation of the distance to frontier score and ranking. The time and cost for documentary compliance serve as better measures of the overall cost and complexity of compliance with documentary requirements than does the number of documents required.

Figure 9.2 Summary of Peru on the ease of trading across borders





Effective commercial dispute resolution has many benefits. Courts are essential for entrepreneurs because they interpret the rules of the market and protect economic rights. Efficient and transparent courts encourage new business relationships because businesses know they can rely on the courts if a new customer fails to pay. Speedy trials are essential for small enterprises, which may lack the resources to stay in business while awaiting the outcome of a long court dispute.

What do the indicators cover?

Doing Business measures the time and cost for resolving a standardized commercial dispute through a local first-instance court. In addition, this year it introduces a new measure, the quality of judicial processes index, evaluating whether each economy has adopted a series of good practices that promote quality and efficiency in the court system. This new index replaces the indicator on procedures, which was eliminated this year. The ranking of economies on the ease of enforcing contracts is determined by sorting their distance to frontier scores. These scores are the simple average of the distance to frontier scores for each of the component indicators.

The dispute in the case study involves the breach of a sales contract between 2 domestic businesses. The case study assumes that the court hears an expert on the quality of the goods in dispute. This distinguishes the case from simple debt enforcement. To make the data comparable across economies, *Doing Business* uses several assumptions about the case:

- The dispute concerns a lawful transaction between two businesses (Seller and Buyer), both located in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- The buyer orders custom-made goods, then fails to pay.

WHAT THE ENFORCING CONTRACTS INDICATORS MEASURE

Time required to enforce a contract through the courts (calendar days)

Time to file and serve the case

Time for trial and to obtain the judgment

Time to enforce the judgment

Cost required to enforce a contract through the courts (% of claim)

Attorney fees

Court fees

Enforcement fees

Quality of judicial processes index (0-18)

Court structure and proceedings (0-5)

Case management (0-6)

Court automation (0-4)

Alternative dispute resolution (0-3)

- The value of the dispute is 200% of the income per capita or the equivalent in local currency of USD 5,000, whichever is greater.
- The seller sues the buyer before the court with jurisdiction over commercial cases worth 200% of income per capita or \$5,000.
- The seller requests a pretrial attachment to secure the claim.
- The dispute on the quality of the goods requires an expert opinion.
- The judge decides in favor of the seller; there is no appeal.
- The seller enforces the judgment through a public sale of the buyer's movable assets.

Where does the economy stand today?

How efficient is the process of resolving a commercial dispute through the courts in Peru? According to data collected by *Doing Business*, contract enforcement takes 426.00 days and costs 35.70% of the value of the claim. Most indicator sets refer to the largest business city of an economy, except for 11 economies for which the data are a population-weighted average of the 2 largest business cities. See the chapter on distance to frontier

and ease of doing business ranking at the end of this profile for more details.

Globally, Peru stands at 69 in the ranking of 189 economies on the ease of enforcing contracts (figure 10.1). The rankings for comparator economies and the regional average ranking provide other useful benchmarks for assessing the efficiency of contract enforcement in Peru.

Argentina (Rank 38)

Argentina (Rank 38)

67.65

Mexico (Rank 41)

67.39

Brazil (Rank 45)

66.48

Chile (Rank 56)

Peru (Rank 69)

60.7

Regional Average (Latin America & Caribbean Rank 103)

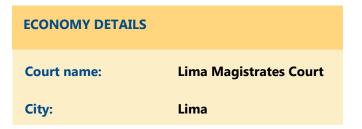
Panama (Rank 148)

Colombia (Rank 180)

Distance to frontier score

What are the details?

The data on time and cost reported here for Peru are built by following the step-by-step evolution of a commercial sale dispute within the court, under the assumptions about the case described above (figure 10.2). The time and cost of resolving the standardized dispute are identified through study of the codes of civil procedure and other court regulations, as well as through questionnaires completed by local litigation lawyers (and, in a quarter of the economies covered by *Doing Business*, by judges as well).





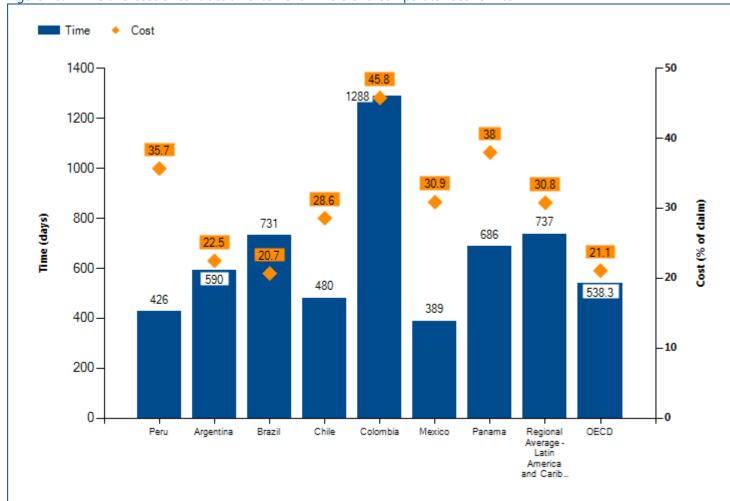


Table 10.2 Details on time and cost for enforcing contracts in Peru

Indicator	Peru	Latin America & Caribbean average
Time (days)	426	737
Filing and service	80	
Trial and judgment	171	
Enforcement of judgment	175	
Cost (% of claim)	35.7	30.8
Attorney fees (% of claim)	30.0	
Court fees (% of claim)	4.7	
Enforcement fees (% of claim)	1.0	

Quality of judicial processes index

The quality of judicial processes index measures whether each economy has adopted a series of good practices in its court system in four areas: court structure and proceedings, case management, court automation and alternative dispute resolution. The score on the quality of judicial processes index is the sum of the scores on these 4 sub-components. The index ranges from 0 to 18, with higher values indicating more efficient judicial processes.

The scores reported here show which of these good practices are available in Peru.

This methodology was initially developed by Djankov and others (2003) and is adopted here with several changes. The quality of judicial processes index was introduced in Doing Business 2016. The good practices tested in this index were developed on the basis of internationally recognized good practices promoting judicial efficiency.

Figure 10.3 Quality of judicial processes index in Peru and comparator economies

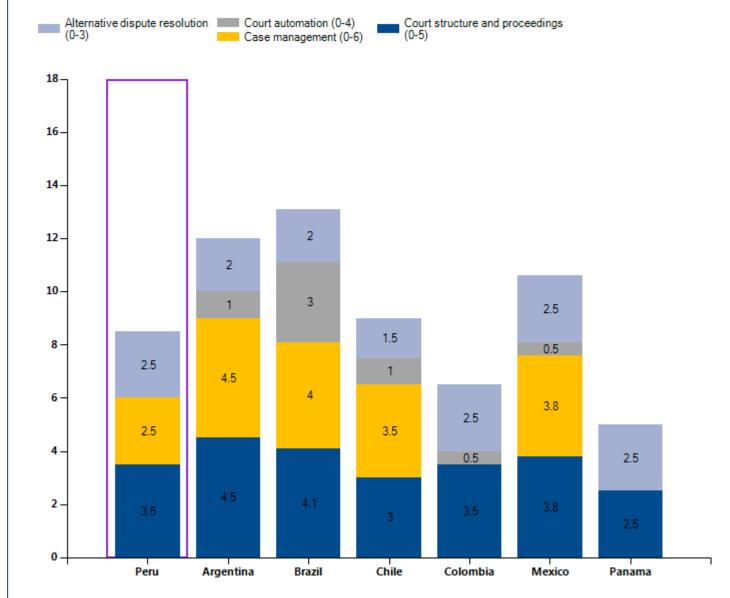


Table 10.3 Details of the quality of judicial processes index in Peru

Table 10.3 Details of the quality of judicial processes index in Peru	Answer	Score
Quality of judicial processes index (0-18)		8.50
Court structure and proceedings (0-5)		3.5
1. Is there a court or division of a court dedicated solely to hearing commercial cases?	Yes	1.5
2. Small claims court		0.0
2.a. Is there a small claims court or a fast-track procedure for small claims?	No	
2.b. If yes, is self-representation allowed?	n.a.	
3. Is pretrial attachment available?	Yes	1.0
4. Are new cases assigned randomly to judges?	Yes	1
Case management (0-6)		2.5
1. Time standards		0.5
1.a. Are there laws setting overall time standards for key court events in a civil case?	Yes	
1.b. If yes, are the time standards set for at least three court events?	Yes	
1.c. Are these time standards respected in more than 50% of cases?	No	
2. Adjournments		0.0
2.a. Does the law regulate the maximum number of adjournments that can be granted?	No	
2.b. Are adjournments limited to unforeseen and exceptional circumstances?	Yes	
2.c. If rules on adjournments exist, are they respected in more than 50% of cases?	No	
3. Can two of the following four reports be generated about the competent court: (i) time to disposition report; (ii) clearance rate report; (iii) age of pending cases report; and (iv) single case progress report?	No	0.0
4. Is a pretrial conference among the case management techniques used before the competent court?	No	0.0
5. Are there any electronic case management tools in place within the competent court for use by judges?	Yes	1.0
6. Are there any electronic case management tools in place within the competent court for use by lawyers?	Yes	1.0
Court automation (0-4)		0.0

	Answer	Score
1. Can the initial complaint be filed electronically through a dedicated platform within the competent court?	No	0.0
2. Is it possible to carry out service of process electronically for claims filed before the competent court?	No	0.0
3. Can court fees be paid electronically within the competent court?	No	0.0
4. Publication of judgments		0.0
4.a Are judgments rendered in commercial cases at all levels made available to the general public through publication in official gazettes, in newspapers or on the internet or court website?	No	
4.b. Are judgments rendered in commercial cases at the appellate and supreme court level made available to the general public through publication in official gazettes, in newspapers or on the internet or court website?	No	
Alternative dispute resolution (0-3)		2.5
1. Arbitration		1.5
1.a. Is domestic commercial arbitration governed by a consolidated law or consolidated chapter or section of the applicable code of civil procedure encompassing substantially all its aspects?	Yes	
1.b. Are there any commercial disputes—aside from those that deal with public order or public policy—that cannot be submitted to arbitration?	No	
1.c. Are valid arbitration clauses or agreements usually enforced by the courts?	Yes	
2. Mediation/Conciliation		1.0
2.a. Is voluntary mediation or conciliation available?	Yes	
2.b. Are mediation, conciliation or both governed by a consolidated law or consolidated chapter or section of the applicable code of civil procedure encompassing substantially all their aspects?	Yes	
2.c. Are there financial incentives for parties to attempt mediation or conciliation (i.e., if mediation or conciliation is successful, a refund of court filing fees, income tax credits or the like)?	No	

RESOLVING INSOLVENCY

A robust bankruptcy system functions as a filter, ensuring the survival of economically efficient companies and reallocating the resources of inefficient ones. Fast and cheap insolvency proceedings result in the speedy return of businesses to normal operation and increase returns to creditors. By clarifying the expectations of creditors and debtors about the outcome of insolvency proceedings, well-functioning insolvency systems can facilitate access to finance, save more viable businesses and sustainably grow the economy.

What do the indicators cover?

Doing Business studies the time, cost and outcome of insolvency proceedings involving domestic legal entities. These variables are used to calculate the recovery rate, which is recorded as cents on the dollar recovered by secured creditors through reorganization, liquidation or debt enforcement (foreclosure or receivership) proceedings. To determine the present value of the amount recovered by creditors, *Doing Business* uses the lending rates from the International Monetary Fund, supplemented with data from central banks and the Economist Intelligence Unit.

In addition, *Doing Business* evaluates the adequacy and integrity of the existing legal framework applicable to liquidation and reorganization proceedings through the strength of insolvency framework index. The index tests whether economies adopted internationally accepted good practices in four areas: commencement of proceedings, management of debtor's assets, reorganization proceedings and creditor participation.

The ranking of economies on the ease of resolving insolvency is determined by sorting their distance to frontier scores for resolving insolvency. These scores are the simple average of the distance to frontier scores for the recovery rate and the strength of insolvency framework index. The Resolving Insolvency indicators do not measure insolvency proceedings of individuals and financial institutions. The data are derived from questionnaire responses by local insolvency practitioners and verified through a study of laws and regulations as well as public information on bankruptcy systems.

WHAT THE RESOLVING INSOLVENCY INDICATORS MEASURE

Time required to recover debt (years)

Measured in calendar years

Appeals and requests for extension are included

Cost required to recover debt (% of debtor's estate)

Measured as percentage of estate value

Court fees

Fees of insolvency administrators

Lawyers' fees

Assessors' and auctioneers' fees

Other related fees

Outcome

Whether business continues operating as a going concern or business assets are sold piecemeal

Recovery rate for creditors

Measures the cents on the dollar recovered by secured creditors

Outcome for the business (survival or not) determines the maximum value that can be recovered

Official costs of the insolvency proceedings are deducted

Depreciation of furniture is taken into account

Present value of debt recovered

Strength of insolvency framework index (0-16)

Sum of the scores of four component indices:

Commencement of proceedings index (0-3)

Management of debtor's assets index (0-6)

Reorganization proceedings index (0-3)

Creditor participation index (0-4)

RESOLVING INSOLVENCY

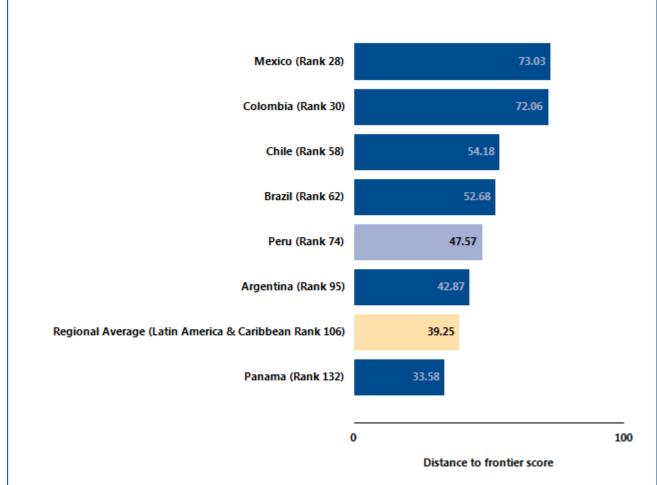
Where does the economy stand today?

According to data collected by Doing Business, resolving insolvency takes 3.10 years on average and costs 7.00% of the debtor's estate, with the most likely outcome being that the company will be sold as piecemeal sale. The average recovery rate is 30.30 cents on the dollar. Most indicator sets refer to a case scenario in the largest business city of an economy, except for 11 economies for which the data are a population-weighted average of the 2 largest business cities.

Globally, Peru stands at 74 in the ranking of 189 economies on the ease of resolving insolvency (figure 11.1).

The resolving insolvency indicators are based on detailed information collected through questionnaires completed by insolvency experts, including lawyers, practitioners (administrators, trustees), accountants and judges. Data on the time, cost and outcome refer to the most likely incourt insolvency procedure applicable under specific case study assumptions. Data on provisions applicable to judicial liquidation and reorganization is based on the current law governing insolvency proceedings in each economy.

Figure 11.1 How Peru and comparator economies rank on the ease of resolving insolvency



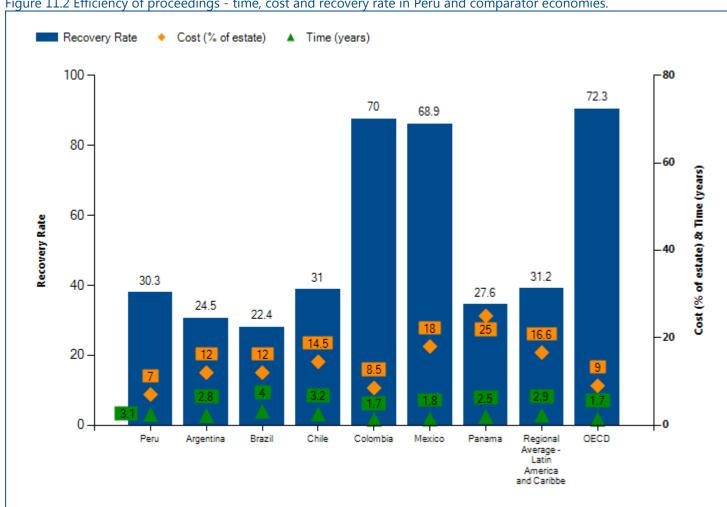


Figure 11.2 Efficiency of proceedings - time, cost and recovery rate in Peru and comparator economies.

Note: The recovery rate is calculated based on the time, cost and outcome of insolvency proceedings involving domestic legal entities and is recorded as cents on the dollar recovered by secured creditors. The calculation takes into account the outcome: whether the business emerges from the proceedings as a going concern or the assets are sold piecemeal. Then the costs of the proceedings are deducted. Finally, the value lost as a result of the time the money remains tied up in insolvency proceedings is taken into account. The recovery rate is the present value of the remaining proceeds, based on end-2014 lending rates.

Table 11.1 Details of data on efficiency of insolvency proceedings in Peru

Answer	Explanation
liquidation (after an attempt at reorganization)	The Insolvency Law (Ley General del Sistema Concursal) regulates two types of proceedings: the ordinary Insolvency proceeding (ordinary proceeding) and the preventive Insolvency proceeding (preventive proceeding). The ordinary Insolvency proceeding (ordinary proceeding) is aimed at reorganizing the debtor's company, and once it commences, all individual enforcement actions against the debtor would be automatically suspended, a list of creditor's claims is to be issued and a negotiation of a potential reorganization agreement will take place. However, because an agreement is rarely reached, the most probable scenario for the case at stake would be that the proceeding will be converted into a liquidation proceeding.
piecemeal sale	Taking into consideration a that the reorganization proceeding will be converted into a liquidation proceeding, the hotel will cease operations and its assets will be sold separately
3.1	It would take about 3 years for a reorganization proceeding which is converted into liquidation in Peru. The negotiation stage will last 1.5 years, after which the liquidation proceeding will start, assuming that there won't be an agreement with BizBank. After that a liquidator will be appointed and all measures will be observed in order to proceed with the judicial sale of the debtor's assets. The liquidation stage will last an additional 1.5 years.
7.0	The costs associated with the reorganization proceeding which is then converted into a liquidation proceeding like in the case of Mirage would amount to approximately 7% of the value of the estate according to our estimate. The main component of this expenditure would be the attorney's fees around 4.5%. The rest of the cost is represented by judicial and service fees and the fees of the insolvency administrator and the liquidator, which will amount 2% of the value of the debtor's estate.
	(after an attempt at reorganization) piecemeal sale

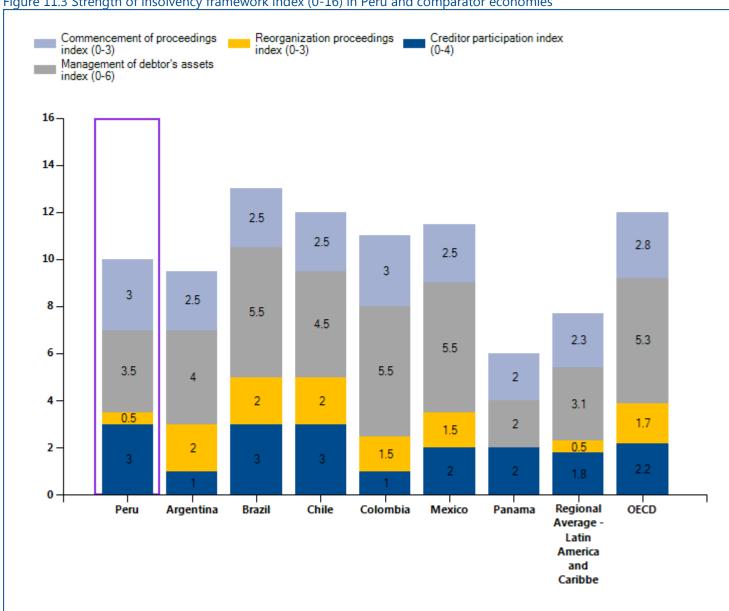
RESOLVING INSOLVENCY

Strength of resolving insolvency index

The strength of insolvency framework index is the sum of the scores on the commencement of proceedings index, management of debtor's assets index, reorganization proceedings index and creditor participation index. The index ranges from 0 to 16,

with higher values indicating insolvency legislation that is better designed for rehabilitating viable firms and liquidating nonviable ones. Peru's score on the strength of insolvency framework index is 10.00 out of 16.

Figure 11.3 Strength of insolvency framework index (0-16) in Peru and comparator economies



Source: Doing Business database.

Note: Even if the economy's legal framework includes provisions related to insolvency proceedings (liquidation or reorganization), the economy receives 0 points for the strength of insolvency framework index, if time, cost and outcome indicators are recorded as "no practice".

Table 11.3 Summary of data for the strength of insolvency framework index in Peru

Table 11.3 Summary of data for the strength of insolvency framework inc	Answer	Score
Strength of insolvency framework index (0-16)		10.00
Commencement of proceedings index (0-3)		3.00
What procedures are available to a DEBTOR when commencing insolvency proceedings?	(a) Debtor may file for both liquidation and reorganization	1.0
Does the insolvency framework allow a CREDITOR to file for insolvency of the debtor?	(a) Yes, a creditor may file for both liquidation and reorganization	1.0
What basis for commencement of the insolvency proceedings is allowed under the insolvency framework?	(c) Both (a) and (b) options are available, but only one of them needs to be complied with	1.0
Management of debtor's assets index (0-6)		3.50
Does the insolvency framework allow the continuation of contracts supplying essential goods and services to the debtor?	No	0.0
Does the insolvency framework allow the rejection by the debtor of overly burdensome contracts?	No	0.0
Does the insolvency framework allow avoidance of preferential transactions?	Yes	1.0
Does the insolvency framework allow avoidance of undervalued transactions?	Yes	1.0
Does the insolvency framework provide for the possibility of the debtor obtaining credit after commencement of insolvency proceedings?	Yes	1.0
Does the insolvency framework assign priority to post-commencement credit?	(a) Yes over all pre- commencement creditors, secured or unsecured	0.5
Reorganization proceedings index (0-3)		0.50
Which creditors vote on the proposed reorganization plan?	(a) All creditors	0.5
Does the insolvency framework require that dissenting creditors in reorganization receive at least as much as what they would obtain in a liquidation?	No	0.0
Are the creditors divided into classes for the purposes of voting on the reorganization plan, does each class vote separately and are creditors in	110	0.0

	Answer	Score
the same class treated equally?		
Creditor participation index (0-4)		3.00
Does the insolvency framework require approval by the creditors for selection or appointment of the insolvency representative?	Yes	1.0
Does the insolvency framework require approval by the creditors for sale of substantial assets of the debtor?	No	0.0
Does the insolvency framework provide that a creditor has the right to request information from the insolvency representative?	Yes	1.0
Does the insolvency framework provide that a creditor has the right to object to decisions accepting or rejecting creditors' claims?	Yes	1.0

Doing Business has historically studied the flexibility of regulation of employment, specifically as it relates to the areas of hiring, working hours and redundancy. This year Doing Business has expanded the scope of the labor market regulation indicators by adding 16 new questions, most of which focus on measuring job quality.

Over the period from 2007 to 2011 improvements were made to align the methodology for the labor market regulation indicators (formerly the employing workers indicators) with the letter and spirit of the International Labour Organization (ILO) conventions. Ten of the 189 ILO conventions cover areas now measured by *Doing Business* (up from four previously): employee termination, weekend work, holiday with pay, night work, protection against unemployment, sickness benefits, maternity protection, working hours, equal remuneration and labor inspections.

Between 2009 and 2011 the World Bank Group worked with a consultative group—including labor lawyers, employer and employee representatives, and experts from the ILO, the Organisation for Economic Cooperation and Development (OECD), civil society and the private sector—to review the methodology for the labor market regulation indicators and explore future areas of research.

A full report with the conclusions of the consultative group, along with the methodology it proposed, is available on the *Doing Business* website at: http://www.doingbusiness.org/methodology/labor-market-regulation.

Doing Business 2016 presents the data for the labor market regulation indicators in an annex. The report does not present rankings of economies on these indicators or include the topic in the aggregate distance to frontier score or ranking on the ease of doing business. Detailed data collected on labor market regulation are available on the Doing Business website (http://www.doingbusiness.org). The data on labor market regulation are based on a detailed questionnaire on employment regulations that is completed by local lawyers and public officials. Employment laws and

regulations as well as secondary sources are reviewed to ensure accuracy.

To make the data comparable across economies, several assumptions about the worker and the business are used.

The worker:

- Is a cashier in a supermarket or grocery store, age 19, with one year of work experience.
- Is a full-time employee.
- Is not a member of the labor union, unless membership is mandatory.

The business:

- Is a limited liability company (or the equivalent in the economy).
- Operates a supermarket or grocery store in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Has 60 employees.
- Is subject to collective bargaining agreements if such agreements cover more than 50% of the food retail sector and they apply even to firms that are not party to them.
- Abides by every law and regulation but does not grant workers more benefits than those mandated by law, regulation or (if applicable) collective bargaining agreements.

What are the details?

The data reported here for Peru are based on a detailed survey of labor market regulation that is completed by local lawyers and public officials. Employment laws and regulations as well as secondary sources are reviewed to ensure accuracy.

Hiring

Data on hiring cover five areas: (i) whether fixed-term contracts are prohibited for permanent tasks; (ii) the maximum cumulative duration of fixed-term contracts; (iii) the minimum wage for a cashier, age 19, with one year of work experience; (iv) the ratio of the minimum

wage to the average value added per worker (the ratio of an economy's GNI per capita to the working-age population as a percentage of the total population), and (v) the availability of incentives for employers to hire employees under the age of 25*.

Hiring	Data
Fixed-term contracts prohibited for permanent tasks?	Yes
Maximum length of a single fixed-term contract (months)	60 months, as provided for by Article 53° and following, and article 74° of Labor Productivity and Competitiviness Law, T.U.O. of Legislative Decree N° 728 approved by Supreme Decree N° 003-97-TR.
Maximum length of fixed-term contracts, including renewals (months)	60.0
Minimum wage applicable to the worker assumed in the case study (US\$/month)	269.1
Ratio of minimum wage to value added per worker	0.3
Incentives for employing workers under age 25?	No

^{*}A new question introduced in the *Doing Business 2016* report for the first time.

Working hours

Data on working hours cover nine areas: i) the maximum number of working days allowed per week; (ii) the premium for night work (as a percentage of hourly pay); (iii) the premium for work on a weekly rest day (as a percentage of hourly pay); (iv) the premium for overtime work (as a percentage of hourly pay)*; (v) whether there are restrictions on night work; (vi) whether nonpregnant

and nonnursing women can work the same night hours as men*; (vii) whether there are restrictions on weekly holiday work; (viii) whether there are restrictions on overtime work*; and (ix) the average paid annual leave for workers with 1 year of tenure, 5 years of tenure, and 10 years of tenure.

Working Hours	Data
Maximum number of working days per week	6.0
Premium for night work (% of hourly pay)	35.0
Premium for work on weekly rest day (% of hourly pay)	100.0
Premium for overtime work (% of hourly pay)	25.0
Restrictions on night work?	0.0
Whether nonpregnant and nonnursing women can work the same night hours as men	Yes
Restrictions on weekly holiday?	0.0
Restrictions on overtime work?	No
Paid annual leave for a worker with 1 year of tenure (working days)	13.0
Paid annual leave for a worker with 5 years of tenure (working days)	13.0
Paid annual leave for a worker with 10 years of tenure (working days)	13.0
Paid annual leave (average for workers with 1, 5 and 10 years of tenure, in working days)	13.0

^{*}A new question introduced in the *Doing Business 2016* report for the first time.

Redundancy rules

Data on redundancy cover nine areas: (i) the length of the maximum probationary period (in months) for permanent employees; (ii) whether redundancy is allowed as a basis for terminating workers; (iii) whether the employer needs to notify a third party (such as a government agency) to terminate one redundant worker; (iv) whether the employer needs to notify a third party to terminate a group of nine redundant workers; (v) whether the employer needs approval from a third party to terminate one redundant worker; (vi) whether the employer needs approval from a third party to terminate a group of nine redundant workers; (vii) whether the law requires the employer to reassign or retrain a worker before making the worker redundant; (viii) whether priority rules apply for redundancies; and (ix) whether priority rules apply for reemployment.

Redundancy rules	Data
Maximum length of probationary period (months)	3.0
Dismissal due to redundancy allowed by law?	Yes
Third-party notification if one worker is dismissed?	Yes
Third-party approval if one worker is dismissed?	Yes
Third-party notification if nine workers are dismissed?	Yes
Third-party approval if nine workers are dismissed?	Yes
Retraining or reassignment obligation before redundancy?	No
Priority rules for redundancies?	No
Priority rules for reemployment?	Yes

Redundancy cost

Redundancy cost measures the cost of advance notice requirements and severance payments due when terminating a redundant worker, expressed in weeks of salary. The average value of notice requirements and

severance payments applicable to a worker with 1 year of tenure, a worker with 5 years and a worker with 10 years is considered. One month is recorded as 4 and 1/3 weeks.

Redundancy cost indicator (in salary weeks)	Data
Notice period for redundancy dismissal for a worker with 1 year of tenure	0.0
Notice period for redundancy dismissal for a worker with 5 years of tenure	0.0
Notice period for redundancy dismissal for a worker with 10 years of tenure	0.0
Notice period for redundancy dismissal (average for workers with 1, 5 and 10 years of tenure)	0.0
Severance pay for redundancy dismissal for a worker with 1 year of tenure	2.9
Severance pay for redundancy dismissal for a worker with 5 years of tenure	14.3
Severance pay for redundancy dismissal for a worker with 10 years of tenure	17.1
Severance pay for redundancy dismissal (average for workers with 1, 5 and 10 years of tenure)	11.4

Job quality

Doing Business 2016 report presents, for the first time, data on 12 job quality areas: (i) whether the law mandates equal remuneration for work of equal value; (ii) whether the law mandates nondiscrimination based on gender in hiring, (iii) whether the law mandates paid or unpaid maternity leave; (iv) the minimum length of maternity leave in calendar days (minimum number of days that legally have to be paid by the government, the employer or both); (v) whether employees on maternity leave receive 100 % of wages; (vi) the availability of five fully paid days of sick leave a year; (vii) the availability of

on-the-job training at no cost to the employee; (viii) whether a worker is eligible for an unemployment protection scheme after one year of service; (ix) the minimum duration of the contribution period (in months) required for unemployment protection; (x) whether an employee can create or join a union; (xi) the availability of administrative or judicial relief in case of infringement of employees' rights; and (xii) the availability of a labor inspection system. If no maternity leave is mandated by law, parental leave is measured if applicable.

Job Quality	Data
Equal remuneration for work of equal value?	Yes
Gender nondiscrimination in hiring?	No
Paid or unpaid maternity leave mandated by law?	Yes
Minimum length of maternity leave (calendar days)?	90.0
Receive 100% of wages on maternity leave?	Yes
Five fully paid days of sick leave a year?	Yes
On-the-job training?	No
Unemployment protection after one year of employment?	No
Minimum contribution period for unemployment protection (months)?	n.a.
Can employee create or join union?	Yes
Administrative or judicial relief for infringement of employees' rights?	Yes
Labor inspection system?	Yes

DISTANCE TO FRONTIER AND EASE OF DOING BUSINESS RANKING

Doing Business presents results for two aggregate measures: the distance to frontier score and the ease of doing business ranking, which is based on the distance to frontier score. The ease of doing business ranking compares economies with one another; the distance to frontier score benchmarks economies with respect to regulatory best practice, showing the absolute distance to the best performance on each *Doing Business* indicator. When compared across years, the distance to frontier score shows how much the regulatory environment for local entrepreneurs in an economy has changed over time in absolute terms, while the ease of doing business ranking can show only how much the regulatory environment has changed relative to that in other economies.

Distance to Frontier

The distance to frontier score captures the gap between an economy's performance and a measure of best practice across the entire sample of 36 indicators for 10 *Doing Business* topics (the labor market regulation indicators are excluded). For starting a business, for example, the former Yugoslav Republic of Macedonia and New Zealand have the smallest number of procedures required (1), and New Zealand the shortest time to fulfill them (0.5 days). Slovenia has the lowest cost (0.0), and Australia, Colombia and 103 other economies have no paid-in minimum capital requirement (table 14.1 in the *Doing Business 2016* report).

Calculation of the distance to frontier score

Calculating the distance to frontier score for each economy involves two main steps. In the first step individual component indicators are normalized to a common unit where each of the 36 component indicators y (except for the total tax rate) is rescaled using the linear transformation (worst – y)/(worst – frontier). In this formulation the frontier represents the best performance on the indicator across all economies since 2005 or the third year in which data for the indicator were collected. Both the best performance and the worst performance are established every five years based on the *Doing Business* data for the year in which they are established, and remain at that level for the five years regardless of any changes in data in interim years. Thus an economy may set the frontier for an indicator

even though it is no longer at the frontier in a subsequent year.

For scores such as those on the strength of legal rights index or the quality of land administration index, the frontier is set at the highest possible value. For the total tax rate, consistent with the use of a threshold in calculating the rankings on this indicator, the frontier is defined as the total tax rate at the 15th percentile of the overall distribution for all years included in the analysis up to and including *Doing Business 2015*. For the time to pay taxes the frontier is defined as the lowest time recorded among all economies that levy the three major taxes: profit tax, labor taxes and mandatory contributions, and value added tax (VAT) or sales tax. For the different times to trade across borders, the frontier is defined as 1 hour even though in many economies the time is less than that.

In the same formulation, to mitigate the effects of extreme outliers in the distributions of the rescaled data for most component indicators (very few economies need 700 days to complete the procedures to start a business, but many need 9 days), the worst performance is calculated after the removal of outliers. The definition of outliers is based on the distribution for each component indicator. To simplify the process two rules were defined: the 95th percentile is used for the indicators with the most dispersed distributions (including minimum capital, number of payments to pay taxes, and the time and cost indicators), and the 99th percentile is used for number of procedures. No outlier is removed for component indicators bound by definition or construction, including legal index scores (such as the depth of credit information index, extent of conflict of interest regulation index and strength of insolvency framework index) and the recovery rate (figure 14.1).

In the second step for calculating the distance to frontier score, the scores obtained for individual indicators for each economy are aggregated through simple averaging into one distance to frontier score, first for each topic and then across all 10 topics: starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting minority investors, paying taxes, trading across borders, enforcing contracts and resolving insolvency. More complex aggregation methods—such as principal components and unobserved components—yield a ranking nearly

identical to the simple average used by *Doing Business*⁴. Thus *Doing Business* uses the simplest method: weighting all topics equally and, within each topic, giving equal weight to each of the topic components⁵.

An economy's distance to frontier score is indicated on a scale from 0 to 100, where 0 represents the worst performance and 100 the frontier. All distance to frontier calculations are based on a maximum of five decimals. However, indicator ranking calculations and the ease of doing business ranking calculations are based on two decimals.

The difference between an economy's distance to frontier score in any previous year and its score in 2015 illustrates the extent to which the economy has closed the gap to the regulatory frontier over time. And in any given year the score measures how far an economy is from the best performance at that time.

Treatment of the total tax rate

The total tax rate component of the paying taxes indicator set enters the distance to frontier calculation in a different way than any other indicator. The distance to frontier score obtained for the total tax rate is transformed in a nonlinear fashion before it enters the distance to frontier score for paying taxes. As a result of the nonlinear transformation, an increase in the total tax rate has a smaller impact on the distance to frontier score for the total tax rate—and therefore on the distance to frontier score for paying taxes—for economies with a below-average total tax rate than it would have had before this approach was adopted in Doing Business 2015 (line B is smaller than line A in figure 14.2 of the Doing Business 2016 report). And for economies with an extreme total tax rate (a rate that is very high relative to the average), an increase has a greater impact on both these distance to frontier scores than it would have had before (line D is bigger than line C in figure 14.2 of the *Doing Business 2016* report).

The nonlinear transformation is not based on any economic theory of an "optimal tax rate" that minimizes distortions or maximizes efficiency in an economy's overall tax system. Instead, it is mainly empirical in nature. The nonlinear transformation along with the threshold reduces the bias in the indicator toward economies that do not need to levy significant taxes on companies like the *Doing Business* standardized case study company because they raise public revenue in other ways—for example, through taxes on foreign companies, through taxes on sectors other than manufacturing or from natural resources (all of which are outside the scope of the methodology). In addition, it acknowledges the need of economies to collect taxes from firms.

Calculation of scores for economies with 2 cities covered

For each of the 11 economies in which *Doing Business* collects data for the second largest business city as well as the largest one, the distance to frontier score is calculated as the population-weighted average of the distance to frontier scores for these two cities (table 13.1). This is done for the aggregate score, the scores for each topic and the scores for all the component indicators for each topic.

⁴ See Djankov, Manraj and others (2005). Principal components and unobserved components methods yield a ranking nearly identical to that from the simple average method because both these methods assign roughly equal weights to the topics, since the pairwise correlations among indicators do not differ much. An alternative to the simple average method is to give different weights to the topics, depending on which are considered of more or less importance in the context of a specific economy.

⁵ For getting credit, indicators are weighted proportionally, according to their contribution to the total score, with a weight of 60% assigned to the strength of legal rights index and 40% to the depth of credit information index. Indicators for all other topics are assigned equal weights

Table 13.1 Weights used in calculating the distance to frontier scores for economies with 2 cities covered

Economy	City	Weight (%)
Bangladesh	Dhaka	78
	Chittagong	22
Brazil	São Paulo	61
	Rio de Janeiro	39
China	Shanghai	55
Cilila	Beijing	45
India	Mumbai	47
india	Delhi	53
Indonesia	Jakarta	78
indonesia	Surabaya	22
Japan	Tokyo	65
	Osaka	35
Мехісо	Mexico City	83
	Monterrey	17
Nigeria	Lagos	77
	Kano	23
Pakistan	Karachi	65
	Lahore	35
Russian Federation	Moscow	70
	St. Petersburg	30
United States	New York	60
	Los Angeles	40

Source: United Nations, Department of Economic and Social Affairs, Population Division, World Urbanization Prospects, 2014 Revision. http://esa.un.org/unpd/wup/CD-ROM/Default.aspx.

Economies that improved the most across 3 or more *Doing Business* topics in 2014/15

Doing Business 2016 uses a simple method to calculate which economies improved the ease of doing business the most. First, it selects the economies that in 2014/15

implemented regulatory reforms making it easier to do business in 3 or more of the 10 topics included in this year's aggregate distance to frontier score. Changes making it more difficult to do business are subtracted from the total number of those making it easier to do business. Twenty-four economies meet this criterion: Armenia; Azerbaijan; Benin; Costa Rica; Côte d'Ivoire; Cyprus; Hong Kong SAR, China; Indonesia; Jamaica; Kazakhstan; Kenya; Lithuania; Madagascar; Mauritania; Morocco; Romania; the Russian Federation; Rwanda; Senegal; Togo; Uganda; the United Arab Emirates; Uzbekistan; and Vietnam. Second, *Doing Business* sorts these economies on the increase in their distance to frontier score from the previous year using comparable

Selecting the economies that implemented regulatory reforms in at least three topics and had the biggest improvements in their distance to frontier scores is intended to highlight economies with ongoing, broadbased reform programs. The improvement in the distance to frontier score is used to identify the top improvers because this allows a focus on the absolute improvement—in contrast with the relative improvement shown by a change in rankings—that economies have made in their regulatory environment for business.

Ease of *Doing Business* ranking

The ease of doing business ranking ranges from 1 to 189. The ranking of economies is determined by sorting the aggregate distance to frontier scores, rounded to 2 decimals.

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Doing Business 2016 is the 13th in a series of annual reports investigating the regulations that enhance business activity and those that constrain it. The report provides quantitative indicators covering 11 areas of the business environment in 189 economies. The goal of the Doing Business series is to provide objective data for use by governments in designing sound business regulatory policies and to encourage research on the important dimensions of the regulatory environment for firms.

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